

The City of Jacksonville Small & Emerging Business

The JSEB JOURNAL

SBDC Small Business Week Luncheon

City of Jacksonville

Small and Emerging Business Program

214 N Hogan Street Suite 800

Jacksonville, Fl. 32202

Tel: 904-255-8840

Fax: 904-255-8842

www.Jseb.coj.net

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The 22nd annual Small Business Week Celebration took place from 11:30 a.m. to 1:30 p.m. Thursday, May 22, at the University of North Florida's. This year's event featured best-selling author Joe Abraham. Abraham is an entrepreneur with multiple successful companies under his belt and author of the book "Entrepreneurial DNA: The Breakthrough Discovery That Aligns Your Business to Your Unique Strengths," a critically acclaimed book based on his multi-year research into entrepreneurial behavior. He is

co-founder of BOSI Global, an operating partner to venture-backed, privately-held companies around the world. Abraham has been featured on Fox News, CBS, NBC, CNN, ABC and various nationally syndicated radio shows to speak about entrepreneurship and small business growth. Following the keynote presentation, the United States Small Business Administration presented the annual Small Business Week awards, which spotlight outstanding contributions of North Florida business leaders and champions at the district level. The U.S. SBA will also recognized North Florida's



Joe Abraham

top SBA lenders with awards for significant participation.

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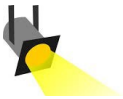
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JSEB Office Upcoming Events and Workshops

- June 10: Business Development Workshop
- June 13: QuickBooks Workshop
- June 16: OSHA - Mold Safety Awareness Workshop
- June 24: Getting your Office & Business ready to bid on Gov. Contracts Workshop
- June 27: QuickBooks Workshop
- June 30: OSHA Rights Workshop

NEW JSEB's

- VC Gantt, LLC - Vandaren Gantt
- Lumbee Resource Management Group, LLC - Johnny Helms
- Jones & Jones Concrete Service Enterprise Plus, LLC - Stanley Jones
- G.A.T.S. Construction, Inc. - Timothy Losco
- New Life Restorations - Angeliza DeJesus
- Haggery Strategic Solutions, LLC - Lisa Haggerty
- Marcus Stewart Maintenance, LLC - Marcus Stewart
- Xtreme Cleaning Service - Aaron Pinckney
- Producers Resource Center, Inc. - Raymond Hays



JSEB Spotlight

JSEB Spotlight

DAK Resources has been a part of the JSEB program since June 2008. DAK's primary mission is to assist any and all military veterans, as they transition from the military into the private sector, by helping them locate good jobs that match their education and skills. Our secondary mission is to assist businesses by helping them fill open positions with skilled, hard-working veterans that complement their team. We create a "Win-Win" for everyone. For more information about DAK Resources go to DAKResources.com for a look at all our vendors at any time, go to our directory found at www.jseb.coj.net

QuickBooks Workshops

The JSEB Office QuickBooks Workshop was given by John Moyer. The instructor informed JSEB's how to run and manage QuickBooks. In the introductory course he showed how to physically setup QuickBooks on the computer and then setting up

your company file. In the Intermediate session Mr. Moyer goes into more detail of Sales and Expenses as well as Sales Tax, Bank Reconciliations, Credit Cards and some amount of time is also spent with Reports and Graphs. The Advanced session

deals with how to customize QuickBooks, Online Banking, Inventory, Time and Billing, Payroll and Exporting to Excel.

Lightening Safety Awareness Workshop

Students will define facts associated with lightning and describe ways lightning can kill. They will illustrate how to protect themselves and co-workers against lightning hazards. In this workshop they analyzed and discussed real life case studies. Lightning safety involves several

easy steps that anyone can do. While lightning safety can be inconvenient, consider how inconvenient the alternative of not following these simple rules could be! Remember: **No Place Outside is Safe During Thunderstorms!** Even though no lightning safety guidelines will give 100% guaran-

teed total safety, there are steps that will help you avoid the vast majority of lightning casualties. Public education is the key! The vast majority of lightning casualties can be easily, quickly, and cheaply avoided, if the proper rules are followed.

Other Events in May

- SBA Meeting Vendor Roundtable Discussion
- Outreach at First Church Hopewell - JSEB Office had the opportunity to meet with several churches to explain the program and our vision. We supplied them with applications and information about the JSEB Program.
- NFPA Reverse Trade Show - provided an opportunity to meet purchasing professionals from various agencies within the northeast Florida region.

Monthly Reports

\$ Amounts Awarded to JSEBs in May

Encouragement	\$0
Participation	\$0
Set-Asides	\$444,649

of JSEB Projects Approved by GGAC in May

Encouragement	0
Participation	0
Set-Asides	1

of Projects Awarded in May

Encouragement	0
Participation	0
Set-Asides	1

Total Dollar Amount Awarded to JSEBs' since October 1, 2013:

\$5,191,349

- There was sixteen construction and or related project reviewed, six of those projects were assigned JSEB goals. They consisted of four set-asides and two participation projects which equaled 38%.
- There was 22 professional service projects, The office was able to assign one project with a 15% goal.