

2016

HAPPY NEW YEAR

Upcoming January Events:

- ◆ Capture Mgmt: SBA Online Workshop 1/5
- ◆ Using E-Commerce for Fed. Biz Opps: SBA Online Workshop 1/6
- ◆ Developing & Managing Contractor Teams: SBA Online Wkshp 1/7
- ◆ Boots to Business: SBA Workshop 1/7
- ◆ Understanding RFP's: SBA Online Workshop 1/11
- ◆ HubZone: SBA/JSEB Workshop 1/12
- ◆ Fed. Contracting Basics: SBA Online Workshop 1/12
- ◆ RFP Responses: SBA Online Workshop 1/13
- ◆ Pricing & Cost Volume for RFP's: SBA Online Workshop 1/14
- ◆ **OFFICE CLOSED** 1/18
- ◆ Tips for Successful Email Marketing: SBDC 1/26

JSEB of the Month

The ONAS Corporation

Congratulations to the first JSEB of the Month for 2016, **ONAS Corporation!!** ONAS was founded over 23 years ago as a general and civil construction company. ONAS is now a leader in Gen. Contracting, Civil Construction, Construction Mgmt & Design Build Contracting. ONAS has been owned and operated by Bandele Onasanya since 1985. Mr. Onasanya holds a Bachelor of Science degree in Civil Engineering and is a licensed GC and Civil Construction Contractor. If you are in need of a hardworking, honest and high quality construction team contact ONAS today!! <http://www.onascorporation.com/>



December Events

As we saw 2015 come to an end the JSEB team partnered with many fellow small business resource centers to offer our JSEBs many valuable workshops to end the year on a high note. **Some of these events were:**

- ◆ Getting Started in Government Contracting Workshop (SBA/SBDC)
- ◆ Small Business Center Orientation Workshop (SCORE)
- ◆ Healthcare Options for Small Business Owners Workshop (SBA)
- ◆ Is Your Business in Compliance? Workshop (SBA)
- ◆ Contract Review Workshop (JSEB/P.A. Wallace Workshop)
- ◆ Securing Surety Bonds Workshop (JSEB/SBA)
- ◆ Building a Financially Secure Business Workshop (JSEB/Larry Walter)
- ◆ Individual New JSEB Vendor Orientation Sessions (2) (JSEB)



Monthly Report

of Projects Awarded in
December:

Set-Aside: 3
Encouragement: 7
Participation: 1

Total Amount Awarded to JSEBs
in December:

\$1,344,523

Total Amount Awarded to JSEBs
since 10/01/15:

\$4,555,593