

# Debt Affordability Study Ba seline 

May 31, 2017

## Table of Contents

Letter of Transmittal ..... 2
SECTION ONE: BASELINE
I. Executive Summary ..... 4
II. Current Debt Position ..... 7
III. Market Perception ..... 10
IV. Projected Impact of Already Authorized Borrowing ..... 12
V. Comparison to Industry Standards ..... 14


ONE CITY. ONE JACKSONVILLE.

June 15, 2017
Honorable Mayor Lenny Curry
Members of City Council
Citizens of the City of Jacksonville
The Department of Finance \& Administration is pleased to present the Debt Affordability Study required by Municipal Code Section 110.514. This annual update, along with the Debt Management Policy adopted by City Council, comprises the cornerstone of the City's ongoing efforts to manage the City's debt program within an adopted framework providing for debt limitations, restrictions, and best practices. A well-conceived and properly implemented debt policy does not just impose limits on debt, but also helps manage the impact of repaying that debt on current and future budgets.

Each year, we produce two versions of this study. This version - the Baseline - provides a snapshot of the City's projected debt outstanding and a review of where we stand with regard to our debt policy targets as of the end of FY17. The second version of this study, which will accompany the Administration's submission of the proposed FY18 Budget to City Council, will illustrate the forwardlooking impact of the proposed FY18 Budget authorizations.

The annual Debt Affordability Study serves as a baseline to begin addressing the question "How much debt should the City issue?" It is important to note that this point of view differs from the question "How much debt can the City issue?" By approaching our management of debt from this perspective, the Administration frames debt management discussions of the City in terms of debt affordability rather than debt capacity.


Mike Weinstein
Director of Finance \& Administration
Chief Financial Officer

## SECTION ONE: BASELINE

This section represents the City's Baseline version of its Debt Affordability Study. In addition to projected debt outstanding at the end of FY17, this section assumes future borrowing only for unfunded projects that were previously authorized by City Council for funding with debt. These unfunded projects have yet to be funded due generally to project spending that takes time and that has not yet occurred. Section Two, which will be added along with the FY18 Budget submission, will include borrowing for debt as submitted in the budget as well as scenarios showing the impact of that borrowing on the City's debt ratios.

## I. EXECUTIVE SUMMARY

Properly managing the City's debt is a critical element of the City's overall financial health. By making smart borrowing, refinancing, and debt portfolio structuring decisions, the City is exercising fiscal responsibility that should maintain and improve its credit rating over time. The annual Debt Affordability Study continues the City's practice of establishing and routinely evaluating appropriate, objective guidelines and measures for the debt program. The guidelines should be balanced in a way that ensures the City is responsible to both citizens and investors. Guidelines that are too restrictive may not provide enough debt flexibility and capacity to finance needed infrastructure. Guidelines that are not restrictive enough may result in excessive debt issuance, which would result in reduced future budgetary flexibility and more pressure on the City's credit ratings and financial position.

The City continues to frame its debt management policy discussions in the context of "How much debt should the City issue?" which is a debt affordability focus, rather than "How much debt can the City issue?" which is a debt capacity focus. Debt capacity measures whether an identified revenue source, such as sales taxes, is available in sufficient amounts to service contemplated future debt issues without regard to other possible uses of the same revenue. Debt affordability measures the City's ability to repay debt while continuing to provide other services supported by those same revenues.

The debt issuance guidelines and measures advocated for in this Study are widely-used and accepted within the credit community in assessing a jurisdiction's ability to repay debt. The existence of an updated debt analysis is viewed as a positive factor in the financial management element of the overall rating process. Objective guidelines typically take the form of debt ratios. In interpreting what the guidelines and measures tell us, it can be helpful to look past the absolute measures and discuss certain underlying demographic realities and potential limitations. For instance, per capita calculations used to measure individual tax burdens only account for resident populations. However, communities with destination attractions, professional sports franchises, municipal service economic centers, or major highway connections will have transient contributors (tourists/non-residents) to pledged revenues, such as sales and/or gas taxes. If the contribution to debt repayment by non-residents could be factored, the reported debt burden on the residents would be favorably impacted. Likewise, debt to market value ratios as a measure of debt burden do not account for variances in personal incomes between communities. Two communities with similar market values and debt outstanding, but widely varying incomes will have different stress levels relative to debt repayment.

Below are the seven debt measures adopted by the City in Ordinance 2006-829 and later amended by 2007-971 and 2015-450 and a description of each:

- Overall Net Debt as \% of Full Market Value - This measure describes debt levels against the property tax base, which is the City's primary source of revenue. It is computed as an aggregation of City-issued debt and "overlapping" debt (debt issued by other jurisdictions within the boundaries of the local government that is repaid from the same tax base), which is then divided by the market value of the tax base. A higher measure indicates that the tax base is carrying a heavier debt burden. The City's established target for this measure is $2.5 \%$, with a maximum of $3.5 \%$.
- GSD Debt Service as \% of GSD Revenues - Certain portions of outstanding debt (like debt related to the Better Jacksonville Plan and debt that supports business-like activities) have dedicated revenue sources. This measure isolates only debt service related to the General Services District (GSD) and compares it only to the revenues that are available to pay it. A higher measure indicates that annual debt service is taking up a greater portion of available revenues, which may indicate stress on the City's operations or less flexibility to issue new debt. The City's established target for this measure is $11.5 \%$, with a maximum of $13.0 \%$.
- Unassigned GSD Balance plus Emergency Reserves as \% of GSD Revenues- This measure is an indication of the City's ability to handle unforeseen events that might occur during the normal course of business. Ratings agencies and investors consider reserves important, because they provide confidence that the City will be able to continue making debt service payments during times of stress. This measure is calculated by dividing the Unassigned General Fund balance (i.e., the amount of GF balance that is not dedicated to some other purpose in a
given year) plus the City Council Emergency Reserve by the City's non-designated revenues. While the City Council Emergency Reserve is classified as "committed" fund balance and not "unassigned" fund balance under new accounting guidelines, ratings agencies consider it as available for operations in the event of an emergency and is therefore combined with Unassigned General Fund Balance in this calculation. A higher measure indicates that the City is more capable of sustaining a period of financial stress. The City's established target for this measure is $14.0 \%$, with a minimum of $10.0 \%$.
- Unassigned GSD Balance as \% of GSD Revenues (excl. Emergency Reserves) - This measure mirrors the prior measure, but excludes the City Council Emergency Reserve. The City's established target for this measure is $10.0 \%$, with a minimum of $5.0 \%$.
- Ten Year Principal Paydown - All City Debt - It is important that the City continue to pay down debt in a responsible manner over time, so that taxpayers decades from now are not still paying for things that have outlived their useful lives. This measure is calculated as the total principal repayment scheduled for the next ten years divided by the total debt outstanding, regardless of pledged revenue source. From a credit rating standpoint, paying down debt sooner is a positive. A higher measure indicates that more debt is being paid down over the next 10 years, which frees up revenues for operations or capital sooner and provides additional comfort for existing bondholders. The City's established target for this measure is $50.0 \%$, with a minimum of $30.0 \%$.
- Ten-Year Principal Pay-down - GSD Debt - This measure mirrors the prior measure, but excludes debt with a dedicated revenue source. The City's established target for this measure is also $50.0 \%$, with a minimum of $30.0 \%$.
- Debt Per Capita - Another way of assessing the debt burden on taxpayers, this measure is calculated using overall tax-supported debt (which includes "overlapping" debt, as described earlier) divided by the City's population. A higher amount indicates a higher debt burden placed on each citizen. The City's established target for this measure is $\$ 2,600$, with and maximum of \$3,250.

The graphic below summarizes each measure and shows the projected level for each at the end of FY17 based on anticipated debt outstanding and assumptions for future borrowing that has already been authorized by City Council.

| Measure | COJ - FY17 | Target | imum | Minimum | Direction |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Overall Net Debt as \% of Full Market Value | 2.69\% | 2.5\% | 3.5\% | N/A | Lower is better |
| GSD Debt Senvice as \% of GSD Revenues | 9.04\% | 11.5\% | 13.0\% | N/A | Lower is better |
| Unassigned GF Balance as \% of GSD Revenues (incl. Emergency Reserves) ${ }^{1}$ | 13.84\% | 14.0\% | N/A | 10.0\% | Higher is better |
| Unassigned GFBalance as \% of GSD Revenues (excl. Emergency Reserves) ${ }^{1}$ | 8.94\% | 10.0\% | N/A | 5.0\% | Higher is better |
| Ten Year Principal Paydown - All City Debt | 56.79\% | 50.0\% | N/A | 30.0\% | Higher is better |
| Ten Year Principal Paydown - GSD Debt | 56.11\% | 50.0\% | N/A | 30.0\% | Higher is better |
| Debt Per Capita | \$2,616 | \$2,600 | \$3,150 | N/A | Lower is better |

${ }^{1}$ Since reserve balances will not be known until FY End, the FY16 va lues a re provided for these mea sures

Through recent strong financial management, as recognized by the ratings agencies, and a consistent trend in reducing our debt outstanding, these metrics have continued to improve. A more detailed analysis of the Baseline Version results for each measure is included later in this study.

## II. DEBT POSITION

The following table summarizes the City's projected debt outstanding as of the end of FY17. As such, the table includes currently outstanding debt as well as expected borrowing prior to the end of the fiscal year to reimburse the City for expenditures related to previously authorized projects. The City has pledged specific non ad valorem revenue streams to some of these obligations and committed a basket of non advalorem revenues to repay others. A complete schedule of City debt outstanding is included as Exhibit A.

Projected DebtOutstanding at9/30/17
DebtType
Outsanding

## Better J acksonville Program Debt

BetterJacksonville Sales Tax
BetterJ acksonville Transportation
Special Revenue Bonds
State Infrastructure Bank Loan Program
Total Better J acksonville Program Debt

General Govemment \& Enterprise Fund Debt:
Excise Tax Revenue Bonds
Special Revenue Bonds ${ }^{1}$
Local Govemment Half-cent Sales Tax
Capital Improvement Revenue Bonds
Capital Projects Revenue Bonds
Short Term Debt (Commercial Paper \& Line of Credit) ${ }^{1}$
Total General Govemment \& Enterprise Fund Debt

Total Projected Debt Outsta nding

| \$ | 481,025 |
| ---: | ---: |
|  | 447,525 |
|  | 270,830 |
|  | 30,549 |
| \$ | $\mathbf{1 , 2 2 9 , 9 2 9}$ |

\$ 48,855
818,855
14,645
98,975
108,040
55,568
\$ 1,144,938
\$ 2,374,867
${ }^{1}$ These debt types conta in assumptions related to expected borrowing prior to the end of FY 17
The Better Jacksonville Plan (BJP), which was approved by referendum in 2000, placed related sales tax revenues in separate funds to address a pre-approved list of $\$ 1.5$ billion of Transportation, and $\$ 750$ million in buildings, facilities, and other projects and related debt service. By FY 2009, the City faced remaining capital needs, a negative trend on both of its Better Jacksonville Sales Tax revenues, and had received a change from stable to negative outlook on the programs' ratings.

In an effort to protect the BJP ratings, the City developed and implemented a "bridge financing" strategy to substitute a General Fund covenant pledge to support up to $\$ 300$ million in planned project borrowing. The plan called for use of available junior lien BJP sales tax revenues to pay the debt service on the covenant bonds. The BJP "bridge financing" was initially well-received by the rating agencies and the negative outlook attached to the infrastructure pledge was removed in FY 2008. Subsequent declines of program revenues eventually resulted in the downgrade of the Better Jacksonville sales tax pledge in March 2012 from Aa2 to A1 (Moody's). The final bridge financing was issued during FY 2011. The City remains confident that General Fund resources will not be needed to retire the bridge covenant bonds. In fact, sales tax revenues have rebounded to the extent that Standard \& Poor's upgraded their rating of the Better Jacksonville Sales Tax Revenue bonds to ' $A+$ ' from ' $A$ ' in February 2016. Current
projections indicate that the BJP program revenues will be sufficient to complete all pay-go projects remaining in addition to covering all debt service payments.

Even though the BJP debt has a dedicated revenue stream and a significant portion of the revenues dedicated to repay the debt are generated from non-residents, it is still considered "tax-supported" debt and is included with other tax-supported debt by rating agencies when calculating some of the City's key debt metrics.

In addition to BJP debt and the City's general debt, credit rating agencies also take into consideration all debt incurred by other jurisdictions which are supported by the same tax base. This "overlapping debt" (in the City's case, debt issued by the Duval County School Board) is included in some of the key metrics during their reviews.

Credit rating agencies also look at how the City's debt position (along with its debt metrics) change over time. Below is a presentation of the City's total and projected debt outstanding, including "overlapping debt" (inclusive of Duval County School Board debt) over time. By the end of FY17, the City will have paid down and reduced its debt by over $\$ 390$ million of outstanding debt since FY12. Overlapping debt has increased over the same period by $\$ 48$ million, bringing the total tax-supported debt reduction to $\$ 342$ million. The City's continued focus on paying down more debt each year than it authorizes to borrow is evidenced by this downward slope of debt outstanding that is expected to continue into the future.


Below is a presentation of total and projected City-related debt service over time (which excludes overlapping debt). While debt service may vary some from year to year based on useful lives of projects financed and structuring decisions made at the time of bond issuance, it is important to maintain a relatively consistent level of debt service. This helps ensure that the City is being responsible about paying down debt over time, and allows the City to budget and plan effectively for the future. The City's annual debt service has stayed in a relatively tight range over the last few years and is expected to continue that path into the near future. As City revenues increase as expected (and detailed later in this report), the percentage of revenues dedicated to debt service will improve over time.


## III. MARKET PERCEPTION

The credit market's perception of the City's ability to repay is the result of extensive, ongoing evaluations by credit professionals who take into account a variety of factors, trends, and parameters/measures. Rating agencies evaluate indicators of the City's economic base as it relates to the ability to access revenues sources (tax rates) and the capacity of the citizens to support the operations of the City (tax burden), each of which is discussed in more detail below.

The most objective indicator of how the market perceives the City's debt are the published ratings of the national services; Fitch Ratings ("Fitch"), Moody's Investors Service ("Moody's") and Standard \& Poor's Ratings ("S\&P"). The table below shows the City's ratings for uninsured debt for the last ten years, which demonstrates the rating agencies' stable view of the City's debt over that period.


In fiscal year 2010, Moody's and Fitch recalibrated the City's ratings to the Global Rating Scale.
${ }^{2} \mathrm{~S} \& \mathrm{P}$ withdrew the rating of the liquidity provider at the request of the liquidity provider. S\&P subsequently removed the rating for the related City commercial paper. The City sucessfully replaced the S\&P rating with the Moody's rating.
${ }^{3}$ On March 7, 2012, Moody's issued a two notch downgrade to the City's Better Jacksonville Transportation program. Fitch issued a one notch downgrade to both the Infrastructure and Transporation programs.
${ }^{4}$ The A1rating from Moody's and the A rating from S\&P for the Guaranteed Entitelement bonds were removed for illustration purposes upon final redemption on December 13, 2013. ${ }^{5}$ On December 4, 2013, the City replaced Letter of Credit supporting the commercial paper program, which was necessitated by the withdraw al of the prior liquidity provider. The replacement liquidity agreement required a remarketing of the commercial paper notes and a new security rating. The City elected to replace the Moody's rating with a new S\&P and Fitch rating.
'On June 17, 2014, Moody's issued a one notch downgrade to the City's ICR rating and Special Revenue program.
${ }^{7}$ 'On Ootober 27, 2014, Fitch issued a one notch downgrade to the City's ICR rating, Special Revenue program, Excise Tax Revenue program, and Local Government Sales Tax Revenue program.

"On March 3, 2016, Standard \& Poor's upgraded the Excise Tax Revenue bonds one notch.

## Tax Rates

Jacksonville's tax rates are about average as compared to other large cities in Florida. It is important to note that Jacksonville is unique in Florida as it is both a city and county, with the respective service responsibilities and available resources of a city and county combined. This makes comparisons more difficult, but Jacksonville continues to enjoy strong budgetary flexibility to meet any future fiscal challenge. This flexibility is considered a credit positive by the rating agencies.

## 2017 Millage Rate Comparison of Ten Largest Cities in Forida

| City | Population | Municipal Millage Rate | Countywide Millage Rate | Combined Millage Rate |
| :---: | :---: | :---: | :---: | :---: |
| Port St. Luc ie | 185,132 | 5.2807 | 4.1077 | 9.3884 |
| Fort Lauderdale | 178,590 | 4.1193 | 5.4474 | 9.5934 |
| Cape Coral | 179,804 | 6.7500 | 4.0506 | 10.8006 |
| Hialeah | 236,387 | 6.3018 | 4.6669 | 10.9687 |
| Orlando | 277,173 | 6.6500 | 4.4347 | 11.0847 |
| J acksonville | 880,619 | n/a | n/a | 11.4419 |
| Tampa | 377,165 | 5.7326 | 5.7322 | 11.4648 |
| St. Petersburg | 260,999 | 6.7550 | 5.2755 | 12.0305 |
| Miami | 453,579 | 7.6465 | 4.6669 | 12.3134 |
| Talla hassee | 190,894 | 4.1000 | 8.3144 | 12.4144 |
| Average | 322,034 | 5.9262 | 5.1914 | 11.1501 |
| Note: Municipal and countywide millage rates exclude schooldistrict rates for this com parison. Source: Millage rates obtained from Florida Property Tax Data Portal. <br> Population estimate obtained from USC ensus Bureau, Population Division |  |  |  |  |

## Tax Burden

Jacksonville's modest tax rates and average tax burden form the foundation for the City's financial flexibility while maintaining its desired service levels. This revenue capacity and flexibility underpin the market's positive view of the City's debt.

## IV. PROJECTED IMPACT OF ALREADY AUTHORIZED BORROWING

The City's ability to meet its future debt obligations will largely depend on the growth of financial resources including sales tax receipts, as well as other indirect variables, such as estimated full value of property, personal income and population.

Debt capacity is increased by demographic and economic growth to the extent that new resources can be captured through higher revenues. Because any projection is uncertain, it is important while planning for future debt capacity to make prudent and conservative assumptions about future growth in resources and to develop sensitivity analyses about other assumptions to ensure that an excessive level of obligations is not created. This study assumes the following:

| Growth Rate \& Borrowing | Assumptions |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{\mathbf{2 0 1 8}}$ | $\underline{\mathbf{2 0 1 9}}$ | $\underline{\mathbf{2 0 2 0}}$ | $\underline{\mathbf{2 0 2 1}}$ | $\underline{\mathbf{2 0 2 2}}$ |
|  |  |  |  |  |  |
| Estimated Full Value | $2.00 \%$ | $2.00 \%$ | $2.00 \%$ | $2.00 \%$ | $2.00 \%$ |
| Population | $1.00 \%$ | $1.00 \%$ | $1.00 \%$ | $1.00 \%$ | $1.00 \%$ |
| General Revenues | $2.00 \%$ | $2.00 \%$ | $2.00 \%$ | $2.00 \%$ | $2.00 \%$ |
| Bond Yield, 25+Year Term | $5.00 \%$ | $5.00 \%$ | $5.00 \%$ | $5.00 \%$ | $5.00 \%$ |
| Bond Yield, 20 Year Term | $4.00 \%$ | $4.00 \%$ | $4.00 \%$ | $4.00 \%$ | $4.00 \%$ |
| Bond Yield, 10-15 Year Term | $3.50 \%$ | $3.50 \%$ | $3.50 \%$ | $3.50 \%$ | $3.50 \%$ |
| Bond Yield, Variable Rate Bonds |  | Certified Rate as reported in CAFR |  |  |  |

Another source from which the City obtains debt capacity is the retirement of outstanding debt. As the City retires debt, this amount becomes a potential resource for new debt issuance, upon further authorization, without adding to the City's existing debt position. Shown below is how much debt the City paid down in FY17, as well as the scheduled retirements of debt through FY22. This table shows the City will gain approximately $\$ 390$ million in general fund debt capacity over this period due to retirements of existing obligations. While the retirement of $\$ 287$ million of BJP debt results in a positive contribution towards improving debt ratios, it does not create additional capacity to the General Fund.


FY17 and FY18 a mounts a re a ctuals. FY19-22 include a ssumed borrowing for a lready authorized projects.
Another potential enhancement to future debt service capacity is a greater use of "pay-as-you-go" ("PAYGO") funding of capital projects, which reduces borrowing for capital. The City's stated PAYGO target funding levels have been difficult to reach in the face of the budgetary challenges of the last several years, including higher pension costs. Although rating agencies do not set specific guidelines for determining an acceptable level of PAYGO, the use of PAYGO reduces future debt obligations and is therefore considered to be a credit positive.

While the city's debt burden is forecast to improve and otherwise create availability for new debt, it must be cautioned that other rising costs and other demands on city resources may offset some or all of this benefit. It is also important to note that these forward-looking ratios are dependent upon assumed rates of growth, which, while intentionally conservative, cannot be guaranteed.

Without the further authorization of new borrowing, the City is projected to issue $\$ 54$ million of new debt (which has already been authorized in previous budgets) and retire $\$ 676$ million of debt over the next five years. This would result in a decrease in outstanding debt of $\$ 622$ million from FYE17 to FY22. The table below reflects issuances and retirements for this period (inclusive of BJP):

## Projected Change in Debt Outstanding

| FYE | 2018 | 2019 | 2020 | 2021 | 2022 | $\begin{array}{r} \text { Total } \\ \text { 2018-2022 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding Debt, Beginning | \$2,374,867 | \$2,273,513 | \$2,142,755 | \$2,015,606 | \$1,881,330 | \$2,374,867 |
| Current Authorizations: |  |  |  |  |  |  |
| Prior CIP - General Authorizations | 27,000 | 13,500 | 8,100 | 5,400 | - | 54,000 |
| Prior CIP - Enterprise Fund Authorizations | - | - | - | - | - |  |
| Proposed Authorizations: |  |  |  |  |  |  |
| Capital Improvement Plan-General | - | - | - | - | - |  |
| Capital Improvement Plan - Enterprise Fund | - | - | - | - | - |  |
| Total Additions | 27,000 | 13,500 | 8,100 | 5,400 | - | 54,000 |
| Total Reductions: |  |  |  |  |  |  |
| Refundings | - | - | - | - | - | - |
| Refunded | - | - | - | - | - | - |
| Retirements | $(128,354)$ | $(144,258)$ | $(135,249)$ | $(139,676)$ | $(128,566)$ | $(676,103)$ |
| Outstanding Debt, Ending | \$2,273,513 | \$2,142,755 | \$2,015,606 | \$1,881,330 | \$1,752,764 | \$1,752,764 |



## V. COMPARISON TO INDUSTRY STANDARDS

In assessing the City's overall creditworthiness, rating agencies use a number of ratios to assess the financial burden of outstanding debt. As a consolidated city and county government, Jacksonville faces unique obstacles in comparing its debt position to other jurisdictions since published industry medians report cities and counties separately. With that in mind, the City Council adopted seven measures discussed in Section I that are important to rating agencies and can help guide the City when making decisions that might include borrowing.

These ratios, along with total debt outstanding, have a significant impact on bond ratings which in turn affect the cost of borrowing. Establishing and regularly evaluating acceptable ranges for the selected ratios will allow the City to continually monitor its financial and debt positions and provide a framework for calculating theoretical debt affordability, assisting in the capital budgeting process, prioritizing capital spending and evaluating the impact of each debt issue.

Credit rating agencies review changes in debt ratios over time. Presentations of the City's key debt ratios for the past five years as well as projected ratios for the next five years are shown in the following pages. These ratios only include projected debt outstanding at the end of FY17, as well as an assumption for borrowing related to projects that have already been authorized by prior City budgets. No impact of the FY18 budget or beyond is included in this analysis as such will be illustrated in the second version of this report each year.


Due to previous deterioration in the City's property base, the City's Overall Net Debt as \% to Full Market Value had increased to $3.4 \%$ in FY12 and held steady in FY13. Rising market values and reduced debt outstanding have helped this ratio move towards the adopted target of $2.5 \%-$ with FY16 coming in at 2.69\%. As the City continues to generally pay off more debt each year than it authorizes for issuance, this measure should continue to improve. The City is well below the maximum established by City Council, and well on its way towards meeting or improving beyond the target - which this analysis shows should happen in FY19.


After seeing slight decreases in FY15 and FY16 as a result of savings related to recent refunding and increasing revenues, GSD Debt Service as \% of GSD Revenues will see a moderate increase over the next few years. This increase is primarily due to the scheduled high amount of debt pay-down in next few years, coupled with anticipated borrowing for already authorized projects. The structure of individual bond pay-downs sometimes introduces "lumpiness" into an issuer's annual debt service - meaning some years might be higher than others, and vice versa. This analysis shows that, while there is some variability over time, the City is well below both the target and maximum levels that were established by City Council.


The City's combined Unassigned GSD Fund Balance and City Council Emergency Reserve for FY16 increased to $\$ 151$ million, or $13.8 \%$ of GSD Fund revenues. This improvement continues a trend of holding higher reserves, and nears the City's targeted balance of $14 \%$. This ratio is a critical ratings consideration addressing the stability of financial operations as these funds serve as a source of flexibility in times of economic and fiscal stress. It is important to remember that this range was set in the early 2000's when the city had less than $5 \%$ in reserves. There is no one "correct" level of reserves as this figure is taken into account with the remainder of the City's financial profile.


Unassigned GSD Fund Balance excluding City Council Emergency Reserve for FY16 increased to \$97.3 million, or $8.9 \%$ of GSD revenues. Much like the previous ratio, this analysis shows the City has done a better job of setting aside reserves that can be used in times of financial stress. It is important that the City continue striving towards meeting and exceeding the established target as natural disasters or other financial emergencies may arise periodically, which require at least a temporary draw-down of these funds.


For FY 2017, the Ten Year Principal Pay-down - All City Debt ratio is expected to be 56.8\%, indicating that debt is being paid down more quickly than the adopted target of $50 \%$. The City has produced significant improvement in its ten-year principal repayments over the years. Continued improvements are expected through the five-year period ending FY 2022, taking the ratio well above the target as the principal repayments escalate on the Better Jacksonville Plan debt. Please see the next page for a similar analysis, shown without the influence of BJP.


For FY17, the Ten Year Principal Pay-down ratio on GSD Debt will be $56.1 \%$, well above the adopted target of $50 \%$. This analysis, coupled with the prior chart showing all City debt, illustrates the impact of significant pay-downs on BJP debt without any new BJP issuance. The ratio's improvement over the next few years is moderate in comparison to the All City Debt analysis because, in addition to paying down debt, the City plans for issuance of some new debt for already authorized projects. However, the City is expected to remain significantly above the adopted target.


Debt Per Capita is expected to be approximately $\$ 2,616$ as of the end of $F Y 17$. This is slightly above the adopted target, but a significant improvement over five years ago when Debt Per Capita was above the established maximum. This continued improvement is a testament to Jacksonville's growing population and the City's disciplined strategy of paying down debt over time.

## Exhibit A

Schedule of Outstanding Debt

CITY OF JACKSONVILLE, FLORIDA
PROJECTED DEBT OUTSTANDING
FOR THE FISCAL YEAR ENDED SEPTEMBER 30, 2017

PRINCIPAL OUTSTANDING

## GOVERNMENTAL ACTIVITIES:

## Revenue Bonds Supported by General Funds:

Local Government Sales Tax Refunding Revenue Bonds, Series 2001
Excise Taxes Revenue Bonds, Taxable Series 2006C
Excise Taxes Revenue Bonds, Taxable Series 2007
Capital Project Revenue Refunding Bonds, Series 2008A
Capital Project Revenue Refunding Bonds, Series 2008B
Excise Taxes Revenue Bonds, Series 2009A
Excise Taxes Revenue Refunding Bonds, Series 2009B
Special Revenue Bonds, Taxable Series 2009C-2 (Build America Bonds)
Special Revenue Bonds, Series 2010A
Special Revenue Bonds, Series 2011A
Special Revenue Refunding Bonds, Series 2012C
Special Revenue Refunding Bonds, Series 2012D
Special Revenue Refunding Bonds, Series 2012E
Special Revenue Bonds, Series 2013A
Special Revenue Refunding Bonds, Series 2014
Special Revenue Bonds, Series 2016A
Total Revenue Bonds Supported by General Funds

Special Revenue Bonds Payable from Internal Service Operations:
Special Revenue Bonds, Series 2008
Special Revenue Bonds, Taxable Series 2009C-2 (Build America Bonds)
Special Revenue Bonds, Series 2010A
Special Revenue Bonds, Series 2010C-1
Special Revenue Bonds, Series 2011A
Special Revenue Bonds, Series 2013A
Special Revenue Bonds, Taxable Series 2013B
Special Revenue and Refunding Bonds, Series 2014
Special Revenue Bonds, Series 2016A
Special Revenue Bonds, Series 2017A (Projected)
Total Special Revenue Bonds Payable from Internal Service Operations

| \$ | $6,820,000$ |
| ---: | ---: |
|  | $22,115,000$ |
| $31,166,980$ |  |
|  | $14,925,000$ |
|  | $25,585,000$ |
|  | $24,600,000$ |
|  | $25,845,000$ |
|  | $36,975,000$ |
|  | $44,081,331$ |
|  | $87,285,000$ |
|  | $\mathbf{3 1 9 , 3 9 8 , 3 1 1}$ |

Notes Payable from Internal Service Operations:
Amortizing Short Term Debt
Interim Short Term Debt
Total Notes Payable from Internal Service Operations

| $\$$ | $17,593,002$ <br> $20,800,000$ <br> $\quad \mathbf{3 8 , 3 9 3 , 0 0 2}$ |
| :--- | ---: |


|  | PRINCIPAL OUTS TANDING |  |
| :---: | :---: | :---: |
| Revenue Bonds Supported by BJP Revenues: |  |  |
| Transportation Revenue Bonds, Series 2008B | \$ | 72,540,000 |
| Better Jacksonville Sales Tax Revenue Bonds, Series 2008 |  | 8,285,000 |
| Better Jacksonville Sales Tax Revenue Refunding Bonds, Series 2011 |  | 51,330,000 |
| Better Jacksonville Sales Tax Revenue Refunding Bonds, Series 2012 |  | 197,970,000 |
| Transportation Revenue Refunding Bonds, Series 2012A |  | 151,660,000 |
| Transportation Revenue Refunding Bonds, Series 2012B |  | 40,315,000 |
| Better Jacksonville Sales Tax Revenue Refunding Bonds, Series 2012A |  | 41,095,000 |
| Transportation Revenue Refunding Bonds, Series 2015 |  | 183,010,000 |
| Better Jacksonville Sales Tax Revenue Refunding Bonds, Series 2016 |  | 67,070,000 |
| Total Revenue Bonds Supported by BJP Revenues | \$ | 813,275,000 |
| Special Revenue Bonds Supported by BJP Revenues: |  |  |
| Special Revenue Bonds, Series 2009B-1A | \$ | 6,965,000 |
| Special Revenue Bonds, Taxable Series 2009B-1B (Build America Bonds) |  | 55,925,000 |
| Special Revenue Bonds, Series 2010B |  | 61,680,000 |
| Special Revenue Bonds, Series 2011B |  | 56,050,000 |
| Special Revenue Refunding Bonds, Series 2013C |  | 31,565,000 |
| Special Revenue Refunding Bonds, Series 2016B |  | 58,645,000 |
| Total Special Revenue Bonds Supported by BJP Revenues | \$ | 270,830,000 |
| Notes Payable Supported by BJP Revenues: |  |  |
| State Infrastructure Bank Loan \#1 | \$ | 15,242,876 |
| State Infrastructure Bank Loan \#2 |  | 15,306,313 |
| Total Notes Payable Supported by BJP Revenues | \$ | 30,549,189 |
| TOTAL GOVERNMENTAL ACTIVITIES | \$ | 2,068,914,070 |
| BUSINES S-LIKE ACTIVITIES: |  |  |
| Revenue Bonds Supported by Business-Type Activities: |  |  |
| Capital Project Revenue Bonds, Series 2008A | \$ | 187,560 |
| Capital Project Revenue Bonds, Series 2008B |  | 187,560 |
| Better Jacksonville Sales Tax Revenue Refunding Bonds, Series 2012 |  | 41,480,000 |
| Better Jacksonville Sales Tax Revenue Refunding Bonds, Series 2012A |  | 73,795,000 |
| Capital Improvement Revenue Refunding Bonds, Series 2012 |  | 98,975,000 |
| Special Revenue Refunding Bonds, Series 2012C |  | 559,000 |
| Special Revenue and Refunding Bonds, Series 2014 |  | 1,784,000 |
| Special Revenue Bonds, Series 2017A (Projected) |  | 71,810,000 |
| Amortizing Short Term Debt |  | 17,175,000 |
| Interim Short Term Debt |  | - |
| TOTAL BUS INESS -TYPE ACTIVITIES | \$ | 305,953,120 |
| TOTAL BONDED INDEBTEDNESS | \$ | 2,374,867,190 |

## Exhibit B

Glossary of Terms and Ratios
Overall Net Debt as \% of Full Value - Overall debt outstanding, including overlapping debt issued by other jurisdictions within the boundaries of the local government, divided by the estimated full market value of taxable property

Debt Per Capita - The amount of an issuer's debt divided by the most recent population within the boundaries of local government

Debt Service as \% of Expenditures - Debt service expenditures for all operating and debt service funds divided by total operating expenditures including transfers to other funds for use in operations

Ten-Year Pay-down - Total principal repayment scheduled for the next ten years divided by total debt outstanding

Unassigned General Fund Balance as \% of Revenues - Unassigned general fund balance plus city council emergency reserve divided by total general fund operating revenues

Estimated Full Market Value - Estimated full market value of all taxable property within the boundaries of the local government; users should be aware of the potential for variation in the methods and quality of these estimates between jurisdictions.

Overlapping Debt - Total debt outstanding issued by other local entities that are anticipated to be repaid by the same taxpayers

## Ratings:

Bond Ratings Scale

| Moody's |  | S\&P |  | Fitch |  | Definition |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long-term | Short-term | Long-term | Short-term | Long-term | Short-term |  |
| Aaa | P-1 | AAA | A-1+ | AAA | F1+ | Prime |
| Aa1 |  | AA+ |  | AA + |  | High grade |
| Aa2 |  | AA |  | AA |  |  |
| Aa3 |  | AA- |  | AA- |  |  |
| A1 |  | A+ | A-1 | A+ | F1 | Upper medium grade |
| A2 |  | A |  | A |  |  |
| A3 | P-2 | A- | A-2 | A- | F2 |  |
| Baa1 |  | BBB+ |  | BBB+ |  | Medium grade |
| Baa2 | P-3 | BBB | A-3 | BBB | F3 |  |
| Baa3 |  | BBB- |  | BBB- |  |  |
| Ba1 | Not Prime (NP) | BB+ | B | BB+ | B | Non-investment grade speculative |
| Ba 2 |  | BB |  | BB |  |  |
| Ba3 |  | BB- |  | BB- |  |  |
| B1 |  | B+ |  | B+ |  |  |
| B2 |  | B |  | B |  | Highly speculative |
| B3 |  | B- |  | B- |  |  |
| Caa1 |  | CCC+ | C | CCC | C | Speculative, poor standing |
| Caa2 |  | CCC |  | CCC |  |  |
| Caa3 |  | CCC- |  | CC |  |  |
| Ca |  | CC |  | C |  | Speculative, in or near |
|  |  | C |  |  |  | default |
| C |  | D | D | RD/D | RD/D | In default, little prospect of recovery |
| 1 |  |  |  |  |  |  |
| / |  |  |  |  |  |  |

