

**Economic & Capital Market Review** 

June 30, 2014

# TABLE OF CONTENTS

Key Highlights	1
Economic Perspective	2
Growth Assets	5
Income Assets	11
Diversification Assets	17
Investment Themes	24
Capital Market Assumptions	25
Relative Performance	31
Universe Analysis	48

Page

## **KEY HIGHLIGHTS**

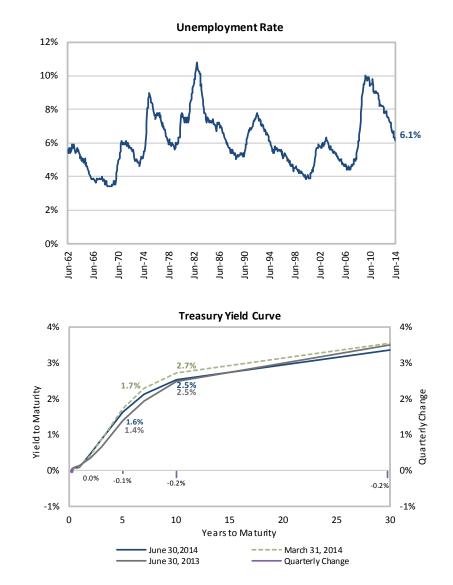
- In Q2 2014:
  - Volatility remained at post-recession lows, and most major asset classes performed well, due in large part to ongoing accommodative central bank policy and improving economies around the world.
- Growth assets were positive:
  - Global equity indices climbed higher, led by emerging market stocks, which rose 6.6% during the quarter. After trailing in 2013, positive sentiment and investor interest returned to emerging markets, which remain undervalued relative to the developed world.
  - Despite increasing valuations, US investors continued to keep risk on the table during the quarter. Small cap stocks, which had been the best-performing sector in 2013, corrected slightly early in the quarter before recovering to end the quarter in positive territory (Russell 2000, +2.0%). Fed Chair Janet Yellen has noted that the FOMC is concerned with valuations of biotech and social media stocks. US large caps (Russell 1000, +5.1%) were among the top-performing equity sectors for the quarter.
  - International equities (MSCI EAFE, +4.1%) were pushed higher by Japan's aggressive monetary policy and the UK, whose equity market reached an all-time high during the quarter.
  - Other growth assets were led by MLPs, which returned 14.2% during the quarter.
- Income assets performed well:
  - To many investors' surprise, interest rates have fallen year-to-date, benefiting fixed income markets.
  - Global bonds (BC Global Agg, +2.5%) were positive for the three months ending June, but continued to trail equities. The yield on the 10-Year US Treasury declined 19 basis points, from 2.72% to 2.53%.
  - Alternatives to traditional fixed income such as private debt, relative value hedge funds, and real estate were also positive, performing roughly in-line with the Barclays Aggregate, which returned 2.0%.
- Diversifying assets were also positive in Q2 2014:
  - Long-term Treasury bonds have been one of the best investments year-to-date. The BC Long Treasury Index has returned 12.1% this year, as the yield on 30-year Treasuries has fallen 61 basis points, from 3.97% to 3.36%.
  - TIPS were also beneficiaries of falling rates, as the Barclays Intermediate TIPS Index returned 4.0% during the quarter.
  - Commodities, managed futures, and global macro hedge funds were mainly unchanged from the previous quarter.

#### Economy

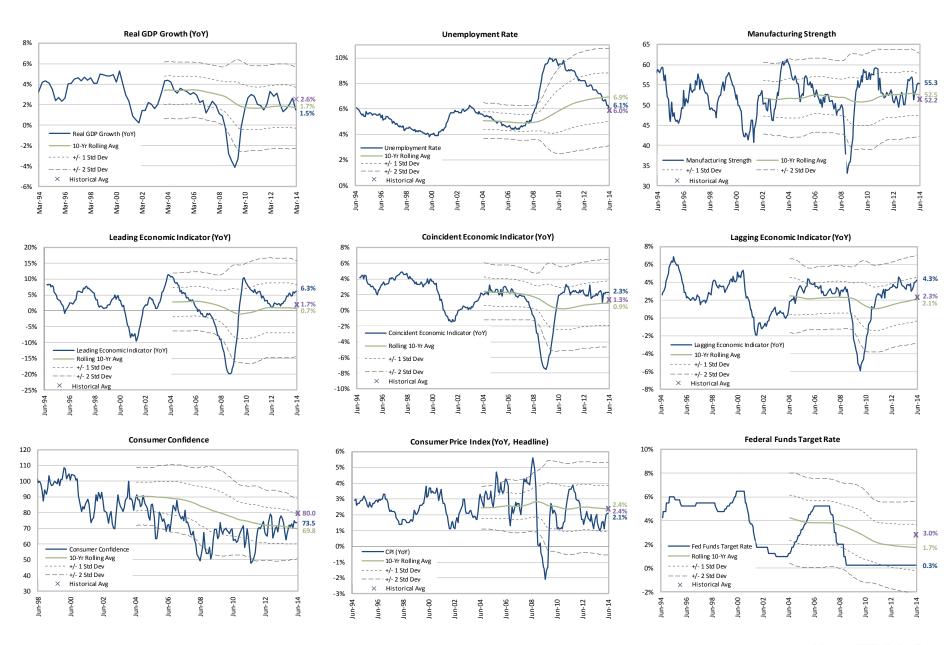
- The Federal Reserve, citing continued improvements in the labor market and broader economy, continued to taper its asset purchase program, QE3, at its June meeting. Going forward, the Fed will purchase mortgage-backed securities and Treasury bonds at a rate of \$35B per month. If the economy continues to grow at its current pace, the FOMC will conclude QE3 at its October meeting.
- The unemployment rate fell to 6.1% in June, down 0.6% from its March 2014 level. The labor market showed significant signs of improvement during the quarter, adding over 200,000 jobs each month; five years later, the economy has reached a point where it has recovered all of the jobs lost during the recession. However, many of the recent hirings have been part-time and the labor force participation rate remains low, as discouraged job seekers have stopped looking for work.
- Real GDP growth (annualized) for Q1 2014 was -2.9%, according to the BEA's final estimate, following previous estimates of 0.1% and -1.0%. The downward revision was due to lower-than-expected healthcare spending, inventories, and exports.
- Consumer prices, as measured by the Consumer Price Index, rose 0.3% in June. Core CPI, which excludes food and energy, increased 0.1%. Consumer prices were up 2.1% for the 12 months ending June, while the core rate increased 1.9%.
- The Producer Price Index rose 0.4% in June. Excluding food and energy, the PPI rose 0.2%. The PPI increased 1.9% year-over-year ending June, while core prices advanced 1.8%.
- Existing home sales increased 2.6% in June, beating economists' expectations; a tailwind for buyers during the month were home prices, which grew at their slowest pace since March 2012. High inventory levels and low interest rates are also playing a key role in increased home purchases.
- US manufacturing continued to expand during the quarter according to the ISM Manufacturing Index. The index ended the quarter at a level of 55.3, rising from 53.7 in March; a figure over 50 implies expansion.
- Retail sales (ex auto and gas) rose 0.4% in June, a sign that increased hiring has made Americans more comfortable spending. Inventories at US wholesalers were up 0.5% in May.

#### **Yield Curve**

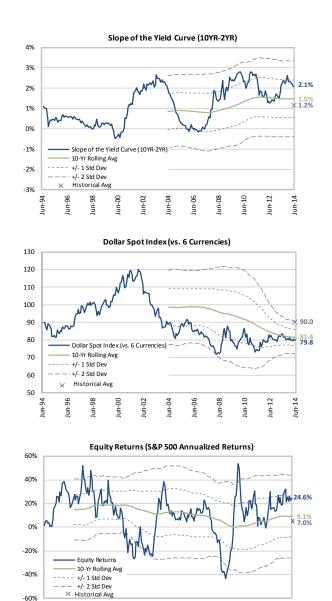
• Yields fell across the middle and long end of the curve during the quarter. The spread between 2-year and 30-year Treasuries tightened 24 basis points to 290 bps.



#### **Economic Perspective** June 30, 2014



#### Summit Strategies Group



Jun-00

98

'n

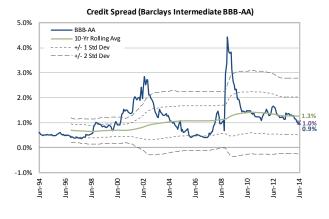
Jun-02

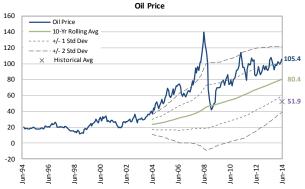
un-04

Jun-94 Jun-96 Jun-10

un-12 Jun-14

10-06 un-08







un-04

90

80 'n

'n ġ

10 un-12 Jun-14

-5%

Jun-94 Jun-96 Jun-98 un-00 un-02



#### **Public Equities**

- Domestic equities (S&P 500) outperformed international equities (MSCI EAFE) by 110 bps in the second quarter. Emerging markets were the best equity performers, as the MSCI EM Index rose 6.6% during the quarter.
- Compression of yields continues to be a trend among MLPs. The Alerian MLP Index yield settled at 5.2% at the end of June, which represents a 60 basis point compression during the quarter. General partner MLPs (up 15%) and crude oil pipeline MLPs (up 8%) led advancing segments in June, while downstream-focused MLPs were the only segment to decline (down 2%) during the month.

#### Public Debt

• High yield bonds earned a return of 2.4% as spreads tightened 25 bps to 335 bps. Historically, high yield spreads have averaged 520 bps.

#### **Private Equity**

 Deal value in the 2nd quarter of 2014 is flat compared to the 1st quarter of 2014. The US and rest of the world were down after large first quarters, but Europe's increase almost entirely offset the decline of the US and the rest of the world. Fundraising continued to be very strong, creating record levels of uninvested capital (dry powder). Globally, dry powder increased to \$1.2 trillion, up from \$950 billion at the end of Q1. Accommodative debt markets and increasing levels of uninvested capital continue to sustain high deal prices and a challenging investment environment, according to managers.

#### Private Debt

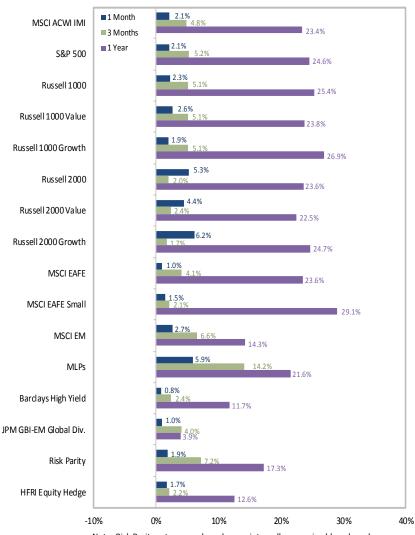
• The availability and aggressive terms from senior lenders has allowed debt levels to increase to a new cycle high of 5.8x EBITDA. This remains lower than the prior cycle high of 6.2x recorded in 2007. The willingness of senior lenders to reach deeper into capital structures and accept higher levels of risk has been particularly challenging for mezzanine providers. According to data from S&P, mezzanine's share of new deal capital structures was 0% in the first and second quarters of 2014. This compares to a typical share of 5-10% over the prior 10 years.

#### **Risk Parity**

• Risk parity-based strategies outperformed traditional balanced portfolios for the quarter. Interest rate risk has generated strong YTD performance.

#### **Growth Hedge Funds**

• The HFRI Equity Hedge Index posted a gain for the second quarter, despite the volatility that growth and momentum-oriented equities experienced. The HFRI Event-Driven Index generated a gain as well.

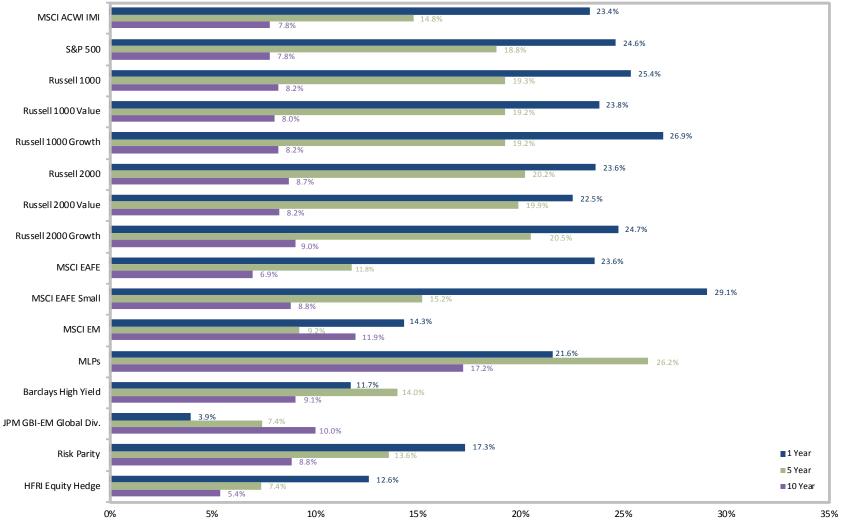


Note: Risk Parity returns are based on an internally comprised benchmark.

### **Growth Assets**

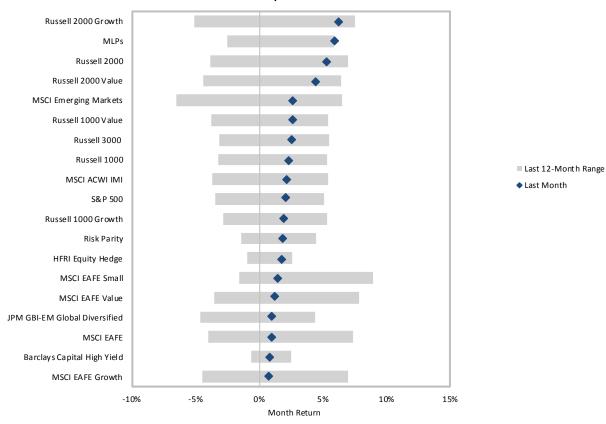
June 30, 2014

# ANNUALIZED ONE-, FIVE-, AND TEN-YEAR RETURNS



Note: Risk Parity returns are based on an internally comprised benchmark.

## HISTORICAL RELATIVE PERFORMANCE

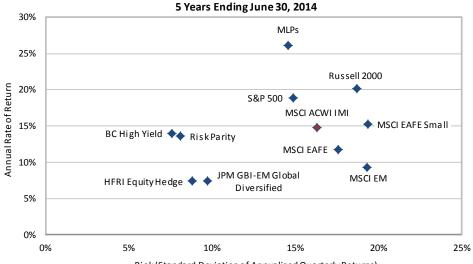


**Ranked Monthly Return Distribution** 

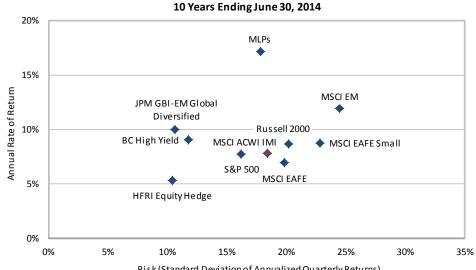




## ASSET CLASS RISK/RETURN PERFORMANCE

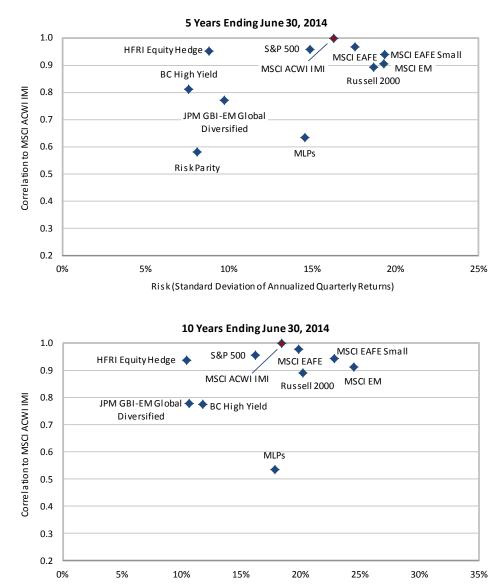


Risk (Standard Deviation of Annualized Quarterly Returns)



Risk (Standard Deviation of Annualized Quarterly Returns)

## ASSET CLASS CORRELATION TO MSCI ACWI IMI



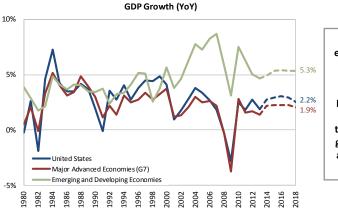
#### **Growth Assets**

June 30, 2014

## **MARKET CHARTS**



Both earnings growth expectations and operating margins remain high.



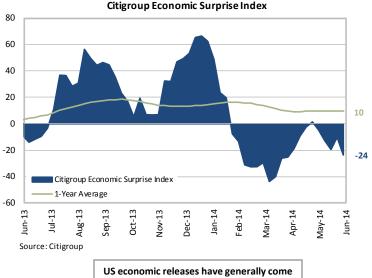
Source: International Monetary Fund

Economic growth expectations remain positive. In the developed world, growth is below long-term averages going forward. In the emerging world, growth is below the averages of the last 10 years.



Source: Institute for Supply Management

**US manufacturing** continues to improve; a reading over 50 implies expansion.



in below expectations year-to-date.

#### **Public Debt**

- The Barclays Capital Aggregate returned 2.0% in the second quarter.
- Government bonds were also up, returning 1.3%.
- Corporate bonds saw returns of 2.7% during the quarter as investment grade spreads tightened 5 bps to 100 bps. Corporate bond spreads have historically averaged 135 bps.
- Mortgage-backed securities returned 2.4% for the quarter as agency MBS spreads tightened 15 bps to 25 bps, well below the historical average of 70 bps.
- International bonds were among the top fixed income performers, as the Barclays Global Agg ex US outperformed the US Aggregate by 70 bps.

#### **Private Debt**

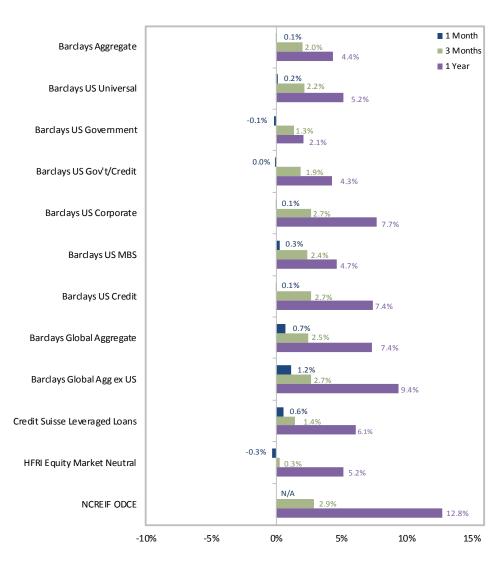
• Leveraged loans returned 1.4% for the quarter and are up 6.1% over the 12 months ending June.

#### **Relative Value Hedge Funds**

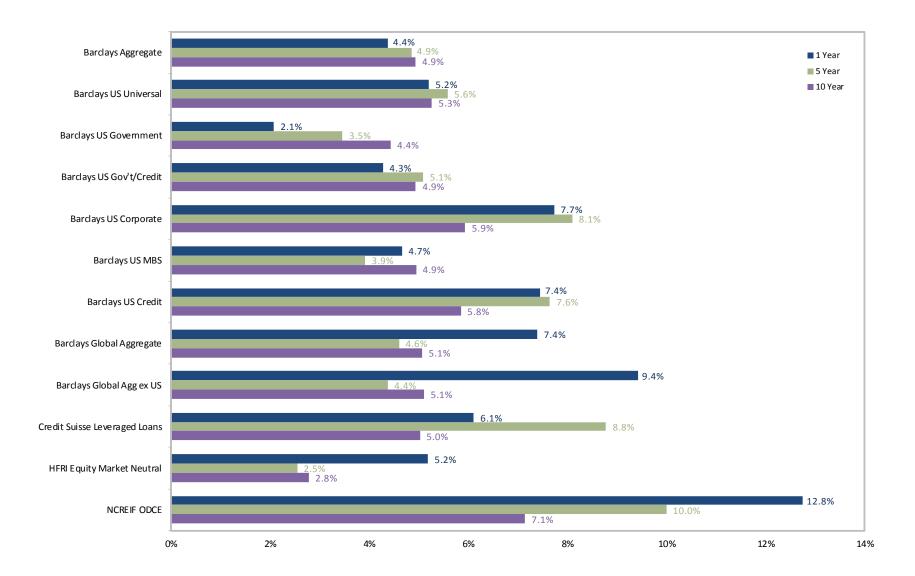
• The HFRI Equity Market Neutral index was up slightly for the quarter. Other relative value strategies, including mortgage/ABS relative value funds and corporate credit funds, continued to post gains as fixed income strategies benefited from ongoing spread compression.

#### **Core Real Estate**

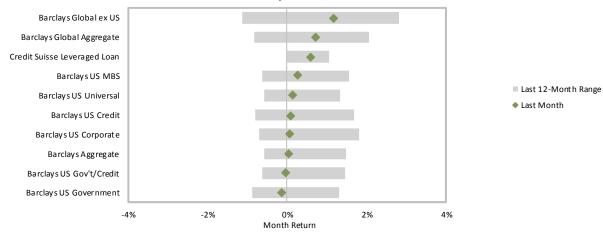
• The preliminary Q2 return for core real estate is 2.9%, a modest improvement from the previous quarter. Through the first half of 2014, core real estate continues to perform well, having generated a 5.5% return for investors. While cap rate compression has been decelerating for most property sectors, net operating income growth has been fueling the recent strong results. Specifically, landlords have exercised their pricing power to push rents higher because of the improving economy and years of below-trend new property supply.



# ANNUALIZED ONE-, FIVE-, AND TEN-YEAR RETURNS



## **HISTORICAL RELATIVE PERFORMANCE**



#### Ranked Monthly Return Distribution



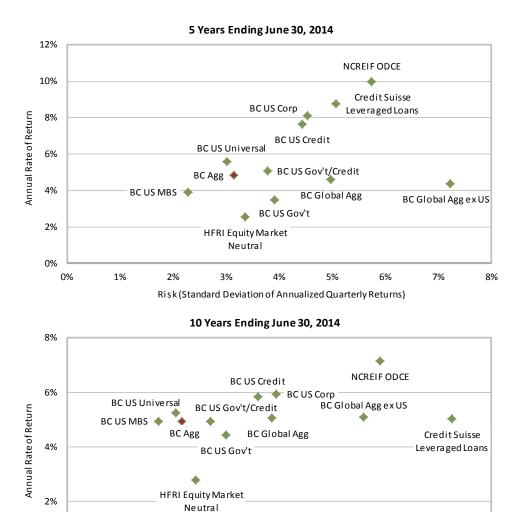


## ASSET CLASS RISK/RETURN PERFORMANCE

0% 0%

2%

4%



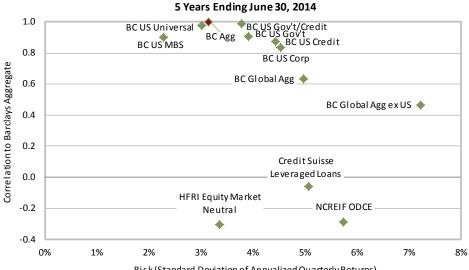
6% Risk (Standard Deviation of Annualized Quarterly Returns)

8%

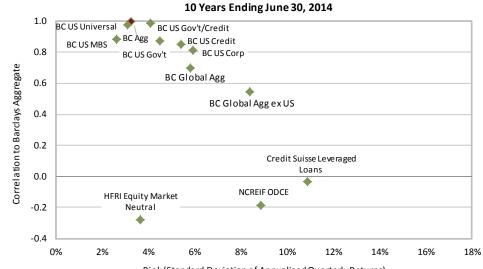
10%

12%

## ASSET CLASS CORRELATION TO BARCLAYS AGGREGATE



Risk (Standard Deviation of Annualized Quarterly Returns)

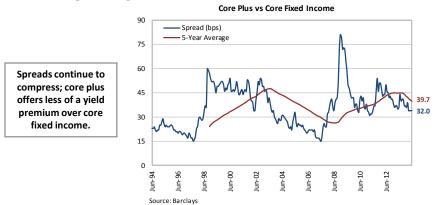


Risk (Standard Deviation of Annualized Quarterly Returns)

#### **Income Assets**

#### June 30, 2014

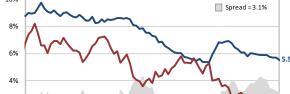
## **MARKET CHARTS**



Implied Inflation



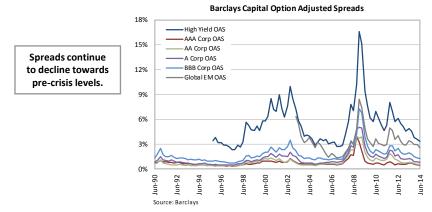
Post-2008, commercial real estate cap rates have remained relatively stable, with spreads to **Treasuries remaining** elevated relative to historical levels.



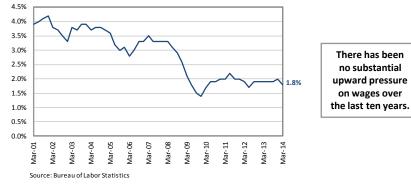
Cap Rate

Mar-06 Mar-08 Mar-10 Mar-12 Mar-14

Barclays US Agg YTW



#### **Employment Cost Index YoY % Change**







Summit Strategies Group

Mar

Mar-98 Mar-00 Mar-02 Mar-04

Spread

2%

0%

Mar-94 96-

#### Inflation

• TIPS returned 3.8% in the second quarter. The asset class has gained 4.4% over the 12 months ending June.

#### Deflation

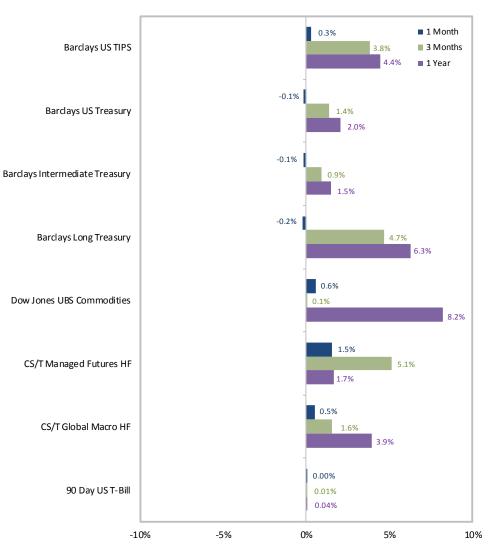
- The Barclays US Treasury Index returned 1.4% during the quarter.
- Intermediate Treasuries returned 0.9% and long duration Treasuries returned 4.7%. Intermediate and long Treasuries have earned 1.5% and 6.3%, respectively, over the past year.
- Cash continues to offer virtually no return, as 90 Day T-Bills have gained just 4 bps over the past year.

#### Commodities

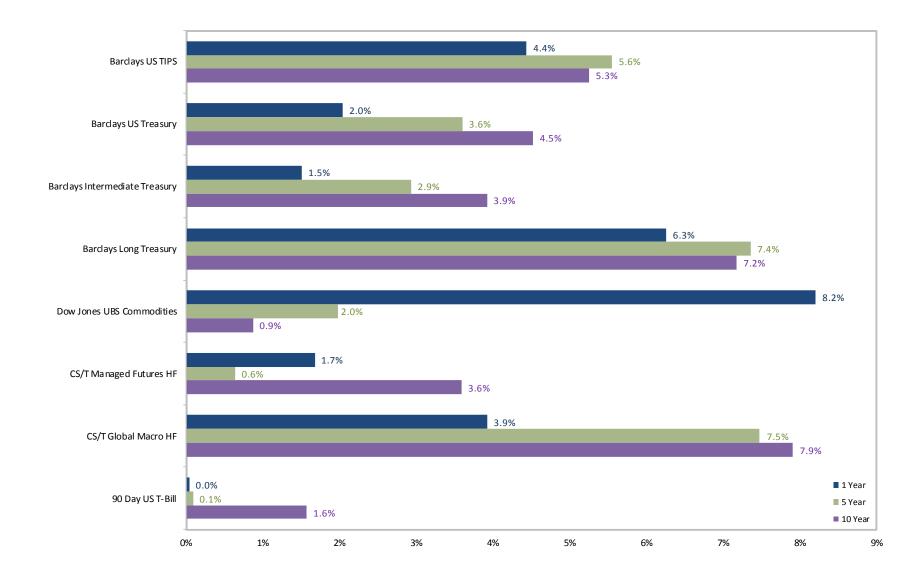
- On July 1 the Dow-Jones UBS Commodity Index was renamed the Bloomberg Commodity Index following its acquisition by Bloomberg in April of this year.
- Nearly all agriculture commodities declined during June, as supply growth outpaced estimates. Both livestock commodities were up, with lean hogs up 17% due to supply constraints caused by the PED virus. Gold (up 6%) and silver (up 12%) advanced in June. Industrial metals broadly advanced due to reduced inventories within zinc and copper markets. Energy commodities were largely flat during the month.

#### **Tactical Trading**

• Trend following was profitable for the second quarter, while discretionary global macro hedge funds generated mixed results.



## ANNUALIZED ONE-, FIVE-, AND TEN-YEAR RETURNS



## **HISTORICAL RELATIVE PERFORMANCE**

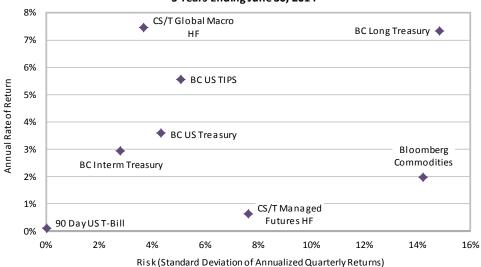


#### **Ranked Monthly Return Distribution**



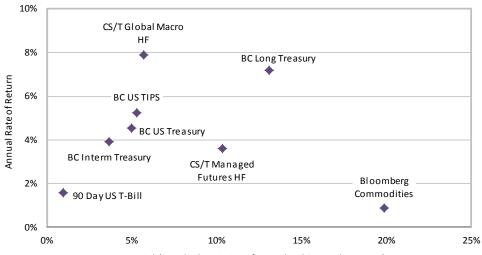


## ASSET CLASS RISK/RETURN PERFORMANCE



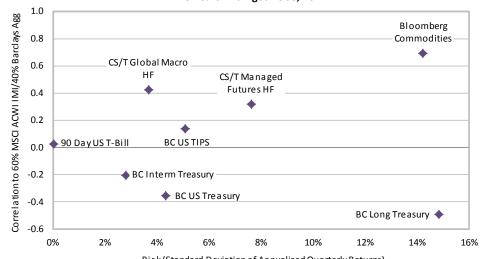
5 Years Ending June 30, 2014

10 Years Ending June 30, 2014



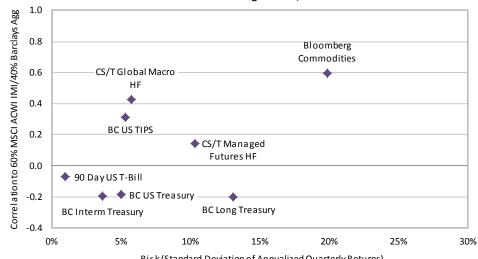
Risk (Standard Deviation of Annualized Quarterly Returns)

# ASSET CLASS CORRELATION TO 60% MSCI ACWI IMI/40% BARCLAYS AGGREGATE



5 Years Ending June 30, 2014

 ${\tt Risk} ({\tt Standard Deviation of Annualized Quarterly Returns})$ 



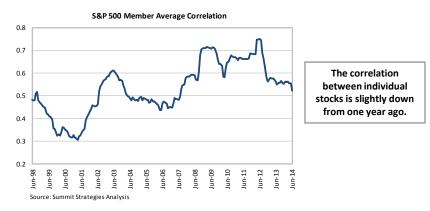
10 Years Ending June 30, 2014

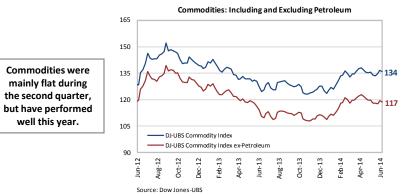
Risk (Standard Deviation of Annualized Quarterly Returns)

## **Diversification Assets**

June 30, 2014

## **MARKET CHARTS**

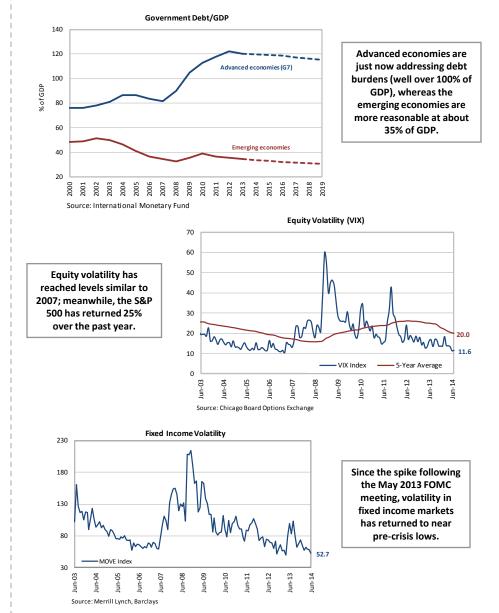








According to the STLFSI, financial market stress is currently below-average; a reading of 0 indicates average market stress.

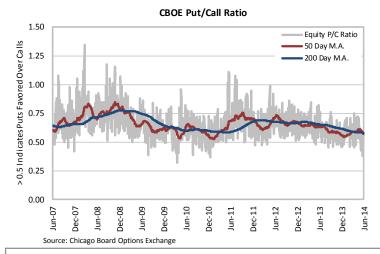


8

### **Diversification Assets**

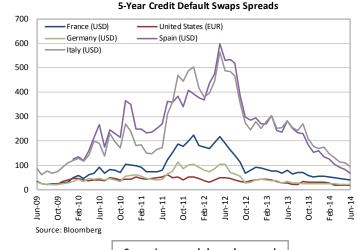
June 30, 2014

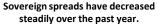
### **MARKET SKEW**



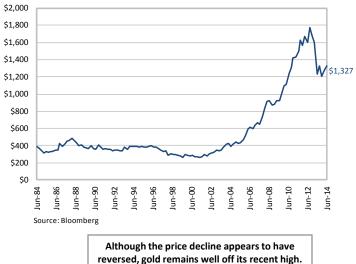
0.5 is neutral; investors are slightly less inclined to buy downside protection than they were at the beginning of the quarter – the ratio continues to drift lower.

**CBOE VIX Put/Call Ratio** 4.0 VIX Put/Call Ratio Volatility (Puts) Expected 50 Day M.A. 3.5 200 Day M.A. 3.0 2.5 2.0 Higher 1.5 0.5 Indicates 1.0 Ā 0.0 Jun-07 Dec-07 Jun-08 Dec-08 90-unf Dec-09 Jun-10 Dec-10 Jun-12 Dec-12 Jun-13 Dec-13 Jun-14 Jun-11 Dec-11 Source: Chicago Board Options Exchange 0.5 is neutral; investors expect equity volatility to be slightly elevated, as volume for VIX call options has increased relative to put options.









#### Summit Strategies Group

## 2014 INVESTMENT THEMES: LOOKING FORWARD

#### What We Believe

#### Growth

- Muted global growth.
  - Deleveraging/deflationary pressures continue.
  - Growth potential continues to decline.
- Increasing divergence in global economies.
  - More varied policy maker responses.
  - Potential source for market volatility.
- Ongoing central bank interventions.
- Valuation differences between domestic equities and other growth assets have increased, presenting opportunities.

#### Income

- Muted returns for most fixed income assets.
  - Yields are low and credit spreads have compressed.

#### Diversification

• The cost of explicit insurance versus non-correlated assets has declined.

## What Investors Should Do

- Conservatively position Growth portfolio.
  - Move equity allocations near lower end of range.
  - Decrease return expectations.
- Focus on active management and quality.

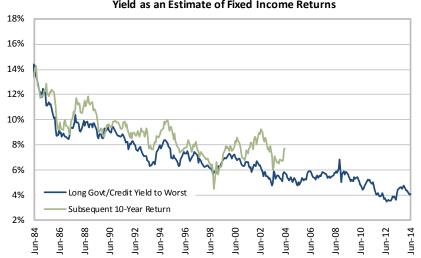
- Emphasize broad diversification.
- Overweight emerging market equities and debt.
- Selectively overweight spread products relative to Treasuries.
- Monitor valuations for potential exit of non-benchmark strategies such as bank loans or real estate.
- Revisit dedicated tail hedging strategies versus inflation hedging needs.

## SUMMARY

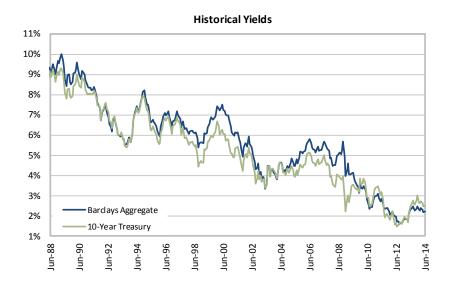
- The capital market assumptions section summarizes changes to Summit's long-term strategic capital market assumptions that have occurred since the beginning of the calendar year (Summit's full assumptions document is updated annually).
- While these assumptions are long-term by definition (one would not expect them to change frequently), there are times throughout the year when market fundamentals move dramatically, thereby altering the long-term expected performance for certain asset classes.
- The pages that follow provide brief supporting documentation for each of the asset classes in the table. For a complete rationale (for all assumptions) please refer to Summit's annual "Capital Market Assumption" publication (available at www.summitstrategies.com).

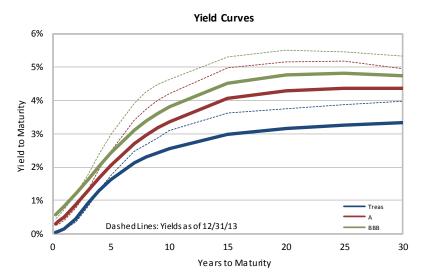
	Current	<u>Estimates</u>	Previous	Quarter	
	Expected	Standard	Expected	Standard	Alpha
Asset Class	Return	Deviation	Return	Deviation	Assumptions
Inflation (CPI)	2.25%	1.75%	2.25%	1.75%	
GROWTH:					
Large Cap	5.50%	16.75%	5.50%	16.75%	0.50%
Small Cap	5.25%	20.50%	5.25%	20.50%	0.75%
International Large Cap	6.75%	20.00%	6.75%	20.00%	0.75%
International Small Cap	6.75%	23.25%	6.75%	23.25%	1.00%
Emerging Markets	8.50%	25.25%	8.50%	25.25%	1.00%
Master Limited Partnerships (MLP)	7.50%	18.00%	8.00%	18.00%	
Private Equity	9.25%	21.00%	9.25%	21.00%	
Growth Hedge Funds	6.25%	10.00%	6.25%	10.00%	
High Yield Bonds	3.75%	12.00%	4.00%	12.00%	0.50%
Emerging Market Debt	6.75%	11.00%	6.75%	11.00%	0.75%
Convertibles	4.25%	13.75%	4.25%	13.75%	0.50%
Private Debt	6.75%	15.00%	7.00%	15.00%	
Non-Core Real Estate	8.50%	23.00%	8.50%	23.00%	
Public Real Estate (REITs)	5.50%	15.00%	5.75%	15.00%	
Risk Parity	7.25%	10.00%	7.25%	10.00%	
INCOME:					
Public Debt					
Governments	2.75%	4.75%	2.75%	4.75%	
Corporates	3.75%	6.25%	3.75%	6.25%	0.50%
Mortgages (Agency)	3.00%	3.25%	3.00%	3.25%	0.25%
Intermediate Fixed Income	3.00%	3.50%	3.00%	3.50%	0.25%
Core Fixed Income	3.25%	3.50%	3.25%	3.50%	0.25%
Core Plus Fixed Income	3.75%	4.00%	3.75%	4.00%	0.50%
Long Gov/Credit Fixed Income	3.75%	9.75%	3.75%	9.75%	0.25%
International Fixed Income	3.25%	8.50%	3.25%	8.50%	0.50%
Public Bank Loans	4.25%	11.00%	4.25%	11.00%	
Private Bank Loans	5.50%	13.00%	5.50%	13.00%	
Relative Value Hedge Funds	5.25%	5.00%	5.25%	5.00%	
Core Real Estate	6.50%	12.00%	6.50%	12.00%	
DIVERSIFICATION:					
Cash	2.75%	1.75%	2.75%	1.75%	
TIPS	3.00%	5.50%	3.00%	5.50%	
Long Treasuries	3.00%	13.25%	3.00%	13.25%	
Commodities	5.00%	20.50%	5.00%	20.50%	
Tactical Trading	6.75%	10.00%	6.75%	10.00%	
Diversified Hedge Funds	5.75%	6.00%	5.75%	6.00%	

# **FIXED INCOME**



	Assun	nptions	Option-Adju	usted Spread		
Asset Class	Asset Class Current BOY 2014 Current					
СРІ	2.25%	2.25%	n/a	n/a		
High Yield Bonds	3.75%	4.25%	336	382		
Emerging Market Debt	6.75%	6.75%	n/a	n/a		
Convertibles	4.25%	4.50%	n/a	n/a		
Governments	2.75%	3.00%	2	3		
Corporates	3.75%	4.25%	99	114		
Mortgages (Agency)	3.00%	3.25%	24	35		
Intermediate Fixed Income	3.00%	3.25%	29	35		
Core Fixed Income	3.25%	3.50%	38	45		
Core Plus Fixed Income	3.75%	4.00%	74	85		
Long Gov/Credit Fixed Income	3.75%	4.00%	98	105		
International Fixed Income	3.25%	3.50%	36	45		
Cash	2.75%	3.00%	n/a	n/a		
TIPS	3.00%	3.25%	17	19		





Yield as an Estimate of Fixed Income Returns

# **DOMESTIC EQUITY**

Large Cap Equity

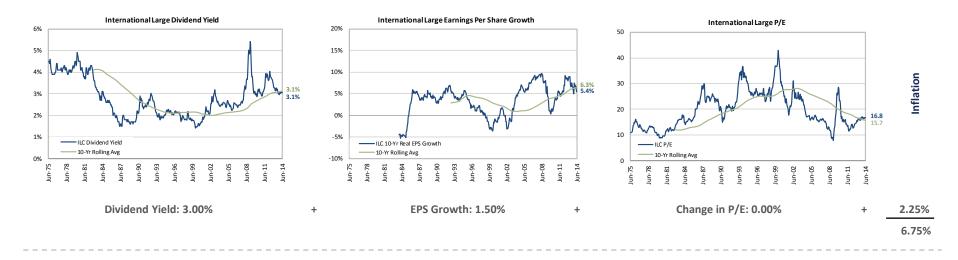


**Small Cap Equity** 



## **INTERNATIONAL DEVELOPED EQUITY**

#### **International Large Cap Equity**



#### **International Small Cap Equity**



6.75%

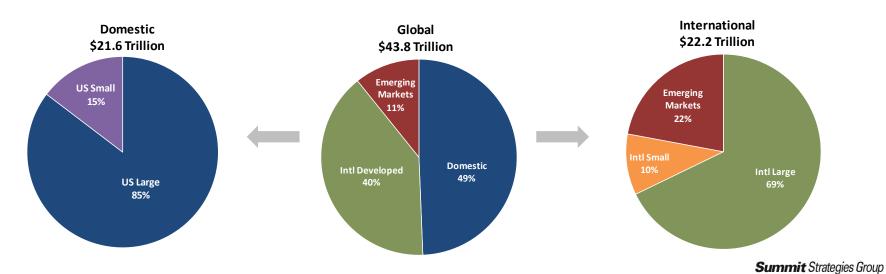
#### Summit Strategies Group

## **INTERNATIONAL EMERGING EQUITY**

## **Emerging Markets Equity**



**Global Market Capitalization** 



# ALTERNATIVES

GROWTH									
	Small Cap		Liquidity Premium		Leverage Adjustment		Net Alpha		Expected
Private Equity	5.25%	+	2.00%	+	1.00%	+	1.00%	=	9.25%
	Expected Sharpe Ratio				Cash		Vol-Adj Excess Returns		
Growth Hedge Funds	0.35				2.75%	+	3.50%	=	6.25%
			High Yield		Liquidity Premium		Net Alpha		
Private Debt			3.75%	+	2.00%	+	1.00%	=	6.75%
			Distribution Yield		Growth		Valuation		
Master Limited Partnerships			5.25%	+	2.25%	+	0.00%	=	7.50%
	Current Cap Rate		Growth		Liquidity Premium		Leverage Adjustment		
Non-Core Real Estate	5.50%	+	1.00%	+	2.00%	+	0.00%	=	8.50%
	Current Yield		Growth		Valuation		Leverage Adjustment		
Public Real Estate (REITS)	3.75%	+	1.00%	+	0.00%	+	0.75%	=	5.50%
	Expected Sharpe Ratio				Cash		Risk-Adj Beta Exposure		
Risk Parity	0.45				2.75%	+	4.50%	=	7.25%
INCOME									
			Public Bank Loans		Private Spread		Net Alpha		
Private Bank Loans			4.25%	+	0.75%	+	0.50%	=	5.50%
	Expected Sharpe Ratio				Cash		Vol-Adj Excess Returns		
Relative Value Hedge Funds	0.50				2.75%	+	2.50%	=	5.25%
	Current Cap Rate		Growth		Valuation		Leverage Adjustment		
Core Real Estate	5.50%	+	1.00%	+	0.00%	+	0.00%	=	6.50%
DIVERSIFICATION									
			Cash		Inflation		Inflation Utility		
Commodities			2.75%	+	2.25%	+	0.00%	=	5.00%
	Expected Sharpe Ratio				Cash		Vol-Adj Excess Returns		
Tactical Trading	0.40				2.75%	+	4.00%	=	6.75%
	Expected Sharpe Ratio				Cash		Vol-Adj Excess Returns		
Diversified Hedge Funds	0.50				2.75%	+	3.00%	=	5.75%

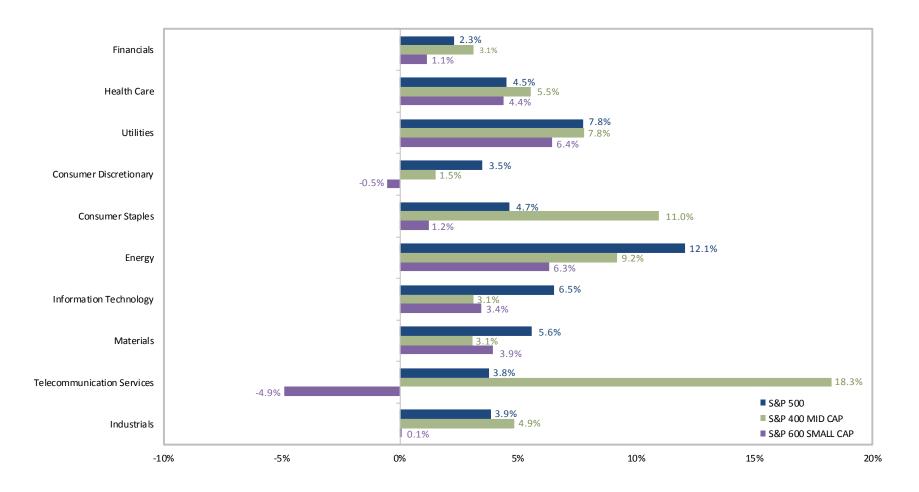
# STYLE PERFORMANCE RANKING: ONE-YEAR TIME PERIODS

	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	Q2 2014	10 Yr ROR	20 Yr ROR
	Small Value 29.1%	EM 74.8%	EAFE 8.1%	Large Value 38.4%	Large Growth 23.1%	Large Value 35.2%	Large Growth 38.7%	EM 66.4%	Small Value 22.8%	Small Value 14.0%	Core Bonds 10.3%	EM 55.8%	EM 25.6%	EM 34.1%	EM 32.2%	EM 39.4%	BC Int Treas 11.4%	EM 78.5%	Small Growth 29.1%	Core Bonds 7.8%	EM 18.2%	Small Growth 43.3%	Large Value 8.3%	EM 6.6%	EM 11.9%	Small Value 11.0%
Performing	Small Cap 18.4%	EAFE 32.9%	Large Growth 2.7%	S&P 500 37.6%	S&P 500 23.0%	S&P 500 33.4%	S&P 500 28.6%	Small Growth 43.1%	Core Bonds 11.6%	Core Bonds 8.4%	BC Int Treas 9.6%	Small Growth 48.5%	Small Value 22.3%	EAFE 14.0%	EAFE 26.9%	Large Growth 11.8%	Core Bonds 5.2%	HY Bonds 58.2%	Small Cap 26.9%	BC Int Treas 6.6%	Small Value 18.1%	Small Cap 38.8%	S&P 500 7.1%	S&P 500 5.2%	BC HY 9.1%	Large Value 10.3%
Best Pe	HY Bonds 15.8%	Small Value 23.8%	S&P 500 1.3%	Large Growth 37.2%	Large Value 21.6%	Small Value 31.8%	EAFE 20.3%	Large Growth 33.2%	BC Int Treas 10.3%	BC Int Treas 8.2%	HY Bonds -1.4%	Small Cap 47.3%	EAFE 20.7%	Large Value 7.1%	Small Value 23.5%	EAFE 11.6%	HY Bonds -26.2%	Large Growth 37.2%	Small Value 24.5%	HY Bonds 5.0%	Large Value 17.5%	Small Value 34.5%	Large Growth 6.3%	Large Growth 5.1%	Small Growth 9.0%	Small Cap 9.8%
Ť	Large Value 13.8%	Small Cap 18.9%	HY Bonds -1.0%	Small Growth 31.0%	Small Value 21.4%	Large Growth 30.5%	Large Value 15.6%	EAFE 27.3%	Large Value 7.0%	HY Bonds 5.3%	EM -6.0%	Small Value 46.0%	Small Cap 18.3%	Large Growth 5.3%	Large Value 22.2%	BC Int Treas 8.8%	Small Value -28.9%	Small Growth 34.5%	EM 18.9%	Large Growth 2.6%	EAFE 17.3%	Large Growth 33.5%	EM 6.1%	Large Value 5.1%	Small Cap 8.7%	S&P 500 9.8%
	EM 11.4%	Large Value 18.1%	Small Value -1.5%	Small Cap 28.4%	Small Cap 16.5%	Small Cap 22.4%	Core Bonds 8.7%	Small Cap 21.3%	Small Cap -3.0%	Small Cap 2.5%	Small Value -11.4%	EAFE 39.2%	Large Value 16.5%	S&P 500 4.9%	Small Cap 18.4%	Small Growth 7.1%	Small Cap -33.8%	EAFE 31.9%	Large Growth 16.7%	S&P 500 2.1%	Small Cap 16.3%	Large Value 32.5%	BC HY 5.5%	EAFE 4.1%	Small Value 8.2%	Large Growth 9.2%
↓ ▼	Small Growth 7.8%	HY Bonds 17.1%	Small Cap -1.8%	Small Value 25.8%	HY Bonds 11.4%	Small Growth 12.9%	BC Int Treas 8.6%	S&P 500 21.0%	HY Bonds -5.9%	EM -2.4%	Large Value -15.5%	Large Value 30.0%	Small Growth 14.3%	Small Value 4.7%	S&P 500 15.8%	Core Bonds 7.0%	Large Value -36.9%	Small Cap 27.2%	Large Value 15.5%	Large Value 0.4%	S&P 500 16.0%	S&P 500 32.4%	EAFE 4.8%	BC HY 2.4%	Large Growth 8.2%	BC HY 8.2%
gu	S&P 500 7.6%	Small Growth 13.4%	BC Int Treas -1.8%	HY Bonds 19.2%	Small Growth 11.3%	HY Bonds 12.7%	HY Bonds 1.9%	Large Value 7.4%	S&P 500 -9.1%	Large Value -5.6%	EAFE -15.7%	Large Growth 29.8%	HY Bonds 11.1%	Small Cap 4.6%	Small Growth 13.4%	S&P 500 5.5%	S&P 500 -37.0%	S&P 500 26.5%	HY Bonds 15.1%	Small Growth -2.9%	HY Bonds 15.8%	EAFE 22.8%	Small Value 4.2%	Small Value 2.4%	Large Value 8.0%	Small Growth 8.1%
Worst Performing	Core Bonds 7.4%	S&P 500 10.1%	Large Value -2.0%	Core Bonds 18.5%	EAFE 6.4%	Core Bonds 9.7%	Small Growth 1.2%	HY Bonds 2.4%	EAFE -14.0%	Small Growth -9.2%	Small Cap -20.5%	HY Bonds 29.0%	S&P 500 10.9%	Small Growth 4.1%	HY Bonds 11.9%	HY Bonds 1.9%	Large Growth -38.4%	Small Value 20.6%	S&P 500 15.1%	Small Cap -4.2%	Large Growth 15.3%	HY Bonds 7.4%	Core Bonds 3.9%	Small Cap 2.0%	S&P 500 7.8%	EM 6.4%
\$	BC Int Treas 7.0%	Core Bonds 9.8%	Small Growth -2.4%	BC Int Treas 14.4%	EM 6.0%	BC Int Treas 7.7%	Small Cap -2.5%	BC Int Treas 0.4%	Large Growth -22.4%	S&P 500 -11.9%	S&P 500 -22.1%	S&P 500 28.7%	Large Growth 6.3%	HY Bonds 2.7%	Large Growth 9.1%	Large Value -0.2%	Small Growth -38.5%	Large Value 19.7%	EAFE 7.8%	Small Value -5.5%	Small Growth 14.6%	BC Int Treas -1.3%	Small Cap 3.2%	Core Bonds 2.0%	EAFE 6.9%	Core Bonds 6.2%
	Large Growth 5.0%	BC Int Treas 8.2%	Core Bonds -2.9%	EAFE 11.6%	BC Int Treas 4.0%	EAFE 2.1%	Small Value -6.5%	Core Bonds -0.8%	Small Growth -22.4%	Large Growth -20.4%	Large Growth -27.9%	Core Bonds 4.1%	Core Bonds 4.3%	Core Bonds 2.4%	Core Bonds 4.3%	Small Cap -1.6%	EAFE -43.4%	Core Bonds 5.9%	Core Bonds 6.5%	EAFE -12.1%	Core Bonds 4.2%	Core Bonds -2.0%	Small Growth 2.2%	Small Growth 1.7%	Core Bonds 4.9%	EAFE 5.5%
	EAFE -11.8%	Large Growth 2.9%	EM -7.3%	EM -5.2%	Core Bonds 3.6%	EM -11.6%	EM -25.3%	Small Value -1.5%	EM -30.6%	EAFE -21.2%	Small Growth -30.3%	BC Int Treas 2.1%	BC Int Treas 2.0%	BC Int Treas 1.6%	BC Int Treas 3.5%	Small Value -9.8%	EM -53.3%	BC Int Treas -1.4%	BC Int Treas 5.3%	EM -18.4%	BC Int Treas 1.7%	EM -2.6%	BC Int Treas -1.6%	BC Int Treas 0.9%	BC Int Treas 3.9%	BC Int Treas 5.2%

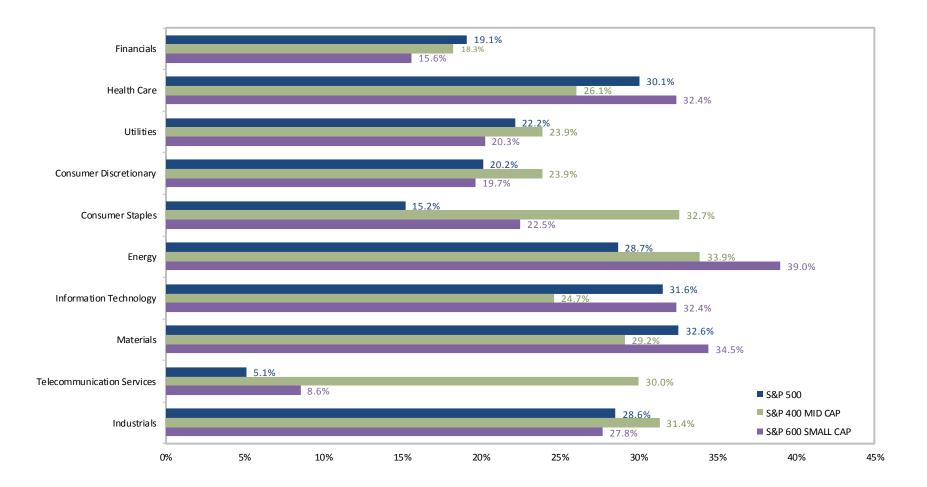
## **Relative Performance**

June 30, 2014

# EQUITY STYLE SECTOR PERFORMANCE COMPARISON: CURRENT QUARTER SMALL, MID, AND LARGE CAP



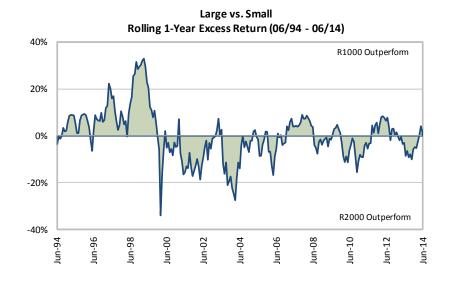
# EQUITY STYLE SECTOR PERFORMANCE COMPARISON: 1-YEAR SMALL, MID, AND LARGE CAP



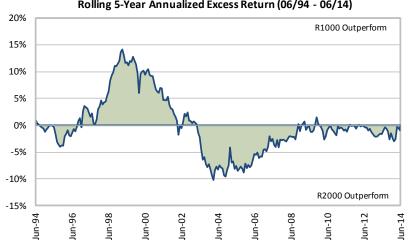
#### **Relative Performance**

June 30, 2014

## HISTORICAL RELATIVE PERFORMANCE: LARGE CAP CORE TO SMALL CAP CORE

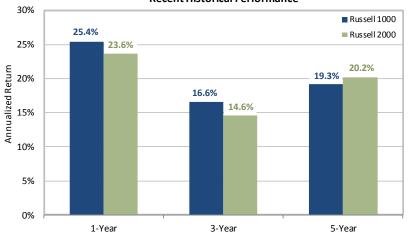


Large/Small Relative P/E Ratio (R1000 vs R2000) 2.4 L-S Rel PE Large P/E Historically High Relative to Small P/E 10-Yr Rolling Avg ----- +/- 1 Std Dev 2.0 - +/- 2 Std Dev \_ \_ × Historical Avg 1.6 1.2 1.01 0.87 0.8 Small P/E Historically High Relative to Large P/E 0.4 Jun-94 Jun-96 Jun-06 Jun-08 Jun-10 Jun-12 Jun-14 Jun-98 Jun-00 Jun-02 Jun-04



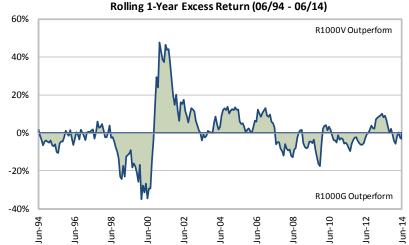
Large vs. Small Rolling 5-Year Annualized Excess Return (06/94 - 06/14)

> Large vs. Small Recent Historical Performance

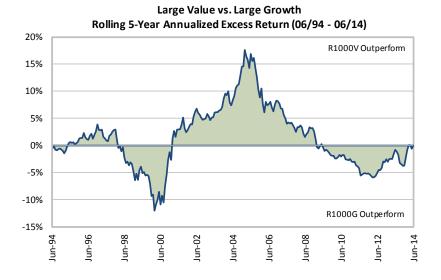


June 30, 2014

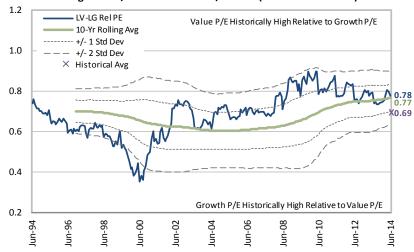
# HISTORICAL RELATIVE PERFORMANCE: LARGE CAP VALUE TO LARGE CAP GROWTH



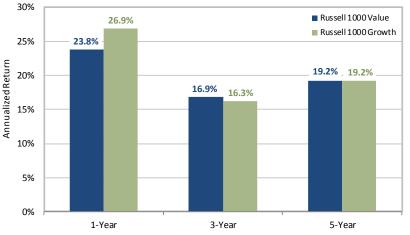
Large Value vs. Large Growth Rolling 1-Year Excess Return (06/94 - 06/14)



### Large Value/Growth Relative P/E Ratio (R1000V vs R1000G)

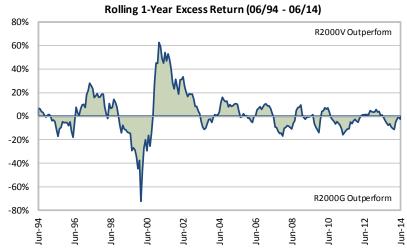


#### Large Value vs. Large Growth **Recent Historical Performance**

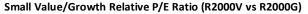


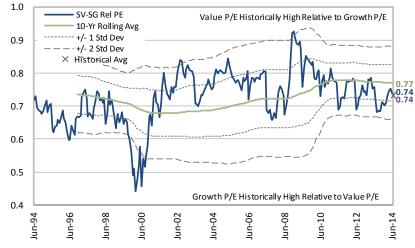
### Summit Strategies Group

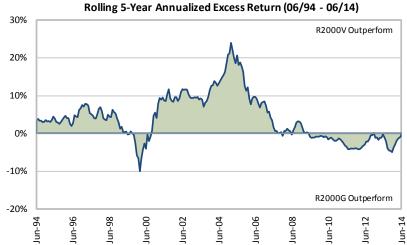
# HISTORICAL RELATIVE PERFORMANCE: SMALL CAP VALUE TO SMALL CAP GROWTH



Small Value vs. Small Growth

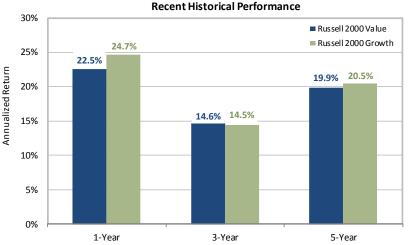




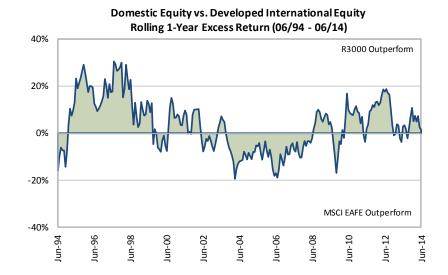


Small Value vs. Small Growth

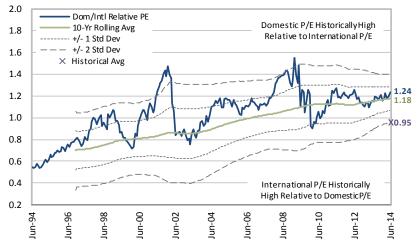
# Small Cap Value vs. Small Cap Growth

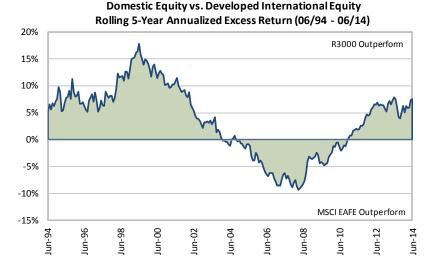


# HISTORICAL RELATIVE PERFORMANCE: DOMESTIC EQUITY TO DEVELOPED INTERNATIONAL EQUITY

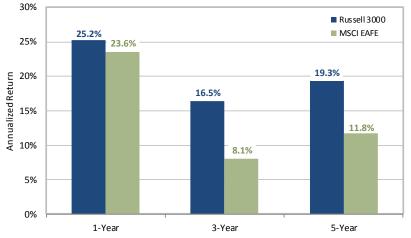


Domestic/International Relative P/E Ratio (R3000 vs MSCI EAFE)



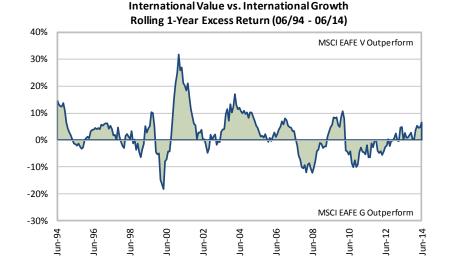


### Domestic Equity vs. Developed International Equity Recent Historical Performance

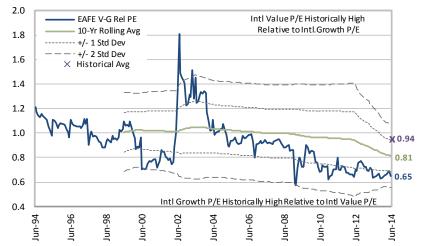


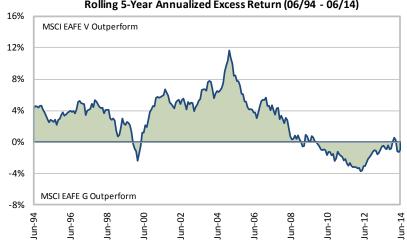
Summit Strategies Group

# HISTORICAL RELATIVE PERFORMANCE: INTERNATIONAL VALUE TO INTERNATIONAL GROWTH

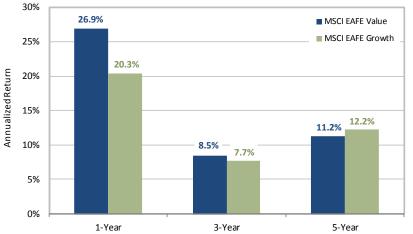


Intl Value/Intl Growth Relative P/E Ratio (MSCI EAFE V vs G)



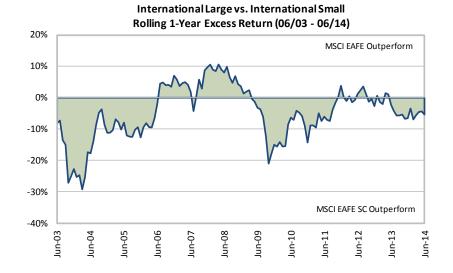


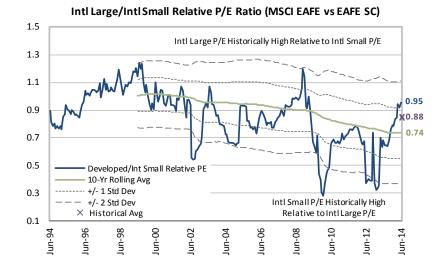
### International Value vs. International Growth **Recent Historical Performance**

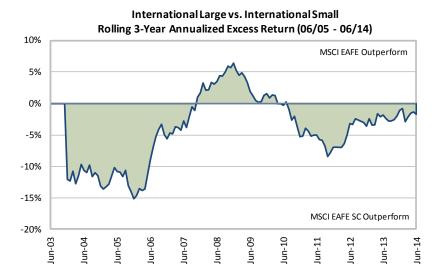


International Value vs. International Growth Rolling 5-Year Annualized Excess Return (06/94 - 06/14)

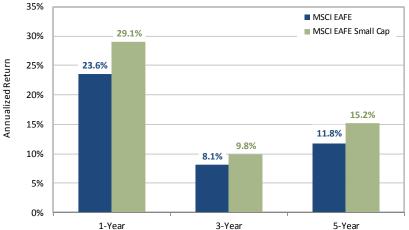
# HISTORICAL RELATIVE PERFORMANCE: INTERNATIONAL LARGE CAP TO INTERNATIONAL SMALL CAP



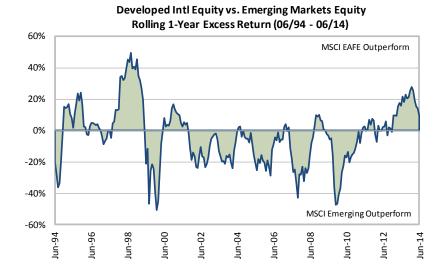


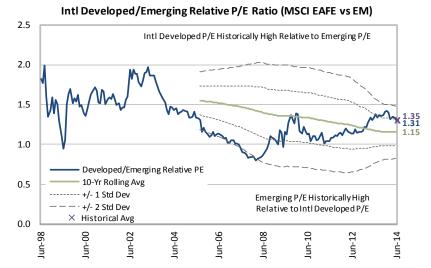


### International Large Equity vs. International Small Equity Recent Historical Performance



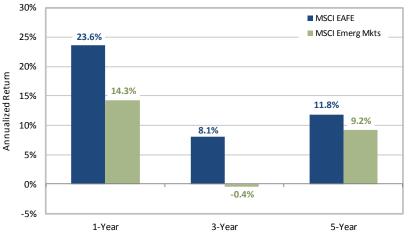
# HISTORICAL RELATIVE PERFORMANCE: DEVELOPED INTERNATIONAL TO EMERGING MARKETS



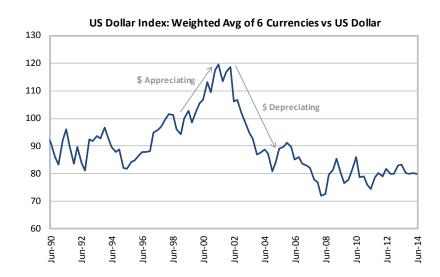


**Developed Intl Equity vs. Emerging Markets Equity** Rolling 3-Year Annualized Excess Return (06/94 - 06/14) 30% MSCI EAFE Outperform 20% 10% 0% -10% -20% MSCI Emerging Outperform -30% Jun-96 Jun-08 Jun-10 Jun-98 Jun-00 Jun-06 Jun-12 Jun-94 Jun-02 Jun-04 Jun-14

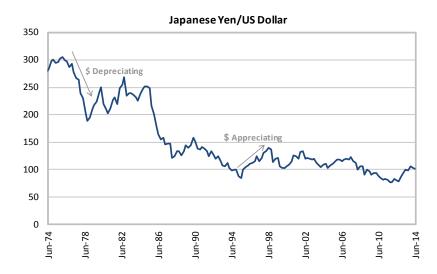
#### Developed International Equity vs. Emerging Equity Recent Historical Performance

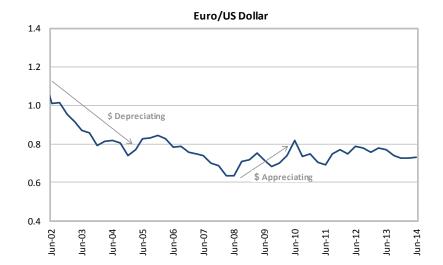


# **CURRENCY OVERVIEW**

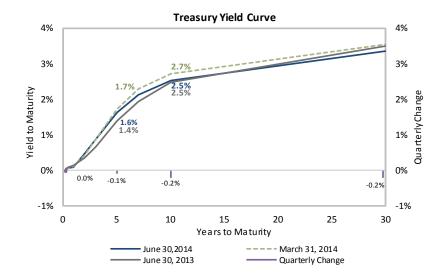




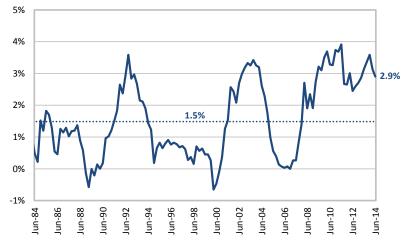


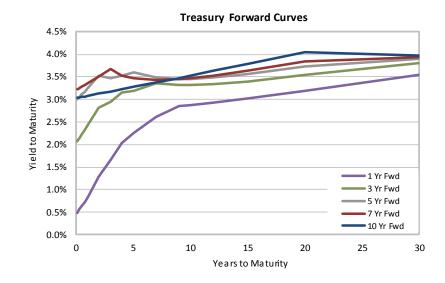


### **YIELD CURVE AND SPREAD ANALYSIS**

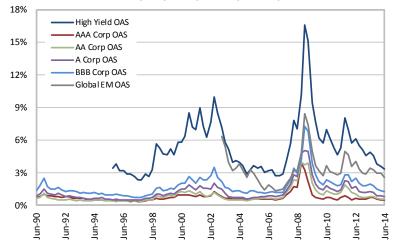


History of the Treasury Yield Curve Difference Between 30-Year & 2-Year Yields



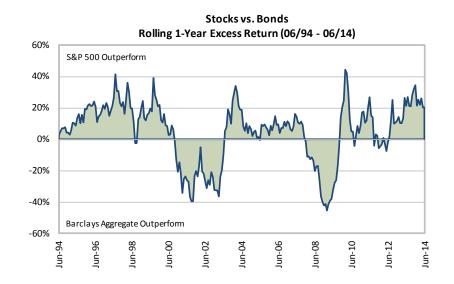


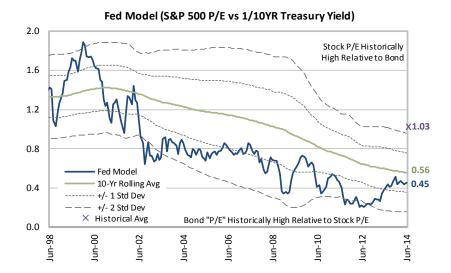
Barclays Capital Option Adjusted Spreads

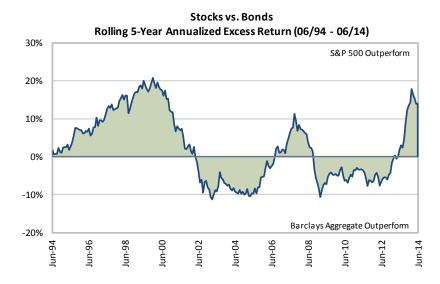


June 30, 2014

# HISTORICAL RELATIVE PERFORMANCE: STOCKS VS. BONDS



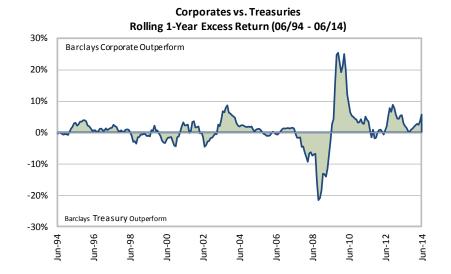




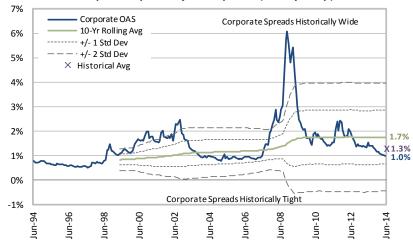
#### Stocks vs. Bonds Recent Historical Performance

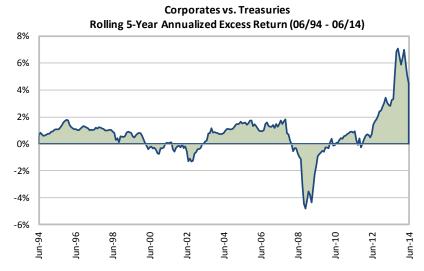


# HISTORICAL RELATIVE PERFORMANCE: CORPORATE BONDS VS. TREASURIES

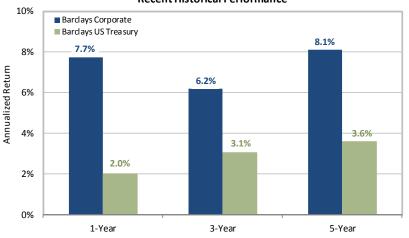


Corporate Option Adjusted Spreads (Barclays Corp)





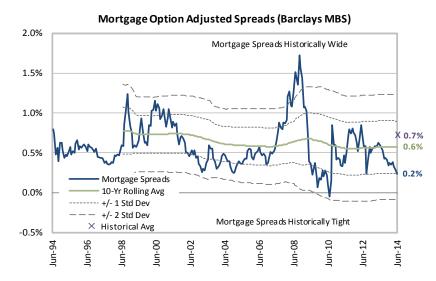
### Corporates vs. Treasuries Recent Historical Performance

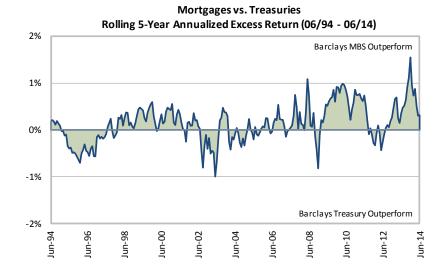


June 30, 2014

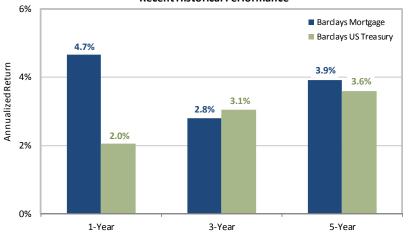
# HISTORICAL RELATIVE PERFORMANCE: MORTGAGES VS. TREASURIES







# Mortgages vs. Treasuries Recent Historical Performance

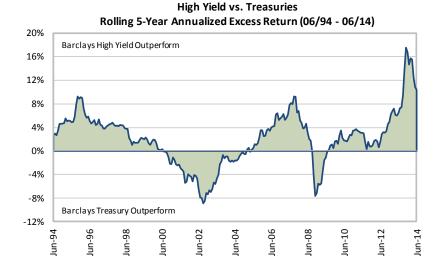


June 30, 2014

# HISTORICAL RELATIVE PERFORMANCE: HIGH YIELD BONDS VS. TREASURIES



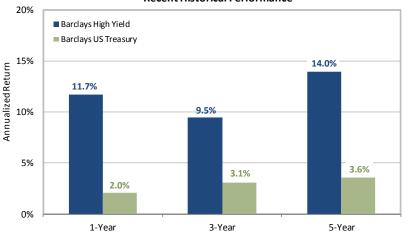
**High Yield vs. Treasuries** 



High Yield Option Adjusted Spreads (Barclays HY)



### **High Yield vs. Treasuries Recent Historical Performance**



June 30, 2014

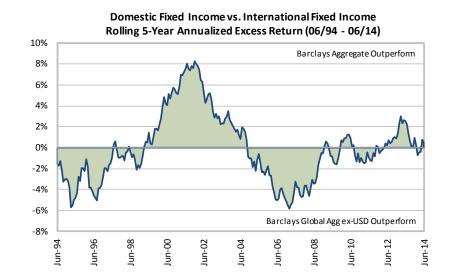
# HISTORICAL RELATIVE PERFORMANCE: DOMESTIC VS. INTERNATIONAL FIXED INCOME



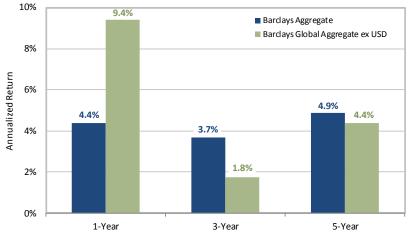
Domestic Fixed Incomevs. International Fixed Income Rolling 1-Year Excess Return (06/94 - 06/14)

### Intl Option Adjusted Spreads (Barclays Global Aggregate exUSD)





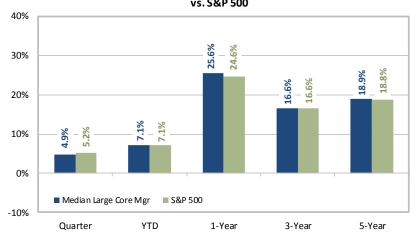
### **Domestic Bonds vs. International Bonds Recent Historical Performance**



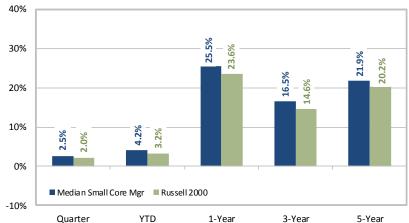
### **Universe Analysis**

June 30, 2014

# MEDIAN UNIVERSE CORE MANAGER RETURNS VS. INDEX RETURNS

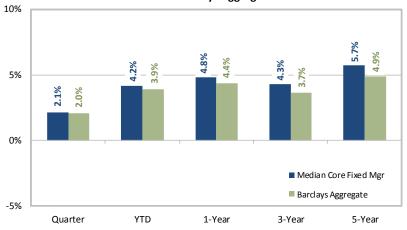


Median Large Capitalization Core Equity Manager vs. S&P 500

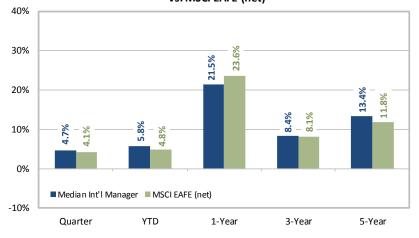


### Median Small Capitalization Core Equity Manager vs. Russell 2000

Median Core Fixed Income Manager vs. Barclays Aggregate



Median International Core Equity Manager vs. MSCI EAFE (net)

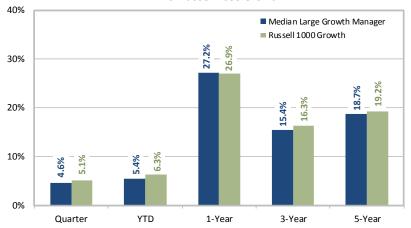




### **Universe Analysis**

June 30, 2014

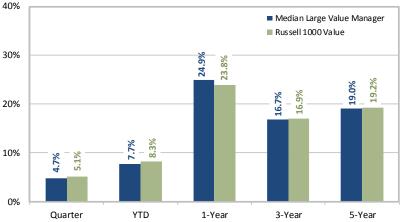
# MEDIAN UNIVERSE EQUITY STYLE MANAGER RETURNS VS. INDEX STYLE RETURNS



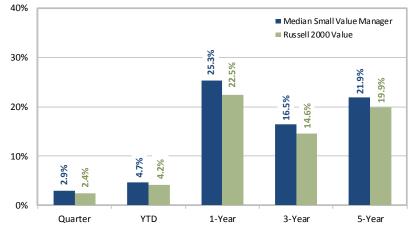
Median Large Capitalization Growth Equity Manager vs. Russell 1000 Growth



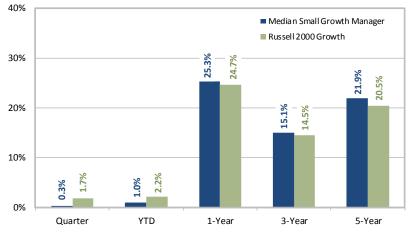
### Median Large Capitalization Value Equity Manager vs. Russell 1000 Value



### Median Small Capitalization Value Equity Manager vs. Russell 2000 Value



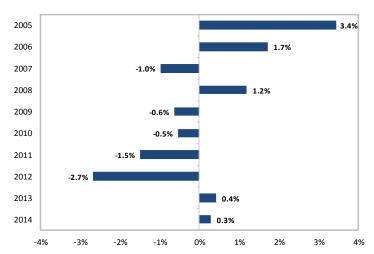
Median Small Capitalization Growth Equity Manager vs. Russell 2000 Growth



### **Universe Analysis**

June 30, 2014

# MEDIAN UNIVERSE EQUITY STYLE MANAGER ONE-YEAR RETURN DIFFERENTIAL ENDING JUNE 30: 10 YEARS

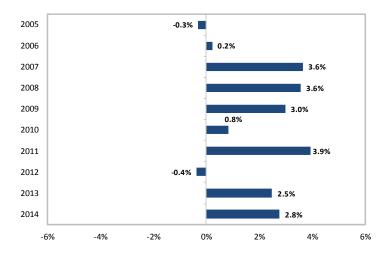


Median Large Capitalization Growth Equity Manager vs. Russell 1000 Growth

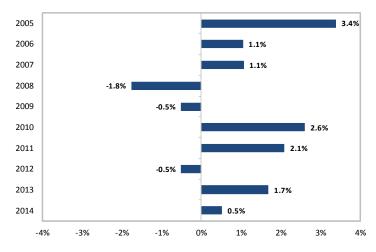
#### 2005 -2.1% 2006 -0.4% 2007 0.2% 2008 4.6% 2009 3.6% -1.7% 2010 2011 1.1% 2012 -1.2% 2013 -0.7% 2014 1.1% -6% -4% -2% 0% 2% 4% 6%

Median Large Capitalization Value Equity Manager vs. Russell 1000 Value

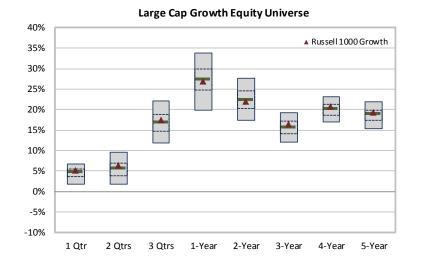
Median Small Capitalization Value Equity Manager vs. Russell 2000 Value



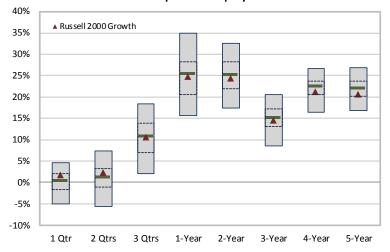
Median Small Capitalization Growth Equity Manager vs. Russell 2000 Growth

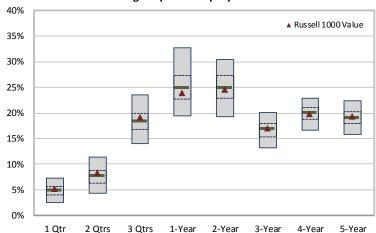


# **UNIVERSE EQUITY STYLE MANAGERS**

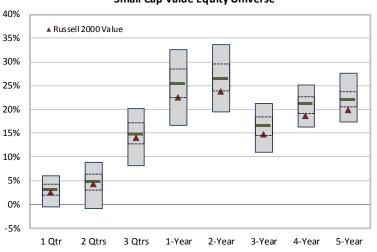


Small Cap Growth Equity Universe





### Large Cap Value Equity Universe



### Small Cap Value Equity Universe

**Disclaimer:** Although Summit Strategies Group (Summit) believes the modeling contained in this document to be reliable, the modeling of complex financial transactions has inherent limitations. Summit does not guarantee the results to be obtained by the use of this model. This model is developed by Summit based on information obtained from sources which Summit believes are reliable, but Summit does not warrant or guarantee the accuracy, completeness, or reliability of such information. Any information contained in or provided in connection with the model is for information purposes only, for the exclusive use by the client for which it was prepared, and is not intended and should not be construed to be an offer to buy or sell any securities, investment consulting or investments to buy or sell. All forward-looking projections are based on assumptions that Summit believes may be reasonable, but are subject to a wide range of risks, uncertainties and the possibility of loss. Accordingly, there is no assurance that any estimated performance will differ from those expressed or implied by such forward-looking projections. Any decision to use or not use the model and any information accompanying or produced with the client.