

OFFICE OF THE CITY COUNCIL

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MEMORANDUM

TO:

Dr. Cheryl L. Brown, Director/Council Secretary
Jacksonville City Council

Annette R. Hastings, Executive Director

Duval Tourist F

FROM:

Duval Tourist Development Council

DATE:

June 30, 2017

SUBJECT:

2016-2017 Duval County Tourist Development Council Annual Report

As required by Ordinance 2016-521-E, below is the summary of the Duval County Tourist Development Council (TDC) activities for the reporting period of July 1, 2016, through June 30, 2017.

The Duval County Tourist Development Council (TDC) is the governing body that oversees the collection and distribution of the local-option tourist development tax authorized to counties by Florida Statutes Chapter 125.104.

The TDC is composed of nine members (9) as authorized in the Florida Statutes Chapter 125.104(e) appointed by the Jacksonville City Council per the Ordinance Code Chapter 666 and Chapter 70.

The Duval County Tourist Development Council Members from July 1, 2016 through June 30, 2017 were:

- Lori N. Boyer, Jacksonville City Council President, Board Chairperson (Elected Official)
- John R. Crescimbeni, Jacksonville City Council Vice President, Board Vice Chairperson (Elected Official)
- Greg Anderson, Council Member, At Large Group 4 (Elected Official)
- Barbara Goodman, TDC Board Member, Tourist Accommodation Representative
- M. G. Orender, TDC Board Member, Tourist Accommodation Representative
- Kirit Patidar, TDC Board Member, Tourist Industry Representative
- Craig Smith, TDC Board Member, Tourist Accommodation Representative
- Jeffrey Truhlar, TDC Board Member, Tourist Industry Representative
- One vacancy Tourist Industry Representative

The Duval County Tourist Development Council met at least once a quarter per the Florida Statutes 125.0104(4) (e) beginning in July 1, 2016 through June 30, 2017. The TDC "scheduled" quarterly meetings were held on the following dates:

- May 18, 2017
- February 16, 2017
- November 17, 2016
- August 17, 2016

In addition, the TDC Chair, Council President Lori Boyer, called thirteen (13) TDC Special Meetings on the following dates:

- June 28, 2017
- June 16, 2017
- June 14, 2017
- April 5, 2017
- April 3, 2017
- March 23, 2017
- March 2, 2017
- February 23, 2017
- February 10, 2017
- February 3, 2017
- January 27, 2017
- January 19, 2017
- September 23, 2016

The Duval County Tourist Development Council's (TDC) primary responsibility is oversight of Jacksonville and the Beaches Visitors and Convention Bureau, (d/b/a as Visit Jacksonville) present contract for services, and assessment of performance metrics. TDC Special Meetings considered:

- Visit Jacksonville Marketing Plan & Budget for FY 2016-2017.
- Legislation for recommended changes of Chapter 666 of the Ordinance Code for Duval County Tourist Development Plan
- TDC Grant Funds application requests
- Duval County Tourist Development Council Request for Proposal (RFP), awards, timeline, bid content, and procedure as outlined by the City of Jacksonville Procurement Division

The following actions and initiatives were considered for the reporting period July 1, 2016 through June 30, 2017.

- Review and approval of Visit Jacksonville Marketing Plan of Tourist Oriented Facilities & Attractions for FY 2016-2017
- Review and approval of Visit Jacksonville Convention and Special Events
 Marketing including Convention Sales & Services FY 2016-2017
- Review and approval of Visit Jacksonville Budget FY 2016-2017
- Review and Approval of Amendment #5 to the Visit Jacksonville Contract for FY 2016-2017
- Review and approval of Duval County Tourist Development Council Budget for FY 2016-2017
- Review of Grant Applications and Approval of TDC Grant Funds:
 - o Florida First Coast of Golf Marketing Cooperative FY 2016-17
 - o THE PLAYERS Championship Regional Tourism Cooperative 2017
 - USATF Region 4 Junior Olympic Track & Field Championship 2017
 - o Jacksonville Jazz Festival 2017
 - o Jacksonville Gran Prix Power Boat P1 2017
 - o Florida-Georgia Football Weekend 2016
 - o Beaches Oktoberfest 2016
- Review and approval of twenty eight (28) Convention Visitor Bureau Grants (d/b/a Visit Jacksonville)
- Resolution 2016-01 for recommended proposed changes to the Duval County Tourist Development Plan.
- Amendments to the Ordinance Code Chapter 666-Duval County Tourist Development Plan Ordinance 2016-599-E (Attachment A) adopted by Jacksonville City Council

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- Visit Jacksonville Audit Report #796
- Florida House of Representatives Speaker Richard Corcoran Public Record Request
- Development of scope and description of services, minimum requirements, evaluation criteria matrix to be included in Duval County Tourist Development Plan Request for Proposal (RFP) Service Contract:
 - o Omnibus RFP ESC-136-2017
 - o Tourist Bureau Services Component 1
 - o Tourist Marketing Services Component 2
 - o Conventions Sales and Services Component 3
 - CSPEC Evaluation Scoring
 - o CSPEC Interview Process Evaluation Scoring
 - RFP Awards
 - Visit Jacksonville Contract Negotiations
- Administration and oversight of the Tourist Development Plan Section 70.104(f)
 Ordinance Code

The Duval County Tourist Development Council assessment of effectiveness under the TDC legislative powers and duties, has reviewed the expenditures and revenues of the Tourist Development Fund, amended the Duval County Tourist Development Plan, and identified and recommended methods for new or additional tourist development efforts in the Omnibus Duval County Tourist Development Request for Proposal (RFP) for Duval County Tourist Plan Components for Tourist Bureau Services, Tourist Marketing Services, and Conventions Sales and Services.

Meeting minutes, as well as video and audio are recorded, and posted on the Duval County Tourist Development website. http://www.coj.net/city-council/tourist-development-council.aspx

Attachment: Ordinance 2016-599-E

Introduced by the Council President at the request of the Duval County Tourist Development Council and twice substituted by the Neighborhoods, Community Investments, and Services Committee and the Finance Committee, and twice amended on the Floor of the Council:

ORDINANCE 2016-599-E

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AN ORDINANCE APPROPRIATING \$3,500,000.00 TO THE DUVAL COUNTY TOURIST DEVELOPMENT PLAN (THE "PLAN") COMPONENTS DESCRIBED IN SECTIONS 666.108(B)(6) 666.108(B)(7), AND ORDINANCE CODE, AS FOLLOWS: \$1,750,000.00 TO THE DEVELOPMENT ACCOUNT DESCRIBED IN SECTION 666.108(B)(6) AND \$1,750,000.00 TO THE CONTINGENCY ACCOUNT DESCRIBED IN SECTION 666.108(B)(7); PURPOSE; AMENDING CHAPTER 70 (DUVAL COUNTY TOURIST DEVELOPMENT COUNCIL), SECTIONS 70.101 (TOURIST DEVELOPMENT COUNCIL CREATED), 70.102 (MEMBERSHIP; TERMS), 70.103 (ORGANIZATION; ADMINISTRATIVE SUPPORT), 70.104 (POWERS AND DUTIES), ORDINANCE CODE; CREATING NEW SECTIONS 70.105 (ADMINISTRATION OF TOURIST PLAN), DEVELOPMENT 70.106 (REVIEW OF FROM TOURIST DEVELOPMENT EXPENDITURES TAX SPECIAL REVENUE FUND), AND 70.107 (COORDINATION OF TOURIST DEVELOPMENT EFFORTS; ADVISORY COMMITTEES), ORDINANCE CODE; AMENDING CHAPTER 111 (SPECIAL REVENUE AND TRUST ACCOUNTS), PART 6 (ECONOMIC AND COMMUNITY

SECTION DEVELOPMENT), 111.600 (TOURIST FUND), DEVELOPMENT TRUST ORDINANCE CODE; AMENDING CHAPTER 666 (DUVAL COUNTY TOURIST DEVELOPMENT PLAN), SECTIONS 666.104 (DEFINITIONS), 666.105 (CONSTRUCTION), 666.106 (TOURIST DEVELOPMENT TAX), 666.107 (REMITTANCE OF TAX TO CITY), AND SECTION 666.110 (REPEAL OF TAX), ORDINANCE CODE; REPEALING SECTIONS 666.108 (TOURIST DEVELOPMENT PLAN) AND 666.109 (ADMINISTRATION OF PLAN), ORDINANCE CODE; 666.108 CREATING Α NEW AMENDED SECTION (TOURIST DEVELOPMENT PLAN), ORDINANCE CODE; PROVIDING FOR TOURIST COUNCIL TO ESTABLISH SPECIAL EVENTS AND CONVENTION GRANT GUIDELINES AND GRANT APPLICATION FEES; PROVIDING FOR THE TERMS OF THE CURRENT TOURIST COUNCIL MEMBERS TO BE UNAFFECTED BY THE CHANGES TO MEMBERSHIP QUALIFICATION; AMENDING THE 2016-2017 TOURIST COUNCIL BUDGET; PROVIDING FOR CODIFICATION INSTRUCTIONS; PROVIDING AN EFFECTIVE DATE.

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WHEREAS, tourist development tax (the "Tax") revenues are used to fund the Duval County Tourist Development Plan (the "Tourist Development Plan"), a plan established pursuant to Section 125.0104, Florida Statutes, and Chapter 666, Ordinance Code; and

WHEREAS, the Tourist Development Plan was created to authorize expenditures of Tax revenues for certain activities that promote and enhance tourism in the City; and

WHEREAS, the Tourist Development Plan and Tax in accordance with Section 125.0104, Florida Statutes, was initially adopted and

WHEREAS, the City Council pursuant to Section 125.0104, Florida Statutes, and Chapter 666, Ordinance Code, is authorized to amend the Tourist Development Plan after enactment of the ordinance levying the Tax by an affirmative vote of a majority plus one additional member of the City Council; and

approved by the City Council and the people in 1978; and

WHEREAS, the City Council desires, among other things, to amend the Tourist Development Plan components and funding allocations to better provide for the advancement, generation, growth and promotion of tourism in the City; now therefore

BE IT ORDAINED by the Council of the City of Jacksonville:

Section 1. Appropriation. For the 2016-2017 fiscal year, within the City's budget, there is hereby appropriated the indicated sum from the account listed in subsection (a) to the account listed in subsection (b):

(Attached hereto as **Revised Exhibit 2** and incorporated herein by this reference):

(a) Appropriated from:

See Revised Exhibit 2

\$3,500,000.00

(b) Appropriated to:

See Revised Exhibit 2

\$3,500,000.00

- (c) Explanation of Appropriation. \$500,000 is being transferred from the Tourist Development Council Operations account to both the TDC Development Account and the TDC Contingency Account. \$2,500,000 of Tourist Development Council fund balance is being transferred and split between the TDC Development Account (\$1,250,000) and the TDC Contingency Account (\$1,250,000).
- Section 2. Purpose. The purpose of the appropriation in Section 1 above is to appropriate \$3,500,000.00 to the Plan

Substituted & Rereferred 11/9/16 Substituted & Twice Amended 11/22/16 Enacted 11/22/16

components described in the new Sections 666.108(b)(6) and 666.108(b)(7), created pursuant to Section 8 of this ordinance, to be expended by the Duval County Tourist Development Council in accordance with the Plan. The funds in Section 1 above shall be appropriated as follows: \$1,750,000.00 to the Development Account described in Section 666.108(b)(6) and \$1,750,000.00 to the Contingency Account described in Section 666.108(b)(7)).

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Section 3. Amending Chapter 70 (Duval County Tourist Development Council), Sections 70.101 (Tourist Development Council Created), 70.102 (Membership; Terms), 70.103 (Organization; Administrative Support), and 70.104 (Powers and Duties), Ordinance Code. Chapter 70 (Duval County Tourist Development Council), Sections 70.101 (Tourist Development Council Created), 70.102 (Membership; Terms), 70.103 (Organization; Administrative Support), and 70.104 (Powers and Duties), Ordinance Code, are hereby amended to read as follows:

CHAPTER 70 DUVAL COUNTY TOURIST DEVELOPMENT COUNCIL Sec. 70.101. - Tourist Development Council created.

There is hereby created the Duval County Tourist Development Council which may be known as and which is authorized to do business as the Jacksonville, Florida and the Beaches Tourist Development Council (hereinafter known as the Tourist Council). In establishing the Tourist Council, the City is exercising its authority as a county pursuant to F.S. § 125.0104 to levy the tourist development tax therein authorized and elects to create a countywide agency to supervise the administration of the tourist development plan required by F.S. § 125.0104. The Tourist Council shall have authority throughout the General Services District, under and subject to the tourist development plan Tourist Development Plan adopted by the City Council and approved by the

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people, as such plan may be amended thereafter by ordinance enacted by an affirmative vote of a majority plus one additional member of the City Council.

Sec. 70.102. - Membership; terms.

- (a) The Tourist Council shall be composed of nine members appointed by the City Council in accordance with the following requirements:
 - (1) The City Council President shall be a member ex officio.
 - (2) One member shall be the City Council Vice President at the time of the initial appointment. Upon a vacancy of such seat, the City Council Vice President at the time of such vacancy shall be appointed to such seat for the duration of the appointment term Two members shall be elected officials of the City or of the Second, Third, Fourth or Fifth Urban Services District.
 - (3) One member shall be a past City Council President or a City Council member with а demonstrated interest and experience in tourism.
 - (4) Three members shall be owners or operators of motels, vehicle hotels, recreational parks orother accommodations located in the General Services District and subject to the tourist development tax levied by the city. Such members shall be involved in the tourist industry and have demonstrated an interest in tourist development.
 - (5) One member shall have experience and background in the commercial airline industry or the Jacksonville Aviation Authority. Such member shall also be involved in the tourist have demonstrated an interest industry and in tourist development.
 - (4) (6) Three Two members shall be persons who are involved in the tourist industry and who have demonstrated an interest in

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(5) (7) All nine members shall be electors of the General Services District.

tourist development, but who are not persons described by

(8) At least two of the nine members shall be residents of the Second, Third, Fourth or Fifth Urban Services District, or have their principal place of business owners or operators of tourist accommodations or attractions located within the Second, Third, Fourth or Fifth Urban Services District-, or individuals whose involvement in the tourist industry is directly related to activities within the Second, Third, Fourth or Fifth Urban Services District. Such members may be elected municipal officials, if permitted by law.

Members shall serve without compensation, pension retirement benefits; however members may be compensated for travel expenses as provided in Chapter 106, Part 7, Ordinance Code.

Sec. 70.103. - Organization; administrative support.

subsection (a) (34) of this section.

- (c) The Tourist Council shall meet at such times and places as shall be fixed by the rules of the Tourist Council least quarterly in accordance with F.S. § 125.0104. All meetings shall be open to the public and subject to Florida's open meetings laws. The Tourist Council shall establish rules of procedure necessary to its governing and the conduct of its affairs, consistent with the applicable provisions of the Ordinance Code.
- (d) The Tourist Council may recommend to the City Council the employment of an Executive Director and/or an Administrator to assist the Tourist Council in performing its functions and duties pursuant to this chapter, Chapter 666 and F.S. § 125.0104. The Executive Director and the Administrator are hereby classified as

persons employed as set forth in section 17.06(dd) of the City Charter and shall be exempt from the Civil Service System of the city. The Tourist Council shall budget annually and pay for the salary, benefits, office expenses and other administrative costs associated with the operations of the Tourist Development Council from available funds in the aforereferenced Tourist Development Trust Fund a portion of the tourist development tax collected, not to exceed two percent, pursuant to Section 666.106(c), Ordinance Code.

- (e) All decisions and recommendations of the Tourist Council shall require a concurring vote of a majority of the members present, but in no event less than four (4) concurring votes. Five (5) members physically present shall constitute a quorum.
- (f) The Tourist Council shall be subject to the provisions of F.S. Ch. 286, Ch. 112, Part III, and Chapters 50, 58 and 602, Ordinance Code, except as may be otherwise set forth in this Chapter.
- Sec. 70.104. Powers and duties.

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(g) To review the expenditures of revenues from the Tourist Development Trust Tax Special Revenue Fund and to report unauthorized expenditures to the City Council and the State Department of Revenue as required by F.S. § 125.0104.

* * *

- (j) To implement and administer the Tourist Development Plan provided in Section 666.108, Ordinance Code, and in accordance with Section 70.105, Ordinance Code.
- (k) Recommend to City Council for approval grant guidelines and procedures for grants awarded pursuant to the Tourist Development

 Plan provided that such guidelines and procedures shall not conflict with the Tourist Development Plan.

funded from the Development Account and Contingency Account
established pursuant to Sections 111.600 and 666.108, Ordinance

Code.

Section 4. Creating new Sections 70.105 (Administration
of Tourist Development Plan), 70.106 (Review of Expenditures from

(1) Recommend activities and projects to the City Council to be

of Tourist Development Plan), 70.106 (Review of Expenditures from Tourist Development Tax Special Revenue Fund), and 70.107 (Coordination of Tourist Development Efforts; Advisory Committees), Ordinance Code. New Sections 70.105 (Administration of Tourist Development Plan), 70.106 (Review of Expenditures from Tourist Development Tax Special Revenue Fund), and 70.107 (Coordination of Tourist Development Efforts; Advisory Committees), Ordinance Code, are hereby created to read as follows:

CHAPTER 70 DUVAL COUNTY TOURIST DEVELOPMENT COUNCIL

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70.105. - Administration of tourist development plan.

The Tourist Council shall be responsible for administration of the Tourist Development Plan prescribed in Section 666.108, Ordinance Code. Any deviation by the Tourist Council from the services, activities and uses described in the Tourist Development Plan shall require approval by the City Council by way of an amendment to the plan. The Tourist Council shall annually submit a proposed budget to the Mayor, at the time and in the manner specified by the Mayor, and the Mayor shall submit a legislative budget for the Tourist Council as a part of his annual budget proposal. The Tourist Council shall administer the budget approved by the City Council in accordance with the Tourist Development Plan, subject to the provisions of Chapter 106 and Chapter 666. The Tourist Council shall have authority to negotiate and award necessary contracts with organizations, firms and persons in order to implement and

administer the Tourist Development Plan, subject to the competitive solicitation requirements of Chapter 126, Ordinance Code, unless otherwise exempt under Chapter 126. For purposes of this section, contract approval and awards by the Tourist Council shall be approved by the Tourist Council in the same manner as independent agencies as set forth in Section 126.303, Ordinance Code. The Tourist Council, not the Mayor, shall have final approval of all recommendations from the Professional Services Evaluation Committee (PSEC), the Competitive Sealed Proposal Evaluation Committee (CSPEC) and the General Governmental Awards Committee (GGAC). All contracts negotiated and awarded by the Tourist Council shall be executed by the Mayor and Corporation Secretary and countersigned by the Tourist Council Chairman.

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Sec. 70.106. Review of expenditures from tourist development tax special revenue fund. The Tourist Council shall exercise and the perform strict review of expenditures from Development Tax Special Revenue Fund as required by F.S. § 125.0104. At least quarterly, and more often if required by the Tourist Council, the City Comptroller, or designee, shall furnish the Tourist Council with a report of expenditures from the fund in such detail as the Tourist Council prescribes. Private groups, organizations, firms and persons entering into contracts with and performing services for the Tourist Council shall also be required to furnish reports on the application of funds disbursed to them from the Tourist Development Tax Special Revenue Fund at least quarterly, and more often if required by the Tourist Council, in such form and detail as the Tourist Council prescribes. The Tourist Council shall report unauthorized expenditures to the City Council and to the State Department of Revenue as required by F.S. § 125.0104.

Sec. 70.107 - Coordination of tourist development efforts; advisory committees. The Tourist Council shall be responsible for coordination of tourist development efforts throughout the City. To assist it in the fulfillment of this responsibility, the Tourist Council may by rule create one or more advisory committees consisting of representatives of the contract provider(s) Tourist Development Plan components performed on behalf of the City, the Jacksonville Chamber of Commerce, Inc., the North Florida Hotel & Lodging Association, Inc., or similar organizations, the Jacksonville Aviation Authority, travel agencies, advertisers and promoters of tourism for the Jacksonville area, airlines, railroads, steamship companies and highway carriers and other groups, organizations, businesses and persons who are involved in the tourist industry and have demonstrated an interest in tourist development. An advisory committee may be permanent or ad hoc and area of responsibility shall be established, contracted or changed by the Tourist Council as it deems necessary and advisable.

Section 5. Amending Chapter 111 (Special Revenue and Trust Accounts), Part 6 (Economic and Community Development), Section 111.600 (Tourist Development Trust Fund), Ordinance Code. Chapter 111 (Special Revenue Trust Accounts), Part 6 (Economic and Community Development), Section 111.600 (Tourist Development Trust Fund), Ordinance Code, is hereby amended to read as follows:

CHAPTER 111 SPECIAL REVENUE AND TRUST ACCOUNTS

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PART 6 (ECONOMIC AND COMMUNITY DEVELOPMENT)

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Sec. 111.600. - Tourist Development Trust Tax Special Revenue Fund;

Development and Contingency Accounts.

(a) Creation. There is created the Tourist Development Trust Tax Special Revenue Fund, a permanent trust special revenue fund of the City, into which shall be paid all moneys received from the Tax Collector as proceeds of the tourist development tax levied by the City Council and approved by the people. The funds in the Tourist Development Trust Tax Special Revenue Fund shall be expended in accordance with the tourist development plan Tourist Development Plan in Section 666.108, Ordinance Code, as approved by the people, and thereafter as may be amended enacted by the City Council and approved by the people. The Director of Finance and Administration is authorized and directed to make disbursements from this fund upon the written requisition of the Chairman of the Duval County Tourist Development Council; provided, that payments of the debt service requirements of any revenue bonds issued pursuant to the Tourist Development Plan tourist development plan shall be made from this fund as required by the revenue bonds. All revenues and funds deposited into this fund shall not lapse to the General Fund. (b) Development account; expenditures. There is hereby established, in addition to the Tourist Development Tax Special Revenue Fund, a separate development account ("Development Account") composed of the balances transferred as required by Section 666.108 (d), Ordinance Code, at the end of each fiscal year together with annual budgeted allocations. The Executive Director and/or Administrator of the Tourist Council shall keep a record of the balances so transferred, and these funds shall be available for withdrawal as provided in this Section. The Development Account funds shall be for the purpose of acquiring, constructing, extending, enlarging, remodeling, or improving publicly owned convention centers, coliseums (e.g., arena), or auditoriums (e.g., performing arts center) and aquariums or museums that are publicly owned and

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operated or owned and operated by a not for profit organization and open to the public. In acquiring, constructing, extending, enlarging, remodeling, or improving such facilities, the usual City procedures shall be followed. No funds in the Development Account shall be used for the general or routine maintenance, operation or promotion of such facilities. It is not required that the funds in the Development Account be expended on an activity or project in each fiscal year, and any such funds transferred or appropriated to the Development Account pursuant to Section 666.108(d), Ordinance Code, shall accumulate from year to year until sufficient funds are available to adequately fund an acquisition, construction, extension, enlargement, remodeling, or improvement project for such facilities. All revenues and funds deposited into the Development Account shall not lapse to the General Fund. Any projects and activities funded from the Development Account shall be approved by the City Council. (c) Contingency Account; expenditures. There is hereby established,

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(c) Contingency Account; expenditures. There is hereby established, in addition to the Tourist Development Tax Special Revenue Fund, a separate contingency account ("Contingency Account") to receive the funding allocations and appropriations to the Tourist Development Plan component described in subsection 666.108(b)(7), Ordinance Code, to be used for unforeseen opportunities of major significance to tourism in the City. Any activities and projects funded from the Contingency Account shall be approved by the City Council. Any unspent and unencumbered funds in the Contingency Account at the end of each fiscal year shall accumulate from year to year. All revenues and funds deposited into the Contingency Account shall not lapse to the General Fund.

Section 6. Amending Chapter 666 (Duval County Tourist Development Plan), Sections 666.104 (Definitions), 666.105

(Construction), 666.106 (Tourist Development Tax), 666.107 (Remittance of Tax to City), and 666.110 (Repeal of tax), Ordinance Code. Chapter 666 (Duval County Tourist Development Plan), Sections 666.104 (Definitions), 666.105 (Construction), 666.106 (Tourist Development Tax), and 666.107 (Remittance of Tax to City), Ordinance Code, are hereby amended to read as follows:

CHAPTER 666 DUVAL COUNTY TOURIST DEVELOPMENT PLAN

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Sec. 666.104. - Definitions.

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(d) Tax means the two percent tourist development tax levied and imposed by this Chapter pursuant to F.S. § 125.0104(3)(c) for the Tourist Development Plan plan; provided however, as used in Sections 666.106, 666.107, and 666.111 666.110 hereof, the term "tax" shall also include, commencing on the effective date as provided by law, (i) the additional one percent tourist development tax levied and imposed by this Chapter pursuant to F.S. § 125.0104(3)(1) for payment of debt service on bonds issued to finance the construction, reconstruction, or renovation of the "Gator Bowl" municipal stadium as a professional sports franchise facility, and (ii) the additional one cent tourist development tax by this Chapter pursuant F.S. levied and imposed 125.0104(3) (a) to finance the construction, reconstruction or renovation of a facility for a new professional sports franchise as defined in F.S. § 288.1162.

* * *

(g) Tourist means a person who participates in trade or recreation activities outside the county of his or her permanent residence or who rents or leases transient accommodations as described in F.S. § 125.0104(3)(a), or such other meaning as may be given under Section

125.0104, Florida Statutes, as amended.

Sec. 666.105. - Construction; headings.

This Chapter shall be liberally strictly construed to accomplish its purposes. Tourist development requires that innovative methods be devised and used and that the funds available for tourist development be expended in productive activities both within and without the City and State; therefore, the broadest latitude must be given the Tourist Council to use these methods and engage in these activities in furtherance of the purposes of this Chapter and the execution of the plan. The section and subsection headings inserted in this Chapter are for convenience only and are not intended to and shall not be construed to limit, enlarge or affect the scope or intent of this Chapter, nor the meaning of any provision, condition or term hereof.

Sec. 666.106. - Tourist development tax.

(a) Amount; taxable privileges. There is hereby levied and imposed throughout the General Services District an "original" tourist development tax at a rate of two percent pursuant to F.S. § 125.0104(3)(c), and, commencing on the effective date as provided by law, an (i) "additional" tourist development tax at a rate of one percent pursuant to F.S. § 125.0104(3)(1), and (ii) an "additional" tourist development tax at a rate of one percent pursuant to F.S. § 125.0104(3)(e) (n) of the whole and major fraction of each dollar of the total rental charged every person who rents, leases or lets for consideration any living quarters or accommodations in any hotel, apartment hotel, motel, resort motel, apartment, apartment motel, rooming house, mobile home park, recreational vehicle park, tourist or trailer camp or condominium, or timeshare resort for a term of six months or less. When receipt of consideration is by way of property other than money, the tax

shall be levied and imposed on the fair market value of such nonmonetary consideration. The tax shall be in addition to any other tax imposed pursuant to F.S. Ch. 212 and in addition to all other taxes, fees and consideration for the rental or lease.

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(c) Administration; recordkeeping; audit; enforcement. The initial collection of the tax shall be made in the same manner as the tax imposed under F.S. Ch. 212, pt. I. Tax revenues shall be used only in accordance with F.S. § 125.0104. The Tax Collector shall keep appropriate books, records and accounts for the purpose of the collection, administration, and remittance of this tax. The provisions for payment of a dealer's credit, as required by F.S. Ch. 212, pt. I, shall be provided for by the Tax Collector and the payment of such credit is hereby authorized. The Tax Collector may retain a portion of the tax collected, not to exceed one percent, to pay for actual administrative costs incurred. Pursuant to F.S. § 125.0104, three percent (3%) of the tax collected shall be used by the City for actual administrative costs incurred. Such three percent (3%) for administrative costs shall be allocated within the City as follows: (i) one percent (1%) shall be allocated to the Tax Collector, and (ii) two percent (2%) shall be allocated to the Tourist Council The Tax Collector may retain a portion of the tax collected, not to exceed one percent, to pay for actual

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Sec. 666.107. - Remittance of tax to city.

administrative costs incurred.

Monthly, the Tax Collector shall remit to the City collections received by the Tax Collector, less one percent (1%) for the Tax Collector's administrative costs of administration pursuant to Section 666.106, Ordinance Code. Upon receipt of the such funds

from the Tax Collector, the Director of Finance and Administration shall credit the Tourist Development Trust Tax Special Revenue Fund established by Section 111.600, Ordinance Code, with the total amount so received. The funds in the Tourist Development Trust Tax Special Revenue Fund shall be expended in accordance with Section 111.600 and as provided in this Chapter and the annual budget approved by the City Council.

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Sec. 666.110666.109. - Repeal of tax. At any time after the approval of the tax by the voters, a petition may be filed with the Council Secretary requesting the holding of a referendum to repeal the tax, which petition shall contain the signatures of at least 15 percent of the electors of the General Services District. Within three days after he receives the petition, the Council Secretary shall transmit the petition to the Supervisor of Elections, who shall examine the petition and ascertain whether the petition is signed by the required number of persons and whether such person are electors as shown by the registration books as of the date the petition was received by the Council Secretary. He shall attach to the petition his certificate showing the result of his examination. If the petition is insufficient, it may be amended within 15 days from the date of the certificate and filed with the Supervisor of Elections, who shall make a like examination of the amended petition within 15 days after it is filed with him. If he again ascertains that the petition is insufficient, it shall be returned to the Council Secretary, who shall cancel the petition, and thereafter no action shall be taken with respect to the petition, without prejudice to the filing of a new petition to the same effect. If the Supervisor of Elections ascertains that the petition is duly executed and in proper form, he shall return it to the

Council Secretary, who shall transmit it to the appropriate Council committee for the introduction of the necessary legislation to call a special election, which may be held individually or at the same time as a statewide or Consolidated Government election in which all electors are eligible to vote. If a majority of the electors voting in the special election favor the repeal of the tax, then it shall stand repealed effective with the announcement of the results of the election by the Election Canvassing Board; otherwise, the tax shall continue in force and effect. If the tax is repealed, the Tourist Council may continue to expend funds and perform its duties until all of the funds in the Tourist Development Tax Special Revenue Fund, Development Account, and Contingency Account have been expended in accordance with the budget and Tourist Development Plan, but thereafter only with the approval of the Council.

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Section 7. Repealing Sections 666.108 (Tourist Development Plan) and 666.109 (Administration of Plan), Ordinance Section 666.108 (Tourist Development Plan), Ordinance Code, is hereby repealed in its entirety and a new amended Section 666.108 (Tourist Development Plan) shall be adopted in its place pursuant to Section 6 of this ordinance, and in accordance with Section 125.0104(4), Florida Statutes. Section 666.109 (Administration of Plan), Ordinance Code, is hereby repealed in its entirety. A copy of the repealed Sections 666.108 and 666.109 are attached hereto as Exhibit 1.

Section 8. Creating a new amended Section 666.108

(Tourist Development Plan), Ordinance Code. A new amended Section 666.108 (Tourist Development Plan), Ordinance Code, is hereby created to read as follows:

Chapter 666. DUVAL COUNTY TOURIST DEVELOPMENT PLAN

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Sec. 666.108 - Tourist development plan.

- (a) Legislative findings; plan adoption. The City Council finds and declares that the Duval County Tourist Development Plan ("Tourist Development Plan" or "Plan"), consisting of the seven (7) components described in Section 666.108(b) below, will provide for the advancement, generation, growth and promotion of tourism, enhancement of the tourist industry, attraction of conventioneers and tourists from within and without the state to the City. The City Council hereby adopts, creates and establishes the Tourist Development Plan which shall be funded by the "original" tourist development tax revenues imposed by Section 666.106, Ordinance Code, and deposited into the Tourist Development Tax Special Revenue Fund pursuant to this Chapter and Section 111.600, Ordinance Code.
- The Tourist Development Plan shall (b) Plan components. consist components described in Section of the seven (7) 666.108(b)(1)-(7). Tax revenues shall only be expended on the services, activities and/or uses described in each component. The Tourist Council shall implement and administer the Plan in strict compliance with the Plan components. The Tourist Council shall not deviate from the Plan components and the services, activities described and/or uses therein in the implementation and administration of the Plan without City Council approval pursuant to a Plan amendment. The seven (7) Plan components are as follows:
- (1) Tourist Bureau. This component shall require the establishment of a tourist bureau, which shall operate and serve as the City's premier expert on tourist attractions, activities and events, accommodations, and restaurants available to tourists who visit the City, which includes Atlantic Beach, Neptune Beach,

Jacksonville Beach (collectively, the "Beaches") and the town of Baldwin. Such tourist bureau shall provide the following services:

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- (i) Visitor Centers. The establishment, operation staffing of a visitor kiosk at the Jacksonville Airport, at least one (1) visitor center in Downtown Jacksonville, and one (1) visitor center in the Atlantic, Neptune and Jacksonville Beaches area (individually and collectively, the "Visitor Center" or "Visitor Centers"). Each Visitor Center shall be open a minimum of 50 hours per week, including both Saturday and Sunday for a minimum of 5 hours each day. The Visitor Centers shall be located so as to maximize visibility and accessibility by tourists and preference shall be given to use of City-owned property for such purpose. Signage on the Interstate directing tourists to the Visitor Center shall be pursued and installed. Supplemental unstaffed kiosks strategic tourist attractions shall be pursued;
- (ii) Comprehensive listings. The establishment of continually updated comprehensive and all-inclusive listings of all public and private museums including library special collections; guided tours; event listings at all City-owned facilities such as the arena, performing arts center, baseball grounds, stadium and other City-owned venues; other events and activities submitted to the website host which are open to the public; golf courses and other sports facilities open to the public; activity rentals (bicycle, kayak, power boats, etc.); charter fishing captains; manufacturing facility tours; links to Jacksonville Parks, Libraries and other public facilities offered within the City of Jacksonville; hotels, motels, bed and breakfasts and other accommodations; restaurants, bars, clubs, and similar food and entertainment establishments; and

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other similar listings of tourist oriented facilities and activities. Such listings may not show preference to, or otherwise emphasize, any particular event or service provider. This service shall also include a pro-active development of such listings by reaching out to a wide spectrum of community organizations and resources to ascertain the activities, facilities, and events currently available, and such activity shall be an on-going and continuous effort to ascertain all that the City has to offer tourists. While some listings may be acquired by the purchase of prepared lists, others will require in-house research and creation; and

- (iii) Assembly of available information. The assembly of information available on, orcreation of new running routes/trails; bicycling tour routes; scenic walks; historic walking tours; tourist attraction and activity locations; non-motorized launches public docks, boat ramps, waterfront facilities accessible to those on the water such as restaurants with docks, etc., and such other maps and guides that identify attributes of the City for which tourists commonly search.
- (2) Marketing of existing tourist-oriented facilities, attractions, activities and events, located or occurring within the identified in Plan component (1) through City, and above advertising and marketing campaigns as described below. This component shall require the marketing of existing tourist-oriented facilities, attractions, activities and events identified in Plan component (1) above through advertising and marketing campaigns conducted outside the City, nationally regionally, and internationally and through the of website. maintenance publication of an annual visitor magazine, and publication or

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production of brochures, maps, videos and similar materials for distribution at Visitor Centers and tourist facilities. Within the overall funding allocation for this component (2), adequate funding shall be set aside annually for subparts (v), (vii), (ix) and (x) to perform the activities in each such subpart of this component. The marketing services to be provided under this component shall include, without limitation, the following advertising, tourist engagement strategies and marketing services:

- (i) Name branding. Branding of Jacksonville as a unique destination focusing on our waterways, beaches, and parks and opportunities for outdoor adventure; the City's extraordinary cultural and historical resources; and the City's passion for sports by showcasing the City's numerous sporting events and teams at all levels (culinary destination, ale trail, and medical tourism may be included in the branding but shall not be a primary focus area of the branding plan);
- (ii) Market targeting. Target markets based on study data and past tourist tracking;
- (iii) Audience targeting. Target audiences of the destination branding attributes identified in (i) above, with advertising and promotions, also including (a) Jacksonville Jaguars and other professional sports teams' opponents around away game cities and grow out of town visitation for home games, and local leisure tourism by targeting opponent's cities, and (b) audiences based on activities unique to the area and that attract large numbers of tourists (i.e. golf, beaches and watersports, etc.); and
- Coordination (iv) Targeting direct flight markets. Jacksonville Aviation Authority to advertise in direct flight markets.

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(v) Website. The establishment and maintenance of continually updated website as the official tourist website for the City. Such website shall contain comprehensive and all-inclusive listings of all existing tourist oriented facilities, attractions, activities and events identified in (1) above. While accommodations and restaurants are recognized as essential to the tourist experience, equal emphasis shall be given to things to do and see in the City. Such listings shall be all-inclusive and may not show preference to, or otherwise emphasize, any particular event or service provider. Listings shall be sortable by business type/special interest Individual locations, venues and activities may be category. featured in specific content articles and itineraries but based on consumer interest ratings, or recognized tourist attraction rating entities and not on any request or payment by the entity advertised. If out of City day trips are website, contributions promoted through such from the jurisdictions in which such facilities are located shall be negotiated and used to offset the expense of publication. In no event shall the primary focus of any local webpage be devoted to out of City activities, venues, or services unless paid for by such jurisdiction; (vi) Social media sites and digital advertising.

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(vi) Social media sites and digital advertising. The maintenance of social media sites which shall include links to, excerpts from, and mirror the material contained in the website above. Individual locations, venues, and activities may be featured in specific content articles and itineraries but based on consumer interest ratings, or recognized tourist attraction rating entities and not on any request or payment by the entity advertised. This subpart shall also include

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destination branding attributes identified in (i) above;

(vii) Visitor magazine. The publication of a Visitor Magazine no less often than annually which shall also include the comprehensive listings described above. Individual locations, venues, and activities may be featured in specific content articles and itineraries but based on consumer interest ratings, or recognized tourist attraction rating entities and not on any request or payment by the entity advertised. If out of City day trips are promoted through such Visitor magazine, contributions from the jurisdictions in which such facilities are located shall be negotiated and used to offset the expense of publication. In no event shall the primary focus of any publication be devoted to out of City activities, venues, or services unless paid for by such jurisdiction;

digital advertising to targeted

- (viii) Media Relations. Promotion of the City's tourist related facilities and programs on a state, national and international level to media writers of magazines, newspapers, blogs, websites and other public relations oriented outlets;
- (ix) Maps. The publication of maps on the website and in print identifying running routes/trails; bicycling tour routes; scenic walks; historic walking tours; tourist attraction and activity locations; public docks, boat ramps, non-motorized launches and waterfront facilities accessible to those on the water such as restaurants with docks, etc.;
- (x) Topic specific brochures and videos. The publication of other topic specific brochures and videos, such as brochures and videos focused on water related activities and parks and outdoor adventures, area history trails and brochures or other types of businesses if expressly requested by and deemed

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- appropriate by the Tourist Council; and
- (xi) Collection of brochures, videos, etc. The collection and distribution of brochures, videos, and other advertising prepared by existing tourist oriented facilities, attractions, activities, and events at all visitor centers, kiosks, and such other opportunities as may arise.
- (3) Promotion of the City as a convention and meeting site. This component shall require the promotion and further expansion of the City as a convention and meeting site for tourists. promotion services to be provided under this component shall include:
 - (i) Promotion to Tourist Groups. Promotion and marketing of the City as a convention and meeting destination to meeting planners, trade associations, industry groups, professional associations, etc.;
 - Target markets based on (ii) Convention market targeting. study data and past tourist tracking;
 - (iii) Convention sales activities. Convention sales activities actively pursuing potential meetings, conferences, conventions and groups and coordinating bookings with conference and convention facilities and accommodations that meet the expressed needs of the group. In this regard, no preference shall be shown to any particular private accommodation or facility;
 - Coordination with City convention (iv) center manager. Coordination with the City's convention center manager to assist with fully booking that facility and meeting the accommodation needs of conventions booked at the Convention Center;
 - (v) Convention service activities. Convention service

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activities that support the needs of tourists attending conventions and conferences in the City; and

- (vi) Convention grants. Convention grants payable to or on behalf of convention or conference groups or businesses as incentives for selection of Jacksonville as their destination provided such conference or group shall have a minimum of 200 room nights and a minimum grant amount of \$1,000.
- (4) Development and planning of additional tourist facilities and attractions in the City. This component shall require the development and planning of additional tourist facilities and attractions in the City. The services to be provided under this component shall include:
 - (i) Identification of undeveloped tourist attractions. Identification of potential undeveloped tourist orattractions, (other than a convention center), in the City which will include a study to determine the existence, location, and potential tourist benefit to the City of such attractions, and the beginning of a short range plan to develop such of these attractions as may indicate economically feasible benefit; and
 - (ii) Planning. Development of a strategic plan for the expansion of business at existing tourist accommodations, and expansion of existing developed tourist attractions (attractions herein shall not include accommodations dining, entertainment but and recreation venues and opportunities) for coordination of development efforts, advertising and promotion of such facilities.
- (5) Special Event grants. This component shall authorize the Tourist Council to award special event grants to organizations or persons hosting an event in the City or surrounding areas. Any

event funded under this component shall have as one of its primary purposes the attraction of tourists to the City as evidenced by the promotion of such event to tourists. This component shall be limited to the following grants:

- (i) Grant awards for attendance of 25,000 tourists or 10,000 room nights or greater. The Tourist Council may award grants for special events designed to attract a minimum of 25,000 tourists to the City, which grant award may not exceed \$250,000 for any such event unless currently obligated by contract until such obligation expires; and
- (ii) Grant awards for attendance of 5,000 tourists or greater for events held at publicly owned venues. The Tourist Council may award grants for special events designed to attract a minimum of 5,000 tourists to the City using publicly owned tourist venues such as the arena, performing arts center, or stadium or at the zoo or eligible museums. Such grant awards may not exceed \$100,000 per event.
- (6) Acquisition of and improvements to certain publicly owned facilities or certain facilities publicly owned and operated or owned and operated by a not for profit and open to the public. This component shall consist of a development account used to acquire, construct, extend, enlarge, remodel or improve publicly owned convention centers, coliseums (e.g., arena) or auditoriums (e.g., performing arts center), or aquariums or museums that are publicly owned and operated or owned and operated by a not for profit organization. Such aquariums and museums owned and operated by a not for profit corporation must be open to the public. Activities and projects funded from this account shall be approved by the City Council.
 - (7) Contingency for any uses authorized under F.S.§

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125.0104(5)(a). This component shall consist of a reserve account used to fund unforeseen opportunities of major significance to tourism in the City. Activities and projects funded from this account shall be approved by the City Council.

(c) Funding Allocations for Plan Components. The Plan components shall be funded with tax revenues. Minimum and maximum funding levels, as applicable, for each Plan component shall be allocated over a three year period (fiscal years 2016-2017, 2017-2018, and 2018-2019), and it is anticipated that the tax revenues, less administrative costs pursuant to Section 666.106(c), will be at least \$6,500,000 per fiscal year during this period. The funding allocations for each Plan component are provided in Table 1.1 below. Allocations of tax revenues in future fiscal years will be made by the City Council by means of an amendment to the Plan in the manner prescribed in subsection (g) below. In the event that City Council does not amend the Plan prior to the end of the third fiscal year (2018-2019), the allocations listed for the third fiscal year in Table 1.1 shall also be applied to future fiscal years. The Tourist Council shall adhere to the minimum and maximum funding levels, as applicable, provided in Table 1.1 preparation of its annual budget submittal to the Mayor.

Table 1.1 Funding Allocations for Plan Components

Plan components by	Min./Max.	Min./Max.	Min./Max.
abbreviated reference	Funding	Funding	Funding
to Section 666.108	Amount	Amount	Amount
subsections only	FY16-17	FY17-18	FY18-19
See Plan component			
descriptions in			
Section 666.108			

Substituted & Rereferred 11/9/16 Substituted & Twice Amended 11/22/16

Enacted	11/	22/	16

			140004 11/22/10
(b)(1)-(7)for full			
component			
descriptions			
(b) (1) Tourist bureau	\$300,000	\$300,000	\$300,000
(b)(2) Marketing	\$2,250,000	\$2,300,000	\$2,350,000
·			
(b)(3) Promotion of	\$2,000,000	\$2,000,000	\$2,000,000
the City as a	(maximum of	(maximum of	(maximum of
convention and	\$2,250,000)	\$2,250,000)	\$2,250,000)
meeting site*(see			
note below)			
(b) (4) Development	\$150,000	\$100,000	\$50,000
and planning of			
additional tourist			
facilities			
(b)(5) Special event	\$800,000	\$800,000	\$800,000
grants			
(b)(6) Acquisition of	\$500,000 plus	\$500,000 plus	\$500,000 plus
and improvements to	any amounts	any amounts	any amounts
certain publically	transferred	transferred	transferred
owned facilities	pursuant to	pursuant to	pursuant to
	Section	Section	Section
	666.108(d)	666.108(d)	666.108(d)
(b) (7) Contingency	\$500,000	\$500,000	\$500,000

*This Plan component (Section 666.108(b)(3)) has a maximum funding level due to the limited nature of the City's existing convention center facility (i.e., Prime Osborn Center) as a tourist meeting site. At such time that the existing facility is improved, or a new

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29 30 facility is constructed, to better accommodate tourist meetings (e.g., substantial increase in meeting space, attached lodging, etc.), the minimum funding level for this component may be increased or the maximum funding level deleted. (d) Development account; contingency account established.

- be a separate development account ("Development Account") established, in addition to the Tourist Development Tax Special Revenue Fund, to receive the annual budgeted allocations, the unspent and unencumbered balances of appropriated funds allocated to the Plan components described in subsection (b) (1)-(5) above at the end of each fiscal year, and any unallocated funds remaining in the special revenue fund at the end of each fiscal The development account shall only be used to fund the Plan year. component activities described in subsection (b) (6) (i.e., construction, extension, enlargement, acquisition, remodel improvement of publicly owned convention centers, coliseums (e.g., arena) or auditoriums (e.g., performing arts center), or aquariums or museums that are publicly owned and operated or owned and operated by a not for profit organization and open to the public). Additionally, a separate contingency account ("Contingency Account") shall be established within the Tourist Development Tax Special Revenue Fund to receive the funding allocated to the Plan component described in subsection (b)(7) to be used for unforeseen opportunities of major significance to tourism in the City. The Development Account and Contingency Account shall be created pursuant to Section 111.600, Ordinance Code, and any activities and projects funded from these account shall be approved by City Council.
- (e) Contract providers. Contract providers of Plan components shall be procured pursuant to Chapter 126, Ordinance Code.

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Florida Statutes.

(f) Plan Review. The Tourist Council pursuant to Chapter 70,

Ordinance Code, shall conduct a continuing review of the progress

of the Plan, the effectiveness of the current allocation of tax

revenues and the problems and deficiencies of the Plan in order to

make recommendations to the City Council for changes in the Plan,

Contract providers that are contracted to market and promote the

area for tourism or convention business shall be deemed "county

destination marketing organizations" as defined in Section 288.923,

(g) Amendments. As required by F.S. § 125.0104, the Plan created and established in this Section may not be amended except by an ordinance enacted by an affirmative vote of a majority plus one additional member of the City Council.

including the addition or deletion of Plan components and changes

to the services, activities and/or uses contained therein.

Tourist Council to Establish Special Events Section 9. and Convention Grant Guidelines and Grant Application Fees. The Tourist Council shall recommend to the City Council for approval within six (6) months of the date of enactment of this ordinance grant guidelines and procedures for special events and convention grants awarded pursuant to the Tourist Development Plan. Such grant guidelines must include, without limitation, the following requirements as provided by the grant recipients: (i) evidence of growth or increase in tourism to the City; (ii) evidence of a return on the City's investment; and (iii) evidence of the marketing of City tourist-oriented facilities, attractions, activities. Additionally, the Tourist Council shall review and determine the feasibility of a grant application fee to defray the costs of grant administration provided by the Tourist Council staff, and if such fee is feasible, recommend a grant application fee to City Council for approval.

Section 10. Terms of Current Members Unaffected by Changes to Membership Qualifications. Nothing in this ordinance shall be construed to affect the terms of those members serving on the Tourist Council as of the effective date of this ordinance.

Section 11. Amending the 2016-2017 Tourist Council

Budget. The 2016-2017 Tourist Council budget is hereby amended and adopted in the form attached hereto as Revised Exhibit 3.

and the Office of General Counsel are authorized to make all chapter and division "tables of contents" consistent with the changes set forth herein, including renumbering of sections and changing the term "Council" in Chapters 70 and 666, Ordinance Code, to be "City Council" where such provision is referring to the City Council of Jacksonville. Such editorial changes and any others necessary to make the Ordinance Code consistent with the intent of this legislation are approved and directed herein, and changes to the Ordinance Code shall be made forthwith and when inconsistencies are discovered.

Section 13. Effective Date. This ordinance shall become effective upon signature by the Mayor or upon becoming effective without the Mayor's signature.

Form Approved:

/s/ Margaret M. Sidman

- 27 | Office of General Counsel
- 28 Legislation Prepared By: Lawsikia J. Hodges
- 29 G:\SHARED\LEGIS.CC\2016\Sub\2016-599-E.doc