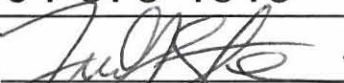




Annual Survey 2018

Send completed form to
City of Jacksonville
Office of Economic Development
Finance and Compliance
117 West Duval Street, Suite 275
Jacksonville, FL 32202
Fax: (904) 630-1019
Email: OEDFinance@COJ.NET

Please complete the form below as it relates to the project for which you received City or State assistance.
Should you have any questions, please call Tatiana Kazhuro at (904) 630-1906.

Company name: Southeast Toyota Distributors, LLC
Mailing Address: 9985 Pritchard Road
Jacksonville, FL 32219
Primary Contact Name: Fred J. Steiner
Primary Contact Title: Controller
Phone: 904-378-4613 Email: fred.steiner@setoyota.com
Signature:  Reporting Date: 01/14/2019

As of 12/31/2018:

I. EMPLOYMENT INFORMATION

Number of Jobs at Project Site	[1] 483
Number of Jobs at Project Site before Project	[2] 400
Net New Jobs (subtract line [2] from line [1])	83
Average Wage of New Employees (excluding benefits)	\$ N/A
Estimated cost of benefits as a percentage of Average Wage	N/A %

II. CAPITAL INVESTMENT INFORMATION

Project Land Costs	[3] \$ Leased
Project Structure Costs	[4] \$ 46,219,000
Project Equipment Costs	[5] \$ 4,726,000
Other Costs	[6] \$ 1,808,000
Total Project Costs (sum [3] through [6])	\$ 52,753,000

III. ASSESSED PROPERTY VALUE

Assessed Value of Property on 2018 Duval County Property Tax Bill:	
Real Property	[7] \$29,797,415
Personal Property	[8] \$2,454,139
Total of [7] & [8]	\$32,251,554
Amount of Taxes Paid: \$	Date Taxes Paid: 11/30/2018

IV. PLEASE PROVIDE A BRIEF DESCRIPTION OF THE STATUS OF THE PROJECT INCLUDING, WHERE APPLICABLE, AN OVERVIEW OF THE TYPE OF JOBS CREATED.

This is the sixteenth year of operations at Westlake. Southeast Toyota's wholesale volume increased by 8% this year. Jobs for SET vehicle processors increased by 11 associates in Jacksonville (Port and Westlake facilities) and jobs for Southeast Transport Systems (STS) also increased from the previous year. With 483 Jacksonville associates, SET vehicle processing has exceeded its long range minimum job requirements (405) by 78 jobs.

V. PLEASE PROVIDE INFORMATION REGARDING AND COMMUNITY SERVICE ACTIVITIES IN WHICH YOU OR YOUR EMPLOYEES HAVE PARTICIPATED THIS PAST YEAR.

Jacksonville Regional Chamber of Commerce, North Florida Council Boy Scouts of America, United Way of Northeast Florida, The Community Foundation of Northeast Florida, Jacksonville Urban League, Take Stock in Children - Jacksonville, St. Johns Riverkeeper, Sulzbacher Center, Children's Home Society of Florida, Jacksonville Zoo and Gardens, Ronald McDonald House of Jacksonville, Wounded Warrior Project, American Cancer Society-Jacksonville, Tree Hill Nature, Feeding Northeast Florida, K-9 for Warriors.
