# THE JSEB JOURNAL



# City of Jacksonville Small & Emerging Business Program

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## JSEB Sponsored Beaver Street Businesses



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Sensi-Care Services, Inc.

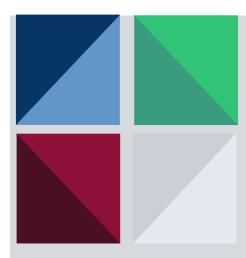
This year the Jacksonville Small & Emerging Business Office sponsored two small businesses through the Beaver Street Enterprise Center. With this sponsorship the businesses are able to make large advancements in their businesses. This year's JSEB sponsorship went to Beverly Davis, owner of Sensi-Care Services, Inc. and Charles Payne. Jr., owner of Clean Grease BioFuel, Inc. Ms. Davis' sponsorship was used for a Jax Chamber educational scholarship to attend Leadership Matters. Mr. Payne, Jr.'s sponsorship afforded him the ability to have one month of affiliate office space paid for. The JSEB office was very excited to be able to help these small businesses in the growth and progression of their business and we look forward to sponsoring 2 new small businesses next year!

## Plans & Specifications Workshop

December 2nd marked our first workshop being held in the month of December. P.A. Wallace & Associates hosted another, highly anticipated, workshop on "Plans & Specifications". This workshop detailed the guidelines for the preparation of plans, specs and estimates. Ms. Wallace's team provide workshops to our JSEBs that are equally educational and engaging. Her team's experience in this and other fields provides them with a unique insight as to what small businesses need to know to grow and succeed.

#### **SBDC Workshop**

On Dec. 9th, our partners at UNF's SBDC provided a very interesting and helpful workshop on "Businesses & Online Reviews". The workshop was taught by Dr. Matt Corrigan & addressed such issues as: Understanding online reviews, How businesses should respond to online reviews, How to generate more positive reviews, & How online reviews can reinforce your brand. This workshop was open to small business owners who wanted to learn more about



JSEB of the Month



Established in 2003, **ReMilNet** is a womanowned company that assists businesses in maximizing their potential in the areas of Organizational & Process Improvement, Financial, Logistical & Tech Management. For more info visit: **remilnet.com** today!

# **Upcoming Events**

- \* Jan. 7 Get Your Business Online: Google Workshop
- \* Jan. 7 Get Your Business On The Map: Google Workshop
- \* Jan. 13 & 27 Access to Capital: SBA Workshop
- \* Jan. 13 & 27 8(a) Business
  Development: SBA Workshop
- \* Jan. 14 New Vendor Orientation
- \* Jan. 20 OSHA Machine Guarding & Road Safety Workshop
- \* Jan. 29- Becoming an Eco-Friendly Business Workshop



#### **1st Annual JSEB Holiday Party**

This year marked the very 1st Annual JSEB Holiday Party! Small businesses are the backbone of our economy. They work hard all year long, many without a single day off, and the JSEB office felt it was time we acknowledged and celebrated all of their hard work.

This event also served as an amazing networking opportunity for all of our JSEBs, our local government officials and even some large business owner's here in Jax. This event gave our JSEBs the opportunity to meet and networking with one another, Preston Haskell, some COJ Procurement staff and many more. We are proud to say that the 1st Annual JSEB Holiday Party was made possible by the extremely generous donations of the Jaguars, Jacksonville's local restaurants and shops. We are ALL looking forward to seeing what this new year has in store for JSEB and our members!

#### **Bonding Assistance Workshop**

On December 16th the JSEB program sponsored their last workshop of the year, which was hosted by **P.A. Wallace & Associates.** Over the course of 3 hrs. Ms. Wallace discussed the different types of bonds, how to qualify for a bond and the types of financial statements needed in order to apply for a bond. Wallace & Associates will continue

workshops into the new year.

## ScaleUp North Florida

www.scaleupnorthflorida.com/ ScaleUp NF will provide support, at no charge to the business, to help companies scale up and grow. Participants will receive the assistance they need to: Scale their business Connect to available resources Access growth capital Lead their peers, employees & communities Expand their firms Undertake transformative change Profit from the experience

## MONTHLY REPORT

**\$ Amount Awarded to JSEBs in December:** Set-Asides: \$215,470 Participation: \$151,709

**# of Projects Awarded in December**: Set-Asides: 2 Participation: 1 # of GGAC Approved JSEB Projects for December: Set-Asides: 4 Participation: 1

Total Amount Awarded to JSEBs since 10/01/14: \$2,047,169