**EMPLOYEE SERVICES DEPARTMENT**

MEMORANDUM

To: Greg Pease, Chairperson
Professional Services Evaluation Committee

From: Bob Parr, Chief, Compensation and Benefits
Mary DiPerna, Manager, Compensation and Benefits

Re: P – 28-16 - Group Dental Insurance

Date: August 4, 2016

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As a result of fee and contract negotiations with Delta dental, we recommend that the City enter into a contract with Delta dental for Group dental insurance for City employees, dependents, and retirees. The contract shall begin on January 1, 2017 for an initial one-year period and will include renewal options for four additional one-year periods ending on December 31st of each year.

All other terms and conditions are according to the Scope of Services outlined in the Request for Proposal. Rates are guaranteed for three years. The maximum indebtedness shall not exceed $ 3,814,645 for the CY 2017.

Attachment: Letter from Delta

Office of Employee Benefits 117 W. Duval Street, Suite 150 | Jacksonville, FL 32202
| Phone: 904 630 1314 | Fax: 904 630 1294 | www.coj.net

August 5, 2016

Robert Parr
Chief of Compensation and Benefits
117 West Duval St Ste. 150
Jacksonville, FL 32202

Re: Rates for City of Jacksonville

Dear Mr. Parr:

The updated rates are guaranteed for three years with rate cap of 6.5% in years 4 & 5:

| Selection | Silver | Gold | Platinum | DHMO |
|---|---|---|---|---|
| Employee Only | $19.19 | $30.70 | $39.39 | $12.07 |
| Enrollee +Spouse | $38.38 | $61.41 | $78.81 | $21.13 |
| Enrollee + Children | $48.71 | $77.99 | $99.96 | $25.35 |
| Family | $65.57 | $104.86 | $134.55 | $37.41 |

If you have any questions, please let us know. Thank you.

Dick Aracich
Vice President of Sales
Delta Dental Insurance Company
770-641-5123
daracich@delta.org

cc: Calvin Whitaker

Sales Department
1130 Sanctuary Parkway
Suite 600
Alpharetta, GA 30009

Toll-Free: 888-858-5252
Telephone: 770-645-8700
Facsimile: 770-641-5234
www.deltadentalins.com

Exhibit 'A'