1 2	PUBLIC MEETING BETWEEN
3	CITY OF JACKSONVILLE
4	AND
5	JACKSONVILLE POLICE AND FIRE PENSION FUND
6	
7	
8	
9	MODERATOR,
L0	RODNEY WARREN SMITH, Esquire Avera & Smith, LLP
L1	2814 Southwest 13th Street Gainesville, Florida 32608
L2	
L3	DATE TAKEN: May 14, 2014
L <b>4</b>	TIME: 1:33 p.m 5:48 p.m. PLACE: City Hall
L5	St. James Building Lynwood Roberts Room
L6	117 West Duval Street Jacksonville, Florida 32202
L7	
L8	reported by:
L9	Karen Adair Ruiz Florida Professional Reporter
20	Registered Merit Reporter
21	
22	
23	RILEY REPORTING & ASSOCIATES, INC.
24	1660 Prudential Drive, Suite 210 Jacksonville, Florida 32207
25	(904)358-1615 info@rileyreporting.com

```
Page 2
1
                      APPEARANCES
                                                                         having done this -- and I know many of you have
2
                                                                         been involved in it. At the end, there's always
     MAYOR ALVIN BROWN
     City Hall
3
                                                                     3
                                                                         the mechanics of getting things put together. And
    Office of the Mayor
     St. James Building
117 West Duval Street
                                                                     4
                                                                         that's not as insignificant as you think.
    Jacksonville, Florida 32202
                                                                     5
     CHRISTOPHER JOHN HAND, Esquire
                                                                     6
                                                                         certainly, Cindy has resources that will be
     Chief of Staff
    Office of the Mayor
7
                                                                     7
                                                                         available and --
    St. James Building
117 West Duval Street
8
                                                                     8
     Jacksonville, Florida 32202
9
                                                                     9
     CINDY A. LAQUIDARA, Esquire
10
    General Counsel
                                                                    10
                                                                          if we get this thing -- if we get this thing put
     Office of the General Counsel
    117 West Duval Street,
11
                                                                    11
                                                                         to bed, you've still got to have something for
     Jacksonville, Florida 32202
12
                                                                         somebody to put their initials on and then
                                                                    12
     DERREL Q. CHATMON, Esquire
13
     Chief Deputy General Counsel
                                                                    13
                                                                         ultimately their signature on. And I don't
     Office of the General Counsel
     117 West Duval Street, Suite 480
                                                                    14
                                                                         really -- it's kind of an old rule of mine. I
     Jacksonville, Florida 32202
15
                                                                    15
       RONALD BELTON
    Chief Financial Officer, City of Jacksonville
16
                                                                    16
                                                                         it.
    St. James Building
117 West Duval Street, Suite 300
17
                                                                    17
     Jacksonville, Florida 32202
18
                                                                    18
     PATRICK GREIVE
    Treasurer, City of Jacksonville St. James Building
19
                                                                    19
20
    117 West Duval Street, Suite 300
                                                                    20
     Jacksonville, Florida 32202
21
                                                                    21
     JOHN KEANE
22
     Executive Director-Administrator
                                                                    22
     Police and Fire Pension Fund
    One West Adams Street, Suite 100
23
                                                                    23
     Jacksonville, Florida 32202
24
                                                                    24
25
                                                                    25
                                                            Page 3
1
 2
           THE MODERATOR: If we could, I think where we
```

```
don't like to leave the table without some ink on
     So even if -- even if we -- even if we have
to use some rough language tomorrow, we're still
going to -- if we reach agreement, we're still
going to have something that everybody has put
their initial on. And, obviously, then that --
then I -- I will be the one -- I'll ask -- request
of each of you to be -- given a little scrivener's
right to go through it myself. And, you know, if
there's something just -- that didn't -- got a
                                              Page 5
sentence wrong or something, I'll check with both
parties, but we'll try to get a final copy. But
I'd like to work towards the goal of having
```

And as we move towards tomorrow, I know --

THE MODERATOR: -- have to be used because,

MS. LAQUIDARA: Yes, sir.

3 are this afternoon -- thanks for everybody being 4 so prompt. I had asked -- and I know I called 5 this morning and Chris confirmed. What I thought we would start with -- and I -- and I don't want 6 7 to delay anything today to do this, so what I'd 8 like to do now is, Chris, if you would hand out --9 MR. HAND: Sure. 10 THE MODERATOR: -- the copies of the -- what 11 we believe that we've been able to put to bed so 12 13 Then, John, what I'd ask you to do is we'll 14 have some breaks this afternoon. You take a look 15 at it --16 MS. LAQUIDARA: Thank you. 17 THE MODERATOR: -- and have whoever --18 MR. KEANE: Thank you. 19 THE MODERATOR: Have whoever you want to take 20 a look at it. Obviously, there's copies there for 21 public perusal, but this really is nothing new. 22 This should be just the opposite. This should be what we have -- believe this would be the language 23 24 that we believe that we have agreed upon. 25 And I just want to warn everybody because,

```
something tomorrow. I have a --
    MR. HAND: Senator, can I -- can I just --
    THE MODERATOR: Yeah. Absolutely.
    MR. HAND: I just want to summarize what
people have in front of them so it's clear. These
are the -- and, again, obviously, knowing that
before there could be full agreements --
    THE MODERATOR: Got it.
    MR. HAND: -- on governance and current
employees, there would need to be some additional
work done, but what -- the language to which we
have tentatively agreed is, No. 1, Financial and
Investment Advisory Committee; No. 2, Ethics,
Certification, and Disclosure Requirements for
Investment Managers and Advisers; 3, Use of Office
of General Counsel.
    And, John, I just wanted to point out I made
one small clarification here.
    THE MODERATOR: Where?
    MR. HAND: Rod -- this in the -- under
Item 3, Use of Office of General Counsel.
    THE MODERATOR: Right.
```

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

```
Page 6
          MR. HAND: Rod had used the phrase "i.e."
2
    What I think he meant was "e.g.", for example.
 3
          THE MODERATOR: I did.
          MR. HAND: So I changed it to "e.g."
 4
5
          He had also said "and the like." Just for
 6
     the purpose of clarity, I put "and other ordinary
7
     legal issues."
8
          THE MODERATOR: That's right.
9
          MR. HAND: Could have meant other routine
     legal issues. I just wanted to make sure that was
10
11
     not problematic --
12
          THE MODERATOR: And you're right, my --
13
    e.g. --
14
          MR. HAND: -- just trying to clarify.
15
          THE MODERATOR: It should have been "e.g."
16
          MR. HAND: Yes.
17
          THE MODERATOR: I apologize --
18
          MR. HAND: So that's the only change to
    No. 3. Everything else is exactly as is.
19
          THE MODERATOR: Uh-huh.
20
21
          MR. HAND: No. 5 is the -- again, if we're
22
     able to reach agreement, the qualifications for
23
     the Council-appointed trustees and the fifth
24
     trustees, John, that reflects your "continue to
25
    be" language.
```

Page 7 1 Item 6, Actuarial Standards, Transparency, 2 and Disclosure. Item 7, which is the selection of 3 the executive director-administrator. Obviously, we've not yet finished Item 8, so that is not 4 5 included here. Item 9, per Senator Smith, is 6 deferred until the end of discussions. 7 THE MODERATOR: Correct. 8 MR. HAND: Item 10 is the Negotiation of 9 Pension Benefits language we agreed to yesterday. Item 11 is the Consultation Among Parties language 10 11 we agreed to yesterday. And Item 12 is the 12 Expression by Charter and Ordinance language we 13 agreed to yesterday. 14 THE MODERATOR: One question on eight, had we 15 not reached agreement on eight yesterday? 16 MR. HAND: We had not because there was a --17 THE MODERATOR: Or we were --MR. HAND: There was a -- sort of an issue 18 that Mr. Keane had raised related to the 19 20 incumbent's pension status, if you might recall 21 that --22 THE MODERATOR: That's the --23 MR. HAND: -- so -- so I brought the --24 THE MODERATOR: I'll address that today. 25 MR. HAND: At the appropriate time, we can

```
Page 8
     discuss that, but we brought the red-lined version
     of Item 8, indicating we have not yet reached --
 3
          THE MODERATOR: I got it.
 4
          MR. HAND: -- agreement on that.
 5
          THE MODERATOR: But that's the only thing in
 6
     eight that was --
 7
          MAYOR BROWN: That's correct.
 R
          MR. HAND: Correct.
 9
          THE MODERATOR: The current treatment --
10
          MR. HAND: I don't want to --
11
          THE MODERATOR: -- it wasn't that?
12
          MR. HAND: -- speak for John, but my memory
13
    is --
14
          THE MODERATOR: Yes.
15
          MR. HAND: -- the incumbent pension status
16
    was the only --
17
          THE MODERATOR: That was the only thing that
18
     was left in the air; correct, John?
19
          MR. KEANE: Correct.
20
          THE MODERATOR: Okay. Now, I have a -- I
21
    have a -- I hate to publicly admit this, but I
22
     read the paper today, which I -- and in doing so,
23
     I've got to ask a question here. There's an
24
     article -- and I don't have any idea what the
25
     status -- or even if it's accurate.
```

Page 9 But there is -- and I've had some calls on 1 2 it, as you would expect, today. There is a suggestion in an article that's out today on the front page of the paper about someone from 5 Council -- I don't pretend to remember the name, and it doesn't matter, but it appears to say that 6 7 the Council is addressing what I'll call the 8 Item 5 -- 5 and 4 issue, which was to add a fifth 9 member by either Council action or referendum. 10 I'm not saying this is accurate or not. 11 MR. HAND: Sure. 12 THE MODERATOR: I know you've read the paper. 13 I know you guys know this. Someone is out 14 there -- I've been asked by multiple parties --15 and I've not answered anybody because I don't know 16 anything about it. But all I know to say is that 17 it seems to me that that is a critical component 18 of the agreement that we're trying to reach here. Everybody knows that. I want to know kind of from 19 20 the City's side --21 MR. HAND: Sure. 22 THE MODERATOR: -- what happens here to, A, 23 any agreement we would have if there were to be 24 separate Council action directly inconsistent with 25 that. I'm not even sure that that impairment can

```
Page 10
                                                                                                            Page 12
                                                                    MS. LAQUIDARA: No. It's the timing of the
     occur after an agreement's been reached, but I'm
                                                           1
 2
    not -- I'm not going to go into that. I just kind
                                                           2
                                                               agreement. They would certainly be advised in
 3
    of know -- want to know what your reaction to that
                                                               passing this agreement that it would supercede any
 4
     is because --
                                                               inconsistent provision that they have. We'd
5
          MR. HAND: Let me tell you what --
                                                           5
                                                               identify those, and if they -- if they have --
 6
          THE MODERATOR: -- that has some people
                                                           6
                                                               let's say that they had filed that and passed it.
7
     saying we ought to give up. And I'm --
                                                               Then our position would be we'd have to expressly
8
          MR. HAND: Well, let me tell you where -- and
                                                           8
                                                               reference it in this as being repealed so that we
9
     this is -- I mean, I referred to this yesterday.
                                                           9
                                                              have a clear legislative record --
     There was a noticed meeting between two Council
                                                          10
10
                                                                    THE MODERATOR: Okay.
11
     members yesterday. In that meeting they discussed
                                                          11
                                                                    MS. LAQUIDARA: -- so --
12
     their potential interest, as I indicated
                                                          12
                                                                    THE MODERATOR: Here's what I'm getting at.
13
     yesterday, in filing legislation that would
                                                          13
                                                              Let's say we -- because the timing would appear --
14
     authorize a referendum -- would amount -- would
                                                          14
                                                                    MS. LAQUIDARA: We can't make them stop.
15
     amount to a straw ballot, at which the voters
                                                          15
                                                                    THE MODERATOR: -- to maybe be the other way.
16
    would decide who ought to have the appointment
                                                          16
                                                              I'm not --
17
     power for the fifth member.
                                                          17
                                                                    MS. LAQUIDARA: Yes.
18
          They have not yet introduced that
                                                          18
                                                                    THE MODERATOR: Here's what I want to know
19
     legislation. It has not been filed. It's not on
                                                          19
                                                               because I -- this is questions that came to me,
     the Council docket. They did meet, as I indicated
                                                          20
                                                               and I think --
20
                                                          21
21
     they were planning to, to sort of discuss that
                                                                    MS. LAQUIDARA: Yes, sir.
22
     idea, but no legislation has yet been filed.
                                                          22
                                                                    THE MODERATOR: -- valid questions.
23
                                                          23
          That legislation may not be necessary if we
                                                                    MS. LAQUIDARA: They're good questions.
24
     are able to get to a satisfactory conclusion here.
                                                          24
                                                                    THE MODERATOR: What happens if we reach an
25
     To me, it's significant that the bill has not yet
                                                               agreement -- and I open this, Mr. Mayor, to
                                                  Page 11
                                                                                                            Page 13
    been filed, but it is a matter of great interest.
                                                               anybody on your side. I'm just asking Cindy the
2
                                                           2
          And the two Council members who had that
                                                               legal -- if an agreement was reached, do we need
 3
    meeting are the current Council president and
                                                               specific language in here in this agreement that
     former finance chair, Councilman Crescimbeni, who
                                                               addresses the potential of the -- of the Council
 4
     were the sponsors of the J-bill that has been in
5
                                                           5
                                                               passing a provision inconsistent with what we've
6
    Tallahassee the last two years. So nothing's been
                                                               done here, and can they do that?
                                                           6
 7
     filed, but as I had indicated, they did have their
                                                           7
                                                                    MS. LAQUIDARA: I don't believe we need it
8
    noticed meeting yesterday.
                                                           8
                                                              because this agreement is -- because this is not
9
                                                           9
          THE MODERATOR: If I could ask -- and I
                                                               collective bargaining.
                                                          10
10
     probably am directing my question to you, Cindy,
                                                                    THE MODERATOR: Right.
11
     because this is not an area where I claim
                                                          11
                                                                    MS. LAQUIDARA: This agreement is a
12
     expertise. In the event that we were to reach the
                                                          12
                                                               recommendation of Council that becomes implemented
13
     agreement here and it -- the agreement, in part,
                                                          13
                                                               upon a vote of ten members.
14
    hinged on the omission of what had been proposed
                                                          14
                                                                    THE MODERATOR: That's right.
15
     in Paragraph 4 --
                                                          15
                                                                    MS. LAQUIDARA: And so it is not unusual for
16
          MS. LAQUIDARA: Yes.
                                                          16
                                                               the City to have multiple positions --
17
          THE MODERATOR: -- and Council was to take an
                                                         17
                                                                    THE MODERATOR: Sure.
     action inconsistent with that Paragraph 4, what's
                                                          18
                                                                    MS. LAQUIDARA: -- and to be advising the
18
19
     the view of the City attorney as to what that
                                                               Council on the floor to choose. In this one, they
                                                          19
20
     would do to the agreement that had been reached
                                                          20
                                                               haven't filed it yet, as Chris --
21
     between the parties?
                                                          21
                                                                    THE MODERATOR: Okay.
22
                                                          22
                                                                    MS. LAQUIDARA: This may well be the first
          MS. LAQUIDARA: Well, it's a -- it's a
23
     timing --
                                                          23
                                                              filed and have an effect on whether or not they're
24
          THE MODERATOR: And do we need to address
                                                          24
                                                               going to file that.
25
                                                          25
     that in our language?
                                                                    THE MODERATOR: Okay.
```

Page 14 Page 16 MR. HAND: Well, and my hope would be that if And Mr. Croft is about to get it up there. 2 we're able to reach a strong, balanced agreement It's -- maybe that's the one at the bottom there? 3 here, that, you know, their feeling that there's a Nope? need to do that would -- you know, would sort of 4 4 MR. CROFT: Do you remember what it was 5 dissipate. But they have not filed legislation as 5 called? 6 of yet. But this is very consistent with their, 6 MR. KEANE: It should say "5/14 Revised." 7 and other Council members', past positions on sort 7 She had it up there a few minutes ago, just to 8 8 of the need for accountability. see. 9 THE MODERATOR: Well, I'm glad to hear the 9 MR. HAND: Here she comes. answers that I've -- that I've gotten to this. 10 10 MR. KEANE: And she's returned. 11 And what I'd like to do is to move forward. 11 THE MODERATOR: We were lost without you. 12 And I think where I left it off yesterday, 12 MS. WELLS: Sorry. 13 John, I believe, for lack of a more artful term, I 13 THE MODERATOR: 5/14 Revised, please. 14 had indicated you would start off an offense 14 MS. WELLS: That one? 15 today. And by that I meant that you would be 15 MR. KEANE: No. 16 advancing a proposal or proposals for the City. 16 MS. LAQUIDARA: No. And those essentially -- I think where we are 17 MR. KEANE: The one I gave you earlier. 17 18 now -- and I -- don't anybody panic. I know 18 MS. WELLS: That one? 19 everything else hinges -- but where we really are 19 THE MODERATOR: There. Yes. now is down to issues of -- some pending issues of 20 20 MR. KEANE: That's correct. 21 current employees, some pending issues --21 THE MODERATOR: Thank you. 22 primarily, if I recall, it was COLA and DROP. And 22 I'll pass those down. 23 23 while those are there, we also kind of tied that MR. KEANE: And let me hand those to you so 24 in to now the issue of how are we going to use 24 you can give them to your squad. 25 25 available dollars, and where are we going to use There's one for you. Page 15 Page 17 dollars to address this issue of an unfunded 1 MS. LAQUIDARA: Thank you, John. 2 2 liability. And that's kind of where we are. Is MR. KEANE: And one for the moderator. 3 everybody in agreement on that? There's yours. 4 Okay. With that, John, I'm going to turn it 4 THE MODERATOR: Thank you. I got it. 5 5 over to you. I think you -- you have -- it's your John, the floor is yours to explain this. turn to make your proposals on behalf of your 6 MR. KEANE: And here's copies. There's 6 7 7 Board. copies. 8 8 MR. KEANE: Well, we -- I can start talking THE MODERATOR: Do you need another one? 9 9 and --MR. CHATMON: One more. 10 10 THE MODERATOR: You can go. Thank you. 11 MR. KEANE: -- talk slow till Carol gets back 11 MR. KEANE: This goes back to -- it's an 12 so she can --12 adjustment to our proposal from yesterday for the 13 THE MODERATOR: Oh. 13 use of chapter funds. We point out, again, that 14 MR. KEANE: -- put it up. 14 the current member payroll deduction is 7 percent. 15 The current supplemental chapter allocation is 4, THE MODERATOR: I'm sorry. Well, I did 15 for a total member contribution of -- credited to 16 better today. It was the court reporter 16 17 17 the members of 11 percent. yesterday --18 18 Sometime off in the future, the member MR. KEANE: Or --19 contribution will increase to 10 percent. We are MR. HAND: We're testing you, Mr. Moderator. 19

20

21

22

23

24

25

currently using the 4 percent that's shown up

What we're proposing today is that we

transfer an additional 4 percent until the fund

reaches a 50 percent status, at which time it will

above. So the member contribution would be

somewhere between 14 and 10 percent.

20

21

22

23

24

25

a half turn.

THE MODERATOR: Yeah. I've got to -- now

MR. KEANE: Well, the whole discussion of

resolving the long-term unfunded has been pushed

off to the end. We want to make another proposal.

I've got to make a full turn. I didn't even pass

```
drop down to 3 percent until the fund reaches a 60
 2
     percent status, an additional 2 percent until the
 3
     fund reaches 70 percent status, a 1 percent until
     the fund reaches 80 percent status, and at 80
5
    percent and above, zero chapter funds will be
6
     allocated.
7
          THE MODERATOR: And I think yesterday it was
8
     generally agreed that 1.25 was the value of a
9
     percent, and I think using that, then, what you
     are proposing is that there would be 6 million in
10
11
     contribution. Correct me if I'm wrong on this --
12
     I'm sorry -- 5 million in contribution until 50
13
     percent; 3.75 between 60 and 70; 2.5 between 70
14
     and 80; 1.25 -- between 60 and 70; and then 1.25
15
     until it reaches 80 percent; is that correct?
16
          MR. KEANE: Using that --
17
          THE MODERATOR: Using the 1.25 --
18
          MR. KEANE: Yes.
19
          THE MODERATOR: -- knowing that's a close
20
    number, but both sides --
21
          MR. KEANE: Yes.
```

9 10 11 12 13 14 15 16 17 18 19 20 21 THE MODERATOR: -- seem to have -- each have 22 23 indicated to me privately that that's kind of what the numbers should be. So with that, it would be 24 25

1

14

15

16

17

18

19

20

21

22

Page 18

25 that -- your proposal is that you-all would put in Page 19 \$6 million additional until 50 percent funding 2 status. 3 I think, guys -- and correct me if I'm wrong -- we start off at about 39 percent; is that 4 5 right? 6 No? 7 Is that what it was, 39? 8 Okay. So we're in the ballpark. So for --9

22

23

24

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

until the -- until the funding status is increased by another 10 percent, you would stay at 4. Then you would go to 3, then 2, then 1. The employee contribution would go to 10, as you guys have already agreed to, and that 10 would go into effect upon reinstatement of the rollback or cuts, or whatever you guys refer to.

Now, can I ask a few questions on this, if I may, before we -- and then I'll let them.

With this proposal, I am -- since you have not addressed those items which are the COLA and the -- and the 8.4 percent DROP, I take it that this is your proposal, and this proposal would not include a cost of living downward adjustment and would not include an increase -- excuse me -- a range, would stay with the -- with the set DROP earnings figure; is that correct?

1 MR. KEANE: That's correct. THE MODERATOR: Now, yesterday I had asked you -- and I don't know if you had a chance or not -- if you went back -- if somebody had a 5 chance to do that, to go back and determine 6 whether or not the -- we know the fund would 7 now -- is outperforming 8.4 percent, and that if it were implemented under the City's plan, would go to 10. We know that was true probably last year also, and maybe even the previous year, but for the last two for sure. Over the last five years, my guess is it's a very close number.

What I wanted to know is if that was accurate or not because it seemed to me that -- at least right now that the City's -- that the City's proposed DROP rate would be actually higher than the 8.4 percent that the employee -- as the fixed rate. And you were going to do some comparative to see kind of what that really amounted to.

MR. KEANE: And they did. And I'm trying to find you an answer.

THE MODERATOR: Okay.

MR. GREIVE: Well, I think, John, over the last five years your fund has averaged about 14, 12 to 14 --

THE MODERATOR: So it would be a --

Page 21

```
2
          MR. GREIVE: -- percent, is what you --
 3
          THE MODERATOR: -- 10?
 4
          MR. KEANE: Uh-huh.
 5
          MR. GREIVE: Yes. It would be capped out at
 6
    10.
 7
          THE MODERATOR: And the idea behind that, as
 8
     I understand it, was the zero floor meant that you
 9
     didn't actually ever take the impact of the loss.
     There would be times, as there have been, where
10
11
     the 10 would be below what the actual -- but those
12
     two things kind of were factored into the range?
13
```

MR. GREIVE: Yeah. THE MODERATOR: Okay. But is it -- it's your position right now that -- your current position that this would be the additional -- have you figured out -- yesterday you gave me a number. What is the amount of money that you are -- you, meaning the Board, is -- if you have done it. I know you have. What amount of money are you now proposing to put forth towards the issue of unfunded liability in this proposal?

23 MR. KEANE: Well, using the round numbers 24 that you talked about, it's -- five and three is 25 eight -- eleven, twelve -- about \$14, \$15 million.

Page 22 Page 24 THE MODERATOR: Okay. Now -- well, I have funding source would you be utilizing to make up 2 one additional question. And maybe both sides can that difference? 3 address this. How long do you think it would take 3 MR. KEANE: We'll be utilizing two funding 4 for the fund to reach the 50 percent funded status 4 sources. One is some reserve funds that we have 5 under your proposal, a single year? 5 in the chapter fund. And, secondly, the 6 MR. KEANE: Probably not in a single year, 6 legislature passed and Governor Scott signed, on 7 7 but certainly in the next couple years, if the Tuesday, House Bill 117, introduced by 8 market maintains its strong performance as --8 Representative Ray --9 right now we have the fresh information from our 9 MR. HAND: That's the Baldwin bill? 10 MR. KEANE: -- to get the Baldwin 185 money 10 consultant. So far this fiscal year, the fund has 11 returned 8.61; our one year number is 13.61; three 11 that we had previously discussed last year. 12 year number, 9.51; five year number, 13.30; and 12 MR. HAND: Isn't that only about \$70,000 a 13 13 ten year number, 7.18. year? 14 THE MODERATOR: Okay. Then my --14 MR. KEANE: They're not --15 15 MR. KEANE: We're closing in on it. MR. HAND: I thought it was --16 THE MODERATOR: Okay. So your number 16 MR. KEANE: They're not sure how much it is. 17 17 We've had estimates between 70,000 and 150,000, would --18 MR. KEANE: Fortunately. 18 but, you know --19 THE MODERATOR: The number that you're --19 THE MODERATOR: But -that you're setting out there, that number would MR. KEANE: -- the State doesn't have a firm 20 20 21 also, at least in part, be dependent by how long 21 handle on it because there wasn't a qualifying 22 it takes to reach each of these thresholds? 22 fund down there for them to have, but . . . 23 MR. KEANE: Yes, sir. 23 THE MODERATOR: Let me go back, if I could 24 24 THE MODERATOR: Okay. I've asked some of the follow up, Chris, on your question because I want 25 25 to make sure this is -- that I understood this questions I had in mind when I saw this proposal. Page 25 Page 23 I'm going to kind of turn it over to you, Chris, right. What this would do, if we -- if we take 2 for your -the first year, you currently are putting 3 MR. HAND: I have a couple of questions. somewhere -- about \$10 million you are So, John, does this sort of supersede and contributing to chapter funds; correct? 4 5 5 cancel out the proposal you made yesterday; in MR. KEANE: Receiving about \$10 million. 6 other words, should we disregard that one --THE MODERATOR: I'm sorry. Yeah. Yeah. 6 7 MR. KEANE: This is our --7 Yeah. This would have you paying out . . . 8 8 MR. HAND: -- and this is a --MR. KEANE: Virtually all of it. 9 9 MR. KEANE: -- revised proposal. THE MODERATOR: Well, current dollars that MR. HAND: -- substitute for it? you have contributed, plus this would actually 10 10 11 MR. KEANE: Yes, sir. 11 exceed the 10.6, or whatever that number is. And 12 MR. HAND: I'm curious. Because, for 12 what you're saying is that you would use whatever 13 example, right now the amount we receive in 13 monies that might be there, although they may be 14 chapter funds each year is about \$9 million, about 14 nominal, but they are -- they're still -- they're 15 half of which is paid to the base benefits of the 15 dollars. And you would augment that by reserves 16 plan, the other half is going into the enhanced 16 that you have accumulated over the past? 17 17 benefit account. MR. KEANE: Correct. 18 Given the current numbers, this additional 18 THE MODERATOR: All right. Go ahead. I'm

19

20

21

22

23

24

25

sorry. I just wanted to make sure I understood

And, John, do you -- yesterday you had

should discard what was issued yesterday, and this

indicated -- so that's helpful to know, that we

is the -- this sort of supersedes that proposal.

MR. HAND: Sure.

19

20

21

22

23

24

25

contribution, until you get to the 50 percent

funded level, would seem to -- if you add that to

the existing contribution to base benefits, would

seem to exceed the amount in chapter funds the

City receives each year. If I'm doing the math

correctly, that'd be about 10.5 total, when right

now we're really only getting about nine. So what

Page 26 You had also indicated yesterday you were likely to bring back a counterproposal on both DROP and COLA. Is that still your intention, to do that today?

MR. KEANE: Well, we want to talk about this as -- this proposal in lieu of a separate proposal for DROP because this would be the financial contributions from the Board in lieu of a separate proposal for each one of those.

MR. HAND: So --

2

3

4

5

6

7

8

9

10

11

12

13

14

15

22

23

24

25

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

THE MODERATOR: So if I could be clear on this -- because I understood this when you handed out -- what you're saying is that you would offer this, and your response on the COLA and the DROP is to maintain status quo?

16 MR. KEANE: Correct.

17 THE MODERATOR: You would maintain status quo 18 as to those, and then you would put these 19 additional dollars up?

20 MR. KEANE: Correct.

21 THE MODERATOR: Okay.

> MR. KEANE: We used the language up here in the middle of the page, for the contribution of the members' return to the -- after the wage reduction using the MSA formula. And as you

recall, there were no other impacts on current employees in the MSA.

THE MODERATOR: Back to you, Chris. I'm sorry.

MR. HAND: Well, I'm just -- I'm not entirely clear what, if anything, this has to do with DROP and COLA. I mean, these are funds that have been discussed, and both sides have discussed them in terms of the unfunded liability discussion, which we will only get to, as we said, if we can reach agreement on new employees, which we have -current employees, which we have not reached final agreement, and governance.

So, I mean, this strikes me as a proposal that's useful to have and would be part of that third discussion, but doesn't really address the remaining issues in the category we still have outstanding and that are prerequisite to resolving before we get to the unfunded liability.

MR. KEANE: We're offering this and maintaining the benefit structure for our current members, maintain the structure and make these payments.

THE MODERATOR: Well, I need to follow up on something. Maintain -- now, there were some

Page 28 changes yesterday that the parties had agreed

upon, and I want to be -- so I have addressed COLA

and DROP because those are the ones that I

consider the silos that are open.

5 This proposal is to maintain the COLA and the 6 DROP, or is this -- are you receding from the 7 agreements we made on the third -- excuse me -- on 8 the 48 months yesterday and the -- well, this 9 actually incorporates -- goes to 10 percent on --

10 MR. KEANE: Yes.

3

13

14

15

16

17

19

20

21

25

7

8

9

10

11

12

13

14

15

16

19

20

21

22

23

11 THE MODERATOR: So that is not -- are you 12 receding from the 48-month?

MR. KEANE: It's so far away and it's so insignificant, it doesn't matter one way or the other.

THE MODERATOR: Okay. Then you're not receding from it?

18 MR. KEANE: Right.

> THE MODERATOR: Because it does matter to the -- to this side because that was the offer and I -- that was --

22 MAYOR BROWN: That's the offer we gave --23 THE MODERATOR: -- what we agreed to and that 24 was in agreement. So all right. So we're not.

So to make -- to get this thing recentered,

where we are is we're talking about the two issues

Page 27

for current employees that are open. Your proposal back is -- says, "Look, we're" -- "We'll put these additional dollars up, but we want to

maintain the MSA as it relates to the issue of 5 COLA and as it relates to the issue of the DROP." 6

Let me -- because I'm not going to let this thing get bogged down if I can avoid it. So as it relates to the DROP and the COLA -- I'm not -- I have no earthly idea how the City would react to this, and I have no idea how you -- because now we're really getting down to bargaining in public.

If the -- am I wrong in believing that maintaining the COLA structure is more important to you than maintaining the 8.4 DROP number? Is that wrong, or is that -- are they the same?

17 MR. KEANE: They're the same --

18 THE MODERATOR: Okay.

MR. KEANE: -- because some members are on the verge of entering the DROP. All of them are working toward their current 20 years. And so the COLA matters to -- both of them are very important.

24 THE MODERATOR: But on the DROP number, 25 again, if somebody was to go out now on DROP --

```
Page 30
     and let me -- the DROP number that they would earn
                                                           1
 2
     on their DROP now and would have been anytime over
 3
     the last five years would be greater than the
                                                           3
 4
     structure number we're currently using?
                                                           4
5
          MR. KEANE: That's correct.
                                                           5
 6
                                                           6
          THE MODERATOR: Okay. I'm sorry. I'm not --
7
                                                           7
     I'm going to go back to the City for a moment.
8
          MR. HAND: No. I just -- we're going to -- I
                                                           8
9
     think we're going to have some challenges making
                                                           9
10
     progress. I mean, I think that's --
                                                          10
11
          MAYOR BROWN: Yeah.
                                                          11
12
          MR. HAND: -- very important financially to
                                                          12
13
     the City, obviously --
                                                          13
14
          THE MODERATOR: Here's what --
                                                          14
15
          MR. HAND: -- and to --
                                                          15
16
          THE MODERATOR: Here's what I want to do. I
                                                          16
17
    want to --
                                                          17
18
          MAYOR BROWN: Can I ask a question?
                                                          18
19
          THE MODERATOR: Yeah.
                                                          19
20
          MAYOR BROWN: Just --
                                                          20
21
          THE MODERATOR: Mr. Mayor, you're recognized.
                                                          21
22
          MAYOR BROWN: -- from listening -- so, John,
                                                          22
                                                          23
23
    basically what you're saying is -- I just want to
24
    be clear -- that the DROP and the COLA are
                                                          24
25
                                                          25
    nonnegotiable?
                                                  Page 31
1
          MR. KEANE: No. They're negotiable.
2
```

```
THE MODERATOR: No. No.
3
         MAYOR BROWN: Okay. So we're trying to
    figure out -- you know, you don't have them here,
4
5
    and you're using this as a --
6
         MR. KEANE: No. We've offered this --
7
         MAYOR BROWN: Okay.
8
         MR. KEANE: -- as a first starting point
9
    of --
10
         MAYOR BROWN: Okay.
11
         MR. KEANE: -- talks.
12
         THE MODERATOR: I want to -- first of all, I
13
    think you guys need to go consider this for a few
14
    minutes and see if you want to come back in
15
    response to this. I'm assuming that your response
16
    to this is, "I'm not responding to this yet until
17
    we work out the issues that we talked about
18
    yesterday, which are COLA and DROP."
19
         And I'm assuming what you're saying is, "I'm
20
    not going to do something on COLA and DROP unless
21
    and until" -- "first of all, I'm not" -- "the
    Board doesn't want to do anything on COLA and
22
23
    DROP, but we're not going to do that unless and
24
    until it's converted to how much money we're
25
    willing to put into" --
```

```
MR. KEANE: Uh-huh.
     THE MODERATOR: -- "the fund" --
     MR. KEANE: Uh-huh.
     THE MODERATOR: -- "or into the" -- "into
the" -- "the monies that we would transfer from
the fund." Okay.
     Well, guys, this is where it gets harder and
where, hopefully, we can -- I want to ask both
parties to break for about 15 minutes. I'm not
going to be able to -- because of the way we're
doing this, I won't take proposals back to one
another, but I want to have private discussions
with each of you regarding these issues.
     I will come back to the table after these
private discussions. I will advance proposals,
but I will only advance those proposals at this
table; okay?
     I do have one additional matter I'd like to
bring up before you break because I'd like it to
be discussed by the City. We have Paragraph 8,
which was open in a very limited fashion.
     MR. HAND: Uh-huh.
     THE MODERATOR: A suggestion that I have and
that I came up with -- and it may be a terrible
suggestion. I don't claim any expertise, but as I
```

```
Page 33
     was seeing the language we had there, it came to
    me -- and I would like you to consider it -- why
     wouldn't it make sense to -- I think until 2017 --
     would it or would it not make sense as an option
 5
     just to put the incumbent in DROP for the
     remaining -- I guess it's two years, a little
 6
 7
     more? December 17 was the number. So I just
 8
     throw that out.
 9
          I'd like -- and if not, come back with some
     other plan that you think might work. And I know
10
11
     you've got somebody down there who can -- I'd like
12
     to get eight done today and finalized also. And
13
     then I'm going to talk with John, and I'm going
14
     to -- then I'm going to come talk with you guys.
15
          MR. HAND: Okay.
16
          THE MODERATOR: Okay. We'll take a break.
17
          Make that, Madam Court Reporter, 20 minutes
18
     from now. And what time is it?
19
          THE COURT REPORTER: It's 2:04 now.
20
          THE MODERATOR: Okay. It's 2:04. We will
21
    meet again at 2:24.
22
          (Recess from 2:04 p.m. to 2:47 p.m.)
23
          THE MODERATOR: Thank you, folks. I
24
     appreciate the opportunity to talk with both of
25
     you. I have -- I've come back, and I have tried
```

Page 34 to -- we are -- we've made a lot of progress, folks. We've made a lot of progress in the last few days. And so somebody has to be the guy that

4 tries to move this forward.

2

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

2

9

12

13

16

17

18

19

20

21

22

23

24

25

And I'm looking at the proposal of -- the funding proposal of 5/14/14. I'm also looking at the proposed current employee modifications as presented to me by the City. And I'm focusing on the first two issues there, which are COLA and DROP.

I make no -- I make no representation that my -- that I have any secret idea on how to resolve these differences, which are important differences, though I have to tell you, as I look at costing out these differences, the costing out of the differences between the parties, particularly as it relates to COLA and DROP, are not nearly as significant as people may believe, but I understand for both parties these are very important.

I have a proposal that the moderator would put on the table and see if that could get some discussion going. I would propose that the -that the City accept the 5/14/14 Revised Current Plan, Members Supplemental Contribution with the

following changes: That the -- and these are the

3 the Board's changes, nor has the Board indicated

moderator's changes. These are not, I understand,

4 acceptance of them -- that the COLA would be

5 capped at 2 percent for those employees with less

6 than ten years, using the Social Security COLA

7 funding. And that would go into effect at

8 implementation, that the DROP would be accepted at

the zero to 10 percent range, and that the parties

agree to review these provisions in the -- after 10

11 four years, after the fourth year of

implementation has expired, meaning it'd have to

be four years expire before the parties would

14 review it, and then they would agree to review 15 these.

I know that that probably has one thing in common, neither one of you likes it. But I think

it, at least, will spark some conversation here. And I would repeat that again, that the City would accept the 5/14/14 Revised Current Plan, Members Supplemental Contribution with the following changes: That the COLA would be capped at 2 percent for those employees with less than ten years, using the Social Security COLA figures, that that would commence upon implementation of

Page 36

the plan, that the DROP would be -- 8.4 percent

would be abolished, that the DROP would then, for

3 all employees, be zero to 10 percent, and that

this -- that this amendment to the current

5 agreement would be subject to review after it had

6 been implemented for four complete years. And I

don't give a starting and beginning date because

8 it -- whenever it was adopted, it would run, and

9 the fourth year would be four years thereafter.

10 That is my proposal. And I'd like to get 11 some comment from the parties. And the good news 12 is that I probably already have agreement, and 13 that agreement is that neither one likes my 14 proposal, so I've done better than you've been 15 able to do on your own.

MR. HAND: May I ask you a couple of questions?

18 THE MODERATOR: You can.

16

17

19

22

24

25

13 14

15

16

17

18

19

20

21

22

23

24

25

MR. HAND: Sure. And these are to John.

20 So, John, I just want to be clear. You

21 haven't brought any proposals on DROP or COLA with

you here today; is that correct?

23 MR. KEANE: That's correct.

MR. HAND: So you don't have any proposal --

MR. KEANE: This is to substitute --

Page 35 MR. HAND: -- as to DROP or COLA? 1

> 2 MR. KEANE: -- for that.

3 MR. HAND: So no proposal as to --

MR. KEANE: No proposal.

5 MR. HAND: -- DROP or COLA here today?

6 THE MODERATOR: Well, the proposal would be 7

the status quo.

8 MR. HAND: Got you. Okay. Let me just -- I 9 just -- because I was -- I was looking last night 10 again at the 10/1/13 valuation of the Police and 11 Fire Pension Fund. And I noticed too you 12 referenced some reserve accounts earlier.

MR. KEANE: Right.

MR. HAND: I noticed two. One is the enhanced benefit account, which currently has a balance, as of the 10/1/13 val, of approximately \$28 million, 26,647,091, and also what's called the CBSA, the City Budget Stabilization Account, which has a balance of approximately \$33 million, 33,268,816.

I did not see in the valuation any other reserve accounts at the Police and Fire Pension Fund. I just wanted to confirm if my reading is correct and these are, in fact, the only two reserve accounts of any kind at the PFPF.

```
Page 38
1
          MR. KEANE: Correct.
 2
          MR. HAND: So other than the EBA and its
 3
     approximately $28 million balance and the CBSA and
 4
     its approximately $33 million balance, there are
5
    no other reserve accounts with any balances at
 6
     the --
7
         MR. KEANE: Correct.
8
          MR. HAND: -- PFPF? Okay.
9
          MS. LAQUIDARA: I had one question, Senator.
     And that is, both of these are benefits, and so
10
11
     our provision is -- as to benefits, I would be
12
     uncomfortable in bringing a benefit change after
     four years back to the fund because we were
13
14
     separating those.
15
          MR. CHATMON: Along the lines --
16
          THE MODERATOR: Well --
17
          MR. CHATMON: We have -- we have a waiver for
18
     three years.
19
          THE MODERATOR: Yeah. Here -- let me -- let
    me tell where -- let me tell you how it -- so that
20
21
     I can explain, and it may look like I don't
22
     understand what I'm doing, but --
23
          MS. LAQUIDARA: No. No.
24
          THE MODERATOR: You have a provision out
25
     there for a waiver that currently --
```

```
Page 39
1
         MS. LAQUIDARA: Right.
         THE MODERATOR: And I've reviewed it. It is
2
3
    currently a three-year waiver. So the fourth year
    was not some number I just reached out of the sky.
4
5
    My thoughts would be, at the end of three years --
6
    three years the issue of this going back to
7
    bargaining --
8
         MS. LAQUIDARA: Okay.
9
         THE MODERATOR: -- may or may not occur --
10
         MS. LAQUIDARA: Got you.
11
         MAYOR BROWN: Got it.
12
         THE MODERATOR: -- because the --
13
         MS. LAQUIDARA: Thank you.
14
         MAYOR BROWN: Got it.
15
         THE MODERATOR: Because the organizations may
16
    have chosen to not --
17
         MS. LAQUIDARA: Got you.
18
         THE MODERATOR: -- do it again, which means
19
    it would --
20
         MR. HAND: They're obviously --
21
         THE MODERATOR: -- stay in the status quo.
22
         Now, the other side is, this may -- subject
23
    to review by either party, meaning that if the --
24
    if it essentially remains intact but the parties
```

come back because something herein is not

25

```
Page 40
     working --
 1
 2
          MS. LAQUIDARA: Yes, sir.
 3
          THE MODERATOR: -- in light of what happened
     after three years and the parties having been
 5
     given an opportunity under the collective
 6
     bargaining to either waive or to proceed to --
 7
          MS. LAQUIDARA: Uh-huh.
 8
          THE MODERATOR: -- some other benefit plan,
 9
     then if the City brings it back -- if the City
     brings it back and wants to discuss it, while
10
11
     there is a provision in there that the future
     pension benefits would not be negotiated, the flip
12
13
     side of it would be that, if the City chose that
14
     it hadn't occurred in collective bargaining, this
15
     would still allow the parties to come back to the
16
     table.
17
          And one of the things that might be provided
18
     is that, A, the City may want to. And they could
19
     look at whether or not that has proven to be
     workable in light of what you maintain is the
20
21
     collective bargaining restrictions on the three
22
     years. So that's kind of how I came up with that
23
     number.
```

MS. LAQUIDARA: I see. Thank you.

25 THE MODERATOR: I didn't pull that out of --Page 41 I didn't just pick four years --2 MS. LAQUIDARA: I knew you had a plan. 3 THE MODERATOR: -- for any other reason. That was to give --4 5 MS. LAQUIDARA: Thank you. 6 THE MODERATOR: -- both parties a chance to 7 have gone back to the table to have dealt with 8 whether or not it was going to be collectively 9 bargained and also to give it a period of time, assuming that it was not changed, to see whether 10 11 the parties were in agreement in a fourth year, 12 whether or not it was working. 13 Now, it also dealt with another issue. One 14 of the issues that has been raised by John, and I think wisely, has been, "Well, what would happen 15 16 if there was a significant change in the cost of 17 living?" 18 We've been told over the years that we may be 19 looking at some inflation. So far, that hasn't

been the case. And at least for next year, it's

the road, if there was to be inflation, and that

was not to have been significantly addressed in a

collective bargaining setting -- and it may or may

not be -- then that would allow both parties to

not projected to be the case. But four years down

20

21

22

23

24

25

come back and say, "Hey, wait a minute. This number's" either too low, or the flip side of it is the number could be exactly right or need to be modified.

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

20

21

22

23

24

25

So that was my thinking. That's why I came up with the fourth year. I'm not suggesting that that's a magic number. You guys may say five. You may say ten. You may say, "I don't want that."

But at least that would allow the interim time to -- I'm accepting the City's argument for a moment regarding reopening of issues and that that would not -- that that would -- may have alleviated the need to reopen or it may have exacerbated it. I don't know. So that's how that came about.

That also, frankly, would mean that you could come back and say, "Okay. You can" -- "You can reopen these provisions only that we've agreed to here on this last section," meaning COLA, DROP, and funding.

The other reason I did this is I went four, three, two, one. I thought that -- and I know this may not be precise, but if the fund was to continue to perform as it is now, if the dollars

were to be as proposed in the supplemental agreement, then we ought to be at somewhere greater than 50 percent and somewhat -- somewhere less than 80 percent at the end of four years. MR. HAND: Maybe. I mean, we'll -- we can -we can look and see what those numbers -- I'd tell -- I will you tell you, based on both the analyses we ran and those that the task force ran, even with the types of benefit changes we're talking about, which go to the future normal costs, and even with some of the unfunded liability pay-down measures that were discussed, we're still looking at a 14-year period to get from where we are now to get to that 80 percent benchmark. So it may not be as fast --THE MODERATOR: No, I wasn't talking about --MR. HAND: Yeah.

18 THE MODERATOR: I don't -- I'm not projecting 19 we get at --

MR. HAND: Sure. Sure.

THE MODERATOR: What I said is I believed we would be past the 50 percent mark at the four years, if they contributed at the rate of -- if you were at 40 million --

MR. HAND: Uh-huh.

Page 42 1 THE MODERATOR: -- and they were at 6

million, that would be 46 million a year for the

four years. That should -- that should -- and if

4 we use 40 percent or 39-something as the current

5 funding level, that should raise you to get to the 6 50 percent level and everybody see if it's

50 percent level and everybody see if it's

working. That was the other thing I left open.

8 MR. HAND: Yeah. And one thing -9 THE MODERATOR: I'm not -- and I'm not -10 guys, I'm not saying --

MR. HAND: Sure.

THE MODERATOR: Hey, my proposal may not be better, but so far -- you-all can beat it, but you-all have got to do it.

MR. HAND: Well, and one thing I'm a little -- and, John, maybe you can clarify on this point. So I'm looking at this kind of stair step down approach, you know, 4 percent until 50, then 3 percent until 60, 2 percent until 70. I don't know.

I guess there would have to be a future Board decision as to how that money would be spent if it weren't being spent putting it into the plan or unfunded liability or those kinds of things, but theoretically that could even go into -- you know,

Page 43

7

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

2

9

10

11

12

13

14

15

16

17

19

20

21

Page 45 I know there have been some proposals you've made in the past to put those into enhanced benefits.

3 So the Board is comfortable with the idea of 4 that sort of stair step down, even if you're still 5 at a 50 percent funded status, which is still

obviously lower than is optimal for a plan like this, or a 60 percent funded status, or a 70

7 this, or a 60 percent funded status, or a 70 8 percent? They're comfortable with that stair step

down kind of approach?

MR. KEANE: It's an approach to start transferring money in to address the issue. We don't have enough money to solve the issue.

MR. HAND: Uh-huh.

MR. KEANE: So we want to do at least a significant part, part of it. We can't solve the whole thing.

THE MODERATOR: Well --

18 MR. KEANE: Time will solve the whole thing.

THE MODERATOR: Now, there is also -- and I don't want to -- I'm not trying to -- nobody is trying to hide the beanbag here. Everybody has

22 seen the -- there is the mention of a share

23 account in this supplemental. It's the last
24 sentence. I'm sure you've seen that, but there's

25 a mention of a share account.

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

8

9

10

11

12

13

14

15

16

17

18

19

20

22

23

24

25

At some point in time, if you ever got to where those commitments to cost -- to regular -and reduction of deficit -- I mean, presumably some of those dollars could be used over there, but that's probably way down the road. I mean, that's -- there's not any question about that.

And I noticed this morning there was some conversation -- as I read the story, there's some conversation about the idea of a shared account. As I read the shared account, the shared account's of no immediate consequence because the commitment of the dollars is already greater than would ever be -- there would be no funding -- when you're at a -- using the numbers you've -- the account numbers you've given us today --

MR. HAND: Uh-huh.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20 21

22

23

24

25

2

3

4

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

THE MODERATOR: -- if those account numbers essentially account for the reserves, then it is unlikely that there would be any -- and correct me if I'm wrong. It's unlikely there'd be any additional dollars above -- while you're paying 4 percent until -- that's 50 percent funded, which may very well be somewhere between three and four years that you would be paying an additional 4 percent into the plan and 3 percent thereafter

Page 47 until it gets down to 60. I mean, if we use you said 2028 was aspirational.

MR. HAND: Well, that's the -- given --THE MODERATOR: At the 80 percent.

5 MR. HAND: -- a variety of factors --

6 THE MODERATOR: Right.

MR. HAND: -- that was the earliest date at which the plan would be --

THE MODERATOR: Right. And I'm accepting that for purposes of my proposal, which says to me -- okay. Then what is the rate it would take to -- if that's what it would take to get to 80 percent, what would be the rate at this -- to get to 50 percent, which is roughly ten-plus percentage points from where we are now?

The four years seemed like that was not an outlandish -- once again, that's why I left you guys a little bit of an escape hatch if it wasn't working. And so if you don't like it, we don't have to have the escape hatch, but I thought it might be something that everybody -- and that might not ever be necessary because maybe the employees have dealt with it, or maybe they have not.

MR. HAND: Well, I guess the larger concern,

Page 48

1 as -- again, as I sort of mentioned earlier, this appears to be timing. You know, when the City made its proposal from the outset -- and, of course, we've got the BACKDROP of the task force 5 and, of course, our -- the mayor and the City 6 Council members, as well. When we initially made 7 our proposal, we sort of made it clear that, in 8 order to get to the discussion about unfunded 9 liability, we needed to resolve these other 10 issues.

And then resolving the unfunded liability after we resolved those other issues was a function of the City potentially putting in extra money and the fund potentially putting in extra money. I'm just wondering if this tying of funding to the issue of benefits, and by implication, governance is not a bit premature.

THE MODERATOR: Let me -- let me remind -let me remind the City that, from the Board's position in these negotiations, there is an increase already for the employee contribution immediately. There is a 10 percent increase tied to the reinstatement of the cuts. There is -- for a recalculation of the 60 to 48 for those with less than ten years.

Page 49

There is the issue -- and I'm not making 1 2 their argument, but I'm throwing this back to you 3 from where they are sitting. The MSA left current 4 employees, for the most part, certainly almost --5 with the exception of the eventual step, one-half of 1 percent, if I remember how it went up, to 6 7 9 -- left the current employees untouched.

And the argument was at the time, and one that I know you guys are sensitive to, it is always a lot harder to tell people we're changing the rules on them during the game. The Board, I think, has taken a strong position that that is a very difficult thing to do, not only because you're changing the rules in the middle of the game, but also because people have already made plans, and monies have already been reserved on the basis of -- now, back from the City's side, the City said, "Yes, but, A, we've got to cut the cost somewhat to make this work, and, B, that was a concern about shared sacrifice, so we're not 21 talking about shared sacrifice because there's already been a greater amount given than was given in the MSA, and there's a recalculation that was not included in the MSA."

So if -- I don't want anybody coming in here

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

7

8

9

16

17

18

19

20

21

22

23

24

25

Page 51

saying that there hasn't been any change from 2 where we were on the MSA. The Board sees that 3 they have given ground significantly on this, and 4 they look back to the City and say, "How do we 5 tell people" -- "How do we look people in the eye 6 and say, 'We're changing the COLA on you,' when 7 those people are saying, 'Wait a minute. One of 8 the reasons I came here was the COLA'?"

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

15

Now, I may have come up with an answer that's inadequate. The task force came up with a provision. They addressed it. I've read their report. They too struggle with this because everybody realizes that this isn't just about dollars. In fact, this is also about a sense of equity on both sides, fairness.

And so I came back and said, "Okay. Wait. With less than ten years, we reduce the COLA. That still means for" -- and there is lots of time for that to be fixed down the road. The 2 percent COLA right now is not an unreasonable number for people to anticipate.

If the performance of the economy remains like it is -- which it won't, over their -- but there's plenty of time to fix that. For those employees later, for those employees who are --

who are past that point in their career, maybe the 2 argument can and should be made, "Wait a minute. 3 You know, I've been" -- "I've been here a long time. I've gone through good times and bad. This 4 5 is a COLA that I have counted on." 6 The answer to that will be, "Yes, but we 7 can't afford it. It affects the overall" -- I understand that. I've come back with a proposal. 8 9 It appears that, at least, John, you're as -- you 10 seem about as enthusiastic about it as the City. 11 So, as I say, I've already started off by reaching 12 agreement. Neither one of you like my plan.

13 All right. Using that to work from, you guys 14 come back with something.

John, you come back with something.

We're not that far apart here, guys.

16 17 Now, if there's more dollars, if more dollars 18 will fix it, maybe more dollars will help. If 19 it's not just dollars but it's also the need of 20 this additional shared sacrifice, how much shared

21 sacrifice is enough? 22 MR. HAND: Well, and just to -- if I -- if I 23 might, not to interrupt, but --

24 THE MODERATOR: No. No. Interrupt.

25 MR. HAND: But just to kind of put things in

Page 52 context for us a little bit, you raised a number

of good points. The point of equity and shared

sacrifice are all very important.

4 We also have to be mindful of the marketplace 5 and sort of changing conditions. When this COLA 6 was put in, made guaranteed at 3 percent and 7 retroactive approximately 11 or 12 years ago, 8 sure, it was done for good reasons and cognizant 9 of what the marketplace looked like then.

We're now in a situation where the City is offering a quaranteed 3 percent COLA going forward, where inflation has not kept pace with that in recent years and where our chief competitor, the Florida Retirement System, where 65 of 67 counties have their public safety employees, in July of 2011, abolished the COLA altogether on a going forward basis -- so it's not that we are seeking equity for the sake of seeking equity. The marketplace has changed.

On DROP, again, when it was set at a guaranteed 8.4 percent rate of return, that was probably for a good reason, and the market looked one way at that time, 12 or 13 years ago. It looks different in the time since then, and particularly given the fact that people can, not

Page 53

only have that guaranteed rate of return for five years, but leave their money in DROP for the rest of their lives and continue to earn that 8.4 rate of return. A plan that was originally supposed to 5 be revenue neutral for the City is now not.

6 THE MODERATOR: No.

MR. HAND: And so those are all marketplace considerations that we've --

THE MODERATOR: But --

MR. HAND: -- got to take into -- I just 10 11 didn't want you to think this was something --12 THE MODERATOR: No. No. I'm not. Look, 13

I --

MR. HAND: -- capricious or random we were 14 15 doing --

THE MODERATOR: One of the reasons I'm sitting here is because you guys know that I've been around a lot of these issues for a long period of time.

MR. HAND: Right.

on these issues, when also, let's be very candid, it wasn't uncommon for -- sometimes it seemed a lot easier to put things in the -- say, we'll add

THE MODERATOR: I go back a long, long time

benefits to the pension plan, because, guess what,

the bill didn't come due then. 2 MR. HAND: Right. 3 THE MODERATOR: Well, then the bill came due. 4 And the bill came due and the people who had made 5 the original decision weren't around -- weren't 6 around to feel the impact of it. 7 I would suggest, as a counterpoint -- and I 8 have -- I have proposed in mine that your DROP 9 proposal be accepted. And the reason why is 10 because, for me, with a zero to 10, realizing the 11 market has outperformed even the top of your plan for several successive years, but there were years 12 it was dramatically below and would have -- I 13 14 don't think people should be facing a downturn. I 15 do believe people -- that a cap is reasonable. I 16 think the Social Security number is one that 17

everybody kind of uses as a -- as a number. 18 And so I think some of these issues are 19 not -- on the DROP issue, I think, "Well, okay, right now if anybody went out on DROP, and if they 20 21 went out five years ago and in the last five 22 years" -- and, Joey, correct me if I'm wrong. If 23 they went out five years ago, the fact of the 24 matter is the ten -- the ten would have been a 25 better deal for them if they left five years ago.

1 If they leave five years from now, I have no 2 earthly idea if that'd be a better deal, and 3 nobody else does. 4 What we're saying is let's make the -- l

What we're saying is let's make the -- let's use the marketplace more, but let's have some -- the fact that there was an excess performance over these years offsets the fact that we didn't -- they didn't have to absorb, at any point in time -- wouldn't have to have absorbed a deficit.

It's a reasonable proposal. The City -- the Board may feel very differently about it. And they have -- they've stated their reasons, that they believe the safety of the structure for the current employees -- I know, John, you made -- I heard you making a call. I don't know if you got the answer about -- I don't know whether or not over time this would -- we may be talking about something that is an insignificant financial difference. But I may be wrong.

20 MR. KEANE: From 1999 to 2013, the average 21 return was 6.86.

22 THE MODERATOR: Right.

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

25

23 MR. KEANE: From 2000 to 2013, it was 6.42. 24 The last five years, from 2009 to 2013, is 8.58.

The last five years, from 2009 to 2013, is 8.58.

THE MODERATOR: That doesn't surprise me. I

Page 54 1 mean, my answer is that we're talking about

something that's in the neighborhood of less than

3 2 percent difference. Now, that's not an

4 insignificant number added over the years to

5 people. I understand.

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

4

16

17

18

Page 55

I've got a proposal out here. I'd like both of you to come back with something here. I want you to come back in the next 30 to 45 minutes -- 30 minutes. I think both of you can come back with another proposal. I want to have the City to go first.

John, I want you to have another proposal ready. And I want you to -- guys, we're down to -- we're down to -- the City's saying, "We've got to resolve this." And their argument is, "We're not going to unfunded until we fix this" -- your argument, I understand, which is, "We're not fixing this independent of unfunded because they're interrelated."

I accept either argument, but we're at -we're not at impasse. We're at a point where
we've got a difficulty. I've thrown out a
proposal to keep this thing moving.

I know you don't like part of it on COLA.

I know you don't like what I've said to do on

Page 57

1 the -- on the DROP.

Well, let's see if we can get something going here.

Yes, ma'am?

5 MS. LAQUIDARA: On the COLA, is that -- I'm 6 sorry. John reminded me to speak into the 7 microphone.

8 Is the -- is the COLA change going forward so 9 that --

10 THE MODERATOR: For those with -- my proposal 11 was for a 2 percent cap on those with less than 12 ten years. For those who have greater than 10 13 percent, the status quo maintains. And, yes, that 14 would be -- everything I've offered here is from 15 implementation.

MS. LAQUIDARA: All right. Thank you.

THE MODERATOR: Okay. Can you guys be back at the table in 30 minutes?

19 MR. HAND: We will --

20 MS. LAQUIDARA: Yes. Absolutely.

21 MR. HAND: -- go work on it.

22 THE MODERATOR: Okay. Thirty minutes.

23 MS. LAQUIDARA: Yes, sir.

24 (Recess from 3:12 p.m. to 4:05 p.m.)

THE MODERATOR: Folks, we're back. Thank

you. I know both of you I've had a chance to speak with. I know both of you -- I know you had somebody typing diligently.

I know you guys were working on something.

I think where I left it off was I had made a proposal, which I think was uniformly disliked. So let's have some -- let's have a response. I'm going to ask the City to respond.

MR. HAND: Sure.

THE MODERATOR: And then I'm going to ask,
John, for your response to this and then anything
you have. And let's try to -- I'm going to -- I'm
going to tell you, so that -- by way of
encouragement, we're scheduled for tomorrow, but I
know how these things work. If we get an
agreement, the bones of that agreement need to be
in place today and tonight because tomorrow we'll
be -- I'm not optimistic.

So I'm hoping everybody is -- don't hold back and think that we're going to be able to solve this at the last minute. We won't be able to do it within the time frames we've set. Now, you guys -- I'll work till the last minute you want to work, but today's the day we ought to get this thing in a framework and get it done.

Okay. I'm sorry.

MR. HAND: Sure. And I think Carol is putting it up if she has not already and also passing out hard copies.

So, obviously, we've expressed some reluctance to kind of discuss the issue of unfunded liability, but at the moderator's suggestion, arm-twisting -- I think I'm going to have to see an orthopedic surgeon after we're done here -- we have agreed to talk about that in the context of the other issues.

We will also agree to modify our offer of the COLA cap. So the proposal we would offer is to comprehensively deal with a number of the remaining issues, not that this deals with all of them, but those that we're discussing at the moment.

The City will modify its offer of the prospective COLA cap, which in our first proposal was a cap of 1.5 percent, with employees receiving the lesser of 1.5 percent or the Social Security COLA. We would modify that to a 2 percent cap for all current employees, regardless of years of service.

We would maintain our position on the DROP

Page 60 rate of return, so it would be an actual rate of return -- the actual rate of return with a rate floor of zero, and a rate cap of 10 percent.

And to issues of plan funding that Mr. Keane brought up earlier today, again, consistent with our previous proposal, the City will make an additional unfunded liability payment of \$40 million annually until the plan reaches the 80 percent funding level, if the JPFPF contributes half of the chapter 175, 185 funds, and that's approximately 4 percent of payroll, but in any event, no less than half of the chapter funds received in a given year, if they dedicate that to unfunded liability repayment until the fund reaches the 80 percent funding status. That way, we're both contributing until such time as the plan is at a -- what the actuarial world would deem to be a healthy level.

THE MODERATOR: I have some questions, if I could.

21 MR. HAND: Sure.

Page 59

THE MODERATOR: On the last point, is that number -- is that amount -- I think, if I remember our conversations before, because I used this in some of my conversations today, essentially we now

Page 61

know that 4 percent is roughly --

MAYOR BROWN: Five million.

3 THE MODERATOR: -- five million bucks.

MAYOR BROWN: Five million bucks.

5 THE MODERATOR: So it's about 45 million. 6 And is that the number that it takes to get to the 7 80 percent funded status by 2028 --

8 MR. HAND: 2028. That would bring you to a 9 funded status of 80 percent by 2028.

THE MODERATOR: Okay. And so your -- you would -- what you would say is you would -- you would use the Social Security COLA, but the cap would be raised from 1.5 to 2 percent?

MR. HAND: To 2 percent. That would be the change in the current employees that we would make in --

THE MODERATOR: And that's -- and doesn't affect -- isn't affected by how many years of service? It's just --

MR. HAND: Correct.

THE MODERATOR: Okay.

22 MR. HAND: Sure.

23 THE MODERATOR: It would go into effect at 24 implementation?

25 MR. HAND: And just to be clear because under

Page 62 the law -- I think this is important. Under the law, the way this works is, as of the date of plan 2 3 implementation, any benefits that a current 4 employee has earned, up until that point they 5 would still get --6 THE MODERATOR: Sure. Sure. MR. HAND: -- the current COLA. 7 8 THE MODERATOR: Oh, yeah. 9 MR. HAND: This would be a COLA on the prospective benefits they would earn after the 10 11 date of plan implementation, and there would have 12 to be a calculation made --THE MODERATOR: To use an -- to use the 13 14 example, if they were -- basically, the 3 percent 15 stays in effect for everybody here until such time 16 as the 2 percent goes into effect, is your 17 proposal? 18 MR. HAND: Correct, which would --19 THE MODERATOR: Your proposal --20 MR. HAND: -- be as of October 1, '14 --21 THE MODERATOR: Your proposal is still zero 22 to 10 on DROP --23 MR. HAND: Right. 24 THE MODERATOR: -- and the 40 million? 25 John, I think what we should do now is --

Page 63 well, do you have any questions on this? I mean, 2 there's --3 MR. KEANE: I just have one on this last proposal. We're talking about we receive \$9 4 5 million -- let's use that as a base number. And you want \$4,500,000, just transferred, boom? 6 7 MR. HAND: Into the unfunded liability. 8 MR. KEANE: Into the unfunded liability? 9 MR. HAND: Correct. Yeah. MR. KEANE: And the other --10 11 MR. HAND: The half that is right now going 12 to enhanced benefits --13 MR. KEANE: Right. 14 MR. HAND: -- would, in lieu of that, go to 15 unfunded liability. 16 MR. KEANE: Okay. I understand that. 17 THE MODERATOR: Anything else? Any other questions? 18 19 MR. KEANE: No. I understand that. 20 THE MODERATOR: Do you have any response that 21 you want to give? 22 MR. KEANE: A proposal. 23 THE MODERATOR: That's what I thought. Let's 24 get it out there. 25 I know you guys are working because the

Page 64 heat's -- both of your proposals are still warm, so that tells me that literally they've been 3 copied --4 MR. KEANE: Mayor, let me hand those to you. 5 Cindy. 6 MS. LAQUIDARA: Thank you, John. 7 MR. KEANE: Court reporter. R Moderator. 9 THE MODERATOR: Thanks. I got it. 10 MR. KEANE: Myself. 11 THE MODERATOR: Okay. This would be the 5/14/14, but just to be clear on this for later, 12 13 this is the 5/14/14, and it is the second Board 14 proposal because we had one earlier today. 15 Okay. Go ahead. 16 MR. KEANE: The employee portion of the 17 shared sacrifice under this proposal for the next 18 five years is estimated at \$100 million and comes 19 from the following sources: Employee contributions will gradually increase from 7 to 10 20 21 of pay, utilizing the MSA formula that we had 22 discussed previously. 23 We would transfer all current and future 24 chapter monies and other accounts to reduce the 25 City contribution, except for the funds required

Page 65 to annually pay for the Peyton bonus. All current 2 employee benefits will remain unchanged. New 3 members COLA benefits will be based on the Social Security formula, establish a share plan, and 5 review it in five years. 6 This would result in an estimated \$100 million in City contribution reduction during the 8 next five years. Most of this would be recognized 9 immediately. And the City contribution to be paid in December of 2014 would be reduced from 153 10 11 million to approximately 90 million. This has a 12 direct impact on the next budget, and then going 13 forward. 14 MS. LAQUIDARA: Thank you, John. 15 THE MODERATOR: Here's -- I'm kind of 16 confused on a couple of things I want to get 17 straight. Where you say, all current employee 18 benefits remain unchanged, we previously had dealt 19 with the -- well, this changes the employee 20 contribution agreement you had made; is that 21 correct? 22 MR. KEANE: No. No. 23 MS. LAQUIDARA: No. 24 MR. KEANE: No. No. No.

MR. CHATMON: No. 1.

```
Page 66
1
          MR. KEANE: No. 1.
 2
          MR. CHATMON: No. 1.
 3
          MR. KEANE: They're going to 10, according to
 4
     the MSA.
5
          MR. HAND: But this says the MSA formula.
6
    That's different than the formula we had agreed to
7
     yesterday.
8
          THE MODERATOR: That's what I was getting --
9
          MR. KEANE: Right.
10
          THE MODERATOR: Okay.
11
          MR. KEANE: I'm going back to the MSA
     formula --
12
          THE MODERATOR: So this --
13
14
          MR. KEANE: -- where they get the raise, and
15
     then the percentage starts going up.
16
          MR. HAND: Okay. So the agreement we reached
17
     yesterday on that, you're rescinding from --
18
          MR. KEANE: I'm not rescinding. I'm offering
19
    another proposal.
20
          THE MODERATOR: Okay.
21
          MR. KEANE: If you agree to it --
          MAYOR BROWN: Okay.
22
23
          THE MODERATOR: Okay. I got that, but I just
24
    want to make sure I understand. And you also
25
    had -- on "all current employee benefits remain
                                                  Page 67
```

unchanged," there was a provision for a 48-month 2 contribution to the first ten years. Does this 3 probably change that? 4 MR. KEANE: That would unwind that also. 5 That's such an insignificant amount of savings, 6 that it --7 THE MODERATOR: Okay. All right. 8 MR. KEANE: This just -- this establishes --9 it leaves everything like it is. That's where we're at. This is -- this is our current 10 11 proposal, subject to modification. 12 THE MODERATOR: I got it. The new members 13 COLA would be based on Social Security formula, 14 and that would be -- the COLA would be based on 15 Social Security formula without a cap at all? 16 MR. KEANE: Right. And as we know, we had 17 previously agreed to Social Security up to 1.5, I 18 believe, is the way it was worded; is that 19 correct? 20 MS. LAQUIDARA: Uh-huh. 21 THE MODERATOR: Right. 22 MR. KEANE: All right. 23 THE MODERATOR: And, now, they've made a 24 proposal -- they made a proposal just a few 25 minutes ago. Let me make sure I understood it.

```
Page 68
     It would move that to 2 percent, using the Social
 2
     Security, move the cap to 2?
 3
          MR. HAND: Correct.
 4
          THE MODERATOR: Okay.
 5
          MR. HAND: For current employees.
 6
          MR. KEANE: This is for current employees.
 7
          THE MODERATOR: For all current employees. I
 8
     got it. I got that. For all current employees.
 9
          MR. KEANE: What I'm talking about is new
10
     members here in Item 4. We currently say the
11
     Social Security formula -- 1.5 up to the Social
     Security formula is what we had previously agreed
12
     upon for new employees. That was the City
13
14
     probably.
15
          THE MODERATOR: Right.
16
          MR. KEANE: As you had discussed earlier in
17
     your financial discussion, it's expected that, one
18
     day, inflation will come back again and by then --
19
          THE MODERATOR: Well, let me --
20
          (Sound equipment noise).
21
          (Pause).
22
          THE MODERATOR: All right. Let me address a
23
     couple of things here, John. And I understand
     this is a significant financial proposal, and
25
     we'll talk about that in a moment.
```

Page 69 What I am -- what I believe that I would like 1 you to consider in your -- in your proposal -- I will tell you that I'm bothered by the following: If we go back and we change things that we've 5 agreed to -- I'm not saying you can't. You guys 6 can change anything you want to anytime you want 7 to. But I'm just going to tell both sides this. 8 If you go back and change things that you've 9 previously agreed to -- this is like a ball of 10 twine, and once you start undoing it, I promise 11 you, it unravels. Because there's things that 12 you've agreed to on this side that they'd probably 13 like to revisit. 14 I'm not -- whatever you guys can agree to, 15 but I will tell you that I -- the new members COLA has not been on the -- we started off on last 16 17 Monday on new members with an agreement. And 18 I'm -- please don't take this as -- I hope this is not seen as hectoring. I'm just -- I just want 19 20 everybody to -- I have some concern about 21 unwinding things that you've previously agreed to. 22 But this, I know, is a significant -- and I'm 23 going to ask you some questions. I know this is a

significant proposal. And it has an immediate and

substantial -- looks to me like something like \$60

24

Page 70 million impact. What I -- what I want to be clear 2 is that it is the City's position -- or has 3 remained the City's position that these issues

that we have agreed upon were agreed upon. 5

6

7

8

9

10 11

12

13

14

15

16

17

18

19

20 21

22

23

24

25

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22 23

25

Now, again, I know you're saying, "Well, I'm offering this proposal, and I want to go back and revisit those issues."

I would hope that as we deliberate that we would -- that you give some consideration to the fact that it is a dangerous process for us and a difficult way to negotiate to go back on things that I thought we had some agreement on. I realize that everything is always subject to change, but I hope you will take a look at not unwinding things that we have previously put to bed.

I'd like you to explain that -- and I think that applies to the MSA formula. I know we've agreed to the MSA formula before, and I -- but I know that that's not the same as what we'd -- what had been agreed here today, although it's not hugely different. I know that we had agreed to the new members COLA, and I know that, while it is insignificant financially, I think that the agreement yesterday was a clear compromise.

I think they were at -- I want to say they were at 24. Then they went -- then you came back and stated 60. They went to 36. And, finally, there was a compromise to go to 48.

I don't think those -- if it's insignificant, it becomes more significant if we start unwinding things. I'm not -- again, I hope you guys -normally, I wouldn't have these conversations, but we're in the Sunshine. I've got to talk to both of you about it now.

MR. KEANE: Let me see if I can help you, Senator.

THE MODERATOR: Okay.

MR. KEANE: Apologize for interrupting.

THE MODERATOR: Go ahead.

MR. KEANE: On No. 1, on the second line, after the word "pay," strike the coma, insert a period, and strike the balance of the sentence.

THE MODERATOR: I like that better.

MR. HAND: In other words, John, so you're -that phrase, in your mind, would mean the increase in employee contributions we previously agreed to --

24 MR. KEANE: Correct.

MR. HAND: -- which would be immediately 1

Page 72 percent to 8, and then the additional 2 percent upon the pay cut restoration?

3 MR. KEANE: And we're doing that in an effort to reach unity and harmony and a resolution.

THE MODERATOR: Okay.

5

8

9

10

11

12

13

14

15

16

17

18

19

21

22

6

13

14

15

16

17

18

19

20

21

22

23

24

25

6 MR. HAND: So you're reaffirming the 7 agreement --

THE MODERATOR: Yes.

MR. HAND: -- we reached yesterday?

THE MODERATOR: That's correct.

MR. KEANE: Correct. And also in interest of expediency, strike No. 4 in its entirety. It doesn't come into play till 25, 30, 35 years from now. And I'll leave that to the wise folks that are here at that time that succeed us to resolve. So we'll take that out of there.

MR. HAND: So just so I'm clear, you are now reaffirming the agreement we reached several days ago on new employees?

20 THE MODERATOR: Yes.

MR. KEANE: Correct.

THE MODERATOR: That's correct.

23 MR. KEANE: And the last thing is No. 5 and 24 6, 4 and 5, so then we all have the same talking 25 page.

Page 73

THE MODERATOR: Okay. Now, explain -- how 1 2 does the -- and you guys -- I'm probably asking questions that you-all know way better than I do already because I know both sides have their own 5 expertise on this. Tell me the financial impact of your Proposal No. 2 today. How does that stack 7 up with the proposal that you had made 8 financially, number one? And, also, what is the 9 continuing obligation of the Board after -- excuse me -- is this -- would this be a one-time 10 11 wholesale transfer or -- I'm not quite getting 12

MR. KEANE: When we reach \$100 million in transfer money, these two funds plus all of the future chapter funds, with the exception of the amount that has to be retained for the Peyton bonus, 100 percent of that would come over until we reach this \$100 million contribution threshold. We're offering to put \$100 million in here.

MR. HAND: John, is there -- and maybe I'm just misreading it. Is there an unfunded liability reduction measure in this agreement? There does not appear to be.

MR. KEANE: If you take the funds and apply them to the unfunded rather than to the current

Page 74 Page 76 obligation, that's where it would go. We believe contributions, in accordance with the terms and 2 that applying them to current City obligations, 2 conditions of the settlement agreement. 3 which would reduce the stress on next year's 3 MR. HAND: So it's your -- it's your position 4 budget and the follow-on budgets, while the market 4 it's sort of a gratuitous payment done on an 5 continues to help us on the unfunded, is a better 5 annual basis; is that right? 6 6 MR. KEANE: Yes, sir. It is not a pension way of doing it. 7 7 MR. HAND: Can I just -- for clarity's benefit, per se. It is a benefit that the 8 8 purposes, may I ask a couple of questions about trustees are authorized -- in the words the City 9 No. 2, John? 9 Council chose, is called "post retirement 10 MR. KEANE: Yes, sir. 10 enhancement." 11 MR. HAND: You say: Transfer all current and 11 MR. BELTON: John, have you ever not paid future chapter monies and accounts to reduce the 12 12 that? City's contribution. 13 13 MR. KEANE: No, sir. 14 By future chapter monies, I assume you mean 14 MR. BELTON: So it's been paid every year? 15 the -- what is now approximately \$9 million that 15 MR. KEANE: Every year. 16 comes in each year from the premium tax revenues; 16 MR. BELTON: How long ago did you start that? 17 17 is that right? MR. KEANE: Started in two thousand and . . . 18 MR. KEANE: That's correct. 18 MR. HAND: '06, I believe, the legislation --19 MR. HAND: So that would be the year-in, 19 MR. KEANE: '06 is when it -- when it was year-out period. And is that for a particular 20 20 changed. 21 period of time, or is that just in perpetuity? 21 THE MODERATOR: I want to make sure I 22 MR. KEANE: That is till we reach the \$100 22 understand something just for this -- under this 23 million threshold. 23 provision, if you're right that the -- if the 153 24 MR. HAND: When you refer to current chapter 24 would be reduced to 90, I'm reading that as -- and 25 25 correct me if I'm wrong -- that would be -- \$63 monies, what do you mean by that? Page 75 Page 77 MR. KEANE: It's funds we have available. million would be anticipated on the front end? 1 2 2 MR. HAND: You mean the funds that are --MR. KEANE: Yes, sir. 3 MR. KEANE: That we talked about earlier. 3 THE MODERATOR: And then I think the number MR. HAND: Okay. Those two different you gave was the chapter funds at 9 million, less 4 5 5 accounts -the --6 MR. KEANE: Two different accounts --6 MR. KEANE: Two. 7 THE MODERATOR: They're transferring --7 THE MODERATOR: Less the two, so that 7 8 MR. KEANE: Collapse all those accounts, put 8 million would be paid until the 63 million became 9 9 them into the fund, and it would be anticipated 100 -- the 63, plus however long it takes -- and that, future chapter revenues, all of them would I'm not figuring that out that quickly, but you 10 10 11 be committed for probably the next six years. 11 would put in 63 million up front and \$7 million a 12 MR. HAND: And the amount -- just because I year until you had contributed 100 million to the 13 don't have that piece of the valuation in front of 13 fund? MR. KEANE: Yes, sir. 14 me, the amount that you referred to as funds 14 15 required annually for the bonus named after Mayor 15 THE MODERATOR: And by way of that 63 million and that \$7 million annual, you would offer that 16 Peyton, what is that amount each year? 16 17 MR. KEANE: It's about \$2 million. 17 in the sense of it would be then the City's choice 18 MR. HAND: Is it your position that that is 18 to use that money for either benefit or deficit 19 an amount that the PFPF is legally required to pay reduction? So, theoretically, your proposal would 19 20 year-end, year-out? 20 allow for deficit reduction of --21 MR. KEANE: It's our position it's authorized 21 MR. KEANE: \$100 million. 22 THE MODERATOR: Well, but even in the first 22 by the City Council for the trustees to make that 23 payment, subject to a certification from the fund 23 year would allow for deficit reduction --MR. KEANE: Significant. 24 actuary, that making the payment will neither 24

25

THE MODERATOR: -- of 50 million?

25

increase member contributions or increase City

```
Page 78
                                                                                                             Page 80
 1
          MR. KEANE: Uh-huh.
                                                               be an unusual level to set up a new benefit, is
 2
          THE MODERATOR: Okay. Questions on your
                                                               that still just establishing the framework of a
 3
     side?
                                                               share plan?
 4
                                                           4
                                                                    MR. KEANE: Now, it's not a new benefit.
          Yes.
 5
          MR. CHATMON: First year, 63 million or 50
                                                           5
                                                                    MR. HAND: Uh-huh.
 6
     million?
                                                           6
                                                                    MR. KEANE: It's establishing the framework
 7
                                                           7
          MS. LAQUIDARA: 63 --
                                                               for when money becomes available. The newspaper
 8
                                                           8
                                                               headline said that we're trying to create a new
          MR. KEANE: About 63 million.
 9
          THE MODERATOR: Well, what I did is I just
                                                           9
                                                               benefit. It's not a new benefit.
10
     subtracted it out. I know that's an approximate
                                                          10
                                                                    MR. HAND: Uh-huh.
11
     number. And I'm not -- but, you know, a million
                                                          11
                                                                    MR. KEANE: It's the framework to apply the
     here, a million there --
                                                               future chapter funds in a manner prescribed by the
12
                                                          12
13
          MR. KEANE: The actual number --
                                                          13
                                                               legislature.
14
          THE MODERATOR: -- is real money.
                                                          14
                                                                    MR. HAND: And would you -- and would you --
15
          MR. KEANE: Yeah. Yeah. The actual number
                                                          15
                                                               because I know where some other Cities have done
     would be what it is, but the actuary calculates
                                                               it. They have essentially set up a system where
16
                                                          16
17
     it.
                                                          17
                                                               they provide a proportional share of those chapter
18
          THE MODERATOR: At 63 million?
                                                          18
                                                               funds to each of the members when they do that.
19
          MR. KEANE: With the gains from this year, we
                                                          19
                                                               Is that -- would that be the idea?
                                                          20
                                                                    MR. KEANE: Correct.
20
     would propose to pay that over on October the 1st,
                                                          21
21
     as soon as we know --
                                                                    MR. HAND: You would set it up --
22
          THE MODERATOR: So --
                                                          22
                                                                    MR. KEANE: Correct.
23
          MR. KEANE: -- the full value of it.
                                                          23
                                                                    MR. HAND: -- the same way?
24
          THE MODERATOR: -- in the event -- and I'm
                                                          24
                                                                    MR. KEANE: Correct.
25
     just talking about melding it for a moment.
                                                          25
                                                                    MR. HAND: It would then be invested in
                                                                                                             Page 81
     the event the City was to stay with its current
                                                           1
                                                               some --
                                                           2
 2
     proposal of, I think, $40 million a year to be
                                                                    MR. KEANE: Correct.
 3
     paid above -- and I don't know if that's the case,
                                                           3
                                                                    MR. HAND: -- you know --
     but, theoretically, if the City was prepared to
 4
                                                           4
                                                                    MR. KEANE: Yeah.
                                                           5
 5
     pay $40 million, am I wrong that this would
                                                                    MR. HAND: -- instrument?
                                                                    MR. KEANE: We would invest it and --
     reduce, in the first year -- could reduce it the
 6
                                                           6
                                                           7
 7
     first year, depending on how you use it, the
                                                                    THE MODERATOR: But the obligation that
 8
     deficit, by $100 million?
                                                           8
                                                               you've encountered here by this agreement would
 9
                                                           9
          MR. HAND: Well, I don't -- I mean, he hasn't
                                                               take precedence over the funding of any share
     specified here how the funds would be used. He --
10
                                                          10
                                                               plan?
11
          THE MODERATOR: Well, I -- I thought the
                                                          11
                                                                    MR. KEANE: Exactly.
12
     transfer was to let them make the decision --
                                                          12
                                                                    THE MODERATOR: So the -- the 7 million
13
          MR. HAND: Right.
                                                          13
                                                               annually that you speak of, or approximately, and
14
          THE MODERATOR: -- entirely.
                                                          14
                                                               the $63 million initial transfer, all of that
15
          MR. HAND: Uh-huh. I think -- that's how I
                                                          15
                                                               would -- none of that would be linked to the
16
     understood it, yeah.
                                                          16
                                                               funding of a share plan?
17
                                                          17
          Can I ask another question while we're --
                                                                    MR. KEANE: None.
          THE MODERATOR: You can ask all you want,
                                                          18
                                                                    THE MODERATOR: And presumably for the next
18
19
                                                          19
                                                               several years, because it's going to take at
     guys.
20
          MR. HAND: John, you say: Establish a share
                                                          20
                                                               least -- my math shows it's going to take about
21
                                                          21
                                                               seven years, but I'm not an actuary. Five to
     plan.
22
          Now, when you had your earlier proposal, that
                                                          22
                                                               seven years, there wouldn't be any funding of the
23
     was essentially a proposal to sort of set up the
                                                          23
                                                               share plan either because all chapter monies are
24
     framework of a shared plan. Again, given that the
                                                          24
                                                               being transferred --
```

plan's still at 43 percent, and that would seem to

25

MR. KEANE: Correct.

```
Page 82
                                                                                                             Page 84
                                                                    MR. KEANE: Not until the $100 million is
 1
          THE MODERATOR: -- to the City?
                                                           1
 2
          MR. KEANE: Correct. All except the amounts
                                                           2
                                                               transferred to the City.
 3
     needed for the Peyton bonus.
                                                           3
                                                                    THE MODERATOR: Right. And it just -- off
                                                               the top of my head, it appears -- and an actuary
 4
          THE MODERATOR: That was -- that was the
                                                           4
 5
     difference between nine and seven --
                                                           5
                                                               could -- but it appears, at $7 million a year, you
 6
          MR. KEANE: Right.
                                                           6
                                                               can't meet your obligation for five years and have
 7
                                                           7
          THE MODERATOR: -- approximately?
                                                               any money left over for chapter funds.
                                                           8
 8
          MR. KEANE: Right.
                                                                    MR. KEANE: I'd agree with that.
 9
          MR. HAND: A Peyton bonus, which -- because,
                                                           9
                                                                    THE MODERATOR: So the transfer would be --
                                                               at least for five years and probably a little more
10
     as you said, is not a benefit, there's no vested
                                                          10
11
     right to pay that? That's a Board decision on a
                                                          11
                                                               than that, 100 percent of the chapter funds,
     year-in --
                                                          12
                                                               absent the bonus money, would be transferred to
12
                                                               the -- to the fund --
13
          MR. KEANE: Correct.
                                                          13
14
          MR. HAND: -- year-out basis? Okay.
                                                          14
                                                                    MR. KEANE: Right.
15
                                                          15
                                                                    THE MODERATOR: -- until $100 million has
          MR. KEANE: Correct.
16
          THE MODERATOR: Further questions on your
                                                          16
                                                               been provided?
17
     side?
                                                          17
                                                                    MR. KEANE: Right.
18
          MR. HAND: I don't think I have any more.
                                                          18
                                                                    THE MODERATOR: Now --
19
          MS. LAQUIDARA: Again, on the shared plan
                                                          19
                                                                    MR. KEANE: And, of course --
     going forward, the way I understand that is it's
                                                                    THE MODERATOR: -- I want to --
20
                                                          20
21
     language that equates to a defined contribution
                                                          21
                                                                    MR. KEANE: -- we're very hopeful --
                                                                    THE MODERATOR: -- ask the City a couple of
22
     plan?
                                                          22
23
                                                               questions.
          MR. KEANE: Correct.
                                                          23
24
          MS. LAQUIDARA: Okay. So it is a plan.
                                                          24
                                                                    MR. KEANE: We're very hopeful, Senator,
25
     Would that be for -- so it's additional retirement
                                                               that, as the economy continues to improve and
                                                  Page 83
                                                                                                             Page 85
     contribution for new employees, for old employees,
                                                               property values recover --
 2
                                                           2
     or for who?
                                                                    THE MODERATOR: Uh-huh.
 3
          MR. KEANE: For qualified employees who are
                                                           3
                                                                    MR. KEANE: -- then, correspondingly --
     members of the fund.
                                                                    THE MODERATOR: There might be --
 4
 5
          MS. LAQUIDARA: So that would be spread over
                                                           5
                                                                    MR. KEANE: -- we would get more money --
                                                                    THE MODERATOR: -- more money. Yeah, I got
 6
     the people who have not yet retired, new
                                                           6
 7
                                                           7
     employees --
                                                               that.
 8
                                                           8
          MR. KEANE: Have not yet retired, nor
                                                                    But let me -- let me go back to the City for
 9
                                                           9
     dropped.
                                                               a second.
10
          MS. LAQUIDARA: All right. So that's for all
                                                          10
                                                                    Under your proposal -- which was the 40 and
11
     present employees and to-be-hired, new employees,
                                                          11
                                                               5, the 45 million, meaning 40 million and 5
     so I think it sounds like we're kind of going in
                                                          12
                                                               million?
12
13
     the wrong direction.
                                                          13
                                                                    MR. HAND: Roughly, yeah.
14
          THE MODERATOR: Then I misunderstand it
                                                          14
                                                                    THE MODERATOR: And I know I'm using the
    because on this --
                                                               wrong -- but how long would it take under your
15
                                                          15
16
          MS. LAQUIDARA: That's the way I understand
                                                          16
                                                               proposal for them to transfer $100 million into
17
                                                          17
     it --
                                                               the fund?
18
          THE MODERATOR: You would -- you would reopen
                                                          18
                                                                    MR. HAND: If you just take 100 divided by
19
     this and -- not reopen. You would -- it would
                                                          19
                                                               5 million, that would take about 20 years, just
20
     be -- it would be reviewed in five years?
                                                          20
                                                               relying on that piece --
21
          MR. KEANE: Correct.
                                                          21
                                                                    THE MODERATOR: Sure.
                                                                    MR. HAND: -- of the equation. And that --
22
          THE MODERATOR: Let me get this straight on
                                                          22
23
     this. Within that five-year period of time, even
                                                          23
                                                                    THE MODERATOR: Which --
     if there's a share plan structure implemented,
                                                          24
                                                                    MR. HAND: That just refers to a distinct
24
25
     there is no funding of a share plan?
                                                          25
                                                               piece --
```

Page 86 Page 88 THE MODERATOR: Which wouldn't quite get us would be -- certainly be later than Fiscal Year 2 to 2028, but it would get us --2028. I don't know -- without seeing the 3 MR. HAND: Well, no, the combination impact actuarial analysis, I can't tell you exactly when, 4 of the fund's contribution and the City's but it would -- it would not be Fiscal Year 2028. 5 contribution --5 THE MODERATOR: It would be later? 6 THE MODERATOR: As it declines. 6 MR. HAND: Later. 7 MR. HAND: -- would get you to 80 percent by 7 THE MODERATOR: Okay. 8 8 2028. MAYOR BROWN: John, do you have an idea when 9 THE MODERATOR: Right. Okay. 9 it would reach 80 percent, based on --10 10 MR. HAND: And the -- and, look, the other MR. KEANE: No, sir. 11 piece of that that's important, we can't overlook, 11 MAYOR BROWN: -- what you present? 12 is that is also a projection based on some 12 MR. KEANE: No, sir. We didn't run that. modifications and benefits for current employees. THE MODERATOR: Now, so that we -- back up 13 13 14 So that period of time, because of a higher normal 14 for a moment. The fund's performance still would 15 cost, if you don't change benefits for current 15 impact the ability of your fund to have additional 16 employees, is going to be -- that horizon is going monies for other purposes, the fund's performance; 16 17 is that correct? You're transferring the chapter 17 to be longer. 18 THE MODERATOR: But we know -- and I'm just 18 funds? 19 throwing -- we know -- and I know that the zero to 19 MR. KEANE: Right. 10 percent -- we have some model -- and I know 20 THE MODERATOR: And you're transferring 100 20 21 you're locked into 8.4 percent, and I know you've 21 percent of the chapter funds, less the amount for 22 got your zero to 10 percent, but the reality is 22 the --23 that, if we took it over the last 20 years, it's 23 MR. KEANE: Correct. 24 been about a 2 percent differential. 24 THE MODERATOR: -- Peyton bonus plan --25 25 Now, I'm not saying that's an insignificant MR. KEANE: Correct. Page 87 THE MODERATOR: -- I think is what you call number. If we took -- if we took away three or 1 four of those years' performances, actually, it's 2 it, which I was unaware of.

probably a flat wash in terms of its cost. Do you 4 agree with that? 5 MR. GREIVE: Uh-huh. 6 THE MODERATOR: Okay. So that can't be 7 what's driving the projected cost over the next --8 I mean, it has a cost. I'm not arguing with you 9 on that, but that can't be a driver. This is -- I know somebody complained to one of the -- some of 10 11 the -- came to me and said, "You're not using 12 enough data." 13 And I told them, "Well, we've been here a 14 long time, but I can tell you that we know those 15 numbers." 16 So -- and the COLA has a cost now, which 17 would -- is not insignificant. You would be 18 saying that the COLA would be reduced by 1 percent, you were saying, to maintain it, so 19 20 there's a 1 percent -- but I was trying to figure 21 out here just from my own perspective under this provision if it were to be implemented, if it were 22 23 to be adopted by the City, when would the 24 reduction reach 80 percent? 25 MR. HAND: I don't know. It would be a -- it

Page 89 3 MR. KEANE: Right. 4 THE MODERATOR: Okay. 5 MR. KEANE: But there's no additional funds 6 generated under the trustee's control based on plan performance. That was in the formula that we 8 abandoned a number of years ago. 9 THE MODERATOR: Okay. Those all I want to --I want to be clear on that. 10 11 MR. KEANE: Everything goes in. 12 THE MODERATOR: So your -- it's all in on 13 your side from all of the monies you identified 14 earlier --15 MR. KEANE: Correct. We're making a \$100 16 million commitment here. 17 MS. LAQUIDARA: It's just that the -- and I 18 don't want to overemphasize the point, but 19 reopening an additional contribution does affect 20 the calculation and the impact. And that's the --21 established --22 THE MODERATOR: Well --23 MS. LAQUIDARA: -- the share plan because 24 that's a -- that's a modification --

THE MODERATOR: I didn't --

```
Page 90
                                                                                                            Page 92
1
          MS. LAQUIDARA: -- to benefits.
                                                           1
                                                                    THE MODERATOR: That's the --
2
                                                           2
          THE MODERATOR: I actually didn't -- and I
                                                                    MS. LAQUIDARA: I'm looking at --
 3
    was clear on the word here, review in five years,
                                                           3
                                                                    THE MODERATOR: That's the enhanced plan
 4
     as oppose to reopen. I'm assuming that what the
                                                           4
                                                               language that's in there?
5
    parties are -- what you're requesting here is that
                                                           5
                                                                    MR. KEANE: Uh-huh. Yeah.
 6
     there would be a review of this five years from
                                                           6
                                                                    MS. LAQUIDARA: And I'm not looking at
                                                           7
                                                               additional cost to the City. I'm looking at the
    now to determine its success, lack of success,
 8
     it's -- it does not mean necessarily that the
                                                           8
                                                               additional cost to those funds not going in to pay
9
     parties reopen because it may be -- there's a
                                                           9
                                                               for the existing benefits already, which were
     difference.
                                                               enhanced benefits, for which we don't have
10
                                                          10
11
          MR. KEANE: They may not want to.
                                                          11
                                                               adequate funding already.
12
          MS. LAQUIDARA: But what is meant, then, by
                                                          12
                                                                    So it seems to me that, while that is
                                                               something that could come up if the world changes,
13
     establishing -- if we establish the share plan
                                                          13
14
     today, then there's a mechanism where, when we do
                                                          14
                                                               that if there's money coming in -- and in an
15
     the math and we talk to the market, we have to say
                                                          15
                                                               enhanced benefit we're at a deficient funding
16
     that there's a mechanism here that's going to
                                                          16
                                                               point because of enhanced benefits. And so the
17
     increase the cost. And it does become real in
                                                          17
                                                               proper place to go with that is to keep paying it
     terms of our consideration. And it may not have
18
                                                          18
                                                               until we're at 80 percent because, other than
19
     been intended to be so, but that's just how I was
                                                          19
                                                               that, it's like we're taking all these huge steps
20
                                                          20
                                                               forward and then we have this little one back.
     reading it.
21
                                                          21
                                                                    And there -- it doesn't make sense to me to
          THE MODERATOR: Again, I may --
22
          MR. KEANE: Let me help --
                                                          22
                                                               take those funds and enhance anything with them
23
          THE MODERATOR: -- be wrong --
                                                          23
                                                               until the corpus for everybody is safe at 80
24
          MR. KEANE: -- you with that.
                                                          24
                                                               percent because, otherwise, what you do -- as long
25
                                                          25
                                                               as that corpus is being diminished, a few years
          MS. LAQUIDARA: Thank you, John.
                                                                                                             Page 93
                                                  Page 91
1
          MR. KEANE: Let me help you with that.
                                                           1
                                                               from now you still have pressure on the existing
2
          THE MODERATOR: Yeah.
                                                               and current employees to give something up because
 3
          MR. KEANE: Both 175 and 185 say that plans
                                                               it's not succeeding. I think it's in everybody's
     like ours --
                                                               interest to make that corpus get to 80 percent as
 4
5
                                                           5
          MS. LAQUIDARA: Uh-huh.
                                                               soon as possible for present employees and --
6
          MR. KEANE: -- the money can come over, and
                                                           6
                                                                    THE MODERATOR: Well --
7
                                                           7
                                                                    MAYOR BROWN: -- future --
    with the approval of the members, either be
8
     deposited into the main fund --
                                                           8
                                                                    THE MODERATOR: -- I mean, I understand that.
9
                                                           9
          MS. LAQUIDARA: Uh-huh.
                                                              And what --
          MR. KEANE: -- which we are proposing to
                                                          10
10
                                                                    MS. LAQUIDARA: And that's money off the
11
    do --
                                                          11
                                                               table --
12
          MS. LAQUIDARA: Yes.
                                                          12
                                                                    THE MODERATOR: What could happen is --
          MR. KEANE: -- for the number of years, or
13
                                                          13
                                                                    MS. LAQUIDARA: -- as I understand it.
14
     put in a share account, as Miami has and Tampa and
                                                          14
                                                                    THE MODERATOR: What could happen is -- is
15
    almost every other place. And the way the share
                                                          15
                                                               that they could say, "Okay. We will" -- "We will
     account works, the check comes in. Let's say --
16
                                                          16
                                                               go at 4.5 million" -- excuse me -- "4 percent,
17
    make it easy -- $1,000.
                                                          17
                                                               which is $5 million," is what I'm trying to say.
18
          MS. LAQUIDARA: Uh-huh.
                                                          18
                                                               We could do that. We could do that over the next
19
                                                          19
                                                               20 -- whatever 2028 is, I guess, 23, almost 24
          MR. KEANE: And you've got ten employees.
20
    Each one of them gets $100 this year as a
                                                          20
                                                              years now. So we could -- we could -- no, I'm
21
     contribution to their share account.
                                                          21
                                                               sorry.
22
                                                          22
          Next year, whatever it is, divide the number
                                                                    MR. BELTON: No. That's 14 --
23
    of people into the money. Everybody gets it.
                                                          23
                                                                    THE MODERATOR: 14 years. I'm sorry. Yeah.
24
                                                          24
     There's no additional cost to the City whatsoever.
                                                              Right. Time passes when you're my age.
```

25

But my -- I guess my point that I'm wondering

25

MS. LAQUIDARA: Well, it's not --

```
Page 94
                                                                                                             Page 96
    here is, is the -- is it your position that the
                                                           1
                                                                    MR. HAND: If I were one of the
                                                           2
 2
    corpus is safer with the $4 million annual
                                                               fiduciaries --
 3
    contribution until it gets to 80 percent, or
                                                           3
                                                                    MS. LAQUIDARA: -- everything else --
     doesn't the -- doesn't the plan have the benefit
                                                           4
                                                                    MR. HAND: -- that would certainly be my
5
    of the fact that it's -- doesn't the plan get
                                                           5
                                                               position.
 6
     in -- some factor for the benefit that there's an
                                                           6
                                                                    THE MODERATOR: So the issue -- the issue, I
7
     immediate transfer of $60 million?
                                                           7
                                                               think, that they're raising is that the share plan
8
          MS. LAQUIDARA: I just -- certainly, the fund
                                                           8
                                                               should not be implemented until such time as they
9
     is doing the right thing and -- because their job
                                                           9
                                                               reached 80 percent.
10
     is to pay down the unfunded liability with every
                                                          10
                                                                    It's the City's position that, at the time
11
     tool they have. And it just seems that
                                                          11
                                                               they reached 80 percent, they'd implement a share
     establishing a share plan now is counterintuitive
                                                          12
12
13
     to that. And so perhaps, again, I'm reading too
                                                          13
                                                                    Your answer would be, "We can't lock in
14
    much into it, but the fund's obligation is to get
                                                          14
                                                               people" --
15
     that unfunded liability down because, frankly,
                                                          15
                                                                    MR. HAND: That is -- that is not our
16
    nobody's retirement would be in jeopardy if --
                                                          16
                                                               position because we were just discussing it.
17
          THE MODERATOR: What about if --
                                                          17
                                                                    THE MODERATOR: Sure.
          MS. LAQUIDARA: -- it were at --
18
                                                          18
                                                                    MR. HAND: I actually am just trying to
19
          THE MODERATOR: What if the -- what about if
                                                               clarify because the share plan --
                                                          19
     the plan -- if the provision was that -- that the
                                                          20
                                                                    MS. LAQUIDARA: Right. That's what -- I
20
21
     share plan would be implemented after -- only
                                                          21
                                                               was --
22
     after the $100 million had been paid?
                                                          22
                                                                    MR. HAND: -- is something of a new one --
23
                                                          23
                                                                    MS. LAQUIDARA: -- trying to understand it
          MS. LAQUIDARA: The $100 million to me isn't
24
     the issue. It's the health of the corpus.
                                                          24
                                                               too.
25
     Because we could put in $100 million and, you
                                                          25
                                                                    MR. HAND: And I think Cindy raised some very
                                                  Page 95
                                                                                                             Page 97
    know, God forbid, we're still at 40 percent,
                                                               good points about sort of the fiduciary
                                                           2
2
     there's still going to be pressure on those
                                                               obligations.
 3
     employees.
                                                                    But, John, you mentioned several other
 4
          And so what I'm trying to do is -- as I think
                                                               Florida cities that have share plans. What other
5
     John is. That's why I'm making sure I understand
                                                           5
                                                               major Florida cities -- I mean, this will be
     it properly -- that the best thing for everybody
                                                           6
                                                               helpful in the research --
6
     is to get that plan funded as soon as possible.
                                                           7
                                                                    MR. KEANE: Almost all of them.
 7
8
    And I just think opening the door, establishing a
                                                           8
                                                                    MR. HAND: So the City of Miami does?
9
                                                           9
     share plan when we don't have any money, is like
                                                                    MR. KEANE: Oh, yeah.
     establishing a vacation bonus account to go to
                                                          10
10
                                                                    MR. HAND:
                                                                               Tampa?
11
     Europe when, you know, you're in Chapter 13.
                                                          11
                                                                    MR. KEANE: Yeah.
12
          So I would just put that issue aside. I
                                                          12
                                                                    MR. HAND: City of Gainesville?
13
     think it's a theoretical one. I think it will
                                                          13
                                                                    MR. KEANE: Probably.
14
     come about if we have money quite naturally in the
                                                          14
                                                                    MR. HAND: St. Petersburg?
15
     future, but, to me, I think it's in everybody's
                                                          15
                                                                    MR. KEANE: Yes.
                                                          16
16
    mutual advantage to get -- to not leave unopen,
                                                                    Orlando.
17
                                                          17
                                                                    MR. HAND: City of Orlando?
     undefined doors for additional expenses. And I
18
     don't want to take everybody off --
                                                          18
                                                                    MR. KEANE: Yeah.
19
                                                          19
                                                                    MR. HAND: What's the funded status of those
          MR. HAND: No. That's a --
20
          THE MODERATOR: No. Absolutely.
                                                          20
                                                               plans; do you happen to know?
21
          MR. HAND: It's a fair point.
                                                          21
                                                                    MR. KEANE: I believe it would -- best
22
         MS. LAQUIDARA: -- but it's just a point that
                                                          22
                                                               answer -- say it probably varies.
23
    I want to make sure --
                                                          23
                                                                    MR. HAND: Uh-huh.
24
          THE MODERATOR: So --
                                                          24
                                                                    MR. KEANE: I don't know the answer to -- the
25
                                                          25
          MS. LAQUIDARA: -- because I think --
                                                               exact answer.
```

Page 98 MR. HAND: To the best of your knowledge, is 1 2 it fair to say they have a higher funded status 2 3 than we do here in Jacksonville? 3 4 MR. KEANE: Some of them do. 4 5 MR. HAND: Uh-huh. 5 6 MR. KEANE: Certainly Tampa. 6 7 7 MS. LAQUIDARA: And sometimes it's -- I mean, 8 it's kind of -- and, again, I wouldn't want to 8 9 take us too far off into that because you have to 9 10 10 look at somebody's entire package and the number 11 of employees and the number of -- so if someone 11 has a retirement plan that let's say is at two and 12 12 13 a half percent, invested 25 years, the fact that 13 14 they get 1 percent of funds, which would be \$40, 14 15 should not, you know, drive us because that \$40 --15 16 that one person, you have to look at their entire 16 17 retirement plan to see if it's comparable. It 17 18 just seems to be a complicating factor on a matter 18 19 in which we're trying to simplify. 19 20 THE MODERATOR: Let me see if I understand 20 21 21 something here, John. As I remember the 175, 185 22 money, the 175, 185 money essentially -- and I 22 know this is -- can be interpreted -- but it's for 23 23 24 enhancement of . . . 24 25 MR. KEANE: Extra benefits. 25 Page 99 THE MODERATOR: Right. What you're saying 1 1

2 here is, "We recognize the obligation to reduce 3 the deficit, but at some point in time, those 4 chapter funds have to be redirected towards a 5 specific enhanced benefit. And the specific 6 enhanced benefit you're proposing is that there be 7 a share plan implemented, but that that 8 implementation would not take place while you were 9 meeting the financial obligation you've offered" --10 11 MR. KEANE: That's correct. 12 THE MODERATOR: -- is that correct? 13 MR. KEANE: That's correct. 14 THE MODERATOR: Okay. 15 MR. KEANE: Excellent summary. 16 THE MODERATOR: All right. And the City's 17 position is, "Wait a minute, if we establish a 18 share plan, the share plan exposes us to" -- "if 19 the plan" -- "if we have" -- "if we don't reduce 20 our unfunded liability fast enough, the share plan 21 just becomes an additional benefit cost and allows -- then it would allow the unfunded 22 23 liability not to get to where we want it to get, or certainly not as soon as we would want to see 24 25 it get there."

Page 100 MR. KEANE: It's not an additional benefit cost because the money comes in. You can't spend any more than what you've got in. MR. HAND: I think our concern is, to Cindy's point: Is it worth taking a trip on a nice vacation when you're still upside down on the mortgage? That's what we're a little bit concerned about just from a financial standpoint. THE MODERATOR: And I understand that. And I'm assuming your response would be, "Well, we may be taking that trip, but I just prepaid the Winnebago." MR. KEANE: Correct. THE MODERATOR: I got it. MS. LAQUIDARA: That's probably an inefficient vehicle, Winnebago, but I --MR. KEANE: If we deferred -- if we withdrew No. 4 and let the people that come here behind us --MS. LAQUIDARA: Uh-huh. MR. KEANE: -- worry with it, where does that put us? MAYOR BROWN: You mean No. 5? MR. BELTON: You mean 5? MR. HAND: It's been -- it's been through --Page 101

MS. LAQUIDARA: Well, it's been renumbered, 2 so --3 MR. BELTON: Share plan, right? 4 MR. KEANE: It's the new four. 5 MS. LAQUIDARA: Yeah. It's the new --MR. KEANE: Used to be five. 6 7 THE MODERATOR: Right. 8 MR. KEANE: It's now four. 9 THE MODERATOR: I got you. 10 MR. KEANE: It's the share plan. 11 THE MODERATOR: So if you withdrew your share 12 plan -- if they withdrew their share plan 13 proposal --14 MR. KEANE: I'm asking where does that leave 15 us on the other? MR. HAND: Yeah. We'd have -- we'd have to 16 17 look it at. I'm actually just curious to find out -- I mean, in the share plan it was a new 18 concept that was sort of introduced yesterday. 19 20 I'm curious to find out more on what the 21 experience has been in other cities, as well, 22 but --23 MR. KEANE: Okay.

THE MODERATOR: I'd like us to -- I think you

guys -- they've made a significant proposal.

24

Page 102

1

13

14

17

18

19

20

21

22

23

24

25

1

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Page 103

You've made a significant proposal. Both of you
 need to look at them.

3 I'm going to take a 15-minute break. I'm
4 going to talk with both sides.

5 Make it 20 minutes. That'll give me ten 6 minutes per side.

7 Madam Court Reporter, what time is it? 8 THE COURT REPORTER: It is 4:46.

9 THE MODERATOR: We will meet again -- let's 10 just make it 5:10; okay?

11 MR. HAND: Fair enough.

17

18

19

20

21

22

23

24

25

2

4

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

25

12 MR. KEANE: And how late do you plan to 13 remain here this evening?

14 THE COURT REPORTER: Stay on the record? 15 THE MODERATOR: Yes, ma'am. Stay on the 16 record for this.

My plan is stay here as long as we're making progress. We've got things from both sides to put on the table, and they are not insignificant. I say that to the City. The City has made movement on some things that are very important to them.

John, you've made a proposal that's -- certainly cannot be considered an insubstantial proposal.

With those two things out there, I'd like us

to stay here because I know that if we don't get it done today and we then -- get around till tomorrow, and then we don't get it done tomorrow, I'm not available for a period of time. You guys have booked my time, so I'm happy to be here as long as you want me. I've usually abided by your requests. I want to stay as long as we're being productive.

And I'd like us to try to at least get some more conversations about these two proposals, how they -- Can we take these? Is there an overlay of these two proposals -- plus other stuff we've done that could result in our having agreement.

And if there -- if there is, then I think we ought to stay here. If there's not, then we ought to go home. And then my question becomes, when we go home -- I love Jacksonville, but I want to come back to some success. So let's at least have one more round tonight before we -- I think we'll know how we're doing; okay?

21 MR. HAND: We can spend another couple hours 22 at least.

23 THE MODERATOR: Yeah. I'm here, and I'd like 24 to stay here and be productive.

Okay. We'll come back at 5:10. Thank you.

(Recess from 4:48 p.m. to 5:39 p.m.)

2 THE MODERATOR: Madam Court Reporter, we're 3 back on the record. Show the time.

And we're going to proceed. And the way
we're going to proceed now is to go to the City,
which I know you have -- we've delayed our

starting time a little bit so that you were able to put together a new proposal. And I'd ask you to advance that proposal. Then we'll explain it.

10 We'll have questions about it --

11 MR. HAND: We will.

12 THE MODERATOR: -- and . . .

MR. HAND: Cindy, there's one for you and one for John.

15 THE MODERATOR: Okay. Chris, the floor is 16 yours.

MR. HAND: Sure. Thank you, Rod.

First let me just say the City's here in good faith. We want to see if we can bridge our differences and come together. And we know that all the parties are here in good faith. So as we advance proposals that we hope will help bridge those differences -- that there's going to continue to be some reciprocity in that regard as

Page 105

And Carol is passing out our offer, which we're always going to label ours by date and time just so it's clear for the record kind of what we've done.

So the new City counterproposal is as follows: No. 1, that we will continue our -- as of our last counterproposal, we had an offer that would change the prospective COLA cap from 1.5 to 2 percent. That is unchanged from our offer at 4:00 p.m.

THE MODERATOR: Got it.

we try and reach an agreement.

MR. HAND: We do have a change in our proposal on the DROP rate of return. Under the original proposal that we offered, it was the actual rate of return with a rate floor of zero and a rate cap of 10. Here we have offered to raise the rate floor from zero to 2.5 percent so that the least someone could earn on the plan would be 2.5 percent. The most would continue to be 10.

The City will agree to the enhanced PFPF investment authority. Obviously, we'll need to sort of discuss some specifics, but we will agree to the enhanced authority.

Additionally, and much of this is consistent

with our 4:00 p.m. proposal, the City will agree
to make an additional unfunded liability payment
of \$40 million annually until the PFPF reaches an
Bo percent funded status if two things occur, one,
the JPFPF contracts the full half of Chapter 175,
funds currently going to enhanced benefits,
including the Peyton bonus.

That's approximately 4 percent of payroll, but, in any event, no less than half the chapter funds received in a given year to the unfunded liability until the fund reaches an 80 percent funded status. So in that sense, both the City and the fund are taking the financially prudent measure to try and reduce this unfunded liability as quickly as is reasonably possible.

Additionally, per the last offer we got from the PFPF, they will transfer the approximately \$61 million in the enhanced benefit account and the City budget stabilization account to the COJ for the benefit of the plan.

So that is, in a nutshell, Mr. Moderator, our 5:30 p.m. proposal.

THE MODERATOR: Okay. So I want to go back.

Basically, you've continued your earlier proposal
as it relates to COLA. You have changed your DROP

proposal by instilling a higher floor level. You are -- now you would agree -- I know we haven't fleshed it out, but one of the provisions in the Board's original request, as well as in the MSA, was for advanced -- enhanced -- excuse me -- investment authority. You would do that.

They -- you would make a \$40 million payment until the fund reaches 80 percent, with the caveat that the -- there would be 61 transferred -- the approximately 61 million in the enhanced benefit account, or whatever that number is, and that the difference here in your proposal on the resolution and theirs is that they would pay to the cap of 100 million. You would require that to be paid to the cap of 80 percent, meaning that their so-called 5 million would be an additional payment until the budget reached 5 percent.

Have I correctly summarized your most recent proposal?

MR. HAND: You have. Again, as sort of is consistent with the concept we laid out early on, to the extent the City is going to pay in an additional 40 million until such time as the PFPF reaches an 80 percent funded status, the PFPF would also pay in that half of chapter funds,

Page 108

approximately \$5 million, until the fund reaches an 80 percent funded status. It represents a shared effort on the part of both entities to work together to lower the unfunded liability until the funded status reaches an 80 percent healthy level.

THE MODERATOR: All right. What I'm going to do, if it's okay with everybody -- John, do you have questions now?

My plan is really not to have you make a counterproposal today. I know you want some time to think this over.

MR. KEANE: No questions.

THE MODERATOR: And what I'm going to -- I'm sorry. I apologize. Once again, I didn't realize I had to do this earlier today, so we will start tomorrow at 1:30. I'm going to be over here earlier tomorrow. I'm going to meet with both parties tomorrow and have some more discussions on this proposal.

My plan is -- I have one question for you, and I would -- an assignment to your side of the table. John, you're the next person to counter and to respond, I know that, but there is still --I'm going to try to work on some language for Paragraph No. 9, realizing -- if you remember what

Page 109

that's about, that's kind of a wraparound. We have the -- the monitoring was agreed upon, but I'm going to try to put that in context.

The other issue that remains out there that I'd like you guys to respond to is we still haven't dealt with -- I think there was -- I laid out an idea today, but I just want a response on -- we need to get more specific on how we're going to deal with the unanswered question on Paragraph No. 8. I'm not asking for a response now.

MR. HAND: Right.

THE MODERATOR: We just need to deal with that. And that unanswered question has to do with the cessation of the fund, closure of the fund, or whatever the right term would be.

With that, I want to tell both sides, I think you guys today have done great, both sides. Both sides have done great. There was not one thing brought to this table today that I did not think was serious.

I know that you haven't addressed the share plan in this. I know you still have the share plan out there. I know that we have some differences on monies and how they're to be paid,

Page 110 amounts to be paid, and all that, but we have made

2 some progress today.

3 We will meet tomorrow at 1:30. I will be 4 calling each of you in the morning. And I will be 5 here earlier tomorrow and available to you guys. 6 And I know both of you have my phones.

7 So we will start off tomorrow with a reaction back from John on behalf of the Board. Then we 8 9 will -- I will be -- I will be asking you to 10 respond to Paragraph 8. And I plan to have a Proposed Paragraph 9 with -- obviously, there will

11 still be some blanks for times and places and all 12 13 that.

But with that, thank you, and see everybody at 1:30 tomorrow. And let's get this thing done tomorrow.

17 MR. CHATMON: Senator?

14

15

16

25

12

13

14

15

16

17

18

19

20

21

22

23

24

25

18 THE MODERATOR: John?

19 MR. KEANE: I just want to get a

20 clarification, if I can, before we shut everything 21 down.

22 THE MODERATOR: Yeah. Okay.

23 MR. KEANE: Let's talk about the \$9 million 24 in chapter money -- talk about four and a half.

We already put in 4 percent -- talk about another

Page 112

That's completely consistent with what we've

always done, that the first priority right now has

to be to pay down the unfunded liability. The

mayor has been very consistent about that. This

5 is not different from his previous stance, which 6 is a very fiscally responsible stance.

THE MODERATOR: I understand. Guys, I understand that, really, the difference there is that right now, currently, about two million of that money is used -- I think everybody knows where we are.

Let's get some rest, work hard tomorrow, and celebrate tomorrow night, I hope. You know, I'd rather be drinking happy tomorrow than sad. So let's try to get to that point. Thank you for hard work today, everybody.

(The meeting was concluded at 5:48 p.m.)

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

1

2

3

6

12

13

15

16

17

19

20

21

22

23

24

25

Page 111

four and a half.

2 MR. HAND: This is -- this relates to -- so right now about half of those funds go to the plan itself, go to --4

5 MR. KEANE: Correct.

MR. HAND: -- the base benefits. That would 6 7 continue.

8 MR. KEANE: Correct.

9 MR. HAND: So now the additional half, rather than going to enhanced benefits, would go to pay 10 11 down the unfunded liability --

MR. KEANE: Okay.

MR. HAND: -- until it reaches 80 percent.

MR. KEANE: And what about the portion that goes to our senior retired people for their bonus?

MR. HAND: Again, the amount that does not go to the plan for base benefits will now go to pay unfunded liability until such time as the plan reaches an 80 percent funded status.

THE MODERATOR: Can I ask a question?

MR. KEANE: Said another way, the plan -your proposal would require the use of all of the chapter funds, and there would not be funds available for the bonus?

MR. HAND: That's always been our proposal.

CERTIFICATE

STATE OF FLORIDA)

I, Karen Adair Ruiz, Registered Merit

Reporter, Florida Professional Reporter, certify that I

was authorized to and did stenographically report the foregoing meeting and that the transcript is a true and

complete record of my stenographic notes. 8

I further certify that I am not a relative,

10 employee, attorney, or counsel of any of the parties,

11 nor am I a relative or employee of any of the parties'

attorneys or counsel connected with the action, nor am

I financially interested in the action.

Dated this 27th day of May, 2014.

aren KAREN ADAIR RUIZ Registered Merit Reporter

Florida Professional Reporter

Index: \$1,000..account

<b>\$</b>	54:10 57:12 60:3 62:22 64:20 66:3 86:20,22 105:16,20	<b>2009</b> 55:24	<b>48</b> 28:8 48:24 71:4	<b>70,000</b> 24:17
Ψ		<b>2011</b> 52:16	<b>48-month</b> 28:12 67:1	8
<b>\$1,000</b> 91:17	<b>10.5</b> 23:24	<b>2013</b> 55:20,23,24	<b>4:00</b> 105:10 106:1	
<b>\$10</b> 25:3,5	<b>10.6</b> 25:11	<b>2014</b> 65:10	<b>4:05</b> 57:24	<b>8</b> 8:2 32:20 72:1 110:10
<b>\$100</b> 64:18 65:6 73:13,18,19 74:22	<b>10/1/13</b> 37:10,16	<b>2017</b> 33:3	<b>4:46</b> 102:8	<b>8.4</b> 19:20 20:7,17
77:21 79:8 84:1,15 85:16 89:15 91:20	<b>100</b> 73:17 77:9,12 84:11 85:18 88:20	<b>2028</b> 47:2 61:7,8,9 86:2,8 88:2,4 93:19	<b>4:48</b> 104:1	29:15 36:1 52:21 53:3 86:21
94:22,23,25	107:14	<b>23</b> 93:19	5	<b>8.58</b> 55:24
<b>\$14</b> 21:25	<b>11</b> 17:17 52:7	<b>24</b> 71:2 93:19		<b>8.61</b> 22:11
<b>\$15</b> 21:25	<b>117</b> 24:7	<b>25</b> 98:13	<b>5</b> 9:8 18:12 72:23,24	<b>80</b> 18:4,14,15 43:4,
<b>\$2</b> 75:17	<b>12</b> 20:25 52:7,23	<b>26,647,091</b> 37:17	85:11,19 100:23,24 107:16,17	14 47:4,12 60:8,15
<b>\$28</b> 37:17 38:3	<b>13</b> 52:23 95:11	<b>2:04</b> 33:19,20,22	<b>5/14</b> 16:6,13	61:7,9 86:7 87:24 88:9 92:18,23 93:4
<b>\$33</b> 37:19 38:4	<b>13.30</b> 22:12	<b>2:24</b> 33:21	<b>5/14/14</b> 34:6,24	94:3 96:9,11 106:4,
<b>\$4</b> 94:2	<b>13.61</b> 22:11	<b>2:47</b> 33:22	35:20 64:12,13	11 107:8,15,24 108:2,5 111:13,19
<b>\$4,500,000</b> 63:6	<b>14</b> 17:22 20:24,25 62:20 93:22,23	3	<b>50</b> 17:25 18:12 19:1	
<b>\$40</b> 60:7 79:2,5	<b>14-year</b> 43:13		22:4 23:19 43:3,22 44:6,18 45:5 46:22	9
98:14,15 106:3 107:7	<b>15</b> 32:9	<b>3</b> 18:1 19:11 44:19 46:25 52:6,11 62:14	47:14 77:25 78:5	<b>9</b> 49:7 77:4 108:25
<b>\$5</b> 93:17 108:1	<b>15-minute</b> 102:3	<b>3.75</b> 18:13	<b>5:10</b> 102:10 103:25	110:11
<b>\$6</b> 19:1	<b>150,000</b> 24:17	<b>30</b> 56:8,9 57:18	<b>5:30</b> 106:22	<b>9.51</b> 22:12
<b>\$60</b> 69:25 94:7	<b>153</b> 65:10 76:23	72:13	<b>5:39</b> 104:1	<b>90</b> 65:11 76:24
<b>\$61</b> 106:17	<b>17</b> 33:7	<b>33,268,816</b> 37:20	<b>5:48</b> 112:17	Α
<b>63</b> 76:25 81:14	<b>175</b> 60:10 91:3	<b>35</b> 72:13	6	
<b>7</b> 77:11,16 84:5	98:21,22 106:5	<b>36</b> 71:3		abandoned 89:8
<b>\$70,000</b> 24:12	<b>185</b> 60:10 91:3	<b>39</b> 19:4,7	<b>6</b> 18:10 44:1 72:24	abided 103:6
<b>\$9</b> 23:14 63:4 74:15	98:21,22 106:6	39-something 44:4	<b>6.42</b> 55:23	ability 88:15
110:23	<b>1999</b> 55:20	<b>3:12</b> 57:24	<b>6.86</b> 55:21	abolished 36:2
	<b>1:30</b> 108:16 110:3,		<b>60</b> 18:1,13,14 44:19	52:16
0	15	4	45:7 47:1 48:24 71:3	absent 84:12
<b>06</b> 76:18,19	<b>1st</b> 78:20	4.0.0.44.45.40.47.45	<b>61</b> 107:9,10	Absolutely 95:20
	2	<b>4</b> 9:8 11:15,18 17:15, 20,24 19:10 44:18	<b>63</b> 77:8,9,11,15 78:5,	absorb 55:8
1		46:21,24 60:11 61:1	7,8,18	absorbed 55:9
<b>1</b> 18:3 19:11 49:6	<b>2</b> 18:2 19:11 35:5,23 50:19 56:3 57:11	68:10 72:12,24 93:16 100:18 106:8	<b>65</b> 52:15	accept 34:24 56:20
62:20 65:25 66:1,2	59:22 61:13,14	110:25	<b>67</b> 52:15	acceptance 35:4
71:16,25 87:18,20 98:14 105:6	62:16 68:1,2 72:1 73:6 74:9 86:24	<b>4.5</b> 93:16	7	accepted 35:8 54:9
<b>1.25</b> 18:8,14,17	105:9	<b>40</b> 43:24 44:4 62:24 85:10,11 95:1	<b>7</b> 17:14 64:20 77:7	<b>accepting</b> 42:11 47:9
<b>1.5</b> 59:20,21 61:13	<b>2.5</b> 18:13 105:17,19	107:23	81:12	accordance 76:1
67:17 68:11 105:8	<b>20</b> 29:21 33:17 85:19	<b>43</b> 79:25	<b>7.18</b> 22:13	account 23:17
<b>10</b> 17:19,22 19:10,	86:23 93:19 102:5 <b>2000</b> 55:23	<b>45</b> 56:8 61:5 85:11	<b>70</b> 18:3,13,14 44:19 45:7	37:15,18 45:23,25
12,13 20:9 21:3,6,11 35:9 36:3 48:22		<b>46</b> 44:2		46:9,10,14,17,18 91:14,16,21 95:10

106:18,19 107:11 advantage 95:16 94:2 76:8 beginning 36:7 account's 46:10 advised 12:2 annually 60:8 65:1 behalf 15:6 110:8 average 55:20 75:15 81:13 106:3 advising 13:18 believed 43:21 accountability averaged 20:24 **answers** 14:10 14:8 affect 61:18 89:19 avoid 29:8 believing 29:13 accounts 37:12.22. anticipate 50:21 affected 61:18 **BELTON** 76:11,14, 25 38:5 64:24 74:12 В anticipated 75:9 16 93:22 100:24 75:5,6,8 affects 51:7 77:1 101:3 accumulated 25:16 afford 51:7 **back** 17:11 20:4,5 benchmark 43:15 **anytime** 30:2 69:6 24:23 26:2 29:3 30:7 accurate 8:25 9:10 age 93:24 apologize 108:14 benefit 23:17 27:21 31:14 32:11,14 33:9, 20:13 agree 35:10,14 37:15 38:12 40:8 25 38:13 39:6,25 appears 9:6 48:2 action 9:9,24 11:18 59:12 66:21 69:14 43:9 76:7 77:18 40:9,10,15 41:7 51:9 84:4,5 80:1,4,9 82:10 92:15 84:8 87:4 105:21,23 42:1,18 49:2,17 **actual** 21:11 60:1,2 106:1 107:2 applies 70:18 94:4,6 99:5,6,21 50:4,16 51:8,14,15 78:13, 105:15 100:1 106:18,20 53:21 56:7,8,9 **agreed** 18:8 19:13 apply 73:24 80:11 107:10 actuarial 60:17 88:3 57:17,25 58:19 28:1,23 42:19 59:10 applying 74:2 66:11 68:18 69:4,8 actuary 75:24 78:16 66:6 67:17 68:12 benefits 23:15,21 70:6,11 71:2 85:8 81:21 84:4 38:10,11 40:12 45:2 69:5,9,12,21 70:4, appointment 10:16 88:13 92:20 103:18, 19,21, 71:22 109:2 48:16 53:25 62:3,10 add 9:8 23:20 53:24 approach 44:18 25 104:3 106:23 63:12 65:2,3,18 agreement 8:4 45:9.10 110:8 66:25 86:13,15 90:1 added 56:4 9:18,23 11:13,20 92:9,10,16 98:25 approval 91:7 **BACKDROP** 48:4 additional 17:24 12:2,3,25 13:2,3,8, 111:6,10,17 11 14:2 15:3 27:11, 18:2 19:1 21:16 22:2 approximate 78:10 **bad** 51:4 13 28:24 36:5,12,13 **bill** 10:25 24:7,9 23:18 26:19 29:4 approximately **balance** 37:16,19 41:11 43:2 51:12 54:1,3,4 32:18 46:21,24 37:16,19 38:3,4 52:7 38:3,4 71:18 58:16 65:20 66:16 51:20 60:7 72:1 **bit** 47:18 48:17 52:1 65:11 74:15 81:13 69:17 70:12,25 72:7, 82:25 88:15 89:5,19 balanced 14:2 104:7 82:7 106:8,17 18 73:22 76:2 81:8 91:24 92:7,8 95:17 107:10 108:1 balances 38:5 **blanks** 110:12 103:13 104:25 99:21 100:1 106:2 107:16,23 111:9 **area** 11:11 **Baldwin** 24:9,10 agreement's 10:1 **Board** 15:7 21:19 26:8 31:22 35:3 Additionally arguing 87:8 **ball** 69:9 agreements 28:7 105:25 106:16 44:21 45:3 49:11 argument 42:11 **ballot** 10:15 ahead 25:18 71:15 50:2 55:11 64:13 address 11:24 15:1 49:2,8 51:2 56:15, 73:9 82:11 110:8 ballpark 19:8 22:3 27:16 45:11 air 8:18 17,20 Board's 35:3 48:19 68:22 bargained 41:9 alleviated 42:14 arm-twisting 59:8 107:4 addressed 19:19 bargaining 13:9 allocated 18:6 artful 14:13 bogged 29:8 28:2 41:23 50:11 29:12 39:7 40:6,14, 109:22 allocation 17:15 article 8:24 9:3 21 41:24 **bones** 58:16 addresses 13:4 altogether 52:17 aspirational 47:2 base 23:15,21 63:5 **bonus** 65:1 73:17 111:6,17 addressing 9:7 75:15 82:3,9 84:12 amendment 36:4 assignment 108:21 88:24 95:10 106:7 **based** 43:7 65:3 adequate 92:11 **amount** 10:14,15 assume 74:14 111:15,24 67:13,14 86:12 88:9 21:18,20 23:13, adjustment 17:12 **assuming** 31:15,19 89:6 **booked** 103:5 49:22 60:23 67:5 19:22 41:10 90:4 100:10 73:16 75:12,14,16, basically 30:23 **boom** 63:6 admit 8:21 19 88:21 111:16 attorney 11:19 62:14 106:24 bothered 69:3 adopted 36:8 87:23 amounted 20:19 augment 25:15 **basis** 52:17 76:5 **bottom** 16:2 82:14 advance 32:15.16 amounts 82:2 110:1 authority 105:22,24 break 32:9,19 33:16 104:9,22 107:6 beanbag 45:21 analyses 43:8 102:3 advanced 107:5 authorize 10:14 **beat** 44:13 analysis 88:3 bridge 104:19,22 advancing 14:16 authorized 75:21 bed 70:16 annual 76:5 77:16

bring 26:2 32:19 61:8 bringing 38:12 **brings** 40:9,10 brought 8:1 36:21 60:5 109:20 **BROWN** 8:7 28:22 30:11,18,20,22 31:3, 7,10 39:11,14 61:2,4 66:22 88:8,11 93:7 100:23 **bucks** 61:3.4 **budget** 37:18 65:12 74:4 106:19 107:17 budgets 74:4 C calculates 78:16 calculation 62:12 89:20 call 9:7 55:15 89:1 called 16:5 37:17 76:9 calling 110:4 calls 9:1 cancel 23:5 candid 53:22 **cap** 54:15 57:11 59:13,19,20,22 60:3 61:12 67:15 68:2 105:8,16 107:13,15 capped 35:5,22 capricious 53:14 career 51:1 Carol 15:11 59:2 105:1 case 41:20,21 79:3 category 27:17 caveat 107:8 CBSA 37:18 38:3 celebrate 112:13 certification 75:23

cessation 109:15

chair 11:4 challenges 30:9 chance 20:3,5 41:6 58:1 **change** 38:12 41:16 50:1 57:8 61:15 67:3 69:4,6,8 70:14 86:15 105:8,12 changed 41:10 52:19 76:20 106:25 **changing** 49:10,14 50:6 52:5 **chapter** 17:13,15 18:5 23:14,22 24:5 25:4 60:10,12 64:24 73:15 74:12,14,24 75:10 77:4 80:12,17 81:23 84:7,11 88:17, 21 95:11 99:4 106:5, 9 107:25 110:24 111:23 CHATMON 17:9 38:15,17 65:25 66:2 78:5 110:17 **check** 91:16 **chief** 52:13 choice 77:17 **choose** 13:19 chose 40:13 76:9 **chosen** 39:16 Chris 13:20 23:1 24:24 27:3 104:15 **Cindy** 11:10 13:1 64:5 96:25 104:13 Cindy's 100:4 cities 80:15 97:4,5 101:21 **City** 11:19 14:16 23:23 29:10 30:7,13 32:20 34:8,24 35:19

37:18 40:9,13,18

50:4 52:10 53:5

56:10 58:8 59:18

60:6 64:25 65:7,9

76:8 79:1,4 82:1

68:13 74:2 75:22.25

84:2,22 85:8 87:23

91:24 92:7 97:8,12,

17 102:20 105:5,21

48:2,5,13,19 49:18

close 18:19 20:12 closing 22:15 **closure** 109:15 cognizant 52:8 **COJ** 106:19 **COLA** 14:22 19:19 26:3,14 27:7 28:2,5 29:6,9,14,22 30:24 31:18,20,22 34:9,17 35:4,6,22,24 36:21 37:1,5 42:20 50:6, 17,20 52:5,11,16 56:24 57:5,8 59:13, 19,22 61:12 62:7,9 65:3 67:13,14 69:15 70:23 87:16,18 105:8 106:25 COLA' 50:8 Collapse 75:8 collective 13:9 40:5,14,21 41:24 collectively 41:8 coma 71:17 combination 86:3 comfortable 45:3.8 commence 35:25 comment 36:11 commitment 46:11 89:16 commitments 46:2 committed 75:11

106:1,12,19 107:22

City's 9:20 20:8,15

42:11 49:17 56:14

70:2,3 74:13 77:17

86:4 96:10 99:16

claim 11:11 32:25

clarification 110:20

clarify 44:16 96:19

clarity's 74:7

105:3

clear 12:9 26:11

27:6 30:24 36:20

48:7 61:25 64:12

70:1,25 72:17 89:10

104:18

**common** 35:17 comparable 98:17 comparative 20:18 competitor 52:14 complained 87:10 complete 36:6 completely 112:1 complicating 98:18 component 9:17 comprehensively 59:14 compromise 70:25 71:4 **concept** 101:19 107:21 concern 47:25 69:20 100:4 concerned 100:8 concluded 112:17 conclusion 10:24 conditions 52:5 76:2 confirm 37:23 confused 65:16 consequence 46:11 consideration 70:9 90:18

consideration 70:9
90:18
considerations
53:8
considered 102:23
consistent 14:6
60:5 105:25 107:21
112:1,4
consultant 22:10
context 52:1 59:11
109:3
continue 42:25 53:3
104:24 105:6,19

111:7 **continued** 106:24 **continues** 74:5 84:25 continuing 73:9 contracts 106:5 contributed 25:10 43:23 77:12 contributes 60:9 contributing 25:4 60:16

**contribution** 17:16, 19,21 18:11, 19:12 23:19,21 26:23 34:25 48:21 64:25 65:7,9,20 67:2 73:18 74:13 82:21 83:1 86:4,5 89:19 91:21 94:3

**contributions** 26:8 64:20 71:22 75:25 76:1

control 89:6 conversation 35:18 46:8,9

**conversations** 60:24,25 71:8 103:10

converted 31:24 copied 64:3

**copies** 17:6,7 59:4

**corpus** 92:23,25 93:4 94:2,24

correct 8:7,8,18,19
16:20 18:11,15 19:3,
25 20:1 25:4,17
26:16,20 30:5 36:22,
23 37:24 38:1,7
46:19 54:22 61:20
62:18 63:9 65:21
67:19 68:3 71:24
72:10,11,21,22
74:18 76:25 80:20,
22,24 81:2,25 82:2,
13,15,23 83:21
88:17,23,25 89:15
99:11,12, 100:13
11:5,8

correctly 23:24 107:18

correspondingly 85:3

**cost** 19:22 41:16 46:2 49:19 86:15

87:3,7,8,16 90:17 data 87:12 91:24 92:7,8 99:21 100:2 costing 34:15 costs 43:11 **Council** 9:5,7,9,24 10:10,20 11:2,3,17 13:4,12,19 14:7 48:6 75:22 76:9 Councilman 11:4 counted 51:5 **counter** 108:22 counterintuitive 94:12 counterpoint 54:7 counterproposal 26:2 105:5,7 108:10 counties 52:15 couple 22:7 23:3 65:16 68:23 74:8 84:22 103:21 court 15:16 33:17, 19 102:7,8,14 104:2 create 80:8 credited 17:16 Crescimbeni 11:4 critical 9:17 Croft 16:1,4 curious 23:12 101:17,20 **current** 8:9 11:3 14:21 17:14, 21:15 23:18 25:9 27:1,12, 21 29:2,21 34:7,24 35:20 44:4 49:3,7 55:14 59:23 61:15 62:3,7 64:23 65:1,17 66:25 67:10 68:5,6, 7,8 73:25 74:2,11,24 79:1 86:13,15 93:2 cut 49:18 72:2 cuts 19:14 48:23

D

dangerous 70:10

date 47:7 62:2,11 105:2 day 58:24 68:18 days 34:3 72:18 deal 54:25 55:2 59:14 109:9,13 **deals** 59:15 **dealt** 41:7,13 47:23 65:18 109:6 December 33:7 65:10 **decide** 10:16 decision 44:22 54:5 79:12 82:11 declines 86:6 dedicate 60:13 deduction 17:14 deem 60:18 deferred 100:17 deficient 92:15 deficit 46:3 55:9 77:18,20,23 79:8 99:3 defined 82:21 delayed 104:6 deliberate 70:8 dependent 22:21 depending 79:7 deposited 91:8 determine 20:5 90:7 difference 24:2 55:19 56:3 82:5 90:10 107:12 112:8 differences 34:13, 14,15,16 104:20,23 109:25 differential 86:24 differently 55:11 difficult 49:13 70:11 difficulty 56:22 diligently 58:3

diminished 92:25 direct 65:12 directing 11:10 direction 83:13 directly 9:24 discard 25:24 discuss 8:1 10:21 40:10 59:6 105:23 discussed 24:11 27:8 32:20 43:12 64:22 68:16 discussing 96:16 discussion 15:23 27:9,16 34:23 48:8 68:17 discussions 32:12, 15 108:18 disliked 58:6 disregard 23:6 dissipate 14:5 distinct 85:24 divide 91:22 divided 85:18 docket 10:20 dollars 14:25 15:1 25:9,15 26:19 29:4 42:25 46:4,12,21 50:14 51:17,18,19 door 95:8 doors 95:17 downturn 54:14 downward 19:22 dramatically 54:13 drinking 112:14 drive 98:15 driver 87:9 driving 87:7 drop 14:22 18:1 19:20,24 20:16 26:2, 7,14 27:6 28:3, 29:6, 9,15,20,24,25 30:1,

20 57:1 59:25 62:22 105:13 106:25 dropped 83:9 **due** 54:1,3,4 Ε earlier 16:17 37:12 48:1 60:5 64:14 68:16 75:3 79:22 89:14 106:24 108:15,17 110:5 earliest 47:7 early 107:21 earn 30:1 53:3 62:10 105:18 earned 62:4 earnings 19:25 earthly 29:10 55:2 **easier** 53:24 easy 91:17 **EBA** 38:2 economy 50:22 84:25 effect 13:23 19:14 35:7 61:23 62:15,16 **effort** 108:3 **eleven** 21:25 employee 19:11 20:17 34:7 48:21 62:4 64:16,19 65:2, 17,19 66:25 71:22 employees 14:21 27:2,11,12 29:2 35:5,23 36:3 47:23 49:4,7 50:25 52:16 55:14 59:20,23 61:15 68:5,6,7,8,13 72:19 83:1.3.7.11 86:13,16 91:19 93:2, 5 95:3 98:11 encountered 81:8 encouragement 58:14 end 15:25 39:5 43:4 77:1

52:20 53:2 54:8,19,

enhance 92:22 enhanced 23:16 37:15 45:2 63:12 92:3,10,15,16 99:5,6 105:21,24 106:6,18 107:5, 111:10 enhancement 76:10 98:24 entering 29:20 enthusiastic 51:10 entire 98:10,16 entirety 72:12 entities 108:3 equates 82:21 equation 85:22 equipment 68:20 equity 50:15 52:2, 18,19 **escape** 47:18,20 essentially 14:17 39:24 46:18 60:25 79:23 80:16 98:22 establish 65:4 79:20 90:13 99:17 established 89:21 establishes 67:8 establishing 80:2,6 90:13 94:12 95:8,10 estimated 64:18 65:6 estimates 24:17 **Europe** 95:11 **evening** 102:13 event 60:12 78:24 79:1 106:9 eventual 49:5 everybody's 93:3 95:15 exacerbated 42:15 exact 97:25 exceed 23:22 25:11 Excellent 99:15 exception 49:5

73:15

2,24 31:18,20,23

36:1,2,21 37:1,5

33:5 34:10,17 35:8

excess 55:6 excuse 19:23 28:7 73:9 93:16 107:5 existing 23:21 92:9 93:1 expect 9:2 expected 68:17 expediency 72:12 expenses 95:17 experience 101:21 expertise 11:12 32:25 73:5 **expire** 35:13 expired 35:12 **explain** 17:5 38:21 70:17 73:1 104:9 **exposes** 99:18 expressed 59:5 expressly 12:7 extent 107:22 extra 48:13,14 98:25 **eye** 50:5 F facing 54:14 fact 37:24 50:14 52:25 54:23 55:6,7 70:10 94:5 98:13 factor 94:6 98:18

facing 54:14

fact 37:24 50:14
 52:25 54:23 55:6,
 70:10 94:5 98:13

factor 94:6 98:18

factored 21:12

factors 47:5

fair 95:21 98:2
 102:11

fairness 50:15

faith 104:19,21

fashion 32:21

fast 43:15 99:20

feel 54:6 55:11

feeling 14:3

fiduciaries 96:2

fiduciary 97:1

figure 19:25 31:4 87:20 figured 21:17 **figures** 35:24 figuring 77:10 file 13:24 filed 10:19,22 11:1,7 12:6 13:20,23 14:5 **filing** 10:13 final 27:12 finalized 33:12 finally 71:3 finance 11:4 financial 26:7 55:18 68:17,24 73:5 99:9 100:8 financially 30:12 70:24 73:8 106:13 find 20:21 101:17,20 Fire 37:11,22 firm 24:20 fiscal 22:10 88:1,4 fiscally 112:6 five-year 83:23 fix 50:24 51:18 56:16 fixed 20:17 50:19 **fixing** 56:18 flat 87:3 fleshed 107:3 flip 40:12 42:2 **floor** 13:19 17:5 21:8 60:3 105:15,17 107:1 Florida 52:14 97:4,5 focusing 34:8 folks 33:23 34:2

57:25 72:14

follow 27:24

forbid 95:1

50:10

follow-on 74:4

force 43:8 48:4

formula 26:25 64:21 65:4 66:5,6,12 67:13,15 68:11,12 70:18,19 89:7 Fortunately 22:18 forward 14:11 34:4 52:12,17 57:8 65:13 92:20 fourth 35:11 36:9 39:3 41:11 42:6 frames 58:22 framework 58:25 79:24 80:2,6,11 frankly 42:17 94:15 fresh 22:9 front 9:4 75:13 77:1, 11 full 15:21 78:23 106:5 function 48:13 fund 17:24 18:1,3,4 20:6,24 22:4,10 24:5,22 32:2,6 37:11,23 38:13 42:24 60:14 75:9,23 77:13 83:4 84:13 85:17 88:15 94:8 106:11,13 107:8 108:1 109:15 fund's 86:4 88:14, 16 94:14 funded 22:4 23:20 45:5,7 46:22 61:7,9 95:7 97:19 98:2 106:4,12 107:24 108:2,5 111:19 funding 19:1,9 24:1, 3 34:6 35:7 42:21 44:5 46:13 48:16 60:4,9,15 81:9,16,22 83:25 92:11,15 **funds** 17:13 18:5 23:14,22 25:4 27:7 60:10,12 64:25 73:14,15,24 75:1,2, 14 77:4 79:10 80:12, 18 84:7,11 88:18,21 89:5 92:8,22 98:14 99:4 106:6,10 107:25 111:3,23

future 17:18 40:11 43:10 44:21 64:23 73:15 74:12,14 75:10 80:12 93:7 95:15

G Gainesville 97:12 **gains** 78:19 game 49:11,15 gave 21:17 28:22 77:4 generally 18:8 generated 89:6 **give** 10:7 16:24 36:7 41:4,9 63:21 70:9 93:2 102:5 glad 14:9 God 95:1 good 12:23 36:11 51:4 52:2,8,22 97:1 104:18,21 governance 27:13 48:17 Governor 24:6 gradually 64:20 gratuitous 76:4 great 11:1 109:18,19 greater 43:3 46:12 49:22 57:12 **GREIVE** 20:23 21:2, 5,13 87:5 ground 50:3 guaranteed 52:6, 11,21 53:1 **guess** 20:12 33:6 44:21 53:25 93:19, 25 **guy** 34:3 **guys** 9:13 19:3,12, 15 31:13 32:7 33:14 42:7 44:10 47:18

49:9 51:13,16 53:17

56:13 57:17 58:4,23

63:25 69:5,14 71:7

73:2 79:19 101:25

103:4 109:5,18 110:5 112:7

## Н

half 15:22 23:15,16 60:10,12 63:11 98:13 106:5,9 107:25 110:24 111:1,3,9

**hand** 8:4,8,10,12,15 9:11,21 10:5,8 14:1 15:19 16:9,23 23:3, 8,10,12 24:9,12,15 25:21 26:10 27:5 30:8,12,15 32:22 33:15 36:16,19,24 37:1,3,5,8,14 38:2,8 39:20 43:5,17,20,25 44:8,11,15 45:13 46:16 47:3,5,7,25 51:22,25 53:7,10,14, 20 54:2 57:19,21 58:9 59:2 60:21 61:8,14,20,22,25 62:7,9,18,20,23 63:7,9,11,14 64:4 66:5,16 68:3,5 71:20,25 72:6,9,17 73:20 74:7,11,19,24 75:2,4,12,18 76:3,18 79:9,13,15,20 80:5, 10,14,21,23,25 81:3, 5 82:9,14,18 85:13, 18,22,24 86:3,7,10 87:25 88:6 95:19,21 96:1,4,15,18,22,25 97:8,10,12,14,17,19, 23 98:1,5 100:4,25 101:16 102:11 103:21 104:11,13,17 105:12 107:20 109:12 111:2,6,9,13, 16,25

happen 41:15 93:12,14 97:20 happened 40:3 happy 103:5 112:14 hard 59:4 112:12,16 harder 32:7 49:10

harmony 72:4

handed 26:12

handle 24:21

hatch 47:18,20 impacts 27:1 instrument 81:5 23:4 30:22 33:13 21:12 23:1 37:25 36:19,20 41:14 40:22 44:17 45:9 hate 8:21 insubstantial impairment 9:25 51:25 54:17 59:6 44:16 51:9,15 55:14 102:23 head 84:4 56:12 57:6 58:11 65:15 83:12 98:8 **impasse** 56:21 intact 39:24 105:3 109:1 62:25 64:6 65:14 headline 80:8 implement 96:11 68:23 73:20 74:9 intended 90:19 kinds 44:24 health 94:24 implementation 76:11 79:20 88:8 intention 26:3 90:25 95:5 97:3 knew 41:2 35:8,12,25 57:15 healthy 60:18 108:5 98:21 102:22 104:14 61:24 62:3,11 99:8 interest 10:12 11:1 **knowing** 18:19 108:7,22 110:8,18 **hear** 14:9 implemented 13:12 72:11 93:4 knowledge 98:1 **JPFPF** 60:9 106:5 heard 55:15 20:8 36:6 83:24 **interim** 42:10 87:22 94:21 96:8 **July** 52:16 heat's 64:1 L 99:7 interpreted 98:23 hectoring 69:19 implication 48:17 interrelated 56:19 Κ label 105:2 helpful 25:23 97:6 **important** 29:14,23 interrupt 51:23,24 lack 14:13 90:7 30:12 34:13,20 52:3 **Hey** 42:1 44:12 **Keane** 8:19 15:8,11, interrupting 71:14 62:1 86:11 102:21 14,18,23 16:6,10,15, laid 107:21 109:6 hide 45:21 introduced 10:18 17,20,23 17:2,6,11 improve 84:25 language 11:25 24:7 101:19 higher 20:16 86:14 18:16,18,21 20:1,20 13:3 26:22 33:1 inadequate 50:10 98:2 107:1 21:4,23 22:6,15,18, invest 81:6 82:21 92:4 108:24 23 23:7,9,11 24:3, include 19:22,23 **hinged** 11:14 invested 80:25 10,14,16,20 25:5,8, **LAQUIDARA hinges** 14:19 included 49:24 98:13 17 26:5,16,20,22 11:16,22 12:1,11,14, 27:20 28:10,13,18 17,21,23 13:7,11,15, including 106:7 investment 105:22 hold 58:19 29:17,19 30:5 31:1, 18,22 16:16 17:1 107:6 inconsistent 9:24 home 103:16,17 6,8,11 32:1,3 36:23, 38:9,23 39:1,8,10, 11:18 12:4 13:5 issue 9:8 14:24 15:1 25 37:2,4,13 38:1,7 13,17 40:2,7,24 hope 14:1 69:18 45:10,14,18 55:20, 21:21 29:5, 39:6 41:2, 57:5,16,20,23 incorporates 28:9 70:8,14 71:7 104:22 23 60:4 63:3,8,10, 41:13 45:11,12 64:6 65:14,23 67:20 112:13 increase 17:19 48:16 49:1 54:19 13,16,19,22 64:4,7, 78:7 82:19,24 83:5, 19:23 48:21.22 59:6 94:24 95:12 10,16 65:22,24 66:1, hopeful 84:21,24 10,16 89:17,23 90:1, 64:20 71:21 75:25 96:6 109:4 3,9,11,14,18,21 12,25 91:5,9,12,18, **hoping** 58:19 90:17 67:4,8,16,22 68:6,9, 25 92:2,6 93:10,13 **issued** 25:24 16 71:11,14,16,24 **horizon** 86:16 94:8,18,23 95:22,25 increased 19:9 72:3,11,21,23 73:13, issues 14:20,21 96:3,20,23 98:7 hours 103:21 incumbent 8:15 24 74:10,18,22 75:1, 27:17 29:1 31:17 100:15,20 101:1,5 3,6,8,17,21 76:6,13, 33:5 32:13 34:9 41:14 **House** 24:7 larger 47:25 15,17,19 77:2,6,14, 42:12 48:10,12 independent 56:18 **huge** 92:19 21,24 78:1,8,13,15, 53:18,22 54:18 **late** 102:12 19,23 80:4,6,11,20, indicating 8:2 59:11,15 60:4 70:3,7 hugely 70:22 law 62:1,2 22,24 81:2,4,6,11, inefficient 100:16 Item 8:2 9:8 68:10 17,25 82:2,6,8,13, **leave** 53:2 55:1 I items 19:19 15,23 83:3,8,21 **inflation** 41:19,22 72:14 95:16 101:14 84:1,8,14,17,19,21, 52:12 68:18 leaves 67:9 idea 8:24 10:22 21:7 24 85:3,5 88:10,12, J information 22:9 29:10.11 34:12 45:3 19,23,25 89:3,5,11, **left** 8:18 14:12 44:7 46:9 55:2 80:19 88:8 15 90:11,22,24 91:1, **initial** 81:14 47:17 49:3,7 54:25 J-bill 11:5 109:7 3,6,10,13,19 92:5 58:5 84:7 initially 48:6 97:7,9,11,13,15,18, Jacksonville 98:3 identified 89:13 **legal** 13:2 21,24 98:4,6,25 **insert** 71:17 103:17 identify 12:5 99:11,13,15 100:1, legally 75:19 insignificant 28:14 jeopardy 94:16 13,17,21 101:4,6,8, immediately 48:22 55:18 56:4 67:5 legislation 10:13, 10,14,23 108:12 **job** 94:9 65:9 71:25 70:24 71:5 86:25 19,22,23 14:5 76:18 110:19,23 111:5,8, 87:17 102:19 Joey 54:22 12,14,21 impact 21:9 54:6 legislative 12:9 65:12 70:1 73:5 86:3 instilling 107:1 **John** 8:12,18 14:13 **kind** 9:19 10:2 14:23 legislature 24:6 88:15 89:20 15:4 17:1,5 20:23 15:2 18:23 20:19

80:13 lesser 59:21 **level** 23:20 44:5,6 60:9,18 107:1 108:5 **liability** 15:2 21:22 27:9,19 43:12 44:24 48:9,11 60:7,14 63:7,8,15 73:22 94:10,15 99:20,23 106:2,11,14 108:4 111:11,18 112:3 **lieu** 26:6,8 63:14 light 40:3,20 likes 35:17 36:13 **limited** 32:21 lines 38:15 **linked** 81:15 listening 30:22 literally 64:2 lives 53:3 living 19:22 41:17 lock 96:13 locked 86:21 long 22:3,21 51:3 53:18,21 76:16 77:9 85:15 87:14 92:24 102:17 103:6,7 long-term 15:24 longer 86:17 looked 52:9,22 loss 21:9 lost 16:11 **lot** 34:1,2 49:10 53:18,24 lots 50:18 love 103:17 low 42:2 lower 45:6 108:4

M

**Madam** 33:17 102:7 104:2

made 23:5 28:7

34:1,2 45:1 48:3,6,7 49:15 51:2 52:6 54:4 55:14 58:5 62:12 65:20 67:23,24 73:7 101:25 102:1,20,22 110:1

magic 42:7

main 91:8

maintain 26:15,17 27:22,25 29:5 40:20 59:25 87:19

maintaining 27:21 29:14.15

**maintains** 22:8 57:13

major 97:5

make 12:14 15:6,21, 25 24:1,25 25:19 27:22 28:25 33:3,4, 17 34:11 49:19 55:4 60:6 61:15 66:24 67:25 75:22 76:21 79:12 91:17 92:21 93:4 95:23 102:5,10 106:2 107:7 108:9

**making** 30:9 49:1 55:15 75:24 89:15 95:5 102:17

manner 80:12

mark 43:22

**market** 22:8 52:22 54:11 74:4 90:15

marketplace 52:4, 9,19 53:7 55:5

math 23:23 81:20 90:15

**matter** 9:6 11:1 28:14,19 32:18 54:24 98:18

**matters** 29:22

**mayor** 8:7 12:25 28:22 30:11,18,20, 21,22 31:3,7,10 39:11,14 48:5 61:2, 64:4 66:22 75:15 88:8,11 93:7 100:23 112:4

meaning 21:19 35:12 39:23 42:20 85:11 107:15 **means** 50:18

**meant** 14:15 21:8 90:12

measure 73:22 106:14

measures 43:12 mechanism 90:14,

**meet** 10:20 33:21 84:6 102:9 108:17 110:3

meeting 10:10,11 11:3,8 99:9 112:17

melding 78:25

**member** 9:9 10:17 17:14,16,18,21 75:25

members 10:11 11:2 13:13 17:17 27:22 29:19 34:25 35:21 48:6 65:3 67:12 68:10 69:15, 17 70:23 80:18 83:4 91:7

members' 14:7 26:24

memory 8:12

mention 45:22,25

mentioned 48:1 97:3

Miami 91:14 97:8

microphone 57:7

middle 26:23 49:14

**million** 18:10,12 19:1 21:25 23:14 25:3,5 37:17,19 38:3,4 43:24 44:2 60:8 61:2,3,4,5 62:24 63:5 64:18 65:7,11 70:1 73:13, 18,19 74:15,23 75:17 77:1,4,8,11, 12,15,16,21,25 78:5, 6,8,11,12,18 79:2,5, 8 81:12,14 84:1,5,15 85:11,12,16,19 93:16,17 94:2,7,22, 23,25 106:3,18 107:7,10,14,16,23 108:1 110:23 112:9

mind 22:25 71:21

mindful 52:4

mine 54:8

**minute** 42:1 50:7 51:2 58:21,23 99:17

minutes 16:7 31:14 32:9 33:17 56:8,9 57:18,22 67:25 102:5,6

misreading 73:21 misunderstand 83:14

model 86:20

moderator 8:3,5,9, 11,14,17,20 9:12,22 10:6 11:9,17,24 12:10,12,15,18,22, 24 13:10,14,17,21, 25 14:9 15:10,13,15, 19,20 16:11,13,19, 21 17:2,4,8 18:7,17, 19,22 20:2,22 21:1, 3,7,14 22:1,14,16, 19,24 24:19,23 25:6, 9,18 26:11,17,21 27:3,24 28:11,16,19, 23 29:18,24 30:6,14, 16,19,21 31:2,12 32:2,4,23 33:16,20, 23 34:21 36:18 37:6 38:16,19,24 39:2,9, 12,15,18,21 40:3,8, 25 41:3,6 43:16,18, 21 44:1,9,12 45:17, 19 46:17 47:4,6,9 48:18 51:24 53:6,9, 12,16,21 54:3 55:22, 25 57:10,17,22,25 58:10 60:19,22 61:3, 5,10,17,21,23 62:6, 8,13,19,21,24 63:17, 20,23 64:8,9,11 65:15 66:8,10,13,20, 23 67:7,12,21,23 68:4,7,15,19,22 71:13,15,19 72:5,8, 10,20,22 73:1 75:7 76:21 77:3,7,15,22, 25 78:2,9,14,18,22, 24 79:11,14,18 81:7, 12,18 82:1,4,7,16 83:14,18,22 84:3,9, 15,18,20,22 85:2,4, 6,14,21,23 86:1,6,9, 18 87:6 88:5,7,13,

20,24 89:1,4,9,12, 22,25 90:2,21,23 91:2 92:1,3 93:6,8, 12,14,23 94:17,19 95:20,24 96:6,17 98:20 99:1,12,14,16 100:9,14 101:7,9,11, 24 102:9,15 103:23 104:2,12,15 105:11 106:21,23 108:6, 109:13 110:18,22 111:20 112:7

moderator's 35:2 59:7

modification 67:11

modifications 34:7 86:13

modified 42:4

modify 59:12,18,22

**moment** 30:7 42:12 59:17 78:25 88:14

**Monday** 69:17

money 21:18,20 24:10 31:24 44:22 45:11,12 48:14,15 53:2 73:14 77:18 78:14 84:7,12 85:5, 91:6,23 92:14 93:10 95:9,14 98:22 100:2 110:24 112:10

**monies** 25:13 32:5 49:16 64:24 74:12, 14,25 81:23 88:16 89:13 109:25

monitoring 109:2

months 28:8

morning 46:7 110:4

mortgage 100:7

**move** 14:11 34:4 68:1,2

movement 102:20

moving 56:23

**MSA** 26:25 27:2 29:5 49:3,23,24 50:2 64:21 66:4,5,11 70:18,19 107:4

multiple 9:14 13:16 mutual 95:16

		outperforming	22,25 111:10,17	perpetuity 74:21
N	<u> </u>	20:7	112:3	<b>person</b> 98:16 108:22
<b>named</b> 75:15	obligation 73:9	outset 48:3 outstanding 27:18	pay-down 43:12 paying 25:7 46:21,	perspective 87:21
naturally 95:14	74:1 81:7 84:6 94:14 99:2,9	overemphasize	24 92:17	Petersburg 97:14
necessarily 90:8	obligations 97:2	89:18	payment 60:7	•
needed 48:9 82:3	occur 10:1 39:9	overlay 103:11	75:23,24 76:4 106:2 107:7,16	<b>Peyton</b> 65:1 75:16 82:3,9 88:24 106:7
negotiable 31:1	106:4	overlook 86:11	payments 27:23	<b>PFPF</b> 37:25 38:8
negotiate 70:11	occurred 40:14		payroll 17:14 60:11	75:19 105:21 106:3, 17 107:23,24
negotiated 40:12	October 78:20	P	106:8	phones 110:6
negotiations 48:20	offense 14:14	<b>p.m.</b> 33:22 57:24	pending 14:20,21	phrase 71:21
neighborhood 56:2	offer 26:13 28:20,22 59:12,13,18 77:16 105:1,7,9 106:16	104:1 105:10 106:1, 22 112:17	<b>pension</b> 8:15 37:11, 22 40:12 53:25 76:6	pick 41:1
neutral 53:5	offered 31:6 57:14	<b>pace</b> 52:12	people 10:6 34:18	<b>piece</b> 75:13 85:20, 25 86:11
<b>news</b> 36:11	99:10 105:14,16	package 98:10	49:10,15 50:5,7,21 52:25 54:4,14,15	<b>place</b> 58:17 91:15
newspaper 80:7	offering 27:20	<b>paid</b> 23:15 65:9 76:11,14 77:8 79:3	56:5 83:6 91:23	92:17 99:8
<b>nice</b> 100:5	52:11 66:18 70:6 73:19	94:22 107:14 109:25	96:14 100:18 111:15	<b>places</b> 110:12
night 37:9 112:13	offsets 55:7	110:1	<b>percent</b> 17:14,17, 19,20,22,24,25 18:1,	plan 20:8 23:16
<b>nobody's</b> 94:16	omission 11:14	<b>panic</b> 14:18	2,3,4,5,9,13,15 19:1,	33:10 34:25 35:20 36:1 40:8 41:2 44:23
noise 68:20	one-half 49:5	paper 8:22 9:4,12	4,10,20 20:7,17 21:2 22:4 23:19 28:9	45:6 46:25 47:8
nominal 25:14	one-time 73:10	Paragraph 11:15,18 32:20 108:25	35:5,9,23 36:1, 43:3,	51:12 53:4,25 54:11 60:4,8,17 62:2,11
nonnegotiable	open 12:25 28:4	110:10,11	4,14,22 44:4,6,18,19 45:5,7,8 46:22,25	65:4 79:21,24 80:3
30:25	29:2 32:21 44:7	part 11:13 22:21	47:4,13,14 48:22	81:10,16,23 82:19, 22, 83:24,25 88:24
normal 43:10 86:14	opening 95:8	45:15 49:4 56:24 108:3	49:6 50:19 52:6,11, 21 56:3 57:11,13	89:7,23 90:13 92:3
<b>nothing's</b> 11:6 <b>noticed</b> 10:10 11:8	opportunity 33:24	parties 9:14 11:21	59:20,21,22 60:3,9,	94:4,5,12,20,21 95:7,9 96:7,12,19
37:11,14 46:7	40:5	28:1 32:9 34:16,19	11,15 61:1,7,9,13, 62:14,16 72:1 73:17	98:12,17 99:7,18,19,
number 18:20 20:12	oppose 90:4	35:9,13 36:11 39:24 40:4,15 41:6,11,25	79:25 84:11 86:7,20,	20 101:3,10,12,18 102:12,17 105:18
21:17 22:11,12,13, 16,19,20 25:11	optimal 45:6	90:5,9 104:21	21,22,24 87:19,20, 24 88:9,21 92:18,24	106:20 108:9,20
29:15,24 30:1,4 33:7	optimistic 58:18	108:18	93:4,16 94:3 95:1 96:9,11 98:13,14	109:23,24 110:10 111:3,17,18,21
39:4 40:23 42:3,7 50:20 52:1 54:16,17	option 33:4	party 39:23	105:9,17,19 106:4,8,	plan's 79:25
56:4 59:14 60:23	order 48:8	pass 15:21 16:22	11 107:8,15,17,24 108:2,5 110:25	planning 10:21
61:6 63:5 73:8 77:3 78:11,13,15 87:1	organizations 39:15	passed 24:6	111:13,19	plans 49:16 91:3
89:8 91:13,22 98:10,	original 54:5 105:14 107:4	passes 93:24	percentage 66:15	97:4,20
107:11		<b>passing</b> 12:3 13:5 59:4 105:1	perform 42:25	<b>play</b> 72:13
number's 42:2	originally 53:4	past 14:7 25:16	performance 22:8	plenty 50:24
<b>numbers</b> 18:24 21:23 23:18 43:6	<b>Orlando</b> 97:16,17	43:22 45:2 51:1	50:22 55:6 88:14,16 89:7 <b>performances</b> 87:2	<b>point</b> 17:13 31:8 44:17 51:1 52:2 55:8
46:14,15,17 87:15	orthopedic 59:9	<b>Pause</b> 68:21		56:21 60:22 62:4
nutshell 106:21			-	89:18 92:16 93:25
	outlandish 47:17	<b>pay</b> 64:21 65:1	period 41:9 43:13	
	outlandish 47:17 outperformed 54:11	<b>pay</b> 64:21 65:1 71:17 72:2 75:19 78:20 79:5 82:11 92:8 94:10 107:13,	<b>period</b> 41:9 43:13 53:19 71:18 74:20, 21 83:23 86:14	95:21,22 99:3 100:5 112:15

Index: Police..regular

97:1 24 provided 40:17 105:17 55:12 84:16 **Police** 37:10,22 raised 41:14 52:1 recalculation 48:24 progress 30:10 34:1,2 102:18 110:2 **provision** 12:4 13:5 61:13 96:25 49:23 portion 64:16 38:11,24 50:11 67:1 111:14 projected 41:21 raising 96:7 recall 14:22 27:1 76:23 87:22 94:20 87:7 **position** 12:7 21:15 ran 43:8 receding 28:6,12,17 provisions 35:10 48:20 49:12 59:25 projecting 43:18 42:19 107:3 random 53:14 receive 23:13 63:4 70:2,3 75:18,21 76:3 projection 86:12 94:1 96:5,10,16 prudent 106:13 range 19:24 21:12 received 60:13 99:17 promise 69:10 35:9 106:10 public 29:12 52:15 positions 13:16 **proper** 92:17 rate 20:16,18 43:23 receives 23:23 publicly 8:21 14:7 47:11,13 52:21 53:1, properly 95:6 receiving 25:5 **pull** 40:25 3 60:1,2,3 105:13, post 76:9 59:20 property 85:1 15,16,17 purposes 47:10 potential 10:12 13:4 recent 52:13 107:18 proportional 80:17 74:8 88:16 Ray 24:8 potentially 48:13, recentered 28:25 reach 9:18 11:12 **pushed** 15:24 proposal 14:16 14 12:24 14:2 22:4,22 recess 33:22 57:24 15:25 17:12 18:25 put 15:14 18:25 power 10:17 27:10 72:4 73:13,18 19:18,21 21:22 22:5, 104:1 21:21 26:18 29:4 74:22 87:24 88:9 25 23:5,9 25:25 precedence 81:9 31:25 33:5 34:22 reciprocity 104:24 104:25 26:6,9 27:14 28:5 45:2 51:25 52:6 precise 42:24 29:3 34:5,6,21 recognize 99:2 reached 8:2 10:1 53:24 70:15 73:19 36:10,14,24 37:3,4,6 premature 48:17 75:8 77:11 91:14 11:20 13:2 27:12 recognized 30:21 44:12 47:10 48:3.7 94:25 95:12 100:22 39:4 66:16 72:9.18 65:8 premium 74:16 51:8 54:9 55:10 102:18 104:8 109:3 96:9,11 107:17 56:6,10,12,23 57:10 recommendation 110:25 prepaid 100:11 58:6 59:13,19 60:6 reaches 17:25 18:1, 13:12 putting 25:2 44:23 3,4,15 60:8,15 62:17,19,21 63:4,22 prepared 79:4 record 12:9 102:14, 64:14,17 66:19 48:13,14 59:3 106:3,11 107:8,24 prerequisite 27:18 16 105:3 67:11, 68:24 69:2,24 108:1,5 111:13,19 73:6,7 77:19 79:2, prescribed 80:12 recover 85:1 Q reaching 51:11 22,23 85:10,16 present 88:11 93:5 red-lined 8:1 101:13,25 102:1,22, react 29:10 qualified 83:3 24 104:8,9 105:13, presented 34:8 redirected 99:4 reaction 10:3 110:7 14 106:1,22,24 qualifying 24:21 president 11:3 reduce 50:17 64:24 107:1,12, 108:19 read 8:22 9:12 46:8, 74:3,12 79:6 99:2,19 question 8:23 11:10 pressure 93:1 95:2 111:22,25 10 50:11 22:2 24:24 30:18 106:14 proposals 14:16 reading 37:23 76:24 pretend 9:5 38:9 46:6 79:17 reduced 65:10 15:6 32:11,15,16 90:20 94:13 103:16 108:20 76:24 87:18 previous 20:10 60:6 36:21 64:1 103:10, 109:9,14 111:20 ready 56:13 112:5 12 104:22 reduction 26:25 questions 12:19, reaffirming 72:6,18 46:3 65:7 73:22 previously 24:11 propose 34:23 22,23 19:16 22:25 77:19,20,23 87:24 64:22 65:18 67:17 78:20 **real** 78:14 90:17 23:3 36:17 60:19 68:12 69:9,21 70:15 refer 19:15 74:24 63:1,18 69:23 73:3 proposed 11:14 reality 86:22 71:22 74:8 78:2 82:16 20:16 34:7 43:1 54:8 reference 12:8 84:23 104:10 108:8, realize 70:13 108:14 primarily 14:22 110:11 referenced 37:12 12 realizes 50:13 priority 112:2 proposing 17:23 referendum 9:9 quickly 77:10 18:10 21:21 91:10 realizing 54:10 **private** 32:12,15 106:15 10:14 99:6 108:25 privately 18:23 referred 10:9 75:14 **quo** 26:15,17 37:7 prospective 59:19 reason 41:3 52:22 39:21 57:13 proceed 40:6 104:4, 62:10 105:8 54:9 refers 85:24 **proven** 40:19 reasonable 54:15 regard 104:24 R process 70:10 55:10 provide 80:17 regular 46:2 productive 103:8, reasons 52:8 53:16 raise 44:5 66:14

reinstatement research 97:6 revisit 69:13 70:7 service 59:24 61:19 **slow** 15:11 19:14 48:23 reserve 24:4 37:12, road 41:22 46:5 set 19:24 52:20 so-called 107:16 relates 29:5,6,9 58:22 79:23 80:1,16, 22,25 38:5 50:19 **Social** 35:6,24 54:16 34:17 106:25 111:2 reserved 49:16 Rod 104:17 59:21 61:12 65:3 reluctance 59:6 **setting** 22:20 41:24 67:13,15,17 68:1,11 reserves 25:15 rollback 19:14 relying 85:20 settlement 76:2 **solve** 45:12,15,18 46:18 roughly 47:14 61:1 58:20 remain 65:2,18 resolution 72:4 **share** 45:22,25 65:4 85:13 66:25 102:13 107:12 somebody's 98:10 79:20 80:3,17 81:9, round 21:23 103:19 16,23 83:24,25 remained 70:3 resolve 34:13 48:9 sort 10:21 14:4,7 rules 49:11,14 89:23 90:13 91:14, 72:15 23:4 25:25 45:4 remaining 27:17 15,21 94:12,21 95:9 run 36:8 88:12 48:1,7 52:5 76:4 33:6 59:15 resolved 48:12 96:7,11,19 97:4 79:23 97:1 101:19 99:7,18,20 101:3,10, 105:23 107:20 remains 39:24 resolving 15:24 S 11,12,18 109:22,23 50:22 109:4 27:18 48:11 sound 68:20 **shared** 46:9,10 remember 9:5 16:4 respond 58:8 sacrifice 49:20.21 49:20,21 51:20 52:2 **sounds** 83:12 49:6 60:23 98:21 108:23 109:5 110:10 51:20,21 52:3 64:17 64:17 79:24 82:19 108:25 source 24:1 108:3 responding 31:16 sad 112:14 remind 48:18,19 sources 24:4 64:19 **Show** 104:3 response 26:14 **safe** 92:23 reminded 57:6 31:15 58:7,11 63:20 **spark** 35:18 **shown** 17:20 **safer** 94:2 100:10 109:7,10 renumbered 101:1 speak 8:12 57:6 **shows** 81:20 **safety** 52:15 55:13 58:2 81:13 responsible 112:6 reopen 42:14,19 **shut** 110:20 **sake** 52:18 83:18,19 90:4,9 rest 53:2 112:12 **specific** 13:3 99:5 **side** 9:20 13:1 28:20 109:8 satisfactory 10:24 restoration 72:2 reopening 42:12 39:22 40:13 42:2 89:19 specifics 105:23 savings 67:5 restrictions 40:21 49:17 69:12 78:3 82:17 89:13 102:6 repayment 60:14 **spend** 100:2 103:21 scheduled 58:14 result 65:6 103:13 108:21 repealed 12:8 **spent** 44:22,23 **Scott** 24:6 retained 73:16 sides 18:20 22:2 **repeat** 35:19 sponsors 11:5 **secret** 34:12 27:8 50:15 69:7 retired 83:6,8 102:4,18 109:17,18, report 50:12 111:15 spread 83:5 section 42:20 19 reporter 15:16 retirement 52:14 **squad** 16:24 **Security** 35:6,24 76:9 82:25 94:16 signed 24:6 33:17,19 102:7,8,14 54:16 59:21 61:12 **St** 97:14 98:12,17 104:2 65:4 67:13,15,17 significant 10:25 stabilization 37:18 68:2,11,12 34:18 41:16 45:15 representation retroactive 52:7 106:19 68:24 69:22,24 71:6 34:11 seeking 52:18 return 26:24 52:21 77:24 101:25 102:1 **stack** 73:6 Representative 53:1,4 55:21 60:1,2 sees 50:2 significantly 41:23 24:8 105:13,15 **stair** 44:17 45:4,8 **Senator** 38:9 71:12 50:3 **stance** 112:5,6 represents 108:2 returned 16:10 84:24 110:17 22:11 **silos** 28:4 request 107:4 standpoint 100:8 **senior** 111:15 simplify 98:19 revenue 53:5 requesting 90:5 **start** 14:14 15:8 19:4 **sense** 33:3,4 50:14 **single** 22:5,6 revenues 74:16 69:10 71:6 76:16 77:17 92:21 106:12 requests 103:7 75:10 108:15 110:7 sir 12:21 22:23 sensitive 49:9 require 107:14 23:11 40:2 57:23 **review** 35:10,14 **started** 51:11 69:16 111:22 sentence 45:24 74:10 76:6,13 77:2, 36:5 39:23 65:5 76:17 71:18 14 88:10,12 required 64:25 90:36 starting 31:8 104:7 75:15,19 separate 9:24 26:6, sitting 49:3 53:17 reviewed 39:2 **starts** 66:15 rescinding 66:17, 83:20 situation 52:10 18 **State** 24:20 separating 38:14 revised 16:6,13 **sky** 39:4 23:9 34:24 35:20

stated 55:12 71:3 summarized ten-plus 47:14 21 55:9,17 58:22 twelve 21:25 107:18 60:16 72:15 74:21 twine 69:10 **status** 8:15, 17:25 term 14:13 109:16 83:23 87:14 93:24 18:2,3,4 19:2,9 22:4 **summary** 99:15 terms 27:9 76:1 96:8,10 99:3 102:7 tying 48:15 26:15,17 37:7 39:21 Sunshine 71:9 87:3 90:18 103:4,5 104:3,7 45:5,7 57:13 60:15 **types** 43:9 105:2 107:23 108:10 61:7,9 97:19 98:2 supercede 12:3 terrible 32:24 111:18 **typing** 58:3 106:4,12 107:24 supersede 23:4 **testing** 15:19 108:2,5 111:19 times 21:10 51:4 supersedes 25:25 that'd 23:24 55:2 110:12 U stay 19:10,24 39:21 timing 11:23 12:1, 79:1 102:14,15,17 supplemental That'll 102:5 **Uh-huh** 21:4 32:1,3, 103:1,7,15,24 13 48:2 17:15 34:25 35:21 theoretical 95:13 22 40:7 43:25 45:13 43:1 45:23 to-be-hired 83:11 **stays** 62:15 46:16 67:20 78:1 theoretically 44:25 supposed 53:4 79:15 80:5,10 85:2 step 44:17 45:4,8 today 8:22 9:2,3 77:19 79:4 91:5,9,18 92:5 97:23 49:5 surgeon 59:9 14:15 15:16 17:23 there'd 46:20 98:5 100:20 26:4 33:12 36:22 steps 92:19 surprise 55:25 37:5 46:15 58:17 thing 8:5,17 28:25 unanswered 109:9, 60:5,25 64:14 70:21 stop 12:14 **system** 52:14 80:16 29:8 35:16 44:7,8,15 14 73:6 90:14 103:2 45:16,18 49:13 **story** 46:8 unaware 89:2 108:10,15 109:7,18, 56:23 58:25 72:23 Т 20 110:2 112:16 straight 65:17 83:22 94:9 95:6 109:19 unchanged 65:2,18 110:15 67:1 105:9 today's 58:24 **straw** 10:15 table 32:14,17 34:22 things 21:12 40:17 uncomfortable 40:16 41:7 57:18 told 41:18 87:13 stress 74:3 44:24 51:25 53:24 93:11 102:19 108:22 38:12 tomorrow 58:14.17 **strike** 71:17,18 58:15 65:16 68:23 109:20 uncommon 53:23 103:3 108:16,17,18 72:12 69:4,8,11,21 70:11, takes 22:22 61:6 15 71:7 102:18,21, 110:3,5,7,15,16 undefined 95:17 strikes 27:14 77:9 112:12,13,14 25 106:4 understand 21:8 strong 14:2 22:8 taking 92:19 100:5, tonight 58:17 thinking 42:5 34:19 35:2 38:22 49:12 11 106:13 103:19 51:8 56:5,17 63:16, **Thirty** 57:22 **structure** 27:21,22 talk 15:11 26:5 19 66:24 68:23 tool 94:11 29:14 30:4 55:13 thought 24:15 76:22 82:20 83:16 33:13,14,24 59:10 top 54:11 84:4 83:24 42:23 47:20 63:23 68:25 71:9 90:15 93:8,13 95:5 96:23 70:12 79:11 102:4 110:23,24,25 98:20 100:9 112:7,8 total 17:16 23:24 struggle 50:12 thoughts 39:5 talked 21:24 31:17 understood 24:25 stuff 103:12 transfer 17:24 32:5 25:19 26:12 67:25 75:3 thousand 76:17 64:23 73:11,14 subject 36:5 39:22 79:16 74:11 79:12 81:14 talking 15:8 29:1 67:11 70:13 75:23 three-year 39:3 84:9 85:16 94:7 43:10.16 49:21 **undoing** 69:10 106:17 substantial 69:25 threshold 73:18 55:17 56:1 63:4 68:9 **unfunded** 15:1,24 74:23 72:24 78:25 transferred 63:6 substitute 23:10 21:22 27:9,19 43:11 81:24 84:2,12 107:9 thresholds 22:22 36:25 talks 31:11 44:24 48:8,11 56:16, 18 60:7,14 63:7,8,15 transferring 45:11 subtracted 78:10 throw 33:8 Tallahassee 11:6 73:21,25 74:5 94:10, 75:7 88:17,20 succeed 72:15 throwing 49:2 **Tampa** 91:14 97:10 15 99:20,22 106:2, treatment 8:9 86:19 98:6 10,14 108:4 111:11, succeeding 93:3 18 112:3 trip 100:5,11 thrown 56:22 task 43:8 48:4 50:10 success 90:7 uniformly 58:6 true 20:9 tied 14:23 48:22 103:18 tax 74:16 **unity** 72:4 trustee's 89:6 successive 54:12 till 15:11 58:23 72:13 tells 64:2 74:22 103:2 **unopen** 95:16 trustees 75:22 76:8 suggest 54:7 ten 22:13 35:6,24 time 17:25 33:18 unravels 69:11 42:8 48:25 50:17 Tuesday 24:7 suggesting 42:6 41:9 42:11 45:18 54:24 57:12 67:2 unreasonable turn 15:4,6,21,22 suggestion 9:3 46:1 49:8 50:18,24 91:19 102:5 50:20 23:1 32:23,25 59:8 51:4 52:23,24 53:19,

untouched 49:7 unusual 13:15 80:1 unwind 67:4 unwinding 69:21 70:15 71:6 upside 100:6 utilizing 24:1,3 64:21

٧

vacation 95:10 100:6 val 37:16 valid 12:22 valuation 37:10,21 75:13 values 85:1 varies 97:22 variety 47:5 vehicle 100:16 verge 29:20 version 8:1 vested 82:10 view 11:19 Virtually 25:8 vote 13:13 voters 10:15

W

wage 26:24 wait 42:1 50:7,16 51:2 99:17 waive 40:6

**waiver** 38:17,25 39:3

**wanted** 20:13 25:19 37:23

warm 64:1 wash 87:3 WELLS 16:12,14,18 whatsoever 91:24 wholesale 73:11 Winnebago 100:12, 16

wise 72:14 wisely 41:15

withdrew 100:17 101:11,12

**wondering** 48:15 93:25

word 71:17 90:3

worded 67:18

**words** 23:6 71:20 76:8

work 31:17 33:10 49:19 51:13 57:21 58:15,23,24 108:3, 24 112:12,16

workable 40:20

working 29:21 40:1 41:12 44:7 47:19 58:4 63:25

works 62:2 91:16

world 60:17 92:13 worry 100:21

worth 100:5

wraparound 109:1

wrong 18:11 19:4 29:13,16 46:20 54:22 55:19 76:25 79:5 83:13 85:15 90:23

Υ

year 20:10 22:5,6, 10,11,12,13 23:14, 23 24:11,13 25:2 35:11 36:9 39:3 41:11,20 42:6 44:2 60:13 75:16 76:14, 15 77:12,23 78:5,19 79:2,6,7 84:5 88:1,4 91:20,22 106:10

year's 74:3 year-end 75:20 year-in 74:19 82:12

year-out 75:20

82:14

years 11:6 20:12,24 22:7 29:21 30:3 35:6,11,13,24 36:6,9 38:13,18 39:5,6 40:4,22 41:1,18,21 43:4,23 44:3 46:24 47:16 48:25 50:17 52:7,13,23 53:2 54:12,21,22,23,25 55:1,7,24 56:4 57:12 59:23 64:18 65:5,8 67:2 72:13 75:11 81:19,21,22 83:20 84:6,10 85:19 86:23 89:8 90:3,6 91:13 92:25 93:20,23 98:13

years' 87:2

yesterday 10:9,11, 13 11:8 14:12 15:17 17:12 18:7 20:2 21:17 23:5 25:22,24 28:1,8 31:18 66:7,17 70:25 72:9 101:19

you,' 50:6

**you-all** 18:25 44:13, 14 73:3