

JACKSONVILLE POLICE AND FIRE PENSION FUND  
BOARD WORKSHOP MEETING

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DATE: January 15, 2016  
TIME: 9:00 to 10:35 a.m.  
PLACE: Jacksonville Police and Fire Pension Fund  
One West Adams Street  
Suite 100  
Jacksonville, Florida 32202

BOARD MEMBERS PRESENT:

Larry Schmitt, Board Chair  
Richard Patsy, Trustee  
William E. Scheu, Trustee (via telephone)

ALSO PRESENT:

Beth McCague, Interim Executive Director  
Debbie Manning, Executive Assistant  
Robert Klausner, Board Counsel  
Devin Carter, Board CFO  
Dan Holmes, Summit Strategies Group  
(via phone)  
Jarmon Welch, Actuary (via phone)  
Willard Payne

CITY REPRESENTATIVES PRESENT:

Sam Mousa, Chief Administrative Officer  
Kerri Stewart, Chief of Staff to the Mayor  
Mike Weinstein, Director of Finance  
Tommy Hazouri, City Council Liaison  
Joey Greive, City Fund Treasurer

These matters of the JPFPPF Board of Trustees' Workshop Meeting came on to be heard at the time and place aforesaid, when and where the following proceedings were reported by:

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W O R K S H O P

January 15, 2016

9:01 a.m.

- - -

CHAIRMAN SCHMITT: All right. It's 9:01,  
and we'll go ahead and get started.

We're having to change this to a -- instead  
of a full trustee meeting, we're changing it to a  
workshop. We do not have a quorum. In order to  
have a quorum, you have to have three trustees  
present, physically present.

Although we have Mr. Scheu on the phone, we  
still have to have three trustees actually  
present.

Mr. Payne, although he's been appointed to  
the board by the trustees -- or voted to the  
board by the trustees, that still needs to be  
administerially approved by the City Council,  
which hasn't occurred yet.

COUNCILMAN HAZOURI: I approve you.

MR. PAYNE: Thank you, sir. Thank you.

(Laughter)

CHAIRMAN SCHMITT: So we'll change it to a  
workshop. We'll follow much of the same format.  
We just won't vote on any actions today. So with  
that, we'll get started.

1           Again, we will start out with a moment of  
2           silence to be observed for the following deceased  
3           members: Mr. Graymond E. Butler, retired  
4           firefighter engineer; Clarence A. Rease, retired  
5           fire communications manager; and Allan L.  
6           Simmons, retired police officer.

7           (Pause)

8           (Telephone conference call.)

9           MR. WELCH: Jarmon Welch. Good morning,  
10          everyone.

11          MS. McCAGUE: Good morning, Jarmon. We're  
12          just getting started.

13          CHAIRMAN SCHMITT: If you'll rise and,  
14          Pledge allegiance to the flag of the United  
15          States of America, and to the Republic for which  
16          it stands, one nation, under God, indivisible,  
17          with liberty and justice for all.

18          All right. This morning we have some very  
19          special guests: Mr. Sam Mousa, Chief  
20          Administrative Officer for the City; Mike  
21          Weinstein, Director of Finance; Ms. Kerri  
22          Stewart, Chief of Staff for Mayor Lenny Curry.

23          They're here to present some information  
24          regarding the mayor's plan on the pay-down of the  
25          unfunded liability. We're going to go a little

1 bit out of order here and take them first.

2 So, welcome. And whenever you're ready to  
3 begin.

4 MR. WEINSTEIN: Thank you.

5 MS. McCAGUE: And, Kerri, let me just tell  
6 the folks on the phone, we are working with the  
7 phone. We've got it as close to our speakers as  
8 we can, but if you're having trouble hearing  
9 them -- this is very important information, so if  
10 you're having trouble hearing them, let us know  
11 and we'll do our best to make adjustments.

12 MS. STEWART: Thank you, Beth. And thank  
13 you, Mr. Chairman, and the board for having us  
14 here today to present to you.

15 I'm going to give a brief overview of what  
16 has been filed with the senate and the  
17 legislature in Tallahassee. I'm going to do a  
18 brief statement of the issue, what we believe the  
19 remedy is, and what the mayor has asked  
20 Representative Cummings and Senators Bradley and  
21 Beam to file on behalf of the City of  
22 Jacksonville and Tallahassee.

23 And then I'm going to ask Mr. Weinstein to  
24 come up and go into a little more detail, which  
25 is, I think, where you'll probably get more

1 interest from the members.

2 But, quite succinctly, the issue is that our  
3 total unfunded liability for the City of  
4 Jacksonville related to our three pension funds  
5 is \$2.6 billion.

6 Currently, that's 25 percent of all the  
7 Florida cities and counties' unfunded liability.  
8 And if nothing is done, we'll be forced to  
9 contribute over 20 percent of our general fund  
10 towards pension on an annual basis. That will  
11 run upwards of \$200 million a year of general  
12 funds each year.

13 So what have we asked for? What has the  
14 mayor asked the legislature to do? The solution  
15 is pretty simple. It will allow our county to  
16 extend and repurpose an already existing half  
17 penny surtax to fund this pension liability.

18 There are two fairly simple five-page bills.  
19 House Bill 1298, as filed by Representative  
20 Cummings, and Senate Bill 1652, as co-sponsored  
21 by Senators Bradley and Bean, have a couple of  
22 key points.

23 Number 1: New employees are precluded from  
24 enrolling in an existing benefit retirement plan  
25 or system that receives surtax proceeds. That's

1 all the legislation says in either part of the  
2 legislature. It does not direct what new  
3 employees go into. It just simply says that new  
4 employees cannot go into an existing fund that  
5 will be receiving proceeds from a surtax.

6 The county must have an existing  
7 governmental infrastructure sales surtax, which  
8 is our VJP tax, which is scheduled to terminate  
9 and not subject to renewal currently.

10 The pension liability surtax will expire  
11 when the pension fund is fully funded. The  
12 proceeds from the pension liability surtax must  
13 only be used to reduce the unfunded actuarial  
14 liability of the plan or system. These proceeds  
15 cannot be used for any other government  
16 operation.

17 The proceeds -- the surtax must be approved  
18 by a majority of electors on a referendum. And  
19 just as an added note, all 19 City Council  
20 members co-sponsored and unanimously passed a  
21 resolution urging the state legislature to pass  
22 this bill.

23 A brief overview. It really is that simple.  
24 There are two five-page bills. There's not a  
25 whole lot in it in terms of verbiage, but I'm

1 going to turn it over to Mr. Weinstein now to  
2 talk more about the details behind the verbiage.

3 MS. McCAGUE: Bill, Jarmon and Dan, are you  
4 able to hear adequately?

5 MR. HOLMES: Yes.

6 MR. WELCH: Yes. Thank you.

7 MR. SCHEU: Yes for me too.

8 MS. McCAGUE: Okay. Good.

9 MR. WEINSTEIN: Let me just start to try to  
10 put this in perspective with real dollars. And  
11 as I go through this sort of discussion and open  
12 up for questions, I will eventually get to  
13 liquidity. I will eventually get to chapter  
14 funds and get to what I know are interesting  
15 issues for you.

16 To get it down to real numbers, in this  
17 year's budget, '15 and '16, for the City of  
18 Jacksonville to adequately put into the pension,  
19 the three pensions, normal costs, what we should  
20 be putting in if the pensions were solid, we  
21 should be putting in 75 million, which we are.

22 But we're putting in a total of 260 million.  
23 The difference between the 75 million and the  
24 260- is the unfunded share that we have to put in  
25 in an aggregate analysis for all three. Yours is



1 the biggest pension unfunded liability, and we'll  
2 give you a spreadsheet when we're done to  
3 illustrate just basically all three programs and  
4 how unfunded they are.

5 The bills that are in Tallahassee, there's  
6 three major interest areas of those bills. One  
7 creates a new surtax. It creates a pension  
8 liability surtax. As Kerri said, you have to  
9 already have an infrastructure surtax to be  
10 eligible to get to the pension liability surtax,  
11 but there's a section in the bill that  
12 illustrates this particular creation and the  
13 requirements for you to get into it.

14 Another area of the bill relates to how you  
15 amortize, how the actuaries could look at this.  
16 There's a specific section in statutes that  
17 relate to amortization of unfunded liability.  
18 We've created some language that goes into that  
19 section. That's very important.

20 The third section that's important to us is  
21 if we have to borrow and place dollars into the  
22 unfunded -- into the pension program to cover  
23 unfunded liability, the statute will allow us to  
24 repay ourselves for the cost of that borrowing  
25 with this future revenue stream.

1           This future revenue stream would start 2030  
2 when the Better Jacksonville Plan terminates and  
3 run to at least to 2060, or until all three funds  
4 are fully funded.

5           That's how we originally started. That's  
6 how we thought it would be. But right now the  
7 bill doesn't even have the 2030 as the kickoff.  
8 It doesn't even say when it ends other than when  
9 the funds are fully funded.

10           A brief analysis. Looking at the dollars  
11 from the 2030 to the 2060, it generates about \$8  
12 billion. Now, you've got to present-value that  
13 to get a sense of what it really means, but  
14 that's the kind of money we're talking about. In  
15 probably 2030 it's going to be over a hundred  
16 million and then increase over the 30 years.

17           So that is the long-term solution to filling  
18 the unfunded liabilities for all three programs.

19           We also want to try to get an early-on  
20 benefit. How can we do this to get some relief  
21 from what we're putting in so we can do things  
22 for the City of Jacksonville?

23           That's why those other two sections are  
24 there. The amortization section would allow us,  
25 if it works the way we'd like it to work, for an

1       actuary to begin to take into account that future  
2       revenue stream. The only way that could ever  
3       happen is if the statute says it's got to go to  
4       unfunded liability, it can't go anywhere else.

5               The more we lock it in, the better the  
6       argument to the actuary that you can take that  
7       into account, just as you into account what  
8       future raises may be, how many more people are  
9       coming in. All the difference assumptions that  
10      they make are made for long-term.

11              The way the bill is written now is the  
12      actuary is to take into account the 30 years of  
13      value and then run it on a 30-year actuarial  
14      analysis.

15              When you -- normally when you close a  
16      defined benefit program, it accelerates the  
17      payroll for the unfunded liability. Basically  
18      the process is, when you close a defined benefit  
19      program, you negotiate with the state how long  
20      you have to fill in the unfunded liability. It  
21      could be 15, could be 18, could be 30 years.  
22      It's not a 30-year expression anymore. It's like  
23      taking a 30-year mortgage and paying it off in 15  
24      years.

25              The language in this section basically

1 avoids that for us, that we don't have to be like  
2 everyone else when you close a defined benefit  
3 program. So that's very important.

4 But if, in fact, we can't get that benefit,  
5 the other option is to borrow against that future  
6 revenue stream and pay us back when that future  
7 revenue stream kicks in. So we tried to take in  
8 almost every option we could possibly think of.

9 The liquidity question comes up all the  
10 time. And if -- I'll tell you how we solve it,  
11 but I'll tell you also why I don't think it's  
12 going to necessarily be a problem.

13 If we close the defined benefit program, the  
14 pension will still get the employees -- the  
15 employees' contribution. It will still get the  
16 employer's normal costs, and it will still get a  
17 percentage of the unfunded liability. If the  
18 actuarial analysis comes in, it's not going to  
19 wipe out the unfunded liability. There's still  
20 going to be money coming in.

21 So we don't think there will be a liquidity,  
22 but there is -- if it is an issue, we have ways  
23 to deal with it. You represent about 57 to 59  
24 percent of the total unfunded liability of the  
25 three programs. It is our anticipation if it

1 works the way we would like it to work is that  
2 you would get credit for 57, 58 percent of the  
3 value.

4 If we pump 100 percent of the future revenue  
5 stream into Fire and Police, we'd have a  
6 liquidity problem because it would reduce the  
7 unfunded so much, we're not going to probably do  
8 that.

9 We'll probably take advantage of whatever  
10 value we get, 57, 58 percent of that value, and  
11 it will reduce the unfunded liability for you, it  
12 will reduce the unfunded liability for  
13 Corrections, and it will reduce the unfunded  
14 liability for General Employees. So revenue will  
15 still be going in. And we don't have to take the  
16 full value of the benefit.

17 Let's say -- let's say the \$180 million  
18 we're putting in unfunded, this analysis cuts it  
19 in half to 90-. We don't have to take the 90- as  
20 a benefit. We could take 50- of it. So we can  
21 prevent a liquidity problem by putting in enough  
22 money at all times. And we also could go ahead  
23 and borrow.

24 If we have, in fact, a liquidity problem,  
25 there's nothing to prevent us from going out and

1 borrowing against the new revenue stream and  
2 putting money into the pension fund so there is  
3 no liquidity problem.

4 So we thought about it, and we don't think  
5 it will be a problem, but if it does become a  
6 problem, there are ways to deal with it.

7 The Chapter funds we've checked every which  
8 way, and we are -- your program, this Police and  
9 Fire, is deemed already to be in. And whatever  
10 we do, as long as we have a defined benefit  
11 program, you get the chapter funds. You get the  
12 chapter funds.

13 Sixty years from now, theoretically, if we  
14 went to a defined contribution only, which we may  
15 not do, when the defined benefit program totally  
16 is exhausted and the last beneficiary is out,  
17 that's when the chapter funds would become a  
18 problem. But as long as we have a defined  
19 benefit program, we are already in. We will  
20 continue.

21 Miami looked at this not too long ago and  
22 they presented the same question. And it came  
23 back from Tallahassee that you're in, you're  
24 deemed in and you can't be kicked out as long as  
25 you have a defined benefit program that Police

1 and Fire are in, whether new people go in or not.

2 So we tried to deal with everything that we  
3 possibly could. What we don't want to do is get  
4 distracted on certain things that may or may not  
5 happen, because we don't know what's going to  
6 happen.

7 Basically we've told council that whatever  
8 comes out of Tallahassee, if anything does -- for  
9 those of you who don't understand Tallahassee,  
10 16-, 1700 bills will be filed, one of which is  
11 ours. About 300 get out. So 75 to 80 percent of  
12 the bills that are filed don't come out. So we  
13 already have -- if it's the best bill in the  
14 world, it still has an uphill battle. Ours has a  
15 little controversy to it. It's even more  
16 difficult to get out. Bills usually take a  
17 couple years if at all to get out.

18 So we don't know what's going to come back.  
19 What comes back, we're going to have to sit down  
20 and really analyze, the council is going to have  
21 to determine if what came out is a value to us.

22 And if they want to do something and do it,  
23 they have to vote on it, then a voter referendum,  
24 then we go to collective bargaining. As you all  
25 know, collective bargaining is now involved in

1 pension issues. So we've got lots of difficult  
2 steps to go through.

3 And, finally, we would come to your entity  
4 and deal with how best to do this. We have to do  
5 it jointly. We can't -- we're not going to  
6 dictate to you. We've got to determine how best  
7 to get relief.

8 Ultimately it's going to be fully funded if  
9 this happens. The analysis will be, how do we  
10 try to get immediate advantage of it as well.

11 So we really want two things to happen. We  
12 want it to get fully funded, everybody get their  
13 benefits and be secure and get it off the front  
14 page. But we also want to get some relief in our  
15 budget so we can do roads, do more police, do  
16 more fire, give raises, do the things we haven't  
17 done over the last six, seven, eight years.

18 If we're not successful, we're going to be  
19 stuck basically the way it's been the last five  
20 or six years, just getting by.

21 The actuarial analysis, the unfunded, it  
22 goes up for a while. Eventually it goes away,  
23 but it's 25, 26, 23 years from now. So we're  
24 going to be in trouble for that time unless we do  
25 something pretty substantial.



1           There's going to be a lot of debate in  
2 Tallahassee, hopefully. We already know that the  
3 actuary within the retirement division has been  
4 looking at this. They've made some calls.  
5 It's -- I can't tell you how up hill this still  
6 is. But having been in Tallahassee as a member  
7 of the legislature, and Tommy Hazouri has been  
8 also, it's not easy to get things through.

9           So any offered -- any questions or anything  
10 that we could possibly share with you? We are  
11 going to give you two documents. One is --  
12 they're both one page. One will be our bullet  
13 points basically, our high points as to what it  
14 is we're trying to do and why.

15           And the other is a spreadsheet. It's the  
16 first page of about a 30-page legal-size  
17 spreadsheet that lists all 400, 410 cities and  
18 counties in the State of Florida and where they  
19 are with their pension programs.

20           And you'll see that Police and Fire is the  
21 worst, then comes General Employees, then about  
22 ten lines down is the Corrections. We are huge.  
23 And that's the numbers that Kerri mentioned.

24           In the entire state of Florida, it's a  
25 little over \$10 billion of unfunded liability.

1 Not FRS, but all the cities and counties  
2 combined, well over 10 billion. We're about 2.6  
3 billion when you add all three.

4 So you'll get the front page of that  
5 spreadsheet and you'll get a bullet sheet that  
6 talks about what it is we're trying to do. It is  
7 evolving. What we originally suggested to  
8 Tallahassee as something that we felt would be  
9 palatable is already different.

10 And any member can offer amendments and we  
11 just don't know how it's going to end up, but if  
12 it's not exactly the same in the house and  
13 senate, literally by every word, it doesn't get  
14 out. And if it does get out, the governor, as  
15 you know from years passed, he vetoes a lot of  
16 things. So we won't know for quite some time if  
17 it's even an option.

18 And, again, then we have the council, then  
19 we have referendum, then we have collective  
20 bargaining, and then we have the boards, the  
21 pension boards.

22 So we've got a long ways to go, but  
23 ultimately we may be able to get to where we know  
24 that the pensions are going to be solvent, and  
25 doing it in a way that the taxes stay the same.

1 We're not increasing taxes. It's 7 percent now,  
2 sales tax. It will continue to be 7 percent,  
3 just extended past 2030.

4 Questions?

5 MS. McCAGUE: I have a few. First of all,  
6 thank you-all for being here and thank you very  
7 much for putting this issue front and center in  
8 the mayor's work for the year.

9 I like a dollar today better than I like a  
10 dollar tomorrow. And so did I hear you say that  
11 there's a possibility if the Division of  
12 Retirement Services wouldn't allow the 30-year  
13 amortization, that the city might bond out that  
14 2031 through 2060 revenue and put that money into  
15 the funds?

16 MR. WEINSTEIN: That would be an option.  
17 It's not nearly as attractive because it's costly  
18 because you pay the interest, and we wouldn't get  
19 nearly the size relief that we're looking for.  
20 But it is an option.

21 But the pension would still get what the  
22 actuary will say your ARC should be. It's just  
23 the city will get some relief. If we borrow \$50  
24 million to do this, then instead of putting in  
25 another 180-, we'll put in 140- or 130- and take

1 the 50- that we borrowed and make it 180-.

2 So the pension is not going to get  
3 additional dollars. The pension funds will get  
4 what the actuary has presented as it should if we  
5 borrow.

6 If we get the amortization option, then the  
7 actuary will do a totally new analysis and the  
8 unfunded liability could be substantially lower  
9 than it is today, but it will still be there.

10 And, again, whatever it comes out as being,  
11 we don't have to take the entire relief. If the  
12 relief is so much that it presents a potential  
13 liquidity problem, we wouldn't take the entire  
14 relief. We'll put in enough to make sure  
15 liquidity doesn't become an issue. And we'll do  
16 that together. You know, those are decisions and  
17 analyses that we will do jointly.

18 So the long-term is terrific, how we benefit  
19 from it. And each year that we delay makes it  
20 easier because we get closer to the money. So it  
21 just depends.

22 And this can't happen overnight. I mean,  
23 the earliest it could be -- we're looking maybe  
24 '18, '19 fiscal year at the earliest. I mean, if  
25 we go through referendum and then collective

1 bargaining and then they have to do another  
2 actuarial analysis, it's going to be a while. So  
3 if it's before '18, '19, I'll be surprised. It  
4 could be, but I doubt it. I doubt it.

5 So we're probably putting in what we  
6 anticipate putting in for at least the next  
7 couple years, which is a burden to the city. But  
8 at least we will know, at least we will know,  
9 that's it solved.

10 Now, that's the goal. The goal is to get  
11 this off everybody's back. That's the long-term  
12 goal.

13 MR. PATSY: Mike, so I'm clear on this, on  
14 the amortization period that you intend or hope  
15 for, are you talking about amortizing the  
16 unfunded liability out to 2060?

17 MR. WEINSTEIN: The way the bill reads, is  
18 the actuary is to -- it says "shall" basically --  
19 take into consideration the 30 years of the bill,  
20 okay? And then do another actuarial analysis to  
21 pay 30 years. I mean, there will still be a  
22 30-year actuarial analysis, but they're to take  
23 in the entire 30 years -- which gets us to 2045.  
24 Thirty years from now basically gets us to 2045.

25 But the bill says take into account even

1 beyond that as revenue and then do another  
2 30-year sort of mortgage on it. So there's two  
3 30 years in the bill: 30 years of actuarial  
4 analysis, but when you do the actuarial analysis,  
5 take in from 2030 to 2060 as future dollars.

6 MR. PATSY: So we're taking it all the way  
7 out to 2060?

8 MR. WEINSTEIN: Well, again, when we first  
9 presented it, that's what we thought it would be.  
10 But it's going to be fully funded before that.  
11 So the irony is, all three programs will be fully  
12 funded long before we get to 2060.

13 But the bill -- again, we didn't -- it's  
14 their bill -- takes into account 30 years of  
15 revenue. And we'll have to see what happens.  
16 That's why the idea of really sitting down and  
17 talking through numbers, it's just -- we just  
18 don't know how it's going to end up.

19 And even if that's the bill, we may have  
20 decisions made through GASB and others that we  
21 can't do it that way. I mean, we don't know.  
22 That's why the borrowing is vetted in there as a  
23 last resort and to be reimbursed.

24 MR. PATSY: Next question or concern on my  
25 side of the equation.

1           None of the city pension -- none of the city  
2 employees are covered by Social Security.

3           MR. WEINSTEIN: That's correct.

4           MR. PATSY: And everything I've read in the  
5 press alludes to a defined contribution plan  
6 replacing a defined benefit plan for all new  
7 hires.

8           MR. WEINSTEIN: General Employees, as you  
9 know, have the option now to go into a defined  
10 contribution. If for some reason the statute  
11 allows us to go to FRS, if people go to FRS, they  
12 would then be involved in their program and  
13 Social Security.

14           But if we have a defined contribution  
15 program here or a new defined benefit program  
16 here outside the one we have now for everybody,  
17 no Social Security. City of Jacksonville is not  
18 in Social Security. So if it's the City of  
19 Jacksonville defined contribution plan as we have  
20 now for General Employees, they don't -- they're  
21 not in Social Security.

22           MR. PATSY: Right. My experience with  
23 General Employees, my view of that is there are  
24 complications associated with that. Not today  
25 for an employee, but when they turn 70, 75, 80,

1           potentially -- you know, Social Security is a  
2           safety net.

3           MR. WEINSTEIN:  If they go out and work  
4           other jobs, they will be putting into Social  
5           Security, and if they don't work 30 years or more  
6           getting Social Security, then there's a penalty.  
7           And the more they work in Social Security, the  
8           less the penalty.  But, yes, there is an offset.

9           The theory beyond that is that our pension  
10          programs were a little more attractive because  
11          the employees weren't sending money to Washington  
12          and the employer wasn't sending money to  
13          Washington, and that money was built into the  
14          pension program.

15          That's why it's not fair to compare our  
16          pension programs to others, because ours is  
17          supposed to be better because we don't have  
18          Social Security.

19          MR. PATSY:  Right, right.  And I understand  
20          that.  My concern would be that a total migration  
21          to a defined contribution plan takes away that  
22          safety net.  So that if decisions made by that  
23          individual employee, either while they're  
24          employed or post-working for the city --

25          MR. WEINSTEIN:  We can help manage



1 investment decisions while we have the money, but  
2 if they take it out after they retire and we  
3 don't have any influence, they can misuse it and  
4 what have you. But that's an issue we'll talk  
5 about.

6 I mean, we don't know if we're going to go  
7 to a defined contribution. If we do, maybe --  
8 you know, there are defined contribution programs  
9 that allow you at the end to go into annuities.

10 MR. PATSY: Absolutely.

11 MR. WEINSTEIN: So there are ways to lessen  
12 that concern. And those will be things that --  
13 those will be many of a larger group of things  
14 that we're going to have to sit down and  
15 creatively think about. But it's premature now  
16 because we just don't --

17 MR. PATSY: Right. I just want to make  
18 sure --

19 MR. WEINSTEIN: Yeah, I know. And we've  
20 looked at all those other defined contribution  
21 programs that have additional benefits than just  
22 interest on money.

23 MR. PATSY: Okay.

24 MR. MOUSA: Let me just say this.

25 But at the present time, it's so important

1 to note that the bills as submitted do not  
2 reference defined contribution. They do not  
3 reference any sort of benefit plan for new  
4 employees, and that's good.

5 Now, what happens at the end of the day is a  
6 different story. And I know you're going to read  
7 and you're going to hear different senators and  
8 different representatives claiming, Well, I think  
9 it needs to be this, and I think it needs to be  
10 that. We've expected that discussion in rhetoric  
11 to happen. That's just what happens in the  
12 legislature. They've got opinions as to what  
13 they want to see go on.

14 But currently we've got the most flexibility  
15 you can ask for in that it doesn't reference  
16 defined contribution. It doesn't -- for new  
17 employees. It doesn't reference anything. So  
18 that opens the door for us to look at FRS  
19 possibly, look at defined contribution, or to  
20 look at some other defined benefit plan, and  
21 we're hoping it will stay that way.

22 But we all know Tallahassee. We all know  
23 what happens between the house and the senate.  
24 You know best, as Mike knows. It's a  
25 sausage-making process and you never know what

1 comes out at the end, but we're hoping for the  
2 best.

3 MR. WEINSTEIN: When we're asked our  
4 opinion, we want it to be the way it is now.

5 MR. MOUSA: Correct.

6 COUNCILMAN HAZOURI: Mike, just on the  
7 process part --

8 MR. SCHEU: Gentlemen, when you get ready  
9 for more questions, I've got a couple.

10 CHAIRMAN SCHMITT: Okay, Bill. I'll call on  
11 you next.

12 COUNCILMAN HAZOURI: I'm sorry.

13 CHAIRMAN SCHMITT: No, go ahead.

14 MR. HAZOURI: Mine's about the process.

15 In the legislature now, we lock in Duval  
16 with our consolidated government and all. What  
17 if another big-time city that's not as unfunded  
18 as we are, but maybe Miami or whomever, wants to  
19 attach themselves to that bill, which we know  
20 could happen and then start loving it to death in  
21 the end.

22 So is there a way that we can prevent that  
23 from happening? Right now we're just talking  
24 about a consolidated government. We describe  
25 ourselves, and there are at least -- the last I

1 saw -- we're not even doing that now?

2 MR. WEINSTEIN: Well, we have things --  
3 there are things in the bill that really limit  
4 who can take -- who can use it --

5 COUNCILMAN HAZOURI: Right.

6 MR. WEINSTEIN: -- and I don't know whether  
7 anyone else really can. You have to have an  
8 already existing infrastructure. You have to  
9 have it, you know, sun-setted. We had things in  
10 it when we suggested to them --

11 COUNCILMAN HAZOURI: When I first saw it --

12 MR. WEINSTEIN: -- that locked it just for  
13 us.

14 COUNCILMAN HAZOURI: Right, right. So we  
15 don't have that in there now?

16 MR. WEINSTEIN: It's not nearly as tight,  
17 but it is very tight. There might be one or two  
18 other communities that even have the requirements  
19 to get in, but there may not even be any. And  
20 they'd have to want too.

21 COUNCILMAN HAZOURI: If it comes open to the  
22 council as it is, say it passes as it is, going  
23 through all the waccamaws that it has to go  
24 through, and I know you negotiate whichever plan  
25 with the Police, Fire and Corrections and General

1 Employees, the new ones, but will they -- do we  
2 have as a council -- and I know it's a council  
3 question but something that's going to be  
4 discussed -- do we get -- are we going to have a  
5 choice of saying we want one, two or three  
6 different approaches to take to the Police and  
7 Fire for discussion, or do they -- you just -- is  
8 it wide open that you just take it? If it's a  
9 blank check, then you-all take that to the Police  
10 and Fire so we don't lock in anything one way or  
11 the other?

12 MR. WEINSTEIN: Let me try --

13 COUNCILMAN HAZOURI: Okay.

14 MR. WEINSTEIN: When it comes to council, it  
15 going to be for you to agree that this is a  
16 benefit for us.

17 COUNCILMAN HAZOURI: Right.

18 MR. WEINSTEIN: And send it to referendum.

19 COUNCILMAN HAZOURI: I get that.

20 MR. WEINSTEIN: Ultimately, when we go to  
21 collective bargaining, the potentials of  
22 collective bargaining come back to council. And  
23 in shade meetings with council, we could talk  
24 about what it is council would like to see  
25 versus, you know, what may come back.

1           But council will ultimately have to approve  
2 whatever options are at the end --

3           COUNCILMAN HAZOURI: I understand that, and  
4 I don't want to belabor it. Right now -- before,  
5 we were concerned that they would just say you  
6 had to do a defined contribution plan. But now  
7 that's not in there?

8           MR. WEINSTEIN: It's not in there now.

9           COUNCILMAN HAZOURI: Okay. Say it's not in  
10 there. So when it comes to us for approval to go  
11 to the referendum, there won't be any kind of  
12 plan in place or suggested plans --

13          MR. WEINSTEIN: Well, it would be -- it  
14 would be whatever the bill says. Now, the bill  
15 might say that --

16          COUNCILMAN HAZOURI: But, I mean, if it  
17 doesn't, it's wide open --

18          MR. WEINSTEIN: -- it's going to be whatever  
19 the bill is.

20          COUNCILMAN HAZOURI: -- for you-all to  
21 negotiate and then come back to approve or  
22 disapprove --

23          MR. WEINSTEIN: Absolutely.

24          COUNCILMAN HAZOURI: -- so we're not locking  
25 in either the council, whichever plan they can

1 do.

2 MR. WEINSTEIN: No. You can't, because that  
3 would be a violation of collective bargaining.

4 COUNCILMAN HAZOURI: Okay.

5 MR. WEINSTEIN: No. It's got to be -- after  
6 collective bargaining, those options that are  
7 agreed upon will come to council --

8 COUNCILMAN HAZOURI: I just don't want to  
9 get this parade of horrors coming to us before.  
10 I want to make sure it's clear that everybody  
11 knows it's going to be wide open and  
12 negotiable --

13 MR. WEINSTEIN: We certainly hope so, but we  
14 don't know what it's going to be.

15 COUNCILMAN HAZOURI: Me too. We all do.  
16 Thank you.

17 CHAIRMAN SCHMITT: Mr. Scheu.

18 MR. SCHEU: Thank you, to all three of you.  
19 I really want to thank you. This is very  
20 creative. I think ultimately it will be of great  
21 benefit, and the devil is in the details.

22 It seems to me, as Mike said, this is  
23 particularly crucial for this to be mandating  
24 that the actuaries take into account that stream  
25 of money going out the additional 30 years,

1           because otherwise, you just have to bond it  
2           because you wouldn't have the present value.

3           And, Number 2, the waiver of -- or the  
4           elimination of the requirement that you have to  
5           accelerate the payment of the unfunded liability.  
6           So those are two critical positions.

7           My question relates somewhat to what Tommy  
8           was saying. As I understand it, the whole issue  
9           of new employees and their plan, except for the  
10          fact they won't go into the existing plan, that  
11          all is on the table to get negotiated a part of  
12          collective bargaining.

13          At that point is when you would take into  
14          account the observations of the task force when  
15          the sheriff and the fire chief talked about  
16          workforce mobility, the cost of education of new  
17          hires and willing to retain hires so they don't  
18          leave after ten years, which the Pew Study showed  
19          the experience in Texas to be very difficult. So  
20          I hope that will be part of it. I wonder if  
21          you-all had any thought about that.

22          MR. WEINSTEIN: We have, and as a matter of  
23          fact, every time we've talked about a defined  
24          contribution plan, we understand the recruiting  
25          challenge, we understand keeping people, we



1 understand those issues.

2 And we thought if we ever had to go to a  
3 defined contribution program, we can create it in  
4 a way that it's very lucrative. It could be --  
5 you know, they put in 8, we put in 8, and then  
6 after 3 years, they put in 8, we put in 10. And  
7 then after 5 years, they put in 8, we put in 12.

8 The only limitation on how attractive we can  
9 make defined contribution is it can't take in  
10 more than 53,000 a year. And I don't think  
11 there's many of us, especially around the room  
12 here, that has that as a problem.

13 MR. SCHEU: That's under the federal  
14 statute, right?

15 MR. WEINSTEIN: Yes, yes.

16 So we at the table, with council approval,  
17 can make a very, very attractive defined  
18 contribution plan, and we could increase the  
19 starting salaries. I mean, we know recruiting  
20 and keeping, especially public safety, is the key  
21 issue here. And we're going to make sure that  
22 we're smart about it with the unions.

23 The goal ultimately -- we never can lose  
24 track of the goal -- is to get to the money  
25 stream so that we ultimately get this thing

1 funded and it doesn't become a newspaper issue  
2 all the time and people can feel that their  
3 benefits are, in fact, going to be there for them  
4 whether it's 10, 20, 30, 40, 50 years from now.  
5 We've got to get some assurance that we've got  
6 the money.

7 MR. SCHEU: So what this really is -- we can  
8 focus on the funding side of this, which really  
9 is the city's obligation, and just -- we don't  
10 really need to be having a conversation now about  
11 the collective bargaining aspects of it, except  
12 recognizing that that's going to come.

13 MR. WEINSTEIN: Absolutely.

14 MR. WELCH: I have a couple of comment when  
15 it's time.

16 MR. SCHEU: Let me ask one other question  
17 before you move, Jarmon.

18 Mike, you talked about this being a joint  
19 effort and that you-all are going to work with  
20 the JPFPPF, and I hope that comes.

21 Do you see, coming out of the council and  
22 the JPFPPF Board, a modification of the agreement  
23 that was just negotiated so that it binds the  
24 city to do certain things and the fund so that  
25 it's not just a year-to-year thing?

1           MR. WEINSTEIN: Everything is on the table.  
2 Everything is on the table --

3           MR. SCHEU: And the promise to operate  
4 jointly.

5           MR. WEINSTEIN: Absolutely. And working  
6 together, I mean, we're going to have actuaries  
7 and they're going to have actuaries and they're  
8 going to have to get comfortable -- both sides  
9 are going to have to get comfortable with where  
10 we're going.

11           But as far as -- we've talked and had  
12 conversation about the existing agreement and,  
13 you know, with ten votes and the pension board  
14 agreeing, that could be adjusted and changed.  
15 And I don't know think there's anything at the  
16 beginning that would be restricted from being  
17 discussed at collective bargaining.

18           MR. SCHEU: Thank you.

19           MS. MCCAGUE: I think Jarmon had a question.

20           CHAIRMAN SCHMITT: Go ahead, Jarmon.

21           MR. WELCH: Okay. And Have two comments and  
22 an observation.

23           As you know, the issue of both pension funds  
24 have totaled up roughly to 3 1/2 billion market  
25 value, earned about 10 percent less than what was

1 expected.

2 So your 2.6 unfunded figure, I imagine, is  
3 getting up close to 3 million right now at the  
4 current value of it. We've done our valuation  
5 and ours went from 1.6 to 1.8 -- (inaudible)  
6 increase of general money, my experience,  
7 sometimes increases too.

8 My second comment is, as you know, the  
9 supplemental payments was supposed to come in  
10 this plan starting in 2019 from the city side is  
11 32 million. So, in effect, this sales tax that  
12 we're moving to the present, a good portion of  
13 that will be used up to cover that 32 million.

14 An observation. If Tallahassee doesn't let  
15 you go ahead and do it, it would seem that it  
16 would be a possibility that by local ordinance  
17 change, that you could move the money there to at  
18 least cover this 32 million since Tallahassee has  
19 no regulation (inaudible) because you'll still be  
20 meeting the minimum funded without the  
21 supplemental. The supplemental is supplemental.

22 And my question is, since the present value  
23 of future cash flow is at 7 percent interest in  
24 the police and fire plan, and the general present  
25 value of cash flow is 7 1/2 percent interest,

1 present value (inaudible) at those interest rates  
2 and any sums that you had for this 30-year period  
3 at present value, at that rate, is that your  
4 idea, that we use the actual interest rates for  
5 present value?

6 MR. WEINSTEIN: As far as -- well, first of  
7 all, I think you're right. I think it's probably  
8 closer to 3 billion today. The numbers are only  
9 going to get worse, and that's why it's good that  
10 the bills says, until the funds are fully funded.  
11 It may take a little longer than we thought,  
12 although that out years, it's over 4- or 500  
13 million a year that sales tax is bringing in  
14 those out years.

15 The idea of the 32 million you're talking  
16 about, we have discussed that also. And that  
17 is -- what we do with the existing agreement will  
18 be up to us, whether we want to change it, and up  
19 to the unions. And changing it and using  
20 different dollars would be something we would be  
21 willing to discuss. Any option is open.

22 But as far as the way we're looking at  
23 actuarially, we're using the assumptions that are  
24 out there, and knowing that it's probably going  
25 to get worse than that, but we don't have

1 anything else to use. I mean, you know, every  
2 couple years you do a new actuarial analysis.

3 So even if the assumptions don't come in,  
4 when it's recalculated, the unfunded liability  
5 just gets -- will get worse, and we expect that.  
6 That's why this is so important to get passed.

7 But basically we're taking the assumptions  
8 that are out there today and have been voted on  
9 and locked in, and those are the numbers we're  
10 using. And as those change, new analysis could  
11 be made.

12 MR. WELCH: You will be using the actuarial  
13 assumptions and not market assumptions?

14 MR. WEINSTEIN: We can use both in the  
15 analysis. Neither of them are going to be right  
16 because they're both guesses, you know,  
17 basically. But, yes, knowing the numbers are  
18 going to change, knowing that our funded  
19 liability amount will go up, we understand that  
20 and, again, that's why this is so critically  
21 important.

22 MR. WELCH: One more comment on that.

23 If you're going to give us, let's say, \$100  
24 million 15 years from now, and the fund is going  
25 to make out a \$100 million payment, well, then,

1 of course, I'd have to value them both at the  
2 same interest rate because your hundred million  
3 dollars is not working any more than my hundred  
4 million. In an actuarial valuation, the two  
5 rates have to be the same.

6 MR. WEINSTEIN: Yes. Yes.

7 MS. McCAGUE: Mike, I would like to ask a  
8 couple questions that have to do with the bill  
9 and not the financials.

10 First of all, and I know things can change  
11 moment by moment, but do you feel think you've  
12 got the leadership of the key committees in  
13 Tallahassee who are supporting the effort here?

14 MS. STEWART: The mayor has been in  
15 Tallahassee for the last three days. Prior to  
16 his visit this week, he has been in communication  
17 with the leadership in both the house and the  
18 senate, the incoming leadership in the house and  
19 the senate.

20 And on his personal visits this week, he hit  
21 the chairs of all of the committees that it could  
22 potentially be referenced to. So he is not  
23 asking anyone for their commitment. He is simply  
24 asking them to be open and to listen and to not  
25 come out against or for it strongly one way or

1 the other.

2 And so that has been what's asked and that  
3 has been received very, very well by all of those  
4 folks I just mentioned.

5 He also met with individual members of the  
6 Duval Delegation and will be going back over next  
7 week to meet with them collectively.

8 MS. McCAGUE: Okay. Thank you.

9 Let's just say the bill came out exactly the  
10 way you wanted it to and it would go to council  
11 and ultimately the referendum.

12 How would the pension board be -- be secure  
13 in that some portion of those future revenues  
14 would be used to cover this particular unfunded  
15 liability?

16 MR. WEINSTEIN: Well, we have a legal  
17 obligation to pay the ARC, whatever the actuary  
18 comes out saying it is. So we can't -- we can't  
19 ignore our obligation. The only question will  
20 be, will our obligation be a little less because  
21 of what's happened in Tallahassee.

22 So, I mean, the goal is to get these funded  
23 and you're the lion's share of the -- of the  
24 problem. So I don't see any -- I don't know how  
25 that could possibly happen. We have to pay your



1           ARC.

2           MR. MOUSA: We currently have a legal  
3 obligation today to pay your ARC and we've been  
4 doing that. We're just looking for another  
5 funding source to pay that off.

6           CHAIRMAN SCHMITT: I have a few questions  
7 here.

8           First, we, the board, pension board, has  
9 gotten out of the pension benefits negotiation.  
10 And I think that's great. We should be focused  
11 on the funding and investment returns and running  
12 the administration of the pension fund.

13           However, we're currently operating under  
14 benefits that we did negotiate. Part of that  
15 negotiation included concessions by our 50-some  
16 odd -- or 5,700 members, some of them who are  
17 still working, where they got decreased benefits  
18 because of our vote.

19           And to offset that, the city agreed to make  
20 additional payments to make sure that when they  
21 retire, that the fund is going to be solvent and  
22 liquid, has the liquidity, to pay them their  
23 pension benefits.

24           That was seven months ago. But now we're  
25 already hearing the concessions that were given

1 up, yeah, you're still giving them up, but the  
2 city is no longer going to pay their fair share.

3 MR. WEINSTEIN: Why did you hear that?

4 MR. MOUSA: Where did you hear that?

5 CHAIRMAN SCHMITT: Well --

6 MR. WEINSTEIN: We can't -- we can't change  
7 that. It's an agreed upon -- we can't on our  
8 side change that agreement. It has to be  
9 mutually changed.

10 MR. MOUSA: In fact, what you did hear is  
11 the agreement, the renegotiating agreement,  
12 possibly voided the previous agreement.

13 MR. WEINSTEIN: Right. Both sides.

14 MR. MOUSA: It's both sides. It's on the  
15 table.

16 CHAIRMAN SCHMITT: Okay. But my point is,  
17 we just negotiated that --

18 MR. MOUSA: We understand.

19 CHAIRMAN SCHMITT: -- we're part of it.

20 MR. MOUSA: Right.

21 CHAIRMAN SCHMITT: The members gave  
22 concessions.

23 MR. MOUSA: Correct

24 CHAIRMAN SCHMITT: In return for those  
25 concessions, the city said, We're going to pay

1 more into the fund for the next 15 years --

2 MR. MOUSA: You're repeating --

3 CHAIRMAN SCHMITT: -- so this fund is taken  
4 care of.

5 MR. MOUSA: Yeah. And what we're saying  
6 today is, on the collective bargaining table  
7 could be the possibility of saying those  
8 employees who took a haircut no longer have to  
9 take a haircut. We're going to make them right.  
10 It's just not offering anything now because we're  
11 not collectively bargaining today.

12 But everything is on the table. We can't  
13 void all that. We can't do that on our own.

14 MR. WEINSTEIN: Yeah. We can't relieve our  
15 responsibility on our own.

16 MR. MOUSA: Correct.

17 MR. WEINSTEIN: I mean, that's not possible.

18 CHAIRMAN SCHMITT: And, again, I wish we  
19 weren't ever involved in the pension  
20 negotiations.

21 MR. WEINSTEIN: We understand.

22 CHAIRMAN SCHMITT: But we were at that time  
23 and that's the deal that came out of it at that  
24 time.

25 MR. MOUSA: But we don't want you to think

1           that the haircut -- that we're saying the  
2           haircuts are going to continue and we're not  
3           putting in our 32 million. That's not what we're  
4           saying.

5           CHAIRMAN SCHMITT: Okay.

6           MR. MOUSA: We're saying, everything is on  
7           the table. And hopefully we'll be in a position  
8           to where we could void that and bring everybody  
9           back up.

10          CHAIRMAN SCHMITT: Okay. So now I turn to  
11          our current -- at least my biggest concern, and  
12          you mentioned it, is the liquidity.

13          Obviously the actuaries have to do their  
14          work. You know, there's a bunch of hurdles,  
15          GASB, IRS, all the other legislation, all those  
16          other things. But what it boils down to for our  
17          member is, is there going to be enough money in  
18          this plan to pay me when I retire?

19          MR. WEINSTEIN: Okay. You didn't hear my  
20          discussions?

21          CHAIRMAN SCHMITT: I did.

22          MR. WEINSTEIN: Okay.

23          CHAIRMAN SCHMITT: But let me finish.

24          We've got some great financial minds here in  
25          the room today. We'll hopefully have some great

1 financial minds after you two retire. But you  
2 mentioned --

3 MR. MOUSA: Or get fired.

4 (Laughter)

5 CHAIRMAN SCHMITT: But you mentioned the  
6 position of our pension funds here in this city  
7 compared to all the other cities in the State of  
8 Florida. We are in the worst position out of all  
9 them. That was from the great financial minds of  
10 the past.

11 And now we're putting our hands, not just in  
12 yours, I believe you guys -- when you-all say  
13 this is what you're going to do, I believe that's  
14 what you're going to do. But we're now betting  
15 beyond your financial minds. We're going beyond  
16 eight years.

17 We're going -- starting in 2030, we're going  
18 to trust that the great financial minds of 2030  
19 will come up with a better idea than what you-all  
20 have today. That is troubling for the members.

21 MR. MOUSA: Mr. Chair, let me just say this.  
22 Let's go back to the previous financial minds of  
23 the past, to use your words. Let's make sure  
24 we're clear that the position we're in today,  
25 everybody had responsibility.

1           CHAIRMAN SCHMITT:    Sure.

2           MR. MOUSA:    There isn't any one person, any  
3 one administration, any particular four or eight  
4 years.  It's just everybody had a responsibility.  
5 There could have been excess benefits given.  
6 There could have been wrong assumptions.  There  
7 could have been holidays taken.  We've heard that  
8 before.

9           So let's not -- let's not get back into how  
10 we got to where we got.  It's important to know  
11 how you got to where you got, but it's nothing  
12 really good to dwell on.  So you don't make those  
13 mistakes again, it's important to know so you  
14 don't make those mistakes again.  But it doesn't  
15 do us any good to dwell on it.

16          What we're looking is towards the future.  
17 And as we mentioned, this is a four- or five-step  
18 process and we're hoping to get through the first  
19 step.  And the first step is to get a dedicated  
20 funding source that can't be used for anything  
21 else other than the unfunded pension liability.  
22 Nothing else.

23          We're still going to put in our normal  
24 contribution.  We're still going to put in any  
25 shortage if our actuarial study doesn't work out.

1 We're going to be required by law to do that. So  
2 this can only be better. I don't see where it  
3 can go worse. It can only be better.

4 You have a dedicated funding source  
5 dedicated to only unfunded pension liabilities,  
6 which we've never had in the past. We've always  
7 had to depend on the general fund, or we've  
8 always had to depend on, Well, what can we do  
9 here so we can minimize the general fund? Or  
10 what benefits can we not give so we can minimize  
11 the general fund?

12 We won't be obligated on the general fund.  
13 We won't be obligated to the general fund. We  
14 will have our own pot for unfunded pension  
15 liability, Mr. Chair.

16 CHAIRMAN SCHMITT: Yes. And I like that  
17 idea. I think that's a great idea.

18 Financially it makes sense to not wait to  
19 2030 to do it. Financially it makes sense to  
20 start at 2018 or 2020. The idea of waiting 15  
21 years to start doing that financially doesn't  
22 make any sense.

23 Why would we not do that dedicated financial  
24 source -- do the legislation, get that done so  
25 that we can start doing that in two years from

1           today instead of 15 years from today?

2           MR. MOUSA: Mr. Chairman, as Mike stated in  
3           the meeting earlier, that's an option. We're  
4           going to run our actuaries. We're going to see  
5           what the problems are. We're going to see where  
6           the pitfalls are. And if we see a financial  
7           problem, we're going to borrow. He said it twice  
8           today. Possibly borrow the monies.

9           As the executive director says, a dollar  
10          today to her is worth more than a dollar  
11          tomorrow. It might work out that way. It might  
12          work out that we go out and borrow \$50 million,  
13          put it in the fund to make it financially -- with  
14          regards to your comments -- correct, and then we  
15          pay ourselves back with interest, which the law  
16          allows us to do.

17          We don't -- we don't want you to find every  
18          different way where this may not work. We'd like  
19          your support in finding every way to help us make  
20          this work.

21          CHAIRMAN SCHMITT: Do you --

22          MR. MOUSA: We can all sit back and say, Not  
23          going to do this, not going to do that, that's  
24          not going to work, that's not going to work.

25          We sure would like to turn that around and



1 say, You know, we can possibly do this, we could  
2 possibly do that, we could possibly do the --  
3 that's the support we're looking for today.

4 MR. WEINSTEIN: From a financial -- your  
5 point is well taken. From a financial  
6 perspective, it's better to have the revenue  
7 stream today, but we're not in that decision  
8 making, and that's a political environment and  
9 that's just not happening.

10 This opportunity is the least painful  
11 because it doesn't raise taxes. The only other  
12 way to get a revenue stream --

13 MR. SCHEU: Yeah. That's why my question  
14 is, going forward, given the performance that's  
15 been alluded to, not just one administration or  
16 one City Council or one group of trustees or  
17 whatever, I think -- I think that it's Larry's  
18 worry that the city changes down the road --

19 MR. WEINSTEIN: Well, it can't change --

20 (Simultaneous speech)

21 MR. SCHEU: -- modification of the agreement  
22 so that the city binds itself to do whatever it  
23 is, keeping your options open now, but whatever  
24 is finally agreed to, that that somehow gets  
25 reduced to an agreement.

1 MR. WEINSTEIN: Well, two things.

2 The possibility of, again, having another  
3 agreement that is binding longer is always a  
4 possibility. But the dollars that Sam's talking  
5 about can't be used for anything else. So the  
6 city can't come in and say, We're going to use  
7 that money for something else. It's got to go to  
8 the unfunded. And, again, by all --

9 MR. SCHEU: Well, just like you're doing  
10 now, you could go back to the legislature 15  
11 years from now and say, Well, we've changed our  
12 mind about it --

13 MR. MOUSA: My gosh, Bill.

14 COUNCILMAN HAZOURI: That's what we don't  
15 want to do.

16 MR. SCHEU: -- and all I'm saying is --

17 COUNCILMAN HAZOURI: Don't recreate the  
18 wheel.

19 MR. SCHEU: -- if we bind ourselves to it,  
20 it would be better.

21 MR. MOUSA: Hey, Bill, that's another --  
22 that's another point that I was making. You  
23 know, we could all fall dead tomorrow too and get  
24 hit by trucks and all this thing would go away.  
25 I mean, let's --

1           MR. SCHEU: I agree. Yeah, I'm for  
2 accentuating the positives. But all I'm saying  
3 is, you'd probably go a long way just -- whatever  
4 the deal ends up being, that it gets to some  
5 understandable agreement between the city and the  
6 trustees.

7           MR. WEINSTEIN: And those are legitimate  
8 conversations to have, if we even have an option.

9           MR. MOUSA: Correct. If we get the  
10 opportunity.

11          MS. McCAGUE: That's right. Okay. And --  
12 excuse me.

13          CHAIRMAN SCHMITT: I'm sorry. I just wanted  
14 to follow-up.

15                 And it's not by my intention to be the  
16 Negative Nelly. But it is my obligation to make  
17 sure that the issues that have been coming up --  
18 and when I look at this individually, those are  
19 concerns.

20                 Obviously you've thought of them as well. I  
21 haven't heard any plan that comes close to doing  
22 what you-all are proposing. So I applaud you for  
23 all of that, but I think these other issues and  
24 concerns do need to be discussed and addressed,  
25 which so far you-all have. So --

1           MR. MOUSA: Mr. Chairman, the devil is in  
2 the details.

3           CHAIRMAN SCHMITT: Yes.

4           MR. MOUSA: We know that.

5           MS. McCAGUE: Right.

6           MR. MOUSA: And we will have to work out  
7 together.

8           MS. McCAGUE: So let's talk about that for  
9 just a moment, in that our responsibility around  
10 this table as fiduciaries to the fund is to the  
11 pensioners and the actives who will be relying on  
12 the pension in the future.

13          MR. MOUSA: Correct.

14          MS. McCAGUE: So that is what we are all  
15 focused on. So when people ask me how does the  
16 fund feel about this plan, I tell them the same  
17 thing. And that is, I love it that there is a  
18 dedicated revenue source being sought to cure  
19 this problem, but we will have to wait and see  
20 what the details are to see exactly what this  
21 means.

22                 So when do you think that we might be seeing  
23 and understanding more about details that -- so  
24 that we can start working with our actuary on  
25 really seeing, what does this mean?

1           MR. WEINSTEIN: After the governor signs the  
2 bill. Until then, it's just --

3           MS. McCAGUE: But it would be at that point?

4           MR. WEINSTEIN: -- hypothetical. Yeah. I  
5 mean, we'll have a better sense -- if the bill  
6 starts to change, we'll have a sense of what the  
7 change is, but for us to get really into the  
8 weeds until it's done -- and it's not done  
9 because it can get through the house and senate,  
10 as I said, and the governor vetoes it.

11           We'll have ample time to deal with whatever  
12 comes out of Tallahassee and, if so, signed by  
13 the governor to figure all this stuff out. And  
14 the referendum will take time. The Council  
15 decisions will take time.

16           So the goal now is to get to the money, to  
17 focus on the revenue stream and then figure out  
18 how best to get a win-win for everybody. There's  
19 enough money and there's enough time to figure  
20 this out so everybody is happy at the end.

21           But don't -- don't get caught up in an issue  
22 that you may not like and lose the opportunity to  
23 get at the money. Because if we don't get at  
24 this money, we're again in for 23, 24 years of  
25 basically stall.

1 MS. McCAGUE: And so --

2 MR. WELCH: Can you give us your predicted  
3 revenue stream and how your actual present value  
4 is so I can do a projection for the fund?

5 MR. WEINSTEIN: We will have actuarial  
6 analysis on what we think as of today the bill is  
7 probably middle of next week, knowing that it's  
8 only worth something if it's stays basically the  
9 way it is today.

10 We've got our actuary, a fellow by the name  
11 of Dezube, Robert Dezube, who's been -- you guys  
12 know him and deal with him. He's the one we've  
13 been dealing with now for a couple of weeks, and  
14 whatever numbers come out, they will be his  
15 numbers. So there's a credibility there. But,  
16 again, we don't know how it's going to work and  
17 we may end up doing --

18 MR. WELCH: Well, would you send me a copy  
19 of it --

20 MR. WEINSTEIN: Absolutely. Expect it --  
21 expect it by -- if not next week, the week --  
22 today is already Friday. Expect it by the middle  
23 of the following week, not next week, but the  
24 following week.

25 MS. McCAGUE: And, Mike and Sam, what help

1 would you be -- or Kerri, you know -- what help  
2 would you be looking for as far as the fund is  
3 concerned, at this point?

4 MR. WEINSTEIN: Well, it's political now. I  
5 mean, it's a political issue to try to get  
6 through Tallahassee. And Kerri could be  
7 specific.

8 MS. STEWART: I think we would ask the same  
9 thing of the fund that the mayor has been asking  
10 the legislature and the governor.

11 Be open. Be supportive to the extent that  
12 you can, because the goal is to get this revenue  
13 and to have it dedicated to the unfunded  
14 liability. This thing is going to move. It's  
15 going to morph. There's going to be legislators  
16 saying lots of things.

17 As you saw in the paper this morning, they  
18 are already starting to talk about something that  
19 some of them haven't fully read yet.

20 So what we would ask this board to do is, to  
21 the extent possible, support the mayor's efforts  
22 to get this revenue stream. Continue to watch.  
23 Continue to express your concerns to the mayor  
24 directly or to his staff, one of the three of us.

25 If you hear things, if you have concerns,

1 the same thing that we talked with the unions  
2 about last week, let's have an open dialogue  
3 moving forward, because this thing is going to be  
4 fast and furious over the next couple of weeks  
5 and months, and we have no idea what twists and  
6 turns it's going to take.

7 So to the extent this board can be  
8 supportive or at least open to listening and  
9 watching, that is what we ask of you today.

10 MR. MOUSA: And we also ask that you please  
11 contact us. For example, a legislator said  
12 something in the paper that was quoted this  
13 morning. It's just not true.

14 It says the bill contained DC. The bill  
15 today does not contain DC. So please get it from  
16 the horse's mouth up. This is the horse's mouth  
17 up here. Call us. Ask us. We're going to be as  
18 open as we can with you.

19 Did I just call you a horse?

20 (Laughter)

21 MR. MOUSA: Call us, ask us. Let us clarify  
22 for you. The mayor called up -- he was in  
23 Tallahassee for three days. He'd call up and  
24 give us briefings. You know, we may be able to  
25 share that with you. Hey, it's looking good.



1 Oh, we've got trouble here.

2 But let's just make this -- let's get after  
3 this pot of cash. Let's go after this pot of  
4 dedicated funding source because we really need a  
5 dedicated funding source for this issue.  
6 Otherwise, Jacksonville is just going to go  
7 backwards.

8 And from operating the city every day, I can  
9 tell you it's getting difficult and more  
10 difficult and more difficult every day to provide  
11 our citizens with what they need with regards to  
12 everyday resources that they expect: Police,  
13 fire, garbage, street repairs, drainage.

14 We're not going to be go to do none of that,  
15 guys, I'm telling you, because everything is  
16 going to the Police and Fire Pension Fund,  
17 General Employees Pension Fund and Corrections  
18 Pension Fund because we're obligated by law to do  
19 that. We're just looking for a way to improve  
20 our services at the same time.

21 Mr. Chairman, you had a question.

22 COUNCILMAN HAZOURI: Yes, Mr. Chairman.

23 CHAIRMAN SCHMITT: Go ahead.

24 COUNCILMAN HAZOURI: This is a political  
25 observation. Nothing to do with what we're

1 talking about now, but what the chairman said  
2 earlier, and this is something that we have all  
3 learned over the years.

4 What you want to prevent from happening, not  
5 about what we're trying to do in Tallahassee, but  
6 what he was talking about earlier. The word --  
7 and it's like that with teachers as well when  
8 you're negotiating.

9 Let them know about the existing pension  
10 plan, what they're in now. That's what they're  
11 concerned about. They're not just concerned  
12 about the future firefighters or correction  
13 officers or police officers or general employees.  
14 They're concerned about it, but not because  
15 they're not new ones. They need to know and have  
16 a comfort factor, I believe --

17 MR. MOUSA: Yes, sir.

18 COUNCILMAN HAZOURI: -- and it's incumbent  
19 on you-all, it's incumbent on everybody else, but  
20 it get misinformation like you said earlier, Sam,  
21 is going to take it just to another level --

22 MR. MOUSA: Yes, sir.

23 COUNCILMAN HAZOURI: -- like you said, it  
24 was in the paper. One little line --

25 MR. MOUSA: That's it.

1           COUNCILMAN HAZOURI: -- can make a  
2 difference, but that doesn't have anything to do  
3 with what's happening today with the new plan we  
4 adopted a few months ago.

5           The old plan that's been in there, that  
6 they're on a course of being paid -- it's not  
7 Social Security yet -- and that nothing is going  
8 to change with them.

9           I mean, they have -- nobody is going to  
10 guarantee that if they all retired tomorrow, that  
11 all that money is going to be there, and that's  
12 not going to happen. But they are retiring  
13 pretty rapidly, unfortunately.

14           So if you-all can just -- I don't know how  
15 you do it, to get the message out and through the  
16 unions.

17           MR. MOUSA: If I may, Mr. Chair.

18           Last Friday afternoon we met with the police  
19 and fire unions and their board of directors. We  
20 met with the president, Randy Wyse, Steve Zona  
21 and their board of directors and the mayor. We  
22 all gathered up in the mayor's conference room to  
23 simply advise what's in the bill, what's  
24 happening.

25           So we are doing a lot of proactivity in that

1 area. And I think Mr. Wyse, who is sitting in  
2 the room back there, will tell you that the mayor  
3 believes he has a moral obligation to protect the  
4 current employees' retirement. They were  
5 promised it and he's going to have to protect it.  
6 And this is the way he plans on protecting it,  
7 and he needs your help --

8 COUNCILMAN HAZOURI: But for our chairman to  
9 say what he said makes me wonder about --

10 MR. MOUSA: -- to help the mayor to protect  
11 those existing retirements.

12 COUNCILMAN HAZOURI: -- are they getting  
13 that message.

14 MR. MOUSA: We know what they were promised  
15 and we're obligated to maintain that promise.  
16 And unless we get that dedicated funding source,  
17 it's going to be tougher and tougher to keep up  
18 that promise and the mayor promises to do it.

19 Madam, unless you have more questions, we've  
20 taken up too much of your time.

21 MS. McCAGUE: Thank you very much. But as  
22 you're leaving, Mr. Chairman will get ready for  
23 public comment. And I see that Mr. Lee wants to  
24 make a public comment. So we might start with  
25 him first so that you-all might hear that before

1           you leave.

2           MR. MOUSA:    Okay.

3           MS. STEWART:   And we mentioned at the  
4           beginning and I think Mike mentioned again, we  
5           have a one-page sheet with just the highlights  
6           and the bullets.  We're also going to leave you  
7           with the statewide unfunded actuarial top  
8           spreadsheet and then actual copies of the bills,  
9           if you would like to see them.

10          They're identical, but we burned them off  
11          separately so that you would see that they are  
12          identical, the house bill and the senate bill.  
13          So we are going to leave these behind.  And we  
14          have enough for the public as well.

15          CHAIRMAN SCHMITT:  And, again, I appreciate  
16          you-all coming over and giving this information.  
17          It's been very helpful --

18          MR. MOUSA:    We appreciate you, Mr. Chairman.

19          MR. WEINSTEIN:  Again, we've got to do this  
20          together.  We can't -- we can't get to the goal  
21          line without you helping us get there.

22          MR. MOUSA:    Mr. Chairman, thank you.

23          MS. STEWART:   Thank you.

24          CHAIRMAN SCHMITT:  Before we start the next  
25          segment, let's take a five-minute break.

1 (A break was taken; thereafter the meeting  
2 continued as follows:)

3 CHAIRMAN SCHMITT: The next item is going to  
4 be public speaking period.

5 Deb, do you have any public speakers?

6 MS. MANNING: I do. We have Curtis Lee  
7 first and then Mr. Gassett.

8 CHAIRMAN SCHMITT: All right. Mr. Lee.

9 MR. LEE: Well, I have a preliminary  
10 question. This is a workshop. Is there properly  
11 a public speaking opportunity?

12 CHAIRMAN SCHMITT: We just gave you one.

13 MR. LEE: All right. Well, I'm going to  
14 speak on something that is up for a vote assuming  
15 that any votes will be taken.

16 MR. KLAUSNER: No votes can be taken today,  
17 Mr. Chair, because you lack a quorum, but at some  
18 point you will be taking a vote of what's on your  
19 agenda.

20 CHAIRMAN SCHMITT: We will be taking no  
21 action today on any of the items.

22 MR. LEE: Well, then, if you're going to  
23 take no action on anything that's on the agenda,  
24 I will defer my speech until it becomes on the  
25 agenda for action. There's no point in my

1 speaking about something if you're not going to  
2 vote on it today.

3 CHAIRMAN SCHMITT: That's your option. All  
4 right.

5 MR. LEE: But if Mr. Tuten shows and you  
6 have a forum, I would like to have my public  
7 speaking restored.

8 CHAIRMAN SCHMITT: We are not having a  
9 quorum today. We will not have votes today.

10 MR. LEE: All right. Then I will defer.

11 CHAIRMAN SCHMITT: Any other speakers?

12 MS. MANNING: Mr. Gassett.

13 CHAIRMAN SCHMITT: Mr. Gassett.

14 MR. GASSETT: My name is Bill Gassett. My  
15 address is a matter of record.

16 The actuary report submitted to the workshop  
17 about two weeks ago show that as of 10/12, we had  
18 an unfunded liability of \$1.6 billion, discounted  
19 cash rate flow of 355.3 which had to be dropped  
20 in now to cut off this requirement in 23 years at  
21 7 percent.

22 Three years later we've gone into the red.  
23 We're now at \$1.8 billion with all the money  
24 that's been added in and a recently good market.  
25 And now we find ourselves up to \$435.4 million.

1           Unhappy taxpayer, angry taxpayer and  
2           calculating taxpayer. And the question, quite  
3           simply, is, Why? I've heard some very fine  
4           presentations on how to solve it, but until we  
5           find out what the problem is, it will not get  
6           solved.

7           Veritas is Latin for truth. My concern of  
8           truth is not that somebody is lying, but that we  
9           get to the truth of the matter.

10          The new actuary report shows that there's  
11          enough money for current retirees only, but  
12          active employees such as the good chairman, and  
13          Richard Tuten is not here, have no money in their  
14          account. I believe Mr. John will verify that to  
15          some extent.

16          Therefore, anybody retiring in the next zero  
17          to 20 years will have no money in the account, my  
18          thought is. Current and pledged monies only have  
19          the effect of offsetting the current two-hundred  
20          ten twelve.

21          What I'm saying is, the money you guys are  
22          asking for just settles up the account. It does  
23          nothing for the future. It's like you have a  
24          mortgage payment arrearage and you brought it up  
25          and that's as far as you've gone.



1           Until it is determined that how and why we  
2 provide this current situations and fix those  
3 areas at fault, more and larger amounts of  
4 funding will have to be needed.

5           As an example, in a separate study it was  
6 determined that the asset allocation requirement  
7 of 20 percent in fixed income was responsible for  
8 approximately \$500 million of that \$1.6 billion.

9           It has been recommended that we stay at that  
10 asset. That almost positively, absolutely  
11 guarantees that you will not meet the plan  
12 requirements.

13           Until we determine the causes of our current  
14 large dilemma, we are sure of repeating every 10,  
15 15 years the current financial trauma that we're  
16 going through.

17           There's an old adage: He who does not know  
18 history is bound to repeat it and cannot take  
19 advantage of it.

20           And we need to find out the history of why  
21 it is and how we get here. I would like to  
22 suggest the board consider taking the lead on  
23 such a comprehensive study to propose remedies  
24 that will clearly determine if we're traveling  
25 down the road -- we're traveling down wrongly.

1           I believe you guys can do it. I believe you  
2           guys should do it. The mayor's group and that  
3           commission about three years ago failed to find  
4           out what the problem was. We had a report from  
5           the City Council that the poor chairman here was  
6           subject to unfairly, I thought. It was just a  
7           battle of innuendos.

8           In closing, let me state that the increasing  
9           number of some of the -- well, quite simply, the  
10          comments I've heard from my friends when talking  
11          about this over coffee, they're quite angry.  
12          They want to know how did we get here and how  
13          we're going to fix it. They're obviously not  
14          satisfied with what's been in the press. They  
15          are not trusting of what's been said.

16          With that, thank you very much.

17          Oh, one other thing, if I may. You actually  
18          have a wealth of information. The report that  
19          was prepared and handed to the committee about  
20          two months ago, I call it the Yellow Pages  
21          Report, has a wealth of knowledge of why we got  
22          where we're at. And I would suggest some  
23          detailed examination might help solve that  
24          problem.

25          Thank you very much.

1           CHAIRMAN SCHMITT: Thank you.

2           Any other public speakers? All right. The  
3 public speaking is closed.

4           Again, we have several items in here we're  
5 not able to take action on. So we will go  
6 through and find the ones that are for  
7 information purposes only.

8           The Consent Agenda we will defer until next  
9 meeting.

10          Old Business. I'll let you-all catch up.  
11 It's several pages of Consent Agenda and then we  
12 get on to the Old Business.

13          The first item under Old Business is  
14 application for membership. Again, we will defer  
15 that to take a vote.

16          The next item is an update on the lawsuit  
17 for the City of Jacksonville versus PFPF Board of  
18 Trustees and John Keane.

19          MS. MCCAGUE: I really have no update.  
20 There was some movement from the city last week,  
21 but I have nothing from our attorney this week.  
22 We are staying on top of it to the best that  
23 we're able.

24          CHAIRMAN SCHMITT: All right.

25          The next item is Share Plan Policy and

1 Procedures. Again, we'll defer that. That would  
2 require a vote from the trustees. The same thing  
3 with the next item, 2015-12-7, Frequent Traveler  
4 Awards.

5 We have a Memo to Board of Trustees  
6 regarding FIAC Committee Members.

7 MS. McCAGUE: Yes.

8 CHAIRMAN SCHMITT: 2015-11-3.

9 MS. McCAGUE: And I would draw your  
10 attention to that document. You do not need to  
11 vote on this, but I wanted to share this with  
12 you.

13 On the November 20th meeting, the board  
14 actually reviewed five names for consideration  
15 for the advisory committee, and these were  
16 forwarded to the city. Hopefully, four of them  
17 will be approved by the February meeting.

18 But I wanted to take a minute and read into  
19 the record this information because of the  
20 committee members we have, you should be very  
21 pleased.

22 As you know, under pension reform this  
23 committee was formed to advise you on four areas:  
24 Financials, investments, actuarial matters and  
25 any other financial matters as the board will

1 request.

2 So I just wanted to share with you. You saw  
3 the résumés of these individuals: Rob Kowkabany,  
4 Craig Lewis, Brian Smith, Sabrina Jackson-Carter  
5 and Bill Gasset. Since the time of November  
6 20th, Mr. Gasset has withdrawn. So we have four  
7 members still going up for approval in the  
8 council.

9 But what I wanted to share with you is these  
10 résumés are all very strong. Of the members that  
11 are going to council, three of the four have  
12 master's degrees. We have a CFA in the group.  
13 We have a CFP in the group. Each of these people  
14 either currently holds or have held previously  
15 SEC licenses or state licenses. They have a very  
16 broad spectrum of financial experience.

17 They also, importantly, represent a good  
18 diversity in terms of gender and race and begin  
19 to be more reflective of the constituency that we  
20 serve. And I think that's very important as  
21 leaders for you-all to know.

22 So I just want that read into the record.  
23 And we will send these minutes over to City  
24 Council so they will have the benefit of this  
25 information as they work toward approving these

1 individuals as formal members of this committee.

2 CHAIRMAN SCHMITT: We will show that  
3 received for information. I would also like to  
4 thank you for continuing to have this committee  
5 move forward, getting them through the selection  
6 process, also getting them trained on their  
7 fiduciary duties. Excellent job on all that.  
8 Thank you.

9 The next item is reviewed of proposed  
10 language for standard operating procedures for  
11 contract agreements. That would take action, but  
12 allows us an opportunity to review this before  
13 the next meeting.

14 The next item under Financial Investment  
15 Reports, the Budget, 2015-5-2, Quarterly  
16 Financial Report, Actual versus Budget.

17 Devin.

18 MR. CARTER: Overall, the current funds'  
19 condition was good. We came under our protective  
20 variance by 23 percent. As you can see,  
21 currently we're over by 35 percent, just based on  
22 the quarter for the system development for the  
23 share plan.

24 MS. McCAGUE: So, Mr. Chairman, Mr. Scheu  
25 had asked for at least a quarterly look to see if

1 we're on track for budget or not. And so we  
2 present this to you as a potential report that  
3 you could look at on a quarter-to-quarter basis.

4 As I have learned, we budget on an annual  
5 basis, not monthly. But Devin has been able to  
6 break this down quarterly. So if this meets your  
7 needs, we'll continue it. If you would like a  
8 change or more clarification information, we can  
9 certainly do that for you.

10 MR. SCHEU: Beth, I think this is a good  
11 improvement. Next week when I get back in town I  
12 might want to wander over and meet with you and  
13 Kevin to make some additional suggestions. But  
14 this is much more helpful. Thanks.

15 MS. McCAGUE: Very good.

16 MR. CARTER: Okay.

17 MR. PATSY: Question: The compensation for  
18 your services and John Keane's, that increases  
19 personnel services, correct? But it decreasing  
20 operating expenses?

21 MS. McCAGUE: It increases professional  
22 services.

23 MR. CARTER: Professional services because  
24 we currently have a vacant seat in personnel  
25 services. That's why it's only 13 percent.

1 MR. PATSY: Okay. But it's a commensurate  
2 decrease in operating expenses?

3 MS. McCAGUE: Personnel.

4 MR. CARTER: Personnel.

5 MS. McCAGUE: So it's an increase in  
6 professional, but a decrease in expected  
7 personnel cost.

8 MR. PATSY: Okay. Okay.

9 CHAIRMAN SCHMITT: Any other questions on  
10 that item? We'll show it received for  
11 information purposes.

12 2015-12-11, Fee amendment with Brown  
13 Investment Advisory and Eagle Capital Management.

14 Dan, are you on the phone?

15 MR. HOLMES: I am. Can you hear me okay?

16 CHAIRMAN SCHMITT: I can. If you just want  
17 to give a brief overview of the fee amendment for  
18 Brown Investment Advisory and Eagle Capital  
19 Management.

20 MR. HOLMES: Sure.

21 With regard to Brown, in the fall of last  
22 year, because of consolidation of managers at the  
23 city's retirement system, we negotiated new fee  
24 schedules with Brown. Brown had been on a  
25 performance-based fee.



1           With the new assets coming in, we negotiated  
2 a fee that is shown on your -- bottom on the  
3 memorandum. What it does is it takes into  
4 account the assets of both plans, and then also  
5 it moves to a flat fee schedule.

6           So instead of having to go down each of the  
7 different grade points, it aggregates the assets  
8 of both plans and it goes right to that fee.

9           So the bottom line is that the effective fee  
10 for you, the police and fire retirement system,  
11 will be 40 basis points going forward.

12           So it's my recommendation to the board that  
13 you adopt this fee schedule. It's the exact same  
14 fee schedule that the city's retirement system  
15 has adopted. You should have an attachment in  
16 front of you with regard to the amendment to the  
17 contract reflecting that fee amendment.

18           This reflects the same fee amendment  
19 contract language that was used for the city's  
20 plan as well. I'll stop there and see if there's  
21 any questions.

22           MR. KLAUSNER: I looked at it from a legal  
23 standpoint. It's fine.

24           MR. SCHEU: Dan, is this already in effect,  
25 or will we have to pass the amendment before it

1 goes into effect?

2 MR. HOLMES: No. It will be in effect as  
3 soon as you sign it.

4 MR. SCHEU: I'm wondering, Mr. Chairman, if  
5 we might have a special meeting because this --  
6 with Dan's benefit, to get it approved so the  
7 lower fees get in instead of waiting until  
8 February. And there's some other things in here  
9 too, but that's for a later discussion.

10 CHAIRMAN SCHMITT: Yes --

11 MR. KLAUSNER: I was actually going to  
12 suggest that to you, that you have a limited  
13 special meeting to address your Consent Agenda  
14 because that involves enrollment of people in the  
15 fund, and to approve this contract so you can  
16 move it forward.

17 You could literally dispense with all the  
18 business in under 15 minutes. And it would just  
19 require getting three of you in a room. And if  
20 you limit your agenda to just this and your  
21 Consent Agenda, I think you could.

22 CHAIRMAN SCHMITT: We have this fee, but  
23 there's one other item in the Consent Agenda.  
24 Also the CPA's Audit Report, we need to accept  
25 that or approve that as well. So those three

1 items for a special meeting we will do.

2 MS. MANNING: And the disability.

3 CHAIRMAN SCHMITT: Right, I'm sorry. There  
4 is one more.

5 MS. McCAGUE: Well, actually, the city is  
6 expecting our audit report and our actuarial  
7 report by 1/31. So those two things would need  
8 to be on the agenda.

9 And then in order to get the share plan  
10 statements ready for 1/31, the trustees would  
11 need to take a look at --

12 CHAIRMAN SCHMITT: The procedures.

13 MS. McCAGUE: -- the procedures. Right.

14 MR. SCHEU: And we can also handle the  
15 frequent flyer stuff and approve the contract  
16 agreement, the provision for the review of  
17 contract agreements. That wouldn't take much  
18 time.

19 CHAIRMAN SCHMITT: Okay.

20 So we will try to schedule a special meeting  
21 within the next week, week and a half at the  
22 most, to try to get those items taken care of  
23 before January 31st.

24 MR. KLAUSNER: For cost control, I can  
25 attend by phone.

1 MS. McCAGUE: Thank you.

2 MR. KLAUSNER: That eliminates travel. Or  
3 Paul frequently comes back to Jacksonville on the  
4 weekends. So if it's on a Friday or a Monday,  
5 Paul could be here physically and I could be  
6 available by phone if needed. There's no travel  
7 cost involved in either one of those situations.

8 CHAIRMAN SCHMITT: All right. We will try  
9 to pick a date and send the information out to  
10 the trustees, see if we can all settle on one  
11 date within the next week and a half.

12 MR. SCHEU: Thank you.

13 CHAIRMAN SCHMITT: So if no other questions,  
14 we'll move on from that item.

15 The next item on the agenda is 2016-1-1,  
16 Summit. We're going to have to defer on that one  
17 as well, also for the special meeting.

18 MS. McCAGUE: Devin -- excuse me -- can we  
19 wait a week or ten days before we need this  
20 million and a half moved?

21 MR. CARTER: Yes, yes. We'll be fine.

22 MS. McCAGUE: Thank you.

23 CHAIRMAN SCHMITT: The next item is the  
24 Summit Flash Report from December 31, 2015.

25 MR. SCHEU: Larry, I'm going to drop off

1 now. I've got another meeting that's about to  
2 start. And I've read the Flash Report and I may  
3 call Dan and talk to him about it.

4 CHAIRMAN SCHMITT: Okay. Thank you, Bill.

5 MR. SCHEU: Thank you-all. Bye.

6 (Mr. Scheu leaves the conference call.)

7 CHAIRMAN SCHMITT: All right. Dan, if  
8 you're ready with the Flash Report.

9 MR. HOLMES: Thank you. This is a  
10 preliminary Flash Report. A number of the  
11 benchmarks still have not been released yet, and  
12 we don't have final on the statements. But the  
13 idea is to give you a quick update as to where  
14 returns for the calendar year were.

15 If you turn to the first page, the first  
16 page shows Asset Allocation. We'll note at the  
17 end of the year market value for assets was  
18 approximately 1.597 billion, or almost 1.6  
19 billion in total assets.

20 Asset Allocation will finish within the  
21 policy range because we're rebalancing. That  
22 took place at the November meeting.

23 Equities, US Equities were within plus or  
24 minus 5 percent of the policy targets. Real  
25 estate remained slightly under the policy target,

1 but otherwise it's within policy range.

2 If we turn to page 2, we show performance  
3 for the asset classes. You have the total fund  
4 on a gross-of-fees basis.

5 Also on page 5, we show everything on a  
6 net-of-fees basis. I'll go through following on  
7 page 2. That also notes the net-of-fees returns  
8 for the calendar year.

9 The return for the plan on a preliminary  
10 basis was off about 2 percent. That was in line  
11 with the policy that one was off 2.04, the other  
12 was off 2.03. So there are in line with each  
13 other. This is the first year since 2011 --  
14 strike that.

15 This is the first year since 2008 where  
16 there's been a negative return for the calendar  
17 year plan. That's due primarily to the lull in  
18 return for all asset classes, especially  
19 international and MLPs during the course of the  
20 year and the low returns for fixed income as  
21 well.

22 The best return -- returning to asset class  
23 for the year was real estate. And commodities,  
24 anything in the energy section, were on the lower  
25 side.

1           If you turn to page 2 -- or remain on page  
2           2, the domestic equity composite is off 1.28  
3           percent below that of the index, the broad index  
4           of the (inaudible) 3000. On a net-of-fee basis,  
5           it was off about 1.3 percent.

6           Returns were below -- the composite was  
7           below the index due to poor performance from  
8           Gabelli, Sawgrass and DRZ. A couple of those  
9           managers are being recommended for termination,  
10          but we'll get into that more at the February  
11          meeting.

12          The international composite was off about  
13          5.9 percent. The benchmark was off about 5 1/4  
14          percent.

15          The exposure in the international  
16          performance was below its benchmark with exposure  
17          to emerging markets. That took place with  
18          Acadian, the emerging markets manager; and also  
19          with regard to the China exposure, the Baille  
20          Gifford portfolio.

21          I'll get into more detail in the February  
22          meeting when I've had a chance to look at the  
23          portfolios against the Flash Report.

24          Fixed income was positive, up 64 basis  
25          points. It's up about 0.51 percent.

1           Hang on for one second.

2           (Pause)

3           MR. HOLMES: The fixed income composite was  
4 up, as I said, 64 basis point and above the  
5 index. The active management in Thompson Siegel  
6 was the driving force behind that outperformance.

7           Moving down to real estate, it was up over  
8 15 percent for the year. Both active managers  
9 have done well versus the index. The index has  
10 not been priced yet, so that's why zeros are  
11 shown on the report.

12           And then, finally, getting down to MLPs,  
13 MLPs were off about 28 percent last year. I  
14 should say your active MLP managers. The MLP was  
15 off over 35 percent in the last year. The active  
16 managers added about 6 percent more, so almost 7  
17 percent over value added.

18           On a (inaudible) basis, MLPs still have  
19 outperformed and gave you positive returns to  
20 about 8 or 9 percent on an absolute basis. And  
21 that's on a net-of-fees basis as well.

22           So those are the -- that's the Flash Report  
23 in a very quick fashion. I know you're running  
24 up against time limits. I'll stop and see if you  
25 have any questions.



1 CHAIRMAN SCHMITT: Any questions?

2 MR. PATSY: Dan, this is Rick. A couple of  
3 questions, and you may be able to address these  
4 in the February meeting.

5 But I was looking at the net-of-fee returns  
6 on a total fund basis, and it seems like under  
7 our regime, you know, we underperformed by a  
8 net-of-fee basis.

9 Can you do an attribution for us in February  
10 that shows the source of that underperformance  
11 for us?

12 MR. HOLMES: Yeah, that's (inaudible).

13 MR. PATSY: Was it asset allocation or was  
14 it manager performance or what was the cause?

15 MS. McCAGUE: And, Dan, you're saying that's  
16 included in your normal quarterly report; is that  
17 correct?

18 MR. HOLMES: That is correct.

19 MR. PATSY: Okay. All right.

20 MR. HOLMES: There's an attribution for  
21 whatever time period you want. So we'll show it  
22 for the quarter, we'll show it for the year, and  
23 we can show it for fiscal year-to-date as well.

24 MR. PATSY: Okay. And educate me. We have  
25 a passive allocation to a bond fund, a bond

1 index.

2 MR. HOLMES: We do.

3 MR. PATSY: Educate me. Why do we have  
4 that?

5 MR. HOLMES: We -- it's there because --

6 MR. PATSY: I mean, why are you doing it  
7 passively as opposed to actively?

8 MR. HOLMES: Why do we do it both passively  
9 and actively?

10 CHAIRMAN SCHMITT: No. Why are we doing  
11 passive instead of active?

12 MR. PATSY: Yeah. Fixed income would be  
13 about the last place I would put a passive  
14 allocation. Why do we do that?

15 MR. HOLMES: It's been a holding place for  
16 rebalancing. It's also been a holding place for  
17 money we're trying to put into either a non-US or  
18 Core Plus manager. That's been pending for  
19 awhile.

20 MR. PATSY: Couldn't you do that with an  
21 actively managed fund as well and generate excess  
22 return?

23 MR. HOLMES: That's -- Rick, that's where  
24 I'm heading. That's where I've been trying to  
25 head to try to get a Core Plus -- an active

1 Core Plus manager or some diversifying strategies  
2 in there. But we have not been able to finalize  
3 the search for that.

4 MR. PATSY: Okay.

5 And my next question on real estate. I know  
6 the one-month/three-months' index returns don't  
7 show up. Will that alter the total fund  
8 benchmark on a calendar year and a one-year  
9 basis, a three-year and so on? Does that make  
10 sense?

11 MR. HOLMES: It's -- I have to go back and  
12 see where she's holding -- how long she's holding  
13 the -- yes. It will affect it, but to a small  
14 degree. It only looks like she's using zeros as  
15 a placeholder until the benchmark is priced  
16 later this month.

17 MR. PATSY: Okay.

18 CHAIRMAN SCHMITT: And with the amount of  
19 money in those two investments being around --  
20 almost 180 million compared to the total fund  
21 balance, it shouldn't impact the net overall that  
22 much, no matter what it is.

23 MR. HOLMES: No. The performance for the  
24 managers is being shown on a net-of-fee basis and  
25 is already calculated. We're just looking at

1           its -- what the effect is going to be on the  
2           policy index.

3           MR. PATSY:   That's it.   Thanks, Dan.

4           MR. HOLMES:   Any more questions?

5           CHAIRMAN SCHMITT:   Any other questions on  
6           this one?   Okay.   We will show that one received  
7           as information.

8           And the next item is the Monthly Economic  
9           and Capital Market Update from December 31st,  
10          item Number 2016-1-3.

11          Dan, back to you.

12          MR. HOLMES:   Okay.   Thank you.

13          The highlights from the economic review are  
14          made simply as follows.   We've already talked a  
15          little bit about it.

16          The economic funds.   There was positive  
17          moves.   First and foremost, the big event that  
18          everybody in the financial world was getting  
19          ready for happened.   Because of raising wage  
20          inflation, the fed raised the interest rate by 25  
21          basis points during the month of December, really  
22          did not have any material effect on fixed income  
23          markets.

24          The markets had anticipated that.   That 25  
25          basis point increase had already priced in.

1           Looking at unemployment, unemployment  
2 remained at 5 percent at the end of the year in  
3 the fourth quarter. We will note that almost  
4 300,000 new jobs were added during the course of  
5 the month. So it remains to be a positive.

6           On the negative side, we also note that oil  
7 prices fell about 31 percent during -- during  
8 2015. It's negative for investors, institutional  
9 investors in particular. It's positive for  
10 consumers with the low gas prices. And we've see  
11 that continue to decline so far this year.

12           Finally, with regard to economic growth, the  
13 GDP was finalized at 2 percent annualized rate  
14 during the third quarter. And so we're looking  
15 at probably about a 2 percent or thereabouts  
16 annualized GDP number for the entire year. I  
17 haven't seen it. The final one isn't released  
18 yet.

19           Inflation remains relatively the same. And  
20 what we've been seeing here is continued  
21 expansion, economic expansion, in the service  
22 sectors; whereas we're seeing economic  
23 contraction in the manufacturing sectors.

24           So the vast -- you know, the effect for the  
25 year was basically large cap domestic stocks were

1 modestly positive, a little over 1 percent.

2 Small cap stocks, international stocks, were  
3 both negative. Emerging market stocks were down  
4 more. MLPs were down more than that. Fixed  
5 income was modestly positive, and real estate was  
6 strong and positive.

7 Those are the themes for the year, and we  
8 will flush out attribution in the full quarterly  
9 report in February.

10 CHAIRMAN SCHMITT: Any questions for Dan on  
11 that one? We'll show that one received for  
12 information purposes.

13 Next -- do we have any more for Dan?

14 MS. McCAGUE: Yes. Let me just start this  
15 conversation.

16 This is Proposed Calendar of Actions, which  
17 is 2016-01-4. This document has come about as a  
18 result of our initial work with our Financial  
19 Investment Advisory Committee so that they  
20 weren't drinking out of a fire hose trying to  
21 come up to speed with their new responsibilities.

22 Dan has put together a calendar of activity  
23 for that committee that will be in sync with the  
24 trustees, so that the financial advisors can take  
25 a look at these issues and have time to

1 deliberate and make their recommendations to the  
2 trustees, who will then be reviewing their advice  
3 and talking with Dan.

4 So what we tried to do was put together over  
5 the next four months the activities and the  
6 conversations we would be having.

7 So, Dan, thank you for your work on this.  
8 And can you quickly take us through this so the  
9 trustees know what they would expect in February,  
10 March and April.

11 MR. HOLMES: Yes. And thank you, Beth. I  
12 appreciate the introduction.

13 Page 2, if we turn to that. In looking at  
14 the Financial Investment Advisory Committee in  
15 conjunction with what I need to present to the  
16 board this year, I came up with this suggested  
17 calendar of actions.

18 The idea is that for the February meeting,  
19 the main action that we need to do is review  
20 asset allocation on a go-forward basis, review  
21 our current capital market assumptions, and  
22 determine what changes need to take place in  
23 order to meet the actuarial return target; and  
24 also to look at where we are in terms of risk and  
25 return opportunities and also cutting back on our

1 volatility where we can.

2 So the idea is, is that in each month for  
3 the next few months, I'll be presenting the same  
4 material to both the board and the committee with  
5 the idea that I'll go through it in advance with  
6 the committee, get their buy-in, hopefully  
7 develop a consensus, and then make  
8 recommendations to the board for actions at the  
9 following board meeting.

10 For February, what I've designed is shown on  
11 page 2. Like I said, I want to review the  
12 current capital market assumptions, review asset  
13 allocation, make recommendations for changes, and  
14 ultimately at the end of the -- at the end of the  
15 meeting, have the board develop a target asset  
16 allocation that we'll use going forward.

17 All the information -- I'm not going to go  
18 through every bullet point, but all the  
19 information that goes into an asset allocation  
20 review will be included in the reports, both to  
21 the committee and to the board.

22 In March what I've got slated is looking at  
23 how the asset classes are implemented. And so at  
24 that meeting what I want to do is discuss terms  
25 and information between each.



1           For instance, the active versus passive  
2           debate. Look where it makes sense in have  
3           passive management. Look to see where it makes  
4           sense where we should have active management. Go  
5           do an in-depth fee review with the performance,  
6           and also that's where we're able to determine  
7           what replacement of managers, either because we  
8           need to replace underperforming managers or if we  
9           have holes in the asset classes due to the target  
10          allocation that's been adopted.

11          That's where we'll discuss and determine  
12          that. So that will be the March meeting.

13          After that, what I anticipate for the April  
14          meeting is discussion of the private asset  
15          classes. There -- we've had discussion in the  
16          past. No action has been taken in the areas of  
17          non-core or valued-added real estate. No action  
18          has been taken in terms of private actual  
19          resources or more private equity.

20          It doesn't mean that something has to take  
21          place, but I want to have that discussion because  
22          you are now permitted to invest in all those  
23          areas by virtue of the ordinance change. And we  
24          should at least have a discussion as to the  
25          appropriateness or inappropriateness of those

1           asset classes.

2           That will require some education. So that  
3           is what I'm proposing to do during April, and  
4           then following that, the board and the committee  
5           should have all of the ingredients it needs to  
6           implement a streamline, efficient and more  
7           effective manager lineup going forward. And we  
8           would use the remaining time to make those  
9           changes, using searches in conjunction with the  
10          committee.

11          So I know I kind of rambled through it  
12          pretty quickly. Hopefully you will agree that  
13          that's a good way of going through kind of a  
14          top-down type of implementation. And I think  
15          what it will do is bring both the committee and  
16          the board on the same page and provide for  
17          necessary actions to be taken.

18          Any questions?

19          MS. MCCAGUE: So I would add, Dan, that this  
20          is not set in stone. It is a plan of work. It's  
21          a strategy, but the advisors on the investment  
22          committee work at the pleasure of the board. So  
23          if there is some topic you would like them to  
24          take up, we will -- we will make an adjustment to  
25          this schedule.

1           CHAIRMAN SCHMITT: Any other questions for  
2 Dan on this or any other reports?

3           All right. I think that's it. Dan, thank  
4 you very much.

5           MR. HOLMES: Thank you. Appreciate the time  
6 and the patience, and I look forward to seeing  
7 everyone in February.

8           CHAIRMAN SCHMITT: Thank you.

9           MS. McCAGUE: Thank you, Dan.

10          MR. HOLMES: Okay. Thanks. Bye.

11          (Mr. Holmes leaves the conference call.)

12          CHAIRMAN SCHMITT: The next item -- again,  
13 we'll have to defer to our special meeting -- is  
14 2016-01-05, 2015 Actuarial Valuation Report, but  
15 it will give us an opportunity, and I know we had  
16 a workshop on this earlier, but to go through it  
17 again and see if there are any questions on it  
18 before we adopt it at the special meeting.

19          Next item will also need to be deferred to  
20 the special meeting. The Application for  
21 Disability Retirement, 2016-1-6.

22          And the last item on the agenda, under  
23 Administrative Reports, 2014-11-10, Records  
24 Retention.

25          MS. McCAGUE: We can say that we have

1 narrowed our search to two vendors. We'll have  
2 final -- we want to talk with them one more time.  
3 I'm particularly concerned with how much support  
4 we can get, because it is a big project for us.  
5 So we hope to be ready with a decision, and  
6 possibly at that special meeting we could add  
7 that to the agenda so the trustees could have a  
8 vote on that.

9 CHAIRMAN SCHMITT: And just additional  
10 information for our new member. We're trying to  
11 get a records retention system in place that's  
12 electronic instead of boxes and boxes of papers  
13 and stuff. That is what that project is all  
14 about.

15 Do we have any more items that need  
16 discussion?

17 MR. CARTER: Beth, can you provide an update  
18 on the bill in council?

19 MS. McCAGUE: Oh, thank you for reminding  
20 me. Yes.

21 I just need to share with the board for  
22 information and, of course, take any comment.  
23 But as part of the pension reform, one of the  
24 conversations we were going to have today is  
25 administration of the share plan. And we'll have

1 that at a special meeting, but we need to have  
2 our share plan statements ready online by 1/31.

3 In the legislation that was passed by  
4 council in June, there was a line or two that  
5 talked about the chapter funds and said that  
6 chapter funds going to firefighters would go to  
7 firefighters. Chapter funds going to -- our  
8 share of chapter funds going to the police would  
9 go to the police.

10 Our plan is a unified plan. We have always  
11 treated both groups, firefighters and police,  
12 equally in terms of enhanced benefits.

13 And so we went back to council, to Bill  
14 Gulliford, the head of finance committee, to say,  
15 Could we have a clarification that you want us to  
16 treat the chapter funds the same as they have  
17 always been treated?

18 He agreed to that and that is going on  
19 emergency passage through council, and it will be  
20 heard at committees next week. I will be at  
21 those committees.

22 But this is to maintain the equality of the  
23 chapter funds. And, of course, we never can say  
24 what the outcome of the council will be, but  
25 we're hoping that there would be no issue. And

1 we would certainly appreciate any guidance from  
2 our council liaison.

3 So I share that with you for information,  
4 and no comment is needed on that unless someone  
5 would have an issue with it.

6 COUNCILMAN HAZOURI: Just for the new ones  
7 maybe, I don't know if they're familiar because  
8 none of us -- I mean, I'm familiar with them  
9 being with the state, but you may want to  
10 yourself explain what each of the funds do, you  
11 know, what the chapter funds are. I don't know  
12 if Gulliford will do that. He probably won't --

13 MS. McCAGUE: I see.

14 COUNCILMAN HAZOURI: -- but just -- and it's  
15 a piece of cake to do. I don't see where they  
16 would be a problem especially if it's something  
17 everything agrees to anyway.

18 But let them know what the chapter funds are  
19 and why they're there, what they're used for.

20 MS. McCAGUE: Sure.

21 COUNCILMAN HAZOURI: Because I don't think  
22 anybody -- I can't imagine anybody, especially  
23 the new members, would know what they are.

24 MS. McCAGUE: Certainly, yes.

25 And I had a meeting with Sam Mousa, just so

1       you know, on Friday, introductory meeting, and I  
2       mentioned that this clarification of intent was  
3       moving through council. And he asked the  
4       question that everyone will ask, and that is,  
5       What does that mean in terms of money?

6               And the answer is, There's no change in  
7       money; it's just the distribution of the portion  
8       that would go to the share plan.

9               COUNCILMAN HAZOURI: Right. And tell them  
10       where the funds come from, why those funds are  
11       premium tax or whatever it is. Is it still the  
12       premium tax?

13              CHAIRMAN SCHMITT: It is.

14              MS. McCAGUE: I'll cover that with you.  
15       Thank you.

16              COUNCILMAN HAZOURI: Let me ask you, who's  
17       sponsoring the bill?

18              MS. McCAGUE: Bill.

19              COUNCILMAN HAZOURI: Bill is. Okay.

20              CHAIRMAN SCHMITT: Any other items for  
21       discussion?

22              Appreciate you-all hanging in there this  
23       long. We are adjourned.

24              (The workshop concluded at 10:35 a.m.)

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CERTIFICATE OF REPORTER

I, Denice C. Taylor, Florida Professional Reporter, Notary Public, State of Florida at Large, the undersigned authority, do hereby certify that I was authorized to and did stenographically report the foregoing proceedings, and that the transcript, pages 2 through 95, is a true and correct computer-aided transcription of my stenographic notes taken at the time and place indicated herein.

DATED this 3rd day of February, 2016.

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Denice C. Taylor, FPR  
Notary Public in and for the  
State of Florida at Large

My Commission No. FF 184340  
Expires: December 23, 2018