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CITY OF JACKSONVILLE
CHARTER REVISION COMMISSION
MEETING

Proceedings held on Thursday, December 3,
2009, commencing at 9:00 a.m., City Hall, Council
Chambers, 1st Floor, Jacksonville, Florida, before
Diane M. Tropia, a Notary Public in and for the State
of Florida at Large.

PRESENT:

- WYMAN DUGGAN, Chair.
- MARY O'BRIEN, Vice Chair.
- ED AUSTIN, Commission Member.
- JIM CATLETT, Commission Member.
- JESSICA DEAL, Commission Member.
- TERESA EICHNER, Commission Member.
- ROBERT FLOWERS, SR., Commission Member.
- BEVERLY GARVIN, Commission Member.
- ALI KORMAN, Commission Member.
- JEANNE MILLER, Commission Member.
- GARY OLIVERAS, Commission Member.
- CURTIS THOMPSON, Commission Member.
- GEOFF YOUNGBLOOD, Commission Member.

ALSO PRESENT:

- STEVE ROHAN, Office of General Counsel.
- JEFF CLEMENTS, Research Division.

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P R O C E E D I N G S

December 3, 2009 9:00 a.m.

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THE CHAIRMAN: Good morning.

I call to order the December 3rd, 2009, meeting of the Charter Revision Commission.

We'll begin with a roll call, starting with Commissioner Thompson.

MR. THOMPSON: I'm Curtis Thompson.

MS. KORMAN: Ali Korman.

MR. FLOWERS: Robert Flowers.

MR. OLIVERAS: Gary Oliveras.

MS. O'BRIEN: Mary O'Brien.

MS. MILLER: Jeanne Miller.

MR. AUSTIN: Ed Austin.

MS. GARVIN: Beverly Garvin.

MR. YOUNGBLOOD: Geoff Youngblood.

THE CHAIRMAN: And for Mr. Clements' benefit, Mr. Catlin -- Commissioner Catlin is home with the flu and will not -- unfortunately not be able to attend, and Commissioner Deal will be about 15 minutes late she said, and I'm not sure about the other commissioners.

As a reminder, I would ask everybody to please turn off your cell phone or put it on

1 silent for the duration of the meeting.

2 And we will begin with the Pledge of
3 Allegiance and a moment of silence.

4 (Recitation of the Pledge of Allegiance.)

5 THE CHAIRMAN: Thank you.

6 Mr. Clements, would you like to take us
7 through the items at our places today.

8 MR. CLEMENTS: Yes, sir.

9 THE CHAIRMAN: Thank you.

10 MR. CLEMENTS: In addition to the your
11 agenda and the transcript of the last meeting,
12 you will find a couple of e-mails received by
13 the Commission, one through the Charter Revision
14 e-mail address and another directed to me as
15 your staff member.

16 You will also find -- it's called Proposed
17 Charter of the Consolidated Government of Duval
18 County. I did go back in the files and find a
19 copy -- a printed copy of the original 1967
20 charter proposal, and I pulled out of that
21 Article 16, which was the Code of Ethics that
22 you requested from last time.

23 So for those of you who wondered what did
24 it look like in its original form, this is it,
25 and you also have Mr. Dickenson's presentation

1 that he's going to make in just a moment.

2 THE CHAIRMAN: Thank you, Mr. Clements.

3 For the benefit of the commissioners, as an
4 FYI, although the Code of Ethics in the draft
5 charter was Article 16, for some reason upon
6 adoption, it was renumbered and was adopted into
7 the original consolidated charter as
8 Article 20. So for those of you who might have
9 access to a copy of the original charter as it
10 was adopted, the Code of Ethics was codified as
11 Article 20.

12 As you see from our agenda today, we have
13 essentially two issues to address. One is the
14 JEA annual contribution to the City, and the
15 other is the mayor's proposed charter amendment
16 limiting limitations on enhancing pension
17 benefits.

18 And our first speaker will be Mr. Jim
19 Dickenson, the managing director and CEO of the
20 JEA.

21 (Mr. Dickenson approaches the podium.)

22 THE CHAIRMAN: Welcome, Mr. Dickenson.

23 MR. DICKENSON: Good morning.

24 THE CHAIRMAN: We'll have our court
25 reporter swear you in.

1 THE REPORTER: Your name and address first,
2 please.

3 MR. DICKENSON: Okay. My name is Jim
4 Dickenson. I am the managing director and CEO
5 of the JEA. We are located at 21 West Church
6 Street.

7 THE REPORTER: Would you raise your right
8 hand for me, please.

9 MR. DICKENSON: (Complies.)

10 THE REPORTER: Do you affirm that the
11 testimony you're about to give will be the
12 truth, the whole truth, and nothing but the
13 truth so help you God?

14 MR. DICKENSON: I do.

15 THE REPORTER: Thank you.

16 MR. DICKENSON: Thank you.

17 Well, it's good to be with you today,
18 Mr. Chairman and commissioners. Again, I
19 will -- I appreciate your service in doing
20 this. I know you've -- you have a lot to do in
21 your process and you've got a limited time to do
22 it, so I appreciate the invitation to be able to
23 come and speak with you again. And I've been
24 asked to speak primarily about the JEA
25 contribution, and I'll do that, so -- so I've

1 got a presentation that's prepared.

2 Before I go through it, I want to recognize
3 one of our board members that's here, Ashton
4 Hudson. Ashton -- we have a seven-member board
5 that's appointed by the mayor and confirmed by
6 council, and one of our board members is here
7 this morning, so I just wanted to recognize
8 him.

9 Also, I've got not only just the
10 presentation, but I've given you a copy so you
11 can hold it in your hand because maybe some of
12 the figures may be a little bit hard to see.

13 But my purpose today in going through this
14 presentation, I thought I would -- I've got a
15 couple of graphs and some charts, but -- and
16 also really some -- four questions that I'm
17 going to address that I thought might be on your
18 mind in terms of the -- in terms of looking at
19 this.

20 And after I go through a couple of the
21 graphic illustrations that show the amount of
22 money that goes from JEA over to the City, where
23 it comes from, that first question of what, how,
24 and how much does JEA collect from customers.

25 Of course, everything that we have comes from

1 our customers and then transfers or pays to the
2 City. Where does it come from, what are the
3 mechanisms, and why are they there? I wanted to
4 give you a little bit of explanation there.

5 And then how does that current level that
6 JEA collects from customers and then transfers
7 to the City, how does that compare with other
8 models, you know, whether -- what if we were an
9 investor-owned utility here or looking at some
10 other utilities, what are their contributions to
11 local government? What's the comparison?

12 The third question is: Do we have the
13 capacity at JEA to pay an additional transfer of
14 more funds to the City without raising rates?
15 That kind of question comes to me often, or
16 adversely affecting our financial position, so
17 I'm going to address that.

18 And then what's the future outlook
19 regarding economics of the JEA utility
20 services. There's some huge challenges out
21 there, and I just want to have one sheet that
22 will show you what we're facing on into the
23 future from utility services. I just want to
24 give you a little bit of that perspective.

25 This is a graph -- I think I may have given

1 you a copy of this before, but this shows just a
2 graph of all the transfers from JEA over to the
3 City in their different categories, some from
4 the electric business. You know, we operate an
5 electric, water, and sewer business. We keep
6 those businesses financially separated even
7 though we're one company.

8 Because of our bonding covenants, we have
9 to keep the finances -- we have different funds
10 for the electric fund and the water/sewer fund.
11 We're required to keep those funds separated,
12 so -- we have a contribution that comes out of
13 the electric fund and we also have a
14 contribution that comes out of the water fund.

15 You can see from the maroon color that
16 prior to 1997, the City was not getting any
17 money from the water and sewer utility. The
18 City was operating the water and sewer utility
19 prior to 1997. And, to the best of my
20 knowledge, none of the money -- none of the cash
21 from the water and sewer business was
22 transferred to the City general fund, you know,
23 at that time.

24 Once we took that over in 1997, we did a
25 lot of improvements to the business. We agreed

1 to, then, provide the City a contribution from
2 the water and sewer fund, so that picked up in
3 1997.

4 The light blue is public service tax, and
5 I'm going to -- I've got a chart on that or an
6 explanation of where that comes from and how it
7 gets there, but you can see how that's grown
8 over time.

9 And then the -- picking up in 19- -- or in
10 2008, the kind of -- up at the top, the cream
11 color is the franchise fee. The franchise fee
12 was put in place in 2008. You can look at 2008,
13 that number was about half of what it was in
14 2009 because it was put in place for half of the
15 year, and I'm going to go into -- I am going to
16 go into that.

17 Just the points to look at this graph is
18 that certainly money from JEA to the City has
19 never gone down; it's always gone up. And you
20 can look at that cumulative line -- that yellow
21 line that moves through there that's not quite
22 linear, it's arcing upward, meaning that it's
23 accelerating in terms of what's there. It's not
24 a linear number. It actually has been
25 increasing at an accelerating rate as we move

1 forward.

2 This sense -- if you -- I'm going to go
3 back in just a second.

4 Looking at that chart between the years
5 2007, 2008, and 2009, there was quite an
6 increase that was given to the City. And so the
7 next chart really focuses on 2007, 2008, and
8 2009 and 2010 as a fiscal year, which we're in
9 right now.

10 And I've put on this chart a couple of
11 other things that weren't on the other chart.
12 Those are the gross receipts tax, which goes to
13 the State of Florida. We collect a gross
14 receipts tax that goes to the State, and we
15 collect sales tax on certain parts of our
16 business. Most of that goes to the State. A
17 small portion goes to the City because of the
18 Better Jacksonville Plan and so forth, so a
19 small portion, but -- but if you --

20 Not on the slide, but if you look at your
21 handout, it -- and look and see, those first
22 three lines -- City contribution, public service
23 tax, and franchise fee -- all go to the City.
24 If you total those three up in 2010 -- the
25 99.2 million, the 79.1 million, and the

1 37.1 million -- all total up to 215.4 million.
2 So JEA collects, from what we collect from our
3 customers, a total of \$215.4 million and
4 transfer it to the City in these three different
5 categories.

6 You can also see that from 2007 to 2010,
7 over that three-year period, that has increased
8 in terms of governmental transfers, including
9 the State, 43 percent over that three-year
10 period. If you go back and think, "Well, what
11 was happening during that period," it was the
12 State of Florida looking to reduce the City's
13 revenues. So property tax reductions were being
14 reduced by the governor and so forth, and the
15 City was taking a pretty good hit because of
16 that.

17 We worked with the City, really put the
18 franchise fee in place to replace some of that
19 money that was being lost due to what the State
20 was doing. That was part of the mission and
21 part of the goal we were looking at when we put
22 the franchise fee in place to do that, so -- and
23 that's just happened over the last couple of
24 years.

25 This next chart -- spend a couple of

1 minutes. Now, I want to talk about where --
2 these three areas of City contribution: the
3 transfer, the public service tax, and the
4 franchise fee. Why do we have them? You know,
5 what authority are they collected by?

6 You know -- and I've given this -- I won't
7 quote it, but this -- the word -- the text
8 that's underneath the City contribution transfer
9 is straight out of our charter. This is -- this
10 is what the charter says about the contribution
11 and why we collect it.

12 You know, it's because of the unique
13 relationship between the City of Jacksonville
14 and JEA -- the City is basically our owner. You
15 know, we're a municipal utility. All cities in
16 the state of Florida have the right to have
17 their own electric utility. They can either do
18 that or they can work with an investor-owned
19 utility to serve them.

20 So Jacksonville has just -- ever since the
21 late 1800s, has decided to have its own
22 municipal electric utility. They have that
23 right given to them by the State of
24 Florida. And then at consolidation when we
25 became a separate -- not a department of the

1 City anymore --

2 Up until 1968, JEA was a department of the
3 City, just like Public Works or just like, you
4 know, Parks and Recreation, like the water/sewer
5 utility still was at that time. We became an
6 independent agency, given certain powers. All
7 we were simply given was -- whatever powers were
8 given to the City to own and operate their own
9 electric utility, those powers were given to the
10 board underneath City Council control and
11 oversight to run the utility.

12 So we're still a City utility. The only
13 distinction is we're no longer a department of
14 the City. We are an independent agency of the
15 City, but we operate under the rights given to
16 the City to own and operate its own electric
17 utility.

18 So within the charter it says that
19 therefore -- and even at that time, there was a
20 transfer -- even before consolidation, there was
21 always a transfer to the City, so -- so JEA
22 continued with a transfer to the City, and it's
23 covered in the charter.

24 The "how" part shows how that's collect- --
25 how that's calculated. The contribution is

1 calculated not as a percentage of revenue. It's
2 calculated now as a millage rate times kilowatt
3 hours sold, so the units of electricity we sell
4 multiplied by a millage rate, you know, gives
5 you the dollar calculation for that.

6 Same thing for the water. The water is
7 2.149 mills per cubic feet of water sold, and so
8 a calculation moves through and calculates what
9 the contribution is going to be based on unit
10 sales times the millage rate.

11 However, the -- it has a floor on it,
12 meaning that it shall increase a minimum of
13 two-and-a-half million dollars a year. So
14 regardless of whether our sales drop for a
15 particular year, the City will always get an
16 increase in contribution by a minimum of
17 two-and-a-half million dollars a year and -- and
18 to do that.

19 When you look at the City contribution and
20 being calculated by a millage rate times
21 kilowatt hours, it's tied to growth. So as the
22 City grows, as our sales territory grows -- or
23 not our territory, but as our -- as development
24 grows and we serve more people and so forth,
25 serve more kilowatt hours, then the City gets

1 more money based on growth.

2 If you'll look down -- when I talk about
3 the public service tax and the franchise fee,
4 they actually are money transferred to the City
5 based on our revenue, not necessarily on a
6 growth calculation.

7 So you look over in terms of how much in
8 2010, that's where the \$99.2 million comes. And
9 this amount is constructed, as I said, to be on
10 growth, not necessarily revenue.

11 One interesting point is -- if you looked
12 at the millage rate, that 5.5 mills for
13 electricity and the two point roughly
14 one-and-a-half mills for water, then you run
15 that number out, that number would come to
16 \$89 million, but we actually are transferring
17 \$99 million, 10 million more, because over the
18 last couple of years, especially over the last
19 year, our sales have declined four-and-a-half
20 percent. Because of the recession, our sales --
21 our electric sales have declined four-and-a-half
22 percent. Well, the City doesn't get a reduction
23 in contribution because of our reduction in
24 sales. They continue to get an increase.

25 But what that means for us is that we've

1 got to find more places through efficiency or
2 other revenue to pay that City contribution
3 because the growth was not there, so we do
4 that. And so currently we're paying about a
5 \$10 million premium over the standard millage
6 rate calculation because of our contraction in
7 sales that we've experienced.

8 So the -- so if I move -- then if I move on
9 to the public service tax, which says here --
10 this is a state statute -- that, "Any State of
11 Florida municipality may levy a public service
12 tax." The State allows that to happen. It can
13 be a maximum of 10 percent, but -- and it can't
14 be over that.

15 So if you looked at all major cities in
16 Florida, all major cities basically charge that
17 10 percent public service tax to do it. They
18 will charge the max of what they can charge. So
19 that's based on a state statute, and it's based
20 on -- it's based on revenue, kind of not unit of
21 sales, so it's based on whatever dollars we
22 collect for certain portions of the business.

23 The public service tax is on all -- is on
24 our base electric rate; a portion of our fuel,
25 not all of our fuel. If you go back into the

1 early '70s when fuel prices were real low -- you
2 know, you go back to oil prices in the late '60s
3 were a dollar a barrel, and at that time the
4 public service tax covered every bit of the
5 revenue.

6 But then in the '70s, when oil prices went
7 up dramatically, it started -- if you were here
8 in the '70s or anywhere in the '70s, oil prices
9 went up dramatically, and the State passed a law
10 that says we can no longer allow cities to
11 collect 10 percent on the total revenues because
12 there's a huge windfall on that fuel cost that's
13 going up, because customers were complaining.
14 In Jacksonville, we were seeing our rates double
15 and triple, you know, in just a few years' time
16 period.

17 Had they left the 10 percent public tax --
18 public service tax on the total amount, it would
19 have been a lot of tax money. So what they did
20 at the time, they said, we're going to allow the
21 cities to continue to have the public service
22 tax only on that portion of fuel priced, you
23 know, prior to that 1973 increase. So there's a
24 small piece of the fuel cost that could be
25 included -- fuel revenue that could be included

1 in the public service tax, but not the whole
2 fuel piece.

3 I would say back in the late '60s, fuel for
4 JEA was probably well less than 20 percent,
5 maybe 15 percent of the cost of doing business.

6 Today, for electric -- for our company,
7 fuel cost is about 45 or 46 percent of the cost
8 of doing business, a big cost of that, so the
9 public service tax is not collected on the total
10 cost of fuel. Today, that produces -- or in
11 2010, that will produce about 79.1 million.

12 The franchise fee, which we implemented in
13 April of 2008, and you put on here, is primarily
14 in consideration for the exclusive right to
15 serve and for use of public rights-of-ways. You
16 know, we -- number one, we are allowed to use
17 the public rights-of-ways of the city. If we
18 had to buy our own rights-of-way to put lines in
19 and pipes in, it would be a whole lot more
20 expensive to the business, and really all
21 utilities are allowed to use public
22 rights-of-ways.

23 And if we were a Florida Power & Light or
24 if we were a TECO, you look in areas where
25 investor-owned utilities serve cities -- the

1 franchise fee is what grants that utility the
2 right to use public rights-of-ways and to
3 exclusively serve those customers for a period
4 of time.

5 So it's -- it's just interesting that we're
6 the only municipal utility in the state of
7 Florida that has a franchise fee because you
8 would think it is a little bit odd that a
9 City-owned utility would negotiate and put a
10 franchise fee in place with its own utility and
11 give it the exclusive right to serve and do
12 that.

13 Well, we really didn't do it for that
14 purpose. We really -- we checked the state
15 statutes. We were allowed to do it. The reason
16 we did it was because we were looking at some
17 excessive amount of money to the City. It
18 produces almost \$40 million -- well, 37-. Up
19 here it says 32.1 on your sheet. We made a
20 correction. It's actually \$37.1 million per
21 year.

22 So if that money had of come out of
23 additional contribution, it would have affected
24 our finances a lot more because contribution
25 comes out of our net revenue, which is

1 considered in -- in debt service coverage and
2 fixed charge coverage with our rating agencies.
3 So it does not -- a contribution ends up being
4 kind of an expense to us moving forward.

5 A Franchise fee is not really an expense to
6 us. We collect it as a fee and pass it on, and
7 it doesn't end up in our -- coming out of our
8 net revenues. So it's a little bit of a
9 complicated formula, but I can tell you, doing
10 it the franchise fee way is a lot better for us
11 and it affects our finances a lot less than
12 doing it in a contribution.

13 So that was a commitment we made with the
14 City. Let's put the franchise fee in place,
15 collect that money, and it is actually shown on
16 the bill. It's a -- right now it's a 3 percent
17 charge on all monies collected, electric, water,
18 and sewer. It shows on the bill. The customers
19 know it's there, whereas the contribution
20 portion doesn't show on the bill. It's embedded
21 within our rate and it affects our rates.

22 So that's why, at that time, in working
23 with the council, we said it seems logical for
24 the City contribution to be based on growth and
25 the franchise fee and public service tax to be

1 based on a percentage of the revenue.

2 And the franchise fee is a little different
3 than the public service tax because the public
4 service tax is not on all parts of the bill,
5 whereas the franchise fee is on every bit of the
6 bill, fuel included. So the recent increases in
7 fuel prices we've had -- or had a couple of
8 years ago, the City benefited from the increased
9 franchise fee because of those increased fuel
10 costs on there.

11 The franchise fee, when we negotiated and
12 put it in place -- it's at 3 percent right now.
13 The mayor, along with two-thirds votes of the
14 council -- and this is already in our charter.
15 It doesn't take any other approval from JEA --
16 can be increased to 6 percent without any more
17 agreement or anything happening from JEA. The
18 council has the right to do it. It takes a
19 14-member vote of the council to do that and the
20 mayor's signature.

21 Also, if the mayor does not agree with the
22 council on that, then it would take, I think, a
23 three-fourths vote -- or it takes a higher vote
24 of the council to override, like a veto, if you
25 wanted to do that.

1 And so that's where these three pots of
2 money come from. So when you think through
3 there, there's a pot money which is contribution
4 that's based on growth. You know, the others
5 are based on revenue, so one -- or you can think
6 rates. You know, as our rates increase, the
7 franchise fee increases. So if we increase our
8 rates 5 percent, the franchise fee will go up.
9 The total of the franchise fee would go --
10 because it's 3 percent of the total that we
11 collect.

12 This next question -- so that's where --
13 how we do it, what it is, where it comes from,
14 and what's the mechanisms for doing those
15 things.

16 How does the current level of what we
17 collect from customers compare with some other
18 models that are out there? And we've looked at
19 this quite a bit over time. I've got a chart
20 that I'll go over in just a minute on
21 investor-owned utilities.

22 We have four investor-owned utilities in
23 the state of Florida, large ones, Florida Power
24 & Light, Progress Energy, Tampa Electric
25 Company, and Gulf Power. Florida Power & Light

1 has one-half of the state.

2 Florida Power & Light is about ten times
3 our size. They are the largest electric utility
4 in the state. So I'm going to go through some
5 numbers and show you what they contribute to
6 local government from our research and then what
7 we do.

8 We've also done some work with the American
9 Public Power Association, which is in -- there
10 is over 2,000 publicly-owned utilities, like
11 JEA, in the nation. Some are very small. We're
12 the eighth largest one in the whole nation, so
13 we are one of the largest public power
14 utilities. Public power utilities make up about
15 15 to 16 percent of all the nation's
16 electricity, so public power is a big piece of
17 the nation.

18 Other utilities are either co-ops, like
19 Clay Electric Cooperative, where the actual
20 customers are members, that type of an
21 organization, but the vast majority -- about
22 70-something percent of America is served by
23 investor-owned utilities, which are actually
24 stockholder-owned utilities. They are regulated
25 by the Public Service Commission in rates, but

1 they pay a return to stockholders. They also
2 must pay federal income taxes, and they are not
3 tax exempt, say, like we are.

4 (Mr. Catlett enters the proceedings.)

5 MR. DICKENSON: But one of the things we do
6 is we say, let's go out there and make a
7 comparison with American Public Power
8 Association. How does JEA match up with money
9 that it transfers to its City totally versus
10 other public power utilities? And we could
11 provide you some of that information from the
12 survey that they do, but the results of that, it
13 puts us in the top quartile. JEA is in the top
14 quartile, the top -- you know, over 75 to
15 100 percent, with the -- with the largest amount
16 of money transferred to their City. So we're in
17 top quartile of all the public power utilities
18 out there on money given to local government on
19 all of the different categories that we've
20 talked about.

21 We did a survey also with the Florida
22 Municipal Electric Association, which we're a
23 member. That's an association of all the
24 electric utilities that are publicly owned in
25 the state of Florida. And we recently did a

1 survey that said -- we were looking for two
2 things. This was back somewhat when we were
3 dealing with the issue of should JEA be
4 providing money to the school board, are we
5 shorting the school board, you know, those types
6 of things, but --

7 So we surveyed all of the municipal
8 utilities in the state through the Florida
9 Municipal Electric Association and asked
10 basically two questions: What is the electric
11 rate that's charged to your school board? We
12 wanted to know what's -- how did we compare in
13 that -- in your city in that regard. And then
14 also, do you transfer any money, you know, to
15 your local school board?

16 And the answer was, from the FMEA survey --
17 I would encourage anyone to do any other
18 survey -- was that, number one, JEA has the
19 lowest rates for its city government and for the
20 school board. No school board in the state of
21 Florida pays a higher rate -- pays a lower rate
22 than what our schools do here. They have a
23 10 percent discount because of their large size,
24 and they're lumped in with the City and the Navy
25 in terms of our largest customers, and they get

1 a discount on their rate.

2 And then, additionally, there's -- no
3 municipal electric utility is making any type of
4 direct transfer to the school board, so no --
5 the best we could tell, no local government, no
6 local-owned utility, like Orlando Utility
7 Commissions or Tallahassee or Gainesville, is
8 making any cash contribution, you know, to their
9 local school board, you know, from their
10 electric rates. We thought that was an
11 important thing to note.

12 And then the fourth area I have here is
13 rating agencies of our contribution. We're
14 rated -- whenever we issue our bonds, we are
15 rated by three rating agencies: Standard &
16 Poor's, Fitch, and Moody's.

17 Looking at our rating category, we are a
18 double-A minus utility, which is a good credit
19 rating. We want to keep that up as best we
20 can. A good credit rating helps us to be able
21 to buy and sell power with other utilities
22 without putting a bunch of cash up for
23 collateral. We can use our credit. We can
24 also -- when we issue our bonds, we get the best
25 interest rate when we have the best -- a good

1 bond rating, so we want to keep our double-A
2 bond rating.

3 Standard & Poor's, in their assessment of
4 us -- it's in there, but -- but their business
5 profile -- the last sentence here says, "The
6 business profile reflects our assessment of the
7 utility's competitive position, which low rates
8 afford, despite substantial contributions to
9 Jacksonville's general fund."

10 Now, that's Standard & Poor's opinion, not
11 mine. That's directly out of their credit
12 rating assessment for us.

13 Standard & Poor's, our rating agencies,
14 considers our contribution to the City to be
15 substantial. Now, you can say whatever you
16 think that means. I think what they mean by
17 that is that it is -- it's on the high end of
18 cities that provide contributions -- of
19 utilities that provide -- because they rate all
20 the municipal utilities or bonds that they have
21 to do any time they're permitting -- they're
22 putting bonds out. So we're on the high end in
23 terms of our current contributions.

24 This chart takes a little bit of study, so
25 I'm just going to show you a few things on

1 here. It's a lot of interesting information.

2 What we have done is we've taken the four
3 investor-owned utilities in the state of
4 Florida -- the first column was Florida Power &
5 Light. The second column we've listed FPC,
6 Florida -- it's really Florida Progress or
7 Progress Energy. They're the second largest
8 investor-owned utility in the state. Gulf
9 Power, and then TECO, Tampa Electric Company,
10 which serves the Tampa and greater Tampa area.
11 And then that fifth column, which is the IOU
12 average, that's the average of those four
13 investor-owned utilities.

14 Then we looked at JEA, and this was for
15 fiscal year 2008 because that's the last year we
16 could find all the data. This data is gotten
17 off of -- you can't just call Florida Power &
18 Light up and say, "Give me all your
19 information." They don't have public records
20 laws like we do, but they do FERC filings --
21 Federal Energy Regulatory filings that they're
22 required to file, you know, every year. So once
23 those FERC filings are in, we can get certain
24 information out of what they file and what they
25 pay.

1 What we have here is in the -- I'll look at
2 first column, Florida Power & Light. Gross
3 receipts tax goes to State of Florida. That
4 simply means that Florida Power & Light pays a
5 total of about \$280 million in gross receipts
6 tax to the State.

7 If you go over to JEA in 2008, we paid
8 about 27 million to the State. Remember, we're
9 about one-tenth the size of Florida Power &
10 Light, so that looks about right.

11 The second line is the franchise fee. Look
12 at the total amount of -- now, Florida Power &
13 Light does not pay -- I don't believe they pay a
14 franchise fee in every piece of their territory,
15 but their total dollars in franchise fees that
16 they pay out is about -- a little under
17 \$500 million.

18 Property taxes across the state, their
19 total in property taxes at Florida Power & Light
20 paid for the year 2008 was about \$241 million.
21 City contribution, they don't pay a City
22 contribution because they -- you know, they
23 simply don't. But that's what we're comparing.
24 You go out to JEA and see we don't pay property
25 taxes, but we pay a City contribution.

1 And then income tax, because I do get at
2 different times saying that, "Well,
3 investor-owned utilities have to pay income
4 taxes, so -- JEA doesn't have to pay income
5 taxes." Well, you know, the income taxes you
6 would be giving to the federal government, you
7 could give that to the City type of a thing.

8 Well, as you see, Florida Power & Light
9 didn't pay federal income taxes in 2008. In
10 fact, they got a credit, and that happens from
11 time to time based on accelerated depreciation
12 or they get certain production tax credits
13 because of investment in renewable energies and
14 those types of things. So you've got to be a
15 little careful saying that they pay a large
16 amount of income taxes.

17 All right. If you look at the largest one
18 here, FPC, that second column, that they paid
19 almost 58 million in income tax. If you go down
20 to one of the -- the next line under that, where
21 it says, Operating Revenues, that's against an
22 operating revenue for FPC of \$4.7 billion.
23 That's how big their company was.

24 You know, we're about a -- electricwise,
25 we're about a 1.2-, \$1.3 billion company,

1 but -- so FPC pays 4.8 billion. They gather
2 4.8 billion in operating revenues. Well, they
3 pay 58 million in federal income tax. Well,
4 that's about a little over one percent of their
5 total. Again, you know, they pay -- they pay
6 income taxes against their margin -- or their
7 net income, not their total gross in the
8 process.

9 So what we've done in the comparison
10 here -- if you, then, look at the operating
11 revenues for each one of these companies, you
12 look at the net megawatt hour sales, where I
13 have that number one footnote, and then the
14 total megawatt hours sold and the average number
15 of customers. Net megawatt hours sales are
16 sales -- for instance, here, in my territory, I
17 serve Duval County and the city of Jacksonville
18 and kind of a little bit of the greater area
19 where my customers actually reside.

20 Well, I also sell -- if I've got excess
21 power, I will also sell power to Florida Power &
22 Light or other utilities for them to re-sell
23 it. We don't just let our generators sit idle
24 if we can actually make money off of them. So
25 that's why we put on here --

1 These net megawatt hour sales are the sales
2 to your actual customers in your territory.
3 That's the number we need to look at. The other
4 is simply how you -- you know, some you can make
5 if you've got some excess generation, so -- and
6 then the average number of customers that they
7 have.

8 The yellow line through there shows a
9 comparison of property taxes, City contribution,
10 and franchise fees, you know, divided by
11 electric revenues. So it says, what
12 percentage -- if I take the Florida Power &
13 Light number, what percentage -- if I divided
14 everything Florida Power & Light pays in
15 property taxes, City contribution, which they
16 don't pay, and then a franchise fee, which they
17 do pay, divide that, they pay 6.44 percent of
18 their gross operating revenues back into
19 property taxes and franchise fees.

20 In 2008, JEA paid 7.51 percent. There's
21 nobody on that line item that pays more on a
22 percentage into local government than JEA.

23 If you look at the next one on the property
24 tax per net megawatt hour -- so that just means
25 that Florida Power & Light pays \$7.16 for every

1 megawatt hour that they sell to their
2 customers, you know, goes into local
3 government. That yellow part is local
4 government. You can see we're slightly under
5 that number, but our forecast in 2009 will be
6 the largest of anyone there.

7 The reason we put our 2009 number there --
8 I don't have the numbers for the other utilities
9 because they're not filed yet, but the
10 difference is -- remember the franchise fee was
11 only half a year for us last year, 200- -- I
12 mean, in 2008. In 2009, the franchise fee was
13 the full year.

14 So you go back up to the third -- to the
15 second line on the page where our franchise fees
16 only totaled \$16 million for 2008. In 2009, it
17 was like 32- -- almost \$33 million because it
18 was a full year of franchise fees, not just half
19 a year.

20 Following on down to -- the next group down
21 at the bottom, where it says total payments
22 divided by electric revenue and -- that line
23 item -- that -- four different line items, that
24 is taking all of the taxes -- federal taxes,
25 state taxes, everything that's here -- one thing

1 I will point out is that this chart is exclusive
2 of public service tax. Everybody pays the
3 10 percent public service tax, so I just didn't
4 include that, just for clarity.

5 But if you look through that line item and
6 you can look at -- an interesting one is
7 payments per customer, and you can look at --
8 like in 2009, you know, our payments per
9 customer is \$338 million going to all forms of
10 government, you know, that our customers are
11 paying.

12 If you look at an average residential
13 customer, average bill -- let's just say the
14 average bill is 15 -- or is \$150 a month times
15 12 months, I'm going to say that's close to
16 maybe \$1,700 a year in terms of an average --
17 maybe an average bill, 17- -- \$1800 a year on an
18 average bill, electric bill, \$338 goes to
19 government in some way, a lot of it local, but
20 some state. That's the higher number than any
21 one you can see out there in terms of dollars
22 per customer going there.

23 The last two lines, which is property tax
24 and City contribution, that's simply a
25 comparison -- I put that on there. That just

1 simply compares this issue of property tax
2 versus City contribution. You know, there's
3 other ways to get money, but let's just take
4 those two comparisons.

5 Since we don't pay property taxes, people
6 will say, "Well, you don't pay property taxes;
7 you pay a City contribution. Does your City
8 contribution equal what property taxes would
9 be?" So if you look through there, you can see
10 that Florida Power & Light pays 2.1 percent of
11 all of their operating income in property
12 taxes. We pay 6.13 percent of all of our
13 revenue in contribution. So I can't find any
14 comparison where we're on the other end. Every
15 comparison I see, we're on the high end, so --
16 in the process.

17 Going to next question was: Does JEA have
18 the capacity to pay or transfer more funds to
19 the City? Do we have some money laying around
20 that we could do that without raising rates or
21 adversely affecting its financial position?
22 And, of course, the short answer of that is no.

23 You know, if I had the money laying around
24 that I could do something with, then I would
25 have returned it to our customers. We don't

1 charge our customers any more than we think we
2 need to do to maintain the financial position
3 that we need to maintain.

4 Just briefly, where we're going and what
5 we've done over the last few years -- four years
6 ago, we put in our ten-year financial plan
7 because we had some things we wanted to
8 accomplish. We were -- about four years ago --
9 four or five years ago, our financial metrics
10 were deteriorating. We had a -- we were put on
11 a negative outlook. We had a double-A minus
12 credit rating with Standard & Poor's. We were
13 put on a negative outlook, which means that was
14 a precursor for being downgraded to an A
15 rating. We didn't want that to happen, so we
16 had a series of some rate increases, made some
17 changes that we were doing. The purpose was to
18 get more cash into the business, to put less
19 reliance on debt, to get more reserves built
20 back in place.

21 They had two issues with us. Our liquidity
22 was low, our cash on hand was low, the amount of
23 money that we needed to go through either
24 emergencies or physical storms or financial
25 storms. Thank goodness we put a good bit of

1 reserves in place. We started putting reserves
2 in place about four years ago because we just
3 finished one of the worst financial years that
4 we've all had to face. And because of our
5 reserves that were in place, it helped us when
6 we saw interest -- short-term interest rates
7 begin to skyrocket and so forth and had to move
8 a lot of money around that we were able to
9 weather it through that financial storm because
10 of our -- because of our reserves and things
11 we've been doing.

12 So on -- the electric system has been
13 successful to date. The water system, we're
14 about two years behind plan because of the
15 recession. You know, last year, 2009, our
16 electric sales declined 4.5 percent. Our water
17 sales declined about 7 or 8 percent. So if you
18 can think of it, when our sales declined, our
19 revenues declined, and so we have to deal with
20 that on a -- just like any business.

21 So the final four to five years, we're
22 focused now on, moving forward, improving the
23 balance sheet. We have our income statement
24 with reserves where we think it needs to be. I
25 go visit Standard & Poor's, Fitch, and Moody's

1 next week, our typical rating agency trip we do
2 once year, and we've got a pretty good story to
3 tell them.

4 Our cash on hand meets the target that we
5 want it to meet. Where we're not meeting the
6 target yet is in our debt. We're meeting our
7 debt service coverage, which means we have the
8 money to pay our debt service, but our actual
9 debt, you know, compared to any measurement you
10 want to look at, is higher than any typical
11 utility that's rated the same as we are.

12 For instance, we have a total debt of
13 6.3 billion at the end of September '09, and by
14 any measure this is well above any like
15 municipal utility.

16 Our electric system debt to asset
17 percentage is 88 percent, meaning that we have
18 an asset that's valued at a certain amount, but
19 it's covered by \$88 million -- I mean,
20 88 percent of that is under debt. It would be
21 like you had a home and you only had, you know,
22 12 percent equity, you know, in your home. You
23 have a home valued at \$100,000 and you owe a
24 mortgage of 88,000.

25 Typically, for a like-rated utility as we

1 are, that number is more like 50 to 70 percent.
2 The reason we've been able to keep our double-A
3 minus rating and still have that high debt is
4 because they know we're focused on making a
5 change on it. We told them exactly what we're
6 going to be doing. They've taken the negative
7 outlook off of our business and -- but we're
8 still a double-A minus rating. I'd love to get
9 the minus taken off and -- but we've got to
10 continue moving forward to reduce this debt load
11 that we have. Especially as we move into the
12 future, to look at some of the extreme capital
13 costs that we're going to face, we've got to
14 have the capacity to be able to do that, so --

15 Same thing on the water/sewer system. You
16 know, water/sewer system debt per customer is
17 about -- for every customer we serve in the
18 water/sewer system, which is about 320,000
19 customers, we have a debt of about \$6,700 per
20 customer.

21 Now, there's a lot of debt for our size
22 utility, more than double a regular utility or
23 \$800 million more for similarly-rated
24 utilities. Now, that's not a huge issue because
25 we're dealing with it.

1 We have spent -- and the reason -- one of
2 the reasons we have it is because when we took
3 that business over from the City in 1997, it
4 needed a lot of work. We invested a lot of
5 money into it. Over the last 12 years, we have
6 invested over \$2.4 billion into the water/sewer
7 business, improving the treatment of sewer,
8 improving our water system pressures, so we've
9 got a very good operating system. We just did
10 most of that with debt. So we've got to pay
11 that down over time.

12 So when you look at -- and the only way you
13 do that is -- you do that by getting more cash
14 into the business, less reliance on debt as you
15 move forward.

16 So if somebody wanted to look at the cash
17 we're getting into the business to pay this debt
18 down or to not borrow so much into the future,
19 they will say, "Well, can't you share some of
20 that cash with the City?" I guess we could, but
21 we'd have to go back to leveraging debt in order
22 to be able to do that, and that's not our plan.

23 The board set a financial plan out in place
24 that I believe is very prudent, and I'm thankful
25 they did it. It was hard decisions that they

1 had to make to do what they're doing, and I've
2 got one of them here that's made those tough
3 decisions as we go forward, but that's why that
4 cash is into the business moving forward. If
5 anything changes -- any of those things change,
6 then that would -- that would really affect our
7 credit ratings and so forth moving -- moving
8 forward.

9 One last slide and then I'm happy to answer
10 any questions.

11 I thought I would just say, as I sit here
12 and look out into the future -- I've been here
13 for 36 years, you know, walked in the door of
14 JEA 36 years ago as an engineer right out of
15 school, fortunate to get to the position that
16 I'm in to be able to run the company. I've
17 never seen a time as challenging as what we see
18 right now.

19 If you look at the regulation that's
20 getting ready to hit us -- to hit all electric
21 utilities on climate change, which is -- these
22 are capital cost drivers. Climate change, which
23 is greenhouse gas reductions or think Cap and
24 Trade. As much as you may hear people say Cap
25 and Trade is not going to be all that bad, Cap

1 and Trade is going to cost us a heck of a lot of
2 money if it goes through like it's there now.

3 I think it's going to change -- you know,
4 the Waxman-Markey bill that's gone through the
5 House and been approved is not going to be
6 improved -- approved in the Senate, but
7 something is going to come at some point in
8 time, and it is going put tremendous cost on the
9 electric utility industry as we move forward
10 with these environmental initiatives.

11 Renewable electricity standards that say we
12 may have to do more solar, we may have to do
13 more wind, we may have to do more power
14 generated with renewable sources, every one of
15 those sources is extremely more expensive than
16 what we're doing today, so it's going to be
17 costly.

18 Alternative water sources. The St. Johns
19 River Water Management District is doing a study
20 right now, and the outcome of that could likely
21 be they cap our aquifer. And so when we start
22 capping our aquifer here, where we get all of
23 our water from, that means alternative water
24 sources to go forward. You can see alternative
25 water sources on the treatment that we do today

1 could be three to eight times the cost to
2 provide that water and treat it than what we do
3 today.

4 So all of these -- the numeric nutrient
5 criteria -- you may have heard the news about
6 EPA and water standards in Florida. The EPA is
7 really coming down hard on Florida in terms of
8 numeric nutrient standards, not so much --
9 they're not doing it in other states, but
10 they're doing it in Florida, and it will put
11 tremendous cost on our sewer business if it
12 passes and moves through.

13 So we project into the future. So when you
14 think about that, what -- that is going to --
15 you can expect utility prices to increase over
16 time, so it's very good if people work hard to
17 conserve. That will be great because we won't
18 have to generate as much and pay for new plants,
19 but it's still -- it's going to go up, so that's
20 going to put a -- and it puts a big strain on
21 fixed- and low-income folks, who I have the most
22 concern about, because any more money in the
23 utility -- any more taxes on the utility, if you
24 look at it in that way, are -- hit the low
25 income the most because it's a regressive form

1 of tax, in my opinion.

2 And then many businesses -- we're dealing
3 right now with our manufacturing companies --
4 industrial companies that are complaining
5 because they need lower cost. You know, we've
6 got a steel mill here in town that's running at
7 40 percent capacity. They're complaining.

8 In fact, there's been a resolution
9 presented to council -- it either was presented
10 this week or going to be presented -- about to
11 forgive or waive the public service tax for the
12 steel mill here in town to lower their cost.

13 Well, that's -- you know, when you say you
14 want to lower that -- so manufacturing right now
15 are hurting in the process, so -- I'm not sure
16 if we'll be able to keep all the manufacturing
17 that we have here. Some manufacturing -- some
18 places are going to go away because of the way
19 business is right now, but they're struggling in
20 that process. Any additional increase would be
21 tough for manufacturing.

22 I will say over the long-term that -- so
23 that's the downside of these cost things that
24 we're going to hit into the future, and I tell
25 you that only because it's just something we, as

1 a community, need to continue to think about
2 when we put additional cost on an essential
3 electric, water, and sewer service because these
4 are services that are really necessary, you
5 know, for customers in the process. So we put
6 additional cost -- we shift additional cost to
7 those type services, it is regressive, and that
8 cost is going to -- is already going to go up.

9 There is good side to that. As those costs
10 go up, the public service tax and the franchise
11 fee is going to go up for the City because
12 remember it's based on revenue, not based on
13 sales. So as my rates have to go up because of
14 these other climate initiatives or whatever, the
15 City will benefit of that because of the
16 franchise fee we put in place and because of the
17 public service tax that's already there.

18 So I wanted to -- that was my last slide.
19 I just wanted to give you that -- kind of that
20 history of how things -- what things were there,
21 how they're collected, how we're doing that, and
22 to give you some numbers in that regard, and
23 I'll be happy to answer any questions if you
24 have them.

25 But, again, thank you for letting me be

1 here today and talk a bit.

2 THE CHAIRMAN: Thank you, Mr. Dickenson.

3 Thank you for that presentation.

4 I have a couple of questions, starting with
5 your chart, taxes paid during the year in
6 millions. Your footnote number one, net of
7 sales for resale.

8 MR. DICKENSON: Yes.

9 THE CHAIRMAN: Approximately, what are your
10 resale numbers? How much money does JEA make
11 from selling the excess power capacity?

12 MR. DICKENSON: If you look over on that
13 chart, up in -- about one-third of the way down
14 from the top where we have operating revenues
15 and electric revenues --

16 THE CHAIRMAN: Yes.

17 MR. DICKENSON: -- the electric revenues
18 would be -- well, I may have to ask Paul.

19 Actually, those are -- I think, Paul,
20 our -- we don't have that number on this page,
21 do we, our dollars for our sales for resale?

22 MR. McELROY: I don't know.

23 MR. DICKENSON: We can get you that
24 number.

25 It is -- when we sell power for resale, you

1 know, what we do is, if we've got a generator
2 that we've already paid for that's sitting here
3 idle and -- and what it would cost to operate
4 that with fuel, and we make a little bit of
5 margin on that, so we make a lot less money on
6 what we sell for resale because we might --
7 since we've got it here, we might as well use it
8 and sell it.

9 We can get you those numbers. I would say
10 probably -- on a percentage basis, our sales for
11 resales are probably 2 to 3 percent of our total
12 revenue, so it's not a big number for us in that
13 regard, so --

14 THE CHAIRMAN: What is that in millions?

15 MR. DICKENSON: Excuse me?

16 THE CHAIRMAN: What number is that in
17 millions of dollars?

18 MR. DICKENSON: Sales for resale? Our
19 electric business is about 1.2 billion, so that
20 would be --

21 MR. McELROY: \$12 million for the year.

22 MR. DICKENSON: Yeah, maybe 12 million
23 total for the year out of our, you know, 1. --
24 so about -- in that neighborhood.

25 THE CHAIRMAN: Okay. And I want to make

1 sure I understand what you're telling me, about
2 the impact of the franchise fee on your debt
3 rating.

4 MR. DICKENSON: Okay.

5 THE CHAIRMAN: Am I correct in
6 understanding that the imposition of the
7 franchise fee and any increase in the franchise
8 fee has essentially no effect on the bond rating
9 agencies' assessment of the financial viability
10 of JEA and your bond rating, itself; is that
11 correct?

12 MR. DICKENSON: Yeah. Well, what I would
13 say, Mr. Chairman, is that, since it is
14 collected kind of at the top as a revenue and
15 then passed over to the City and doesn't come
16 into a net revenue, the only effect that the
17 bond rating agency may look and say was, with
18 the franchise fee, are you still roughly
19 competitive or are you one of the high end --
20 are you really -- is it overburdening your
21 customer?

22 MR. CHAIRMAN: Right.

23 MR. DICKENSON: You might look at it that
24 way. Forget how it affects me financially, but
25 just, is it overburdening your customer?

1 Of course, you can see by our rates, the
2 franchise fee, we're one of the lowest in the
3 state. It can't be overburdening a customer.
4 So, therefore, I don't believe that the
5 franchise fee for the rating agency really has
6 any effect on their rating of us.

7 If that money -- that roughly 40 million
8 were to come out of our net revenue, then they
9 would take a lot closer look at it because we
10 pay our debt service with our net revenue, and
11 we pay the contribution to the City. It would
12 increase that area of it, so it would lower our
13 debt service, and it would really affect -- it
14 would affect those numbers on the financial
15 parameter calculation because it comes out of
16 net revenue.

17 THE CHAIRMAN: Right.

18 If this -- if our commission were to
19 recommend that the franchise fee -- recommend to
20 council that the franchise fee be increased so
21 that that extra revenue could be directed
22 towards, say, a charter school district, what
23 would JEA's position on that be?

24 MR. DICKENSON: I would say that if the --
25 if you made a recommendation that the franchise

1 fee be increased within -- of course, I think
2 you'll decide -- within the limits that the
3 charter allows now -- you know, it can go up to
4 6 percent under the 14 votes of the council.

5 We would -- we would really be neutral. We
6 would not take a position, I wouldn't think,
7 because it's there.

8 It's totally up to the City and the mayor
9 in terms of how that money is done. When we
10 negotiated in the charter -- we made that
11 charter revision change a year and a half ago
12 and negotiated, when we put that in place, that
13 you can do that, and you can increase it to
14 6 percent. And our board, you know, approved
15 it, and we did it, so it can happen. And in
16 exchange for that, we got a stable contribution
17 for the next eight years.

18 So we would say our position, I think,
19 would pretty much have to be neutral on that.
20 We wouldn't speak out. We would say, "Hey, it's
21 the council's right to do that if that is what
22 the council wants do."

23 Now, on the issue of going -- we would just
24 be silent. Should it go to charter schools or
25 go to different places? That's -- it's really

1 wherever the council would see that to go. It's
2 really their decision, not ours.

3 THE CHAIRMAN: Right.

4 MR. DICKENSON: I mean, we would not -- we
5 would not come out publicly, I don't believe.
6 We haven't really discussed that. I don't think
7 we would come out opposing or taking a position
8 on that.

9 I'm looking back at one of my board members
10 and he can't really speak for our board, but I
11 think that's probably the position they would
12 take. It would be totally up to -- if that's
13 what council wanted to do, they'd have the right
14 to do it.

15 THE CHAIRMAN: Commissioner Youngblood.

16 MR. YOUNGBLOOD: Mr. Chairman, I think you
17 hit on it. If the 3 percent franchise fee is a
18 bondable fee, whose bond rating does it affect,
19 the City's or JEA's? Because I think the City
20 is getting the franchise fee, but JEA is
21 collecting the fee. And so it may be a moot
22 point, can we use it? I believe it's already
23 available to us if the City truly is bonded
24 against that money, correct?

25 MR. DICKENSON: I would say that -- and I

1 may have to ask technically or legally.

2 I would say that since it's a -- it's a fee
3 that the City has every right to collect by law,
4 you know, the council has given their right to
5 collect that by law. So, therefore, to me,
6 because it is a fee and it will be there, I
7 think it's looked at as a very substantial fee.
8 In other words, it's not iffy. The only iffy
9 part would be if our sales -- if our revenue
10 went way down, then it's because it's a
11 percentage of our revenue, and that's not likely
12 to happen. We have got to keep business
13 moving.

14 So I believe that it wouldn't affect -- I
15 don't see how it would affect our bond rating
16 because it is really the City's money. We
17 collect it for the City and send it to them.
18 It's a revenue stream for the City, and I
19 believe it would help their bond rating. It
20 would be rated as a pretty good bond because
21 it's got a very stable revenue stream.

22 MR. YOUNGBLOOD: So then, I guess, back
23 through the Chair, Mr. Chairman, I don't know
24 that we have to ask for JEA because I believe
25 it's already -- since it is bonded for the

1 City -- correct me if I'm wrong, but we could
2 use it for other items, if we suggest, to the
3 City Council.

4 MR. DICKENSON: Well, excuse me, but it's
5 not bonded now, to my knowledge. I don't know
6 whether the City has dedicated that -- well, I
7 know that -- they may have -- they may or may
8 not have dedicated the current 3 percent to some
9 bond revenue, but I know they haven't dedicated
10 the other -- the one they're not collecting
11 yet. It hasn't been -- because it's not being
12 collected, it's not -- it has not been pledged
13 yet for any type of a revenue.

14 MR. YOUNGBLOOD: Thank you.

15 THE CHAIRMAN: Mr. Dickenson, I have
16 follow-up question.

17 If the franchise fee were to be increased,
18 that currently unutilized 3 percent, for the
19 charter school use or any other use that we
20 might propose, what effect would that have on
21 JEA's rates? Would that put pressure on JEA to
22 increase their rates?

23 MR. DICKENSON: No. You see, our rate does
24 not include the franchise fee in it. In other
25 words, what we charge our average residential

1 customer right now is about \$110 per 1,000
2 kilowatt hours if you include the -- that may
3 include the franchise fee, I think. No, maybe
4 it doesn't.

5 But it would -- that just puts -- so really
6 the customers are not paying 110. They're
7 paying 3 percent more because when we set our
8 rate, the rate does not have the franchise fee
9 in it and the rate does not have the public
10 service tax in it.

11 Now, the rate has to have the contribution
12 in it because that comes out of our net revenue
13 of our business. So the only one that's really
14 in our tariffed rate that calculates what a --
15 what the payment is to us is the contribution.
16 The franchise fee and public service tax is then
17 listed on the bill in excess of what the rate
18 would produce, so it won't affect our rate.

19 THE CHAIRMAN: Thank you.

20 MR. DICKENSON: But it will affect -- I
21 mean, the customer writing the check to JEA, I
22 guarantee you, you increase it 3 percent, we'll
23 get the calls, you know, "How come my bill went
24 up? How come you're charging me that?" And
25 we'll just explain it to them.

1 So all those customers that write the check
2 to JEA, they don't -- even though we show it,
3 they don't always think about, you know, what
4 the line items on the bill are.

5 THE CHAIRMAN: Commissioner Catlett.

6 (Ms. Eichner enters the proceedings.)

7 MR. CATLETT: Mr. Dickenson, have there
8 been changes to the formula since consolidation
9 and why? In the contribution from JEA to the
10 City.

11 MR. DICKENSON: Yes, sir. There's -- I
12 can't explain to you all of the different
13 reasons, but yes, there have been changes to the
14 formula, I know, since I've been watching it and
15 so forth even when you get into the '80s.

16 Typically, every five years, the formula is
17 renegotiated, and sometimes the formula -- at
18 times the formula was based on a percentage of
19 revenue. Sometimes it was based on a --
20 kilowatt hour sales.

21 One of the reasons that formula was changed
22 in the mid '90s from a percentage of revenue to
23 kilowatt hour sales was because -- was because
24 of retail. In other words, you know, in
25 California when they had the deregulation of

1 electric utilities and you might be able to get
2 your utility -- your generation from a different
3 source even though we might deliver it, then --
4 then if it's based on the number of megawatt
5 hours you generate, not what you sell, the City
6 would lose out a lot because somebody else is
7 selling the customer the power.

8 So we changed the formula in anticipation
9 of something like that would happen to be a
10 millage rate times what's delivered regardless
11 of where it's generated from or what a customer
12 may buy. A large manufacturing might have been
13 able to buy power from somewhere in Georgia and
14 we deliver it for them. That's what retail
15 wielding deregulation would have done.
16 Thankfully, Florida never went there because
17 every state that did that has increased costs
18 for their customers, so -- so Florida has been
19 very wise on that. So things like that have
20 changed the formula.

21 Other times it changed as -- you typically
22 see that when you've got something that comes up
23 for renegotiation every five years, from our
24 standpoint, very hard to negotiate that down.

25 You know, typically -- if you want to look

1 at it, typically it goes up. The only time I
2 remember it not -- like not -- one time I
3 remember it not going up, that millage rate not
4 changing, was this last time because we put the
5 franchise fee in place in exchange for keeping
6 the millage rate the same because we were
7 concerned about our financial parameters and
8 what the rating agencies were looking at.

9 So we were able to get council to agree to
10 the eight-year -- I wanted to get ten years, but
11 Daniel Davis wouldn't do it. He did eight
12 years. So I got eight years stable contribution
13 formula, although it does have that
14 two-and-a-half million -- I actually tried to
15 get the two-and-a-half million reduced to about
16 one million in growth, so -- because, as you can
17 see, the formula now -- the two-and-a-half
18 million is increasing faster than growth is
19 getting us there, so -- but we weren't able to
20 do that, so -- but it changes.

21 Other times it's -- so typically when it
22 gets into the negotiation period, you know, it's
23 going to go up. I mean, that's just the nature
24 of the negotiation. At times -- during that
25 time, we would come in and say, well since it's

1 going to go up and we'll go up to this, could
2 you give us a little more power? You know,
3 could you let us -- you know, could you let us
4 run -- not have to use the motor pool if we can
5 show that it's cheaper than what we can do
6 outside? And we bid that out and so forth.

7 So there were things that we got from JEA
8 in exchange for that increasing that we were
9 able to negotiate at the time in -- in the
10 process, so -- just the negotiations and some of
11 the external circumstances, so it has changed
12 over time, never gone down.

13 MR. CATLETT: Well, speaking of that
14 revenue, what is the percentage of revenue that
15 you create for the City's total budget? There's
16 ad valorem and they have some other fees, and
17 there's a second big chunk, which is, of course,
18 JEA. What kind of a ratio is there on property
19 tax --

20 MR. DICKENSON: Well, they -- if you look
21 at the total money transferred over from JEA,
22 that 215 million -- the City's budget this year,
23 I believe, is \$984 million. That's our general
24 fund budget. So we're 215 million of a
25 984 million general fund budget, which, I think,

1 is roughly 22 percent.

2 The property tax, I think, is around
3 50 percent. I think property taxes are about
4 480 -- 450 million this year or -- I've lost
5 track since it was going to go down, then it
6 actually went back up.

7 But I think they're a little over are
8 50 percent in property taxes, another 22 percent
9 for us. The other 28 percent or so they get
10 from fees, sales taxes, and some other
11 revenues. So we're the second largest piece,
12 you know, that the City gets, about half, again,
13 of what property taxes are.

14 MR. CATLETT: And does your board control
15 the amount of revenue the City gets or is that a
16 function of the City Council?

17 MR. DICKENSON: I would say that's a
18 function of the City Council. They are the
19 negotiating body that we negotiate with in doing
20 that, so our -- the council, at the time, when
21 we were looking at that -- they always come and
22 talk to -- I mean, they don't -- they have never
23 done anything indiscriminately. They've always
24 come and talked to us. We try to work out what
25 we can all support, you know, in the process.

1 It's not good for governments to be at odds
2 with each other, so we always try to work those
3 things out to -- to do that. But the board's
4 involved, and I think the council, you know,
5 wants to know what the board thinks, and so
6 they're good in that regard.

7 MR. CATLETT: That's all I have,
8 Mr. Chairman.

9 THE CHAIRMAN: Commissioner Miller.

10 MS. MILLER: Through the Chair, thank you,
11 Mr. Dickenson, for being here, Mr. Hudson, and
12 your staff. And thank you also for JEA's -- JEA
13 contributes a lot to our community, above and
14 beyond what it -- above and beyond the
15 contributions we're discussing today, so thank
16 you for that.

17 I have a few questions, three in
18 particular, and the first is -- we're going back
19 to your chart regarding taxes paid for fiscal
20 year 2008. You list FP&L, FPC, Gulf, and TECO.
21 Are all of those investor-owned utilities?

22 MR. DICKENSON: Yes. This was a -- the
23 purpose of this was a comparison with
24 investor-owned utilities. They're the only
25 investor-owned utilities in Florida.

1 MS. MILLER: In Florida.

2 What would be helpful -- and I would ask,
3 through the Chair, if maybe Mr. Billy has this
4 or if we can receive this separately as a
5 follow-up to this conversation, if you could
6 come back and present to us a comparison of JEA
7 with other publicly-owned utilities in
8 Florida --

9 MR. DICKENSON: Okay.

10 MS. MILLER: -- and maybe -- I think you
11 said you were eighth in the nation --

12 MR. DICKENSON: Uh-huh.

13 MS. MILLER: -- in size for publicly-owned
14 utilities; is that correct?

15 MR. DICKENSON: Yes.

16 MS. MILLER: So also a comparison in terms
17 of contribution rates and City contribution
18 rates. I think that would also be helpful.

19 MR. DICKENSON: Uh-huh.

20 MS. MILLER: And, in addition, in those
21 areas, it's so hard to measure contribution
22 because population, as you've stated, varies and
23 changes. So I don't know if there's a way to
24 break that down on either a per capita basis or
25 at least indicate to us the relative population

1 or the communities that those utilities serve.

2 MR. DICKENSON: I can -- we can give you --
3 I mentioned the American Public Power
4 Association, which is national.

5 MS. MILLER: Right.

6 MR. DICKENSON: And then it compares
7 with -- southeast, large utility, small
8 utility. We can give you a copy of that survey,
9 which is a comparison of municipally- -- all
10 municipally-owned utilities, and it shows you --
11 primarily, it shows you percentages of revenue
12 and makes a comparison with other util- -- we
13 can give you that.

14 MS. MILLER: Okay.

15 MR. DICKENSON: We tried the State of
16 Florida before. We'll do some more work on
17 that. Sometimes it's hard -- for instance,
18 Orlando Utility Commission is an entity, like
19 JEA, where they're a separate commission, so
20 their finances are different, you know, than
21 their cities.

22 MS. MILLER: All right.

23 MR. DICKENSON: And if you look at, say,
24 Tallahassee, Gainesville, Lakeland, all of those
25 are municipally-owned utilities, but they're

1 parts of their cities. So looking within their
2 departments to do that, we'll do the best job we
3 can to do -- I know when we've done it in the
4 past, we fare relatively comparable, but we'll
5 do the best job we can to give you some of those
6 numbers.

7 MS. MILLER: Because they're organized
8 differently; is that right?

9 MR. DICKENSON: Yeah. They're organized
10 differently where -- a department of the City,
11 you know, as opposed to an independent authority
12 so their financials are somewhat mixed in with
13 their cities, but we should be able to get, you
14 know, some good information for you.

15 MS. MILLER: Do you have any sense of how
16 JEA compares in terms of City contribution rate
17 to other publicly-owned utilities in Florida?

18 MR. DICKENSON: I know in Florida
19 probably -- Orlando Utility Commission is a
20 little more than half our size. They're the
21 second largest in Florida. They -- now, they
22 are an electric utility and a water utility.
23 They don't operate the sewer business in
24 Orlando. They -- their total contribution, I
25 believe, is around -- somewhere in 9 to

1 10 percent. So if you add together our
2 contribution and our franchise fee, then we're
3 comparable. We're just about at the right --
4 same number that Orlando is if you add those two
5 together, and that's why we did the franchise
6 fee.

7 The -- however, their formula is a little
8 bit different in that theirs is a -- theirs is a
9 calculation off of net revenue. In other words,
10 they don't have what we have, and it's got to go
11 up a minimum of -- if we would have made our
12 calculation off net revenue, then -- like, the
13 City gets a portion of our net revenue, then --
14 therefore -- like a normal business would. It
15 would have gone down last year because our net
16 revenue was down, you know, because of some of
17 those things. But the City never wants it to go
18 down. You know, our -- wants to know what it
19 is, wants it to be constant, and wants to know
20 what it is. So -- so there's little differences
21 in the way they're applied.

22 MS. MILLER: Okay.

23 MR. DICKENSON: But I think we're pretty
24 comparable with Orlando.

25 MS. MILLER: That would be helpful with --

1 the other.

2 And the second question I have is -- you
3 mentioned the expected or projected increases in
4 rates due to increased federal regulations,
5 specifically environmental.

6 MR. DICKENSON: Uh-huh.

7 MS. MILLER: Is there any projection or any
8 expectation as to how much you expect rates to
9 increase as a result of those regulations?

10 MR. DICKENSON: I think the chart we have
11 on the right-hand side is pretty close, meaning
12 that over the next 40 years our costs could be
13 four times the cost of what it is today 40 years
14 from now or 20 years.

15 Over the next 10 years -- you know, it's
16 hard because I don't know exactly -- if you
17 take -- you know, analyzing every bill that goes
18 through -- for instance, if you take the climate
19 change bill that the House of Representatives
20 passed, the Waxman-Markey Bill, over the next
21 10 years, that would add about 20 percent, you
22 know, onto our electric costs. But then after
23 that 10 years -- after the year 2020, then it
24 greatly increases. It really accelerates. They
25 put all the cost in the out years --

1 MS. MILLER: Out years.

2 MR. DICKENSON: -- of the environmental
3 cost. And, of course -- and then the -- part of
4 the purpose of that is to drive you to other
5 generating sources.

6 You know, now, the issue that we would face
7 is that -- for instance, I've got a Northside
8 plant that we repowered -- that actually the
9 Department of Energy gave us a \$75 million grant
10 in the year 2001 to repower that plant, and it's
11 solid fuel, coal burning.

12 MS. MILLER: Uh-huh.

13 MR. DICKENSON: And here ten years later,
14 they want to put a big penalty on it.

15 MS. MILLER: Uh-huh.

16 MR. DICKENSON: That's the type of
17 regulation we deal with.

18 I expect to use that plant for 40 years.
19 So if I've got to change and build more
20 generation that doesn't emit carbon, then I've
21 got to -- I won't be able to get the full light,
22 you know, out of that plant that I've got, you
23 know, so I'm still paying debt service off on a
24 plant that is more costly for me to use.

25 So we've already made an analysis of going

1 and doing a lot more nuclear. You know, we've
2 looked -- and nuclear is -- that was one of the
3 reasons for getting debt down because nuclear is
4 extremely costly up front in a debt service cost
5 because it's extremely costly to build but a lot
6 lower fuel cost over time, so you've got to have
7 the bonding capacity to do that.

8 So we've made all kinds of analyses on
9 changing our generation to nuclear as we get
10 over past 220 -- you know, 2020 and forward.
11 But even at that, it's still -- because of that
12 high capital cost, it increases our rate
13 substantially, you know, to be able to do that
14 and still paying debt service off on a plant
15 that we have.

16 Part of our hope is that Congress will be a
17 little more thoughtful as they move -- I hope --
18 and do things a little slower, you know, in the
19 process.

20 You know, I'm getting off track, but the
21 fact that health care is taking more time and
22 all those things really gives them more time to
23 think through Cap and Trade in the process, and
24 hopefully they will be a little more reasonable
25 in the process.

1 So, yeah, it's -- what we see is scary
2 right now, so -- in terms of -- it could double,
3 triple over -- you know, when you get out there
4 over 30 years, we could see our rates being
5 three to four times what they are today.

6 MS. MILLER: Unless there's some kind of
7 change in -- fundamental change in --

8 MR. DICKENSON: Unless there's some huge
9 technology that comes out, I don't see it, but I
10 mean -- to be able to do that.

11 It's interesting because I get so many
12 people that ask me and say, "I don't understand
13 why you don't do a whole lot more solar because
14 one you put it in, it's free." Well, yeah, but
15 you've got to put it in, and it's extremely,
16 extremely expensive. Solar is about four to
17 five times the cost of my current method of
18 generating power.

19 MS. MILLER: If the JEA -- if you expect
20 40 years out of your -- out of the current
21 plant, I assume you have some capital
22 improvement plan or some planning already taking
23 place to -- in exploring the alternative energy
24 sources?

25 MR. DICKENSON: Oh, we do, yes, ma'am.

1 We -- you know, our plan -- certainly,
2 40 years out is a long -- that's just a look and
3 see what could happen, then we'd bring that down
4 to -- where have we got to change our strategies
5 in -- we already have -- for instance, we've
6 already signed up for some nuclear power in the
7 latter part of the next decade, already
8 committed to it, you know, with a plant that's
9 being built in Georgia.

10 So the next ten years, our generation is
11 set, and we're looking at all the ways to move
12 forward on generation with less carbon. We're
13 looking at converting our Northside plant -- one
14 of our Northside plants to burn biomass fuel,
15 wood products that -- you know, that don't burn
16 fossil fuel, so we're studying all those things
17 right now.

18 But right now everything that we look at
19 doesn't change the cost a whole lot. You know,
20 it modifies it and changes it a little bit
21 versus the penalties you'd pay on just paying a
22 penalty to the government on an allowance to --
23 to emit carbon, so -- but we're early into those
24 studies, and hopefully we'll find something, you
25 know, out there that'll be cheaper, but I don't

1 hold a lot of hope for it.

2 MS. MILLER: And I have one final question,
3 through the Chair.

4 The JEA provides -- as a publicly-owned
5 utility, provides some additional services to
6 the public and to the City and to the community
7 that investor-owned utilities either are not
8 obligated to provide or don't provide.

9 MR. DICKENSON: Uh-huh.

10 MS. MILLER: Could you expand on -- they're
11 harder to measure in terms of a monetary
12 contribution, but they're significant.

13 MR. DICKENSON: Yeah.

14 MS. MILLER: Could you explain some of
15 that? Because I think it's important for us to
16 understand the full breadth of the JEA
17 contributions.

18 MR. DICKENSON: I should have brought my
19 list. I don't -- let's see. You kind of caught
20 me a little bit off -- but we -- for instance,
21 you know, we built and financed the First Coast
22 Radio System, you know, which is the -- totally
23 redid the communications system for the City.
24 Police and fire use it, which is an up-to-date
25 radio system. So we financed that ourselves. We

1 built that moving forward. So that's probably
2 one of the biggest things.

3 You know, we've done things before that
4 have allowed part of our contribution to be
5 bonded against -- for the port, when the City
6 wanted to expand some things from the port some
7 time back. We allowed part of our contribution
8 to be bonded as a revenue stream to be able to
9 issue bonds for the port.

10 Our staff helped in financing some of the
11 River City Renaissance in the past with trying
12 to help finding lower interest rates in the
13 process of how the -- how the financing could be
14 done back in the past.

15 We committed during the Delaney
16 administration to be involved in the
17 preservation lands projects, so we committed
18 \$25 million in preservation lands that we
19 purchased as buffers. We had to tie it in with
20 our business as buffers around -- so we have
21 some big tracts of land around our generating
22 plants and other facilities that put -- and put
23 that land in the preservation.

24 So we've -- we've tried to work with the
25 City in all these different times at different

1 things that we do.

2 We're -- you know, we're the largest -- in
3 the public sector, our employees, you know,
4 commit over \$500,000 a year to United Way. You
5 know, we're a heavy contributor to United Way in
6 employees. We can't contribute any money as an
7 entity, of course, but -- so we're -- we think
8 we do a lot for the City.

9 THE CHAIRMAN: Commissioner Austin.

10 MR. AUSTIN: Mr. Dickenson, thank you.

11 I think your testimony has been very
12 informative, and I, for one, appreciate it.

13 Just a couple of questions. One, you said
14 it was 22 percent. That is of your gross
15 electrical -- the electric side of your revenue,
16 right? It's not -- it doesn't have anything to
17 do with water and sewer?

18 MR. DICKENSON: No. I think the 22 percent
19 was -- I think I was asked the question of how
20 much are we -- all the money that we're
21 contributing to the City, how much of a
22 percentage of the City's general fund is that?
23 So the City's general fund is --

24 MR. AUSTIN: So that's 22 percent of the
25 general --

1 MR. DICKENSON: Twenty-two percent of the
2 City's general fund comes from JEA. You know,
3 that 215 million --

4 MR. AUSTIN: Oh, I missed that.

5 MR. DICKENSON: Yeah. That's the
6 22 percent.

7 MR. AUSTIN: Well, what would you say -- do
8 you know what percentage of your gross goes to
9 the City?

10 MR. DICKENSON: The -- of that 215 million,
11 I would say our gross revenue is about -- if you
12 look at electric, water and sewer combined --
13 it's one and a half billion?

14 MR. McELROY: (Inaudible.)

15 MR. DICKENSON: So of the 215 million out
16 of a \$1.5 billion business -- so -- if my math
17 is -- it's probably in the 15 percent range
18 maybe.

19 MR. McELROY: Yes.

20 MR. DICKENSON: So 15 percent of everything
21 that we collect, you know, goes to the -- goes
22 to the City.

23 I remember -- I remember a number -- if you
24 include the gross receipts from -- that goes --
25 the gross receipts tax that goes to the State,

1 it's around 17-and-a-half percent. In other
2 words, we -- 17-and-a-half percent of everything
3 we collect goes to some governmental entity. I
4 believe 15 -- about 15 percent of everything we
5 collect goes to the -- goes to the --

6 MR. AUSTIN: So about 2-and-a-half percent
7 goes to the State?

8 MR. DICKENSON: Yeah. I think that's about
9 right.

10 MR. AUSTIN: Thank you. I was confused on
11 that.

12 This is really off track and somewhat
13 irrelevant to what we're talking about today.
14 Do you have a -- an association of the public
15 sector, power -- electric generating company?

16 MR. DICKENSON: We have a -- the American
17 Public Power Association is -- in fact, I'm on
18 their board. I'm on the executive board. We
19 were just in Washington yesterday, but -- the
20 American Public Power Association is an
21 association of municipal utilities across the
22 nation. There's an about 12 -- it's -- about
23 2,000 municipal, City-owned utilities in the
24 nation. About 1,200 of them are members of the
25 American Public Power Association.

1 We have a state association called the
2 Florida Municipal Electric Association, FMEA,
3 that we pay dues to, yes, that's -- that's an
4 association of municipal utilities in the
5 state. Those are both on the electric side.

6 MR. AUSTIN: I heard you on that Cap and
7 Trade, the cost of it (inaudible) -- do you
8 maintain a lobbying position in Washington?

9 MR. DICKENSON: Absolutely.

10 Yeah, we lobby through the large Public
11 Power Council, the American Public Power
12 Association. We've lobbied -- I've been there
13 myself. We've maintained a lobbying position in
14 Washington to get our story out, information
15 out.

16 MR. AUSTIN: Good. Thank you.

17 THE CHAIRMAN: Vice Chair O'Brien.

18 MS. O'BRIEN: Thank you, Mr. Dickenson. I
19 appreciate it.

20 Through the Chair, I just want to
21 clarify -- my business is one that very well
22 understand franchise fees, and please know that
23 franchise fees are not found revenue. It's not
24 revenue that's existing that is just sitting by
25 the side.

1 While it doesn't affect JEA's rates,
2 per se, for water or sewer, as Mr. Dickenson
3 said, it will reflect on a price increase, a
4 rate -- let me say a price increase, your
5 billing amount. Whether you're a residential
6 customer, a small business or a large business,
7 you will see -- if we maxed it out to the 6
8 percent, you will see a 3 percent increase on
9 what you pay. So if you pay \$200 a month, now
10 you're paying
11 \$6 more. So please don't think that that's
12 found money. That is a new fee or tax.

13 Solely what's happening with JEA is they
14 are serving as the tax collector in that
15 capacity for the City.

16 Second of all, I completely understand that
17 with the new Cap and Trade issues, with the
18 environmental aspects that are coming down, I
19 don't think he is being -- I think Mr. Dickenson
20 is being conservative with the cost of
21 utilities, whether that's electric or water,
22 coming down the street, you know, over the
23 next -- not even just 40 years, but in the next
24 five years, ten years that we all will see as an
25 impact on our bills, both as businesses and

1 residents.

2 And, lastly, one thing that hasn't really
3 been expressed to us is your capital
4 investment. I realize that with a sewer system
5 and an electric program, you have to reinvest in
6 yourselves. What percentage or what amount of
7 your revenues that you collect do you reinvest
8 to make sure that we have a sewer system that is
9 improving and not falling in on itself?

10 And I -- we know that JEA is in a position
11 of having to make up a lot of ground in the
12 past, and the same thing with our electric
13 system.

14 MR. DICKENSON: That's a -- that's a good
15 question because when you really look at our
16 business, we are an extremely highly
17 capital-intensive business.

18 You know, the water/sewer business is --
19 like, we don't pay anything for the water. You
20 know, we pull it right out of the ground, but
21 everything goes into pipes and plants, and so
22 it's so heavily capital invested.

23 The electric business is also plants,
24 wires, underground conductors. True, but we
25 also have a fuel expense that we don't have on

1 the water side, so -- and we are -- our debt
2 right now, total electric, water, and sewer --
3 our asset value is about \$6 billion. We have a
4 debt probably of -- that's around what our debt
5 is. Our debt is around \$6 billion, heavy --
6 heavily [sic] debt now. As long as we have the
7 money to pay that debt service off, and we do
8 get money at a low interest rate with tax
9 exempt . . .

10 By ordinance, you know, we are required to
11 invest 5 percent of our general receipts back
12 into the business as cash. We call it -- it's
13 the R and R or it's a -- so we have to -- when
14 we submit our budget, we have to show that -- so
15 for the electric business, it's a little over a
16 billion-dollar business. Half would be around
17 \$50 million of cash has to go back into the
18 business.

19 Typically, on the electric business right
20 now, our capital needs is around \$200 million a
21 year. So if we invest 50,000 in, we've got to
22 borrow 150 million -- excuse me -- 50 million
23 in, 150 million we've got to borrow.

24 So some time in the past, that's all we
25 were doing, just the minimum cash into the

1 business. My goal has been to get more cash in
2 the business. The board passed a pricing
3 philosophy that set parameters that we've all
4 agreed to that says we want to have more -- we
5 want to have another 5 percent operating capital
6 outlay going back into the business.

7 So even though the charter or the -- the
8 charter requires us to invest only 5 percent
9 back into the business. Our own internal policy
10 by the board says it's got to be another
11 5 percent, so roughly 10 percent of our gross
12 revenues to go back in.

13 That -- that's some of the money that I
14 think different people may be looking at us and
15 saying that that extra 50 million operating
16 capital outlay -- really it's probably in the
17 60 to 70 -- getting closer, but that's the only
18 way we're going to get our debt down. That's
19 the only way we're going to -- when I've got a
20 heavily capital-intensive business, we really
21 need to be investing more than 5 percent cash
22 back into the business, so --

23 So we now have it on the electric side
24 about 10 percent, you know, into the business.
25 Trying to get there on the -- on the water and

1 sewer side. So that helps us because now we're
2 able to focus on the balance sheet of this high
3 debt per customer and -- and borrow less and get
4 that down over time, so --

5 So roughly right now, I think, in the
6 electric business about -- about 10 percent of
7 cash going back into the business. That was a
8 hard thing for the board to do, by the way, but
9 they did it.

10 THE CHAIRMAN: Commissioner Korman.

11 MS. KORMAN: Just a series of questions,
12 all on the same topics, and I don't know if you
13 can answer this.

14 Approximately how much is in your
15 reserves? Is there a minimum you're required by
16 the board to keep in your reserves? And where
17 does that money come from that goes into your
18 reserves?

19 MR. DICKENSON: That's a good question,
20 Ms. Korman.

21 The -- we have reserves kind of in
22 different categories. Our largest -- one of our
23 reserves that's kind of unrestricted cash is --
24 is simply deposits from customers.

25 Now, you can think -- we have deposits from

1 customers totaling about 40 million. Now, you
2 know exactly what that's -- that's deposits that
3 customers have given us. It's really their
4 money. We consider it like prepayment almost
5 because it rarely goes back to the customer.
6 They just use it for their final bill type of
7 thing, but it's cash on hand for us, which is
8 good. Rating agencies like to see that cash on
9 hand, so that's -- part of it is made up of --
10 of a -- of customer deposits.

11 On the fuel side, we put a policy in place
12 that -- we wanted a fuel reserve. Our fuel
13 costs for the electric business, which is coal,
14 petroleum coke, oil, natural gas -- our fuel
15 cost is just under \$600 million a year. And in
16 this volatile economy and this -- we saw two
17 years ago fuel prices went up dramatically when
18 China and India were -- you know, when the
19 economy was going great, fuel prices really
20 skyrocketed more so than just -- just a little
21 incremental increase as we've seen over the past
22 20 years.

23 So not having some type of a fuel reserve
24 that goes into a rate stabilization reserve, it
25 would cause me to have to change the customers'

1 rates rapidly. So we have a policy that the
2 board put in place that we want to have a fuel
3 reserve that's equal to 15 percent of our fuel
4 fund. So, in other words, if I've got a fuel
5 fund that's \$600 million, then they want me to
6 have a fuel reserve that's around 90 million.

7 Our current dollars in the fuel reserve is
8 about 84 million. So it's basically fully
9 funded. So there's 84 million sitting in fuel
10 reserves that goes into the rate stabilization
11 fund that is there -- and I can tell you a year
12 and a half ago, what -- we had a fuel reserve of
13 about \$50 million. And when fuel prices
14 skyrocketed over the summer, all of that
15 50 million was gone in a three-month time
16 period.

17 So I was fortunate to have 50 million. I
18 wish I had more at the time. And then we had to
19 do a -- we had to do a \$15 per thousand increase
20 in July a year ago -- or more a year ago to get
21 more money in, so --

22 So what happens by having the fuel reserve
23 in, it allows you not to have to hit customers
24 so fast and -- and try to move through volatile
25 periods of fuel.

1 So we've got about 84 million in the fuel
2 reserve right now, and then we have a -- we have
3 an environmental reserve. We put that in place
4 sometime back. We have environmental
5 liabilities on our books of probably around --
6 this has changed, but it's probably around
7 18 million or in that neighborhood.

8 We've got an old site near one of our
9 plants that's going to have to be remediated, so
10 we disclosed that.

11 We've got an environmental liability of
12 18 to 20 million and we've got an environmental
13 fund right now of roughly 20 to 12 million or
14 so, so we're growing -- we charge 62 cents per
15 kilowatt hour to customers to build our
16 environmental reserve, but that's to balance
17 against the environmental liability.

18 In the past, we had the liability on the
19 books but no reserve to cover it, which meant
20 that if it was -- if something had to happen
21 with EPA to fix that right then, we'd have to
22 immediately go to customers and do some things,
23 so we feel like it's best to operate with the
24 environmental liability covered, so -- so that's
25 a --

1 And the other reserve we have is that -- we
2 have developed a conservation reserve. It's --
3 we collect extra money from our customers to --
4 to do conservation initiatives to help them
5 reduce their rates with incentives and so forth
6 that we do. That's a small reserve. We collect
7 about 8 million per year for that, but we -- but
8 we spend it pretty fast. Sometimes we'll -- we
9 won't spend it as fast as we have collected.

10 Now, that money that we collect is
11 specifically designated for conservation. In
12 other words, the board says you can't spend it
13 for anything else; you can only spend it for
14 conservation initiatives. So it kind of builds
15 a reserve until we spend it, so --

16 I think if we looked at all of our reserves
17 right now -- and I may have missed a couple of
18 categories -- I would -- probably in the
19 160 million range or something in terms of all
20 reserves. Go back five years ago, we had zero
21 in -- pretty much zero in reserves.

22 MS. KORMAN: Mr. Chair, a follow-up.

23 So -- not to nitpick on you, but the other
24 60 million, is that from the deposits?

25 And then the other question is -- it sounds

1 like this -- these reserves are all pretty much
2 earmarked for specific things? I mean, you
3 can't --

4 MR. DICKENSON: Every one of our reserves
5 is -- yes, excuse me, but every one of our
6 reserves are earmarked for specific --

7 We also -- I missed one. We also have a
8 debt management reserve that the -- that the
9 bond covenants require us to maintain. You
10 know, when we have a certain amount of debt out
11 there, we have to maintain a certain reserve
12 that can -- that can -- like if something
13 happens to our revenues that we can (inaudible)
14 pay our bonds off, so --

15 I believe one I had missed. I don't know
16 what that number is right now, but it's a debt
17 management reserve, and it is -- all these are
18 earmarked. I can't take money out of the debt
19 management reserve and spend it for something
20 else. I can't take -- I can take money out of
21 the -- I can take money out of some and I can
22 borrow it to do [sic], but then I've got pay it
23 back. But accountingwise, we can't -- we can't
24 take it. We only have to spend it for what
25 we've reserved it for.

1 MS. KORMAN: And so is the other
2 60 million, that part of the reserve -- I know
3 we're approximating numbers. Where does that
4 come from? I'm just trying to understand --

5 MR. DICKENSON: Well, it all -- the -- the
6 debt management reserve is built whenever we
7 issue debt. In other words, when we issue debt,
8 we may take a small percentage of that debt
9 issuance and comes into a debt -- that's part of
10 it.

11 The other thing we've done is on -- on our
12 debt management reserve, is -- we have -- when I
13 mentioned we have about \$6 billion worth of
14 debt, we've got about two -- \$6 billion. We've
15 got about two billion that's variable rate debt
16 and about one billion of that variable rate debt
17 is fixed by a swap, you know, so it's not --
18 it's not volatile with the market. We fix it
19 with a swap, but about a billion of it is -- is
20 variable.

21 Right now variable rate debt is pretty
22 low. I mean, you can go -- interest on money is
23 pretty low. Our variable rate debt is -- with
24 bank fees and everything else, is a little over
25 2 percent. Our fixed rate debt to issue a bond

1 is about 5 percent. So we like the fact of the
2 variable rate debt.

3 Well, what we saw over the last year or two
4 with variable rate debt could easily go --
5 because of the volatile economy, could go to
6 4 percent, 5 percent, 6, it could really get
7 volatile. Even though -- if that gets volatile,
8 it still ends up being less than if we had a
9 fixed debt, but it's a big strain on my
10 operating budget because I don't have the monies
11 to pay for it.

12 So part of what we do -- when we passed our
13 budget with the board this year, we -- we put in
14 our budget that we expected variable rate debt
15 to go to about 4 percent. I really -- it's
16 going to get there at some point in time.

17 Because of the money that the federal
18 government is spending, something is going to
19 happen and inflation is going to hit in.
20 They're going to rise the -- they're going to
21 raise the interest rates at some point. They're
22 keeping them kind of artificially low right now
23 to continue to spread the economy. And it's a
24 little bit of a crap shoot to know when are they
25 going to release that and increase the -- the

1 interest rate, so --

2 But the fact that we put in our budget
3 4 percent and we actually are paying around
4 2 percent -- we take that difference and rather
5 than go spend it on something else, we take that
6 difference, and I think about 50 percent of that
7 we have to put into a reserve, but -- the board
8 says put that in reserves because at some point
9 in time these interest rates are going to spike,
10 and that's going to put a burden on our
11 customers, so then we've got the reserve to
12 cover ourselves when these variable interest rates
13 spike at some point in time to -- to do that,
14 so -- that was --

15 I'll be happy to give you the list with the
16 dollars in it. In fact, Paul -- we'll send you
17 that reserve list so you can see where those
18 reserves are.

19 But, again, we've built reserves. And now
20 that we have the reserves built -- and it -- our
21 customers -- you know, our customers pay the
22 money to build the reserves. So now once
23 they're built, you can always -- a lot of times
24 people look at those and say, "Boy, you've got
25 some money here," but it's onetime money. "Take

1 it and do this with it." Then your reserve goes
2 away and then you've got to build the reserves
3 again, so it -- once you've built your reserve,
4 operating -- you operate the same as you were
5 before the reserve. You know, it's just good to
6 build a reserve and have the security in place.

7 So that's where we are. We're -- we're at
8 the point where we've got the security in place,
9 but we want to keep it there.

10 THE CHAIRMAN: Commissioners, any other
11 questions for Mr. Dickenson?

12 COMMISSION MEMBERS: (No response.)

13 THE CHAIRMAN: Okay. Mr. Dickenson, thank
14 you very much. I appreciate --

15 MR. DICKENSON: Thank you very much for the
16 time with you this morning, so -- I'm always
17 available, and -- if you want to see me again.

18 THE CHAIRMAN: Okay. Our next speaker will
19 be Kyle Billy, principal auditor with the
20 Council Auditor's Office.

21 (Mr. Billy approaches the podium.)

22 MR. BILLY: Good morning.

23 THE CHAIRMAN: Good morning, Mr. Billy.

24 MR. BILLY: I'm not usually on this side.

25 Can you hear me now?

1 THE CHAIRMAN: Yes.

2 MR. BILLY: Okay.

3 THE CHAIRMAN: Our court reporter will
4 swear you in.

5 MR. BILLY: All right.

6 THE REPORTER: If you would state your name
7 and address first, please.

8 MR. BILLY: My name is Kyle Billy. I'm a
9 principal auditor with the City Council
10 Auditor's Office. My address is 117 West Duval
11 Street, Suite 200.

12 THE REPORTER: Would you raise your right
13 hand for me, please.

14 MR. BILLY: (Complies.)

15 THE REPORTER: Do you affirm that the
16 testimony you're about to give will be the
17 truth, the whole truth, and nothing but the
18 truth so help you God?

19 MR. BILLY: I do.

20 THE REPORTER: Thank you.

21 THE CHAIRMAN: Thank you, Mr. Billy.
22 Please proceed.

23 MR. BILLY: Okay. When I was asked to
24 speak to the commission, the first thing I had
25 to do was to decide what approach to take. I

1 didn't want to duplicate -- not that I could,
2 but I did not want to duplicate what
3 Mr. Dickenson presented.

4 He did send me -- yesterday he sent me a
5 presentation, and I looked through it and --
6 and, I mean, those are definitely the things
7 that -- I guess the things that he used in
8 there, those are the things the rating agencies
9 look at.

10 I mean, I've been looking at JEA's budget
11 on a quarterly basis for nearly 20 years now,
12 and every quarter we really -- we look at their
13 budget to actual results and see how they're
14 doing. So they may be -- maybe the rating
15 agencies look from a financial -- financial
16 report standpoint, which is done slightly
17 different, but we're looking from the budget.

18 But I've been looking every quarter for
19 nearly 20 years, and really I -- I agree with
20 the things he's -- with the things he said.
21 Those are the correct measurements to use and
22 the correct comparisons.

23 So I wanted to use a tact, well, what are
24 we doing? And when I look at the budget actual
25 reports every quarter, we're mainly concerned --

1 are we operating within budget, is there any
2 budgetary stress, is the electric utility -- are
3 the electric and water utilities going to come
4 in under budget, is there a problem where
5 they'll be over budget.

6 So I went back through our reports for the
7 past ten years and I just made notes of the
8 things that stood out during those ten years and
9 I wanted to go over those with you because I --
10 I guess the questions that are out there are
11 could JEA contribute more money, a higher
12 contribution to the City, and do they have any
13 extra money at all that they could essentially
14 increase that contribution.

15 So ten years -- I went back ten years, and
16 I looked, and in our report that ended -- for
17 the year ending September 30, 2000, what I found
18 was that although the electric utility showed
19 initially five million -- a five million
20 favorable variance at the end of the year,
21 really they withdrew all the money from the rate
22 stabilization fund that year.

23 So there's a rate stabilization fund when
24 they have extra money, they put it in there, and
25 it lowers their revenue that goes in there. And

1 then when I pull it out, the increased
2 revenues -- and that way you don't have to
3 increase -- as fuel prices fluctuate, you don't
4 have to just increase rates. You can draw on
5 that rate stabilization fund. But that year
6 they pulled \$17 million out of the rate
7 stabilization fund. And without that, they
8 would have had a \$12 million loss on the
9 electric utility.

10 And I looked further at the notes that year
11 and I saw, oh, that was the year, I remember
12 that, that the electric utility was so strapped
13 for cash that it sold the JEA tower. This is
14 the office building across the street over
15 here. They sold the tower, the customer center,
16 the parking garage, and all the electric
17 inventory to the water/sewer utility, and that
18 was a way for them to get cash.

19 In fiscal year ended September 30, 2002,
20 the electric system ended the year with a
21 deficit of 4.4 million.

22 In fiscal year ended '05, the electric
23 system ended in a deficit of 3.8 million, but it
24 would have been \$13 million worse if they had
25 spent all the money on operating capital outlay

1 that they had budgeted.

2 So what happens is -- money gets tight, you
3 just don't spend some of the money on capital
4 that you were going to spend or you issue debt
5 instead. And I looked, and what they did was to
6 issue additional debt instead. And that's --
7 that's why their bottom line wasn't even worse.

8 In fiscal year ended '06, they ended the
9 year, the electric utility, \$7 million short,
10 \$7 million negative variance. And, again,
11 didn't have -- just didn't spend all the money
12 on outlay -- capital outlay or pay/go we call it
13 that they had budgeted.

14 This year, just ended September 30, '09, we
15 haven't issued that report yet, but I took a
16 look at it yesterday, and they did not spend --
17 I guess they show pretty much a balance at the
18 bottom line. They show that -- you know, a very
19 slight profit for the electric utility and the
20 water utility. But when you look further, they
21 didn't spend \$10 million on pay/go for electric
22 and 10 million on pay/go for water/sewer that
23 they were going to spend. It was budgeted.

24 So, again, that's how you balance and make
25 things look like they're going pretty good, but

1 they weren't going good. In all these years JEA
2 didn't -- you know, for so many years they
3 didn't raise rates. And I guess, wow, the JEA
4 is really doing a great job. They're -- you
5 know, look how long they haven't raised rates,
6 but they were hurting. And we -- we'd see this
7 and we'd write it up and mention it. I wouldn't
8 worry about it. There's --

9 This past March, I noticed in that report
10 is when the Fitch rating agency put the
11 water/sewer division on a negative watch. So
12 they didn't actually lower their rating, but
13 they -- they put the world on notice, the JEA on
14 notice that -- that, you know, there's a problem
15 here with -- water/sewer has a lot of debt, too
16 much debt or not enough coming in. And, of
17 course, now they're raising rates on the
18 water/sewer side, and I was glad to see that.
19 October 1st they raised rates, and they're going
20 to do that for a few more years, but they did
21 place them, and they -- they remain on a
22 negative watch with the Fitch rating agency.

23 There's something else that I looked at
24 every quarter, and that is -- in addition to the
25 budget side, I look at their financial

1 statements, which are prepared in accordance
2 with generally-accepted accounting principles
3 and accrual basis.

4 And one thing I look at is their net asset
5 value. And so you can go in there and there's a
6 schedule where they show you, here's the net
7 asset value for the electric utility, for the
8 water/sewer utility, for the chilled water
9 utility.

10 And one thing I do -- I did all these
11 years, I'd watch the net asset value decrease
12 for the electric utility. It was 750 million in
13 2001 and it dropped every year. It dropped all
14 the way down to \$391 million in 2007. So from
15 750- to 391-.

16 There was one year, from 2004 to 2005, that
17 it dropped nearly \$103 million, and I was very
18 concerned about this. That was probably the
19 year that I called JEA's external auditor to
20 talk about that. I know that the -- again, the
21 rating agencies noticed because that was the
22 year that Fitch lowered their rating on the
23 electric utility from double-A to AA minus.

24 So I wanted to point out these things
25 because I think it's important and it's -- to

1 note that all these years that JEA didn't raise
2 rates and maybe everybody thought everything was
3 going fine. They weren't going fine. They were
4 using up their reserves. They were finding
5 creative ways to generate cash. I mean, the
6 sale of the tower -- you can call it what you
7 like, you can dress it up, but that was a move
8 because they were short of cash. The
9 water/sewer utility had cash and the electric
10 utility did not.

11 I think it's important that JEA have these
12 reserves, and that was some of the final
13 discussion with Mr. Dickenson, the different
14 reserves they have.

15 Now, why is it important to have some
16 reserves instead of maybe throwing off, you
17 know, an extra 10 or \$20 million a year to the
18 City?

19 Just a year ago, the credit crisis caused
20 the spike in variable interest rates that was
21 mentioned, and JEA has -- they have the
22 \$2 billion, roughly, of variable rate debt. A
23 billion of that is synthetically fixed through
24 swaps, but a billion is not.

25 So if interest rates go up just 2 percent

1 above budget, 2 percent times a billion, there's
2 your \$20 million right there, and that's when
3 you can sure use that \$20 million that hopefully
4 you didn't give away. Maybe you thought it was
5 extra, but who could have foreseen that? I
6 mean, nobody could have foreseen what happened
7 last fall.

8 At that time, how did JEA cope with it?
9 They postponed their capital program, they cut
10 it severely, and they laid off about 232
11 employees.

12 A few years ago -- I remember in January,
13 when things were -- things were going pretty bad
14 in terms of the price of natural gas. I mean,
15 there were record highs in natural gas. Last
16 year we saw record highs in the price of oil and
17 JEA doesn't use that much oil anymore, but it
18 affects the transportation cost of coal and
19 petroleum coke that they use.

20 Coal prices now are going up for various
21 reasons, and of course JEA uses over 50 percent
22 coal. Something else that happened a few years
23 ago -- again, something -- you just can't
24 foresee these things.

25 JEA bought land in the Panhandle to build a

1 generating plant, and it was going to be a
2 petroleum, coke, and coal plant and they were
3 denied the permit by the governor. And who
4 could have foreseen that?

5 So now they're going to have to build a
6 plant out on the -- I guess, out on US-1, and
7 that's going to be a natural gas plant, but it's
8 going to be expensive, and it's -- again, it was
9 not foreseen. And just a few years ago natural
10 gas was so much higher than coal and petroleum
11 coke.

12 JEA is under pressure, as was mentioned, to
13 put cleaner water into the river, less nitrogen,
14 and that's got a cost to it. And then something
15 I've noticed -- of course, we know that -- it
16 was reflected in the report I looked at
17 yesterday for the year that just ended September
18 30th. Their electric sales are down. Well,
19 that's due to the economy. Well, their water
20 sales are down too. And if your water sales are
21 down, your sewer is down because that's based on
22 the water.

23 Well, why are the water sales down?
24 Because the St. Johns River Water Management
25 District passed a rule that you can only water

1 two days a week. And now, in the winter, only
2 one day a week.

3 I just wanted to bring up all these things
4 which have major impacts on JEA and point out
5 that you just don't know what the next big thing
6 is going to be that could impact them
7 negatively, and that's why I think it's
8 important not to take every bit of money from
9 JEA that you can.

10 JEA is the City's biggest, most valuable
11 asset. It is a tremendous asset and it throws
12 off a lot of cash to the City, but it's
13 important -- could they give a little extra
14 money every year? Sure they could, but what's
15 the risk of that? And, really, I think things
16 are so tight that they couldn't give much
17 without raising rates. I mean, they -- they
18 need the money they've got.

19 As Mr. Dickenson pointed out, they are
20 behind on their capital program on the
21 water/sewer side. The report that just came
22 out, they didn't get all the Pay/Go money, all
23 the extra money they thought they'd have because
24 sales are down in both the electric and water
25 side.

1 A question that was asked earlier had to do
2 with additional contributions that JEA has made
3 to the City, and so I just wanted to point
4 out -- a few were pointed out, but there were a
5 few more I wanted to point out because I think
6 it's important to consider. In addition to all
7 the money that's just given to the City general
8 fund, JEA did spend a considerable amount of
9 money at Cecil Commerce Center. I have a number
10 here of \$53 million that they spent on
11 infrastructure out there.

12 Now, normally, a developer -- if a
13 developer wants electric, water, and sewer
14 infrastructure, they've got to pay for it, and
15 then they just give it to JEA and JEA takes it
16 over and that comes in as contributed capital.

17 But JEA worked with the City to help the
18 City get that commerce center up and running,
19 and so they put that money out there. They
20 borrowed the money. They've got debt service to
21 pay on it, but there's really not a good revenue
22 stream coming in because there aren't that many
23 tenants out there yet. So that's something they
24 have done, and they have got to pay that -- you
25 know, pay that debt and hope more tenants come

1 to increase their revenues.

2 Something else they did a few years ago --
3 well, actually, it's been a while now. Back at
4 the end of 2001, they bought United Water.
5 United Water was a huge water/sewer utility.
6 They paid somewhere around \$200 million for it
7 and then they lowered the rates of all those
8 customers because their rates were higher than
9 JEA customer rates.

10 And, you know, that's something that takes
11 a long time. When you spend that kind of money,
12 it takes a long time to get it back to break
13 even and start, you know, working it into the
14 system, but it kind of consolidated their
15 service and -- and really provided a break in
16 cost to all those customers.

17 Along those same lines, JEA has always
18 charged lower rates than the other utilities in
19 Florida for electric. I did some math. Two
20 years ago I prepared a report at the request of
21 then President Davis, and the math showed that
22 over the past ten years -- at that time, the
23 citizens of Jacksonville had saved over
24 \$2 billion on their -- what they would have paid
25 in electric if the electric provider had been an

1 investor-owned utility like Florida Power &
2 Light.

3 Because JEA, they're not there to recover a
4 profit, there's no profit motive, so they just
5 charge what they need to charge. So that's
6 2 billion more in the economy over that period
7 of time that people had to spend on other
8 things. So I think that's important to mention.

9 JEA also constructed chilled water plants
10 to serve the City sports complex. That's the
11 baseball park, the arena, the library, the main
12 library, the courthouse.

13 I really don't know that JEA would have
14 just -- and you can ask them -- would you have
15 just constructed chilled water plants on your
16 own? Was it your idea or did the City come to
17 them and ask? But that's something they -- by
18 doing that, it lowered the amount of money that
19 the City had to put into those facilities, which
20 stretched the Better Jacksonville dollars, it
21 enabled them to go farther. So that is
22 something JEA has done for the City.

23 And, lastly, as was touched on, JEA gives
24 long -- for customers that are big users like
25 the City, the Navy, and the school board, they

1 give them a break; they give them a special
2 price. And so when people ask, well, gee,
3 what -- you know, what can we do for the school
4 board or what's being done for the school board,
5 well, they're getting a good break on their
6 electric bill.

7 And, again, the Navy, it's always -- you
8 know, Jacksonville courts the Navy. We -- the
9 Navy provides a lot of jobs, and we're -- always
10 want to make sure the Navy stays. After leaving
11 Cecil Field, there's always a fear, will they
12 close another base? Providing lower electric
13 rates is definitely something that helps keep
14 the Navy's cost low and it factors into their
15 consideration when there is a commission seeking
16 to close bases.

17 So those are just things that -- you know,
18 from a different point of view than JEA. These
19 are the things that I've come across or stuck in
20 my mind or we've have put in reports over the
21 past ten years that I wanted to point out.

22 There's really no free lunch. And some of
23 these things -- I mean, I -- when I look back, I
24 remember these things. They were -- it was --
25 it really concerned me all those years to see

1 the deficits year after year and to see the net
2 asset value of the electric utility going down.
3 And when they finally started raising rates, I
4 was very glad to see that.

5 Again, JEA is our biggest, most valuable
6 asset, and I would not want to run JEA -- you
7 know, you don't want to -- if they're the cash
8 cow, do you want to take every last drop of milk
9 or do you want to reinvest in it?

10 So, you know, that's just the view that
11 I've come to -- come to have over the past
12 20 years of reviewing their financials and their
13 budget actual reports.

14 I'd be happy to try to answer your
15 questions.

16 (Ms. O'Brien assumes the Chair.)

17 THE VICE CHAIR: Commissioner Catlett.

18 MR. CATLETT: Mr. Billy, you mentioned
19 there was a lot of variable debt. What would be
20 the benefits and liabilities of changing that to
21 fixed debt -- fixed rate debt?

22 MR. BILLY: I will tell you that in their
23 budget this year the assumption for fixed rate
24 debt is a rate of 6 percent; the assumption for
25 variable is 4 percent.

1 They have saved a lot of money over the
2 past -- over the past decade by having variable
3 rate debt. Variable rate debt, I think, has
4 always, until last September -- maybe even --
5 it's always been a lower rate than the fixed
6 debt, and so you -- you know, it's -- it's
7 proper to have a percentage of your debt
8 variable.

9 You don't want to go all variable. And
10 again, people -- you know, it's too easy to
11 think, wow, why don't we do it all that way?
12 But then we'll have something like last
13 September where the variable rate spiked and --
14 and that was a worrisome time.

15 But you save a lot of money every year. I
16 mean, you could save 2 to 4 percent in most
17 years on the variable debt over the fixed, but
18 at least -- you know, the benefit of the fixed
19 is you sure know what to budget; it's not going
20 anywhere. There is a risk to the variable, but
21 with the right mix, you know, it's the prudent
22 thing to have both.

23 MR. CATLETT: Do you have any other
24 suggestions that might help JEA? I know that
25 you're not a part of JEA. I've known you for an

1 awful long time. So looking at it from an
2 objective perspective, is there anything that
3 JEA can do that they're not doing that would
4 help the City?

5 MR. BILLY: I would have to give that some
6 more thought. I mean, nothing -- nothing comes
7 to mind.

8 JEA, I've reviewed their legislation that's
9 come through the City Council. I've reviewed
10 their financials.

11 JEA, when they're asked, you know, they
12 step up. They were asked to help with Cecil
13 Field. They stepped up and helped. They were
14 asked to help with the Preservation Project, the
15 River City Renaissance -- and of course, they
16 operate under sets of rules and they've got a --
17 they're always cognizant of how much can they
18 do.

19 But in terms of the contribution, the
20 contribution since -- I believe it went into
21 effect in 1977, and then every five years we
22 review it, although this year we're going --
23 this time we're going for eight. You just --
24 you don't want to get in there and adjust it
25 between one of the designated times because I

1 know that would make the rating agencies very
2 nervous.

3 I can't think of anything else that JEA
4 could do. I'm glad to see that they're getting
5 back some of the money where they essentially
6 went -- they provided services and didn't get
7 the money over the years, and they are
8 recovering some of that. But they're still
9 recovering from all those years when they didn't
10 raise rates, but I think they're on the right
11 track.

12 (Mr. Duggan resumes the Chair.)

13 THE CHAIRMAN: Commissioner Miller.

14 MS. MILLER: Through the Chair, thank you,
15 Mr. Billy, and thank you, Mr. Sherman, for your
16 presentation today.

17 I had a question -- there's been talk of --
18 or a suggestion, possibility of recommending an
19 increase in the franchise fee in order to
20 finance some other project or potential project.

21 Do you have an opinion or does -- council
22 auditor's opinion, what would your opinion be as
23 the principal auditor for JEA?

24 MR. BILLY: I would -- yes, I'll give you
25 my opinion on that. I don't know what the

1 council auditor's opinion is; you'd have to ask
2 him.

3 If the City needs or wants more money from
4 JEA, the franchise fee increase is the way to go
5 because it -- it's not that was of the rate, and
6 my understanding is that the rating agencies are
7 not -- it's not a concern to them like
8 increasing the contribution would be.

9 Now, as Mr. Dickenson pointed out, anytime
10 you raise rates, I mean, it's going to be a
11 pass-through to the customer and it's a hardship
12 to some people.

13 The other side of that is a lot of -- a lot
14 of property owners in the city do not pay
15 property taxes because they are tax exempt.
16 They are religious organizations or other
17 tax exempts. And so from that standpoint,
18 they're essentially getting a free ride and
19 using City services.

20 I mean, when they call 911, someone is
21 going to show up, and so -- at least when the
22 City uses the franchise fee on the electric and
23 water bills, then everybody pays, and so that's
24 why I think that is the preferred way to go.

25 THE CHAIRMAN: Commissioner Austin.

1 MR. AUSTIN: Yes, sir.

2 I'm -- I don't know if this is possible or
3 not, but could you analyze or have somebody
4 analyze or can it be done that you would look at
5 the gross revenue of somebody like Florida Power
6 & Light or Savannah or (indiscernible) Florida
7 Power Corp. and look at their gross revenue and
8 then look at the dividends they pay to their
9 shareholders, the state taxes that they pay and
10 the fees that they pay, the income taxes they
11 pay to the federal government, sales tax they
12 pay, the ad valorem taxes they pay, and see what
13 that would be as a that was of the -- and any
14 other -- I think I got them all there, but -- to
15 see what percentage that would be of their gross
16 revenue?

17 MR. BILLY: I will tell you that -- I
18 believe JEA has that information for a few other
19 utilities. We've have tried getting that
20 information before and it is difficult to
21 impossible because -- I mean, finding out the
22 property taxes that an investor-owned utility
23 pays, that alone is difficult.

24 They have -- I mean, Florida Power & Light
25 or TECO, they're all -- they're the southeast.

1 They're all over Florida, and so they're paying
2 taxes and, you know, in counties --

3 MR. AUSTIN: Well, aren't the --

4 MR. BILLY: -- so just things like that and
5 the income tax, it's not as easy as just going
6 to financial statements and, oh, there's the
7 information; we can find it on the Internet and
8 pull it out.

9 I will -- but I believe I have seen a
10 schedule that has a few utilities like that
11 where JEA has gotten the information, and I will
12 talk to them and see if there is something like
13 that we could come up with.

14 MR. AUSTIN: I don't know -- are there
15 smaller public corporations that would not be so
16 difficult to analyze?

17 MR. BILLY: They do have --

18 MR. AUSTIN: They pay --

19 MR. BILLY: There is a comparison in their
20 quarterly summary packet that does compare a few
21 things with other municipal electric utilities,
22 such as Orlando, Gainesville -- there's one
23 other --

24 (Simultaneous speaking.)

25 MR. AUSTIN: -- (inaudible) the same

1 question about them. I'm asking to compare with
2 the private sector that -- that pay dividends to
3 the shareholders, like JEA pays to the City, but
4 they pay ad valorem taxes, they pay income
5 taxes, and they pay other taxes. And I'd like
6 to know what that percentage is of gross. That
7 doesn't seem like that would be that difficult
8 to me, not for --

9 MR. BILLY: For municipals, they're more
10 likely to share the information than the
11 investor-owned. I will -- I don't want to --
12 just because I've tried this before and I know
13 how difficult it was, I don't want to just tell
14 you, oh, absolutely we can get that, but I will
15 work with JEA and see what we can come up with.
16 There are some utilities that would, you know,
17 share the information.

18 MR. AUSTIN: I know how good you guys are.
19 You can do that.

20 Thank you.

21 Incidentally, I'm a fan of JEA. I don't
22 want to get -- I just want to know these
23 numbers. I'd like to get it down and put it to
24 rest. I think that would help a whole lot.

25 Thank you.

1 (Ms. O'Brien assumes the Chair.)

2 THE VICE CHAIR: If there are no other
3 commissioners with questions, we thank you for
4 your presentation, Mr. Billy. Thank you so
5 much.

6 MR. BILLY: Thank you.

7 THE VICE CHAIR: With that, we'd like to
8 move on with our agenda. Our next presentation
9 by our invited speaker is Mr. Mickey Miller.
10 He's the chief financial officer with the City
11 of Jacksonville, and I think he might be in the
12 back.

13 With that said, I think Mr. Cuba, a
14 representative from the Police and Fire Pension
15 Fund --

16 (Mr. Miller reenters the proceedings.)

17 THE VICE CHAIR: Mr. Miller, you're up.
18 Thank you so much for coming to present
19 to us.

20 Again, Mr. Miller is the chief financial
21 officer for the City of Jacksonville, and this
22 is in regards to limitations on enhancing
23 pension benefits.

24 (Mr. Duggan resumes the Chair.)

25 THE CHAIRMAN: Thank you, Vice Chair

1 O'Brien.

2 Before Mr. Miller begins, I was just in the
3 back with all of the representatives of the
4 Police and Fire Pension Fund and with
5 Mr. Miller.

6 Given the amount of time we have already
7 spent on the JEA issues -- and I'm glad that we
8 did; it's an important issue -- we've have
9 collectively agreed to defer the presentation
10 today on the pension issue and come back at a
11 time when we can dedicate more time.

12 However, Mr. Miller has some thoughts on a
13 JEA issue that I would certainly be interested
14 in hearing if he would be interested in sharing
15 them.

16 MR. MILLER: Do you want me to be sworn
17 in?

18 THE CHAIRMAN: Yes, please.

19 THE REPORTER: Your name and address first,
20 please.

21 MR. MILLER: Yes.

22 George Michael Miller. I'm the chief
23 financial officer for the City of Jacksonville.
24 My address is in this building, third floor.

25 I also live in Springfield, so I have a

1 relatively short commute. I have a 100-year-old
2 home in downtown Jacksonville.

3 THE REPORTER: Would you raise your right
4 hand for me, please.

5 MR. MILLER: (Complies.)

6 THE REPORTER: Do you affirm that the
7 testimony you're about to give will be the
8 truth, the whole truth, and nothing but the
9 truth so help you God?

10 MR. MILLER: I do.

11 THE REPORTER: Thank you.

12 MR. MILLER: A little bit of framing on the
13 JEA issue. I've only been back here -- some of
14 you know and some of you don't -- about four and
15 a half years, but I didn't start my career here
16 in 1972. I was with the City of Orlando for
17 27-and-a-half years, chief financial officer
18 there for over 25.

19 So I have both the relationship between the
20 City of Orlando and OUC, as well as a
21 relationship between the City of Jacksonville
22 and JEA to create some perspective on what might
23 be the relationship between the independent
24 authority and the City.

25 I want to -- just want to take time to

1 compliment the efforts of both Mr. Dickenson and
2 Mr. McElroy in the last several years to rebuild
3 the reserves. They inherited a challenge, one
4 might say, with regard to where the reserves
5 are, and I believe the rating agencies very much
6 have recognized the efforts they have taken to
7 build some prudent reserves.

8 And the explanation Mr. Dickenson gave, I
9 think, were appropriate, and I -- they have to
10 have reserves because they have to have access
11 to the marketplace, because the market access
12 for them or for us, being the City, is extremely
13 important.

14 Five years ago, it was a different world
15 entirely regarding that access. The last
16 24 months have radically changed that
17 circumstance, most specifically the 15th of
18 September of last year, it was somewhat
19 associated with the Lehman Brothers problem,
20 which led to a fall of the marketplace and
21 group.

22 Now, they have been in the market since
23 then, as has the City. There's a huge
24 difference that has occurred, partly because of
25 the loss of the insurance industry that largely

1 have become dysfunctional in the tax-exempt
2 marketplace, and partly because of the concern
3 about buying bonds and risks.

4 Five years ago, the difference between A-1
5 and Double A minus or Double A-3 was fairly
6 nominal because the insurance industry created a
7 homogenization, if you will, of the credit
8 ratings between the Double A credit and the
9 Single A credit. That's no longer true.

10 The insurance industry had its own
11 difficulties in late '07, early '08, and are
12 largely dysfunctional today. The gap between
13 A-1, A plus and Double A-3, Double A minus has
14 become very substantial and is not likely to
15 dissipate or change in the short term. So the
16 need for both the City as well as JEA to
17 maintain their standing in the Double A world is
18 extremely -- five times more important today
19 than it might have been five years ago.

20 I applaud the efforts they have taken to
21 build their various reserves. Jim was good at
22 describing the reserves that he needs to have
23 and does in place have.

24 He and I may differ on semantics
25 occasionally on one question or another, but I

1 wanted to take the opportunity tell you, in my
2 belief, having looked at the relationship
3 between OUC and the City of Orlando as well as
4 the relationship between JEA and the City of
5 Jacksonville, that you -- your leadership team
6 right now at JEA is doing an extraordinary, good
7 job for you in rebuilding these reserves,
8 improving their cash base or Pay/Go-based
9 contribution to the capital agenda.

10 I think five years ago there were two real
11 concerns: the liquidity position and the
12 portion of the debt equity ratio because Pay/Go
13 helps you -- the cash-based contributions helps
14 you reduce your debt equity ratio.

15 They've made significant progress on both
16 by improving their Pay/Go element and improving
17 their reserves and repositioning themselves for
18 today and tomorrow's challenges.

19 So I just wanted to, if I could, compliment
20 both the gentlemen and their leadership team on
21 the efforts they have made to restabilize JEA
22 and to look forward toward the future with
23 regard to fuel supply alternatives as well as
24 the best posture in the marketplace.

25 Again, I've been at the chief financial

1 officer game for about 30 years in the municipal
2 marketplace, and almost all -- actually, all of
3 that has been with one of those two
4 governments. Currently with the City of
5 Jacksonville and for over 25 years with the
6 City of Orlando.

7 The relationships are extremely important.
8 These are the two largest, I think,
9 publicly-owned utilities in the state. The
10 contribution rates, I think, are in a reasonable
11 range.

12 The franchise fee, there was some
13 discussion on that. I was -- some of the
14 cautions that were put before you, I think, were
15 appropriate. They do come to the bottom line,
16 they do hurt the user. They're not found money
17 or free money.

18 I'd be happy to come back at another time
19 and discuss more -- at your pleasure, to discuss
20 City flexibility questions with regard to
21 revenue raising and/or financial opportunity at
22 your convenience, but I just wanted to take a
23 second, if I had the opportunity, to publicly
24 compliment the current JEA leadership team and
25 their efforts in the last few years to stabilize

1 their circumstance and better build the
2 relationship between they and the City.

3 THE CHAIRMAN: Thank you, Mr. Miller. I
4 appreciate that.

5 Hold on. I do have a question for you.

6 I appreciate you sitting through all of
7 this presentation for a different topic, and I
8 also appreciate the representatives of the
9 Police and Fire Pension Fund doing that. I am
10 happy, though, that we've reached an accord on
11 that.

12 I wanted to ask you about the franchise
13 fee.

14 MR. MILLER: Okay.

15 THE CHAIRMAN: I think all of us on the
16 commission have agreed that education is a key
17 component of our review, and I personally think
18 that we ought to consider -- and we will have
19 more hearings on this issue -- a charter school
20 district for certain chronically-failing schools
21 and feeder patterns, entire feeder patterns --
22 elementary, middle, and high -- in certain areas
23 of the city, mostly north and west of the river.

24 And although charter schools and charter
25 school districts get FTE money, I don't know

1 that that would be enough. For example, FTE
2 money cannot be spent on capital expenditures
3 for the schools is my understanding.

4 It seems to me that the franchise fee might
5 be an additional revenue source that could be
6 programmed for a charter school district,
7 including capital expenditures. And if -- and
8 yes, it does impact all users. There's no
9 question about it.

10 But if that money were programmed for that
11 specific use rather than just going into the
12 general fund, I personally -- this is my
13 opinion, based on the fact that the voters
14 approved the Better Jacksonville Plan and two
15 years ago voted against Amendment One here in
16 Duval County, although it passed statewide -- I
17 do think that there is a chance, if they heard
18 the entire argument -- which hasn't been laid
19 out yet -- that they might be in support of
20 taxing themselves, essentially -- I think the
21 franchise fee can be characterized as a tax --
22 taxing themselves for the specific purpose of
23 creating a value added school for the most
24 underserved population.

25 With that speech over, I'd be interested in

1 your thoughts.

2 MR. MILLER: That's a pretty broad-ranging
3 question. I'll try to be somewhat more narrow
4 in my attempt to address it.

5 I guess it would be simply a caution about
6 what is available in the way of flexibility for
7 the City. Your City general fund operations is
8 just shy of a billion dollars to -- 981, 94 type
9 of time -- type of range. Half that money comes
10 from property taxes. I would say about
11 10 percent of it comes from JEA, but that's a
12 semantical exercise we can address, if
13 necessary, not 22. Cash flow is 22. Part of
14 their operating budget is more like 10.

15 We've have very little real flexibility
16 because most of our principal revenue sources
17 are limited by state statute. We're at the cap
18 of what can be done.

19 The utility service tax has a limit and
20 we're there. The state shared revenue sharing
21 with the City and the counties is formulaically
22 driven on a statewide basis. We have no
23 control.

24 The sales tax, half cent share, with the
25 city and the county is, again, formulaic and

1 we've have effectively little or no control.
2 That one is based on revenues here in this
3 county.

4 We put the three fees on the table several
5 years ago; the storm water fee, the solid waste
6 fee, and the franchise fee, because that's
7 effectively the last tools in the toolbox, the
8 ability to run or operate utilities or to charge
9 fees for services.

10 That limited number of seven or eight
11 revenues represents over 90 percent of my
12 budget, and I have almost no control over them
13 other than looking at property taxes or the
14 occasional ability to address the three fees we
15 talked about. Most of the revenues we see are
16 capped by state statute and we're at the cap.

17 So my caution to you is that -- there are
18 arguments at times about the most equitable way
19 of raising a fee or a tax and who gets hurt by
20 option A or option B. I would encourage you to
21 be thoughtful and consider that the City may
22 need to hold onto the limited array of
23 exercisable privileges that are -- fall to the
24 City Council within the structure of the State
25 of Florida's revenue array -- program.

1 So I understand the concern about charter
2 schools. I understand the concern about the
3 school system. The mayor was here to talk about
4 potentially issues in that area, but my caution
5 to you is -- the City has to maintain a couple
6 of tools in its toolbox because it would be
7 facing various challenges.

8 A couple of years ago we were trying to
9 raise -- tried to raise the Journey money,
10 \$30 million a year that will grow over a
11 five-year period. We've had to go find it. We
12 had very few revenue choices to go look for it
13 to address it.

14 The property taxes have been going down for
15 a number of years. This is the first property
16 tax increase, I think, in, what, 16 or 17
17 years. And it's just rollback, roll up. We
18 didn't really get any new revenues from that
19 exercise either.

20 My caution to you is that we still need to
21 be able to deal with the day-to-day operating
22 costs as well as the City's need to contribute
23 to its capital infrastructure on a routine,
24 regular basis, and I have few very tools in my
25 toolbox.

1 THE CHAIRMAN: Thank you, Mr. Miller.

2 Are there any other questions for

3 Mr. Miller while he's here?

4 Commissioner Deal.

5 Mr. Miller, Commissioner Deal has a

6 question for you.

7 MS. DEAL: Are the franchise fees, are they

8 currently dedicated to a specific area right

9 now, the franchise fees that you're currently

10 collecting?

11 MR. MILLER: They are revenue in the

12 general fund. If you ask me did we raise the

13 revenue and put a particular cost associated

14 with -- we just increased the revenue

15 flexibility within the general fund.

16 MS. DEAL: Okay. So they're not dedicated

17 to a specific area, specific department?

18 MR. MILLER: No.

19 MS. DEAL: Okay.

20 MR. MILLER: They don't have to be, and

21 they just are received and operating as that was

22 of the budget balancing matters within the

23 City's principal operating unit, being the

24 general fund.

25 THE CHAIRMAN: Thank you, Mr. Miller.

1 Mr. Keane, would you like to address the
2 commission?

3 (Mr. Keane approaches the podium.)

4 MR. KEANE: Mr. Chairman and members of the
5 Commission, I'm John Keane, the executive
6 director and administrator of the Police and
7 Fire Pension Fund.

8 On behalf of our board, we want to thank
9 you for your service to our community. And in
10 light of the time constraints, I'd like to leave
11 with your staff for reproduction for the
12 commissioners a little homework assignment.
13 This would have been our presentation to you
14 today.

15 Thank you very much. Happy holidays.

16 THE CHAIRMAN: Thank you, Mr. Keane.

17 We will make sure that's distributed to
18 each of us.

19 Commissioners, as you can see, we've have
20 extra time on the schedule.

21 Commissioner Korman.

22 MS. KORMAN: I'm sorry. I was out. Is the
23 pension issue going to be brought up again now
24 since we ran out of time today or . . .

25 THE CHAIRMAN: We will look to reschedule

1 that.

2 Any other questions on that issue?

3 COMMISSION MEMBERS: (No response.)

4 THE CHAIRMAN: Well, since we have some
5 time, I would like to hear your thoughts on
6 continuing to look at the issue of additional
7 money from JEA, not necessarily as a JEA
8 contribution, but the issue of perhaps
9 recommending an increase in the franchise fee.

10 It sounds like we've have heard the
11 testimony that that's the responsible
12 recommendation to go if we're looking to get
13 more money out of JEA.

14 As I said, my conception is that we look at
15 that for one purpose and one purpose only, and
16 that would be to direct that money to the school
17 system one way or the other.

18 My personal preference would be a charter
19 school district, but certainly we can continue
20 to talk about that issue because we're going to
21 continue to talk about education as we move
22 forward.

23 But we're going to have to figure out, I
24 think -- help recommend to the City a way to pay
25 for that because I don't think that the FTE

1 money we'll get from the State will be
2 sufficient.

3 So that's -- those are my thoughts on the
4 issue, just to kind of start the discussion, but
5 I'd be interested in hearing any other points of
6 view.

7 Commissioner Oliveras.

8 MR. OLIVERAS: Thank you, Mr. Chairman.

9 I agree with what Mr. Miller said about the
10 funding for the Jacksonville Journey
11 initiatives, especially the intervention
12 strategies that have been come up with.

13 And forgive my voice; I'm struggling with a
14 head cold.

15 I'm not sure whether I'm for or against a
16 franchise fee increase, but I think if we were
17 to seriously consider that, I think it would be
18 more appropriate to consider it for funding of
19 these types of initiatives that are already in
20 place where the money is being stripped away,
21 the money is currently being eroded from these
22 programs. And the mayor, the City Council, the
23 school board have all agreed that these are
24 serious issues -- interventions that we can --
25 steps we can take that can work now.

1 I'm more concerned about the erosion of
2 funding for our public school district. The
3 State has repeatedly reduced its funding
4 levels. It's done so for the past couple of
5 years. I understand it's going to do so again
6 this year.

7 The funding is going away for our public
8 schools, and if we're going to consider
9 bolstering education by means of a franchise fee
10 increase or some other increase on the
11 taxpayers, I would think that it would be more
12 important to bolster our public school system,
13 which already supervises charter schools, than
14 to create a separate, new entity that would
15 have -- it would obviously incur other costs,
16 and I don't know that whatever franchise fee
17 increase we could propose, that the City Council
18 would accept, would be near enough to support
19 that type of system.

20 THE CHAIRMAN: Commission Flowers.

21 MR. FLOWERS: Thank you, Mr. Chairman.

22 In the presentation I heard, we've have
23 some land we bought in the Panhandle. If that
24 is still available for negotiation, it would
25 seem that we could start an educational

1 foundation that would live off the endowment for
2 that so you would have a perpetual income for
3 the school district that I support establishing
4 to meet the need of the -- this side of the
5 river, as it was said.

6 So that's just something I wanted to bring
7 to the table. There may be some resources in
8 the JEA that can be consolidated into
9 nonfinancial obligations at the present to get
10 this initiative off the ground.

11 Thank you.

12 THE CHAIRMAN: Commissioner Flowers --
13 excuse me.

14 Commissioner Youngblood.

15 MR. YOUNGBLOOD: Mr. Chairman, not to be in
16 opposition to you, but with the franchise fee
17 I'd rather not attach anything to it because I'd
18 love to see in the future that the voters see
19 that it would get repealed.

20 Those three fees were supposed to be truly
21 fees, and they have all proved to be taxes,
22 three additional tax increases on the people.

23 At the time that City Council made the
24 presentation, Jay Jabour was holding office.

25 And the way the law was written, they afforded

1 him to actually vote on the issue. Well, he was
2 the swing vote that swung it into approval of
3 those three fees, and that was not able to be
4 repealed and his vote does stand.

5 But I think once the taxpayers find out
6 what it truly is, they're going to be in
7 opposition to them also, so I'd rather not
8 attach anything to them.

9 THE CHAIRMAN: Commissioner Miller.

10 MS. MILLER: Through the Chair to the
11 commission, I tend to agree with Commissioner
12 Youngblood.

13 At this point, given the nature of the
14 jobless rate, our unemployment rate in
15 Jacksonville, and the number of businesses that
16 are going out of business, an additional tax on
17 businesses of any kind should be left to the
18 voters to decide.

19 We're not elected by the voters. The
20 nature of the franchise fees have been taxes.
21 They are not dedicated to any particular
22 source. They are to supplement the lack of
23 taxes that we lost as a result of property --
24 the property ad valorem tax reductions.

25 If we're looking to find alternative

1 sources, I agree with Commissioner Flowers that
2 there may be other alternative sources of
3 revenue, whether it's the sale of land in other
4 places or asking the legislature to revisit some
5 of the very generous tax exemptions that a lot
6 of organizations have from ad valorem taxes.

7 So I would strongly encourage us to look at
8 alternative funding sources as to whether or not
9 it should be for a charter school district or
10 other means. Before we would recommend
11 financing something, I'd like to know what it
12 would pay for exactly because the City already
13 has a lot of resources, the school board already
14 has a lot of resources that can go directly into
15 a charter school by dedicating the capital
16 property into that district.

17 So if that's something we want to pursue,
18 we would want to -- I would want to have a very
19 close look at the costs of that and what could
20 go into alternative sources.

21 And ultimately, if there will be, if the
22 recommendation is for a tax, I'd ask the City
23 Council to leave that to the voters.

24 THE CHAIRMAN: Just to clarify, that would
25 be my intent as well, that our report would

1 recommend they put that on the ballot, but I
2 thank you for clarifying that.

3 Commissioner Eichner.

4 MS. EICHNER: I would just ditto some of
5 Commissioner Miller's concerns, that -- I really
6 do feel like that additional franchise fee
7 should be left up to council to make that
8 decision on where that money is funded.

9 And, additionally, I think there's some
10 other alternatives too. You know, is there a
11 possibility that we go as a body along with
12 council, based on our recommendation, to go to
13 Tallahassee and change the way the FTE funding
14 formula is done? You know, that's a way to get
15 additional funding for the education system.

16 So I think that we all recognize that
17 education is our number one issue or our number
18 one concern, so I think just getting creative --
19 but I would ditto everything Commissioner Miller
20 said in reference to knowing what the funding
21 source is going to be for prior to making a
22 recommendation.

23 THE CHAIRMAN: Vice Chair O'Brien.

24 MS. O'BRIEN: A franchise fee will overall
25 increase the cost of utilities within the city

1 of Jacksonville. My concern is we've already
2 lost, as a city, capital investment decisions
3 and productivity in Jacksonville because of the
4 cost of our utilities and because of the
5 structure -- the tax structure of the State,
6 which is outside of the City of Jacksonville's
7 hands.

8 My concern is -- I would like us to be able
9 to keep our utility -- our overall utility cost
10 competitive. Unfortunately, not just in the
11 state of Florida but throughout the southeast,
12 and my concern is by increasing the franchise
13 fee for whatever purpose, general fund or
14 designated purpose, makes the City of
15 Jacksonville less competitive.

16 We were successful in getting a new company
17 to Cecil Field, the Saft company, but that's
18 because we forgave a 10 percent public utility
19 tax, not because our overall utilities were
20 competitive.

21 And if we want to grow the city and get the
22 additional property taxes and other taxes that
23 truly help our budget, I would be concerned in
24 setting up or recommending a structure that
25 increases our utility costs that in turn causes

1 businesses and manufacturing opportunities to
2 say no to the city of Jacksonville and go
3 elsewhere.

4 THE CHAIRMAN: Any other commissioners on
5 this issue?

6 Commissioner Deal.

7 MS. DEAL: I agree with Commissioner
8 Youngblood, Commissioner Miller, and
9 Commissioner O'Brien.

10 I think that what we're facing right now is
11 significant job loss across the country and
12 specifically here in our community, and when
13 we're going out and we're trying to recruit
14 businesses to come to our area, it is very,
15 very, very competitive, especially when our
16 competitors are not here within the state of
17 Florida; they're across state lines, Georgia,
18 Alabama.

19 They're throwing hundreds of millions of
20 dollars at manufacturing plants, other
21 facilities who want to bring in jobs to a
22 community, and we just don't have those types of
23 dollars.

24 So any area that we can protect and help an
25 interested business in trying to draw them to

1 come here and provide jobs for this community, I
2 think we should do so.

3 I would not be in favor of recommending an
4 increase in the franchise fee to the City
5 Council.

6 THE CHAIRMAN: Commissioner Korman.

7 MS. KORMAN: I just want to commend the
8 JEA. I think they have done a great job of
9 becoming more fiscally responsible than I think
10 I was aware of, so I want to commend you.

11 I don't know if it's time that I can make a
12 motion to take the JEA off our agenda -- take
13 the JEA, increasing the franchise fee -- I don't
14 know what the exact motion is, but basically
15 taking the JEA off our agenda as far as the
16 franchise fee.

17 THE CHAIRMAN: As far as items to continue
18 examining going forward?

19 MS. KORMAN: Uh-huh.

20 THE CHAIRMAN: Are you saying you are
21 making that motion?

22 MS. KORMAN: Uh-huh.

23 THE CHAIRMAN: We have a motion and second
24 to remove the JEA additional financial
25 contributions from either their net revenue or

1 the franchise fee off our issues list.

2 Any further discussion?

3 COMMISSION MEMBERS: (No response.)

4 THE CHAIRMAN: All in favor of the motion
5 to remove it.

6 MR. CATLETT: Aye.

7 MR. OLIVERAS: Aye.

8 MR. YOUNGBLOOD: Aye.

9 MS. MILLER: Aye.

10 MS. O'BRIEN: Aye.

11 MS. KORMAN: Aye.

12 MR. AUSTIN: Aye.

13 THE CHAIRMAN: Any opposed?

14 MR. FLOWERS: (Indicating.)

15 MR. THOMPSON: (Indicating.)

16 THE CHAIRMAN: That motion passes. Two in
17 opposition.

18 Mr. Clements, do you need that -- for the
19 record, do you want identities of commissioners
20 or is just the vote total sufficient?

21 MR. CLEMENTS: (Inaudible.)

22 THE CHAIRMAN: For the record, I vote in
23 opposition as well.

24 Is there any other item we want to discuss
25 before we move to public comment?

1 Commissioner Catlett.

2 MR. CATLETT: Mr. Chairman, on my eternal
3 issue of staggering of City Council terms, I
4 have asked Mr. Rohan, if he would, to draw up a
5 resolution that staggers council terms evenly
6 because, again, we've have -- one time we'll
7 have 11 or 12 turn over and leaving nobody, or
8 at least very few councilmen with any knowledge
9 of what's going on or the budget process as they
10 walk into office.

11 So I'd like to put that back on the agenda
12 because it appears that it needs to be two
13 six-year terms with staggering of -- of who's
14 running each time, and I've asked him to
15 construct that calendar for us to look at in
16 detail and to send that on to City Council.

17 THE CHAIRMAN: Let me make sure I
18 understand what you have asked him to do.

19 You have asked him to put together a time
20 line or a conceptual flow chart of when the
21 terms would begin and end?

22 MR. CATLETT: Right.

23 THE CHAIRMAN: Okay.

24 MR. CATLETT: And to adjust the terms,
25 whatever they are, to accommodate that time line

1 so that each time we've have an election, we
2 don't have 11, 12, or innumerable turnovers,
3 that we have, six or seven scheduled turnovers.

4 THE CHAIRMAN: I certainly think that's an
5 excellent aid for us to discuss this. I think
6 it's premature to send it to council yet,
7 though.

8 MR. CATLETT: Well, I don't say send it to
9 council; we don't have it yet, but I have asked
10 him to draft it up for us to look at.

11 MR. CATLETT: Okay. You did say, and I've
12 asked him to send it to council.

13 MR. CATLETT: No. No, don't -- let me make
14 sure I've got this right.

15 Send nothing to the council. I must have
16 misspoke. In the words of serious politicians,
17 I misspoke.

18 THE CHAIRMAN: Thank you, Mr. Catlett.

19 That's going to be very helpful for us. I
20 appreciate that.

21 Commissioner Korman.

22 MS. KORMAN: Going back to the last agenda
23 item, I would like to continue to explore
24 possible revenue sources for education. I just
25 want to be clear that I just don't think that

1 JEA is the way we need to go right now for the
2 citizens.

3 THE CHAIRMAN: Okay.

4 MS. KORMAN: So if we can continue to
5 explore it, I'm not sure how, but we can get
6 creative.

7 THE CHAIRMAN: Thank you.

8 Any other items of discussion?

9 Commissioner Thompson.

10 MR. THOMPSON: I'd like to just bring it --
11 I don't know if we're going to go back and visit
12 the election of the sheriff or an appointed
13 sheriff, but I have been getting information
14 that we ought to take a look at maybe electing
15 the sheriff and have the police of chief
16 appointed by the mayor.

17 Thank you.

18 THE CHAIRMAN: Yes, Commissioner, we are
19 going to continue to look at that. In fact, at
20 our next meeting I have invited the sheriff to
21 be on the agenda and President John Delaney of
22 UNF will be on the agenda as well to address
23 those issues. So, yes, we're going to continue
24 looking at that issue.

25 MR. THOMPSON: Thank you.

1 THE CHAIRMAN: Thank you.

2 Commissioner Garvin.

3 MS. GARVIN: As you're talking about an
4 elected sheriff and bringing someone on to talk,
5 would it be a good idea -- or maybe for me it
6 would be a good idea to have someone that would
7 discuss it from the other end where there's an
8 appointed rather than elected since we already
9 have the elected. I'd like to hear from someone
10 that has the other side so we can see how that
11 works.

12 THE CHAIRMAN: Yes, I agree, and I'm trying
13 to identify a speaker for that perspective.

14 Commissioner Youngblood.

15 MR. YOUNGBLOOD: My question exactly, to
16 hear from the appointed side, since we do have
17 an elected sheriff, to hear from the other side
18 to make that decision.

19 THE CHAIRMAN: Thank you. I totally agree.
20 Our first speaker is Curtis Lee.

21 (Audience member approaches the podium.)

22 THE CHAIRMAN: Welcome, Mr. Lee.

23 AUDIENCE MEMBER: Thank you very much.

24 Thank all of you for allowing me to speak.

25 My name is Curtis Lee. I've been a

1 Jacksonville resident since 2003. I'm a retired
2 attorney. I was admitted to practice law in
3 New York state for almost 25 years. Most of
4 that time I spent on pensions, benefits,
5 compensation, and investment and financial
6 matters in the private sector.

7 I'm here because I'm shocked by the rich
8 benefits offered under Jacksonville's three fine
9 benefit pension plans. The combined deficit is
10 over \$1.2 billion as of last year. This year it
11 may be higher.

12 Dividing those figures by the population,
13 that's about \$1,500 per person, about 5,000 per
14 household. That's a huge drag on property
15 values and a millstone on new business.

16 After working for eons on defined benefit
17 plans, I have concluded that they are really
18 rather insidious. They always cost more than
19 expected, due mainly to things like inflation,
20 longer lives, adverse selection. They're
21 gamable by the employees, administrative costs
22 are high, they're not really understood and
23 appreciated, and they breed militancy and
24 encourage dead wood to hang on.

25 So I would advocate a solution of

1 terminating the three defined benefit pension
2 plans over time and replacing them with 401(k)
3 type plans. Why is this just? I'll focus on
4 the police and firemen.

5 Per City data, the average employee's base
6 pay was about 59,000. The average retiree got
7 46,000 per year last year, plus a 3 percent
8 COLA. They get 80 percent salary replacement at
9 30 years, 60 percent at 20 years. Regardless of
10 age, so many do and can retire at 42 or 45 or
11 whatever at close to 50,000 a year for life,
12 plus they get a COLA. It's a pot of gold worth
13 well over \$500,000.

14 Everyone wants to reduce taxes. This is
15 where the money is. We need to take a meat
16 cleaver to this problem. Unfortunately, the
17 City is talking about baby steps.

18 The baby steps it seeks, even if the City
19 gets them, will still result in future tax
20 increases. My experience here tells me that.
21 If they won't get tough enough, the commission
22 can force their hands.

23 There are lots of people who obviously are
24 unemployed here who would love to work for the
25 City and they wouldn't demand any defined

1 benefit plans; they'd be happy with a 401(k).

2 Many states and localities have limited
3 constitution- -- have limited taxing and
4 spending per their constitutions or their
5 charters. For example, we can enact a charter
6 amendment to define pension benefit accruals
7 after, for example, 2013, or we can enact a
8 charter amendment capping early retirements,
9 making them wait until 65 or 60, or cutting the
10 accrual rate to 2 percent per year from the
11 3 percent. All sorts of things are possible.

12 We should have a charter amendment that
13 would bar any increases ever, ever, ever. Plus,
14 the pension -- all costs of all laws should be
15 quantified. I reviewed the past statutes.

16 Increasing pension benefits in the City,
17 they never quantified anything. They said,
18 quote, fiscal impact undetermined. One of the
19 amendments in 2001 cost the City about a hundred
20 million dollars. It's an outrage and it must be
21 made illegal.

22 Mayor Peyton's idea to allow increased
23 benefits only if there is overfunding -- can I
24 complete the sentence?

25 THE CHAIRMAN: Yes, sir.

1 MR. LEE: All right.

2 -- is unwise for all the reasons I've just
3 stated, plus 110 percent funding standards are
4 gamable. I have worked with actuaries for
5 almost 20 years. They can fudge numbers.

6 I'd be happy to discuss this further at any
7 time, anyone would care to talk to me.

8 Thank you.

9 THE CHAIRMAN: Thank you, sir.

10 Also, I don't know if you know this or not,
11 the City Council has a Pension Sustainability
12 Committee that meets regularly, and I invite you
13 to attend their meetings as well.

14 MR. LEE: I did attend one, but they
15 wouldn't allow me to speak because I was not an
16 appointed expert. Plus, the committee expert
17 list is tilted towards the union side, so I'm
18 afraid it's not really designed to succeed.

19 I'd be happy to talk with you further about
20 that. I have all sorts of ideas for changes.
21 So far I'm running into a brick wall.

22 Thank you.

23 THE CHAIRMAN: Thank you.

24 Dr. Benjamin Hamilton.

25 (Audience member approaches the podium.)

1 AUDIENCE MEMBER: Good morning.

2 THE CHAIRMAN: Welcome, Dr. Hamilton.

3 AUDIENCE MEMBER: I'm here representing the
4 First Coast Coalition. It's a collaboration of
5 organizations: The NAACP, SELC, the Million Man
6 movement, and a few other of -- First Coast
7 Contractors.

8 What I came here to address -- and you
9 brought this up earlier -- the appointed sheriff
10 rather than elected sheriff. I think when I was
11 here earlier, the mayor was here and --
12 Mr. Loretto (phonetic), he said the initial
13 founders, when they moved to consolidate, the
14 idea was to have an appointed sheriff. In some
15 kind of way, in some political mix that got
16 changed.

17 Since you guys already have that to bring
18 up for discussion again, I just -- that we do
19 support -- the coalition supports an appointed
20 sheriff.

21 Also, there's another thing that you
22 brought up here about education and --
23 increasing the franchise tax or whatever you do,
24 you should look at some alternatives in terms of
25 education here in Jacksonville because the

1 public system, I don't think, is working and I
2 think the charter school may be a good
3 alternative. I think we also would support
4 that.

5 Those are the comments that I have this
6 morning.

7 THE CHAIRMAN: Thank you, Dr. Hamilton.
8 Commissioner Korman, you're on the queue.
9 Did you want to . . .

10 MS. KORMAN: Could I ask it after?

11 THE CHAIRMAN: Okay.

12 Stanley Scott.

13 (Audience member approaches the podium.)

14 THE CHAIRMAN: Welcome, Mr. Scott.

15 AUDIENCE MEMBER: Yes, how are you doing?
16 Good morning. Good morning.

17 Stanley Scott.

18 I was proud of what the committee was
19 saying about education, and I definitely feel
20 that you're on the right track.

21 The tax base here, one thing I'm concerned
22 about, that you have a lot of City workers,
23 department heads working in Jacksonville, but
24 live outside of Jacksonville. If we are talking
25 about the tax base, we should look at that, the

1 number of employees that's working for the City
2 of Jacksonville that doesn't live in
3 Jacksonville.

4 Jobs. As far as the northwest quadrant
5 over there, education, the charter school is
6 perfect, but we also need to look at jobs
7 because if we create more jobs, we have tax base
8 over there, and I have been trying to talk with
9 the mayor for the -- for the longest concerning
10 that issue.

11 Second or third -- fourth, grassroots
12 participation. Y'all talked about having
13 workshops or something of that nature. I think
14 it's very important because -- ma'am, I'm
15 sorry -- Ms. Gavin?

16 MS. GARVIN: Garvin.

17 MR. SCOTT: Garvin, I'm sorry -- spoke
18 about -- this is important that we get both
19 sides.

20 Michael Hatteras at UNF will be perfect for
21 the sheriff, when you bring the sheriff in,
22 because he had wrote numerous articles in the
23 Florida Times-Union concerning the chief of
24 police, the sheriff, and the whole nine yards.

25 So that would be a perfect person to bring in to

1 speak as a point -- opposite view of the
2 sheriff.

3 I'm definitely for the sheriff and a chief
4 of police, got to have it. I have spent many
5 nights and I continue to spend many nights doing
6 a lot of research.

7 The way we're going now, we're in trouble.
8 We've been in trouble for the last ten years.
9 That must change.

10 I also have a thought that I want to be put
11 on the record, the neighborhood bill of rights
12 concerning the community involvement, anything
13 that the city have. That ordinance hasn't been
14 looked over for the longest -- ordinance 95- --
15 I don't have my glasses -- 247108 -- 106.
16 That's what happens to you when you pass 50.

17 But it's very important here that we've
18 have opposing sides. I see a lot of times that
19 you have come down -- and y'all are doing a
20 fantastic job too, fantastic job. Y'all need to
21 be City Council people. We'd get some things
22 done around here.

23 But I am proud of the part about the
24 education being the foundation to getting the
25 City on the right track. But over on the

1 northwest side here, we must come up with some
2 kind of commission or -- to work on jobs, and
3 I -- and when we mess up a lot of times, we
4 always assume that we need to bring jobs in.

5 We've have a lot of good people here with
6 good minds and innovation that need a little
7 help, a little money, \$1,000 here, \$2,000 there
8 to develop the product, and we shouldn't have a
9 problem with jobs here. We've have one of the
10 best ports out here. Why are we having a
11 problem getting countries to import and export
12 out of that port there? There's something going
13 on. That need to take a very -- need to take a
14 look at that.

15 But I just definitely want to get this on
16 the -- okay. I ran down here, so I'm sorry.

17 I want to get this posted here, the
18 neighborhood bill of rights, because the
19 community on the grassroot level is not having
20 the opportunity to put input.

21 We've have a lot of intelligent people
22 here, but we if we don't include them in the
23 beginning of this change that we're trying to
24 make, we are definitely doing a disservice to
25 the community. And by having them participate

1 here, they will be more a that was of the city,
2 they will feel good about the city, and we can
3 get more done.

4 I want to thank you, and I hope that we
5 are -- on your workshop, you call in some of the
6 grassroots people and give them an opportunity to
7 speak other than the three minutes because we do
8 have some good ideas out there that can change
9 this city, and I'm definitely -- we'll be back.

10 Thank you.

11 THE CHAIRMAN: Thank you, Mr. Scott.

12 MR. SCOTT: One other thing, real quick.

13 That City Council, I am not for continuing
14 those at-large members. Those at-large members
15 is doing an injustice to the city government and
16 I definitely am interested in having that
17 changed, eliminate the at-large members.

18 Thank you very much.

19 THE CHAIRMAN: John Nooney.

20 (Audience member approaches the podium.)

21 AUDIENCE MEMBER: Hello.

22 THE CHAIRMAN: Good morning, Mr. Nooney.

23 AUDIENCE MEMBER: My name is John Nooney,

24 8356 Bascom Road, Jacksonville, Florida 32216.

25 The Charter Revision Commission, you're

1 looking at our city charter. What I hope
2 happens is that you will make a recommendation
3 to the City Council to reinstate the original
4 Code of Ethics that was in the original charter
5 in '68 and then removed in 1972. That will
6 resolve a lot of problems in this community.

7 And I'm just curious if all of you -- when
8 Carla Miller was here giving the presentation,
9 if you all have a copy of that 16-page
10 pamphlet. Have you all received that?

11 Moving on, I went to the Rules Committee
12 Monday. And, here again, there was no
13 opportunity for public comment. There's a
14 primary recommendation out of the recent JCCI
15 study, *Our Money, Our City, and Financing*
16 *Jacksonville's Future*. Still hasn't happened.

17 Another item I want to share with you, and
18 it's a positive and it's an ordinance,
19 2009-895. It's amending Council Rule 3.601,
20 Public Hearings, and 3.603, Comments from the
21 Public, to allow speakers to transport --
22 transfer time, amend Rule 4.301, Regular Order
23 of Business, to add an additional period of
24 public comment at the end of a City Council
25 meeting.

1 Good legislation. I hope it goes through.

2 Now, also at Rules there was another -- and
3 this is a resolution, and I'd really be curious
4 if any of you were contacted on this. It was a
5 resolution, 2009-883, a resolution of council
6 support for a local J bill to amend our city
7 charter.

8 Now, this came out of the Office of General
9 Counsel. I'm hoping that as commission members
10 you were contacted about this potential change
11 to the City charter. You are the Charter
12 Revision Commission. I hope that the courtesy
13 was extended to every commission member. I hope
14 that was the case.

15 If not, it's not good. It's more reason
16 why the Code of Ethics, that 16-page brochure,
17 that little pamphlet that was in our original
18 charter should be reinstated. It will solve so
19 many problems throughout this community.

20 Now let me touch on another thing real
21 fast. Again, out of the recent JCCI study, here
22 is a thing on pensions and with the Police and
23 Fire Pension Fund.

24 Now, are you -- and I didn't realize this,
25 but you have chapter fund contributions. They

1 are monies received from a fee on property
2 casualty insurance as established in Florida
3 Statutes. These funds are earmarked for
4 enhanced pension benefits. It's an additional
5 benny that comes back -- it's throughout the
6 state -- comes back and then the union votes to
7 accept that benny.

8 Now, I realize my time is up, but we've
9 have tremendous financial problems within this
10 community, and when you talk about pension
11 sustainability, it started off as pension
12 reform. There's a difference. Reform,
13 sustainability. You need to get back to
14 reform. It's unsustainable. We're over a
15 billion dollars in unfunded pension
16 liabilities. The best thing might be to declare
17 bankruptcy.

18 Thank you for listening.

19 THE CHAIRMAN: Mr. Nooney, just so you
20 know, we were, in fact, given today at the
21 beginning of our meeting copies of the ethics
22 code as it was originally adopted into the
23 charter in '68. So we do have this
24 information. I just want you to know that.

25 MR. NOONEY: Okay. That's good.

1 Thank you.

2 THE CHAIRMAN: Any other speakers from the
3 public?

4 AUDIENCE MEMBERS: (No response.)

5 THE CHAIRMAN: Commissioner Korman.

6 MS. KORMAN: Going back to Commissioner
7 Youngblood's request about having an appointed
8 sheriff coming to see us, it's my understanding
9 that there are not any locally that can come
10 talk to us, so I assume that is out of city, out
11 of state.

12 And I can't remember if it was
13 commissioner -- or President then Fussell or
14 President Clark said the we would have resources
15 to be able to bring in people. Is that still
16 available? Do you know?

17 THE CHAIRMAN: Well, we have never had a
18 budget. I'm not aware that they ever made that
19 statement.

20 I have recently contacted Council President
21 Clark on that very issue, so I know -- I placed
22 the issue before him and I'm looking to hear
23 from him on that, but we, as the Charter
24 Revision Commission, had no budget.

25 MS. KORMAN: Because I think it's going to

1 be pretty critical for our work to be able to
2 get some of these people down, so I think
3 that -- hopefully President Clark can help us
4 figure out a way to pay for this.

5 THE CHAIRMAN: Thank you.

6 Commissioner Youngblood.

7 MR. YOUNGBLOOD: I believe they're going to
8 have to be a retired appointed position, because
9 the position itself, if they're truly in an
10 appointed state, it could jeopardize their job
11 requirements of what they do. So a retired
12 appointed sheriff.

13 THE CHAIRMAN: Commissioner Catlett.

14 MR. CATLETT: Mr. Chairman, you know we've
15 had some suggestions from citizens about using
16 kind of a meat cleaver approach to the pensions
17 problem.

18 If it would be all right, I would like to
19 ask our attorney if we're restricted in
20 collective bargaining as to what we can and
21 cannot do as a city.

22 THE CHAIRMAN: That's fine by me, if
23 Mr. Rohan would like to opine.

24 MR. ROHAN: The General Counsel issued a
25 binding legal opinion in 2005 on that subject.

1 All local governments in the state of
2 Florida are governed by the constitution, which
3 provides for the right of collective bargaining,
4 and the Supreme Court and the appellate courts
5 have ruled that the state and local governments
6 cannot pass or adopt any legislation that
7 impairs collective bargaining.

8 So we are controlled by Chapter 447 of the
9 state law and collective bargaining, and there's
10 a protocol for how bargaining is done.

11 THE CHAIRMAN: Commissioner Catlett, do you
12 have a follow-up or did that address your
13 issue?

14 MR. CATLETT: Yes, sir.

15 MR. LEE: May I respond?

16 THE CHAIRMAN: No, sir. I'm sorry. Public
17 comment is over, but you are welcome to come
18 back. We've have public comment every meeting.
19 We meet every Thursday.

20 Any other any comments from the
21 commission? Any other items for the
22 commission?

23 Commissioner Thompson.

24 MR. THOMPSON: I don't know what this is
25 related to. I happened to be exposed to this

1 weekend, to talk about a traffic constraint
2 that -- the City's invested a lot of money to
3 make an improvement on, and that's on Harts Road
4 and Dunn Avenue.

5 People are complaining that the work that's
6 being done there is restricting people to --
7 their access to their business on that street.
8 The Compass Bank, there's Sonny's, there's a
9 hotel there, and they set it up that you can't
10 make any turns there.

11 I just wanted to go on record that people
12 are complaining and maybe the appropriate City
13 Council person needs to look at that situation.

14 Thank you.

15 THE CHAIRMAN: Thank you, Commissioner.

16 Any other items, questions, comments?

17 COMMISSION MEMBERS: (No response.)

18 THE CHAIRMAN: Okay. As I said, our next
19 meeting, we will be hearing from the sheriff and
20 John Delaney, and, tentatively, Matt Corrigan,
21 the UNF political science professor on the issue
22 of elected versus appointed. We may have
23 additional speakers.

24 I'm continuing to try to schedule speakers
25 on the issues that we have still on our agenda

1 after today. And, as always, if you have ideas
2 and comments, please forward them. I have
3 gotten those that you have forwarded. I
4 appreciate that.

5 And if there's no other issues or
6 discussion, we're adjourned.

7 (The above proceedings were adjourned at
8 11:45 a.m.)

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C E R T I F I C A T E

STATE OF FLORIDA:

COUNTY OF DUVAL :

I, Diane M. Tropa, certify that I was authorized to and did stenographically report the foregoing proceedings and that the transcript is a true and complete record of my stenographic notes.

Dated this 8th day of December, 2009.

Diane M. Tropa