

CITY OF JACKSONVILLE  
SMALL AND EMERGING  
BUSINESS PROGRAM

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## INSIDE THIS

JSEB/ Florida 8(a) Alliance Workshop 1

JSEB/ FSCJ OSHA Confined Space Entry 1

It's Her Business 1

Joint Agency Task Force Workshop 2

Reports 2

Upcoming Events 2

New JSEBs' 2

# The JSEB Journal

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## JSEB/Florida 8(a) Alliance Workshop

The Jacksonville Emerging Small Business Office partnered with the Florida 8(a) Alliance to bring our Small Business a workshop to benefit their business and help them understand potential federal business' opportunities. Andrew Harold Founder and Board Chair ( JSEB graduate ) as well as Stephanie Marquardt- Executive Director, discussed Strengthening the relationship between federal customers, prime contractors and small business.



(left) Stephanie Marquardt and  
(right) Andy Harold

## JSEB/FSCJ OSHA Confined Space Entry Workshop

The Confined Space Entry Workshop helped our JSEBs' Define and describe what is a confined space, define a permit required confined space, become familiar with OSHA standards and regulation and understand hazards associated with confined spaces and how to detect them. Instructor Guy Beavers primary goal was to increase the understanding of confined spaces and provide safety measure to prevent any hazard from happening.

## It's Her Business

The City JSEB office partnered once again with UNF SBDC for It's Her Business. This program is designed to encourage financial literacy and help girls learn about starting businesses and managing personal finances through interactive games and hands-on activities. They used successful local business women as conference facilitators/mentors to share their ideas and experiences with the participants.



It's Her Business



**JSEB  
Spotlight**

**CMar Consulting, LLC** has been a part of the JSEB program since April 2012. They are committed to provide innovative, high quality, cost effective and on-time environmental and GIS consulting services to private and government clients. Their services include marine and coastal information management, coastal planning and management, environmental permitting, GIS training and technical writing support. For more information about **CMar Consulting**, go to [www.cmarconsulting.com](http://www.cmarconsulting.com) or [www.jseb.coj.net](http://www.jseb.coj.net).

# Joint Agency Task Force Workshop

More than 100 local small business representatives participated in a free vendor opportunity workshop sponsored by the City of Jacksonville and other public agencies on Tuesday, March 25. Attendees received information on connecting with contracts, the City of Jacksonville, the Jacksonville Aviation Authority, Jacksonville Electric Authority, Jacksonville Transportation Authority and Duval County Public Schools.



Joint Agency Task Force

## New JSEB's

*Expandable Business*

*Solutions*

*Dana Smith*

*ITG Global, LLC*

*Alma Ferrante*

*Jax Lawn Riders, LLC*

*Christine Romeu*

*Kubota –N– Clyde*

*Clyde Lawrence*

*M & T Services*

*Retonia Peoples*

## Monthly Reports

### Amount Awarded to JSEBs in March

\$ 0 Encouragement; \$250,000 Participation; \$ 723,360 Set-Aside

### # of JSEB Projects Approved by GGAC in March

0 Encouragement; 2 Participation; 2 Set-Aside

### # of Projects Awarded in March

0 Encouragement; 1 Participation; 5 Set-Aside

### Total Dollar Amount Awarded to JSBs' since October 1, 2013

\$ 4,630,200

## Upcoming Events:

April 3rd: JSEB & SBDC Government Contracting University Training

April 10th: JSEB & SBDC Capture Planning Workshop

April 14th: OSHA Blood Borne Pathogens

April 17th: JSEB & SBDC Government Contracting Regulations Workshop

April 21st: OSHA Electrical Hazards

April 24th: JSEB & SBDC Proposal Development Workshop