

THE JSEB JOURNAL

City of Jacksonville Small & Emerging Business Office

VOLUME 3

ISSUE 5

MAY 2016

UPCOMING EVENTS

- Small Business Week Luncheon & Networking Event: SBDC/SBA 05/05
- Doing Business w/ JAA Workshop 05/09
- Sustainable Workplace Designation Workshop: Green Team Project 05/11
- PA Wallace/JSEB Workshop 05/12
- Credit Reporting Workshop: MoneySmart 05/12
- Joint Venture/ Mentor Protégé Workshop: JSEB/SBA 05/17
- How to Startup a Business: SBDC Workshop 05/17
- Doing Business w/ JTA 05/17
- Financing a Business Location: JSEB Workshop 05/19
- Getting Started in Gov't Contracting Workshop: SBDC 05/19
- JEA New Vendor Meeting 05/19
- Access to Capital Workshop: JSEB/SBA 05/24
- JAXPORT Procurement Seminar 05/25
- Banking Services Workshop: MoneySmart 05/26
- **OFFICE CLOSED** 05/30



JSEB of the MONTH

CONGRATULATIONS to our May JSEB of the Month, **The PS23 Group!** The PS23 Group is a Project Management Consulting Firm that focuses on industrial waterfront related projects. PS23 has more than 35 years of waterfront experience, from both the Owner & Contractor's perspective. With experience in local, state & federal agencies, PS23 is highly experienced in offering only the highest quality services to all of its clients. President Randy Murray spent the first 8 years of his career with the Georgia Ports Authority in their Engineering & Construction Dept. Shortly after obtaining his Engineer's License, he spent 10 years working for JAXPORT, a portion of which was spent in his role as the Director of Engineering & Construction. With all this experience, how can you not contact The PS23 Group for ALL your waterfront Consulting Service needs today! <http://www.ps23group.com/index.php>

APRIL EVENTS

April was a very busy month for the JSEB office and our small businesses. Council meetings, special events & multiple workshops kept our JSEB's very involved. Some of these events included:

- **Joint Agency Task Force** Presented to City Council
- **One Spark** 2016
- Green Designation Workshop: **JSEB/The Green Team Project**
- Credit Reporting Workshop: **SBA/JSEB**
- Understanding Financial Statements: **JSEB/PA Wallace**
- Optimize Your Cash Flow Workshop: **JSEB/Wells Fargo**
- Family Healthcare Protection Workshop: **JSEB/L. Walter**
- **Joint Agency Task Force** Open House Event
- **Six (6)** New JSEB Vendor's Inducted to the Program

SMALL BUSINESS WEEK LUNCHEON

On May 5th the SBDC will be hosting the 24th Annual Small Business Week Celebration. This year's event will include a luncheon as well as a free seminar taught by Web.com on "Concepts of Digital Marketing." The U.S. SBA will also present this year's Small Business Week awards at the luncheon event where David Brown, CEO & President of Web.com will give the Keynote Speech. Go to sbdc.unf.edu/ to purchase your tickets today! We hope to see ALL of you there!

MONTHLY REPORT



\$ Amount Awarded to JSEBs in April: **\$1, 099, 545**

Total Amount Awarded to JSEBs since 10/01/15: **\$8, 608, 431**

of Projects Awarded in April:

Set - Asides: **2**

Encouragement: **5**