

# The City of Jacksonville Small & Emerging Businesses

THE JSEB JOURNAL

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At 7:45 AM on Friday, June 13th the JSEB team gathered at Blitz Central, prepared for a long and rewarding day, the volunteers geared-up and got to work building a home for a family in need.

volunteers sawed, hammered and painted throughout the day to get this house one step

closer to being someone's new home. Volunteers worked tirelessly so that Habijax could donate 25



new homes, to 25 families in need in honor of their 25th Anniversary. JSEB was honored to take part in such a wonderful project.

*Home Builders Blitz 2014  
Northeast Florida  
Builders Association*

JSEB partnered with Habitat for Humanity Jacksonville and the Northeast Florida Builders Association in order to accomplish the task of building simple, decent and affordable housing for local residents in need. With the support of many sponsors,

## OSHA Rights Workshop

The OSHA Rights workshop, provided by JSEB and instructed by FSCJ, explained the workers' right to safe and healthy working conditions. They discussed how, as employers, they MUST provide their workers with a workplace that does not have serious health hazards and must follow all OSHA safety and health standards. They also discussed the



rights and protection of whistleblowers. It is the business owners' responsibility to not only protect his or her employees but, also to inform their workers of the hazards of the workplace. Many OSHA standards require the use of warning signs, color-coding, signals and appropriate safety training. For more information visit <https://www.osha.gov/Publications/osha3021.pdf>.

## Meet the JSEB Team

- Shamika Baker** - Administrator
- Chuck McNeil** - Business Analyst
- Justin Walter** - Construction Services
- Aileen Cruz** - Professional Services
- Clifford Johnson** - Section 3 Compliance Officer
- Nina Salvaggio** - Outreach Coordinator

## Mold Safety Awareness Workshop

It's vital to know how to identify, treat and prevent mold in order to provide a safe work environment. The JSEB workshop, instructed by FSCJ, covered this and other items such as illnesses caused by mold and OSHA mold safety. The key to mold prevention is moisture control. Routine checks of ventilation systems should be performed to ensure no moisture is building up. For more information visit [www.osha.gov/Publications/preventing\\_mold.pdf](http://www.osha.gov/Publications/preventing_mold.pdf).



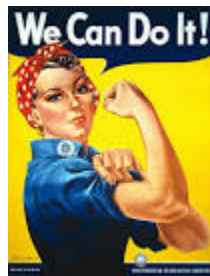
# small business breakthrough

## JSEB QuickBooks Workshop

This QuickBooks workshops was provided by JSEB and hosted by Historical Springfield. This workshop is provided to our vendors so that they may learn how to use the new software which, in turn, will allow them to create custom invoices, capture receipt photos on their mobile devices and most importantly they learn about the 1-click reports like Profit & Loss reports or Balance Sheets. This shows a business where it stands & makes tax time a breeze.

## No More Limits Ladies!

In 2000, Congress created the **Women Owned Small Business Program** which authorized contracting officers to restrict competition for federal contracts to eligible WOSBs and EDWOSBs. Then, in 2010, Congress made an amendment to the program which stated that the contracting officers could set aside contracts for WOSBs ONLY if the anticipated award price of the contract did not exceed \$5 million for manufacturing or \$3 million for all other contracts. Due to this monetary limit WOSBs were severely limited in what they could accomplish.



In early 2013, however, Congress enacted the **National Defense Authorization Act for Fiscal Year 2013**. This new act states that the dollar limit on contracts that could be set aside for WOSBs has been removed. With the monetary limit lifted there is now nothing standing in the way of WOSBs getting larger contracts for their businesses.

# JSEB Spotlight



All Pro Asphalt has a member of the JSEB program since May 2009. All Pro is a full service concrete and asphalt company servicing the Jacksonville area. Visit their website at [www.allproasphalt.net](http://www.allproasphalt.net) for service details. For a list of all JSEB vendors



**Upcoming Events**  
**July 1:** Bonding Assistance Workshop

**July 8:** Mid-Year Tax Check-Up Workshop

**July 8:** JSEB Conquering City Contracts Workshop

**July 11:** JSEB QuickBooks Workshop

**July 14:** JSEB Respiratory Protection Workshop

**July 18:** JSEB QuickBooks Workshop

**July 22:** JSEB Writing a Winning Proposal Workshop

**July 22:** Estimating 101 Workshop

**July 23:** New JSEB Orientation\*

**July 28:** JSEB Road Safety Workshop

## Monthly Reports

### \$ Amounts Awarded to JSEBs in June

|               |              |
|---------------|--------------|
| Encouragement | \$ 320,000   |
| Participation | \$ 878,000   |
| Set-Asides    | \$ 1,108,891 |

### # of GGAC Approved JSEB Project in June

|               |   |
|---------------|---|
| Encouragement | 1 |
| Participation | 1 |
| Set-Asides    | 4 |

### # of Projects Awarded in June

|               |   |
|---------------|---|
| Encouragement | 1 |
| Participation | 1 |
| Set-Asides    | 4 |

### Total Amount Awarded to JSEBs since 10/1/13

\$ 8,037,464.97

- There were fifteen (15) construction or related projects reviewed, six (6) were assigned goals.
- They consisted of five (5) set-asides and one (1) participation project which equals 40% for the month.

## Administrative Best Practices Workshop

Provided by JSEB & Hosted by Deborah Thompson

Below are 5 ways you can strengthen your business, get noticed & stay competitive.

- ⇒ Be a lifelong learner. Embrace continuing education and professional development.
- ⇒ Join a professional association for small businesses early.
- ⇒ Get connected. Build and nurture your professional network.
- ⇒ Discover the power of a mentor relationship.



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