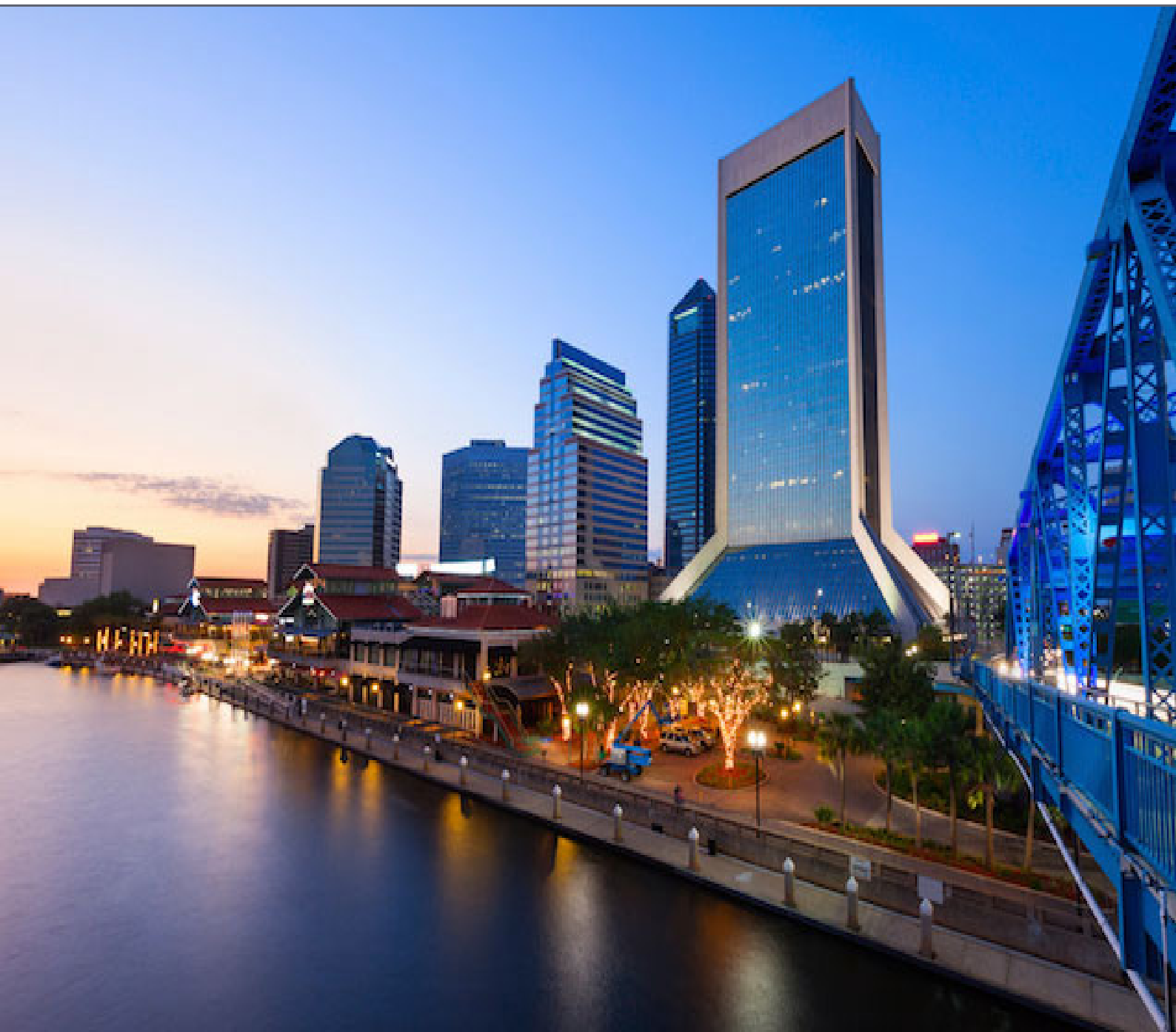


Jacksonville Small & Emerging Business Annual Report

2015 FY



ONE CITY ★ ONE JACKSONVILLE!

2015 FY **About JSEB**

The City of Jacksonville Small &
Emerging Business Program

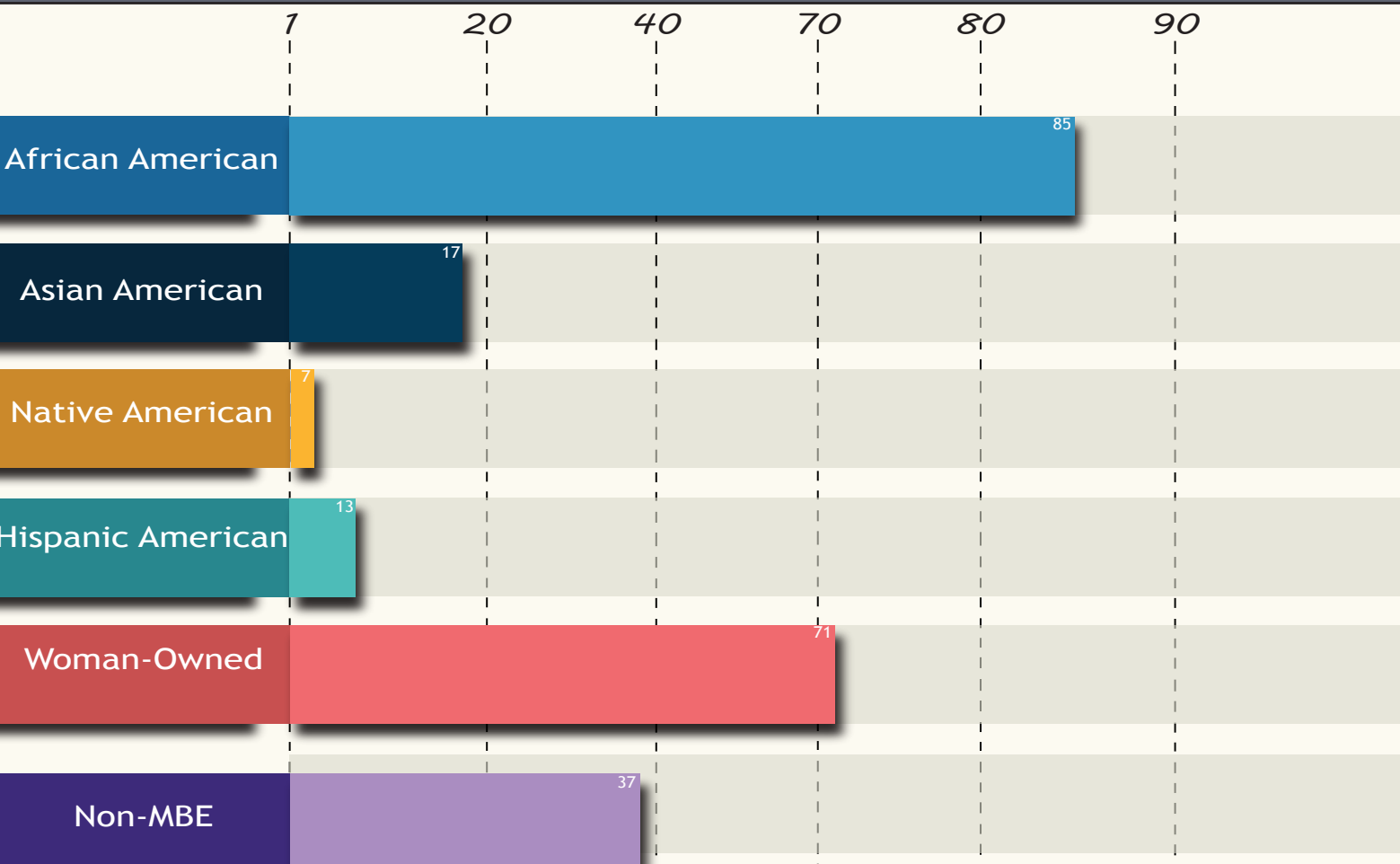
The goals of the City of Jacksonville Small & Emerging Business Program are to ensure compliance on city projects, promote economic development by offering technical & educational assistance, and encourage cooperative communication amongst various local agencies & establishing a strong JSEB support presence in the business community.

The JSEB Program is available to small businesses who have an established business headquartered in Jacksonville for three or more years and/or have resided in Duval County for at least one year.

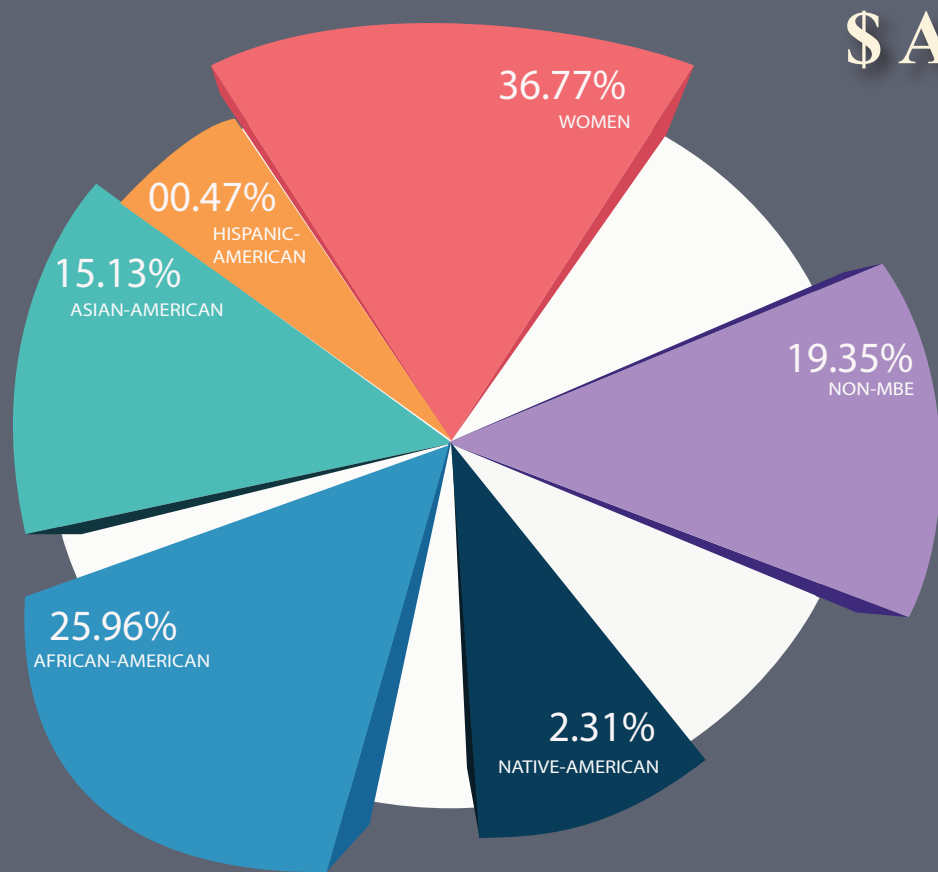
The qualifying owner's personal net worth may not exceed \$605,000. The business must have a three-year gross receipts average of less than \$6,000,000 for the preceding 3 year period of application.

The qualifying owner must maintain 51% ownership of the business for a minimum of one year.

Active JSEB Members



The above graph depicts the amount of small businesses enrolled in the City of Jacksonville’s JSEB program as of October 2015. The businesses have been separated into groups by the self-identification of Race or Gender as listed on each businesses JAXPRO account.



\$ Amount Awarded

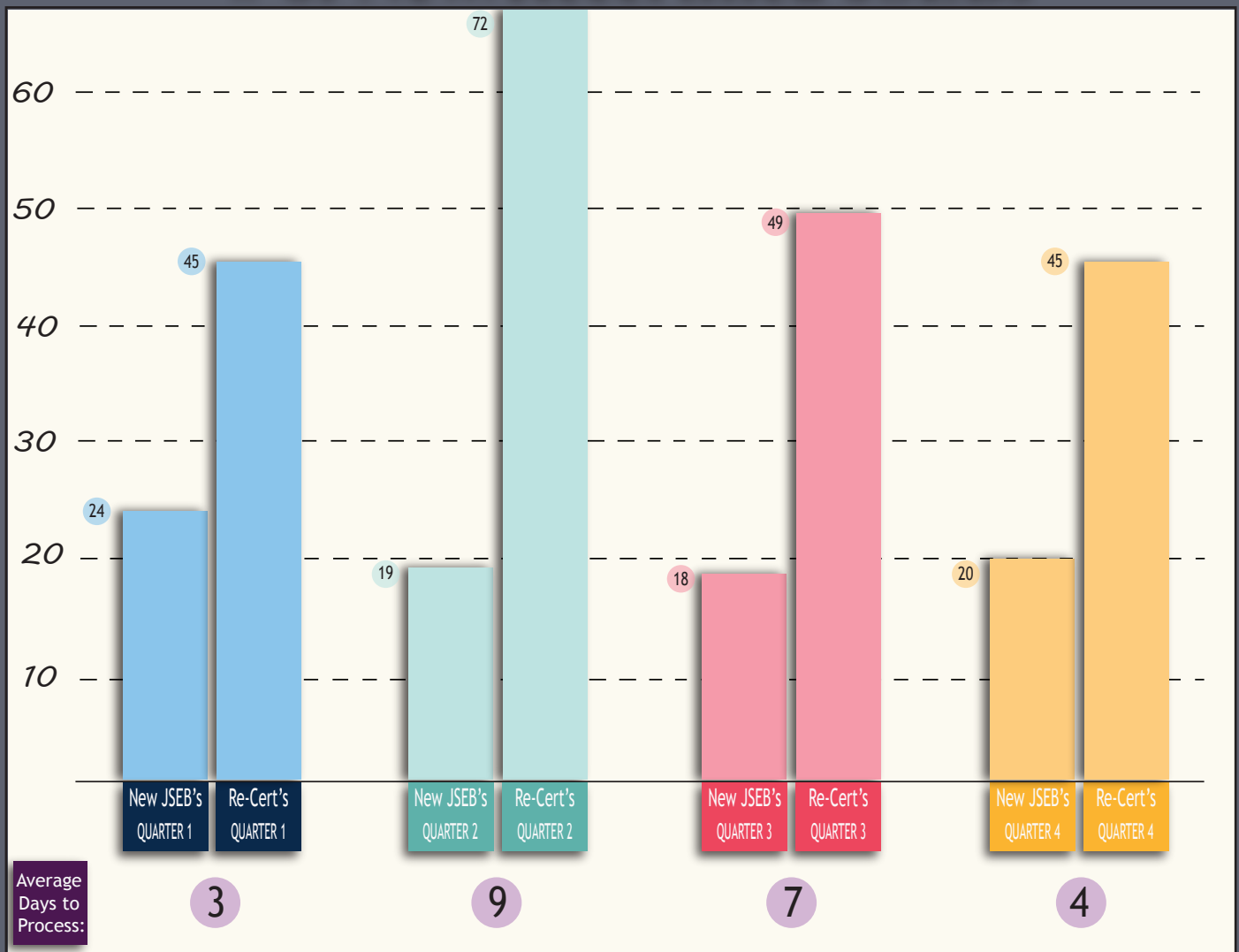
Total Dollars Awarded

AA:	\$5,284,153
ASA:	\$3,080,255
WO:	\$7,485,251
NA:	\$470,884
NON:	\$3,939,604
HA:	\$96,247

The above graph is a depiction of the total dollar amount awarded to JSEB’s by the City of Jacksonville during FY ‘15. The amounts have been separated by race and/or gender according to the JSEB’s self-identification in their JaxPro accounts.

TOTAL AWARDED: \$20,356,394

of New/Recertified JSEBs



The above chart shows the amount of new JSEB applications & re-certification applications that were processed and approved by the JSEB office in FY '15. **Average Days to Process** # represents the # of days after the receipt of a complete application. The total **New JSEB Applications** processed in FY '15 was **81**. The total **Re-Certification Applications** processed in FY '15 was **211**.

What is Section 3?

Section 3 of the Housing & Urban Development Act of 1968 ensures that employment and other economic opportunities generated by certain HUD financial assistance shall, to the greatest extent feasible, be directed to low and very-low income individuals, especially recipients of government assistance for housing, and to business concerns that provide economic opportunities to low and very-low income individuals.

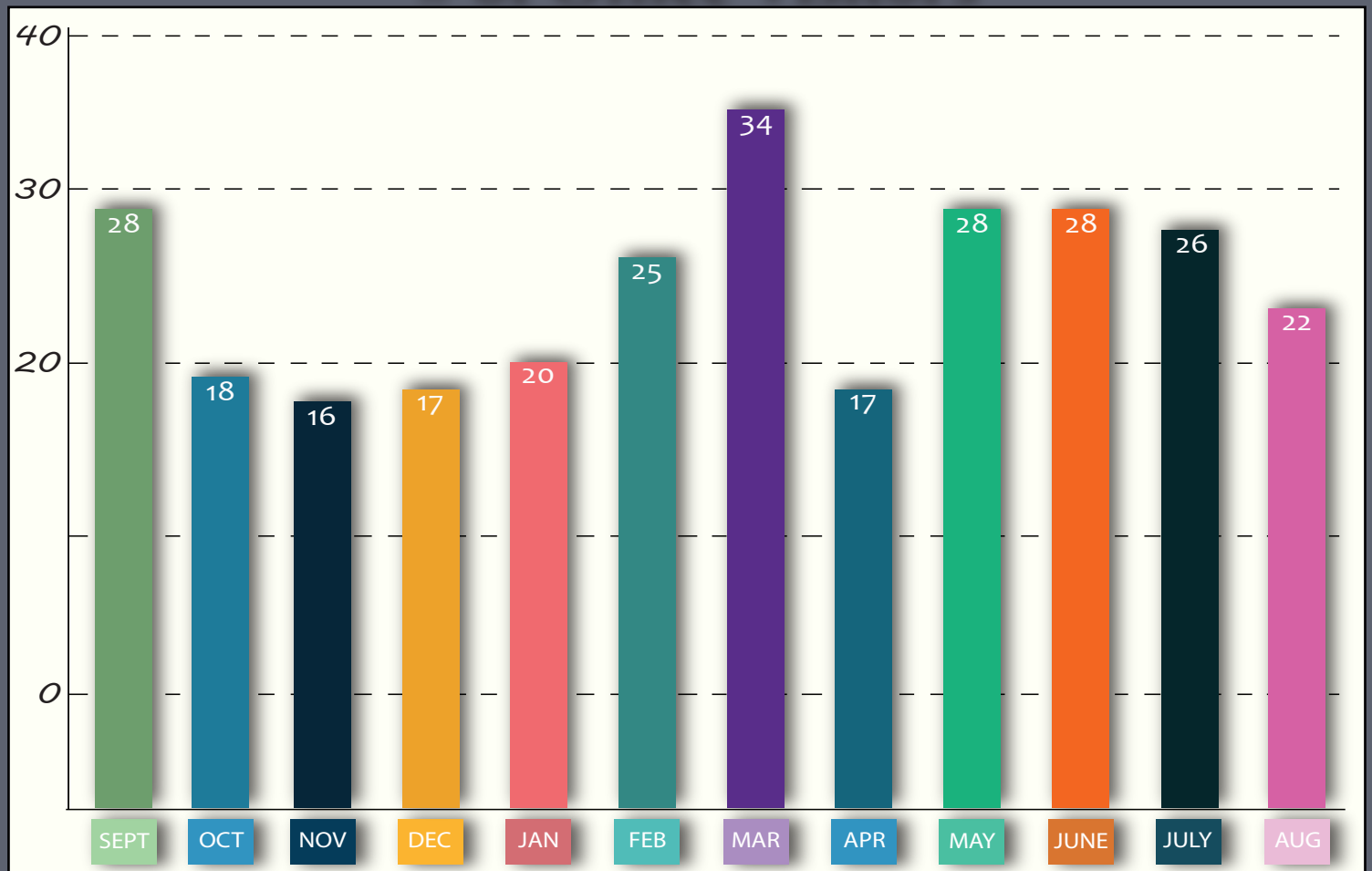
A Section 3 Business is one that is either owned by Section 3 residents, employs Section 3 residents as permanent, full-time employees or subcontracts with businesses that provide opportunities to low and very-low income persons.

As a certified Section 3 Contractor, a small business would be provided with valuable information on contracting opportunities over \$100,000 available through the Community Development Block Grant (CDBG), the Home Investment Partnership Program (HOME) and the Neighborhoods Stabilization Program (NSP).

The JSEB Office performs all the Section 3 business recruiting, certifying and re-certifying for the Section 3 program. HUD monitors the performance of recipients and contractors within the Section 3 program, awards contracts to Section 3 businesses and provides technical assistance to recipients and contractors in order to obtain compliance with Section 3 requirements.

During FY '15 the JSEB Office processed **37 New Section 3 Applications**.

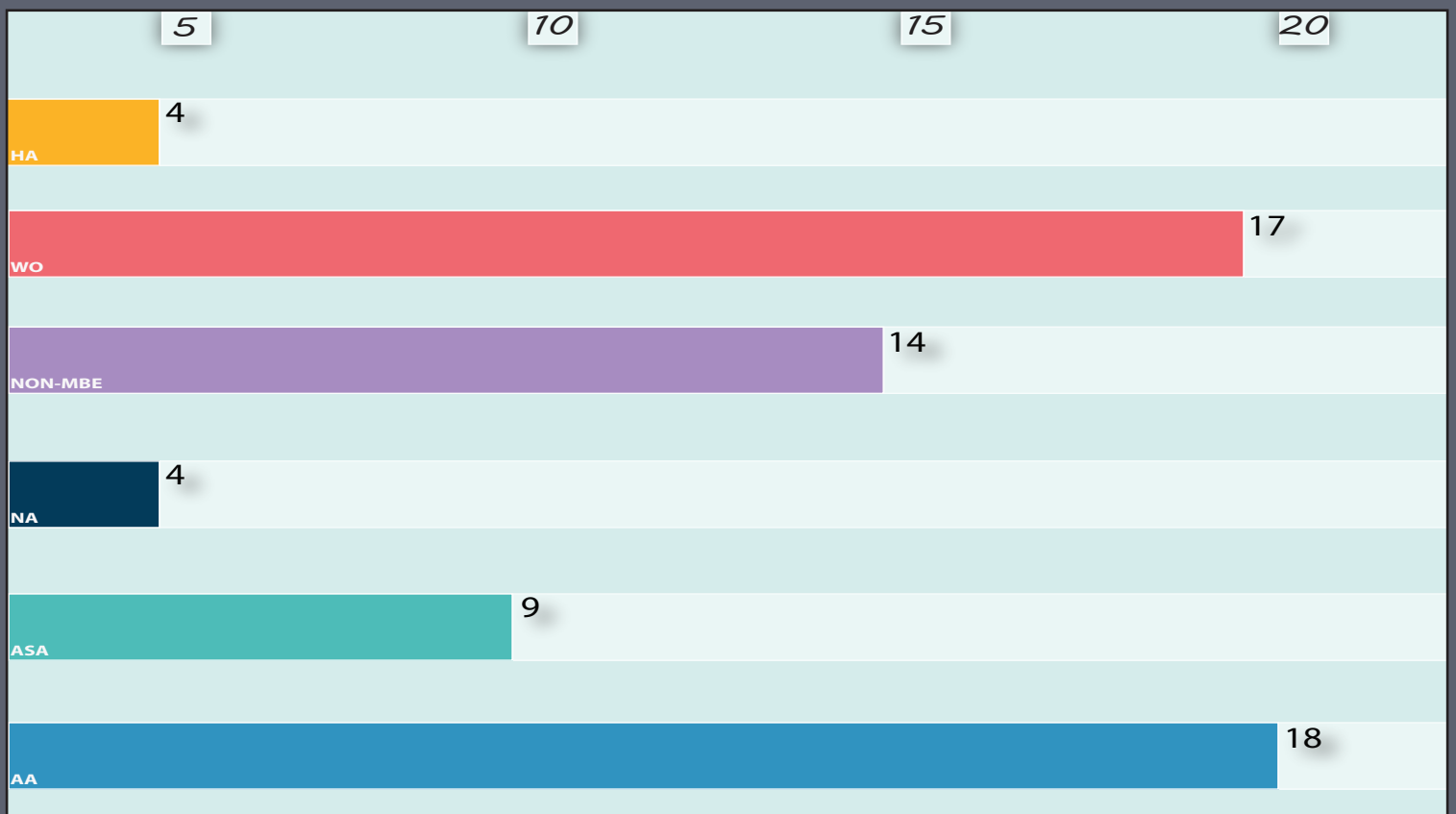
of Office Visitors



JSEB Office Monthly Visitors Chart: The above graph demonstrates the number of visitors that signed in at the JSEB Office for calendar year 2015. These numbers represent all visitors to the JSEB office, including those businesses/individuals that have not yet enrolled in the JSEB program.

of Projects Awarded

The graph below illustrates the amount of projects awarded to JSEBs during FY '15. The stats have been sorted based on the majority business owner's race and/or gender as depicted by themselves in their individual JaxPro account with the City of Jacksonville.



CONTACT US



facebook.com/jcity.work



twitter.com/JSEBcity



Jacksonville Small & Emerging Business

Mario Rubio

JSEB Administrator

MRubio@coj.net

Aileen Cruz

JSEB Business Analyst

ACruz@coj.net

Nina Salvaggio

JSEB Communications Outreach Coordinator

NSalvaggio@coj.net

Ezra Thomas

JSEB Construction/Section 3 Compliance Officer

EzraT@coj.net

Tracie Davis

JSEB Professional Services Compliance Officer

TracieD@coj.net

Janice Anderson

JSEB Office Coordinator

JaniceA@coj.net

P: (904) 255-8840

F: (904) 255-8842

E: JSEB@coj.net

214 N. Hogan Street

Suite 800

Jacksonville, FL 32202



FY' 15 JSEB WORKSHOPS

FINANCIAL ASSISTANCE WORKSHOPS

- QuickBooks Beginners, Intermediate & Advanced
- Financial Year End Preparation
- Bonding Assistance
- Access to Capital
- Cost Management
- RealSense Record Keeping
- RealSense Financial Management
- RealSense Credit Reporting
- RealSense Banking Services
- Business Financial Planning
- Obtaining & Building Business Credit
- Understanding Taxes & IRS Compliance
- Corporate Income Taxes
- Understanding Your Business Finances

OSHA WORKSHOPS

- OSHA Machine Guarding
- OSHA Road Safety
- OSHA Global Harmonization
- OSHA Mold Safety Awareness
- OSHA Asbestos Safety
- OSHA Confined Spaces
- OSHA Back Injury Prevention
- OSHA Construction Hazards
- OSHA Lightning Safety
- OSHA BloodBorne Pathogens
- OSHA Electrical Hazards
- OSHA Fall Protection
- OSHA Florida Disaster Preparedness
- OSHA FL Driver Highway Safety
- OSHA Forklift/Tow Regulations
- OSHA HazCom in the Workplace
- OSHA Rights
- OSHA Respiratory Protection

BUSINESS SUCCESS WORKSHOPS

- Human Resources Management
- Get Your Business Online
- Plans & Specifications 101
- 8(a) Business Development
- Becoming an Eco-Friendly Business
- General Services Administration
- Investing & Planning for You & Your Business
- Pre-8(a) Mentoring Initiative
- Home Office Energy & Water Evaluation
- Marketing Seminar
- How to Become a Supplier/Vendor
- JaxPort Training
- 8(a) BD Program Certification Process
- Picking the Right Retirement Plan
- E3xpo Event
- Marketing Your Green Business
- SBA's Programs & Services
- Winning Federal Government Contracts
- General Insurance Information
- Why Go Green
- Scheduling for Contractors
- Marketing Strategies
- Organizational Handbooks Seminar
- Doing Business the US Army Corps of Engineers
- Preparing for Your Retirement
- SBA Federal Business Opportunities Tool & Dynamic Small Business Search