

THE JSEB JOURNAL

THE CITY OF JACKSONVILLE SMALL & EMERGING BUSINESS PROGRAM



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Martin Luther King, Jr. Breakfast

This year the JSEB office was able to send eight (8) lucky JSEBs to attend the **28th Annual MLK Jr. Breakfast**. The delicious breakfast while listening to Mayor Alvin Brown discuss the new Crime Prevention and Intervention Strategies. Mayor Brown also discussed how Dr. King’s Dream is still alive today. His dream of all races & religions, with a better world to live in. Mayor Brown noted how important it is to close the gap of education & increase the graduation rates in our high schools. This is our dream as it was Dr. King’s. **Happy Birthday MLK Jr.**



Being An Eco-Friendly Business Workshop

Hosted by the **North East Florida Green Chamber**, the City of Jacksonville Small & Emerging Business Office was excited to offer it’s very first “Green” Centered workshop on Jan. 29, 2015. Ms. Helen Rake, Pres. of the N.E. FL Green Chamber, spoke with our JSEBs about the different types of Eco-Entrepreneurs, Eco-Aware consumers, and strategies on how to market your business as a Green business. The JSEB program is looking forward to having more workshops focused on “Going Green”.



JTA Business Development Academy

The **Jacksonville Transportation Authority** started 2015 off with a bang this month as they offered their first annual Business Development Academy. A three part, educational seminar that offered training designed to better prepare professional, technical and construction consultants and contractors on critical processes and business development. The attendees learned about **Bidding, Bonding, Worker’s Comp., Invoicing, Contract Negotiations, Marketing, etc.**



Happy Valentine's Day

Commercial Insurance Workshop

Hosted by **P.A. Wallace & Associates** and provided by the JSEB Office, this workshop taught our small businesses about commercial insurance. The importance of having commercial insurance, how to obtain commercial insurance and what it would mean to have an accident on the job without insurance.

New Vendor Orientation

On **January 14th** the JSEB Program inducted **14** new small businesses into the JSEB program. Yetunde Oyewole from Jax-Port was present at orientation to discuss how our new JSEBs can work with the port. After the Jan. New Vendor Orientation, the JSEB Office will be holding New Vendor Orientation twice a year for new inductees. **We Welcome our Newest Members!**

SBA / 8(a) Workshops

Beginning on January 13, 2015, the SBA partnered with the JSEB program in an effort to bring SBA & 8(a) Alliance workshops to our JSEBs. These SBA hosted workshops will be hosted twice a month featuring the same topic. By offering the same topic twice a month, we may almost guarantee that everyone who would like to attend this workshop is able. The JSEB office is very excited to be working with the SBA in offering these amazing workshops to all of our small business owners. The next SBA workshops will be on Feb. 11th and 24th!



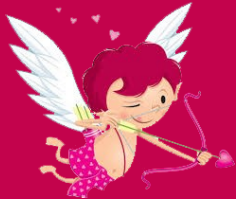
JSEB of the MONTH

GATS Construction has a team of highly skilled & experienced workers who take pride in completing each job cost effectively, on schedule, & exceed your expectations in the process. Want a backyard firepit? A new driveway? Maybe you're building your 1st home. Give G.A.T.S. Construction, Inc. a call today! **904.230.0855** or visit: gatsconstruction.com

UPCOMING EVENTS

- Feb. 3 - OSHA Back Injury Workshop
- Feb. 6 - SBA & JWBC Business Roundtable
- Feb. 10 - JaxPort Training
- Feb. 11 & 24 - 8(a) BD Program Certification Process Workshop
- Feb. 12 - Cost Mgmt. Workshop
- Feb. 16 - OFFICE CLOSED
- Feb. 17 - OSHA Construction Hazards Workshop
- Feb. 19 - Picking the Right Retirement Plan Workshop
- Feb. 20 - E3xpo Event
- Feb. 26 - Beginners QuickBooks Workshop

Don't forget to keep Liking, Following, Tweeting and commenting on our social media sites for your chance to win some amazing prizes! Winners will be drawn once we hit 500 Likes and/or Followers!



MONTHLY REPORT

\$ Amount Awarded to JSEBs in January:

Participation: \$1, 746, 723

of Projects Awarded in January:

Participation: 4

Total Amount Awarded to JSEBs since 10/01/14:

\$ 3, 793, 829

