



VOLUME 2 ISSUE 9

SEPTEMBER 2015

THE JSEB JOURNAL

IN THIS ISSUE:

- Home Office Water & Energy Evaluation: Green Team Workshop
- OSHA Global Harmonization Workshop
- Getting Business Credit: BB&T Workshop
- Meet the JSEB Team
- Mobilization Funding, Working Capital & Loans: P.A. Wallace Workshop
- OSHA Mold Safety Workshop
- General Services
 Admin: SBA
 Workshops
- Investing & Planning for You & Your Businesses' Future: FCHCC Workshop
- Monthly Report
- JSEB of the Month
- Upcoming Events

OSHA GLOBAL HARMONIZATION WORKSHOP

Thursday, August 6th saw a handful of JSEBs here, at the Ed Ball Building, learning about what Global Harmonization is and how they can apply it to their businesses.

Global Harmonization is the criteria for the classification of health, as well as specifying what information should be included on labels for hazardous chemicals as well as the safety data sheets that correspond to those chemicals. Our JSEBs learned valuable techniques to keeping their employees safe.

GETTING BUSINESS CREDIT: BB&T WORKSHOP

The JSEB office so excited to continue working with our partners at **BB&T** to bring our JSEBs important information and one-on one financial consultations. The one-onone's are a key component to helping understand any questions that you may have regarding finances and how it pertains to each individual business. We are very much looking forward to continuing these workshops in the future!



2

HOME OFFICE WATER & ENERGY EVALUATION WORKSHOP: THE GREEN TEAM PROJECT

Early in the month August the JSEB Office sat down with Carrie-Lynn Black of the Green Team Project to organize a new series of workshops for our small businesses. The JSEB office has partnered with Carrie-Lynn and The Green Team in the past to put on workshops on How to Go Green in your business and we are very excited to continue this partnership in the upcoming months. The Green Team will be rolling out a NEW Green Certification for Small Business owners in the N. Florida area and our JSEBs will be some of the first to enroll in this exciting new program! This new Green Certification will allow small businesses to attend an extended workshop program that teaches them how to make their business more green. With every change the business makes they will receive a new level of Green Certification. With more and more customers requesting businesses that are eco-friendly, the opportunity for these small business to compete in this market is incredible. THANK YOU GREEN TEAM!!

MEET THE JSEB TEAM



Mr. Mario Rubio JSEB Administrator mrubio@coj.net (904) 255-8832



Ms. Aileen Cruz JSEB Analyst acruz@coj.net (904) 255-8828



Ms. Janice Anderson Office Coordinator janicea@coj.net (904) 255-8840



Mr. Ezra Thomas Construction Compliance Officer ezrat@coj.net (904) 255-8833



Ms. Nina Salvaggio Communications Outreach Coordinator nsalvaggio@coj.net (904) 255-8834



Mr. Clifford Johnson Section 3 Compliance Officer cjohnson@coj.net (904) 255-8167

THE CITY OF JACKSONVILLE SMALL & EMERGING BUSINESS PROGRAM

VOLUME 2 ISSUE 9

SEPTEMBER 2015

INVESTING & PLANNING FOR YOU AND YOUR BUSINESSES' **FUTURE: FCHCC WORKSHOP**

On Tuesday, August 25th the First Coast Hispanic Chamber of Commerce hosted their second to last small business workshop on how to Invest & Plan for your future and the future of your business. This small business series of workshops hosted by the **FCHCC** have become highly useful to ALL Jax small businesses. Visit http://fchcc.com/ to register!

OSHA MOLD SAFETY WORKSHOP

With the high humidity, consistent rain and warm weather that we experience here in Florida, mold is not only highly likely to develop but it is something we have all had to deal with in one way or another. On Tuesday, August 25th the JSEB office hosted a workshop on OSHA Mold Safety Awareness. This workshop taught our JSEBs about how to spot, treat and prevent mold from developing in their homes and businesses. Our OSHA instructor also taught our JSEBs about the different types of molds, how to treat & spot each one. Mold can be EXTREMELY dangerous & potentially deadly. If you see mold forming, get an inspection ASAP.



JSEB OF THE MONTH A REAL UNIQUE **ENTERPRISE LLC**

Isidore and Cassandra Robertson started A Real Unique Enterprise, at the end of Isidore's 20 yr. military career. The couple came started their company w/ one SUV and a push mower but, has since grown it to be one of N. Florida's most successful maintenance providers. Boasting multiple trailers, five trucks and two box trucks "A Real Unique" has grown to employ over twelve workers! Contact A Real Unique **Enterprise** to get some of the best services in the business! Call **904.318.5857** or Email arealuniquelcs@yahoo.com

GENERAL SERVICES ADMINISTRATION: SBA WORKSHOP

Ms. Little, the Customer Service Director for GSA's Coastal Georgia/Jacksonville area, conducted two workshops on "Doing Business with the General Services Administration" on August 4th and 27th. The GSA is an independent agency established to help manage & support the basic functioning of federal agencies. The GSA supplies products & communications for U.S. government offices, provides transportation and office space to federal employees, and develops government-wide cost minimizing policies as well as other management tasks. These workshops provided invaluable insight and a wealth of information to all of our JSEBs.

MOBILIZATION FUNDING. **WORKING CAPITAL & LOANS:** P.A. WALLACE WORKSHOP

On the evening of Thursday, August 20th. P.A. Wallace & Associates brought in a gentlemen to discuss Mobilization funding, capital and loans. This workshop was a fantastic learning experience for our JSEBs and offered them information on topics that can be extremely confusing. We are excited for our next P.A. Wallace workshop next month!

UPCOMING EVENTS:

- Sep. 7 OFFICE CLOSED
- Sep. 8 OSHA Asbestos Safety Wkshp
- **Sep. 10 & 29** SBA's Pre-8(a) Mentoring Initiative Wkshp
- Sep. 12 Home Office Energy & Water Eval. Wkshp
- Sep. 15 B.I.M. Haskell Wkshp
- Sep. 17 Corporate Income Taxes: P.A. Wallace Wkshp
- Sep. 19 ADG Marketing Seminar
- Sep. 22 OSHA Confined Spaces Wkshp
- Sep. 22 How to Become a Supplier/Vendor: FCHCC Wkshp
- Credit: BB&T Wkshp

MONTHLY REPORT

\$ AMOUNT AWARDED TO JSEBS IN AUGUST:

\$ 3,900,726

TOTAL AMOUNT AWARDED TO JSEBs SINCE 10/01/2014:

\$ 21,437,609

OF PROJECTS AWARDED IN AUGUST:

Set-Aside: 2

Participation: 1

Encouragement: 2

#OF NEW SECTION 3 CERTIFIED VENDORS:

2

Sep. 24 - Building Business