



The City of Jacksonville Small & Emerging Business Program

MAY 2015

VOLUME 2
ISSUE 5

THE JSEB JOURNAL

“Enriching Small Business Growth Through Knowledge, Partnership, Education and Opportunity.”

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ONE SPARK 2015

If you didn't head to DT Jax for at least one day for One Spark, you missed out! With over 100,000 people in attendance at this year's event, One Spark 2015 made DT Jax THE place to be this month. Entrepreneurs from every walk of life came together and took over 20 blocks of downtown from April 7 –12 to share ideas, raise funds and turn their dreams into their new realities. The creativity seen at this year's event makes us very excited to meet this next generation of successful entrepreneurs. We can't wait for next year!



JTA NETWORKING MIXER

On the evening of April 21st JTA held their first Networking Mixer at the River city Brewing Company. They invited prime and sub-contractors as well as all of our JSEBs to this event. The purpose of this event was to update local businesses and using agencies on the current & upcoming JTA projects. During the evening they also held a “speed dating” event to introduce a lot of the prime contractors to new subs in hopes of developing partnerships.



REALSENSE FINANCIAL SERIES

Our partnership with the United Way and the RealSense team continues to flourish and assist our JSEBs and other local small businesses to learn financial literacy in dealing with their businesses. During the month of April the RealSense team offered workshops on topics such as; **Financial Management, Credit Reporting,, Banking Services and Risk Management.** We are thrilled with the knowledge being shared at these workshops & are excited to continue next month!



NEW VENDOR ORIENTATION

On the evening of April 16 the JSEB office enthusiastically initiated 16 new Jacksonville small businesses into our program!! The new JSEB's learned about what it takes to bid on city projects, how to navigate the JSEB program and how to get the most of the program in order to grow their business. We were also honored to have Ms. Evelyn Burton from JAA attend the orientation and inform our new JSEBs about how they can do business with JAA. The next New Vendor Orientation will be in October of 2015.

FIRST COAST HISPANIC CHAMBER OF COMMERCE SEMINAR

On the evening of April 28th the JSEB Program participated in the First Coast Hispanic Chamber of Commerce's small business workshop. The JSEB Program is excited to announce that we are now partnering with the FCHCC in bring more workshops to our JSEBs and other small business owners in Jacksonville. Keep an eye out for the announcement of those workshops to be scheduled in the upcoming months!

ADVANCED QUICKBOOKS WORKSHOP

As we drew closer to the dreaded Tax Day Pat Wallace & Assoc. completed their final QuickBooks workshop. On April 2nd a group of JSEBs completed their 3 step QuickBooks courses just in time to submit taxes. We are looking forward to Ms. Wallace's new series of workshops beginning next month.

OSHA ROAD SAFETY & ELECTRICAL HAZARDS WORKSHOPS



Our favorite OSHA instructor Mr. Eddie taught our JSEBs about the importance of practicing appropriate Road & Electrical Safety in the workplace. On April 21st Eddie instructed our JSEBs on proper road safety techniques, rules and environments in order to keep themselves and their workers safe while working on the streets of Jacksonville. Eddie then came back the following week on April 29th to educate our JSEBs on electrical hazards. He taught them about how to properly work in areas with live wires, what to do if there is an electrical accident on your job site and how to avoid these types of accidents in the future. The JSEB office is **VERY** excited for next month's **NEW OSHA** workshop on **OSHA Florida Disaster Awareness** and the ever important **OSHA Fall Protection** workshop. We look forward to seeing many JSEBs at these upcoming workshops.



JSEB MONITORING COMMITTEE

It has begun! The JSEB Monitoring Committee has begun meeting again this month since establishing quorum earlier in the year. The committee is made up of a variety of individuals including two JSEB members. At their first meeting of the new year, on April 22nd, the committee convened and decided to meet on a quarterly basis to discuss what the JSEB program has been doing, will be doing and to make suggestions on how to improve the program for the betterment of its members. They also voted into position **Eric Nguyen** as **Chair**, **Sylvia Perry** as **Co-Chair** and **David Moorefield** as **Secretary**. The committee is asking for some assistance from all of you. They would like to get your opinions, viewpoints and feedback on the JSEB program and all that it offers small businesses. If you have any suggestions please send those via email to eric@itechpersonnel.com, david@dakresources.com or JFree-Press@aol.com. The committee will convene again on Oct. 8, 2015.

WHY GO GREEN WORKSHOP

On April 23rd, the JSEB office hosted our last "GO Green" workshop of the year. Carrie-Lynn Black of the Green Team spoke with a small group of JSEBs on how going green can help your company save money.

JAA CONSTRUCTION LUNCHEON

The Jacksonville Aviation Authority also held a networking and announcement luncheon on the afternoon of April 21st. This event was for small businesses in construction or maintenance & repair. The purpose was to announce new projects & events that JAA will be having in the months to come.



MONTHLY REPORT

\$ Amount Awarded to JSEBs in April:
\$4, 901, 230

of Projects Awarded in April:
Participation: 1
Set-Aside: 3

Total Amount Awarded to JSEBs Since 10/01/14:
\$12, 254, 532

of New Section 3 Certified Vendors:
11



JSEB of the MONTH

Lumbee Resource Management Group is a Native American Company located in Jacksonville that provides **Equipment Procurement, Staffing & Consulting, Technology Support and Engineering Solutions.** "People, Service and Quality First." **This is what the Lumbee Group believes in, it is their code. At Lumbee they believe in "providing the best in customer service and are dedicated to client satisfaction in every aspect."** Do you need **Network Hardware, Staffing, IT Help Desk Services, Data Solutions, Project Management & Services???** Well the **Lumbee Group** has got you covered! Visit their website for more info at <http://www.lumbeegroup.com/>

UPCOMING EVENTS:

- **May 5** - OSHA Fall Protection Workshop
- **May 7** - "Scheduling for Contractors" Workshop
- **May 7** - RealSense General Insurance Workshop
- **May 12 & 28** - "Marketing Strategies: SBA Workshop"
- **May 15** - "Business Financial Planning" Workshop
- **May 16** - "Organizational Handbooks" ReMilNet Seminar
- **May 19** - OSHA Florida Disaster Preparedness Workshop
- **May 25** - JSEB OFFICE CLOSED
- **May 27** - OSHA Machine

