



Presentation to the Jacksonville Task Force on Pension Reform

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1. Considering pension plan design for the Jacksonville Police and Fire Pension Fund





Paying Down the Pension Debt

Policymakers have three options:

- Cut spending
- > Raise revenue
- ➤ Ask current employees to contribute more

Whatever Jacksonville decides to do, it needs a credible plan to pay down the existing pension debt without threatening key government services, forcing unsustainable tax increases, or breaking the promise to workers and retirees.

Just like paying a credit card bill, the faster Jacksonville pays this debt off, the smaller the eventual cost will be.





Plan Design for Jacksonville: Four Components of a Good Plan

- 1. Fully funded benefits; employers never skip contributions.
- 2. Secure path to retirement; all vested workers should accumulate meaningful retirement savings.
- 3. Use of professionally managed, low-fee investments; public plans should keep fees low and balance returns and risk on behalf of both employees and employers.
- 4. Access to annuities; workers should be able to get a lifetime benefit that will never run out.





Plan Design for Jacksonville: Two Questions to Ask

- What is the best way for Jacksonville to provide a retirement benefit for public employees in terms of both offering retirement security and giving the right workforce incentives?
- What plan design will be affordable, sustainable, and secure over the long-run?





The Task Force requested we look at two different potential plan designs for new police and fire workers in Jacksonville.

- One is based on the recommendations of the Mediated Settlement plan and includes
 modifications to the existing defined benefit plan. We were also asked to look at what is
 referred to as a "stacked hybrid plan" that includes both a defined benefit and defined
 contribution plan. These plans are designed to have similar costs if all assumptions hold,
 although any final plan recommended by the Task Force could be made more or less generous.
- Our analysis is to help the Task Force better understand these potential plan designs based on cost, risk, and benefits. Ultimately any successful plan design will offer retirement security to police and fire workers while being affordable and sustainable.
- The modeling work is based on the assumptions used by the Jacksonville Police and Fire Pension Fund. The assumed rate of return is 7 percent. All figures assume the current share of Chapter Funds devoted to paying the ARC continue to do so and are used to defray the normal cost.
- These are preliminary numbers and we are working on our analysis in order to be able to share final numbers with the Task force.

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Plan Parameters: Current Plan

Retirement Eligibility: After 20 years of service.

Vesting Eligibility: Five years of service.

Benefit Formula: 3 percent of final average salary per year of service for the

first 20 years, 2 percent for subsequent years with a cap of 80 percent.

Salary Calculation: Final average salary based on past two years.

Employee Contribution: 7 percent of pay.

Other Notes:

- Ancillary benefits, such as built-in 75 percent spousal benefit and the DROP plan, add to costs.
- Benefits include a 3 percent compounded COLA.
- The drop-off in the formula gives a substantial incentive to retire after 20 years of service; the plan assumes that 40 percent of employees who hit that point will retire or enter the DROP program in their 20th year.





Plan Parameters: Final Average Salary Defined Benefit from the Mediated Settlement Agreement

Retirement Eligibility: After 30 years of service.

Vesting Eligibility: 10 years of service.

Benefit Formula: 2.5 percent of final average salary per year of service with

a cap of 75 percent.

Salary Calculation: Final average salary based on past five years.

Employee Contribution: 10 percent of pay.

Other Notes:

- Employees who leave before 25 years need to wait until 62 to retire and only get 2 percent of final salary per year—this lowers benefits substantially.
- COLAs are capped at 1.5 percent and only are granted three years post retirement.
- DROP is eliminated and annual benefits are capped at \$100,000.

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Plan Parameters: Stacked Hybrid Plan

Retirement Eligibility: Age 60 or 30 years of service.

Vesting Eligibility: Five years of service.

Defined Benefit Formula: 1 percent of final average salary per year of

service.

Salary Calculation: Final average salary based on past five years.

Defined Contribution Pay Credit: 4 percent of pay from the employer, 10

percent of pay from the employee.

Employee Contribution: 10 percent of pay.

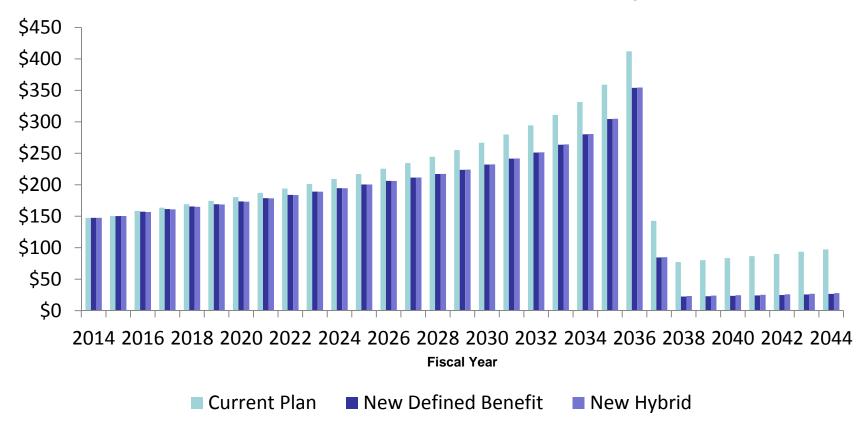
Other Notes:

- Benefit is based on the defined benefit formula and the defined contribution account.
- The defined contribution account needs appropriate investment options and workers should have the opportunity to convert the benefit to an annuity.
- Benefit projections assume plan meets investment targets.





Annual Plan Costs Under Current Assumptions

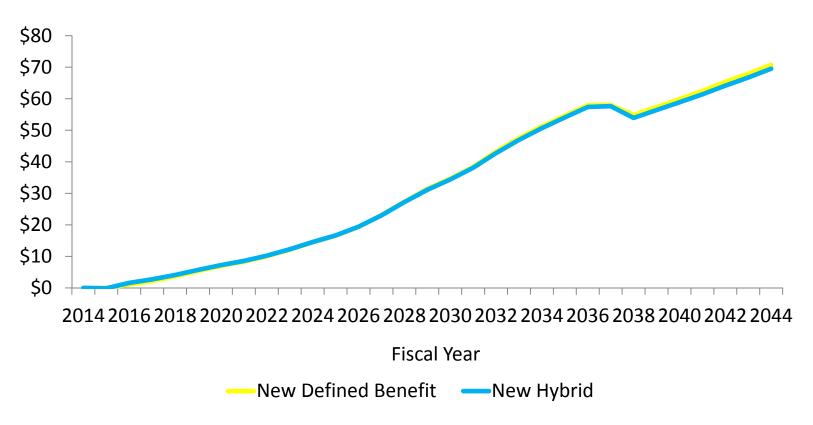


Source: The Terry Group, 2014 These figures are based on a 7 percent investment return assumption and do not include any changes to current employees. All figures are in millions of dollars. Figures have not been adjusted for inflation





Annual Savings From Potential New Plans



Source: The Terry Group, 2014 These figures are based on a 7 percent investment return assumption. All figures are in millions of dollars. Figures have not been adjusted for inflation





Annual Savings From Potential New Plans

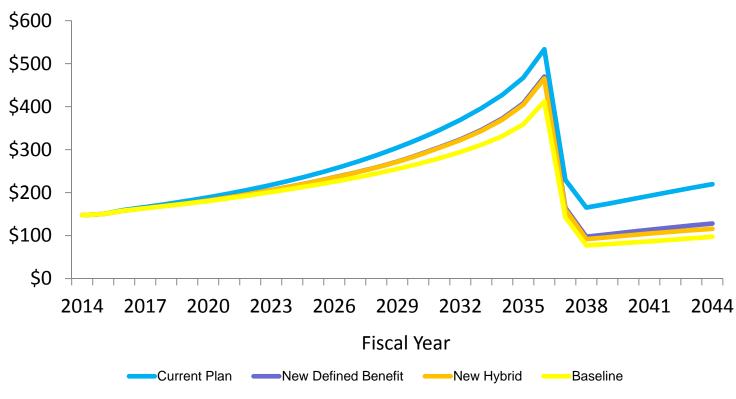
	Current Plan	New Defined Benefit	New Hybrid
Total Cost	\$6,117	\$5,111	\$5,120
Savings	\$0	\$1,006	\$997

Source: The Terry Group, 2014 These figures are based on a 7 percent investment return assumption.. All figures are in millions of dollars. Figures have not been adjusted for inflation





Annual Plan Costs if Plan Investments are 5.4%



Source: The Terry Group, 2014 These figures are based on a 7 percent investment return assumption.. All figures are in millions of dollars. Figures have not been adjusted for inflation





Costs Under Different Return Scenarios

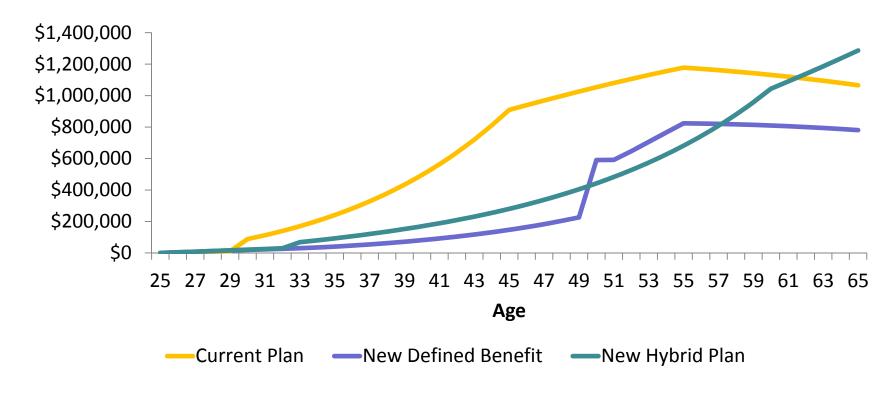
	Current Plan	New Defined Benefit	New Hybrid
Total Cost, 7% Returns	\$6,117	\$5,111	\$5,120
Total Cost, 5.4% Returns	\$7,818	\$6,665	\$6,575
Change	\$1,702	\$1,554	\$1,456
Unfunded Liability in 2044	\$214	\$107	\$36

Source: The Terry Group, 2014 These figures are based on a 7 percent investment return assumption. All figures are in millions of dollars. Figures have not been adjusted for inflation





Retirement wealth accrual over a career under potential plan designs The value of earned retirement benefits

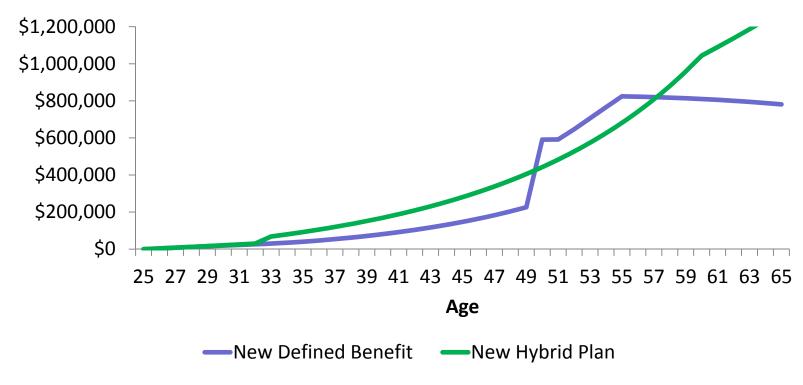


Source: The Terry Group, 2014 Analysis based on new employee entering at age 25 and is based on plan assumptions.





Retirement wealth accrual over a career under potential plan designs The value of earned retirement benefits



Source: The Terry Group, 2014

Analysis based on new employee entering at age 25

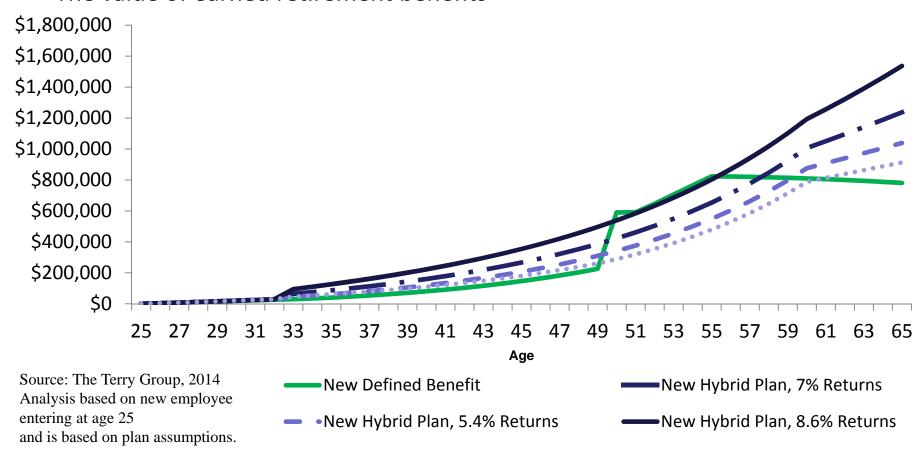
and is based on plan assumptions.





Impact of returns on a hybrid pension plan

The value of earned retirement benefits



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New Hybrid, 3.9% Returns





2. Basic benchmarking data for the Jacksonville Police and Fire Pension Fund.

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Benchmarking with Largest FL Cities - Funding

City Name	Plan	Actuarial Valuation Date	Funded Ratio	Assumed Rate of Return	Required Contribution as Percent of Payroll	Member Contribution
TALLAHASSEE	Police	10/1/2009	96.83%	7.75%	26.20%	9.85%
ТАМРА	Police & Fire	10/1/2010	91.53%	10.00%	32.30%	6.00 - 25.00 %
GAINESVILLE	Police & Fire	10/1/2010	88.53%	8.50%	24.04%	7.50%
SAINT PETERSBURG	Police	10/1/2011	83.67%	8.00%	44.68%	7.00%
ORLANDO	Police	10/1/2011	83.38%	8.00%	45.89%	8.47%
SAINT PETERSBURG	Fire	10/1/2011	83.37%	8.00%	76.51%	7.00%
ORLANDO	Fire	10/1/2011	80.76%	8.00%	46.52%	7.78%
MIAMI	Police & Fire	10/1/2010	75.28%	7.50%	61.08%	7.00%
FORT LAUDERDALE	Police & Fire	1/1/2012	69.78%	7.50%	60.49%	8.50%
BOCA RATON	Police & Fire	10/1/2011	62.71%	8.00%	60.38%	10.20%
MIAMI BEACH	Police & Fire	10/1/2011	61.05%	8.10%	83.91%	10.00%
JACKSONVILLE	Police & Fire	10/1/2011	42.84%	7.75%	90.49%	7.00%
JACKSONVILLE	Police & Fire	10/1/2012	39.05%	7.00%	118.91%	7.00%
Average Excluding JAX			79.72%	8.12%	51.09%	

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Benchmarking with Largest FL Cities - Benefits

City Name	Plan	Normal Retirement - Required Age or Service	Benefit Accrual Rate	Social Security
City Name	Fiaii	Normal Retirement - Required Age of Service	POLICE: 3.50% (max is 87.5%) FIRE: 3.40% (max is 100%)	Security
	Police &	Age 55 + 10 years; or 20 years continuous service	plus a lifetime supplement of \$10.50 per month times	
BOCA RATON	Fire	regardless of age EARLY: 50 + 10 years	completed years of continuous service.	No
BOCK NATON	1116	Age 55 + 10 years; or 20 years continuous regardless of	completed years of continuous service.	110
		age; or The date on which a former police officer or		
FORT	Police &	firefighter would have attained age 50 + 20 years EARLY:	3.38% FIRE: Also, Share Plan funded with accumulated	
LAUDERDALE	Fire	50 + 10 years	increases and future increases over the 1997 amount.	No
LAODLINDALL	Police &	Age 55 + 10 years; or 20 years regardless of age; or rule	2.5% for service prior to 10/1/05; 2.625% for service after	110
GAINESVILLE	Fire	of 70. EARLY: None	10/1/05	No
GAINESVILLE		OT 70. EARLY. NOTIE		INO
14.01/00411/11/15	Police &	20	3% for first 20 years of credited service, 2% for next 10	NI-
JACKSONVILLE	Fire	20 years regardless of age	years of service, with minimum of \$400 per month.	No
	Police &	Age 50 regardless of years of service; or Rule of 70 (Age +		
MIAMI BEACH	Fire	Years = 70 or more)	3% per year up to 15, thereafter, 4% Maximum 90%	No
	Police &	Age 50, or Rule of 70 (Age + Years = 70) EARLY: 20 years		
MIAMI	Fire	regardless of age	3.00%. Also, has Share Plan.	No
			70% of AME, plus 2% of average monthly salary for each yr.	
ORLANDO	Police	20 years regardless of age; or age 47 + 10 years	in excess of 20, with a maximum of 80%.	Yes
			60% of AME + 4% of average monthly salary for each yr. in	
ORLANDO	Fire	20 years regardless of age; or age 47 + 10 years	excess of 20. Includes a Share Plan.	Yes
SAINT		Age 55 regardless of years of service; or 25 years	execus of 201 morages a Grane Chair	
PETERSBURG	Police	regardless of age EARLY: Age 50 + 10 years	For service on or after January 1, 2004 - 3%	Yes
TETEROPORO	1 once	Age 50 + 10 years; or Age 53 regardless of years of	1 of service on of after sundary 1, 2004 370	103
SAINT		service; or 30 years regardless of age EARLY: 25 years		
PETERSBURG	Fire	regardless of age	3.00%	Yes
	15		Part C: Police: 3% for the first 20 yrs. & 4% for ec year	
			thereafter, with a maximum of 81%, but no less than 2% for	
		Part C: Age 55 + 5 years; or 25 years regardless of age	all years of svc. Also has Share Plan. Plus, supplement of \$5	
TALLAHASSEE	Police	EARLY: Age 50 + 5 years	x years of svc. Not in excess of 30.	No
TALLATIASSLE	Police &	Age 46 + 10 years; or 20 years regardless of age EARLY:	A years or sec. Not in excess or so.	INU
ТАМРА	Fire	Age 46 + 20 years	3.15% all years of service.	No
IAWIFA	FILE	TABE 40 + 20 years	3.13/0 all years or service.	NU

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