# 2024 INCOME AND EXPENSE ANALYSIS: MINI/SELF STORAGE WAREHOUSES

For calendar or fiscal year 2023 (12 months)

|                                       | Real Estate #:      |                                       |     |
|---------------------------------------|---------------------|---------------------------------------|-----|
| Property Name:                        | Address:            |                                       |     |
| <del></del>                           |                     |                                       |     |
|                                       | <u> </u>            | CONFIDENTIAL                          |     |
|                                       |                     |                                       |     |
|                                       |                     | Per F.S. 195.027                      |     |
|                                       |                     | Joyce Morgan                          |     |
|                                       |                     | Duval County Property Appraise        |     |
|                                       |                     | 231 East Forsyth Street, Room         | 270 |
|                                       |                     | Jacksonville, Florida 32202           |     |
| INCOME:                               |                     | \$                                    | \$  |
|                                       | _                   |                                       |     |
| GROSS POSSIBLE RENTS                  |                     |                                       |     |
|                                       | ·····               |                                       |     |
| (2) OTHER RENTABLE AREA (I            | RV/BOAT STORAGE)    |                                       |     |
| . ,                                   | 100%                |                                       |     |
| (4) VACANCY AND RENT LOSS             | S                   |                                       |     |
| (5) NET RENTAL INCOME                 |                     | ······                                |     |
| OTHER INCOME:                         |                     | \$                                    | \$  |
| OTTER INCOME.                         |                     | ų ,                                   | Ÿ   |
| (6) ANCILLARY INCOME                  |                     | <u></u>                               |     |
| (7) TOTAL INCOME FROM PRO             | PERTY OPERATIONS    |                                       |     |
| EXPENSES:                             |                     | \$                                    | \$  |
|                                       |                     | ·                                     | ·   |
| (8) UTILITIES                         |                     |                                       |     |
| ELECTRICITY                           | ······              |                                       |     |
| WATER & SEWER                         |                     |                                       |     |
| OTHER UTILITIES                       |                     |                                       |     |
| (9) MAINTENANCE & REPAIR              |                     |                                       |     |
| MAINTENANCE & REPA                    | IR PAYROLL          | <u> </u>                              |     |
| ELECTRIC, PLUMBING,                   | HVAC REPAIRS        |                                       |     |
| EXTERIOR REPAIRS                      | ······              |                                       |     |
| PARKING LOT REPAIRS                   |                     |                                       |     |
| ROOF REPAIRS                          |                     |                                       |     |
| CONTRACT REPAIRS                      |                     |                                       |     |
| MISCELLANEOUS MAIN                    | TENANCE AND REPAIRS |                                       |     |
| JANITORIAL                            |                     |                                       |     |
| SUPPLIES                              | <del></del>         |                                       |     |
| (10) SERVICES                         |                     |                                       |     |
| ,                                     |                     |                                       |     |
|                                       |                     |                                       |     |
|                                       |                     |                                       |     |
|                                       |                     |                                       |     |
|                                       |                     |                                       |     |
| ` '                                   |                     |                                       |     |
|                                       |                     | <del></del>                           |     |
|                                       | DUCTIONS)           | <del></del>                           |     |
| ,                                     | RUCTIONS)           |                                       |     |
|                                       | AXES                |                                       |     |
|                                       | /E                  |                                       |     |
| · · · · · · · · · · · · · · · · · · · | NE (1) YEAR ONLY)   |                                       |     |
| , ,                                   | MENT                | · · · · · · · · · · · · · · · · · · · |     |
| (14) TOTAL OPERATING COSTS            | 3                   | ·····                                 |     |
| OTHER EXPENSE INFORMATION:            |                     |                                       | \$  |
| (15) INTEDEST EVDENSE CHAP            | GED THIS PERIOD     |                                       |     |
|                                       |                     |                                       |     |
| ``                                    | CHARGED THIS PERIOD |                                       |     |
| • •                                   | CHARGED THIS PERIOD |                                       |     |
|                                       | (DESCRIPE)          | ······                                |     |
| (19) CAPITAL EXPENDITURES             | (DE9CKIRE)          |                                       |     |

PLEASE FILL OUT FRONT & BACK OF FORM

# **UNIT MIX/RENT ROLL**

| UNIT DIMENSION<br>NON-CLIMATIZED  | NUMBER OF UN     | ITS AT THIS SIZE                      | MONTH                 | ILY RENT               |
|---|------------------|---------------------------------------|-----------------------|------------------------|
| 5 x 5   |                  |                                       |                       |                        |
| 5 x 10  |                  |                                       |                       |                        |
| 7 x 10<br>5 x 15  |                  |                                       |                       |                        |
| 10 x 10   |                  |                                       |                       |                        |
| 10 x 15   |                  |                                       |                       |                        |
| 10 x 20   |                  |                                       |                       |                        |
| 10 x 25   |                  |                                       |                       |                        |
| Others:   |                  |                                       |                       |                        |
|   |                  |                                       |                       |                        |
|   |                  |                                       |                       |                        |
|   |                  |                                       |                       |                        |
|   |                  |                                       |                       |                        |
| LINET DIMENSION   |                  |                                       |                       |                        |
| UNIT DIMENSION<br>CLIMATIZED  | NUMBER OF UN     | IITS AT THIS SIZE                     | MONTH                 | ILY RENT               |
| 5 x 5   |                  |                                       |                       |                        |
| 5 x 10  |                  |                                       |                       |                        |
| 7 x 10  |                  |                                       |                       |                        |
| 5 x 15<br>10 x 10   |                  |                                       |                       |                        |
| 10 x 15   |                  |                                       |                       |                        |
| 10 x 20   |                  |                                       |                       |                        |
| 10 x 25   |                  |                                       |                       |                        |
| Others:   |                  |                                       |                       |                        |
|   |                  |                                       |                       |                        |
|   |                  |                                       |                       |                        |
|   |                  |                                       |                       |                        |
|   |                  |                                       |                       |                        |
| OPEN STORAGE SPACE  |                  |                                       |                       |                        |
| (boat, car, RV)   | NUMBER OF UN     | ITS AT THIS SIZE                      | MONTH                 | ILY RENT               |
| Size: x   |                  |                                       |                       |                        |
| Size: x   |                  |                                       |                       |                        |
| Size: x Other:  |                  |                                       |                       |                        |
|   |                  |                                       |                       |                        |
| OTHER PROPERTY INFORMATION:   |                  |                                       | DATE                  | PRICE                  |
| IF YOU PURCHASED THIS PROPERTY SINCE 20                                       | 021 GIVE:        | DATI                                  | E                     |                        |
| IF YOU HAD THIS PROPERTY CONSTRUCTED S  | SINCE 2021 GIVE: | DATI                                  |                       | (Price)                |
| COST TO CONSTRUCT \$  |                  | (include both direct                  | t and indirect costs) |                        |
| MORTGAGE INFORMATION:   |                  | 1sт MTG.                              | 2ND MTG.              | 3RD MTG.               |
| DATE  |                  | /                                     | /                     | /                      |
| ORIGINAL AMOUNT   |                  | \$                                    | \$                    | \$                     |
| INTEREST RATE   |                  |                                       | % %                   |                        |
| TERM IN YEARS & MONTHS  |                  |                                       | <u>&amp;</u><br>\$/   | - <u>&amp;</u><br>\$ / |
| PAYMENT (\$ per month, semi-annual, or annual)BALLOON PAYMENT (\$ / date due) |                  | ·· <u> </u>                           | <u>\$ /</u><br>\$ /   | - <del>\$</del> /      |
|   |                  | ··· · · · · · · · · · · · · · · · · · |                       |                        |
| IF THIS PROPERTY IS FOR SALE GIVE:  |                  |                                       |                       |                        |
| ASKING PRICE  |                  | <u> </u>                              |                       | <del>_</del>           |
| LISTING BROKER  |                  |                                       |                       |                        |
| HOW LONG ON MARKET  | ·····            | ·                                     |                       |                        |
| PREPARER INFORMATION:   |                  |                                       |                       |                        |
| PERSON PREPARING RETURN   |                  |                                       |                       |                        |
| OWNER:  |                  |                                       |                       |                        |
| DATE  |                  | PHONE NUMBER                          |                       |                        |

### MINI-SELF STORAGE WAREHOUSE INCOME AND EXPENSE ANALYSIS

#### **DEFINITIONS AND INSTRUCTIONS**

#### INCOME

- LINES (1), REPORT THE SUM OF ALL RENTS THAT COULD HAVE BEEN COLLECTED IF 100% OF AND (2): THESE AREAS HAD BEEN OCCUIPED. EXCLUDE THE VALUE OF THE LEASING OFFICE.
- LINE (3): TOTAL OF LINES (1) AND (2).
- LINE (4): TEMPORARILY SKIP THIS LINE. FILL IN LINE (5), AND THEN COME BACK TO THIS LINE.
- LINE (5): SHOW AMOUNT ACTUALLY COLLECTED FROM ALL SOURCES INDICATED ON LINES (1) AND (2)
  THEN SUBTRACT LINE (5) FROM LINE (3) AND ENTER THE DIFFERENCE ON LINE (4).
- LINE (6): ADDITIONAL INCOME GENERATED FROM ANCILLARY SOURCES SUCH AS LATE FEES, SUPPLY SALES, LOCK SALES, ETC.
- LINE (7): TOTAL OF LINES (5) AND (6).

### **EXPENSES (THOSE PAID BY LANDLORD)**

- NOTE: DO NOT INCLUDE UNDER ANY EXPENSE CATEFORY SUCH ITEMS AS GROUND RENT, MORTGAGE INTEREST, AMORTIZATION, DEPRECATION, INCOME TAXES, OR CAPITAL EXPENDITURE, AS THESE ARE NOT REFLECTIVE OF OPERATING EXPENSES.
- LINE (8): INCLUDE ALL UTILITIES COSTS FOR THIS BUILDING EVEN IF SOME OF THESE COSTS ARE BILLED BACK TO YOUR TENANTS.
- LINE (9): INCLUDE ALL MAINTENANCE AND REPAIR CHARGES ASSOCIATED WITH THE BUILDING. DO NOT INCLUDE ANY CAPITAL EXPENDITURES.
- LINE (10): INCLUDE COSTS ASSOCIATED WITH THIS BUILDING ONLY.
- LINE (11): INCLUDE ALL ADMINISTRATIVE CHARGES AND COSTS NOT INCLUDED IN OTHER CATEGORIES.

  IF SALES TAX 7.5% OF GROSS RENT HAS BEEN INCLUDED IN INCOME, SHOW AMOUNT REMITTED HERE.
- LINE (12): INCLUDE ONE YEAR INSURANCE CHARGES FOR FIRE, LIABILITY, THEFT AND ALL OTHER INSURANCE PREMIUMS EXCEPT WORKMAN'S COMPENSATION AND BENEFIT PLANS.
- LINE (13): IF YOUR ACCOUNTING SYSTEM ALLOWS FOR ENTRIES INTO THIS TYPE OF ACCOUNT, INCLUDE THE TOTAL AMOUNT HELD AS RESERVE ON THIS LINE.
- LINE (14): TOTAL OF LINES (10) THROUGH (15).

## OTHER INFORMATION

- LINE (15): IF YOU WOULD LIKE TO PROVIDE THIS OFFICE WITH THE TOTAL AMOUNT OF INTEREST PAID ON REAL ESTATE DEBT, DO SO ON THIS LINE.
- LINE (16): IF YOU WOULD LIKE TO PROVIDE THIS OFFICE WITH THE TOTAL AMOUNT OF REAL ESTATE DEPRECIATION CHARGES FOR THIS REPORTING PERIOD, DO SO ON THIS LINE.
- LINE (17): IF YOU WOULD LIKE TO PROVIDE THIS OFFICE THE AMOUNT OF ALL DUVAL COUNTY REAL ESTATE TAXES CHARGED THIS PERIOD, DO SO ON THIS LINE.
- LINE (18): IF YOU HAVE A GROUND LEASE, PLEASE ENTER AMOUNT HERE.
- LINE (19): INVESTMENTS OF CASH FOR BUILDING ADDITIONS, SITE IMPROVEMENTS OR RENOVATIONS, AS DISTINGUISHED FROM CASH OUTFLOWS FOR EXPENSE ITEMS THAT ARE NORMALLY CONSIDERED PART OF LAST YEAR'S FISCAL OPERATIONS.

PLEASE COMPLETE REVERSE SIDE OF INCOME & EXPENSE ANALYSIS