

JACKSONVILLE POLICE AND FIRE PENSION FUND  
BOARD OF TRUSTEES MEETING

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DATE: August 12, 2016

TIME: 9:00 to 10:15 a.m.

PLACE: Jacksonville Police and Fire Pension Fund  
One West Adams Street  
Suite 100  
Jacksonville, Florida 32202

BOARD MEMBERS PRESENT:

Richard Tuten, III, Board Chairman  
Willard Payne, Trustee  
Chris Brown, Trustee  
William Scheu, Trustee

STAFF PRESENT:

Tim Johnson, Executive Director  
Beth McCague, Interim Executive Director  
Debbie Manning, Executive Assistant  
Paul Daragjati, Board Counsel  
Dan Holmes, Summit Strategies Group  
Matt Jelinek, Summit Strategies Group

CITY REPRESENTATIVES PRESENT:

Joey Greive, City Fund Treasurer

These matters came on to be heard at the time and place aforesaid, when and where the following proceedings were reported by:

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## BOARD MEETING

August 12, 2016

9:00 a.m.

- - -

CHAIRMAN TUTEN: Before we get started, I'd like to just reiterate our mission statement here at the top of the agenda.

"To provide long-term benefits to participants and their beneficiaries."

With all the stuff we deal with on a daily basis, I think it's important not to forget that that's what we're here for.

All righty.

MS. McCAGUE: First we'll do a moment of silence here for our deceased members. Those are on page 2.

CHAIRMAN TUTEN: We'll have a moment of silence for Edward Brackett, Sr., retired fire lieutenant; Johnny Rowe, retired fire lieutenant; Clarence Tompkins, police sergeant; James Costner, Jr. -- he was actually an active firefighter -- and Clyde Dyer, Jr. He was a retired firefighter.

(Pause)

CHAIRMAN TUTEN: All right. We'll do the pledge of allegiance, to the flag of the United

1 States of America, and to the Republic for which  
2 it stands, one nation, under God, indivisible,  
3 with liberty and justice for all.

4 Public speaking. Do we have -- I don't  
5 think we have anybody.

6 MS. McCAGUE: Let the record reflect there  
7 are no public speakers.

8 CHAIRMAN TUTEN: Yay.

9 MR. JOHNSON: At this time.

10 CHAIRMAN TUTEN: Tim's starting off easy,  
11 isn't he?

12 MR. SCHEU: Move we close the session.

13 (Laughter)

14 CHAIRMAN TUTEN: Maybe they just don't like  
15 me. Whatever. Whatever works.

16 MS. McCAGUE: And the next -- I want to  
17 introduce a special guest we have from Summit  
18 Strategies. You all know Dan Holmes, but he  
19 brings with him one of his support folks who  
20 works very closely with some of our team. It's  
21 Matt Jelinek. This is the first time he's been  
22 with us.

23 So, Matt, thank you. We look forward to  
24 hearing from you.

25 MR. JELINEK: Thank you. Happy to be here.

1 MS. McCAGUE: Delighted to have you.

2 And now I want to introduce to the Board --  
3 he needs no introduction to you-all, but this is  
4 our new Executive Director, Tim Johnson. And  
5 he's been with us now -- this is the end of his  
6 second week and we're delighted to have him.

7 I would just a word before we let him say a  
8 couple of words. One: Just so you understand,  
9 Tim has asked that this Board meeting, we hold it  
10 the same way we hold all of our Board meetings.  
11 He's more observing this time than participating,  
12 and then September, he will be working closely  
13 with our chairman, running the meeting.

14 But you-all remember when you were kind  
15 enough to allow me to be your Interim Executive  
16 Director, I came in with a business -- business  
17 perspective, and my goals were to restore broken  
18 relationships with city officials and city  
19 leaders, to work on the health of the fund, to  
20 improve efficiency, and to find a permanent  
21 replacement.

22 And in terms of efficiency in the  
23 operations, I came with a business perspective,  
24 not a pension perspective because I've never  
25 worked in pension, and I think we've done a good

1 job at a very high level of strategic actions.

2 Tim has pension experience. So it's  
3 wonderful to work with him because he knows  
4 exactly what should be done. And so he's already  
5 looking at our practices and our processes,  
6 questioning in the right way, are we using best  
7 practice to make sure that we are not just  
8 efficient but accurate in what we're doing and  
9 how we're doing it.

10 And so that tells me that going forward,  
11 this plan will continue to improve in every way,  
12 and will be something that the whole community  
13 will be extremely proud of.

14 So I'm delighted that he's here and have  
15 enjoyed working with him and will continue to  
16 work with him as long as he needs me.

17 So, welcome, Tim.

18 DIRECTOR JOHNSON: Thank you, Beth.

19 Beth is a hard act to follow. Beth and I  
20 have been on the road now for two weeks. We've  
21 probably met on average three stakeholders a day,  
22 whether they're representatives of the sponsor,  
23 the mayor's office, counsel, other leaders in the  
24 community, our advisors and Board members.

25 And to the person, every place I've gone,

1 they've complimented Beth and the great job that  
2 she's done.

3 I don't think that I would have the  
4 opportunity to be successful going forward if it  
5 weren't for the foundation that Beth laid. So  
6 I'm happy about the fact that later on in the  
7 agenda, I'll be asking for a motion that we  
8 extend Beth's contract for a period of up to 90  
9 days to help make a smooth transition.

10 I also want to confirm my dedication to this  
11 Mission. I think our members and their  
12 beneficiaries are critical. We have an  
13 obligation to ensure that every member receives  
14 the benefit that they're entitled to. So I want  
15 to confirm my commitment to that as well.

16 And then going forward, I'll tell you, I  
17 have felt really welcome here in Jacksonville.  
18 I'm looking forward to a long, positive,  
19 successful time here in this city, and I  
20 appreciate all your support.

21 So with that, I'll turn it back over to  
22 Beth, and we'll get back to the agenda.

23 MS. McCAGUE: And, Mr. Chairman -- thank  
24 you, Tim -- we'll go to the Consent Agenda items  
25 then.

1           CHAIRMAN TUTEN: All right. We have the  
2 Consent Agenda. It's the usual stuff. Is there  
3 anything that jumps out by anybody?

4           All right. Do we have a motion to accept  
5 the Consent Agenda?

6           MR. SCHEU: So moved.

7           MR. PAYNE: Second.

8           CHAIRMAN TUTEN: We have a motion and a  
9 second.

10          Call for discussion, questions. Okay.

11          All in favor?

12          (Responses of "aye.")

13          CHAIRMAN TUTEN: All right.

14          MS. McCAGUE: I would make one note on that  
15 last item on Consent Agenda, Educational  
16 Opportunities, especially for our new Board  
17 members.

18          The State of Florida hosts a pension  
19 education for new Board members and they do it  
20 twice a year. This one coming up is in November  
21 in Orlando. It's the 2nd through the 4th.

22          They also host one in Tallahassee in the  
23 springtime. But I would ask you new Board  
24 members to take a look at your calendars to see  
25 if you could get that on your calendar.



1           Sorry, Mr. Chairman. Now Old Business.

2           CHAIRMAN TUTEN: Oh, that's fine. We passed  
3 it.

4           We have Old Business. We have a legal  
5 update with Paul.

6           MR. DARAGJATI: The only update I can give  
7 at this point is on NII Holdings. And to remind  
8 the Board, we have several securities litigation  
9 cases going. We have Tower. We have CVB and we  
10 have NII and we have Plains All American.

11           On NII, the attorneys representing the fund  
12 submitted to Beth an affidavit to be submitted  
13 for their final hearing.

14           In these litigation cases, securities  
15 litigation cases, they're both class actions, and  
16 before any disbursement happens, in every class  
17 action case there's a final hearing where all the  
18 stakeholders are given the opportunity to voice  
19 their concerns to the Court before the Court  
20 gives its final judgment on it. And we're  
21 getting close to that point in NII. There's  
22 nothing more to say on that.

23           MS. McCAGUE: Okay.

24           CHAIRMAN TUTEN: Good.

25           MS. McCAGUE: We don't need action on that.

1 It's just a report.

2 MR. DARAGJATI: Yeah. It's just information  
3 only.

4 CHAIRMAN TUTEN: Okay. Next up we have the  
5 Budget.

6 MS. McCAGUE: And I'll give the Budget  
7 presentation. Devin usually gives this.

8 And you'll remember, he's been saying month  
9 after month we have very favorable, strong, very  
10 favorable variances to our budget.

11 And then in July we made our payments on the  
12 outstanding lawsuits. So we paid \$415 (sic) to  
13 Bob Dees' firm, and then we paid \$156,000 to  
14 George Gabel's firm.

15 So 571,000 hit the books this month. And  
16 you'll see that in Operating Expenses,  
17 Administration.

18 So we are now -- this is through July, and  
19 we have August and September. We are going to be  
20 very, very close as we roll into September. We  
21 think we can come in just at budget, but it is  
22 going to be very tight.

23 I'll remind the Board, normally we could not  
24 absorb a number like this, and we did not budget  
25 for losing these cases. How we were able to

1 cover this was several things.

2 Number 1: We did not have the executive  
3 director's previous salary, which was much higher  
4 than you have paid year-to-date for me being  
5 here.

6 And then, also, we have leave time that he  
7 had accrued that was budgeted to be paid this  
8 year. But, actually, since he left last year, it  
9 was paid last year.

10 So those were two big pieces that helped us  
11 cover this this year and allows us to come in at  
12 budget.

13 The only other thing I'd say is that you'll  
14 see in Operating Expenses, building and parking,  
15 we were over for the month considerably, and that  
16 has to do with the insurance, the annual  
17 insurance payment that we made.

18 CHAIRMAN TUTEN: Did the insurance go up or  
19 anything or it just --

20 MS. McCAGUE: No. Actually, we reduced the  
21 insurance, but we just make one annual payment.

22 CHAIRMAN TUTEN: I gotcha.

23 MS. McCAGUE: And, so, yes, we went with the  
24 new carrier through Cecil Powell, and we were  
25 able to reduce about \$3,000.

1           CHAIRMAN TUTEN: So the budget, really, I  
2 mean, for the end of the year really should be  
3 mostly dependent on investment fees with the  
4 managers, or do we --

5           MS. McCAGUE: Yes, that's exactly right,  
6 because those fees come in on a staggered basis.  
7 But, yes, all the other expenses are under  
8 control.

9           CHAIRMAN TUTEN: All right.

10          MS. McCAGUE: Any other questions?

11          Okay. Report submitted.

12          CHAIRMAN TUTEN: On to the Consulting  
13 Agreement with Beth.

14          Tim.

15          DIRECTOR JOHNSON: So you'll notice under  
16 tab Number 3 in your Board book an extension of  
17 the agreement with McCague & Company.

18          Currently Beth's contract expires at the end  
19 of August, and I'm recommending to the Chair that  
20 we extend that contract for a period of up to  
21 three months, from September 1, 2016, through  
22 November 30, 2016, at my discretion, working with  
23 Beth on some close-out projects and engaging her  
24 on an hourly basis.

25          So it's not likely that she'll be here full

1 time for 90 days, but she'll be here on an  
2 as-needed basis, helping to transition from her  
3 administration to mine.

4 The rate is the same as the hourly rate  
5 that's being given in consideration now. And I  
6 would ask the Board that it would consider a  
7 motion to approve this agreement to extend the  
8 contract with McCague & Co. for up to 90 days.

9 MR. PAYNE: So moved.

10 MR. SCHEU: Second.

11 CHAIRMAN TUTEN: All right. We have a  
12 motion and a second. Any discussion?

13 (No responses.)

14 CHAIRMAN TUTEN: All in favor?

15 (Responses of "aye.")

16 CHAIRMAN TUTEN: Any opposed?

17 (No responses.)

18 CHAIRMAN TUTEN: Good. It passes.

19 MS. McCAGUE: Okay. Thank you.

20 And you can move on now, Mr. Chairman, to  
21 New Business.

22 CHAIRMAN TUTEN: Just don't show up too  
23 much.

24 (Laughter)

25 CHAIRMAN TUTEN: We've got this budget we're

1 trying to pass.

2 MS. McCAGUE: I knew somebody would make  
3 that connection.

4 (Laughter)

5 CHAIRMAN TUTEN: All right.

6 New Business. Resolution for Center State  
7 Bank.

8 MS. McCAGUE: Yes.

9 On these next two items, we're adding  
10 Tim Johnson to our list of signatories for Center  
11 State Bank, which is our local bank for the small  
12 checks that we write, and our custodian and  
13 several of our money managers.

14 And this will make our staff's life much  
15 easier. It will make your life much easier  
16 because we won't have to be calling you down here  
17 to sign things or running out to your office and  
18 interrupting your work.

19 CHAIRMAN TUTEN: Perfect. Do we need a  
20 motion?

21 MS. McCAGUE: Yes, we do.

22 MR. BROWN: Motion.

23 MR. SCHEU: Second.

24 CHAIRMAN TUTEN: Motion and a second.

25 Any discussion?

1 (No responses.)

2 CHAIRMAN TUTEN: All in favor?

3 (Responses of "aye.")

4 CHAIRMAN TUTEN: Any opposed?

5 (No responses.)

6 CHAIRMAN TUTEN: It passes.

7 MS. McCAGUE: Excellent.

8 CHAIRMAN TUTEN: Okay. Authorized signature  
9 forms updated. Was that part of that motion?

10 MS. McCAGUE: That was a part of that  
11 motion. That was part of that motion, right, for  
12 Center State Bank and the authorized signatures  
13 for those three relationships.

14 CHAIRMAN TUTEN: 10-4. Okay.

15 Now we come to the good stuff. Summary Plan  
16 Description.

17 MS. McCAGUE: By law, we need to produce a  
18 Summary Plan Description every two years. And  
19 the -- we especially needed to produce a new one  
20 as a result of pension reform, which was signed  
21 June 2015.

22 So as you know, this has been delayed  
23 through the end of the year. We have worked on  
24 it, and I'm so happy that it is in the book. It  
25 was approved by our staff, of course, and by

1 attorney Bob Klausner, and this will -- this will  
2 be distributed to new recruits and it's also  
3 available on our website.

4 It is not the be-all and end-all. The  
5 be-all and end-all is the law that this  
6 summarizes. But it is an easy reference guide  
7 for our members.

8 So this one, even though it was just  
9 produced now, we're putting the expiration date,  
10 September 30, 2017. And that is because we  
11 expect that there will be negotiations that will  
12 have taken place as a result of the surtax  
13 passing. And once we know what the new plan will  
14 look like, we'll need to go right away into the  
15 creation of the new summary document.

16 So we put that September date on there as a  
17 deadline for ourselves to remind us to stay on  
18 top of that.

19 You-all have seen -- have a chance to review  
20 this. And if there's any questions, we'll be  
21 happy to take it.

22 MR. SCHEU: Do you need to approve it?

23 MS. McCAGUE: We do.

24 MR. SCHEU: I'll move that we approve.

25 MR. PAYNE: Second.



1 CHAIRMAN TUTEN: Did you second, Chris?

2 MR. PAYNE: I did.

3 CHAIRMAN TUTEN: All righty. We have a  
4 motion and second. Any discussion?

5 (No responses.)

6 CHAIRMAN TUTEN: All in favor?

7 (Responses of "aye.")

8 CHAIRMAN TUTEN: Opposed?

9 (No responses.)

10 MS. McCAGUE: Thank you.

11 CHAIRMAN TUTEN: Okay. We have two  
12 applications for disability retirement. Is  
13 either person here?

14 MS. McCAGUE: No. Both these individual  
15 applications went before the advisory committee  
16 earlier this week. One had been reviewed by our  
17 former medical service director, Dr. Baker, when  
18 he was still in place. The other was reviewed by  
19 our new medical services director, Dr. Greene.

20 Dr. Greene and Dr. Baker both gave very  
21 strong recommendations that these be approved for  
22 disability, and our advisors agreed.

23 Debbie, do you have anything to add there?

24 MS. MANNING: No, ma'am.

25 MS. McCAGUE: Okay. So we do need approval

1 on each of those.

2 MR. BROWN: Do we have any details on  
3 those -- either one of them? Is it physical  
4 disability? Is it mental illness?

5 MS. McCAGUE: One is a physical disability,  
6 a back problem. The other is a mental  
7 disability.

8 MR. BROWN: And on the physical disability,  
9 the back problem, clear connection between the  
10 job and the injury?

11 MS. McCAGUE: Well, it wouldn't matter  
12 because, according to our pension guidelines, our  
13 pension law, it doesn't matter if your injury is  
14 on or off the job. You are eligible for  
15 disability unless --

16 MR. BROWN: I'm sorry. I guess subsequent  
17 to the hiring of the employee, though?

18 MS. McCAGUE: That's my understanding, yes.  
19 But the injury does go back a long way.

20 MR. BROWN: Okay. And the mental -- the  
21 other one, I'm guessing, is mental-illness  
22 related?

23 MS. McCAGUE: Yes.

24 MR. BROWN: Okay. And the person that  
25 signed off on the disability for the person who,

1 I supposed, gained this mental illness during  
2 their career, is this our -- is the same doctor  
3 that signs off on the physical disability?

4 MS. McCAGUE: Yes. Right.

5 MR. BROWN: Okay.

6 MS. McCAGUE: Now, in this case because we  
7 were transitioning from -- it's the same medical  
8 firm, but from Dr. Baker, who was retiring, to  
9 Dr. Greene.

10 Actually, Dr. Baker signed off on one and  
11 Dr. Greene signed off on the other, but it was  
12 the same cardiovascular firm that reviewed it.

13 MR. BROWN: Okay.

14 CHAIRMAN TUTEN: All right. We need to do  
15 these separately.

16 MS. McCAGUE: Yes. Thank you.

17 CHAIRMAN TUTEN: We need a motion for  
18 Mr. Gray first.

19 MR. PAYNE: I move.

20 MR. BROWN: I'll second.

21 CHAIRMAN TUTEN: We have a motion and a  
22 second. Any discussion?

23 (No responses.)

24 CHAIRMAN TUTEN: All in favor?

25 (Responses of "aye.")

1 CHAIRMAN TUTEN: Opposed?

2 (No responses.)

3 CHAIRMAN TUTEN: Now we need a motion and a  
4 second for Mr. Sheldon.

5 MR. BROWN: Motion.

6 CHAIRMAN TUTEN: Got a motion.

7 MR. SCHEU: Second.

8 CHAIRMAN TUTEN: And a second.

9 Any discussion?

10 (No responses.)

11 CHAIRMAN TUTEN: All in favor?

12 (Responses of "aye.")

13 CHAIRMAN TUTEN: Opposed?

14 (No responses.)

15 CHAIRMAN TUTEN: That's done.

16 Okay. Financial/Investment Reports.

17 Dan, you're up, pal.

18 MR. HOLMES: Good morning.

19 So the first issue that we have is the  
20 Monthly Capital Market Update. I've been asked  
21 to kind of skim through that and not go into a  
22 bunch of detail.

23 The June report that you have in front of  
24 you ends with, unfortunately, the end of June,  
25 which was marked by Brexit.

1           As a result, what we saw were dampened  
2 equity returns for the month. Since then, what  
3 we've seen in the month of July is stronger, much  
4 stronger, equity returns.

5           So, you know, there's concern that we'll  
6 make the actuarial assumed rate of return at the  
7 end of this fiscal year. So since -- we're on a  
8 good track to do it, but since this report,  
9 equities in July -- equities were up. Large-cap  
10 stocks measured by the S&P were up over 3.7  
11 percent; small-cap stocks over 6 percent;  
12 international stocks over 5 percent; emerging  
13 markets stocks also 5 percent.

14           And so the bottom line is, risk assets  
15 rallied significantly in the month of July. So  
16 it just pushed the performance that much further  
17 towards that goal.

18           But, otherwise, what we saw at the end of  
19 June, which were in addition to dampened equity  
20 returns -- I apologize, I have a cold -- we also  
21 saw jobs come in above expectation in June, but  
22 then a little bit below expectations in July, and  
23 no significant changes in the fed's ability to  
24 raise rates. They're still trying to do it by  
25 the end of the year, but there's about a 50

1 percent chance that they will right now.

2 So I'll leave it at that for now, unless  
3 there's any questions.

4 Okay. The next agenda item under Number 8,  
5 I believe, is the Flash Report. The Flash Report  
6 is -- for Mr. Johnson's benefit -- the Flash  
7 Report and the Capital Market Report, we will  
8 send out generally between 10 and 15 days after a  
9 period end. It takes about -- that's month end,  
10 is that period.

11 It takes about seven business days for us to  
12 receive the custodian's statements. Once those  
13 are received, we have about a one-or-two-day  
14 turn-around time, and then we'll send out the  
15 Flash Report and the Capital Market Report.

16 The Flash Report has market values updated,  
17 performance updated for the total fund composites  
18 and all the investment managers, and also the  
19 benchmarks to the extent that they're available.  
20 The real estate benchmarks are usually the only  
21 ones that aren't available on a monthly basis, as  
22 you probably know.

23 Those are updated as well. So the idea is,  
24 you'll have a monthly update, a good monthly  
25 update on performance, for us to go through by

1 conference call on those off-quarter-reporting  
2 months.

3 So since we're reporting on the June 30th  
4 investment performance, I want to go into a  
5 little bit more detail with that with the  
6 Investment Performance Review. That's the blue  
7 book that's in your pack, and I believe that is  
8 tab 9, if I'm not mistaken.

9 MS. McCAGUE: That's correct.

10 MR. HOLMES: So hopefully everybody has had  
11 a chance to review it. What I will do is I'll  
12 concentrate on the Executive Summary. We can  
13 dive into the report or issues about manager  
14 reports deeper, if that's okay.

15 Mr. Chairman, how long would you like for me  
16 to go?

17 CHAIRMAN TUTEN: That's fine, Dan.

18 MR. HOLMES: Okay. So turning your  
19 attention to page 4 in the Executive Summary.  
20 I'll dawn your attention to just what the -- as  
21 to paint a backdrop for performance, you'll see  
22 the market performance for the quarter.

23 And what you see is modestly positive equity  
24 returns for the equity indices listed at the  
25 bottom of the report, and then below that you'll

1 see some negative returns in the international  
2 space due primarily to the Brexit event that  
3 happened at the end of June. And then below that  
4 you see real assets in fixed income have positive  
5 returns.

6 The one trend that we've been talking about  
7 for about a year and a half has been the  
8 performance of energy master limited partners --  
9 or partnerships, I should say. They remain  
10 negative over the remaining -- over the trailing  
11 12 months, but so far this calendar year they're  
12 up significantly.

13 And you can see that the Alerian MLP Index  
14 at the end of the quarter was up about -- almost  
15 20 percent for the quarter. And so there's been  
16 a very strong recovery for that part of the  
17 portfolio, which you'll see here shortly.

18 Any questions with regard to capital markets  
19 performance?

20 CHAIRMAN TUTEN: I've got a question for you  
21 real quick. I know we talked about it before,  
22 but it always seems like August, September,  
23 things get -- I mean, I know the Dow, the markets  
24 are at, like, all time highs as of yesterday.

25 What percentage of August are negative, or



1           September's, if you know? I mean, I can Google  
2           it, I guess, but I just kind of -- what I'm  
3           asking for is we're hanging on --

4           MR. HOLMES: Yeah.

5           CHAIRMAN TUTEN: -- and we're looking to  
6           make 7 percent for the year. But, you know,  
7           August comes around and September rolls around  
8           and it just seems like something gets -- you  
9           know, I was just curious.

10          MR. HOLMES: I don't know what the fear of  
11          August, Septembers or, for that matter, Octobers  
12          are in terms of being negative.

13          Generally the adage has been sell in May, go  
14          away, then buy again back in the fall. But that  
15          is not uniform. And in addition to that, our  
16          firm does not subscribe to market timing.

17          And so what we will do is look at what we  
18          think are attractive fundamentals and basically  
19          structure the portfolio to take advantage of  
20          attractive fundamentals and try to steer away  
21          from where we see risks.

22          So to try to predict returns for any  
23          particular given month, I just think it would be  
24          too difficult to do accurately.

25          CHAIRMAN TUTEN: Oh, yeah. I was just

1           curious, you know.

2           MR. HOLMES: Chris, you look like you have a  
3 question.

4           MR. BROWN: No, I don't.

5           MR. HOLMES: No? Okay.

6           MR. GREIVE: I'll just, if you don't mind,  
7 respond to the chairman too.

8           You know, I see why you're asking the  
9 question. Two out of the last -- or two or three  
10 out of the last six or seven years we've had a  
11 pretty good performance going into the summer,  
12 then we had a tough summer.

13           And because our books close September 30 and  
14 we run our actuarial evaluations, it's made our  
15 plan look bad, you know, two or three out of the  
16 last six or seven years when, you know, if you  
17 ended the period as of December 31, the plan  
18 would probably have looked a lot better, you  
19 know, during this time period. But like Dan  
20 said, it's very tough to time these things.

21           The most recent past City Council president  
22 came to me about nine months ago and just came to  
23 me with the suggestion that I actually feel may  
24 have some sense in that, you know, both of our  
25 pension funds, the City makes the benefit

1           payments throughout the year, and then both  
2           pension funds have to reimburse the City at the  
3           end of the year. It's usually 100-, 120-, -30 ,  
4           -40, -50 million, depending on the benefit  
5           payments for the year.

6           He said, why don't we -- we don't we look at  
7           doing that a couple times a year instead of all  
8           at the year end. And I thought that made some  
9           sense to do or at least to think about over time,  
10          not that we need to do it, you know, this year.  
11          But it does make some sense to maybe true up both  
12          the General Employees side and the PFPF side  
13          maybe a couple times a year instead of once a  
14          year at the end.

15          So that's just something that's been on my  
16          mind. Just wanted to bring it up with the Board.  
17          We can think about it over time.

18          But to Dan's point, that would be -- you  
19          know, you've got to be careful not to be seen as  
20          market timing. It's just taking advantage of,  
21          you know, short-term opportunities within your  
22          strategic framework. We do it, I guess, a more  
23          diplomatic way --

24          MR. BROWN: Many have tried and failed at  
25          predicting the markets.

1 MR. GREIVE: Yes, yes.

2 MS. McCAGUE: So this is something Tim will  
3 be working on. But you may remember that it  
4 was -- I think it was a 1992 JCCI study that  
5 recommended moving from the process that the City  
6 had used to make the payments and true up to an  
7 annual true up.

8 So we need to go back and look at their  
9 research as part of that study.

10 MR. GREIVE: Yes.

11 CHAIRMAN TUTEN: We'd have to do some sort  
12 of amount -- yeah, the original thinking was if  
13 you only had to pay it out once a way, you'd let  
14 the money work for that whole year.

15 MR. GREIVE: And in theory, you should be  
16 better off only doing it once a year at year end.

17 CHAIRMAN TUTEN: Yeah.

18 Now, if you want to pay, like, let's say,  
19 July 30 or something before August hits, fine  
20 with me, because I don't like -- I don't like  
21 August and September when it comes to the stock  
22 market at all.

23 MR. GREIVE: Or May 31 to comply with Dan's  
24 sell-in-May-and-go-away comment.

25 CHAIRMAN TUTEN: Sorry, Dan. Continue,

1 buddy.

2 MR. HOLMES: No -- no problem.

3 So the bottom line is, you know, we'll  
4 continue to look at it. I think the best thing  
5 to do, to defer to the question is, just  
6 basically look for rebalancing opportunities.

7 And so where necessary, we will take away  
8 from what we believe would be a rich asset class,  
9 if you will, one that's overvalued, and try to  
10 add to something that's undervalued.

11 Okay. With that in mind, what I'll do is  
12 I'll direct your attention to --

13 MR. DARAGJATI: Can I ask a quick question?

14 MR. HOLMES: Yes.

15 MR. DARAGJATI: The Alerian MLP has been  
16 doing great. I thought that it had a  
17 relationship with the cost of oil, which has been  
18 going down recently. Am I incorrect?

19 MR. HOLMES: Over the short term, it has.  
20 Over the long term, the underlying -- the  
21 correlation to the underlying commodity price has  
22 not been the case.

23 Over the last 18 months, it has increased  
24 dramatically in correlation. That's primarily  
25 due to the magnitude of the price of the drop of

1 oil.

2 So translated, what I'm saying is,  
3 historically, MLPs were attractive and  
4 uncorrelated to the price of natural gas or oil.  
5 They were a high-yielding instrument, not  
6 typically used by institutional investors, more  
7 retail investors.

8 What we saw in basically the second half of  
9 2014 all the way through '15 was a dramatic drop  
10 in the price of oil. And what you had was retail  
11 investors fleeing the space and forcing down the  
12 price of the MLPs, not truly understanding that  
13 the fundamentals for the MLPs still remained in  
14 place.

15 And so there was a big disconnect between  
16 what the actual economics for the MLPs were  
17 versus just price pressure due to sales pressure  
18 from retail investors.

19 Since then what we've seen is more money  
20 come back into the space. So some of the -- as  
21 the price of oil has come back, some of those  
22 retail investors have come back as well.

23 We've also seen institutional investors put  
24 more money in as they realize that it's  
25 basically -- at one point in time the yield had

1           gotten up to about 9 percent, and you saw a lot  
2           of institutional money come back in because it's  
3           a great buying opportunity.

4           MR. DARAGJATI: Is there -- and I hate to  
5           keep asking questions.

6           MR. HOLMES: Oh, please.

7           MR. DARAGJATI: Is there money that would  
8           normally have gone into European bonds, fixed  
9           income, that's not going there now because of the  
10          negative interest rates going into these American  
11          MLPs?

12          MR. HOLMES: I think you're seeing money  
13          start to sit on the sidelines that may have gone  
14          into European investments, but it's holding off  
15          due to Brexit.

16          You're seeing that, especially on the real  
17          estate side, as they try to sort out what the  
18          effect of Brexit is, especially with regard to  
19          London office space. That's probably the sector  
20          that's been hit the worst.

21          And, you know, with the issues -- the  
22          underlying issues of Brexit having been worked  
23          out over the next couple of years, nobody really  
24          knows what the long-term effect is going to be.

25          Right now, you know, you saw property prices

1 start to go down. Right now could be a great  
2 buying opportunity with some of those properties  
3 being in a distressed market. But time will  
4 tell.

5 MR. DARAGJATI: Thank you.

6 MR. HOLMES: Sure.

7 Okay. So I'll direct your attention in the  
8 performance report to page 16. I'm sorry. It  
9 was an additional one. Look at page 12.

10 Page 12 examines asset allocation relative  
11 to target for the major asset classes. What  
12 you'll see is that with regard to international  
13 equities, it's been a little bit over target, a  
14 little over 1 percent above target.

15 Fixed income remains about 2 percent above  
16 target. And real estate remains about 3 1/2  
17 percent below target.

18 And energy MLPs has been right about on  
19 target due to the fact that you saw more  
20 performance appreciation, and we also basically  
21 reduced target over the course of last year.

22 MS. McCAGUE: Dan, are these relative to the  
23 targets, the new targets, that were approved in  
24 March and April?

25 MR. HOLMES: Yes. That's relative to the



1 updated targets that were adopted in March.

2 MS. McCAGUE: Thank you.

3 MR. HOLMES: I'll ask you to flip over to  
4 page 14.

5 So the way the performance works is that  
6 starting from the left-hand side, you see  
7 trailing period returns. As of the end of June,  
8 the three bar charts on the right-hand side are  
9 calendar year returns for calendar year 2015, '14  
10 and '13.

11 And as we've been talking about over the  
12 past few months, if you took away the three  
13 months of December of 2015, January and February  
14 of this year, performance would look  
15 significantly different.

16 But reality is we can't take that away. And  
17 so what you see is that in 2013 and 2014, you see  
18 relatively and absolutely strong performance for  
19 those two years.

20 The 2015, on a calendar year basis, was  
21 down, and that was down primarily due to exposure  
22 in international equities and exposure to MLPs.  
23 Those are two areas that hurt performance.

24 So reversing that, so far over the last  
25 quarter, you see that the fund was up a little

1 over 2 percent, 2 1/4 percent, call it, for the  
2 quarter. It ranked in the 21st percentile in the  
3 public peer universe.

4 So far this fiscal year -- the fiscal year  
5 is not shown on this particular page, but it  
6 showed up in the Executive Summary. And I know  
7 you're probably more keyed in on the fiscal year  
8 performance.

9 And so the fiscal year performance so far  
10 through June is up 6 -- 6.28 percent. That  
11 ranked in the 36th percentile.

12 MS. McCAGUE: 36 -- the top 36 percentile,  
13 right?

14 MR. HOLMES: The top, yeah. 1 is the best,  
15 100 is the worst, and you're almost at the top  
16 third in the public pension peer universe over  
17 that time period. So we're on track to have a  
18 good fiscal year, is what I'm saying.

19 That is where it is at the end of June. At  
20 the end of July, we would expect -- by the way, I  
21 failed to mention, you moved the performance --  
22 this meeting up a week for my benefit, and I  
23 wanted to say thank you for that accommodation.  
24 I'm taking my son to college next week and wasn't  
25 going to be able to make the meeting. So I

1 wanted to say thank you.

2 Ordinarily I would have the Flash Report for  
3 you, but since we moved it up a week, I don't  
4 have it. As soon as it's ready, I will send it  
5 to you. But I fully expect to see that number  
6 get closer to 7 percent, assuming that the equity  
7 managers were basically in line with the equity  
8 markets over the month of July.

9 So, Rich, going back to your question, I  
10 understand the desire to try to lock in some of  
11 that gain, and what we'll try to do is look for  
12 rebalancing opportunities between now and the end  
13 of September. But the trajectory is positive so  
14 far this fiscal year.

15 MS. McCAGUE: And I can add that you may  
16 remember we ended the year last year at a billion  
17 426, and as of yesterday afternoon, our fund  
18 balance was a billion 693. So I'm hoping we can  
19 get to a billion 7.

20 MR. SCHEU: Dan, in my nonfinancial mind,  
21 when I looked at this, if you look at the total  
22 fund policy, I take that to be the benchmarks?

23 MR. HOLMES: Yes, sir.

24 MR. SCHEU: So even though we might be doing  
25 better as to our benchmarks, we're not performing

1 up to the benchmarks.

2 MR. HOLMES: That is correct.

3 MR. SCHEU: Are there consequences of that  
4 for us to be considered?

5 MR. HOLMES: Well, what it is, it's a number  
6 of the managers have underperformed. I was going  
7 to get into that here in a second.

8 And what we're doing is we've eliminated  
9 some of the underperforming managers. We're in  
10 the process of rounding -- we've -- Matt is here  
11 to report on the rebalancing and the transition  
12 that took place over the last month, and then  
13 we're also moving along the lines with the new  
14 managers fixed incomes.

15 And so those issues -- in short, those  
16 issues are being addressed.

17 MR. SCHEU: Thank you.

18 MS. McCAGUE: But to your point, now that  
19 we've gotten the portfolio rebalanced, as you  
20 all -- and reallocated, made the changes, then I  
21 know one thing Tim wants to do is have the Board  
22 drill down more on performance of these managers,  
23 not only relative to their peers, but relative to  
24 each other.

25 So I think you can expect to see a lot more

1 detail around that.

2 MR. SCHEU: Thank you.

3 MR. HOLMES: Longer term. You can see that  
4 over the three-to-five-year period, you see  
5 slightly below median return for the three years.  
6 That's because of 2015 pulling it down.

7 And then over the longer time period, you  
8 can see better performance, top third over the  
9 last five years. And, again, above median for  
10 the seven- and the ten-year time period.

11 Interestingly enough, it's still very vivid  
12 in my mind, 2008, 2009. But you can see that  
13 that number is now captured in the ten-year  
14 trailing return, and the seven-year trailing  
15 return is basically the recovery since then.

16 And so the bottom line is that's the big  
17 reason why absolute returns are different between  
18 seven- and ten-year time period.

19 With regard to performance relative to the  
20 policy index, you can see over the longer time  
21 period it's been positive relative to the policy  
22 index, when over the intermediate period some of  
23 the managers have underperformed, and we're in  
24 the process of replacing them, as we mentioned.

25 Let me stop and see if there any questions

1       there.

2               What I'll do now is I'll direct your  
3 attention to page 23.

4               If you look at page 23 and page 24, we're  
5 looking at the US Equity composite. So far this  
6 year the US Equity composite has remained below  
7 the benchmark. It remains below the benchmark  
8 for a number of different reasons.

9               And you can see that -- over on page 24, you  
10 can see the rolling three-year performance chart  
11 for the domestic equity benchmark.

12              You can see some of the changes that we had  
13 made a number of years ago were positive, but  
14 relatively recently, that has started to trail  
15 off.

16              The individual managers that have hurt  
17 individual performance. First of all, Brown  
18 Advisory, large-cap growth managers, the managers  
19 that we've been following for a while, they've  
20 been in the portfolio since 2000 -- November of  
21 2013. So not quite three years.

22              2015 was a great year for them. They  
23 recovered as they said they would, primarily  
24 because of the end of QE3, but so far this year  
25 the reversal of the rush by investors back

1 towards dividend-paying stocks and more defensive  
2 sectors has basically reversed what we saw in  
3 2015.

4 So the processes are broken. It's out of  
5 sync with the market. But that being said,  
6 keeping Sawgrass in the portfolio has also been a  
7 benefit because they have a completely different  
8 growth style, and that's helped our performance.

9 The one disappointment, and it's a big  
10 disappointment, is Eagle Capital. Eagle had  
11 basically been a very steady, high-performing  
12 manager, significant asset return above the  
13 index.

14 And, unfortunately, they held Valiant in the  
15 portfolio earlier this year. It is now out of  
16 the portfolio, but the Valiant holding in a  
17 concentrating stock portfolio has cost them  
18 dearly in terms of absolute and relative  
19 performance.

20 And so looking at their portfolio on a  
21 calendar year-to-date, their benchmark is up over  
22 6 percent. They're negative 1.5 percent due  
23 primarily to Valiant, and that has hurt their  
24 relative performance.

25 It's also -- or absolute and relative

1 performance, and it has also pulled out of  
2 performance through last year.

3 Now, that being said, they've been in the  
4 portfolio for over five years on both a net and a  
5 gross of fees basis. They remain above the  
6 benchmark since inception and over those time  
7 periods.

8 MS. McCAGUE: And we just moved more money  
9 to them.

10 MR. HOLMES: I'm sorry?

11 MS. McCAGUE: And we just moved more money  
12 to them.

13 MR. HOLMES: We did. We did. In terms  
14 of -- yeah, in terms of rebalancing. And I don't  
15 think the process is broken, that the value issue  
16 was a mistake on their part, but that's part of  
17 what comes with the -- with the more concentrated  
18 portfolio.

19 But we also -- to offset that, we also moved  
20 more money in the index fund as well. And we'll  
21 go into more detail about that.

22 MR. GREIVE: And, Dan, if I may, with Eagle,  
23 I just point out that you've held Eagle since  
24 April of 2011, and in that time period, they're  
25 up 11.87 percent per year versus 10.7 on the



1 benchmark. So you're still ahead of the game  
2 with Eagle despite that.

3 So to Dan's point, the process may not be  
4 broken. It's just with a concentrated portfolio,  
5 you're going to have these periods where  
6 something fails and you get hit a little harder;  
7 but over time, if their process is still intact,  
8 you don't want to snap to a reaction and fire  
9 them when they're still 1 percent per year for  
10 five years ahead of the benchmark with them.

11 MR. SCHEU: I think that's what we're  
12 talking about on page 17. I circled the Manager  
13 Value Added, -0.94 percent, and then at the top  
14 of the page, -1.16.

15 And that just -- is this discussion about  
16 active versus passive managers, are we really --  
17 I guess that's mostly attributable to active  
18 management, probably to Eagle, from what you just  
19 said.

20 MR. HOLMES: Eagle and Brown.

21 MR. SCHEU: Just something to hold intention  
22 about how -- who we're getting -- I mean, the  
23 types of managers we're getting, whether we're  
24 really getting any value added.

25 Would you comment on that?

1 MR. HOLMES: Sure. There's a -- the reason  
2 I'm hesitating is there's a lot of different ways  
3 to go. I don't want to make it too long of a  
4 conversation.

5 In the large-cap space, large-cap domestic  
6 equities space, probably the most sufficient  
7 space, it's harder -- probably a little bit more  
8 harder on the gross side for active managers to  
9 add value. But the bottom line is, it's hard and  
10 indexing is cheap on -- in the domestic equity  
11 large-cap space.

12 You have both in the portfolio. You have  
13 indexation, which we just increased, and we also  
14 have active, which we decreased, to add to the  
15 passive. And, again, a number of the changes we  
16 have made for the portfolio have taken place  
17 after this performance report.

18 The active and passive are both tools in the  
19 tool bag. They both are used. They both go in  
20 and out of favor. What we've seen recently is  
21 passive outperform active across a number of  
22 different asset classes, but that will reverse at  
23 some point in time.

24 I think what we have to remember is, is that  
25 passive is kind of a start or the default

1 position, and then you have to be incentive away  
2 from passive by a structure or a manager that can  
3 add value to warrant adding them to the  
4 portfolio.

5 I believe that both Brown and Eagle will  
6 have the ability to do that. What we've seen is  
7 that over the past 18 months or so, it's been a  
8 difficult environment for them in order to do  
9 that.

10 MR. HOLMES: If you are going to use active  
11 management, I think you also have to keep in mind  
12 or keep a long-term investment period in mind as  
13 well, full market cycle.

14 And I would submit that we have not seen a  
15 full market cycle in order to see both the  
16 ability of these managers to outperform. I think  
17 they both can play a role in the portfolio.

18 MR. SCHEU: It's almost like timing in a  
19 different way.

20 MR. HOLMES: Yeah.

21 MR. SCHEU: I think it would be  
22 interesting, could you go back as of each fiscal  
23 year ends, say, the last five years, and see what  
24 the total manager valued added --

25 MR. HOLMES: No --

1 MR. SCHEU: You couldn't?

2 MR. HOLMES: -- I can't, and the reason is  
3 that information is not historically kept. It  
4 will change by quarter. I can go back and try to  
5 see what it is over the past couple of years, but  
6 I can't go back much further than that.

7 MR. SCHEU: Sure.

8 MR. HOLMES: If I could, I would be -- I'd  
9 love to be able to do it, but that information  
10 just isn't kept in the system.

11 MR. SCHEU: It would be interesting to see  
12 going back however far you could as another  
13 consideration for us to consider.

14 I mean, I hear it around town, why are  
15 you-all doing active management? And so it would  
16 just be helpful to understand that.

17 MR. HOLMES: Something else to think about,  
18 also think about it this way.

19 If you're going to buy the index -- so if  
20 you're going to buy the index now, the index has  
21 been up very strong and the domestic equity  
22 market is overvalued, by our estimation and by a  
23 lot of other folks' estimation. You know, the  
24 Dow hit an all-time high yesterday.

25 And looking forward, we're just not seeing

1 growth in the marketplace to support that. Our  
2 capital market assumptions for domestic equities  
3 going forward over the next ten years is 5  
4 percent.

5 If you index it, you're basically -- let's  
6 assume that 5 percent comes true. You're locking  
7 in 5 percent less whatever the fee is, 2 basis  
8 points, 3 basis points. Whatever that cost is,  
9 you're locking that is. You have to make 7  
10 percent. We have to figure out how we're going  
11 to make that 7 percent up. And active  
12 management, used judiciously and used in space  
13 where it can add value, is one way to do that.

14 And so instead of taking -- my preference  
15 would be instead of taking the entire domestic  
16 equity portfolio and locking in that 5 percent,  
17 what I would like to do is, assuming we all have  
18 the mind for keeping a long-investment time  
19 horizon in mind, using that time diversification,  
20 if you will, to let the active managers add value  
21 for part of that portfolio.

22 Does that make sense?

23 MR. SCHEU: Oh, sure. It does.

24 MS. McCAGUE: And one of our large equity  
25 managers, GAMCO, is the one we just terminated

1           because they had been dragging down that part of  
2           the portfolio.

3           MR. HOLMES:   But also as an example of  
4           giving time, Sawgrass -- this time last year  
5           Sawgrass was underperforming.

6           MR. SCHEU:   Right.

7           MR. HOLMES:   And Brown had been -- and Brown  
8           had outperformed.   And that role has reversed.  
9           Over time we've shown net of fees as we went  
10          through -- I believe it was, in May, if not May,  
11          it was June -- we show that the changes that  
12          we've made to the portfolio have been additive to  
13          performance.

14          And so I think the changes that we've made  
15          will work out over time, but it's not going to  
16          be -- we're not going to turn the lights off  
17          right away.   Or turn the lights on.

18          MR. SCHEU:   Can I ask you a stupid question,  
19          Beth?

20          Our assumed rate of return is 7 percent.

21          MS. McCAGUE:   Net.

22          MR. SCHEU:   At the end of the year, that's  
23          enough to pay out -- to rise plus pay our  
24          expenses and pay our benefits.   That's why we do  
25          that; is that right?

1 MS. McCAGUE: Over the long term, yes.

2 MR. SCHEU: Right.

3 So I was just -- as Dan was talking, it  
4 seems to me, then, the 7 percent includes the  
5 fees. So net of fees, we don't really have to  
6 make the 7 percent net of fees because 7 percent  
7 is gross of fees; is that right?

8 MS. McCAGUE: Well --

9 MR. SCHEU: It's just helpful to me to think  
10 that way.

11 MS. McCAGUE: Right. The pension reform,  
12 the legislation says 7 percent. When the actuary  
13 runs our return, runs our statements, he's using  
14 a 7 percent net return.

15 MR. SCHEU: Right.

16 MS. McCAGUE: So 7 percent net is what we  
17 would need over the long term to pay our  
18 benefits.

19 MR. SCHEU: To do that net. Okay.

20 MR. BROWN: So we more than likely need  
21 somewhere around 9 percent.

22 MS. McCAGUE: Well, our basis points on  
23 average right now are 47 basis points.

24 MR. BROWN: 47. Okay.

25 MS. McCAGUE: But we would need -- to your

1 point, we would need over 7.

2 MR. BROWN: Over 7, yeah.

3 MR. SCHEU: Thank you.

4 MR. TUTEN: Dan, on that Total Value Added  
5 that Bill was talking about on 17, that negative,  
6 is that including the transition management cost  
7 we had when --

8 MR. HOLMES: No, this is before that.

9 CHAIRMAN TUTEN: Okay.

10 MR. HOLMES: This is before that.

11 So basically what we're trying to do is  
12 break down attribution there, and for a  
13 particular quarter, you saw that both asset  
14 allocation -- in other words, where we were  
15 versus the target, and manager, performance  
16 versus their benchmarks, both detracted over the  
17 course of the quarter.

18 I can go back. I can pull it for the year.  
19 I can see if we could get it longer than that,  
20 and depending on the time period that you look  
21 at, over time what you would see is, is that it  
22 would be additive; otherwise, we wouldn't have  
23 been in the top third over the last five years  
24 and above the benchmark.

25 But I can go back and try to get it as long



1 as I can to kind of show what that pattern has  
2 been.

3 In the International Equity portfolio, I  
4 need -- I know I need to wrap it up. In the  
5 International Equity portfolio, all managers  
6 outperformed their respective benchmarks over the  
7 course of the quarter.

8 So far this fiscal year, the managers for  
9 the most part have been positive. As you might  
10 expect, Silchester continues to have great  
11 performance. But the leader so far this fiscal  
12 year has been Acadian. They're up over 6  
13 percent.

14 In terms of relative performance, Baillie  
15 Gifford, who was in visiting with FAIC a couple  
16 months ago, Baillie Gifford had a terrible 2015  
17 because of a 20 percent exposure to emerging  
18 markets, and of that, about 10 percent of it was  
19 China. That hurt performance.

20 That has started to turn around, and they  
21 have outperformed the benchmark over the course  
22 of the quarter. And on the calendar  
23 year-to-date, they're basically about even with  
24 the benchmark and above median. So that is  
25 starting to reverse as well.

1           Again, over time, I think Baillie Gifford,  
2           the process is not broken. Unfortunately, they  
3           have more volatility than, say, Silchester does.

4           And so along those lines, I've confirmed  
5           that, unfortunately, we can't get more money into  
6           Silchester at this time. It's going to take a  
7           number of years. So we'll circle back around to  
8           that conversation.

9           On the fixed income side, basically we have  
10          exposure in core and bank notes. Over the course  
11          of the quarter, all three managers were about the  
12          same in terms of return, about 2 1/4 percent to  
13          2 1/2 percent.

14          Eaton Vance slightly underperformed their  
15          bank note index over the course of the quarter.

16          So far this calendar year fixed income is  
17          basically -- the fixed income composite is  
18          basically in line with the index. The bank notes  
19          relative to core was a little bit of a drag.  
20          That's the 8 basis points below index exposure --  
21          or performance.

22          And then in terms of real estate and energy,  
23          MLPs. So real estate.

24          Principal has had great performance. So far  
25          this fiscal year, the fixed income -- I'm sorry,

1 the real estate portfolio is up over 7 1/2  
2 percent. Principal has been the leader there.  
3 JP Morgan has been a little bit less than  
4 Principal, but other than the domestic equities,  
5 you can see that so far in the fiscal year, real  
6 estate has been one of the stronger performers.  
7 And the strongest performer for the fiscal year  
8 has been energy MLPs, up 10.7 percent, and  
9 they -- the two managers collectively, are above  
10 the benchmark by about 3.6 percent.

11 Also you'll note in the report that both  
12 managers have lagged their benchmarks just this  
13 fiscal year. Both have added substantial  
14 performance versus the benchmark since inception  
15 and over the longer time period.

16 What's happened this year is, is that the  
17 more speculative part of the -- and the lower  
18 quality MLPs, if you will, have been on kind of a  
19 tear. They don't traffic in those.

20 Tortoise, for instance, emphasizes the  
21 long-hall oil and gas pipelines. They tend to be  
22 more income oriented, a little bit less volatile.  
23 They have not appreciated as much as some of the  
24 more volatile areas. But long-term, I think you  
25 want a more conservative, high-quality portfolio,

1 and that's what they've proven so far.

2 So that's the reason for their short  
3 underperformance versus the benchmark.

4 But, long term again, going back to  
5 Mr. Greive's point, if you looked at the MLPs  
6 since inception, which is March of 2011, both  
7 managers -- Harvest is up almost 10 percent and  
8 about 6.9 percent above their benchmark.

9 Tortoise is up 9 1/2 percent and about 6 1/2  
10 percent above their benchmark. And so both have  
11 been -- strategies have added significant  
12 performance since inception. So in summary, a  
13 fairly steady trajectory over the past few years.

14 2016, big dip. Recovering so far this year,  
15 and we're on a track to achieve the actuarial  
16 assumed rate for 2016. But, again, we still have  
17 a few more months to go before the end of it.

18 CHAIRMAN TUTEN: Good deal. Any questions,  
19 guys?

20 All righty. Statement of Investment Policy.

21 MS. McCAGUE: Yes. I remind the Board that  
22 in March and April you attended workshops, you  
23 made decisions about termination of managers and  
24 adding new managers and approved changes in  
25 targets for asset allocation.

1           And you have been working for some time, and  
2           Dan Holmes has been working diligently to produce  
3           our new investment policy. The last time our  
4           investment policy changed was in 2012.

5           And so this is taking us to current  
6           situation. And as he put in our new allocations,  
7           he also did his best to streamline our policy.  
8           So he did reduce it some pages, but the fact is  
9           our policy is different from many pension funds  
10          because there are a lot of laws that determine  
11          how we operate and what -- what segments we can  
12          be in that many other pension plans don't have to  
13          worry about. So I don't think we can ever get  
14          this policy down to 10 or 15 pages.

15          But what we did do as -- so we will need  
16          your approval on the investment policy itself,  
17          and the changes there reflect the motions and  
18          approvals you've made at the March and April  
19          meetings.

20          Then, in addition, we've produced this  
21          Executive Summary that our outside attorney, Bob  
22          Klausner, produced for us, which I think is a  
23          very helpful document, and that is under tab 10.

24          So are there any questions on the investment  
25          policy?

1           We sent this out to you as soon as we could.  
2           I hope that no one took the time to read every  
3           word, but I can confirm to you that both Dan,  
4           obviously, and his team read every word. I read  
5           every word comparing it to the previous  
6           statement, as did our external attorney, and we  
7           made appropriate edits. And I'm confident that  
8           you've got a policy that reflects actions that  
9           the Board has taken.

10           CHAIRMAN TUTEN: I read the policy. It  
11           was -- I didn't see anything that jumped out, you  
12           know. Does anyone have any discussion? Do you  
13           want to give me a motion approving --

14           MS. McCAGUE: We need a motion on that.  
15           Yes.

16           MR. GREIVE: Mr. Chair, I just have a quick  
17           question for Beth, if I may.

18           I think in my book -- it may have just been  
19           a printer error. I think I only got the first  
20           seven pages in the book. I'll go back and check  
21           my emails --

22           MS. McCAGUE: Of the Executive --

23           MR. GREIVE: Of the investment policy. And  
24           it talks about under roles and responsibilities.  
25           So this isn't the whole thing.

1 MS. McCAGUE: Right. I'm sorry, Joey, if  
2 you did not get this.

3 MR. GREIVE: That's fine.

4 MS. McCAGUE: I've got the hard copy here if  
5 you would like to look at it.

6 MR. GREIVE: If you've emailed it, I'll read  
7 it this weekend.

8 MS. MANNING: Actually, I can give you a  
9 copy. I have a copy.

10 MR. GREIVE: Okay.

11 CHAIRMAN TUTEN: Okay. We need a motion to  
12 pass the new investment plan and the Executive  
13 Summary?

14 MS. McCAGUE: Exactly.

15 CHAIRMAN TUTEN: All right.

16 MR. BROWN: Motion.

17 CHAIRMAN TUTEN: We have a motion.

18 MR. PAYNE: I'll second.

19 CHAIRMAN TUTEN: We have a second.

20 Any discussion?

21 (No responses.)

22 CHAIRMAN TUTEN: All in favor?

23 (Responses of "aye.")

24 CHAIRMAN TUTEN: Opposed?

25 (No responses.)

1 CHAIRMAN TUTEN: Passes.

2 MS. McCAGUE: Thank you.

3 Now, both of these documents will be posted  
4 on our website, and also this is important. Tim  
5 and I will be working to get the new investment  
6 policy in its full form out to each of our  
7 investment managers.

8 And, finally, now, we'll be able to review  
9 the contracts with our four recapture companies  
10 that we work with because we have the investment  
11 policies that can accompany those contracts.

12 MR. BROWN: This summary, is there any way  
13 this can be posted to where the members can see  
14 the summary? This is a nice, condensed --

15 MS. McCAGUE: Yes. That's a great idea.

16 MR. BROWN: -- version of what we reviewed.

17 But a lot of people really do take an  
18 interest in restrictions and the way -- you know,  
19 the philosophy and such. I think it would be  
20 good for them to be able to have that.

21 I know we're working to get the website more  
22 user-friendly and have a lot of the frequently  
23 asked questions posted there so the members are  
24 able to see that.

25 MS. McCAGUE: That's a great idea. Thank



1           you. We will do that.

2           CHAIRMAN TUTEN: All righty. We'll at the  
3 Summit Equity Portfolio Transition Summary, tab  
4 11.

5           Dan, you want to go over this real quick for  
6 us, buddy?

7           MR. HOLMES: What I thought I'd do is allow  
8 Matt to do it since he did the bulk of the work.  
9 I lied. He did all the work, and so my feeling  
10 is I'll let Matt see how the sausage is made.  
11 That's why I brought him to the meeting, but at  
12 the same time I'll let him explain what happened  
13 in the transition.

14          MR. JELINEK: Sure.

15          So just to refresh everybody's memories with  
16 regard to the transition, it was basically we  
17 hired Northern Trust to implement two of the  
18 Board's allocation decisions.

19          One Dan kind of touched on was the  
20 termination of GAMCO and DRZ. Basically we took  
21 GAMCO's assets, reallocated them to Eagle in the  
22 S&P 500 Index, and took DRZ's assets and  
23 reallocated them to a new manager, WEDGE.

24          The other one was increase the US large-cap  
25 allocation and decreased --

1 THE REPORTER: Can you slow down just a  
2 little?

3 MR. JELINEK: I apologize.

4 And decrease in the US large-cap allocation.

5 So basically the purpose of this summary is  
6 to see how Northern Trust -- how well they did in  
7 transition, how well they implemented it, and  
8 cost savings they were able to achieve for the  
9 plan.

10 So on page 1 here, I'll direct your  
11 attention, first of all, to the total explicit  
12 cost because that's the one you care about most.  
13 That's basically what Northern Trust is taking  
14 off the top, what they're taking for the  
15 transition.

16 So if you look at the pre-trade cost summary  
17 versus the post-trade cost summary, the costs are  
18 pretty similar. The reason being is they're  
19 charging 0.8 cents per share on all the trades.  
20 The only reason for any type of difference is  
21 change in the manager portfolio from the first  
22 free trade to the post-trade analysis.

23 0.8 cents per share is pretty good. If  
24 you'd given this to a manager to buy the assets  
25 themselves, you're looking at 3 to 5 cents a

1 share, so the 0.8 is a good number.

2 Moving down to the implicit costs, Northern  
3 Trust was able to save somewhere around \$50,000  
4 from their pre-trade estimate on bid/ask spread,  
5 and that's due because they were able to utilize  
6 more internal cross-trades or there were narrower  
7 bid/ask spreads at the time of the transition.

8 So, in short, looking at the total  
9 transition, they were able to come in about  
10 \$50,000 less than their initial estimate, for a  
11 total transition cost of 21 basis points just on  
12 the assets transition.

13 If you look at that from a total portfolio  
14 perspective, that's about 3 basis points.

15 Any questions on the cost page?

16 CHAIRMAN TUTEN: Is 80 cents commission --

17 MS. McCAGUE: 8 cents, 0.8.

18 CHAIRMAN TUTEN: Oh, okay.

19 MR. JELINEK: That's about as good as we  
20 see.

21 MR. GREIVE: Anything under 1 cent per share  
22 is very competitive. Most transition managers  
23 will bid 1, 1.25. Then we beat them down. Maybe  
24 we get them under 1, but 0.8 is pretty good.  
25 You've been with Northern Trust for a long time,

1 so maybe they factored that into their analysis  
2 in giving you that fee.

3 Just a quick question, if I may, to Matt.

4 MR. JELINEK: Sure.

5 MR. GREIVE: Do you know offhand what  
6 percentage was executed in the open market versus  
7 internally crossed versus externally crossed?

8 MR. JELINEK: So there's 12 percent that was  
9 in kind, and that was just, you know,  
10 manager-to-manager in-kind transfers. Then about  
11 52 percent or 55 percent, somewhere around there,  
12 was internal Northern crosses. So the rest of  
13 that --

14 MR. GREIVE: So over half was internally  
15 crossed, which means you paid no commission.

16 MR. JELINEK: Right.

17 MR. HOLMES: And no market impact either.

18 MR. GREIVE: And no market impact.

19 So they had a client who wanted to buy  
20 something that you had to get rid of, so they  
21 just crossed the two trades --

22 MR. HOLMES: Or they used it with their  
23 index funds.

24 MR. GREIVE: Or with their big index,  
25 because Northern Trust is one of the biggest

1 index funds, from what I understood.

2 MR. HOLMES: Right.

3 MR. JELINEK: Right. And that's a primary  
4 reason for utilizing a transition manager, is  
5 because they're able to do that, whereas, if you  
6 just sold the securities and got cash and  
7 provided the manager with cash, they would have  
8 to buy all those new securities themselves  
9 instead of just taking them in kind. So you  
10 never have to take them to market.

11 MR. GREIVE: Impressed that you know those  
12 percentages offhand. That's good.

13 MR. JELINEK: So that's the cost part of it.

14 On the second page is the -- basically the  
15 allocation part of it, is how well they acted in  
16 getting the allocations that we wanted.

17 So if you look at it from both a US Equity  
18 and a total portfolio perspective, if you look at  
19 the post-transition allocation versus the target,  
20 everything very much in line with the target.

21 From the total portfolio perspective, the  
22 biggest delta between our targets and the final  
23 allocation is Sawgrass, and that's 20 basis  
24 points.

25 So in all, they were able to execute very

1 well, getting us the allocations that the Board  
2 had approved and was looking for.

3 MS. McCAGUE: And, Matt, if I remember, this  
4 was 273 million that we were shifting from one  
5 set of managers to another, and Northern Trust  
6 was able to execute in two days.

7 MR. JELINEK: Correct. And, again, that's  
8 because we had a lot of in-kind transfers. So as  
9 far as open market trading, a lot of it wasn't  
10 able to be done.

11 Any questions on that?

12 CHAIRMAN TUTEN: No, just -- I was reading  
13 through the holdings for the -- during the whole  
14 report of the different managers.

15 One of them had one share of stock in a  
16 company. Does that -- is there a reason for that  
17 or are they just -- I mean, it was odd to me when  
18 you see the trades and the money, and then there  
19 was just, like, one share of stock in a company.  
20 I can't remember what it was.

21 MR. HOLMES: It could have been a corporate  
22 action. There may have been something -- a tag  
23 ad that was left over. I don't know what manager  
24 it was.

25 CHAIRMAN TUTEN: I just found that odd.

1           That's all.

2           MR. HOLMES: Yeah. You know, you would  
3 normally see round lots. So that might have been  
4 something that was left over or, again, the  
5 result of a corporate action.

6           CHAIRMAN TUTEN: All righty.

7           MS. McCAGUE: And, then, Matt, this was the  
8 transtion for the equity portfolio.

9           MR. JELINEK: Correct.

10          MS. McCAGUE: Now, this month you-all will  
11 be leading Northern Trust through the execution  
12 of the transition of the fixed income; is that  
13 correct?

14          MR. JELINEK: So it may not be Northern  
15 Trust that does it. So fixed income is a lot  
16 more difficult than on the equities side. It's  
17 harder to trade. It's harder to find the  
18 individual issues.

19          So one of the managers, Neuberger Berman,  
20 has agreed to take the securities in kind. So  
21 they will liquidate them themselves, and we kind  
22 of like that better because they're managing the  
23 assets. They kind of have skin in the game, so  
24 they'll kind of trade them a little bit more  
25 prudently; whereas, maybe if you gave them to a

1 transition manager -- not that they'd have a fire  
2 sale --

3 MR. HOLMES: Yeah. They basically would be  
4 doing the same thing. So a transition manager on  
5 the fixed income side is going to be going out  
6 and getting three bids and selecting the best  
7 bids while the manager themselves can be doing  
8 the exact same thing.

9 And so what we want to do is work with them  
10 to help build the portfolio as cheaply as  
11 possible. They have more incentive to get the  
12 best price because they will have more money to  
13 invest going forward. And so instead of having  
14 to carve out something to pay for a transition  
15 manager on the fixed income side, it's best to  
16 have the new manager do the trading.

17 MS. McCAGUE: So Neuberger will do their  
18 part of the transition and Loomis will do theirs?

19 MR. HOLMES: Yeah. Primarily, yeah. We're  
20 still in the middle of going through it with  
21 them, but that's the way it looks like for right  
22 now.

23 CHAIRMAN TUTEN: Dan, with fixed income, it  
24 seems to me it would be way more affected by  
25 transaction cost, transition cost. I mean, this



1 has ended up being 21 basis points for the equity  
2 side.

3 What's the average for the fixed income; do  
4 you know?

5 MR. HOLMES: This is no commissions. It's  
6 all based on bid/ask spread. And so -- sorry?

7 MR. JELINEK: No. That's right. It comes  
8 off the bid/ask spread, but in general it would  
9 be much higher than that, probably 50 or 60 basis  
10 points.

11 It's a lot different in fixed income. You  
12 can't really go to market with a lot of  
13 securities because they don't trade as often. So  
14 it's hard to tell, but it would be definitely two  
15 or three (inaudible)

16 CHAIRMAN TUTEN: Well, I was just wondering  
17 because, you know, the return on fixed income,  
18 the margins aren't nearly as big, you know, as  
19 equity.

20 So even though it's the same amount of  
21 costs, it's going to effect the total return for  
22 the year a lot more. I was just curious as to  
23 what it was. That's all.

24 MR. HOLMES: We'll try to figure out a way  
25 to estimate the costs --

1           CHAIRMAN TUTEN: I understand -- I  
2 understand what you're saying about the  
3 transition costs and the manager trying to sell  
4 it and do this and that. I understand all that.  
5 I'm just looking at the big picture as far as our  
6 fund how much it's going to cost compared to  
7 equity.

8           MR. HOLMES: In reality, in reality, it's  
9 not going to be as much as you think, because  
10 remember what we're doing.

11           A number -- or the majority of the new funds  
12 will be coming from the index fund. And so in  
13 the index fund, we'll be getting cash. They're  
14 not going to -- the index fund is not going to  
15 carve out a pro rata distribution of their index  
16 fund.

17           It trades on a daily basis, and it's NAB.  
18 And so what they will do is they'll simply give  
19 us whatever liquidity, whatever cash we need from  
20 that on a particular day, and the transaction  
21 costs for that liquidation are borne by the index  
22 fund.

23           And so we'll get that cash, and that cash  
24 will be used to fund part or both -- either one  
25 or both of both new managers.

1           The transaction in kind will come partly  
2           from Thompson Siegel where we'll gradually take  
3           some bonds away from them and then give them to  
4           the new managers to either hold or to trade as  
5           they see fit.

6           And that will take a little bit of time to  
7           do, but it also will -- it's not going to be as  
8           expensive as you might think it would be.

9           Does that make sense?

10          CHAIRMAN TUTEN: Sure.

11          MR. HOLMES: Okay.

12          MS. McCAGUE: That's just a report. We do  
13          not need a motion, but we thank Matt for your  
14          good work and for the net of the 20-plus basis  
15          points. And we thank Northern Trust for that.

16          MR. JELINEK: Certainly. I appreciate you  
17          guys having me.

18          MS. McCAGUE: Anything else, Dan?

19          MR. HOLMES: No, ma'am.

20          CHAIRMAN TUTEN: Under Administrative  
21          Reports, we have Consultant Report.

22          MS. McCAGUE: Consultant Report.

23                 So under tab 12, just a couple of updates.  
24                 First of all, I'm very pleased to let you know  
25                 that the City Council did approve Rick Patsy.

1           They reappointed him for a full four-year term.  
2           And he's very sorry he couldn't be here today to  
3           help you celebrate that.

4           Our pilot records, electronic process  
5           program that Debbie and I are working on is in  
6           the final stage of pilot, and so far we're happy  
7           with the way that's going.

8           We do have our part-time Public Records  
9           Response Specialist, Jessica Fields, we hired.  
10          She'll start Monday for 20 hours a week.

11          Our two outstanding clarifications that we  
12          need around pension reform -- well, CSOs actually  
13          goes back beyond pension reform, but also city  
14          transfers.

15          With CSOs, Joey and I are working on a  
16          solution for that which we'll bring back to you,  
17          and city transfers. After the surtax passes,  
18          we'll be going back to City Council to ask for  
19          clarification on the city -- people coming from  
20          the city are transferring in. Are they  
21          transferring in based on Group 2 status or Group  
22          1 status?

23          Transition of new executive director and  
24          plan administrator, Tim Johnson. Tim has either  
25          met or has appointments set with 8 of the 19

1 council members. All the other council members  
2 have been asked for appointments, but everyone is  
3 really busy with the budget. So we're so happy  
4 that we were able to meet at least with these  
5 eight before he gets too far into the job.

6 We've also had meetings with Jason Gabriel,  
7 Randy Wyse, Steve Zona. And Tim even went to our  
8 National Association of Retired Cops meeting last  
9 Monday night, which was a lot of fun.

10 MR. DARAGJATI: Did they feed you well?

11 DIRECTOR JOHNSON: They did feed me well.  
12 We don't get catfish up north.

13 MS. McCAGUE: They were very kind too, as  
14 they always are.

15 Mike Weinstein and Sam Mousa will be meeting  
16 with Tim, although Tim has meet Sam. They'll be  
17 meeting with him after the budget process.

18 Our budget will be presented, by the way, on  
19 August 26. We put out an offer to answer any  
20 questions that any of the finance committee  
21 members have on the budget. We've heard nothing  
22 from them.

23 I'll remind the Board we have two important  
24 days that I hope you have on your calendar. The  
25 first is September 1. That is the workshop

1 recommended by Bill Scheu that you-all agreed to.  
2 We have Jason Gabriel scheduled to meet with us  
3 the morning of September 1 here at the fund.

4 And they will be working through what  
5 exactly does the general counsel expect to be  
6 involved in versus what are the day-to-day  
7 operations that the staff and the administrator  
8 will be working on with the outside pension  
9 attorney.

10 September 28 is fiduciary training. Our  
11 external attorney, Bob Klausner, will be in to  
12 give that training. He will also spend some time  
13 in the afternoon with our advisory committee  
14 giving them more information on how to look at  
15 issues of disability and issues of suspension.

16 That will be a good meeting.

17 City Council. We have not heard from City  
18 Council yet on the replacement for our trustee,  
19 Mr. Scheu. Mr. Scheu has graciously agreed to  
20 serve so we have a full meeting until a  
21 replacement is named, but I would imagine in  
22 early September, we'll get word on that.

23 We are issuing a press release through the  
24 City Office on Tim Johnson's arrival, but also it  
25 turns out that there are lots of ways we can make

1 use of that City Office press group, including --  
2 of course, we have all of our financial  
3 information on our website, but no one knows how  
4 to maneuver around the website. And we're  
5 constrained by the City webmaster.

6 There are only certain things we can do on  
7 the website and only certain things we can  
8 present information, but we can do press  
9 releases.

10 So one of the press releases we'll be doing,  
11 with Dan's help, is Monday we'll issue a press  
12 release on the financial investment returns  
13 through September 30. And I think we'll want to  
14 do that on a regular basis. So it's all about  
15 marketing.

16 So that is my report. And next month Tim  
17 will be working. He already has ideas on  
18 improving the book, getting information to you  
19 earlier. I think you'll be extremely pleased  
20 about the efficiency with which he'll operate  
21 with the Board.

22 CHAIRMAN TUTEN: Before you go, Beth, I want  
23 to say thank you for the job you've done.

24 MS. McCAGUE: Thank you.

25 CHAIRMAN TUTEN: You've been very vocal,

1 asking me a lot of questions, thankfully. But  
2 you've brought, I think, exactly what we needed  
3 at the time.

4 I know I told you when you first stood up  
5 here that it may get a little dicey. Thankfully  
6 it didn't.

7 MS. McCAGUE: I remember the handcuffs  
8 comment.

9 (Laughter)

10 CHAIRMAN TUTEN: I think it's probably a lot  
11 more to do with you than me and the Board heading  
12 it off at the pass, but you've done an excellent  
13 job. You're still going to be around a little  
14 bit as Tim takes over, of course. But I want to  
15 say I do appreciate what you've done a lot.

16 MS. McCAGUE: Thank you.

17 CHAIRMAN TUTEN: I think you've saved the  
18 Board a lot of trouble with various issues, and  
19 especially working with Dan and them, getting a  
20 lot -- we've got a lot of stuff done in the last  
21 year.

22 MS. McCAGUE: We have.

23 CHAIRMAN TUTEN: And I just want to say  
24 thanks. You did a great job.

25 MS. McCAGUE: It's been my pleasure and my



1 honor. Thank you.

2 (Applause)

3 MS. McCAGUE: So I would like it noted, it's  
4 10:15.

5 CHAIRMAN TUTEN: It's 10:15. It's a world  
6 record. Anything else? Going once, twice.

7 Meeting adjourned.

8 (The Board meeting concluded at 10:15 a.m.)

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CERTIFICATE OF REPORTER

I, Denice C. Taylor, Florida Professional Reporter, Notary Public, State of Florida at Large, the undersigned authority, do hereby certify that I was authorized to and did stenographically report the foregoing proceedings, pages 3 through 73, and that the transcript is a true and correct computer-aided transcription of my stenographic notes taken at the time and place indicated herein.

DATED this 9th day of September, 2016.

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Denice C. Taylor, FPR  
Notary Public in and for the  
State of Florida at Large

My Commission No. FF 184340  
Expires: December 23, 2018