

## **Donna Kuldau**

Donna Kuldau is an inspirational and innovative business leader, professional trainer and Certified Success and Life Coach whose knowledge, enthusiasm and commitment motivates and empowers others. With an aptitude for business and people, she has carved a 30-year career of transforming the ordinary into the EXTRAordinary. From professional trainer, coach and mentor...to business owner... Company CEO... to Adjunct Professor at Stetson University School of Business, Donna has seen success in many fields of business, including Retail, Interior Design, Customer Service, Small Business Development, Corporate Development, Franchising and Sales and Marketing.

As an entrepreneur Donna has started and run several companies. For 15 years she was CEO (Chief Experience/Excitement Officer) and owner of Norwalk the Furniture Idea. This retail furniture industry veteran's sales team was consistently #1 in sales nationwide- breaking sales records and setting the standard for the entire organization. When elected President of the Norwalk Franchise Association, Donna acted as a liaison, consultant, coach and mentor to franchise stores and created a national mentoring program. She is also a professional member of the American Society of Interior Designer's (ASID)-reflecting her roots in the art of design and her ability to transform client spaces into livable works of art. Her work has appeared in many renowned publications and won many industry awards.

She is currently the President and founder of Donna Kuldau and Company – a training, coaching and consulting firm. She is skilled in one on one personal and business coaching as well as group facilitation and training in the areas of Customer Service, Sales, Professional Design Training, Merchandising, Conflict Resolution, Leadership, Team Building, Effective Listening Skills, Corporate Culture, Personal Development and Goal Setting and Managing for Performance among others. She also custom designs training/coaching for specific company/client needs. Her work is focused on helping her clients grow both personally and professionally. On the corporate level, Donna has a reputation for helping to build a positive corporate culture that fosters growth and development and unleashes the potential of each individual for optimum fulfillment and success.

In 2005, Donna received the Women Business Owners' Business Woman of the Year award. Currently, she is an appointed Commissioner and has served on the Executive Committee for the Mayor's Commission on the Status of Women. She is a Board Member and Chairperson for the Children's Home Society. She has also served as a Marketing Mentor for the Jacksonville Chamber of Commerce's Women's Business Center and a member of the Accomplished Business Advisory Council for the Chamber of Commerce as well as a Trustee.