

IMPORTANT INSTRUCTIONS

This application is required for certification with the City of Jacksonville utilizing the above numbered Ordinance enacted on August 10, 2004.

This application is to be completed by: (i) businesses applying for initial JSEB certification; (ii) businesses that have had changes in the ownership, control or independence of the business since last certified by the City of Jacksonville; or (iii) businesses that have allowed their certification to expire or that have otherwise been de-certified or denied re-certification.

INSTRUCTIONS FOR COMPLETING

- 1. Submit the original application in ink or typewritten.
- 2. Answer every question completely. Additional responses may be attached. Indicate questions which do not apply to the applicant's business with "N/A."
- 3. Provided all documents requested simultaneously with the submission of the application.
- 4. The owner must sign the application and have it notarized. The Notary Public cannot be a relative of the owner or an owner, officer or director of the business.
- 5. Failure to complete the application as instructed will delay processing and may result in denial of JSEB certification.
- 6. An "Owners Net Worth" statement must be submitted for <u>each</u> qualifying owner, and must be notarized.
- 7. If the business is applying for Minority Business Enterprise ("MBE") classification, as defined in §126.609, Jacksonville Ordinance Code, use the ATTACHED, "Determination of Social Disadvantage" form which must be completed and signed for <u>each</u> qualifying owner.
- 8. The business must provide written notification to the Equal Business Opportunity/Contract Compliance (EBO Division of the Central Operations Department of any changes, such as changes in business name, address, ownership, control, residency, licensure, or conflicts of interest, within 10 business days after the change.
- 9. Prior to submission of the application, the business must register with the City's online procurement system. Go to <u>www.coj.net/jaxpro</u> and follow the registration procedures completely.
- 10. Per enacting legislation, all certified JSEBs must meet educational requirements in order to remain in the program. You will be contacted upon approval of your application by the EBO Division for attendance at an orientation, at which time you will learn about conducting business with the city. Educational requirements will also be discussed at this orientation session.

By executing this application, the business agrees to abide by the requirements of Chapter 126, Part 6, Jacksonville Ordinance Code, and that, upon application approval and receipt of a certification letter indicating the period of certification regarding the same, it is the business' responsibility, with or without EBO notification, to submit an affidavit for re-certification within 60 calendar days before the date on which the period of certification ends or expires.

			Ja	ck	son	City of Jacksonville (FL) ville Small Emerging Business (JSEB) CERTIFICATION SUPPORTING DOCUMENTS NEEDED – checklist		
		Company		N/A		EVERY space on the application must be completely filled out (or use N/A); then must be notarized.		
٥٢				٥ ٥		Owners Net Worth forms for ALL owners; signed and then the document(s) must be notarized.		
oprieto	ship	Liability	ation	info included		If seeking MBE status the <i>Determination of Social Disadvantage</i> form must be completed and signed.		
Sole Proprietor	Partnership	Limited	Corporation	√ info ir		Copies of the following documents are required when submitting your application:		
					1.	IRS form W -9 completed (use firm Tax ID number ONLY) and signed		
S	P	L	С		2.	Drivers License (preferred) or state issued photo ID for ALL owners		
S	Ρ	L	С		3.	Proof of citizenship for ALL owners: Birth Certificate, Voter's Registration Card, Permanent Resident Alien Status, Passport, or Naturalization Papers		
S	P	L	С		4.	If applicable - when requesting MBE status: Proof of Ethnicity for ALL owners: Voters Card, Birth Certificate, or Tribal Registration		
S	Р	L	с		5.	Proof of residency for ALL owners: Homestead Exemption, Ad Valorem tax notification OR for non-homeowners a "Domicile Document" available at their county courthouse		
S	P	L	С		6.	Last three years of complete Personal Federal Tax Returns (1040) for ALL owners		
S	Ρ	L	С		7.	Current Business Tax Receipt; plus other counties issued		
S	P	L	С		8.	Current Professional and Special License(s) are REQUIRED for qualifying owners		
S	P	L	С		9.	Dept. of Business & Professional Regulation "Certificate of License Status" form		
S	Р	L	С		10.	Resume for each owner: to include education, employment history, training, experience, day-to-day duties and appropriate business skills		
S	Ρ	L	С		11.	Copies of other current minority, woman or small business enterprise certification letters		
S	P	L	С		12.	Last three years of complete company federal tax returns (include affiliates)		
S	P	L	С		13.	Last three years of financial statements (aka: book value) prepared by independent CPA or accountant		
S	Ρ	L	С		14.	Company check writing "signature" card (obtained from company's bank)		
S	P	L	С		15.	Company "Line of Credit" bank documents		
S	Ρ	L	С		16.	List of assets, equipment, inventory and approximate value, owned by firm		
S	Ρ	L	С		17.	Proof of capital investment for assets, equipment and/or inventory which may include purchase of a business. Include receipts or have the list notarized.		
S	P	L	С		18.	Equipment purchase or rental agreements		
S	Р	L	С		19.	Building / office lease / rental agreement for business site (if applicable)		
S	Р	L	С		20.	Receipt for lease / rental payment for business site (latest month only)		

S	P	L	С	21.	Promissory notes (and satisfaction documents) for the firm		
S	P	L	С	22.	Supplier/Distributor agreements		
S	P	L	С	23.	Current Florida Department of Revenue Forms DR-11 and DR-13		
S	P	L	С	24.	Franchise agreements		
S	P	L	С	25.	Names of two business client references		
S	P	L	С	26.	our executed contracts, purchase orders or relevant invoices		
S	P	L	С	27.	Employment agreements		
S	P	L	С	28.	Third party agreements		
S	P	L	С	29.	Current insurance and / or bonding certification		
	P	L	С	30.	State issued business certificate		
			С	31.	Articles of Incorporation from State of Florida or (other) and any amendments		
			С	32.	Corporation bylaws and any amendments		
		L	С	33.	Stock (unit) certificates: required if more than one owner; optional for Limited Liability Company		
		L	С	34.	Proof of stock (unit) purchase (if issued): cancelled check, etc.		
		L	С	35.	Stock (unit) Transfer Log (if stock is issued)		
		L	С	36.	Stockholder agreements		
		L	С	37.	Organizational meeting of the corporation minutes		
		L	С	38.	Annual stockholder / director meeting minutes (at least two years, if available)		
		L		39.	Articles of Organization from State of Florida		
	_	L		40.	Operating agreement with partnership agreement and buy out rights		
	P			41.	Profit sharing agreements and any amendments		
S	Р			42.	Fictitious Name Certificate from State of Florida (unless your first and last name are used in the company name)		
				43.	List other relevant documents:		



CITY OF JACKSONVILLE (FL) CENTRAL OPERATIONS DEPARTMENT EQUAL BUSINESS OPPORTUNITY / CONTRACT COMPLIANCE DIVISION JACKSONVILLE SMALL EMERGING BUSINESS (JSEB) Certification Application 214 N. Hogan Street, 8th FL Jacksonville, FL 32202 (904) 255-8840

Complete name of business:			
Address of business:			
-			
Business's tax ID number:			
Telephone number:			
Fax number:			
Cell number:			
Company website:			
Date established			
	(month) (day)	(year)	
Owner's name:			
Title:			
Address of owner:			
Email address:			
Type of business:	 Corporation / S Corp Partnership Limited Liability Company Sole Proprietorship Joint Venture 	/	

2. List any previous names of the business and their Tax ID numbers:

1.

3. List ALL commodities provided by the business, listing PRIMARY services FIRST. Commodity codes can be found on <u>www.coj.net/jaxpro</u>

Code	Description	-	Code	Description
		•		

4. List all licenses (or collectively held "licenses") required to legally perform all work and/or services listed herein?

	License	Name of License Ho	older	Expiration
	Occupational License			
5.	Number of employees: 🗆 self only	or 🗖 self plus: full-time	_; part-time _	
6.	Geographical areas the business h	nas served and is currently serv	ring:	
	States:			
	Florida counties:			
7.	Has the business filed bankruptcy	within the past seven years?	□ Yes □	No
	If "yes," attach documentation of	the current status of the proce	eedings.	
8.	The business has Share	es of Stock at \$ Pa	^r Value.	

- 9. Identify all owners of the business:

NAME	RACE	GENDER	YEARS OF OWNERSHIP	% OWNED	VOTING %	ANNUAL COMPENSATION

10. Identify each officer of the business:

TITLE	NAME	ALSO EMPLOYED BY
PRESIDENT		
VICE-PRES.		
SECRETARY		
TREASURER		
DIRECTOR		

 Are any current owners, officers, directors, management officials, or employees related to, or have they previously been owners, officers, directors, management officials, or employees of any business with whom you transact business or rely upon for financial or technical assistance?

□Yes □No

If yes, list the business(s) and explain the relationship:

12. Identify those individuals who make and have control of the following management and policy decisions on a **DAY-TO-DAY** basis:

Responsibility	Name	Title
Policy Making		
Financial Decisions		
Personnel Decisions		
Signs Payroll		
Contractual Decisions		
Signs for Surety Bonds and Insurance		

13. To participate in the JSEB program, the annual gross receipts of the applicant business and its "affiliates" must be below limits established by Jacksonville Ordinance. The following questions, as well as the criteria found in CFR Part 121, will be used to determine if your business has any affiliates:

а.	Does the owner(s) having control of the applicant business own, control or have the power to control 51 percent or more of the voting stock of another business?	□ Yes □ No
b.	Do the bylaws of the applicant business allow a stockholder with less than 51 percent of the voting stock (who is also the controlling owner of another business) to block any action taken by other stockholders?	□ Yes □ No
c.	Does the owner(s) having control of the applicant business have the ability to control another business through stock options, articles of incorporation, bylaws, voting trusts, convertible debentures, agreements to merge, or other third party agreements?	□ Yes □ No
d.	Do other individuals or businesses have the ability to control the applicant business for the same reasons as listed in the proceeding question?	□ Yes □ No
e.	Does the applicant business share common officers, directors, or key employees / managers with any other business, such that either business has the ability to control the board of directors and / or management of the other?	□ Yes □ No
f.	Is the applicant business dependent upon another business for contracts, financial, or other business assistance; or is any other business dependent upon the applicant business for the same reason(s)?	□ Yes □ No
g.	Does the owner(s) having control of the applicant business have a family member who has a controlling interest in another business and the two businesses share employees, facilities, officers, directors, owners or engage in inter-business transactions	□ Yes □ No

14. If any item in question 14 is answered YES, an affiliate relationship exists. List the parties / companies involved and explain the relationships between the applicant and affiliate businesses.

15. List the GROSS RECEIPTS (as shown on your business tax forms) of the applicant business (and all affiliates identified in question 15) for the past three years.



(ATTACH ADDITIONAL SHEETS IF NECESSARY)

- 16. Specify the applicant business' bonding company and limits (if applicable):
- \$ _____
- 17. Source of *Letters of Credit* for the firm (if any); and the company checking account institution.
- 18. To ensure your ability to perform the services listed herein, identify AT LEAST FOUR of the largest projects in dollar amount, executed (signed) by the applicant business during the last two years. Attach copies of relevant pages from contracts for each project identified to indicate the contract/project number, price, scope of work and parties / signatories (if you utilize invoices, please supply them).

AMOUNT	SCOPE OF WORK	DATE	CITY/STATE	CONTRACTOR

19. Provide the following information on work completed or underway for the City of Jacksonville within the last three years.

PRIME	PROJECT NAME, NO., or BRIEF DESCRIPTION	AMOUNT	DATE

20.	Is your business currently certified as a minority, woman or small business enterprise certification letters or otherwise designated minority or small business program with another governmental agency. If yes, please attach a copy of certificates.	□Yes □No
21.	Has your business ever been denied certification as a minority, woman or small business enterprise certification letters or otherwise designated minority or small business program? If yes, explain when, with what agency and the reason(s) your business was denied. (Please attach copy of denial letter.)	□Yes □No
22.	Is your business a distributor? If a distributor: Does your business stock the items sold? If a distributor: Do you have a warehouse? If a distributor: Is your business? Broker Cher (explain)	□Yes □No □Yes □No □Yes □No
	Average dollar value of inventory \$	
23.	Are there any written, oral or tacit agreements concerning the ownership, control or financial operations of the applicant business?	□Yes □No
	If yes, explain and attach copies of all such agreements.	

AFFIDAVIT AND AUTHORIZATION

The undersigned swears that the initial and any supplemental information, statements and documents provided are: (i) provided in an effort to induce the grant of JSEB and/or MBE certification with the City of Jacksonville; and (i) true and correct and include all material information necessary to identify and explain the operations of the undersigned's business, as well as the ownership thereof. Subsequent to receiving certification as a JSEB, the undersigned agrees to abide by all applicable federal, state and local laws, statutes, ordinances, rules and regulations, to abide by the requirements contained herein and to provide to the City of Jacksonville current, complete and accurate information regarding actual work performed on any City of Jacksonville project, the payment therefore and any proposed changes, if any, and to permit the audit and examination of books, records and files of the undersigned business upon the City of Jacksonville's reasonable notice and/or request for the same.

The undersigned hereby authorize(s) and request(s) any person, business or corporation to furnish any pertinent information requested by the City of Jacksonville deemed necessary to verify the statement made in this application or regarding the ability, standing and general reputation of the applicant.

I understand according to § 337.135, F.S., as may be amended from time to time, it is unlawful for any individual to fraudulently represent an entity as a small or socially and economically disadvantaged business enterprise for the purposes of qualifying for certification designed to assist small or socially and economically disadvantaged business enterprises in the receipt of contracts for the provision of goods and services. Any person who violated this section is guilty of a felony of the second degree, punishable in §§ 775.082, 775.083, or 775.084, F.S., as may be amended from time to time.

Furthermore, I understand that I may not:

- (a) Fraudulently obtain, retain, attempt to obtain or aid another in fraudulently obtaining or retaining or attempting to obtain small or socially disadvantaged business enterprise certification.
- (b) Violate the requirements of the City of Jacksonville Ordinance Code, particularly Chapter 126, or willfully make a false statement, whether by affidavit, report, or other representation for any purpose, particularly for the purpose of securing a contract for the provision of goods and services, or of influencing the certification or denial of certification of any entity as a small or socially disadvantaged business enterprise; or
- (c) Willfully obstruct, impede, or attempt to obstruct or impede the investigation of the qualifications of a business entity that has requested certification as a small or socially disadvantaged business enterprise.

Any material misrepresentation will be grounds for immediate de-certification, debarment and initiation of action under Federal, state or local laws concerning false statements.

Corporate Seal:				
'	P	Print Applicant's Name		
	S	ignature of Applicant		
State of				
County of				
Sworn to and subscribed be	efore me this	day of	, 20	by
	(Nam	ne of affiant). He / She is pe	ersonally known	n to me or has
produced		(type of iden	tification) as ide	entification.
	(Notary's printed name)) Commission expires	(Notary's Sigr	nature)
	Information provided to	the COJ for JSEB Program		

City of Jacksonville (FL) **CENTRAL OPERATIONS DEPARTMENT** EQUAL BUSINESS OPPORTUNITY / CONTRACT COMPLIANCE DIVISION JACKSONVILLE SMALL EMERGING BUSINESS (JSEB)

Ordinance 2004 - 602 E

OWNERS NET WORTH

Complete this form for: (1) each general partner whose combined interest totals 51% or more; or (2) each stockholder making up 51% or more of voting stock.

Applicant Name:

Cell Phone:

Residence Address:

Residence Phone:

City, State and Zip Code:

Business Name:

Business Phone:

PERSONAL FINANCIAL STATEMENT As of _____, 20____

ASSETS	(Omit Cents)	TOTAL LIABILITIES	(Omit Cents)
Cash on hand and in banks	\$	Accounts payable	\$
Savings accounts	\$	Notes payable to banks and others (describe in section 1)	\$
IRA or other retirement account	\$	Unpaid / overdue taxes (describe in section 5)	\$
Accounts and notes receivable	\$	Installment account current balance (other)	\$
Life insurance - cash surrender value only (complete section 7)	\$	Loans against life insurance	\$
Stocks and bonds (describe in sec. 2)	\$		
Real estate OTHER THAN primary residence (describe in section 3)	\$	Total mortgages on OTHER real estate (describe in section 3)	\$
Automobile(s) - present value	\$	Auto loan current balance	\$
Other personal property and assets (describe in section 4)	\$	Other liabilities (describe in section 6)	\$
Business value and assets or "Book Value"	\$		
Total Assets	\$	Total Liabilities	\$

Source of Income		Contingent Liabilities	
Salary	\$	As endorser or co-maker	\$
Net investment income	\$	Legal claims and judgments	\$
Real estate income	\$	Provision for federal income tax	\$
Other income	\$	Other special debt	\$

DETAILS OF PREVIOUS PAGE

Section 1. Notes Payable to Bank / Others			
Name and Address of Note holder(s)	Original Balance	Current Balance	
	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	

Section 2. Stocks and Bonds			
Number of Shares	Name of Securities	Total Value	
		\$	
		\$	
		\$	
		\$	
		\$	

Section 3. Real Estate Owned (List each parcel separately.)				
	Property A	Property B	Property C	
Type of property				
Address				
Date purchased				
Original cost	\$	\$	\$	
Present market value	\$	\$	\$	
Mortgage balance	\$	\$	\$	

Section 4. Other Personal Property and Other Assets - Describe, and if any is pledged as security, state name and address of lien holder, amount of lien, terms of payment, and describe if delinquent.

Section 5. Unpaid Taxes - Describe in detail, as to type, to whom payable, when due, amount, and to what property, if any, a tax lien attached.

Section 6. Other Liabilities - Describe in detail.

Section 7. Life Insurance Held - Give face amount and cash surrender value of policies - name of insurance company and beneficiaries.

I authorize the City of Jacksonville to verify the accuracy of the statements made in order to determine whether I meet the standards for participation in the JSEB Program at the City of Jacksonville.

PROVIDE COPIES OF YOUR IRS FORM 1040 FOR THE LAST THREE YEARS TO SUPPORT THIS STATEMENT.

These statements are true and correct to the best of my belief.

SIGNATURE:	TITLE:	SSN:	DATE:

AFFIDAVIT

Owners Net Worth Statement

The undersigned swears that the initial and any supplemental information, statements and/or documents provided are: (i) provided in an effort to induce the grant of JSEB and/or MBE certification with the COJ; and (i) true and correct. Any material misrepresentation will be grounds for immediate de-certification, debarment and initiation of legal action under Federal, state and local laws concerning false statements.

Corporate Seal:			
	Print Applicant's	s Name	_
	Signature of Ap	plicant	
State of			
County of			
Sworn to and subscribed before me this	day of	, 20	
by	(Name of aff	iant). He / She is personally k	nown to me
or has produced		(type of identification) as ide	entification.
(Notary's printed name) C	ommission Expiration (I	Notary's Signature)	

TO BE COMPLETED ONLY IF BUSINESS IS SEEKING MBE CERTIFICATION FOR THE JSEB PROGRAM

Business Name: _____

Owner:

DETERMINATION OF SOCIAL DISADVANTAGE

In considering whether an owner has experienced social disadvantage based upon the effects of discrimination, the applicant for JSEB status shall take into account whether the owner has held himself or herself out to be a member of a socially disadvantaged group, has acted as a member of a community of socially disadvantaged persons, and would be identified by persons in the population at large as belonging to the socially disadvantaged group.

I certify that I have read and understand the above statement. I further certify that I have experienced social disadvantage based on discrimination because of my: (mark all that apply) (This statement is valid only when signed by the individual claiming social disadvantage)

____ gender race ethnicity other _____

TITLE

SIGNATURE:

- African American 1. Specify the total percentage of business ownership □ Asian American possessed by the following groups (include minority Hispanic American females within the minority groups): □ Native American □Non-Minority Women _____
- □ African American 2. If the female / minority groups referenced in the □ Asian American preceding question own equal shares of the business, Hispanic American circle one group to designate the business' classification □ Native American for participation with MBE status in the City of □ Non-Minority Women Jacksonville's Small and Emerging Business:

The groups listed above consist of those individuals who are citizens of the United States or lawfully admitted permanent residents, who meet the following criteria:

- a. Blacks / African-Americans: Persons having origins in any of the Black Racial Groups of Africa;
- b. Hispanic-Americans: Persons of Mexican, Puerto Rican, Cuban, Dominican, Central and South American or other Spanish or Portuguese culture or origin, regardless of race;
- c. Native-Americans: which includes persons who are American Indians, Eskimos, Aleuts, or Native Hawaiians;
- d. Asian-Americans: (persons whose origins are in any of the original peoples of the Far East, Southeast Asia, the islands of the Pacific or Northern Marianas, or the Indian Sub-Continent.
- e. Women.

%

%

%

%

%

Form October 2007) Depertment of the Treasury Internal Revue Service		Request for Taxpayer Identification Number and Certifi	Request for Taxpayer Identification Number and Certification		
5	Name (as shown	on your income tax return)			
n page	Business name, if	f different from above			
Print or type Specific Instructions on	Check appropriate	y company. Enter the tax classification (D=disregarded entity, C=corporation, P=p	Exempt payee		
c Inst	Address (number,	street, and apt. or suite no.)	Requester's name and address (optio		
specifi	City, state, and Z	IP code			
See 5	List account num	ber(s) here (optional)	<u>)</u>		
Part	Taxpay	er Identification Number (TIN)			
backu	p withholding. Fo	ppropriate box. The TIN provided must match the name given on Line 1 r individuals, this is your social security number (SSN). However, for a re	sident	urity number	

number to enter.
Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and

your employer identification number (EIN). If you do not have a number, see How to get a TIN on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose

- 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- 3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here	Signature of	
Here	U.S. person 🕨	Date 🕨
1000		Mechanical and Meanuth and Alexandria Alexandria

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

 Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),

2. Certify that you are not subject to backup withholding, or

3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

or

Employer identification number

An individual who is a U.S. citizen or U.S. resident alien,

 A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,

· An estate (other than a foreign estate), or

• A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

. The U.S. owner of a disregarded entity and not the entity,

Cat. No. 10231X

Form W-9 (Rev. 10-2007)