



**NonprofitCenter**  
of Northeast Florida

# State of the Nonprofit Sector in Northeast Florida

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# Nonprofit Center of Northeast Florida

- **CONNECTS**
- **STRENGTHENS**
- **ADVOCATES**

[Nonprofitctr.org](http://Nonprofitctr.org)  
[TheNonprofitLink.org](http://TheNonprofitLink.org)  
[WeGive.org](http://WeGive.org)

## ***FIRST STATE OF SECTOR: February 2005***

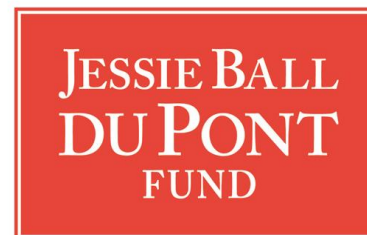
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**-- 10 years of research**

**-- 15 years of data (1998-2013)**

**-- 1,619 organizations tracked**

**-- 9,000+ tax returns reviewed**

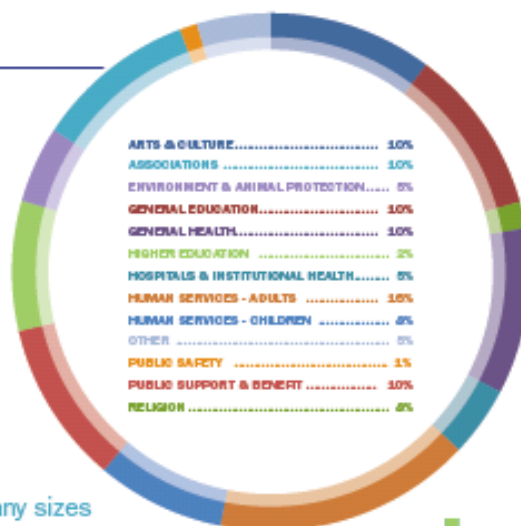
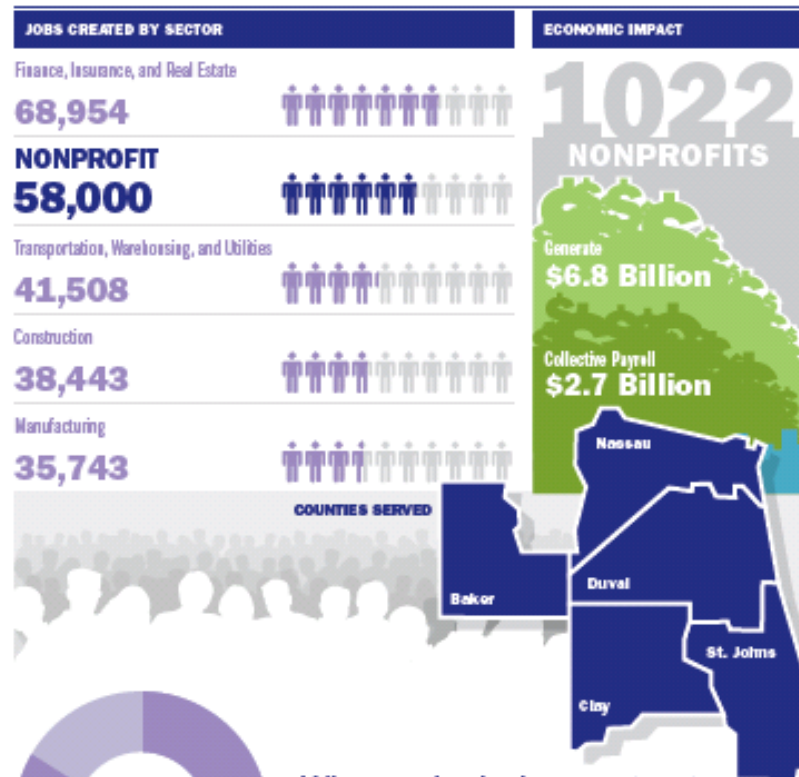


# NORTHEAST FLORIDA **NONPROFITS** 2015

**Creating a lasting impact in our local community.**



**Diverse and serving many needs**

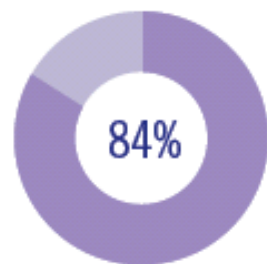


Nonprofits come in many sizes and all need your help



Volunteers provide an economic boost

Volunteers	153,000+
Volunteer Hours	4.56 Million
Value of Volunteer Hours	\$98.54 Million



When asked who you trust most to affect the quality of life in your community, 84% said nonprofit organizations

Find your favorite cause at [TheNonprofitLink.org](http://TheNonprofitLink.org)

**TheNonprofitLink.org**

Donate at the local nonprofit crowdfunding website [WeGive.org](http://WeGive.org)\*



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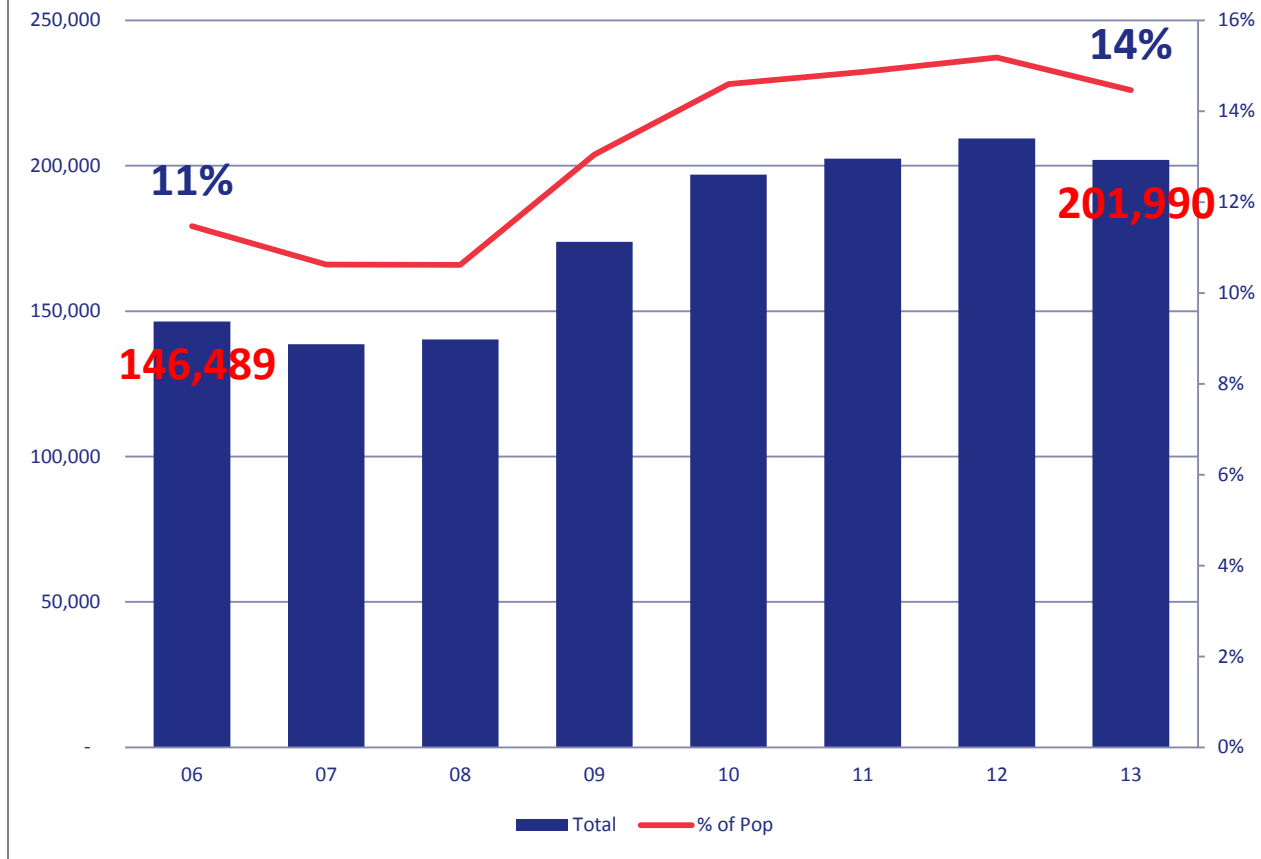
The Nonprofit Center of Northeast Florida is connecting, strengthening, and advocating for local nonprofits to create a more vibrant Northeast Florida.

A nonprofit organization is one that is formed for the purpose of benefitting society rather than for making and distributing profits. Nonprofits may earn a profit, but they may not distribute that profit, or equity, to any individual. There are no shareholders, no equity investors, no owners.

Source: State of the Sector 2015 report, funded by the Jesse Ball Clifford Fund

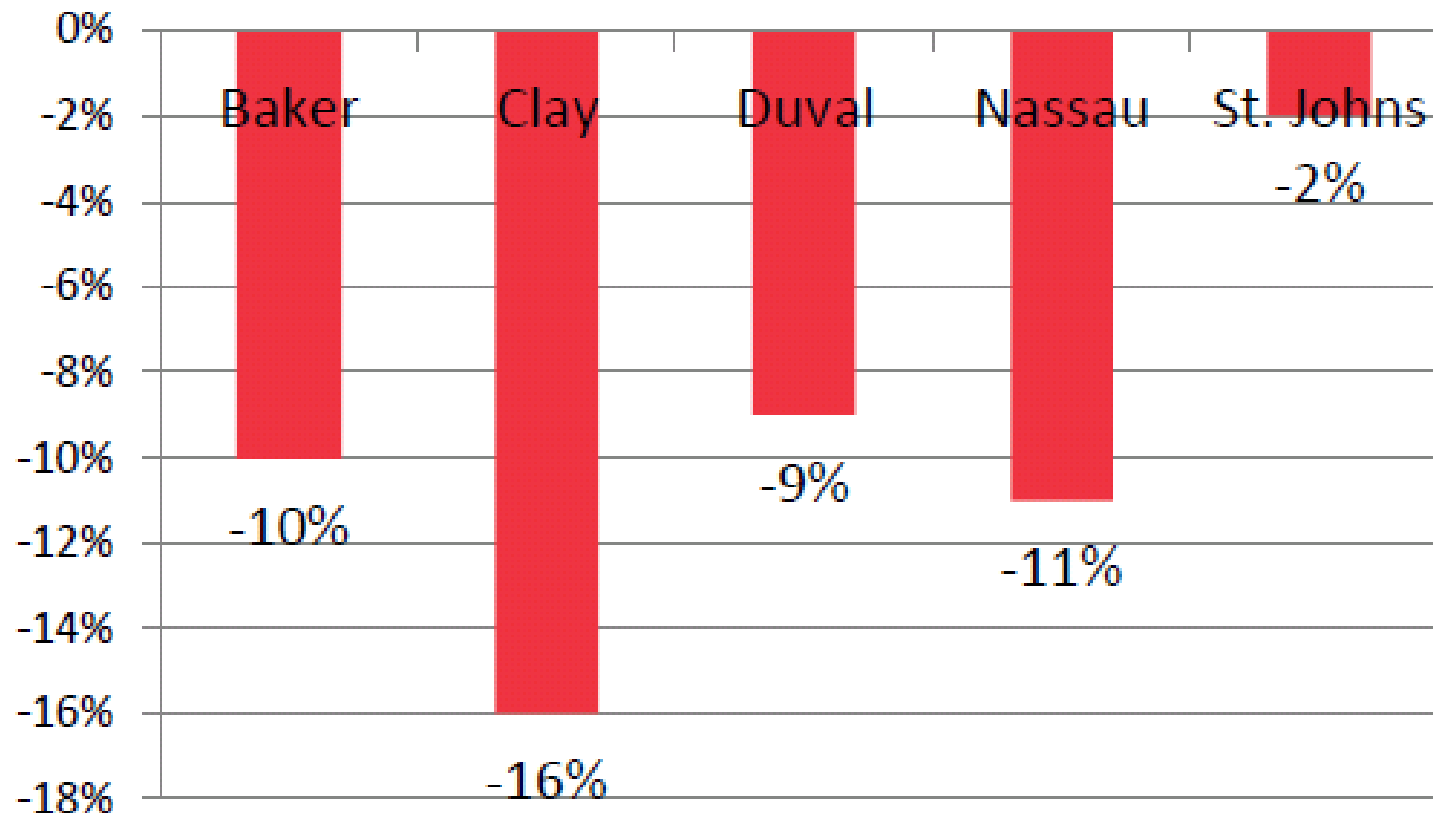
Copyright 2015.

## People Living in Poverty, First Coast



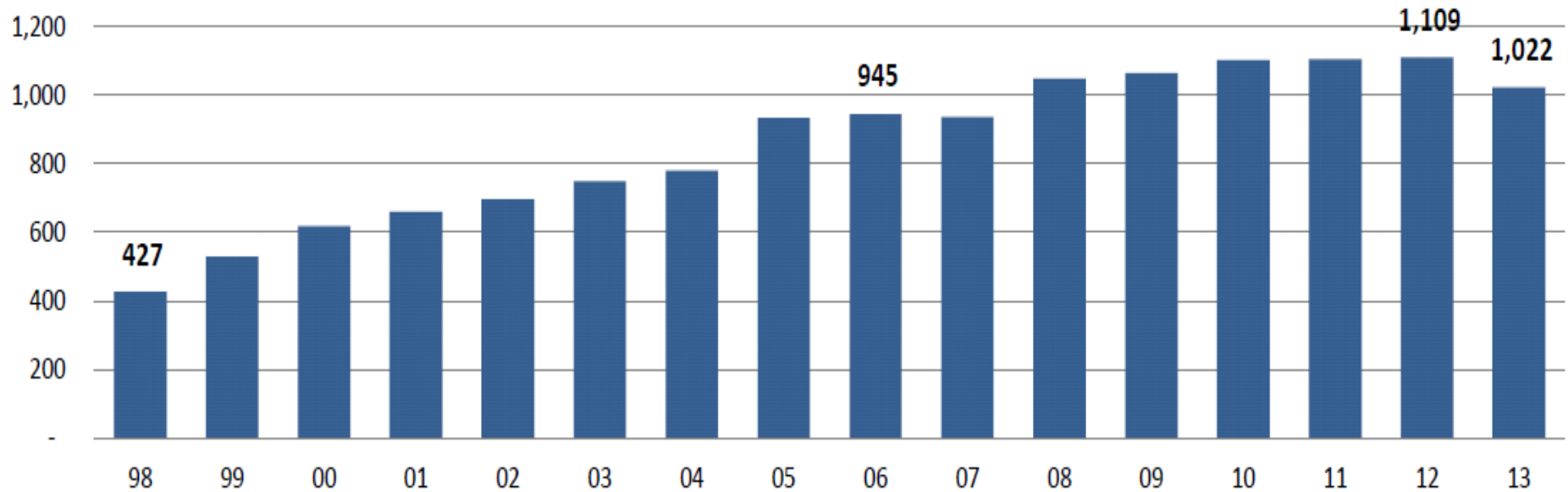
**+55,501**

## Change in Median Household Income, 2006-2013, Adjusted for Inflation



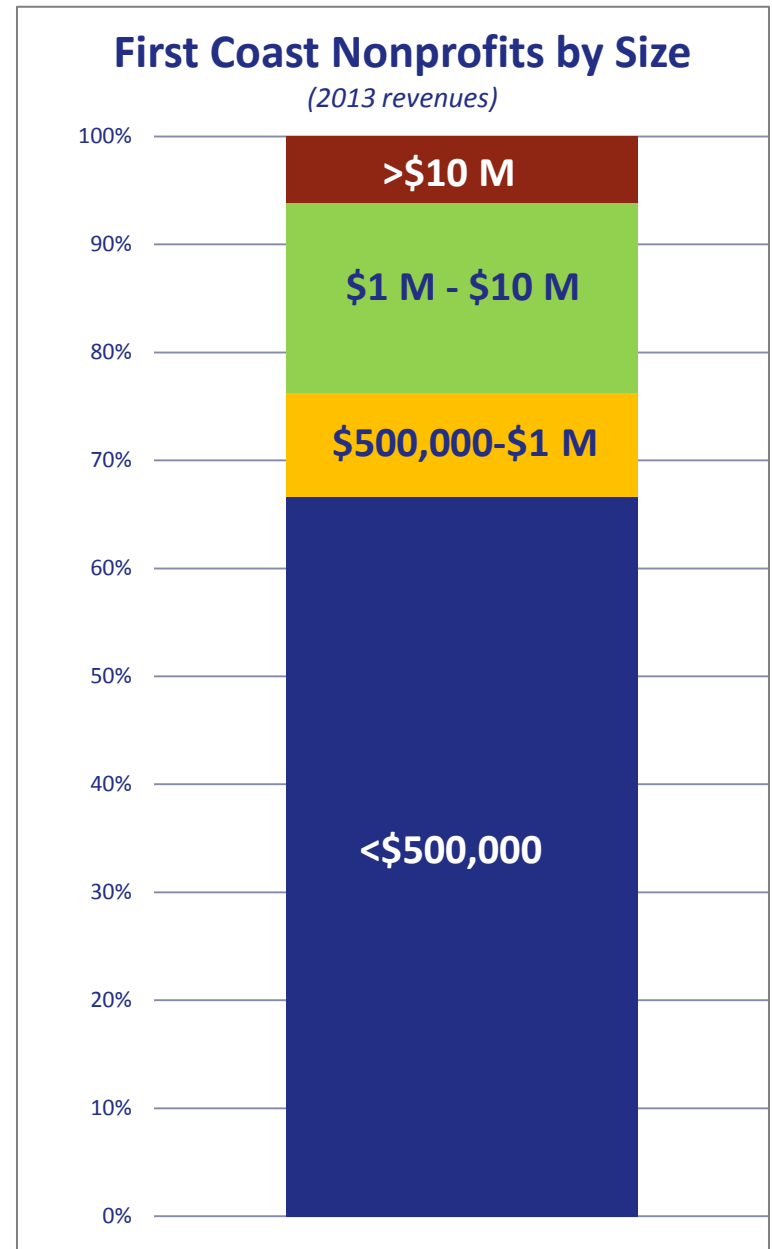
# Who does the work?

Number of Reporting Nonprofits, First Coast



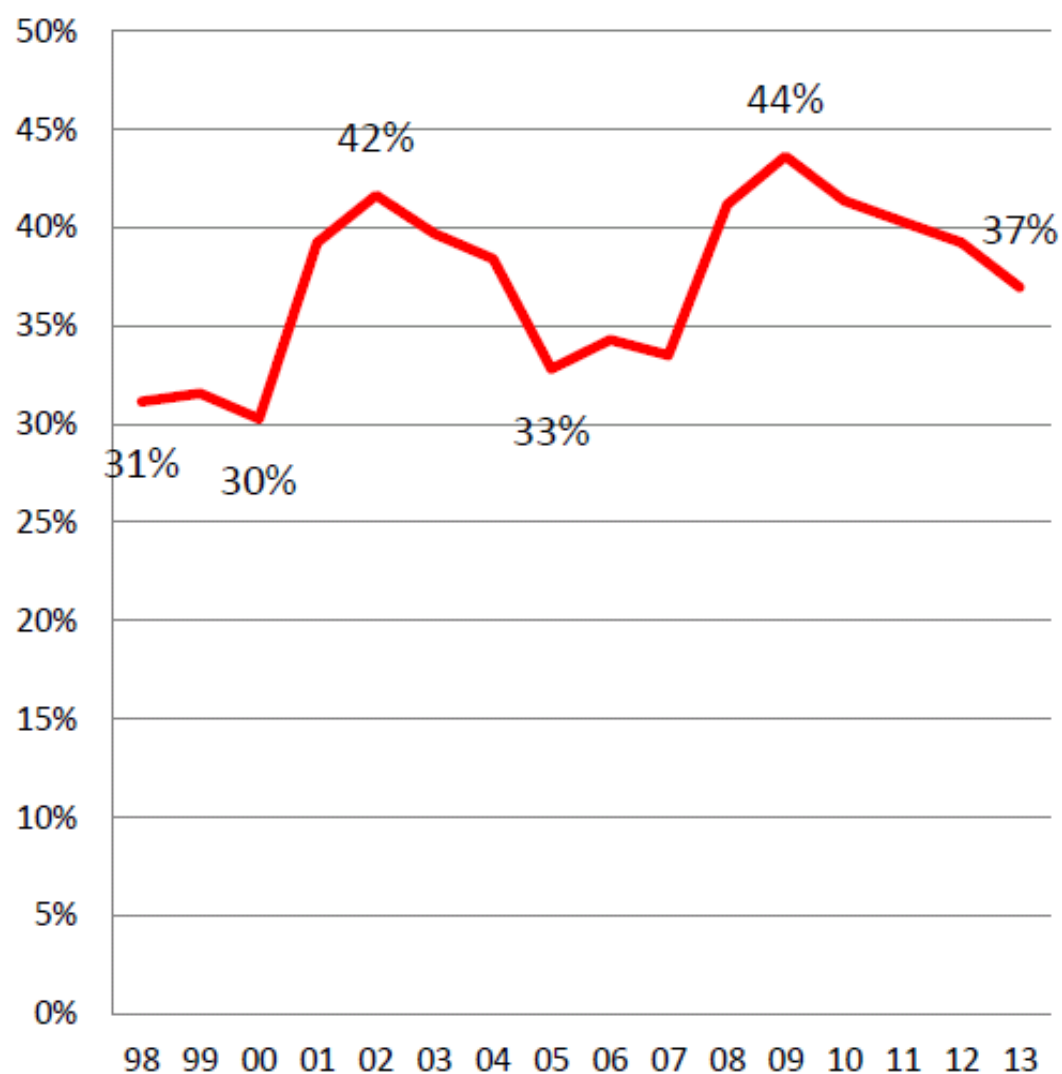
**Upper tier dominated by hospitals,  
institutional health care and  
universities.**

**284 organizations with revenues  
between \$500,000 and \$10 million.**

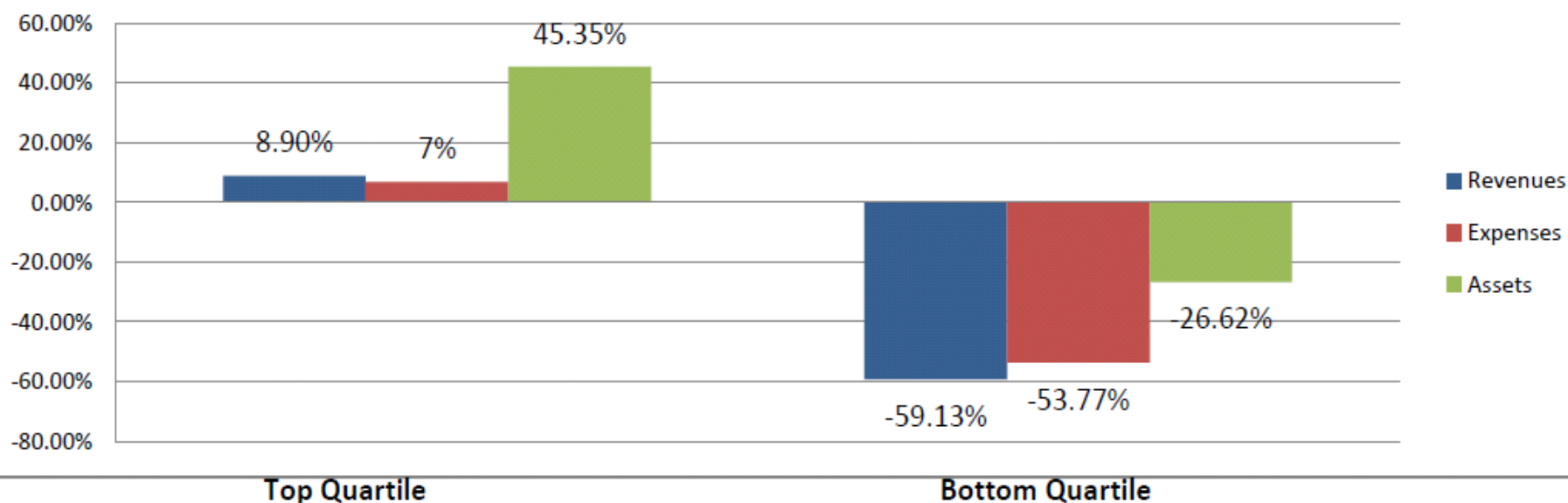




## Percent of First Coast Nonprofits Operating in the Red



### Northeast Florida Nonprofit Changes in Revenues, Expenses & Assets, 2006-2013, Adjusted for Inflation



# Who and How Funds the Work?

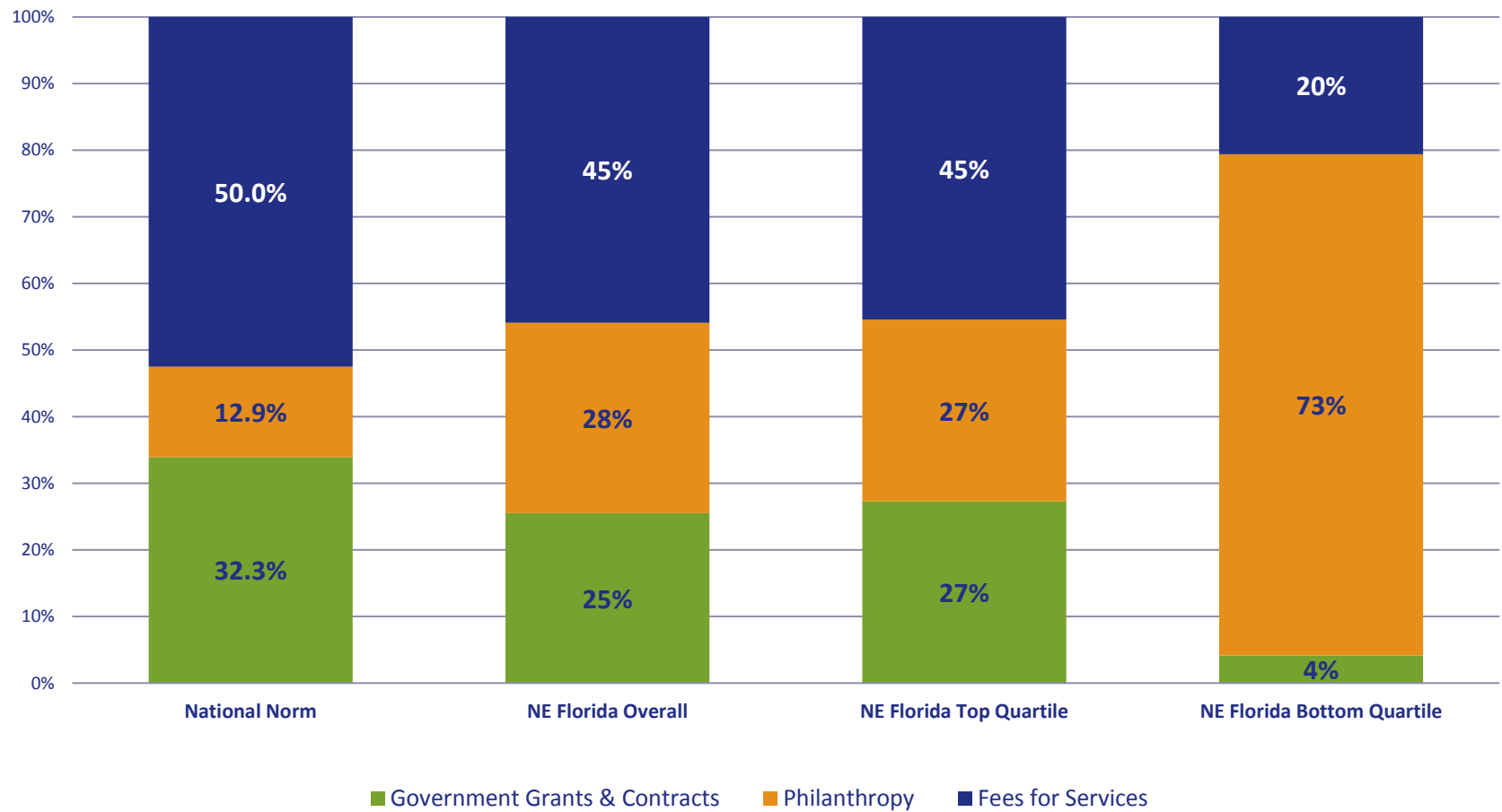
## Nonprofit Sources of Revenue:

**Fees for Services**

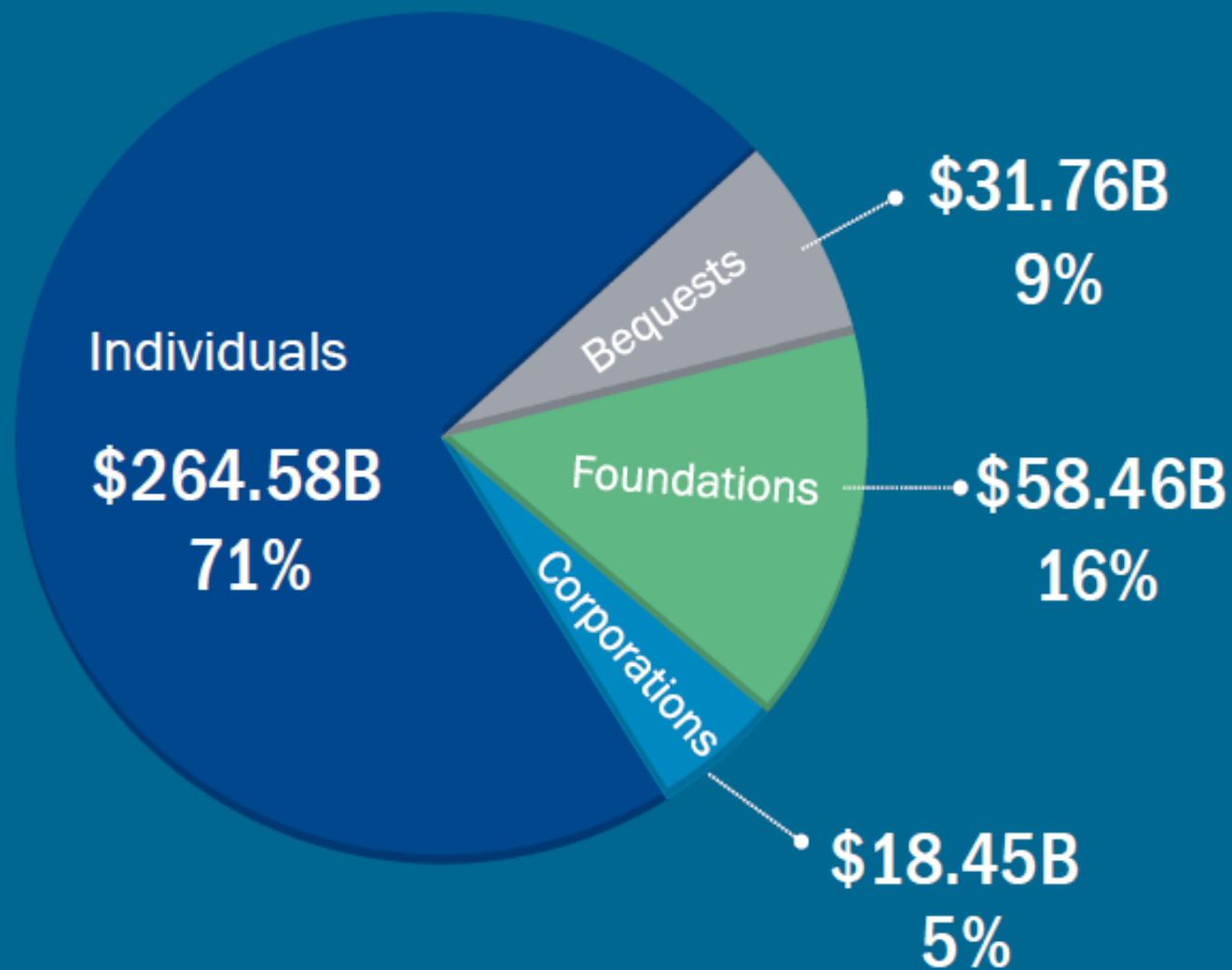
**Government Grants  
& Contracts**

**Philanthropy**

## How Area Nonprofits Are Funded

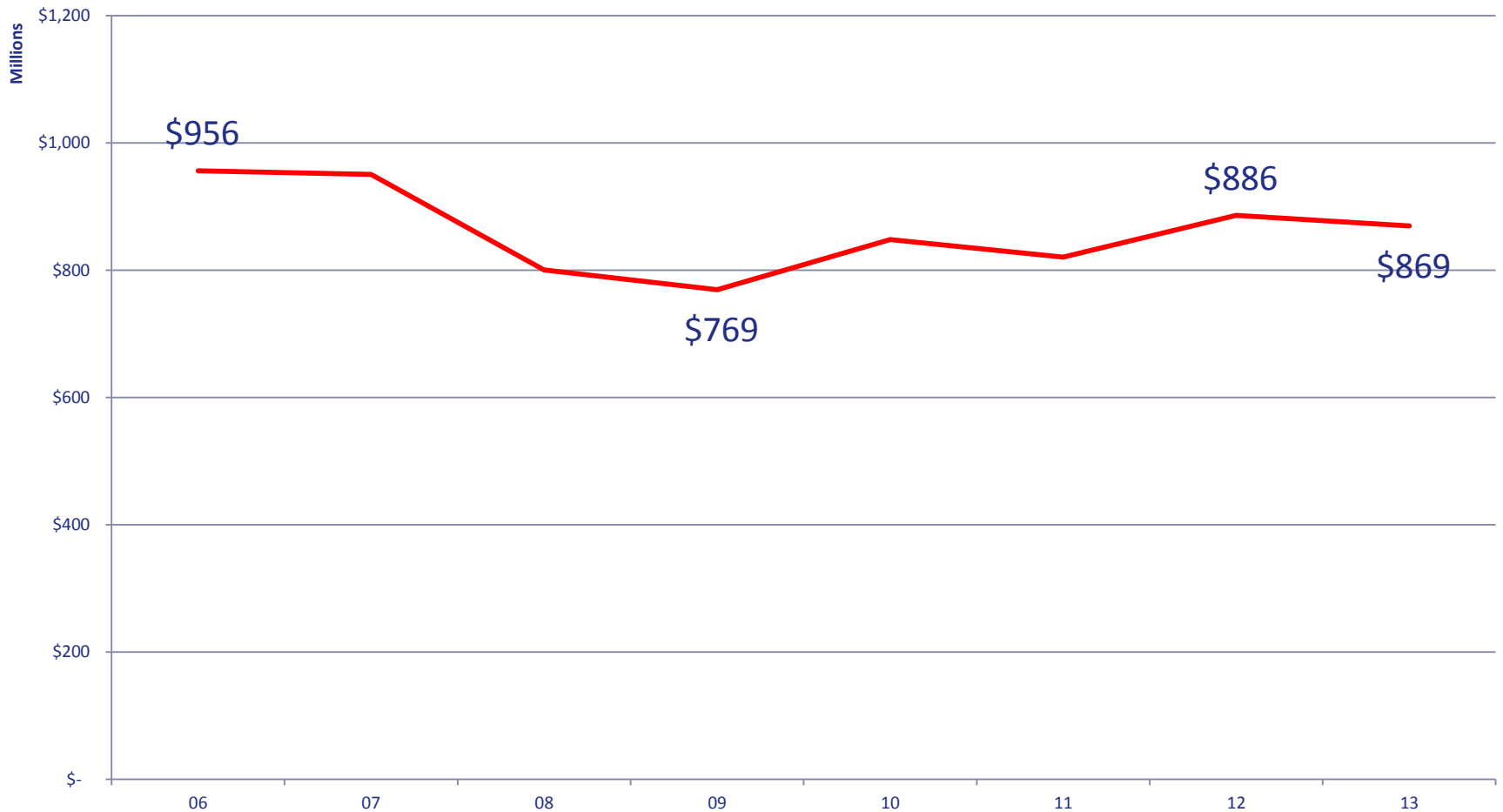


## Giving By Source



# Contributions on First Coast: -\$75 M

First Coast Contributions 2006-2013, Adjusted for Inflation



- **More people in need**
- **Fewer dollars to support nonprofit work**



# Setting Priority Populations

What data do *you* have?

- Trends in Requests/Applications
  - Low income requests \$2M; funded 50%
  - Health care
- Completed grants
  - Effectiveness and accomplishments
  - Leverage and focus



# Suggestions for change

- Do away with weighting – restore responsive grant making
- Consider line item appropriations for programs that the City will always invest in but don't shrink the PSG funding pool by moving items
- Develop new funding initiatives as add ons to PSG, rather than replacing grant funds

How can the Nonprofit Center help?

**\$93,000,000**  
CITY COSTS WITHOUT  
PSG SERVICE PROVIDERS

EQUIVALENT TO

PA YING AN EXPERT **\$1**  
TO DO A TASK RIGHT

..... OR .....

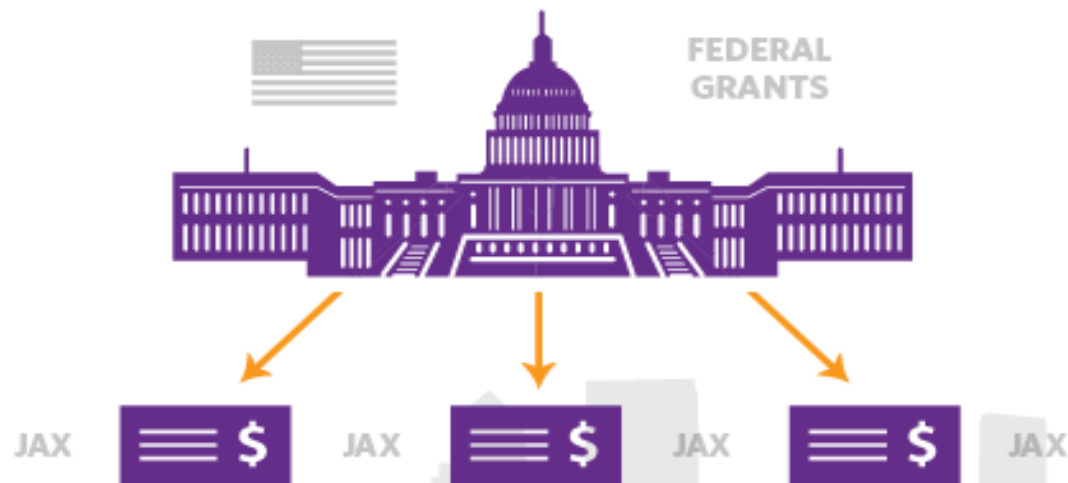
**\$40** TO DO IT  
YOURSELF!

**\$2,327,216**  
2012 CITY PSG'S

**SAVINGS TO THE CITY**

*public service grant impact*





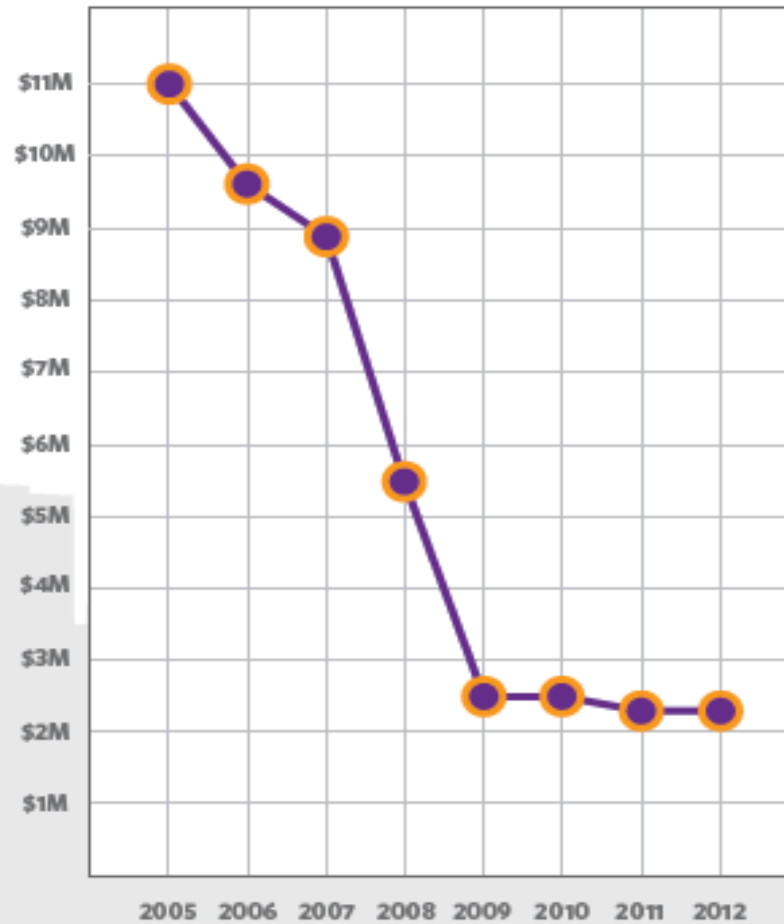
PSG ORGANIZATIONS BRING OVER  
**\$49,000,000**  
FEDERAL DOLLARS  
TO JACKSONVILLE

**LEVERAGING FEDERAL DOLLARS**

*public service grant impact*



PUBLIC SERVICE GRANTS 2005 - 2012 (IN MILLIONS):



#### FUNDING HISTORY

*public service grant impact*



# Thank you

## Contact:

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*Connect • Strengthen • Advocate*